



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



i think they  
can generate  
donor  
recepits.

I think track  
expences  
related to  
educational  
programs.

i think  
generate  
financial  
reports  
maintianing.

i ssays zoho  
books to  
manage  
theirdonations.

i says it helps  
track  
expences ,and  
handle  
grantfinances.

I Says educonnecct  
learning centre,an  
educationalinstitution.

lfeel very  
helpful to the  
educonnect  
learning  
center.

I feel  
educonnect  
system hosts  
parent portal.

It is intergrated  
platform connecting  
different groups and  
colleges , students  
organisationsin the  
education system.

It improve  
their  
accountability  
skills.

some tutorial  
provides study  
materials and  
some do not.

educonnect  
learning bokks  
helps them  
maintain financial  
transparancy.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?