

# Production planning with contract decisions

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## 1 Contract decisions (first stage decisions)

## 2 Production planning model (second stage decisions)

### Sets

$M$	set of paper mills
$PM$	set of paper machines
$P$	set of paper products
$R$	set of raw materials
$E$	set of energy requirements (essentially just variable cost components)
$E_i$	set of energy requirements needed by product $i$ ( $E_i \subset E$ )
$C$	set of customers
$T$	set of time periods

### Parameters

$P_{rt}$	$t \in T, r \in R$	price of raw material $r$ purchased at time $t$ .
$\alpha_{ir}$	$i \in P, r \in R$	conversion factor to convert 1 ton of product $i$ into required raw material $r$ .
$D_{itc}$	$i \in P, t \in T, c \in C$	demand in time period $t$ for product $i$ from customer $c$
$F_p$	$p \in PM$	fixed cost operating paper machine $p$ .
$S_p$	$p \in PM$	shutdown fixed costs for shutting down paper machine $p$ .
$PC_p$	$p \in PM$	monthly production capacity of paper machine $p$ .
$L_{cp}$	$c \in C, m \in M$	logistics costs for transporting products from pm $p$ to customer $c$
$SC_m$	$m \in M$	storage costs per ton of paper stored at mill $m$
$PR_{it}$	$i \in P, t \in T$	price per ton of product $i$ at time $t$
$EC_{iept}$	$i \in P, e \in E, m \in M$	cost of energy type $e$ at pm $p$ per one ton of product $i$ .

### Decision variables

#### Integer decision variables

$y_p$   $p \in PM$  paper machine  $p$  is running

## Cont. decision variables

$x_{iptc}$	$i \in P, p \in PM, t \in T$	tons of paper product $i$ produced by paper machine $p$ in time $t$ for customer $c$ .
$I_{imtc}$	$i \in P, m \in M, t \in T$	tons of paper product $i$ in storage at mill $m$ at time $t$ for customer $c$ .
$R_{tr}$	$t \in T, r \in R$	tons of raw material $r$ purchased at time $t$ .
$RI_{trm}$	$t \in T, r \in R, m \in M$ ,	raw material inventory of material $r$ at time $t$ at mill $m$ .

## Objective function

$$\text{PROFIT} = \text{SALES} - \text{ICOSTS} - \text{RCOST} - \text{LCOST} - \text{ECOST}$$

$$- \sum_{p \in PM} \sum_{t \in T} F_{pt} y_p - \sum_{p \in PM} S_p (1 - y_p)$$

where

$$\text{SALES} = \sum_{i \in P} \sum_{t \in T} \sum_{p \in PM} P R_{it} x_{ipt}$$

$$\text{RCOST} = \sum_{r \in R} \sum_{t \in T} P_{rt} R_{rt}$$

$$\text{ICOST} = \sum_{m \in M} \sum_{t \in T} S C_m \left( \sum_{i \in P} \sum_{c \in C} I_{imtc} + \sum_{r \in R} R I_{trm} \right)$$

$$\text{LCOST} = \sum_{t \in T} \sum_{p \in PM} \sum_{c \in C} \sum_{i \in P} L_{cpt} x_{iptc}$$

$$\text{ECOST} = \sum_{c \in C} \sum_{i \in P} \sum_{t \in T} \sum_{p \in PM} \left( \sum_{e \in E_i} E C_{iept} \right) x_{iptc}$$

and the last two terms account for fixed monthly operating costs of running machines as well as the single fixed shutdown cost.

## Constraints

(i) Demand satisfaction:

$$\sum_{p \in PM} x_{iptc} + \sum_{m \in M} I_{im(t-1)c} = D_{itc} + \sum_{m \in M} I_{imtc} \quad (\forall t \in T, \forall i \in P, \forall c \in C)$$

(ii) Raw material balance:

$$R_{tr} + \sum_{m \in M} R I_{(t-1)rm} = \sum_{c \in C} \sum_{p \in PM} \alpha_{ir} x_{iptc} + \sum_{m \in M} R I_{trm} \quad (\forall t \in T, \forall i \in P, \forall r \in R)$$

(iii) Bounded inventory

$$\sum_{i \in P} \sum_{c \in C} I_{imtc} + \sum_{r \in R} R I_{trm} \leq I_m^U \quad (\forall m \in M, \forall t \in T)$$

(iv) Bounded capacity

$$\sum_{i \in P} x_{ipt} \leq PC_p y_p \quad (\forall t \in T, p \in PM)$$

(v) Non-negativity: all continuous decision variables are non-negative.