

Key skills extraction in labour market for IT sphere

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May 12, 2021

Motivation

Topic Evidence



Labor Market Trends

- Digitalization and automation on labor market
- Growing number of vacancies (new professions)
- Skill-sets broadening (combination of skills)

Scientific Side Contribution

- New methodology and algorithms provision for skills analysis
- Model calibration on Russian data

Practical Side Contribution

- Request for renewal of professional standards
- Request for forecasting methods from State labor authorities

Motivation



Research Problem

Rethinking of the educational policy regarding the formation of skills cannot be separated from the demand on the labor market, which needs effective tools for identifying combinations of professional skills that are required by employers.

Research Focus

Current work is concentrated on the creation of the algorithm of key skill-sets, determining the particular occupational group, extraction in the IT sphere.

Research Question

Which skills are needed by companies from different occupational groups of IT sector?

Related Work and Novelty



Theoretical significance

- Introducing the generalized skills extraction algorithm for unstructured database of job advertisements
- Processing and use of large portion of multilingual data in time prospective
- Introducing the approach for skill-sets (combinations) extraction

Practical significance

- Current work provides broader understanding of the demand side of labor market and more evidence for the educational system in order to maintain and renew educational standards
- Algorithm allows to identify and standardize key skills which are applicable for creation of the system of Russian classifiers for occupations and skills

Data Preparation



Initial Data

- HeadHunter IT-sphere vacancies (351,623 observations)
- 13,347 unique frequent skills

Processed Data

- 343,669 vacancies
- 1,730 skills
 - Similar terms (synonyms)
 - Generalized terms (common term for subset of skills)
 - Multi-lingual terms (auto-translated)
- 2-tuple (id, skills) data structure, where id ID of vacancy and skills subset of standardized skills

Vacancies' Clustering Algorithm



Supporting Matrices

J (filled with 1-Jaccard(A,B)), C1 (filled with $1-conf(A\to B)$) and C2 (filled with $1-conf(B\to A)$), where A,B — sets of IDs for corresponding skills

Algorithm

- 1. Input: J, C1, C2, where i-th row and column attributes to the same skill; threshold t describes the reasonable number of elements in a particular cluster.
- 2. Hierarchical agglomerative clustering (HAC) procedure with 2-cluster separation is run till the number of elements in the bigger cluster is greater than t.
- 3. Pairwise aggregation of small clusters with Girvan-Newman algorithm.
- 4. Iterated reduction of the number of clusters.
- 5. Matching of non-matched terms. Then, the previous step is repeated.
- 6. The result of the algorithm is a disjoint set of clusters including all input terms.

Main Results and Future Work



Main Results

- 13 job occupations clusters are obtained
- 16.9% of skills are supposed to be mismatched (negative Silhouette scores)
- Algorithm prevents unnecessary split of clusters into smaller ones and at the same time avoids too much clusters' aggregation
- Detection of relatively same-sized clusters, which could be described by the human
- Novelty: skill-based approach and the use of categorical data structure with unweighted links between categories

Future Work

- Investigation of spheres of Economics & Management; Healthcare
- Use of resumes: finding matching effect

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work with a large amount of information
                                     network equipment
                            Node is
              MS SQL Server
                                     Project Documentation
                                    contextual advertising
                    optimization
                                business correspondence
                 responsibility
        Communication skills
                                equipment AngularJS
              the company
                               Business communication
 Sales Management Windows
                                   Negotiation skills
         Phone Calls
                        Project Manager
          accounting
                                                        Yandex Direct
                                                 technical website audit
    Spring 1C-Bitrix
                                                 Python
        ReactJS
                                               literacy
      MVC customer
                                                  Evcel
   calls Trading OOP
                                               teamwork API
         Testing B2B
                                                Adobe
          Android
                                                      customer engagement
          vandex
                                                1C .NET CRM
              MSSQL
                          sales Linux
documentation
                                                    ASP.NET
       1c programming
                                                  Ajax software setting
                                                  Sales Skills
                          Advertising
                                           Framework
                                                configuring dns
                        Presentation skills
          writing skills
                                                   Training
                                       ORACLE
              server administration
                   Internet Marketing
                                       web analytics
                        Team management
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Bug Tracking Systems Multithread Programming Shell Scripting System Integration Sketchlin E-Mail Marketing Analytical skills analytical thinking diagnostics product Engineering distance learning Marketing Analysis MS Office branding administration JUnit Unity3D Jira pl pp Design marketing strategy promotion BI automation ETL MacOS ClickHouse organizational skills Algorithms PowerShell user support teaching Tableau FreeBSD programmer LAMP Scrum FTP CMS amoCRM SharePoint Bootstrap primary documents Codeigniter personnel management Rusiness Planning copywriting Perl System Analysis technical support Software Development Unit Testing Helpdesk server Development paperwork PMBOK Saas planning Celery Event Management Account Management marketing research competitive analytics management reporting system administration Business Management the collection and analysis of information

(a) Top-100 well-matched terms.

Client management

(b) Top-100 mismatched terms.

Figure: Word clouds of terms and its frequencies separated by Silhouette scores.

#	Name	Size	Top-15 representatives
1	Marketing	110	SEO, Advertising, google, technical website audit, contextual advertising, Internet Marketing, optimization, web analytics, Yandex Direct, yandex, social network, site, SMM, search, project
2	Hardware	184	Linux, Windows, equipment, server administration, configuring dns, network equipment, setting up the pc, software setting, IP, TCP, pc repair, server configuration, Active Directory, Windows Server, maintenance
3	Big Data	57	Python, C++, BigData, Data Analysis, Machine Learning, SCALA, Hadoop, ElasticSearch, Mathematical Statistics, Data Mining, Spark, Mathematical Modeling, Data Science, Kafka, Cassandra
4	Software	467	HTML, JavaScript, CSS, PHP, SQL, Git, MySQL, Java, OOP, jQuery, C#, PostgreSQL, MSSQL, 1C-Bitrix, Framework
5	Administration	96	SAP, C, Unix, Unit Testing, Qt, STL, System Integration, Teamleading, Boost, ABAP, Unreal Engine, ARM, Embedded, teaching, sed
6	Security	52	audit, Information Security, Cisco, security, competitive analytics, antivirus protection network, means of cryptographic protection of information, technical means of information protection, implementation of information systems, domains, Juniper, audit information systems, SIEM, DLP, Check Point
7	Web Design	104	Adobe, Testing, organizational skills, copywriting, Bootstrap, Web Design, writing skills, content, Functional testing, UI, Graphic Design, UX, layout, video, writing
8	Engineering	70	Design, Project Documentation, repair, documentation, Engineering, control, AutoCAD, Visio, gost, automation of processes, process control system, circuitry, programming, circuit design, normative-technical documentation
9	Analytics	83	Excel, technical support, processing, database, powerpoint, ERP, Reporting, paperwork, Financial Analysis, VBA, financial statements, SAP ERP, work with current customer base, analytical studies, primary documents
10	Soft Skills	140	Communication skills, responsibility, result orientation, stress resistance, diligence, Customer Support, care, analytical thinking, Event Management, Bitrix, dedication, punctuality, Game Development, E-Mail Marketing, initiative
11	Management	76	Management, personnel management, administration, ui testing, Recruitment, dbms, Bl, Delphi, Business Planning, Web Application Development, Xcode, ExtJS, Strategic Planning, mobile app, personnel evaluation
12	Testing	80	QA, Business Analysis, Selenium, modeling of processes, UML, BPMN, ITIL, Redmine, ITSM, Blockchain, banking software, IDEF, Test Automation, Quality Control, manual testing
13	ERP	211	sales, Project Manager, teamwork, Negotiation skills, English, literacy, Business communication, 1C, customer, Presentation skills, business correspondence, accounting, 1c programming, B2B, the company

