

System Request - Appointment Management System

The project Team Member: Teresia Nduati

Project Sponsor: Erik Fredericks

Business needs: The project automates the scheduling, managing, and organizing of appointments at a Wellness and Spa center.

Business Requirements:

- Online Booking Capabilities such as booking, rescheduling, and cancellation of appointments
- Real-time availability of service providers and spa resources.
- Automated Client Notifications
- Online Payment Processing
- Appointments, Revenue, and Client reports and analytics.
- Manage the availability of resources such as spa rooms and therapists.

Business Value:

We expect the appointment management system to streamline the booking process by allowing clients to schedule appointments remotely without calling or visiting the reception area. The system will also handle the rescheduling and cancellation of the appointments. Overall, this improved customer experience will enhance customer satisfaction and increase the company's revenue.

Conservative estimates of tangible value to the Spa and Wellness Center

- Increased appointment bookings: The system will be available 24/7 even when the office is closed. The increased availability will allow more clients to book appointments increasing the appointment booking rate by 20%.
- Reduced No-Shows: The automated notifications will remind the clients about upcoming appointments. These reminders will reduce the number of no-show appointments by 30%.
- Reduced Cancellations: The automated notifications will also reduce the number of canceled appointments by 20%. Additionally, the system will enforce a cancellation policy that will discourage appointment cancellations.
- Improved Productivity: Managing appointments also entails managing the availability of spa resources. Therefore, if the scheduling process is efficient, the spa can ensure that all the resources are utilized. The process will ensure that all the available resources, such as rooms, equipment, and therapists, have been allocated. Therefore, the system will improve the productivity rate by 20%.

Special Issues and Constraints

- The company will require a change management process to handle the automation of the booking process. The process ensures that employees are involved in the process through communication, hence avoiding employee dissatisfaction.
- The current staff will need training on how to use the system and system management will be outsourced to the software provider.
- The system will be implemented in phases. The first phase will entail data entry by the receptionists and feedback will be used to improve the system. The second phase will entail customer bookings. Customer feedback will also be recorded and used to improve the system.

Resources

Artistic Nails and Beauty Academy. August 22, 2023. Retrieved from

<https://www.artistic.edu/5-careers-you-can-have-as-a-spa-therapist/>

Everything you need to know about change management. September 2024. Retrieved from

<https://www.imd.org/blog/management/change-management/>

All-in-one spa scheduling software to manage and grow your spa business. Retrieved from

<https://www.appointy.com/spa-scheduling-software/>