

Codecademy Intensive: Learn SQL from Scratch

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Purpose: The following slides show my answers for Codecademy's 'Funnel with Warby Parker' problem set.

1. Here is a breakdown of the Survey table.

Returns all columns first 10 rows of Survey table

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SELECT *
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```
FROM survey
```

```
LIMIT 10;
```

Query Results		
question	user_id	response
1. What are you looking for?	005e7f99-d48c-4fce-b605-10506c85aaf7	Women's Styles
2. What's your fit?	005e7f99-d48c-4fce-b605-10506c85aaf7	Medium
3. Which shapes do you like?	00a556ed-f13e-4c67-8704-27e3573684cd	Round
4. Which colors do you like?	00a556ed-f13e-4c67-8704-27e3573684cd	Two-Tone
1. What are you looking for?	00a556ed-f13e-4c67-8704-27e3573684cd	I'm not sure. Let's skip it.
2. What's your fit?	00a556ed-f13e-4c67-8704-27e3573684cd	Narrow
5. When was your last eye exam?	00a556ed-f13e-4c67-8704-27e3573684cd	<1 Year
3. Which shapes do you like?	00bf9d63-0999-43a3-9e5b-9c372e6890d2	Square
5. When was your last eye exam?	00bf9d63-0999-43a3-9e5b-9c372e6890d2	<1 Year
2. What's your fit?	00bf9d63-0999-43a3-9e5b-9c372e6890d2	Medium

2. Here is a breakdown of the quiz funnel and the number of users who answered each question.

Three fields are returned by the query: Question, # of User Ids, and # of Responses

500 participants started the survey and 270 participants ended the survey. 230 participants did not complete the survey.

project.sqlite		Query Results		
		question	User Ids	Responses
1 /*Returns Funnels metrics for quiz*/		1. What are you looking for?	500	500
2 SELECT question,		2. What's your fit?	475	475
3 COUNT(user_id) AS 'User Ids',		3. Which shapes do you like?	380	380
4 COUNT(response) AS 'Responses'		4. Which colors do you like?	361	361
5 FROM survey		5. When was your last eye exam?	270	270
6 WHERE response IS NOT NULL		Database Schema		
7 GROUP BY question;		home_try_on		750 rows

3. This excel table was created to show the drop off rate throughout the quiz funnel. Question 5 is highlighted for having the highest drop off rate. This high drop off rate is likely due to the fact that many people do not know the date of their last exam. Removing or changing this question would likely lead to higher completion rates.

Questions	Number of participants that completed each questions	Completion rate	Drop off rate
1. What are you looking for?	500	100.00%	0.00%
2. What's your fit?	475	95.00%	5.00%
3. Which shapes do you like?	380	80.00%	20.00%
4. Which colors do you like?	361	95.00%	5.00%
5. When was your last eye exam?	270	74.79%	25.21%

4. Below are screenshots of SQL code and tables.

project.sqlite		Query Results				
		user_id	product_id	style	model_name	color
1	SELECT *	430c-9d76-df49d4197dcf	8	Women's Styles	Lucy	Jet Black
2	FROM purchase	818-9c63-3422211baa97	7	Women's Styles	Lucy	Elderflower Crystal
3	LIMIT 5;	4b9d-8b7b-f4426e71b8ca	4	Men's Styles	Dawes	Jet Black
4		4b1c-b593-87edab3c54cb	10	Women's Styles	Eugene Narrow	Rosewood Tortoise
		4d3f-a036-2f3e2ab1ce06	8	Women's Styles	Lucy	Jet Black

project.sqlite		Query Results		
		user_id	number_of_pairs	address
1	SELECT *	d8addd87-3217-4429-9a01-d56d68111da7	5 pairs	145 New York 9a
2	FROM home_try_on	f52b07c8-abe4-4f4a-9d39-ba9fc9a184cc	5 pairs	383 Madison Ave
3	LIMIT 5;	8ba0d2d5-1a31-403e-9fa5-79540f8477f9	5 pairs	287 Pell St
4		4e71850e-8bbf-4e6b-accc-49a7bb46c586	3 pairs	347 Madison Square N
		3bc8f97f-2336-4dab-bd86-e391609dab97	5 pairs	182 Cornelia St

project.sqlite		Query Results				
		user_id	style	fit	shape	color
1	SELECT *	4e8118dc-bb3d-49bf-85fc-cca8d83232ac	Women's Styles	Medium	Rectangular	Tortoise
2	FROM quiz	291f1cca-e507-48be-b063-002b14906468	Women's Styles	Narrow	Round	Black
3	LIMIT 5;	75122300-0736-4087-b6d8-c0c5373a1a04	Women's Styles	Wide	Rectangular	Two-tone
4		75bc6ebd-40cd-4e1d-a301-27ddd93b12e2	Women's Styles	Narrow	Square	Two-tone
		ce965c4d-7a2b-4db6-9847-601747fa7812	Women's Styles	Wide	Rectangular	Black

5. This query is a LEFT JOIN of the three tables on user_id. Started from the left, the fields show the user_id, a binary return of whether they tried them on at home, the number of pairs they tried on, and whether or not they purchased glasses.

This query shows 70% of users tried on glasses at home and 43% of those that tried them on at home decided to buy a pair of glasses.

project.sqlite		Query Results			
		user_id	is_home_try_on	number_of_pairs	is_purchase
1	SELECT DISTINCT	4e8118dc-bb3d-49bf-85fc-cca8d83232ac	1	3 pairs	0
2	q.user_id,	291f1cca-e507-48be-b063-002b14906468	1	3 pairs	1
3	h.user_id IS NOT NULL AS 'is_home_try_on',	75122300-0736-4087-b6d8-c0c5373a1a04	0	∅	0
4	number_of_pairs,	75bc6ebd-40cd-4e1d-a301-27ddd93b12e2	1	5 pairs	0
5	p.user_id IS NOT NULL AS 'is_purchase'	ce965c4d-7a2b-4db6-9847-601747fa7812	1	3 pairs	1
6	FROM quiz AS 'q'	28867d12-27a6-4e6a-a5fb-8bb5440117ae	1	5 pairs	1
7	LEFT JOIN home_try_on AS 'h'	5a7a7e13-fbcf-46e4-9093-79799649d6c5	0	∅	0
8	ON q.user_id = h.user_id	0143cb8b-bb81-4916-9750-ce956c9f9bd9	0	∅	0
9	LEFT JOIN purchase AS "p"	a4ccc1b3-cbb6-449c-b7a5-03af42c97433	1	5 pairs	0
10	ON p.user_id = h.user_id	b1dded76-cd60-4222-82cb-f6d464104298	1	3 pairs	0
11	LIMIT 10;	Database Schema			

6. This query borrows from the previous LEFT JOIN. Starting from the left, it lists the number of people who browsed, who decided to try on, who decided to purchase, and then the funnels between each of the three categories. Based on this data, the funnels appear to be very effective. Questions 5 on the quiz should be updated to increase completion rated and Warby Parker should spend money on advertising to increased throughput on their funnels.

project.sqlite

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```
1 WITH funnel AS (SELECT DISTINCT
2     q.user_id,
3     h.user_id IS NOT NULL AS 'is_home_try_on',
4     number_of_pairs,
5     p.user_id IS NOT NULL AS 'is_purchase'
6 FROM quiz AS 'q'
7 LEFT JOIN home_try_on AS 'h'
8 ON q.user_id = h.user_id
9 LEFT JOIN purchase AS "p"
10 ON p.user_id = h.user_id)
11
12 SELECT COUNT(user_id) AS 'num_browse',
13 SUM(is_home_try_on) AS 'num_try_on',
14 SUM(is_purchase) AS 'num_purchase',
15 1.0 * SUM(is_home_try_on) / COUNT(user_id) AS
16 'Funnel 1',
17 1.0 * SUM(is_purchase) / SUM(is_home_try_on) AS
18 'Funnel 2'
19 FROM funnel;
```

Query Results

num_browse	num_try_on	num_purchase	Funnel 1	Funnel 2
1000	750	495	0.75	0.66

Database Schema

home_try_on		750 rows
user_id		TEXT
number_of_pairs		TEXT
address		TEXT

purchase		495 rows
user_id		TEXT
product_id		INTEGER
style		TEXT
model_name		TEXT
color		TEXT
price		INTEGER

survey		1986 rows
question		TEXT
user_id		TEXT
response		TEXT

quiz		1000 rows
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