# Calculus 2

MATH 128

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### Chapter 1

## Supply and Demand

#### 1.1 Demand

**Demand** is the quantity of something we want, and the ability to procure. What impacts our demand?

- 1. Price
  - Higher price  $\rightarrow$  lower demand
- 2. Utility and preference
  - Higher utility  $\rightarrow$  higher demand
- 3. Price of alternatives
  - Higher demand of complementary goods  $\rightarrow$  higher demand
  - Higher demand of substitute goods  $\rightarrow$  lower demand
- 4. Income
  - Higher income  $\rightarrow$  higher demand
- 5. Expected future price
  - Higher expected future price  $\leftrightarrow$  higher demand
  - Price doesn't actually need to change for demand to be affected
- 6. Information
  - What people know affects demand
  - Creates self-fulfilling prophecies
- 7. Government interventions
  - ullet Restrictions o lower demand

(The "law" of demand) If prices go up, demand goes down, and vice versa. Luxury goods violate this.

How can we represent demand?

- 1. Graph
  - Price on y-axis
  - $\bullet$  Quantity on x-axis
  - $\bullet$  Generally downwards sloping
  - Best for presentation
- 2. Function

- A function that maps independent variables (price, income, etc.) to quantity demanded
- More precise, good for prediction
- Can use more than one factor at once

$$D(p) = (-)p$$

### 1.1.1 Supply

What impacts supply?

- 1. Costs of inputs
  - Higher costs  $\rightarrow$  lower Supply
- 2. Price
  - Higher prices → higher supply
- 3. Government interventions

How can we represent supply?

$$S(p,c) = (+)p + (-)c$$

#### 1.1.2 Summing supply & demand

• Add horizontally

When can we use the supply & demand model?

- 1. Minimal to no frictions
- 2. Full information
- 3. Everyone is a price taker
- 4. Identical products

#### 1.1.3 Solving the supply & demand model

Find the quantity and price where  $Q_D = Q_S$ , or quantity supplied equals quantity demanded.

For graphs, find where supply & demand interesects.

For functions, set  $Q_D = Q_S$  and solve for p.

#### 1.1.4 Competitive model

[Market structure]

- Number of firms in the market
- Ease with which firms can enter/exit
- Ease with which firms can differentiate their products

[Perfectly competitive market] A market in perfect competition has the following properties:

- Numerous small firms
- Easy entry and exit
- Difficult to differentiate
- Everyone is a price taker
- Everyone is profit maximizing (a legal responsibility)
- Firms are competitive in the short run and in the long run

In a perfectly competitive market, the market has normal supply and demand curves. For firms, the demand is perfectly elastic at the market price (residual demand) because they are price takers.

#### 1.1.5 Profit

Profit = 
$$R(q) - C(q) = \pi$$

Economic profit also considers opportunity cost, the value of the best foregone alternative.

Firm profit vs quantity graphs look like a parabola. There is an optimal quantity that maximizes firm profit.

Options to maximize profit:

- 1. Choose q that maximizes profit
- 2. Find q for which marginal profit is 0
- 3. Find q for which marginal cost is equal to price

The term **marginal** represents the value of a 1 unit increase.

#### 1.1.6 Costs

### 1.2 Taxes, Tariffs, Surplus

#### 1.2.1 Surplus

Surplus is the value gained from buying/selling something for less/more than its worth to you.

Supplier surplus refers to the area above S but below p.

Consumer surplus refers to the area below D but above p.

There are two types of tax:

- Per unit (fixed tax rate)
- Ad Valorem (percent tax rate)