

# Objective

- 1. Data Preprocessing
- 2. Gain Insight
- 3. Dashboarding

## 1. Data Preprocessing

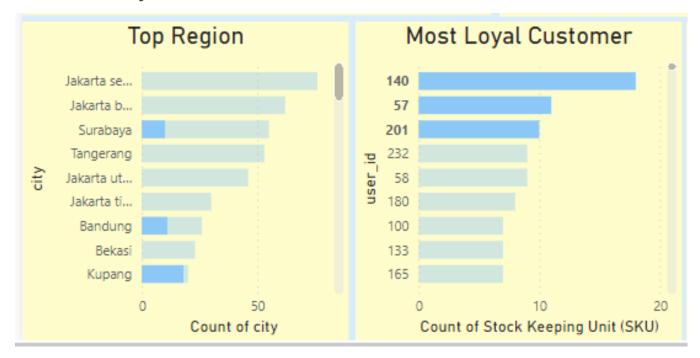
The goal of this step is to combine all excel files into one data frame. Before doing that, I remove an unused column in every data frame (for example invoice and AWB). Then I changed the format of the column according to the data type. Then I match the column names for every data frame. Finally, we can combine all the data frames. The final\_dataframe.xlsx file is the combined data frame.

## 2. Gain Business Insight

This step includes translating all of the data into a statement that other people can understand.

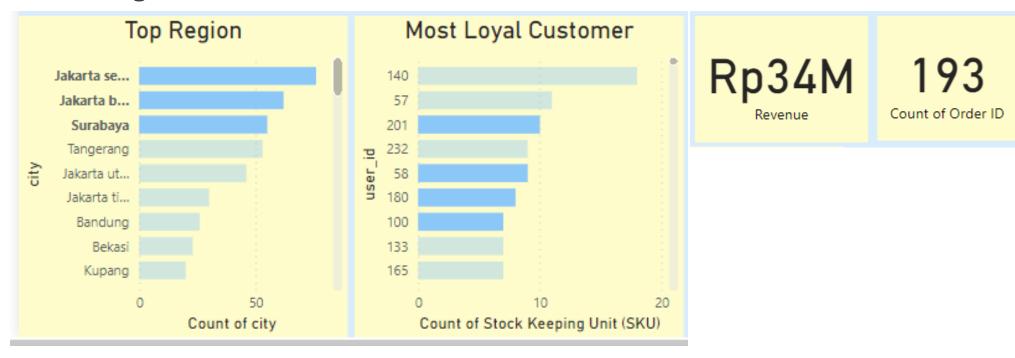
#### Most Loyal Customer

User 140, 57, and 201 are the most loyal customers. They currently reside in Kupang, Bandung, and Surabaya.



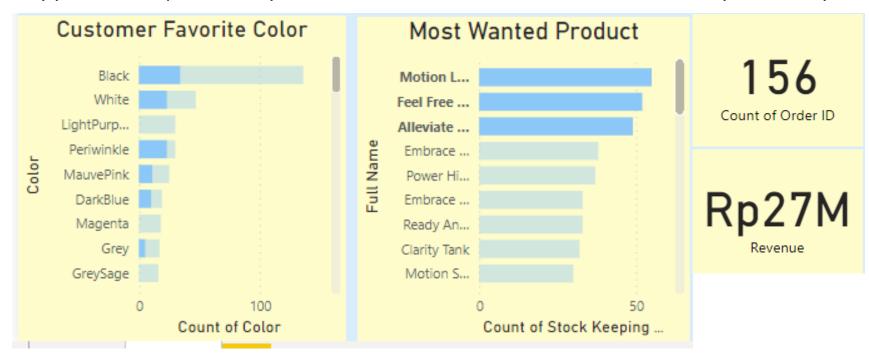
#### Most Loyal Customer

Despite not being the origin of loyal customers, Jakarta Selatan, Jakarta Barat, and Surabaya are the most region where customer reside with 34M revenue and 193 orders.



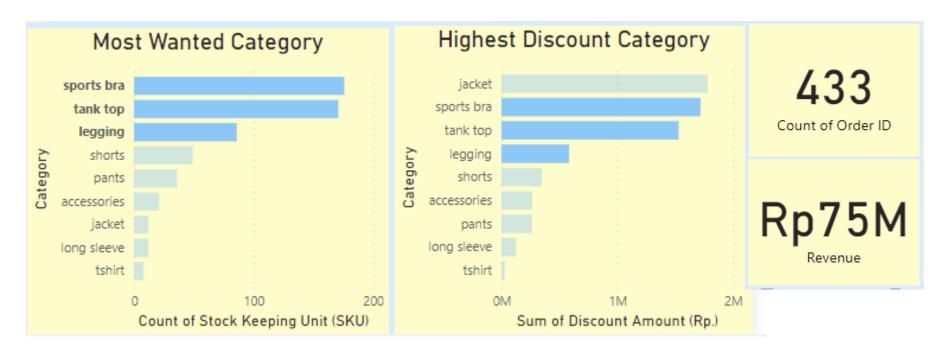
#### Popular Product

Customer's favorite product are Motion Legging Full, Feel Free Basic Crop Tank, and Alleviate Bra, Support with A/B bra cup. Black is their favorite color. These three products produce 27M revenue.



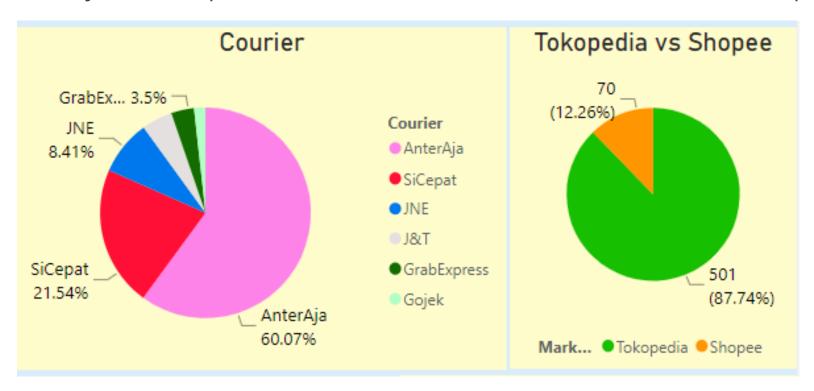
#### Popular Product

The top three categories are sports bra, tank top, and legging, with a total of 75M revenue and 433 orders. Giving a product a discount can significantly increase sales of the product.



#### Favorite Platform

AnterAja and Tokopedia are customers favorite courier and online marketplace.



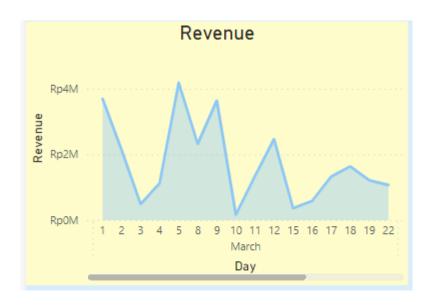
#### **Customer Behavior**

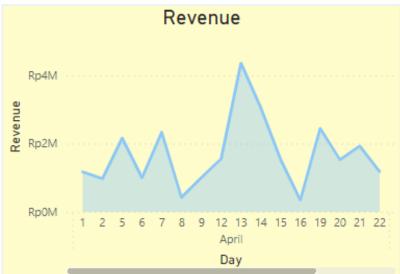
Most of the customer proceed the transaction during the weekdays.



#### **Customer Behavior**

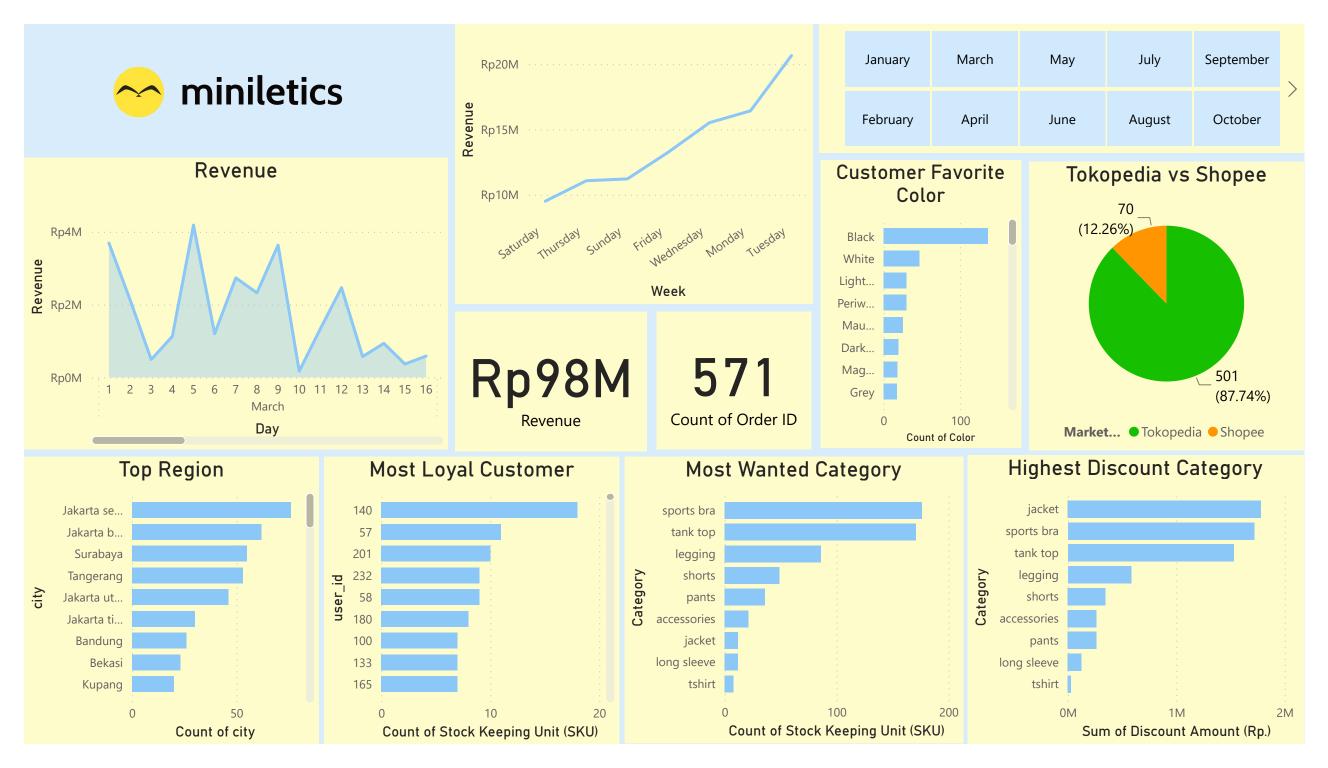
The most transactions occur during weekdays and at the beginning of the month (day1 - day15)



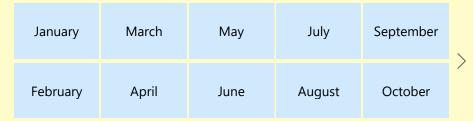


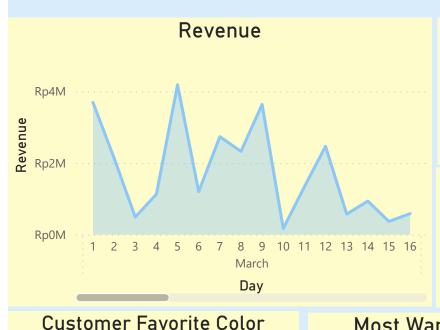
### 3. Dashboarding

I am unable to publish and share the report by email due to limitations in my Power BI account. So I just capture the dashboard.









**571**Count of Order ID

Rp98M

