

# Thanh Vuong

## Data Scientist / Machine Learning Engineer

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## Education

### Master of Artificial Intelligence, RMIT University

2024 - Present

*Scholarship Awarded*

### Bachelor of Engineering, Vaasa University of Applied Sciences

2014 - 2018

*Software Engineering*

## Work Experience

### Be Group JSC - Ride-hailing Application

08/2022 – Present

*Senior Data Scientist/Machine Learning Engineer Lead*

*Led a team of 4 ML engineers to design and maintain real-time ML models for pricing, dispatch, and recommendations, car pool and delivery systems.*

*Developed and optimized production ML pipelines, improving scalability and efficiency.*

#### Dynamic Pricing Engine

- Designed and implemented a surge pricing model, increasing revenue by **70-100%** during peak hours and rainy conditions.
- Developed a demand-supply forecasting model to predict market conditions for the next 30 minutes (6 time steps).
- Built a pricing engine that dynamically adjusts surge factors based on predicted demand and supply, optimizing balance in future time steps.

#### Multi-Dispatch Engine

- Built a predictive model to score rider-driver pairings for optimal matching.
- Implemented a linear sum assignment algorithm to maximize overall rider-driver match scores.
- Increased **completion rate (CR)** by **10%** and reduced **average pickup distance** by **30%**.

#### Food Recommendation Systems

- Developed a hybrid recommendation model combining content-based filtering and collaborative filtering.
- Implemented a DeepFM model, improving ranking **NDCG** by **20%** and achieving a **15%** increase in CTR through A/B testing.
- Recommendation engine contributes **20%** of food product traffic revenue.
- Applied byte-pair encoding for Vietnamese tokenization in the food domain.
- Designed a keyword extraction model that analyzes user interactions to recommend relevant dishes.

#### Be Search Engine - Food and Map Search

- Architected the search systems for **beMap** and **beFood**.
- Designed search logic optimized for business objectives, ranking items based on rating, partnerships, distance, and relevance.
- Developed a keyword suggestion feature using Elasticsearch, ranking terms dynamically via exponential moving average (EMA).
- Search system drives **60%** of total food product traffic revenue.
- Enabled real-time data synchronization.

#### Waiting Time Estimation Model

- Built a predictive model to estimate driver waiting times within geofenced areas.
- Developed a demand forecasting model to generate real-time heatmaps for dynamic driver allocation.

#### Food Delivery ETA Model

- Designed a predictive model for estimating delivery time ranges, enhancing customer experience and reducing driver idle time.
- Improved **on-time delivery rate** by **50%** compared to baseline statistical methods.

#### Dropoff Recommendation System

- Developed a model predicting user drop-off locations based on historical interactions, including location, time of day, and day of the week.
- Enhanced user experience, with **80%** of users adopting the feature.

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### Tiki - E-commerce Platform

05/2022 – 08/2022

*Senior Data Scientist - Financial Product*

#### Customer Segmentation

- Expanded customer segmentation in the CDP to enhance targeting for insurance marketing campaigns.
- Developed segmentation models and analyzed cluster characteristics to derive actionable insights.
- Collaborated with the business team to refine customer targeting strategies and optimize marketing effectiveness.

#### Propensity Model

- Designed propensity models to predict customer likelihood of clicking or purchasing.
- Achieved **90% precision** and **70% recall**, generating a high-confidence list of potential customers for Tiki's insurance products.

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## Sen Do Technology JSC - E-commerce Platform

07/2019 – 05/2022

*Data Scientist*

### Brand Detection

- Developed **Computer Vision AI models** to extract brands from product images.
- Implemented **Faster R-CNN, ResNet, and OCR models** to detect and classify brands into 500 categories.
- Achieved **over 90% accuracy**, improving market management efficiency by **300%**.

**Sendo Search Engine Optimization** *Led efforts to enhance the Sendo search engine, designing ranking logic and optimizing product visibility.*

*Result: CTR improved from 38% to 47%.*

### Search Query Category Mapping

- Developed a **deep learning model** to categorize search queries, improving product relevance.
- Achieved **97% precision** and **80% recall**, increasing overall search CTR by **1%**.

### Search Query Auto-Correction

- Implemented a **misspelling correction model** that refines user queries before processing in Elasticsearch.
- Based on research paper: *Using the Web for Language-Independent Spellchecking and Autocorrection (Google)*.
- Improved query accuracy by **60%** from test datasets.

### Search Query Auto-Filtering

- Developed a **sequence labeling model (CRF)** to extract product attributes (price, size, color, location) from queries.
- Automatically applies relevant filters to refine search results.

### Synonym Dictionary for Elasticsearch

- Built a **dictionary of 2,000+ synonym pairs** to improve query interpretation.
- Trained a **Word2Vec skip-gram model** on 19 million product descriptions.
- Extracted **highly similar words** to enhance Elasticsearch search accuracy.

### Product Title Scoring System

- Developed a **scoring model** to rank product titles based on relevance and quality.
- Implemented **two distinct models**:
  - **Title Spamming Score**: Detects and penalizes spam-like product titles.
  - **Title Completeness Score**: Rewards well-structured, informative titles.
- Titles flagged as spam are **excluded from top search results**, improving user experience.

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## FPT Software

07/2018 – 07/2019

*Machine Learning Engineer*

### OCR-Based Vehicle Registration Recognition

- Developed an OCR-based model for vehicle registration recognition, achieving **90% accuracy**.
- Improved document processing efficiency through automated extraction of license plate details.

### Anomaly Detection in Automotive Sensor Data

- Implemented an anomaly detection system to identify irregularities in automotive sensor data.
- Enhanced predictive maintenance by detecting potential failures before they occur.

## Certifications and Awards

<b>The Contributor Award - Be Group</b>	2024
<i>Best Employee Recognition</i>	
<b>Top Performer of The Year - Data Scientist at Be Group</b>	2023
<b>Top Performer of The Year - Data Scientist at Be Group</b>	2022
<b>Best Employee Of Organic Growth Tribe - Data Scientist at Sendo</b>	2021
<b>Best Employee Of The Year Award - Data Scientist at Sendo</b>	2020
<b>Data Science Mentor at MASSP - Math and Summer Science Program</b>	2021

## Technical Skills

**Programming:** Python, SQL

**Machine Learning:** Deep Learning, Time Series, NLP, Recommender Systems

**Big Data Technologies:** Apache Spark, Kafka, Hadoop, Airflow, GCP, BigQuery, PubSub

**DevOps & Deployment:** Docker, Kubernetes, CI/CD Pipelines, FastAPI, Grafana

**Databases:** Elasticsearch, PostgreSQL, MongoDB, Redis

## Languages

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Vietnamese: Native

English: Professional working proficiency

## References

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Assoc. Prof. Xuan-Hieu Phan, Head of Research and Development Center - Sendo Technology JSC

Email: pxhieu@gmail.com

PhD. Hoang-Huy Nguyen - AI Director at Techcombank

Email: nhhuy2810@gmail.com

Hieu Nguyen - Head of Data Science at Be Group

Email: vuondenthanhcong11@gmail.com