

TIM FLINDERS

1643 South Spring Creek Dr. Lehi, UT 84043

801.592.5686 tflinders@gmail.com

Objective

Dedicated team lead player with proven leadership and communication skills. Seeking an opportunity to use my background as an Account Manager and recent education to work in the Software and Internet Development field.

Professional Experience

Account Manager – SEO Services

September 2016 – Current

BOOSTABILITY

Lindon, Ut

Managed a portfolio of 160 accounts with a monthly budget ranging from \$240 to \$3000.

- Analyzed the clients website then identified solutions to develop a customized SEO strategy.
- Interpreted data (i.e. previous history, current trends, predictive analysis, and graphical reports) and reported to the client the solutions to fulfill on the strategy.

Account Manager – SMB Accounts

April 2016 – September 2016

180FUSION

Draper, Ut

Quick learner who conducted regular communication with clients about campaign strategy and direction in technical terms that the client understood.

- Received Google AdWords professional certification within two weeks of employment.
- Responsible for building and maintaining relationships with clients through monthly engagement and during the month of July had the most upsells on the SMB Team.

Lead Floorhand

July 2013 – December 2015

PATTERSON-UTI ENERGY INC.

Pinedale, Wy

Worked closely with others to improve operations and assist in drilling activities. Proactive and efficient in time management.

- Conducted daily pre and post shift engagement meetings discussing the events for the day and how to improve operations. Helped reduce drilling average time from 14 to 8 days on average by identifying operation efficiencies.
- Trained and mentored new hire employees.

Director of Sales - Respiratory

January 2012 – July 2013

MONET MEDICAL, INC.

Salt Lake City, Ut

Results oriented professional excelling in business development, strategic planning, client relationship management, market research, negotiation of contracts and customer service.

- Managed all aspects of the sale from proposal to delivery of equipment.
- Created a database of approx. 2,000 clinics and hospitals. Increased sales of respiratory equipment from approx. \$50,000 year to \$250,000 year.

Education

Web Programming & Development

January 2016 – January 2017

MOUNTAINLAND APPLIED TECHNOLOGY COLLEGE

LEHI, UT

Bachelor of Science in Business Management/Human Resources

December 2002

UTAH STATE UNIVERSITY

LOGAN, UT