Perth Hospitality Investment Opportunity

December 12, 2020

Overview

The presentation summarises analysis undertaken in order to determine which Perth CBD Suburb is prime for more hospitality investment.

Understanding the Scenario

Pandemic

Covid-19 has impacted the Perth tourism industry in 2020.

The opportunity

Before the pandemic

- Over 4.7 million visitors travelled to Perth in the year ending June 2020
- Majority are Domestic Overnight visitors staying in the CBD.

We are likely to see an explosion of visitors in 2022.

Where to Invest??

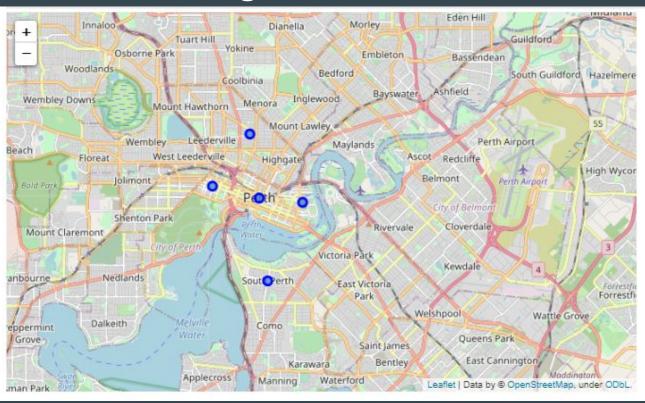
Identifying with Perth Suburb is best for new Hospitality investment

Project objective:

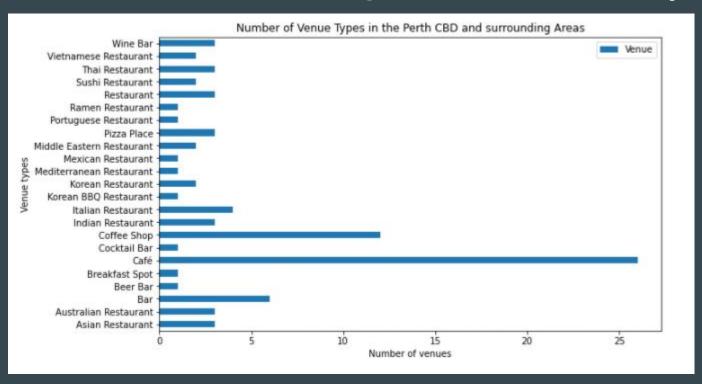
To determine which Perth City Suburb is best for new hospitality investment

Perth Suburbs Surrounding the CBD

Perth Suburbs Surrounding the CBD



Perth Suburbs Surrounding the CBD - Venue Types



Top 10 Venues by Type

```
----Perth City----
                  venue
                        frea
            Coffee Shop 0.15
                         0.10
                   Café 0.10
               Wine Bar
                        0.08
  Australian Restaurant
                        0.05
  Vietnamese Restaurant
6
       Sushi Restaurant
                        0.05
             Restaurant 0.05
8
      Korean Restaurant 0.05
      Indian Restaurant 0.05
```

Most Diversity of venue type

```
----West Perth----
                      venue frea
                       Café
                            0.50
                Coffee Shop
                             0.12
         Italian Restaurant
           Asian Restaurant
                             0.06
                        Bar
                             0.06
            Thai Restaurant
                             0.06
      Australian Restaurant
  Middle Eastern Restaurant
      Vietnamese Restaurant
           Sushi Restaurant
                             0.00
```

```
----North Perth----
                       venue
                             freq
                       Café
                             0.36
                Coffee Shop
                             0.18
   Middle Eastern Restaurant
                             0.09
                         Bar
             Thai Restaurant
                             0.09
          Indian Restaurant
                 Pizza Place
                             0.09
           Asian Restaurant
                             0.00
      Vietnamese Restaurant
           Sushi Restaurant 0.00
```

```
venue freq
0 Café 0.43
1 Italian Restaurant 0.14
2 Asian Restaurant 0.07
3 Breakfast Spot 0.07
4 Coffee Shop 0.07
5 Restaurant 0.07
6 Korean BBQ Restaurant 0.07
7 Pizza Place 0.07
8 Middle Eastern Restaurant 0.00
9 Vietnamese Restaurant 0.00
```

Moderate Diversity of venue type

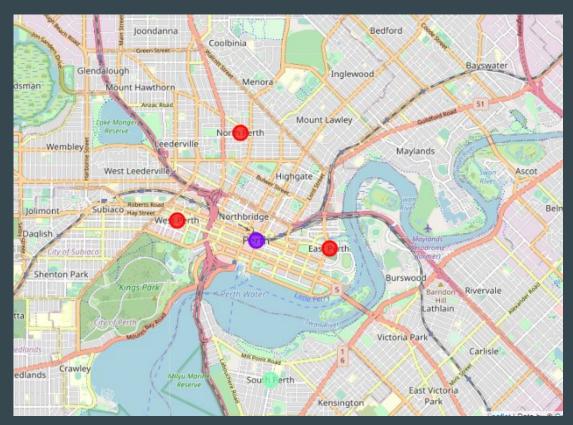
----South Perth---frea Café 0.8 Coffee Shop 0.2 Asian Restaurant 0.0 Mexican Restaurant 0.0 Vietnamese Restaurant Thai Restaurant Sushi Restaurant 0.0 Restaurant 0.0 0.0 Ramen Restaurant 0.0 Portuguese Restaurant

Low Diversity of venue type

Most Common venue Type

)	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue	6th Most Common Venue	7th Most Common Venue	8th Most Common Venue	9th Most Common Venue	10th Most Common Venue
0	East Perth	Café	Italian Restaurant	Asian Restaurant	Restaurant	Breakfast Spot	Pizza Place	Coffee Shop	Korean BBQ Restaurant	Australian Restaurant	Bar
1	North Perth	Café	Coffee Shop	Thai Restaurant	Bar	Pizza Place	Middle Eastern Restaurant	Indian Restaurant	Wine Bar	Italian Restaurant	Australian Restaurant
2	Perth City	Coffee Shop	Bar	Café	Wine Bar	Vietnamese Restaurant	Australian Restaurant	Indian Restaurant	Korean Restaurant	Restaurant	Sushi Restaurant
3	South Perth	Café	Coffee Shop	Wine Bar	Korean BBQ Restaurant	Australian Restaurant	Bar	Beer Bar	Breakfast Spot	Cocktail Bar	Indian Restaurant
4	West Perth	Café	Coffee Shop	Italian Restaurant	Asian Restaurant	Thai Restaurant	Australian Restaurant	Bar	Korean BBQ Restaurant	Beer Bar	Breakfast Spot

K-means Clustering of Suburbs



The Suburbs were Clustered into 3 distinct groups

Location	Venue Variety
East,North, West Perth	Moderate
Perth City	High
South Perth	Low

Conclusion

• South Perth has the least variety in terms of hospitality venues. Investment for new Hospitality venue types should be directed to South Perth as a Priority.