# TERENCE LEONG

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# VENTURE CAPITAL AND BUILDING - INNOVATION TECHNOLOGY - MUSIC INDUSTRY - A&R - IDEATION & STRATEGY

**EXPERIENCE** 

#### Group Chief Strategy Officer, KKCulture Inc. (Taiwan)

Nov 2022 - Present

- · Lead group-level strategy, P&L management, and investor relations, driving growth across business units with extensive C-level experience.
- Executive leadership team member and Senior Advisor to Group CEO, providing strategic guidance to achieve corporate objectives.

# Group Chief Content Officer, KKCompany Inc. (Taiwan)

Mar 2020 - Oct 2022

- Led group level strategy for content strategies and product development across all business units.
- · Spearheaded the ideation and research development of innovative products, business models, and services in the rapidly evolving media technology landscape, driving growth and competitive advantage

# Fellow, Ideation Lab, KKBOX Group (Taiwan)

Sept 2018 - Oct 2022

- · Led specialized teams in research and ideation of innovative business models applying emerging technologies, namely machine learning, artificial intelligence and blockchain.
- · Specialized in leading early stage teams to find product market fit and fast growth intrapreneurially.

#### Co-Founder / Chief Strategy Officer, Our Happy Co. Ltd. (Taiwan)

Mar 2018 - Present

- · Co-founded the blockchain-powered music collaboration platform OURSONG, successfully securing \$12M in pre-Series A funding.
- Responsible for devising strategic plans encompassing product development, creator collaborations, and community expansion.

#### Co-Founder / Managing Partner / Board Member, KKFARM Co. Ltd. (Taiwan)

Jul 2016 - Present

- · Co-founded KKFARM, encompassing KKCulture's private equity arm, start-up accelerator, digital music distributor, and Taiwan's leading independent label network
- Spearheaded global investment and venture-building endeavors, utilizing comprehensive expertise to propel strategic growth and triumphs.
  Directed prominent investments in Triller, Transparent Arts, Bitmark, OurBeat, RYM Entertainment, ChynaHouse Digital, and SKR Presents.

#### Consultant, Stanford Institute for Innovation in Developing Economies, Stanford University (USA)

Feb 2022 - Present

· Pro-bono consultant for Stanford SEED, a Stanford GSB led initiative working to end the cycle of poverty by helping entrepreneurs in emerging markets to build thriving enterprises that transform lives.

### Executive Coach / Course Facilitator, Stanford Graduate School of Business, Stanford University (USA)

Sept 2020 - Present

- · Member of the Executive Education teaching team for the Stanford GSB LEAD program
- · Courses: Critical Analytical Thinking / Strategic Leadership / Design Thinking: From Viabilities to Insights / Customer Experience Design: A Neuroscience Perspective / Leadership Agility

# Consultant, KKBOX International (Taiwan)

Nov 2015 - Jul 2016

Spearheaded development of a cutting-edge recommendation system by directing music curators and machine learning engineers, while revamping the platform's genre categorization.

### Board Member / Principal, ChynaHouse Digital Co. Ltd (Taiwan)

Sept 2015 - Present

· As Board Chairman, I cultivated one of Taiwan's most successful indie label, signing and nurturing Mando-pop talents like Kimberley Chen, Julia Wu, ?te, Ching G Squad, and hip-hop lifestyle brand LongHuMen.

# Music Production Director, Amazing Film Studios Co. Ltd (China/Taiwan)

Jan 2013 - Oct 2015

· Oversaw music strategy and licensing for four Greater China films: The Tenants Downstairs, Cafe.Love.Waiting, Tiny Times 1.0 and Tiny Times 2.0.

# Director, A&R and Artist Development, Sony Music Entertainment (Taiwan)

Dec 2010 - Oct 2012

· Head of A&R and Artist Development and oversaw the development of 15 albums and soundtracks including the debut of Eve Ai and Kimberley Chen.

# Chief, SupaCalaFuturistic Co. Ltd (Taiwan)

Aug 2008 - Jul 2016

• Established and managed a dynamic music boutique, offering tailored music solutions to a diverse clientele across Greater China, encompassing the music, film, and brand industries.

# Musicologist, Wieden+Kennedy (China)

Jan 2009 - Mar 2009

· Conducted research and devised creative and music integration strategies to elevate Converse and Nike campaigns in China.

# Consultant, EMI Music S.E Asia (Hong Kong)

Feb 2004 - Jul 2005

• As a consultant to the CEO and Executive Director at EMI South East Asia, I made significant contributions to youth-focused strategic campaigns and managed regional urban acts. My notable work includes artist campaigns for Gorillaz, NER\*D, David Bowie, Kylie Minoque, John Lennon, and Beastie Boys.

# Co-Founder / Managing Partner, The ChynaHouse Group (Singapore)

Jan 2003 - Jan 2009

• Founded the pioneering, award-winning Singapore-based music marketing/production company, becoming the first of its kind in the SEA region and partnering with EMI Music South East Asia

# Music Producer/Songwriter/Artist, Universal Music (Singapore/Malaysia)

2017 2010

2009 2006

• An award-winning discography for the region's top music artists, spanning Singapore, Malaysia, Hong Kong, Taiwan, South Korea, China, and Japan, demonstrating my early accomplishments in the industry

# **EDUCATION**

ACE, Management, Innovation and Technology (Advanced Management Program), Sloan School of Management, Massachusetts Institute of Technology. 2022 - 2022 Stanford LEAD Distinguished Scholar, Corporate Innovation, Stanford Graduate School of Business, Stanford University. 2018 - 2021 2018 - 2019 Executive Certificate in Management and Leadership, Sloan School of Management, Massachusetts Institute of Technology, Masters of Arts in Mass Communications, Oklahoma City University. 2002 - 2004 Bachelor of Science in Commerce - Finance and Mass Communications, Santa Clara University. 1995 - 1999

# **AWARDS**

• Golden Melody Awards《 最佳演唱錄音專輯獎 》(Nominated) - Taiwan
Best Arrangement, Beijing Chinese Pop Music Awards China

Best English Album (Producer), Anugerah Industri Muzik. - Malaysia

Best English Album, Anugerah Industri Muzik. - Malaysia
 Best Local Song of The Year - English, COMPASS Awards. - Singapore

Favorite Singapore Artist, MTV Asia Awards. (Nominated) - Regional
 Best English Album (Artist/Producer), Anugerah Industri Muzik. - Malaysia

2003 2003 2003