### **Gross Unrealized Losses and Fair Value**

Table 4.2 shows the gross unrealized losses and fair value of securities in the investment securities portfolio by length of time that individual securities in each category have been in a continuous loss position. Debt securities on which we have taken credit-related OTTI write-downs are categorized as being "less

than 12 months" or "12 months or more" in a continuous loss position based on the point in time that the fair value declined to below the cost basis and not the period of time since the credit-related OTTI write-down.

Table 4.2: Gross Unrealized Losses and Fair Value

		Less than	12 months	12 mon	ths or more		Total
(in millions)	u	Gross nrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value
September 30, 2016		.00000					
Available-for-sale securities:							
Securities of U.S. Treasury and federal agencies	\$	(2)	2,033	_	_	(2)	2,033
Securities of U.S. states and political subdivisions	Ψ	(455)	21,306	(1,089)	12,596	(1,544)	33,902
Mortgage-backed securities:		(433)	21,500	(1,005)	12,330	(1,544)	33,302
Federal agencies		(7)	4,785	(53)	3,697	(60)	8,482
Residential		(3)	379	(4)	210	(7)	589
Commercial		(23)	1,255	(44)	2,415	(67)	3,670
Total mortgage-backed securities		(33)	6,419	(101)	6,322	(134)	12,741
Corporate debt securities		(11)	758	(163)	1,683	(174)	2,441
Collateralized loan and other debt obligations			756 754		5,256	• •	6,010
Other		(6) (7)	1,107	(42) (28)	1,304	(48) (35)	2,411
		` ,	32,377	<u> </u>	•		
Total debt securities		(514)	32,377	(1,423)	27,161	(1,937)	59,538
Marketable equity securities:		(1)	-	(2)		(3)	F.C
Perpetual preferred securities		(1)	5	(2)	51	(3)	56
Other marketable equity securities		- (1)				- (2)	
Total marketable equity securities		(1)	5	(2)	51	(3)	56
Total available-for-sale securities		(515)	32,382	(1,425)	27,212	(1,940)	59,594
Held-to-maturity securities:							
Securities of U.S. Treasury and federal agencies		_		-		-	
Securities of U.S. states and political subdivisions		(5)	547	(3)	252	(8)	799
Federal agency and other mortgage-backed securities		_	_	_	_	_	_
Collateralized loan obligations		_	_	(2)	285	(2)	285
Other		(1)	739	(-)		(1)	739
Total held-to-maturity securities		(6)	1,286	(5)	537	(11)	1,823
Total	\$	(521)	33,668	(1,430)	27,749	(1,951)	61,417
December 31, 2015	<u> </u>	(9==)	55/555	(=/:55)	=2/2 10	(=/55=)	<u> </u>
Available-for-sale securities:							
Securities of U.S. Treasury and federal agencies	\$	(148)	24,795	_	_	(148)	24,795
Securities of U.S. states and political subdivisions	Ψ	(26)	3,453	(476)	12,377	(502)	15,830
Mortgage-backed securities:		(20)	3,433	(470)	12,377	(302)	13,030
Federal agencies		(522)	36,329	(306)	9,888	(828)	46,217
Residential		(20)	1,276	(5)	285	(25)	1,561
Commercial		, ,	1,2/0	(3)		, ,	•
		1.5.) 1	1 176	(53)	2 363	(95)	6 830
		(32)	4,476	(53)	2,363	(85)	6,839
Total mortgage-backed securities		(574)	42,081	(364)	12,536	(938)	54,617
Total mortgage-backed securities Corporate debt securities		(574) (244)	42,081 4,941	(364) (205)	12,536 1,057	(938) (449)	54,617 5,998
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations		(574) (244) (276)	42,081 4,941 22,214	(364) (205) (92)	12,536 1,057 4,844	(938) (449) (368)	54,617 5,998 27,058
Total mortgage-backed securities Corporate debt securities Collateralized loan and other debt obligations Other		(574) (244) (276) (33)	42,081 4,941 22,214 2,768	(364) (205) (92) (13)	12,536 1,057 4,844 425	(938) (449) (368) (46)	54,617 5,998 27,058 3,193
Total mortgage-backed securities Corporate debt securities Collateralized loan and other debt obligations Other Total debt securities		(574) (244) (276)	42,081 4,941 22,214	(364) (205) (92)	12,536 1,057 4,844	(938) (449) (368)	54,617 5,998 27,058
Total mortgage-backed securities Corporate debt securities Collateralized loan and other debt obligations Other Total debt securities Marketable equity securities:		(574) (244) (276) (33) (1,301)	42,081 4,941 22,214 2,768 100,252	(364) (205) (92) (13) (1,150)	12,536 1,057 4,844 425 31,239	(938) (449) (368) (46) (2,451)	54,617 5,998 27,058 3,193 131,491
Total mortgage-backed securities Corporate debt securities Collateralized loan and other debt obligations Other Total debt securities Marketable equity securities: Perpetual preferred securities		(574) (244) (276) (33) (1,301)	42,081 4,941 22,214 2,768 100,252	(364) (205) (92) (13)	12,536 1,057 4,844 425	(938) (449) (368) (46) (2,451)	54,617 5,998 27,058 3,193 131,491
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities		(574) (244) (276) (33) (1,301) (1) (2)	42,081 4,941 22,214 2,768 100,252 24 40	(364) (205) (92) (13) (1,150) (12)	12,536 1,057 4,844 425 31,239	(938) (449) (368) (46) (2,451) (13) (2)	54,617 5,998 27,058 3,193 131,491
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities		(574) (244) (276) (33) (1,301) (1) (2) (3)	42,081 4,941 22,214 2,768 100,252 24 40 64	(364) (205) (92) (13) (1,150) (12) — (12)	12,536 1,057 4,844 425 31,239 109 —	(938) (449) (368) (46) (2,451) (13) (2) (15)	54,617 5,998 27,058 3,193 131,491 133 40 173
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities		(574) (244) (276) (33) (1,301) (1) (2)	42,081 4,941 22,214 2,768 100,252 24 40	(364) (205) (92) (13) (1,150) (12)	12,536 1,057 4,844 425 31,239	(938) (449) (368) (46) (2,451) (13) (2)	54,617 5,998 27,058 3,193 131,491
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities:		(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316	(364) (205) (92) (13) (1,150) (12) (12) (12) (1,162)	12,536 1,057 4,844 425 31,239 109 —	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities: Securities of U.S. Treasury and federal agencies		(574) (244) (276) (33) (1,301) (1) (2) (3)	42,081 4,941 22,214 2,768 100,252 24 40 64	(364) (205) (92) (13) (1,150) (12) — (12)	12,536 1,057 4,844 425 31,239 109 —	(938) (449) (368) (46) (2,451) (13) (2) (15)	54,617 5,998 27,058 3,193 131,491 133 40 173
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities: Securities of U.S. Treasury and federal agencies Securities of U.S. states and political subdivisions		(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304) (73)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316	(364) (205) (92) (13) (1,150) (12) — (12) (1,162)	12,536 1,057 4,844 425 31,239 109 —	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664
Total mortgage-backed securities Corporate debt securities Collateralized loan and other debt obligations Other Total debt securities Marketable equity securities: Perpetual preferred securities Other marketable equity securities Total marketable equity securities Total available-for-sale securities Held-to-maturity securities: Securities of U.S. Treasury and federal agencies Securities of U.S. states and political subdivisions Federal agency and other mortgage-backed securities		(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304) (73) (73) (314)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316 5,264 — 23,115	(364) (205) (92) (13) (1,150) (12) — (12) (1,162)	12,536 1,057 4,844 425 31,239 109 — 109 31,348	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466) (73) (314)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664 5,264 — 23,115
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities: Securities of U.S. Treasury and federal agencies Securities of U.S. states and political subdivisions		(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304) (73)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316 5,264 — 23,115 1,148	(364) (205) (92) (13) (1,150) (12) — (12) (1,162)	12,536 1,057 4,844 425 31,239 109 —	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities: Securities of U.S. Treasury and federal agencies Securities of U.S. states and political subdivisions Federal agency and other mortgage-backed securities		(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304) (73) (73) (314) (20) (3)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316 5,264 — 23,115 1,148 1,096	(364) (205) (92) (13) (1,150) (12) — (12) (1,162) — — — — — — (4) —	12,536 1,057 4,844 425 31,239 109 — 109 31,348	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466) (73) (314) (24) (3)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664 5,264 — 23,115 1,381 1,096
Total mortgage-backed securities  Corporate debt securities  Collateralized loan and other debt obligations Other  Total debt securities  Marketable equity securities: Perpetual preferred securities Other marketable equity securities  Total marketable equity securities  Total available-for-sale securities  Held-to-maturity securities: Securities of U.S. Treasury and federal agencies Securities of U.S. states and political subdivisions Federal agency and other mortgage-backed securities Collateralized loan obligations	\$	(574) (244) (276) (33) (1,301) (1) (2) (3) (1,304) (73) (73) (314) (20)	42,081 4,941 22,214 2,768 100,252 24 40 64 100,316 5,264 — 23,115 1,148	(364) (205) (92) (13) (1,150) (12) — (12) (1,162) — — — — — — — — ————————————————————	12,536 1,057 4,844 425 31,239 109 — 109 31,348	(938) (449) (368) (46) (2,451) (13) (2) (15) (2,466) (73) (314) (24)	54,617 5,998 27,058 3,193 131,491 133 40 173 131,664 5,264 — 23,115 1,381

We have assessed each security with gross unrealized losses included in the previous table for credit impairment. As part of that assessment we evaluated and concluded that we do not intend to sell any of the securities and that it is more likely than not that we will not be required to sell prior to recovery of the amortized cost basis. For debt securities, we evaluate, where necessary, whether credit impairment exists by comparing the present value of the expected cash flows to the securities' amortized cost basis. For equity securities, we consider numerous factors in determining whether impairment exists, including our intent and ability to hold the securities for a period of time sufficient to recover the cost basis of the securities.

For descriptions of the factors we consider when analyzing securities for impairment, see Note 1 (Summary of Significant Accounting Policies) and Note 5 (Investment Securities) to Financial Statements in our 2015 Form 10-K. There were no material changes to our methodologies for assessing impairment in the first nine months of 2016.

Table 4.3 shows the gross unrealized losses and fair value of debt and perpetual preferred investment securities by those rated investment grade and those rated less than investment grade, according to their lowest credit rating by Standard & Poor's Rating Services (S&P) or Moody's Investors Service (Moody's). Credit ratings express opinions about the credit quality of a security. Securities rated investment grade, that is those rated BBB- or higher by S&P or Baa3 or higher by Moody's, are generally considered by the rating agencies and market participants to be low credit risk. Conversely, securities rated below investment grade, labeled as "speculative grade" by the rating agencies, are considered to be distinctively higher credit risk than investment grade securities. We have also included securities not rated by S&P or Moody's in the table below based on our internal credit grade of the securities (used for credit risk management purposes) equivalent to the credit rating assigned by major credit agencies. The unrealized losses and fair value of unrated securities categorized as investment grade based on internal credit grades were \$63 million and \$4.0 billion, respectively, at September 30, 2016, and \$17 million and \$3.7 billion, respectively, at December 31, 2015. If an internal credit grade was not assigned, we categorized the security as noninvestment grade.

Table 4.3: Gross Unrealized Losses and Fair Value by Investment Grade

		Inv	estment grade	Non-inve	estment grade
(in millions)		Gross unrealized losses	Fair value	Gross unrealized losses	Fair value
September 30, 2016		103363		103363	
Available-for-sale securities:					
Securities of U.S. Treasury and federal agencies	\$	(2)	2,033	_	_
Securities of U.S. states and political subdivisions	•	(1,509)	33,572	(35)	330
Mortgage-backed securities:		.,,	•	` ,	
Federal agencies		(60)	8,482	_	_
Residential		`(1)	150	(6)	439
Commercial		(20)	3,041	(47)	629
Total mortgage-backed securities		(81)	11,673	(53)	1,068
Corporate debt securities		(78)	1,417	(96)	1,024
Collateralized loan and other debt obligations		(48)	6,010		, -
Other		(30)	2,043	(5)	368
Total debt securities		(1,748)	56,748	(189)	2,790
Perpetual preferred securities		(3)	56	_	_,
Total available-for-sale securities		(1,751)	56,804	(189)	2,790
Held-to-maturity securities:		(=///	50,00.	(	_,,,,,
Securities of U.S. Treasury and federal agencies		_	_	_	_
Securities of U.S. states and political subdivisions		(8)	799	_	_
Federal agency and other mortgage-backed securities		_	_	_	_
Collateralized loan obligations		(2)	285	_	_
Other		(1)	739	_	_
Total held-to-maturity securities		(11)	1.823	_	_
Total	\$	(1.762)	58,627	(189)	2,790
December 31, 2015					
Available-for-sale securities:					
Securities of U.S. Treasury and federal agencies	\$	(148)	24,795	_	_
Securities of U.S. states and political subdivisions	,	(464)	15,470	(38)	360
Mortgage-backed securities:		( )	==,	()	
Federal agencies		(828)	46,217	_	_
Residential		(12)	795	(13)	766
Commercial		(59)	6,361	(26)	478
Total mortgage-backed securities		(899)	53,373	(39)	1.244
Corporate debt securities		(140)	4,167	(309)	1,831
Collateralized loan and other debt obligations		(368)	27,058	(303)	
Other		(43)	2,915	(3)	278
Total debt securities		(2,062)	127,778	(389)	3,713
Perpetual preferred securities		(13)	133	(303)	5,715
Total available-for-sale securities		(2.075)	127.911	(389)	3.713
Held-to-maturity securities:		(2,073)	127,511	(303)	3,713
Securities of U.S. Treasury and federal agencies		(73)	5,264	_	_
Securities of U.S. states and political subdivisions		(/3)	J,204 —	_	_
Federal agency and other mortgage-backed securities		(314)	23,115	_	_
Collateralized loan obligations		(24)	1,381	_	_
Conditional Confidence of the Conditional		(3)	1,096	_	_
Other					
Other Total held-to-maturity securities		(414)	30,856		_

## **Contractual Maturities**

Table 4.4 shows the remaining contractual maturities and contractual weighted-average yields (taxable-equivalent basis) of available-for-sale debt securities. The remaining contractual principal maturities for MBS do not consider

prepayments. Remaining expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations before the underlying mortgages mature.

**Table 4.4: Contractual Maturities** 

										Remain	ing contractual	maturity
	Total		Within one year			After one year through five years			After five years through ten years		After	ten years
(in millions)	amount	Yield	Amount	Yield		Amount	Yield		Amount	Yield	Amount	Yield
September 30, 2016												
Available-for-sale debt securities (1): Fair value:												
Securities of U.S. Treasury and federal agencies	\$ 26,376	1.44%	\$ 110	1.39%	\$	25,217	1.42%	\$	1,049	1.80%	<b>\$</b> —	-%
Securities of U.S. states and political subdivisions	55,366	5.76	2,985	1.70		9,305	2.80		2,885	5.06	40,191	6.79
Mortgage-backed securities:												
Federal agencies	135,692	3.11	_	_		133	2.95		2,930	3.37	132,629	3.10
Residential	8,527	3.86	_	_		27	5.19		37	4.29	8,463	3.86
Commercial	9,860	4.82		_			_	_	31	3.15	9,829	4.82
Total mortgage-backed securities	154,079	3.26	 	-	_	160	3.33		2,998	3.38	150,921	3.26
Corporate debt securities	12,721	4.78	2,264	3.12		4,210	5.50		4,956	4.77	1,291	5.36
Collateralized loan and other debt obligations	35,445	2.53	1	1.03		361	1.32		16,965	2.48	18,118	2.61
Other	6,371	2.09	57	3.00		916	2.34		1,163	2.02	4,235	2.04
Total available-for-sale debt securities at fair value	\$ 290,358	3.52%	\$ 5,417	2.30%	\$	40,169	2.20%	\$	30,016	3.16%	\$ 214,756	3.85%
December 31, 2015												
Available-for-sale debt securities (1):					`							
Fair value:												
Securities of U.S. Treasury and federal agencies	\$ 36,250	1.49 %	\$ 216	0.77%	\$	31,602	1.44 %	\$	4,432	1.86 %	\$	- %
Securities of U.S. states and political subdivisions	49,990	5.82	1,969	2.09		7,709	2.02		3,010	5.25	37,302	6.85
Mortgage-backed securities:												
Federal agencies	104,546	3.29	3	6.55		373	1.58		1,735	3.84	102,435	3.29
Residential	8,558	4.17	_	_		34	5.11		34	6.03	8,490	4.16
Commercial	14,088	5.06	_	_		61	2.79		_	_	14,027	5.07
Total mortgage-backed securities	127,192	3.54	3	6.55		468	1.99		1,769	3.88	124,952	3.55
Corporate debt securities	15,411	4.57	1,960	3.84	_	6,731	4.47		5,459	4.76	1,261	5.47
Collateralized loan and other debt obligations	30,967	2.08	2	0.33		804	0.90		12,707	2.01	17,454	2.19
Other	5,911	2.05	68	2.47		1,228	2.57		953	1.94	3,662	1.89
Total available-for-sale debt securities at fair value	\$ 265,721	3.55%	\$ 4,218	2.84 %	\$	48,542	1.98 %	\$	28,330	2.98 %	\$ 184,631	4.07%

<sup>(1)</sup> Weighted-average yields displayed by maturity bucket are weighted based on fair value and predominantly represent contractual coupon rates without effect for any related hedging derivatives.

Table 4.5 shows the amortized cost and weighted-average yields of held-to-maturity debt securities by contractual maturity.

**Table 4.5: Amortized Cost by Contractual Maturity** 

										Remain	ing co	ntractual	maturity
	Total		Within o	ne year	After one year through five years			After five years through ten years			After ten yea		en years
(in millions)	amount	Yield	Amount	Yield		Amount	Yield		Amount	Yield	А	mount	Yield
September 30, 2016													
Held-to-maturity securities (1): Amortized cost:													
Securities of U.S. Treasury and federal agencies	\$ 44,682	2.12%	\$ _	-%	\$	24,638	2.08%	\$	20,044	2.16%	\$	_	-%
Securities of U.S. states and political subdivisions	2,994	5.86	_	_		_	_		203	7.25		2,791	5.76
Federal agency and other mortgage-backed securities	47,721	3.24	_	_		_	_		_	_	4	7,721	3.24
Collateralized loan obligations Other	1,406 2,438	2.42 1.69	_	_		_ 1,790	_ 1.69		1,406 648	2.42 1.68		_	_
Total held-to-maturity debt securities at amortized cost	\$ 99,241	2.76%	\$ 	-%	\$	26,428	2.05%	\$	22,301	2.21%	\$ 5	0,512	3.38%
December 31, 2015													
Held-to-maturity securities (1): Amortized cost:													
Securities of U.S. Treasury and federal agencies	\$ 44,660	2.12%	\$ _	-%	\$	1,276	1.75%	\$	43,384	2.13%	\$	_	-%
Securities of U.S. states and political subdivisions	2,185	5.97	_	_		_	_		104	7.49		2,081	5.89
Federal agency and other mortgage- backed securities	28,604	3.47	_	_		_	_		_	_	2	28,604	3.47
Collateralized loan obligations	1,405	2.03	_	_		_	_		_	_		1,405	2.03
Other	3,343	1.68	 	_	_	2,351	1.74	_	992	1.53			_
Total held-to-maturity debt securities at amortized cost	\$ 80,197	2.69%	\$ _	-%	\$	3,627	1.74%	\$	44,480	2.13%	\$ 3	32,090	3.57%

<sup>(1)</sup> Weighted-average yields displayed by maturity bucket are weighted based on amortized cost and predominantly represent contractual coupon rates.

Table 4.6 shows the fair value of held-to-maturity debt securities by contractual maturity.

**Table 4.6: Fair Value by Contractual Maturity** 

	_			Remaining	contractual maturity	
	Total	Within one year	After one year through five years	After five years through ten years	After ten years	
(in millions)	amount	Amount	Amount	Amount	Amount	
September 30, 2016						
Held-to-maturity securities:						
Fair value:						
Securities of U.S. Treasury and federal agencies	\$ 46,891	_	25,782	21,109	_	
Securities of U.S. states and political subdivisions	3,107	_	_	213	2,894	
Federal agency and other mortgage-backed securities	48,690	_	_	_	48,690	
Collateralized loan obligations	1,411	_	_	1,411	_	
Other	2,448		1,795	653	_	
Total held-to-maturity debt securities at fair value	\$ 102,547	_	27,577	23,386	51,584	
December 31, 2015						
Held-to-maturity securities:						
Fair value:						
Securities of U.S. Treasury and federal agencies	\$ 45,167	_	1,298	43,869	_	
Securities of U.S. states and political subdivisions	2,250	_	_	105	2,145	
Federal agency and other mortgage-backed securities	28,421	_	_	_	28,421	
Collateralized loan obligations	1,381	_	_	_	1,381	
Other	3,348		2,353	995	_	
Total held-to-maturity debt securities at fair value	\$ 80,567	_	3,651	44,969	31,947	

## **Realized Gains and Losses**

Table 4.7 shows the gross realized gains and losses on sales and OTTI write-downs related to the available-for-sale securities

portfolio, which includes marketable equity securities, as well as net realized gains and losses on nonmarketable equity investments (see Note 6 (Other Assets)).

Table 4.7: Realized Gains and Losses

	Quarter en	ded Sep 30,	Nine months ended Sep 30,		
(in millions)	 2016	2015	2016	2015	
Gross realized gains	\$ 266	530	1,215	1,133	
Gross realized losses	(23)	(21)	(67)	(57)	
OTTI write-downs	(52)	(74)	(147)	(125)	
Net realized gains from available-for-sale securities	191	435	1,001	951	
Net realized gains from nonmarketable equity investments	55	632	369	1,462	
Net realized gains from debt securities and equity investments	\$ 246	1,067	1,370	2,413	

## **Other-Than-Temporary Impairment**

Table 4.8 shows the detail of total OTTI write-downs included in earnings for available-for-sale debt securities, marketable equity

securities and nonmarketable equity investments. There were no OTTI write-downs on held-to-maturity securities during the first nine months of 2016 and 2015.

Table 4.8: OTTI Write-downs

	Quarter er	ided Sep 30,	Nine months er	nded Sep 30,
(in millions)	2016	2015	2016	2015
OTTI write-downs included in earnings		_		
Debt securities:				
Securities of U.S. states and political subdivisions	\$ 30	2	40	18
Mortgage-backed securities:				
Residential	4	9	28	43
Commercial	10	3	11	3
Corporate debt securities	7	59	57	59
Other debt securities	_	_	6	_
Total debt securities	51	73	142	123
Equity securities:				
Marketable equity securities:				
Other marketable equity securities	1	1	5	2
Total marketable equity securities	1	1	5	2
Total investment securities (1)	 52	74	147	125
Nonmarketable equity investments (1)	84	66	317	183
Total OTTI write-downs included in earnings (1)	\$ 136	140	464	308

<sup>(1)</sup> The quarter ended September 30, 2016, includes \$32 million in OTTI write-downs of oil and gas investments, of which \$6 million related to investment securities and \$26 million related to nonmarketable equity investments. Oil and gas related OTTI for the first nine months of 2016 totaled \$185 million, of which \$57 million related to investment securities and \$128 million related to nonmarketable equity investments.

## **Other-Than-Temporarily Impaired Debt Securities**

Table 4.9 shows the detail of OTTI write-downs on available-forsale debt securities included in earnings and the related changes in OCI for the same securities.

Table 4.9: OTTI Write-downs Included in Earnings

		Quarter end	ed Sep 30,	Nine months ended Sep 30		
(in millions)		2016	2015	2016	2015	
OTTI on debt securities						
Recorded as part of gross realized losses:						
Credit-related OTTI	\$	21	70	102	109	
Intent-to-sell OTTI		30	3	40	14	
Total recorded as part of gross realized losses		51	73	142	123	
Changes to OCI for losses (reversal of losses) in non-credit-related OTTI (1	.):					
Securities of U.S. states and political subdivisions		_	_	_	(1)	
Residential mortgage-backed securities		(4)	(6)	1	(37)	
Commercial mortgage-backed securities		(11)	2	(9)	(13)	
Corporate debt securities		_	1	(13)	1	
Other debt securities		_	_	2		
Total changes to OCI for non-credit-related OTTI		(15)	(3)	(19)	(50)	
Total OTTI losses recorded on debt securities	\$	36	70	123	73	

<sup>(1)</sup> Represents amounts recorded to OCI for impairment, due to factors other than credit, on debt securities that have also had credit-related OTTI write-downs during the period. Increases represent initial or subsequent non-credit-related OTTI on debt securities. Decreases represent partial to full reversal of impairment due to recoveries in the fair value of securities due to non-credit factors.

Table 4.10 presents a rollforward of the OTTI credit loss that has been recognized in earnings as a write-down of available-for-sale debt securities we still own (referred to as "credit-impaired" debt securities) and do not intend to sell. Recognized credit loss

represents the difference between the present value of expected future cash flows discounted using the security's current effective interest rate and the amortized cost basis of the security prior to considering credit loss.

Table 4.10: Rollforward of OTTI Credit Loss

	Quarter end	ed Sep 30,	Nine months ended Sep 30	
(in millions)	 2016	2015	2016	2015
Credit loss recognized, beginning of period	\$ 1,080	993	1,092	1,025
Additions:				
For securities with initial credit impairments	16	64	54	64
For securities with previous credit impairments	5	6	48	45
Total additions	21	70	102	109
Reductions:				
For securities sold, matured, or intended/required to be sold	(22)	(23)	(111)	(89)
For recoveries of previous credit impairments (1)	(2)	(1)	(6)	(6)
Total reductions	(24)	(24)	(117)	(95)
Credit loss recognized, end of period	\$ 1,077	1,039	1,077	1,039

<sup>(1)</sup> Recoveries of previous credit impairments result from increases in expected cash flows subsequent to credit loss recognition. Such recoveries are reflected prospectively as interest yield adjustments using the effective interest method.

# Note 5: Loans and Allowance for Credit Losses

Table 5.1 presents total loans outstanding by portfolio segment and class of financing receivable. Outstanding balances include a total net reduction of \$4.5 billion and \$3.8 billion at September 30, 2016, and December 31, 2015, respectively, for unearned income, net deferred loan fees, and unamortized

discounts and premiums. Outstanding balances at September 30, 2016 also reflect the acquisition of various loans and capital leases from GE Capital as described in Note 2 (Business Combinations).

Table 5.1: Loans Outstanding

(in millions)	Sep 30, 2016	
Commercial:		
Commercial and industrial	\$ 324,020	299,892
Real estate mortgage	130,223	122,160
Real estate construction	23,340	22,164
Lease financing	18,871	12,367
Total commercial	496,454	456,583
Consumer:		
Real estate 1-4 family first mortgage	278,689	273,869
Real estate 1-4 family junior lien mortgage	48,105	53,004
Credit card	34,992	34,039
Automobile	62,873	59,966
Other revolving credit and installment	40,213	39,098
Total consumer	464,872	459,976
Total loans	\$ 961,326	916,559

Our foreign loans are reported by respective class of financing receivable in the table above. Substantially all of our foreign loan portfolio is commercial loans. Loans are classified as foreign primarily based on whether the borrower's primary

address is outside of the United States. Table 5.2 presents total commercial foreign loans outstanding by class of financing receivable.

Table 5.2: Commercial Foreign Loans Outstanding

(in millions)	Sep 30, 2016	Dec 31, 2015
Commercial foreign loans:		
Commercial and industrial	\$ 51,515	49,049
Real estate mortgage	8,466	8,350
Real estate construction	310	444
Lease financing	958	274
Total commercial foreign loans	\$ 61,249	58,117

### Loan Purchases, Sales, and Transfers

Table 5.3 summarizes the proceeds paid or received for purchases and sales of loans and transfers from loans held for investment to mortgages/loans held for sale at lower of cost or fair value. This loan activity also includes participating interests, whereby we

receive or transfer a portion of a loan. The table excludes PCI loans and loans for which we have elected the fair value option, including loans originated for sale because their loan activity normally does not impact the allowance for credit losses.

Table 5.3: Loan Purchases, Sales, and Transfers

				2016			2015
(in millions)	Com	mercial (1)	Consumer (2)	Total	Commercial	Consumer (2)	Total
Quarter ended September 30,							
Purchases	\$	1,902	_	1,902	1,818	29	1,847
Sales		(324)	(306)	(630)	(286)	(130)	(416)
Transfers to MHFS/LHFS		(44)	(1)	(45)	(39)	(7)	(46)
Nine months ended September	30,						
Purchases	\$	29,155	_	29,155	12,648	340	12,988
Sales		(932)	(985)	(1,917)	(649)	(160)	(809)
Transfers to MHFS/LHFS		(145)	(5)	(150)	(91)	(14)	(105)

(1) Purchases include loans and capital leases from the GE Capital business acquisitions as described in Note 2 (Business Combinations).

#### **Commitments to Lend**

A commitment to lend is a legally binding agreement to lend funds to a customer, usually at a stated interest rate, if funded, and for specific purposes and time periods. We generally require a fee to extend such commitments. Certain commitments are subject to loan agreements with covenants regarding the financial performance of the customer or borrowing base formulas on an ongoing basis that must be met before we are required to fund the commitment. We may reduce or cancel consumer commitments, including home equity lines and credit card lines, in accordance with the contracts and applicable law.

We may, as a representative for other lenders, advance funds or provide for the issuance of letters of credit under syndicated loan or letter of credit agreements. Any advances are generally repaid in less than a week and would normally require default of both the customer and another lender to expose us to loss. These temporary advance arrangements totaled approximately \$75 billion at both September 30, 2016 and December 31, 2015.

We issue commercial letters of credit to assist customers in purchasing goods or services, typically for international trade. At both September 30, 2016, and December 31, 2015, we had \$1.1 billion of outstanding issued commercial letters of credit. We also originate multipurpose lending commitments under which borrowers have the option to draw on the facility for different purposes in one of several forms, including a standby letter of credit. See Note 10 (Guarantees, Pledged Assets and Collateral) for additional information on standby letters of credit.

When we make commitments, we are exposed to credit risk. The maximum credit risk for these commitments will generally be lower than the contractual amount because a significant portion of these commitments is expected to expire without being used by the customer. In addition, we manage the potential risk in commitments to lend by limiting the total amount of commitments, both by individual customer and in total, by monitoring the size and maturity structure of these commitments and by applying the same credit standards for these commitments as for all of our credit activities.

For loans and commitments to lend, we generally require collateral or a guarantee. We may require various types of collateral, including commercial and consumer real estate, automobiles, other short-term liquid assets such as accounts receivable or inventory and long-lived assets, such as equipment and other business assets. Collateral requirements for each loan or commitment may vary based on the loan product and our assessment of a customer's credit risk according to the specific credit underwriting, including credit terms and structure.

The contractual amount of our unfunded credit commitments, including unissued standby and commercial letters of credit, is summarized by portfolio segment and class of financing receivable in Table 5.4. The table excludes the standby and commercial letters of credit and temporary advance arrangements described above.

Table 5.4: Unfunded Credit Commitments

(in millions)	Sep 30, 2016	Dec 31, 2015
Commercial:		
Commercial and industrial	\$309,075	296,710
Real estate mortgage	7,807	7,378
Real estate construction	18,735	18,047
Lease financing	17	_
Total commercial	335,634	322,135
Consumer:		
Real estate 1-4 family first mortgage	39,066	34,621
Real estate 1-4 family junior lien mortgage	41,974	43,309
Credit card	102,252	98,904
Other revolving credit and installment	28,584	27,899
Total consumer	211,876	204,733
Total unfunded credit commitments	\$547,510	526,868

<sup>(2)</sup> Excludes activity in government insured/guaranteed real estate 1-4 family first mortgage loans. As servicer, we are able to buy delinquent insured/guaranteed loans out of the Government National Mortgage Association (GNMA) pools, and manage and/or resell them in accordance with applicable requirements. These loans are predominantly insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA). Accordingly, these loans have limited impact on the allowance for loan losses.

# Note 5: Loans and Allowance for Credit Losses (continued)

## **Allowance for Credit Losses**

Table 5.5 presents the allowance for credit losses, which consists of the allowance for loan losses and the allowance for unfunded credit commitments.

**Table 5.5: Allowance for Credit Losses** 

(in millions)		Quarter ended September 30,		Nine months ended September 30,		
		2016	2015	2016	2015	
Balance, beginning of period	\$	12,749	12,614	12,512	13,169	
Provision for credit losses		805	703	2,965	1,611	
Interest income on certain impaired loans (1)		(54)	(48)	(153)	(150)	
Loan charge-offs:						
Commercial:						
Commercial and industrial		(324)	(172)	(1,110)	(459)	
Real estate mortgage		(7)	(9)	(13)	(48)	
Real estate construction		_	_	(1)	(2)	
Lease financing		(4)	(5)	(25)	(11)	
Total commercial		(335)	(186)	(1,149)	(520)	
Consumer:						
Real estate 1-4 family first mortgage		(106)	(145)	(366)	(394)	
Real estate 1-4 family junior lien mortgage		(119)	(159)	(385)	(501)	
Credit card		(296)	(259)	(930)	(821)	
Automobile		(215)	(186)	(602)	(531)	
Other revolving credit and installment		(170)	(160)	(508)	(465)	
Total consumer		(906)	(909)	(2,791)	(2,712)	
Total loan charge-offs		(1,241)	(1,095)	(3,940)	(3,232)	
Loan recoveries:						
Commercial:						
Commercial and industrial		65	50	210	192	
Real estate mortgage		35	32	90	97	
Real estate construction		18	8	30	25	
Lease financing		2	2	10	6	
Total commercial		120	92	340	320	
Consumer:						
Real estate 1-4 family first mortgage		86	83	284	182	
Real estate 1-4 family junior lien mortgage		70	70	200	195	
Credit card		51	43	153	123	
Automobile		78	73	248	249	
Other revolving credit and installment		31	31	100	102	
Total consumer		316	300	985	851	
Total loan recoveries		436	392	1,325	1,171	
Net loan charge-offs		(805)	(703)	(2,615)	(2,061)	
Other		(1)	(4)	(15)	(7)	
Balance, end of period	\$	12,694	12,562	12,694	12,562	
Components:						
Allowance for loan losses	\$	11,583	11,659	11,583	11,659	
Allowance for unfunded credit commitments		1,111	903	1,111	903	
Allowance for credit losses	\$	12,694	12,562	12,694	12,562	
Net loan charge-offs (annualized) as a percentage of average total loans		0.33%	0.31	0.37	0.31	
Allowance for loan losses as a percentage of total loans		1.20	1.29	1.20	1.29	
Allowance for credit losses as a percentage of total loans		1.32	1.39	1.32	1.39	

<sup>(1)</sup> Certain impaired loans with an allowance calculated by discounting expected cash flows using the loan's effective interest rate over the remaining life of the loan recognize changes in allowance attributable to the passage of time as interest income.

Table 5.6 summarizes the activity in the allowance for credit losses by our commercial and consumer portfolio segments.

Table 5.6: Allowance Activity by Portfolio Segment

				2016			2015
(in millions)	Co	mmercial	Consumer	Total	Commercial	Consumer	Total
Quarter ended September 30,							
Balance, beginning of period	\$	7,441	5,308	12,749	6,279	6,335	12,614
Provision for credit losses		158	647	805	348	355	703
Interest income on certain impaired loans		(14)	(40)	(54)	(3)	(45)	(48)
Loan charge-offs		(335)	(906)	(1,241)	(186)	(909)	(1,095)
Loan recoveries		120	316	436	92	300	392
Net loan charge-offs		(215)	(590)	(805)	(94)	(609)	(703)
Other		(1)	_	(1)	(4)	_	(4)
Balance, end of period	\$	7,369	5,325	12,694	6,526	6,036	12,562
Nine months ended September 30,							
Balance, beginning of period	\$	6,872	5,640	12,512	6,377	6,792	13,169
Provision for credit losses		1,350	1,615	2,965	368	1,243	1,611
Interest income on certain impaired loans		(29)	(124)	(153)	(12)	(138)	(150)
Loan charge-offs		(1,149)	(2,791)	(3,940)	(520)	(2,712)	(3,232)
Loan recoveries		340	985	1,325	320	851	1,171
Net loan charge-offs		(809)	(1,806)	(2,615)	(200)	(1,861)	(2,061)
Other		(15)	_	(15)	(7)	_	(7)
Balance, end of period		7,369	5,325	12,694	6,526	6,036	12,562

Table 5.7 disaggregates our allowance for credit losses and recorded investment in loans by impairment methodology.

Table 5.7: Allowance by Impairment Methodology

		'	Allowance for	credit losses	Recorded investment in loans		
(in millions)		Commercial	Consumer	Total	Commercial	Consumer	Total
September 30, 2016							
Collectively evaluated (1)	\$	6,254	3,531	9,785	489,945	430,259	920,204
Individually evaluated (2)		1,113	1,794	2,907	5,672	17,741	23,413
PCI (3)		2	_	2	837	16,872	17,709
Total	\$	7,369	5,325	12,694	496,454	464,872	961,326
December 31, 2015							
Collectively evaluated (1)	\$	5,999	3,436	9,435	452,063	420,705	872,768
Individually evaluated (2)		872	2,204	3,076	3,808	20,012	23,820
PCI (3)		1	_	1	712	19,259	19,971
Total	\$	6,872	5,640	12,512	456,583	459,976	916,559

<sup>(1)</sup> Represents loans collectively evaluated for impairment in accordance with Accounting Standards Codification (ASC) 450-20, Loss Contingencies (formerly FAS 5), and pursuant to amendments by ASU 2010-20 regarding allowance for non-impaired loans.

## **Credit Quality**

We monitor credit quality by evaluating various attributes and utilize such information in our evaluation of the appropriateness of the allowance for credit losses. The following sections provide the credit quality indicators we most closely monitor. The credit quality indicators are generally based on information as of our financial statement date, with the exception of updated Fair Isaac Corporation (FICO) scores and updated loan-to-value (LTV)/

combined LTV (CLTV). We obtain FICO scores at loan origination and the scores are generally updated at least quarterly, except in limited circumstances, including compliance with the Fair Credit Reporting Act (FCRA). Generally, the LTV and CLTV indicators are updated in the second month of each quarter, with updates no older than June 30, 2016. See the "Purchased Credit-Impaired Loans" section in this Note for credit quality information on our PCI portfolio.

<sup>(2)</sup> Represents loans individually evaluated for impairment in accordance with ASC 310-10, Receivables (formerly FAS 114), and pursuant to amendments by ASU 2010-20 regarding allowance for impaired loans.

<sup>(3)</sup> Represents the allowance and related loan carrying value determined in accordance with ASC 310-30, Receivables – Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly SOP 03-3) and pursuant to amendments by ASU 2010-20 regarding allowance for PCI loans.