



Chapter 18 - exercise 1: Sales of shampoo over a three year

Cho dữ liệu bán shampoo 3 năm trong tập tin sales-of-shampoo-over-a-three-year.csv.

- Thực hiện việc dự báo bán sản phẩm shampoo sử dụng thuật toán ARIMA
- Cho biết trong 3 tháng sau 3 năm trên thì giá trị bán sản phẩm như thế nào?

```
In [1]: import pandas as pd
```

```
In [2]: data = pd.read_csv("sales-of-shampoo-over-a-three-year.csv", index_col=0)
data.head()
```

Out[2]:

Sales of shampoo over a three year period	
Month	
Friday, January 1, 2016	266.0
Monday, February 1, 2016	145.9
Tuesday, March 1, 2016	183.1
Friday, April 1, 2016	119.3
Sunday, May 1, 2016	180.3

```
In [3]: data.index = pd.to_datetime(data.index)
```

```
In [4]: data.index
```

```
Out[4]: DatetimeIndex(['2016-01-01', '2016-02-01', '2016-03-01', '2016-04-01',
                        '2016-05-01', '2016-06-01', '2016-07-01', '2016-08-01',
                        '2016-09-01', '2016-10-01', '2016-11-01', '2016-12-01',
                        '2017-01-01', '2017-02-01', '2017-03-01', '2017-04-01',
                        '2017-05-01', '2017-06-01', '2017-07-01', '2017-08-01',
                        '2017-09-01', '2017-10-01', '2017-11-01', '2017-12-01',
                        '2018-01-01', '2018-02-01', '2018-03-01', '2018-04-01',
                        '2018-05-01', '2018-06-01', '2018-07-01', '2018-08-01',
                        '2018-09-01', '2018-10-01', '2018-11-01', '2018-12-01'],
                        dtype='datetime64[ns]', name='Month', freq=None)
```



In [5]: `data.info()`

```
<class 'pandas.core.frame.DataFrame'>
DatetimeIndex: 36 entries, 2016-01-01 to 2018-12-01
Data columns (total 1 columns):
Sales of shampoo over a three year period    36 non-null float64
dtypes: float64(1)
memory usage: 576.0 bytes
```

In [6]: `data.columns = ['Sales_of_shampoo']`

In [7]: `data.head()`

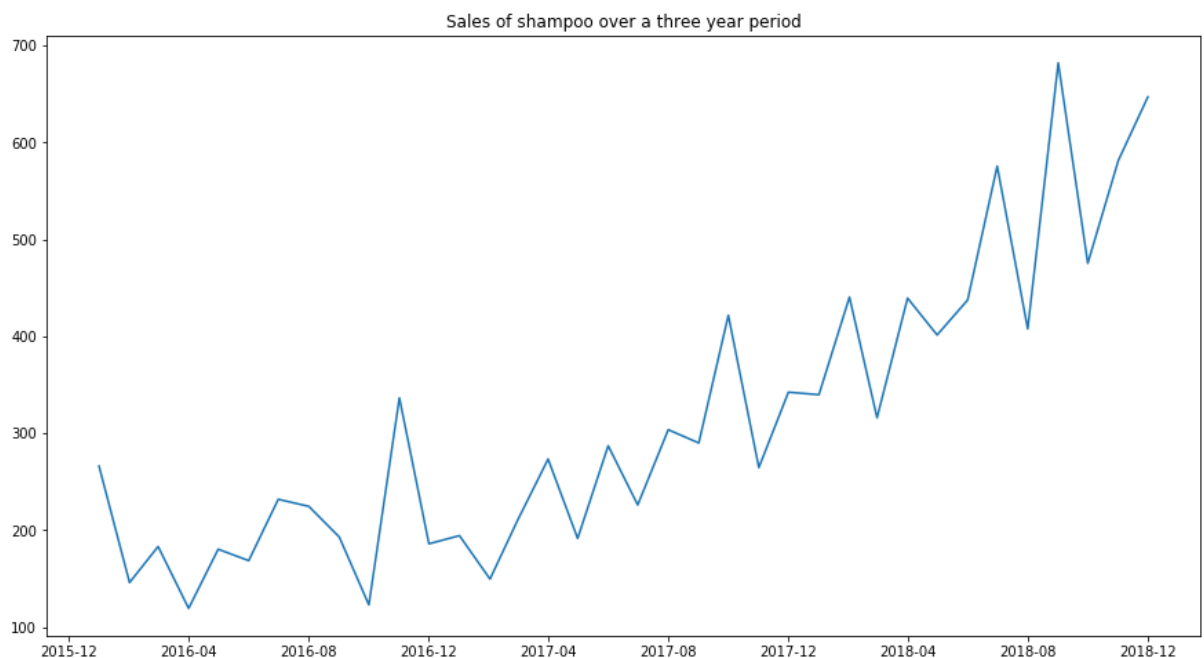
Out[7]:

Sales_of_shampoo	
Month	
2016-01-01	266.0
2016-02-01	145.9
2016-03-01	183.1
2016-04-01	119.3
2016-05-01	180.3

In [8]: `from datetime import datetime`

In [9]: `import matplotlib.pyplot as plt`

In [10]: `plt.figure(figsize=(15,8))`
`plt.plot(data)`
`plt.title("Sales of shampoo over a three year period")`
`plt.show()`





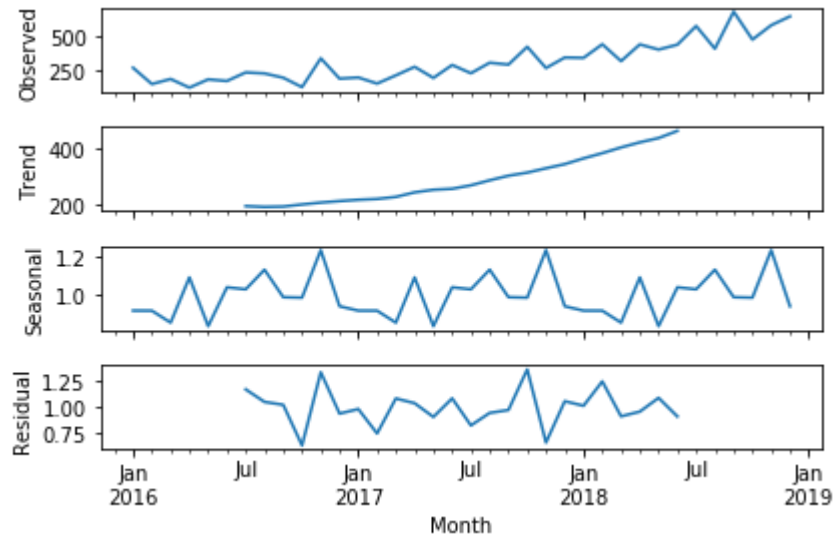
```
In [11]: type(data)
```

```
Out[11]: pandas.core.frame.DataFrame
```

```
In [12]: from statsmodels.tsa.seasonal import seasonal_decompose  
result = seasonal_decompose(x = data, model='multiplicative')  
result
```

```
Out[12]: <statsmodels.tsa.seasonal.DecomposeResult at 0x19ad1de0a20>
```

```
In [13]: result.plot()  
plt.show()
```



```
In [14]: from pmdarima.arima import auto_arima
```



```
In [15]: stepwise_model = auto_arima(data, start_p=1, start_q=1,
                                     max_p=3, max_q=3, m=12,
                                     start_P=0, seasonal=True,
                                     d=1, D=1, trace=True,
                                     error_action='ignore',
                                     suppress_warnings=True,
                                     stepwise=True)
```

```
Fit ARIMA: order=(1, 1, 1) seasonal_order=(0, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(0, 1, 0) seasonal_order=(0, 1, 0, 12); AIC=307.761, BIC=310.
032, Fit time=0.024 seconds
Fit ARIMA: order=(1, 1, 0) seasonal_order=(1, 1, 0, 12); AIC=287.966, BIC=292.
508, Fit time=0.387 seconds
Fit ARIMA: order=(0, 1, 1) seasonal_order=(0, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(1, 1, 0) seasonal_order=(0, 1, 0, 12); AIC=288.331, BIC=291.
737, Fit time=0.067 seconds
Fit ARIMA: order=(1, 1, 0) seasonal_order=(2, 1, 0, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(1, 1, 0) seasonal_order=(1, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(1, 1, 0) seasonal_order=(2, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(0, 1, 0) seasonal_order=(1, 1, 0, 12); AIC=305.077, BIC=308.
483, Fit time=0.317 seconds
Fit ARIMA: order=(2, 1, 0) seasonal_order=(1, 1, 0, 12); AIC=284.983, BIC=290.
660, Fit time=0.827 seconds
Fit ARIMA: order=(2, 1, 1) seasonal_order=(1, 1, 0, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(3, 1, 1) seasonal_order=(1, 1, 0, 12); AIC=274.080, BIC=282.
029, Fit time=1.737 seconds
Fit ARIMA: order=(3, 1, 1) seasonal_order=(0, 1, 0, 12); AIC=274.003, BIC=280.
816, Fit time=0.759 seconds
Fit ARIMA: order=(3, 1, 1) seasonal_order=(0, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(3, 1, 1) seasonal_order=(1, 1, 1, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(2, 1, 1) seasonal_order=(0, 1, 0, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(3, 1, 0) seasonal_order=(0, 1, 0, 12); AIC=285.401, BIC=291.
079, Fit time=0.379 seconds
Fit ARIMA: order=(3, 1, 2) seasonal_order=(0, 1, 0, 12); AIC=nan, BIC=nan, Fit
time=nan seconds
Fit ARIMA: order=(2, 1, 0) seasonal_order=(0, 1, 0, 12); AIC=288.620, BIC=293.
162, Fit time=0.199 seconds
Total fit time: 4.729 seconds
```

```
In [16]: print(stepwise_model.aic())
```

```
274.0028295021545
```

```
In [17]: train = data.loc['2016-01-01':'2018-02-01']
test = data.loc['2018-01-01':]
```



In [18]: test

Out[18]:

Sales_of_shampoo	
Month	
2018-01-01	339.7
2018-02-01	440.4
2018-03-01	315.9
2018-04-01	439.3
2018-05-01	401.3
2018-06-01	437.4
2018-07-01	575.5
2018-08-01	407.6
2018-09-01	682.0
2018-10-01	475.3
2018-11-01	581.3
2018-12-01	646.9

In [19]: len(test)

Out[19]: 12

In [20]: len(train)

Out[20]: 26

In [21]: stepwise_model.fit(train)

Out[21]: ARIMA(callback=None, disp=0, maxiter=None, method=None, order=(3, 1, 1), out_of_sample_size=0, scoring='mse', scoring_args={}, seasonal_order=(0, 1, 0, 12), solver='lbfgs', start_params=None, suppress_warnings=True, transparams=True, trend=None, with_intercept=True)

In [22]: future_forecast = stepwise_model.predict(n_periods=len(test))

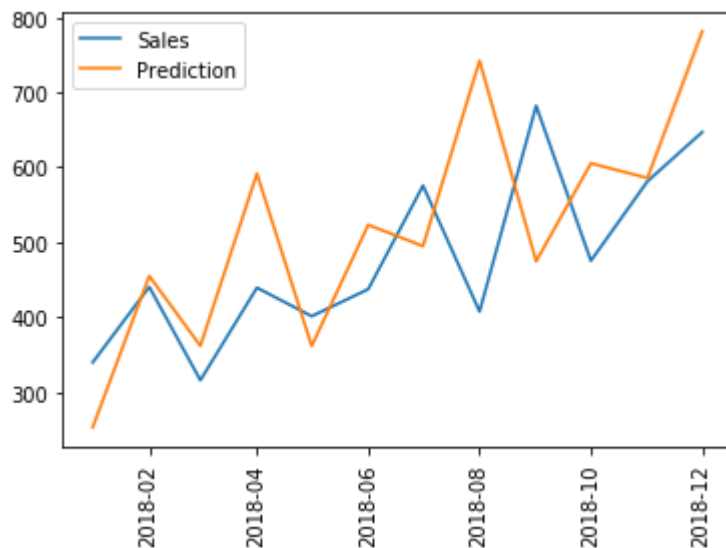
In [23]: future_forecast

Out[23]: array([253.0810698 , 455.01424285, 361.75011438, 591.56014563, 361.53999986, 523.17147598, 494.78154287, 742.08900299, 474.5548315 , 605.26881957, 585.66914232, 781.35313332])

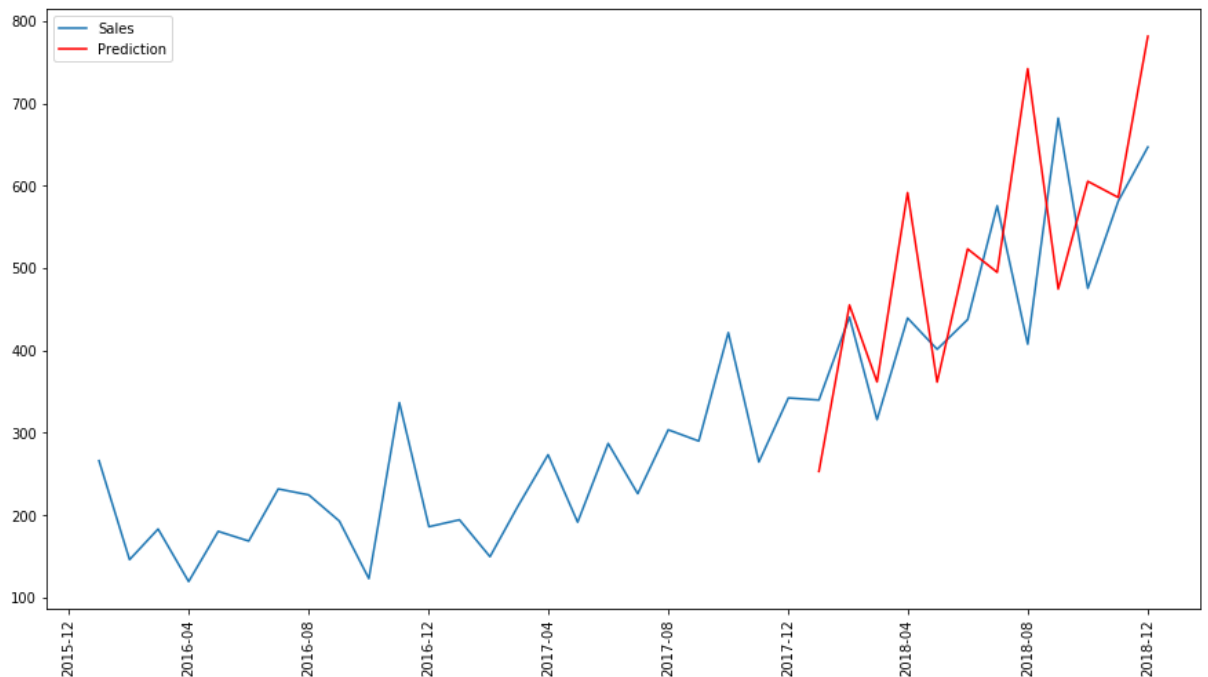
In [24]: future_forecast = pd.DataFrame(future_forecast, index = test.index, columns=['Prediction'])



```
In [25]: plt.plot(test, label='Sales')
plt.plot(future_forecast, label='Prediction')
plt.xticks(rotation='vertical')
plt.legend()
plt.show()
```



```
In [26]: plt.figure(figsize=(15,8))
plt.plot(data, label='Sales')
plt.plot(future_forecast, label='Prediction', color='red')
plt.xticks(rotation='vertical')
plt.legend()
plt.show()
```



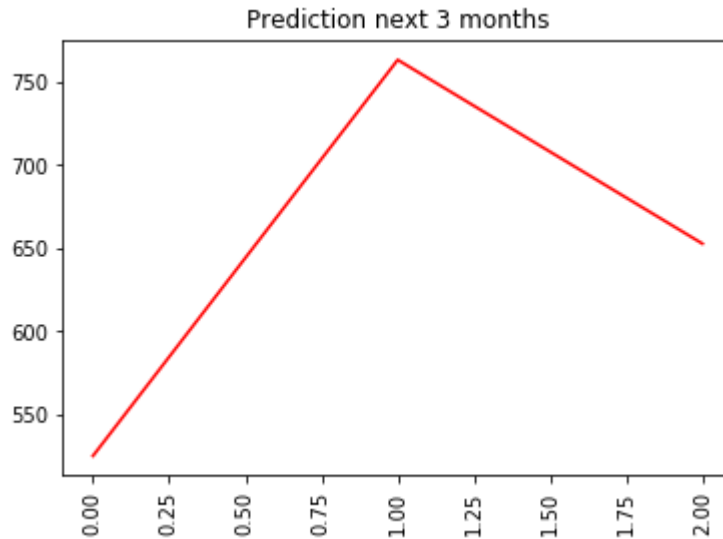
```
In [27]: # Dự đoán 3 tháng sau
```



```
In [28]: future_forecast = stepwise_model.predict(n_periods=len(test)+3)
future_forecast
```

```
Out[28]: array([253.0810698 , 455.01424285, 361.75011438, 591.56014563,
                361.53999986, 523.17147598, 494.78154287, 742.08900299,
                474.5548315 , 605.26881957, 585.66914232, 781.35313332,
                525.22848133, 763.13328636, 652.71303393])
```

```
In [29]: plt.plot(future_forecast[len(test):], color='red')
plt.xticks(rotation='vertical')
plt.title("Prediction next 3 months")
plt.show()
```



```
In [ ]:
```