



Northern California Elite



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Quality Veteran Suppliers Worksheet

Complete the following table regarding your preparation

Area	In place?	Next Steps
Job Description		
Interviews		
Tests and Checks		
Probationary Hiring		
Onboarding and Training		
Management / Mentoring		
Advancement by Performance		

Your Next Steps

Take a minute to think about the following:

Area	Notes / Assessment	Next Steps
Clear on the Business Model		
Have Great Plans		
See Your Gaps		
Get Appropriate Training and Education		
Get a Great Team		
Get Early Support		
Stay Focused		

Your Next Steps

- Spend a little more time on the worksheet
- Be careful to follow the Lean Startup Strategy... it's important!
- Get outside support if needed