# Overview dashboard

iii Nov 1, 2017 - Apr 18, 2018

compared to May 16 – Oct 31, 2017

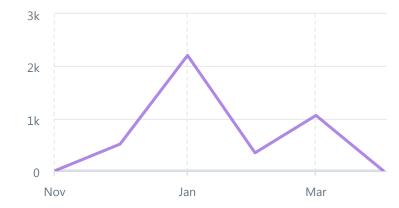
**Total sales** 

\$4,119.73

Online Store

Facebook

#### SALES OVER TIME



Online store conversion rate

0.20%

**CONVERSION FUNNEL** 

Added to cart

925 visits

Reached checkout

117 visits

Purchased

65 orders

May 16 – Oct 31, 2017 Nov 1, 2017 – Apr 18, 2018

\$4,019.74

\$99.99

2.81%

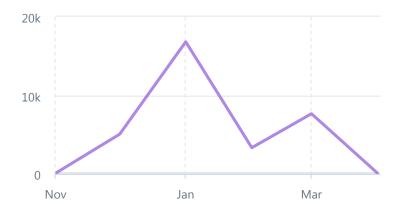
0.35%

0.20%

Ultra Light Bay Leaf   Final Sale	7	-
Long Zipped Cinnamon	7	-
Thickening Parsley	6	-
Military Chili Lime	5	-
Vested Sage	4	-
Online store visits by traffic source	View re	eport
Social	26,276	-
Direct	4,758	-
Unknown	1,501	-
Search	416	-
Email	7	-
Sales by social source		
Facebook	\$1,366.73	-
Top referrers by visits		
ads.kitcrm.com	1,455	-
Unknown	24	-
spicyhoodies.com.seocheckupx.net	5	-
secure.helpscout.net	4	-
us17.campaign-archive.com	4	-
Total online store visits	View ro	eport
32,958	TOW IN	<u>-</u>
JZ, JJU		_

Visitors 30,109

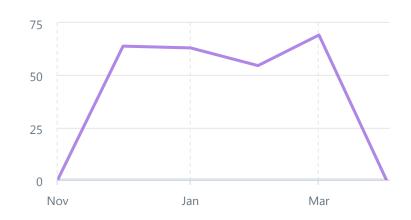
#### **VISITS OVER TIME**



#### May 16 – Oct 31, 2017 Nov 1, 2017 – Apr 18, 2018

## Average order value

# \$63.71



#### May 16 – Oct 31, 2017 Nov 1, 2017 – Apr 18, 2018

# Online store visits by location

**United States** 

Canada

Nepal

Pakistan

Bangladesh

Viev	View report	
29,844	-	
1,329	-	
827	-	
217	_	

187

### Sales by traffic source

\$1,803.69

 Social
 \$1,366.73

 Unknown
 \$486.41

### Top landing pages by visits

Frontpage (spicyhoodies.com)

/products/long-parkas

/products/ultra-light-duck-down-coat

/products/thick

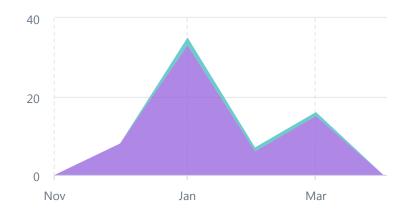
Search

/products/parsley-thickening-parkas

## Repeat customer rate

# 6.06%

#### **CUSTOMERS**



**Total orders** 

66

ORDERS OVER TIME

View report

23,439 
939 
505 
432 -

424

\$462.90

First-time Returning

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May 16 – Oct 31, 2017 Nov 1, 2017 – Apr 18, 2018

## Online store visits by device type

Mobile

Tablet

Desktop

Unknown

#### Online store visits from social source

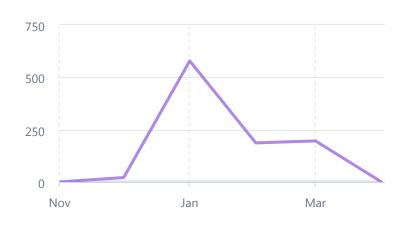
Facebook

Instagram

Pinterest

### Total sales attributed to marketing campaigns

# \$981.32



View report

25,629 -4,150 -3,176 -

3

View report

24,670

1,604

2

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May 16 – Oct 31, 2017 Nov 1, 2017 – Apr 18, 2018