# **SANG THAI**



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#### **EDUCATION**

# UNIVERSITY OF SOUTH FLORIDA

TAMPA, FLORIDA

B.S. in Finance with a concentration in Investment Analysis

Expected MAY 2023

- Cumulative GPA: 3.7/4.00
- Relevant Coursework: Financial Statement Analysis, Financial Modeling & Analysis, Principle of Investment, Principles of Management, Accounting I, International Finance, Financial Institutions.
- Awards & Honors: Tau Sigma National Honor Society. The National Society Leadership and Success.

### PROFESSIONAL EXPERIENCES

Summer Global Wealth Solutions Internship

### **RAYMOND JAMES**

ST. PETERSBURG, FLORIDA

MAY 2022 – JULY 2022

- Performed analyzing fund, gathering reports & new strategies from funds with AUM up to billions. Formulate memoranda & slide deck. Collaborate with seniors and counterparty executives.
- Achievements: Received approval for 10 funds to Raymond James platform.

#### **MDFITECH**

**NEW YORK CITY, NEW YORK** 

Investment Analyst

NOV2021 - MAY 2022

- Performed research & execute options that meet MDFiTech's requirements, such as 5% ROE.
- Collaborated with team and clients and executed short-term or long-term investment orders.

#### **BLUSH NAIL AND SPA**

ST. PETERSBURG, FLORIDA

Founder

SEPT 2021 – NOV 2021

- Delivered oversight and leadership across the store with \$260K in EV and 5 employees.
- Achieved \$50K+ in gross profit within 2 months. Lowered expenses by 30% within 60 days.

## NAILZONE ANDSPA

ST. PETERSBURG, FLORIDA

Manager

MAY 2017 – MAY 2021

- Developed strong relationships with existing and potential clients. Cultivated relationships with vendors to ensure quality, cost-centric supplies procurement/purchasing, as well as negotiating with vendors.
- Returned \$300K+ in net income. \$1.2M + in total sales revenue. Lowered operational costs by 10%.

### LEADERSHIP EXPERIENCES & ACTIVITIES

#### USF STUDENT MANAGED INVESTMENT FUND

ST. PETERBURG, FLORIDA

Investment Analyst

JAN 2022 – PRESENT

- Actively managing and investing strategies with \$1.6 Million. Analyze and evaluate company via Bloomberg Terminal. Build DCF model, deliver Report & Slide Deck.
- Led team and won the Stock Pitch Competition both USF SMIF SP & TAMPA on April 12 & 19.

#### **USF STUDENT INVESTMENT CLUB**

TAMPA, FLORIDA

Senior Investment Associate

NOV2021- PRESENT

- Forecast, project, and evaluate 1 company every 2 weeks. Lead team to analyze deals through Due Diligence process as well as collaborate with 15 colleagues. Create LBO model, MEMO and Pitch, and Closing Deal.
- Led Deal Team Vega closed Decker Outdoor Corporation deal on April 2, 2022. Won Deal Maker Award.

#### **ACHIEVEMENTS & SKILLS**

**Skills:** Microsoft Offices | Analysis | Excel Modeling | Valuation | Leadership | Problem-solving | Detailed | Organize.

**Certifications:** JPMorgan Investment Banking Virtual Experience | Financial Modeling Valuation & Analysis by CFI | Securities Industry Essentials by FINRA | Bloomberg Market Concept.

**Interest:** 3 Times Tampa Man Soccer Championship | Cristiano Ronaldo | Deliver key passes & win trophies.