

# Theodoros Boufis

Student, Musician

Results and data-driven business & technology student with a diverse experience from nightclub PR manager to health/tech startup founder. My curiosity and high-level standards push me continuously to engage with non-common issues and find a creative & feasible way to overcome barriers. I consistently demonstrate a can-do attitude and embrace tough challenges with energy and enthusiasm.



✉ mpoufisth@gmail.com

📞 +306980040510

📍 Athens, Greece

🌐 [linkedin.com/in/theodorosboufis](https://www.linkedin.com/in/theodorosboufis)

## EDUCATION

### Department of Management Science & Technology

Athens University of Economics and Business [🔗](#)

10/2016 – Present

Athens, Greece

#### Streams

- Major: Informations Systems and Electronic Business
- Minor1: Software and Data Analysis Technologies
- Minor2: Strategy, Entrepreneurship and Human Resources

### Master In Management (Erasmus)

Audencia Business School [🔗](#)

01/2020 – Present

Nantes, France

## WORK EXPERIENCE

### Founder & Managing Director

Diabetisys [🔗](#)

02/2019 – 11/2019

Athens, Greece

Entrepreneurial initiative that supported diabetics' T1 through IoT that provided real-time important health data.

#### Achievements/Tasks

- I drove my team to: 3 Entrepreneurship competitions finalist (ennovation2019, MOKE, Imagine) & access to a greek insurance firms' accelerator.
- I was responsible for the leadership, vision, strategy, technology & business model - partnerships (doctors, legal, insurance firms, restaurants).
- I learned how to work in professional teams, to follow deadlines, to do whatever it takes to achieve a goal.

### Team Specialist

NBG Group [🔗](#)

07/2017 – 08/2018

Dionysos, Greece

#### Achievements/Tasks

- I led a team of 17 members and developed creative, cognitive workshops weekly.
- I was elected twice as the most preferable team leader from the internal community.
- I learned that team management is critical to succeed.

### PR Account Manager - Party Operations Manager

Lohan Nightclub [🔗](#)

10/2016 – 05/2018

Athens, Greece

#### Achievements/Tasks

- Responsible for customer service, my personal public relations team, bookings.
- Raised my customer catalog by 80% from 2016 to 2018.
- Controlling PR team, managing revenues, managing quality assurance.

## SKILLS

Java

C

Python

MS Office

Teamwork

Analytical Reasoning

Innovation

Creativity

Coplex Problem Solving

Entrepreneurship

Resilience

Emotional Intelligence

Time Management

Strategy

## VOLUNTEER EXPERIENCE

Workshop Instructor @ YEPP Europe (10/2019 – 11/2019) [🔗](#)

Daily workshops & business idea development about inclusion with participants among 11 different countries.

Be the Miracle (10/2018 – 02/2019) [🔗](#)

I was teaching children with general difficulties (economic, family problems, frail social groups, refugees). Mainly empowering their personality.

AIESEC (09/2016 – 04/2017) [🔗](#)

I was finding and closing deals with business partners

## CERTIFICATES & EXPOS

YouthPass (10/2019 – Present) [🔗](#)

European Commission

Athens Negotiations Tournament (04/2019 – Present) [🔗](#)

Panorama 2019 (05/2019 – Present) [🔗](#)

Megaron, Athens

EU & U 2019 (06/2019 – Present) [🔗](#)

Megaron, Athens

eCommerce Expo Greece & Southeast Europe 2018 [🔗](#)

Zappeion, Athens

14th ebusiness Forum 2018 [🔗](#)

Digital Business Transformation and Innovation, Megaron, Athens

## LANGUAGES

Greek



English



German



French



## INTERESTS

Music, Band Founder

Green Entrepreneurship

Innovation

Web App Development

NLP