

# TOM ELOE

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## SUMMARY

Entry level software developer enthusiastic about making practical and time-saving software solutions. Results oriented and highly motivated individual who has had success managing teams at a premier insurance agency. Looking for an opportunity to hone skills and grow career as a software developer.

## TECHNICAL SKILLS

- |            |              |                 |
|------------|--------------|-----------------|
| • Python   | • Django     | • Flask         |
| • Angular4 | • Express    | • MongoDB       |
| • Mongoose | • Node.js    | • HTML5         |
| • CSS3     | • JavaScript | • Ruby on Rails |

## EXPERIENCE

Coding Dojo Student Burbank, CA  
August 2017 - November 2017

- Completed 14 week immersive training program, gaining over 1000 hours of intensive coding experience
- Participated in additional study in computer theory and algorithms

LCSB Insurance Services, Inc. Agency Manager Verdugo City, CA  
May 2015 - August 2017

- Managed 10 - 15 staff between three branch locations at one of the largest Allstate Insurance agencies in California
- Performed administrative tasks such as maintaining records, calculating bonuses, conducting interviews and developing commission structures

Commercial Manager October 2013 - May 2015

- Managed team of three to five sales staff helping the agency grow commercial business through telemarketing campaigns
- Contributed to agency's achievement of becoming one of the top producing commercial writers in California

Licensed Sales Professional April 2013 - October 2013

- Sell various types of insurance policies to businesses and individuals on behalf of insurance companies, including automobile, commercial, life, property
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes, or to change beneficiaries

## EDUCATION

San Diego State University Bachelor of Science Psychology San Diego, CA  
December 2009

Coding Dojo Web Development Immersive Graduate Burbank, CA  
November 2017

## CERTIFICATES

CA Department of Insurance, Lic #0124480  
Property & Casualty Broker-Agent, Life-Only Agent/ Accident & Health Agent