



### Says

What have we heard them say?  
What can we imagine them saying?



### Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



How to track the booking and confirm the seats

Regular Omni bus service from Ramanadu to Chennai

Recruit drivers and labours for cleaning the bus

How we collect the amount for ticket booking and how we receive the amount via gpay, patym etc.

Maintaining of Bus, salary paid to driver and cleaners

Booking tickets through website and enrol the passengers.

Generating reports of cash inflow and cash outflow, find the net results (profit or Loss)

Enter the Administrative expenses like staff salary, driver salary, office expenses, Repairs and Maintaining of Bus etc.

Maintains of ticket booking and make receipts and invoices is very simple and userfriendly

Enter the ticket booking from the passengers and enter the receipts of the amount in ZOHO books

Expenses entry and finding the analysis of cost is very useful in zoho books (taking expenses ledger statement)

Expenses entry and finding the analysis of cost is very useful in zoho books (taking expenses ledger statement)



### Does

What behavior have we observed?  
What can we imagine them doing?



### Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?

[See an example](#)

Use this template in your next brainstorming session, so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

- ① 10 minutes to prepare
- ② 1 hour to assemble
- ③ 10 people to participate



**Need more  
inspiration?**  
See a Virtual reality  
show through  
intuitive gestures

**Sign up now**

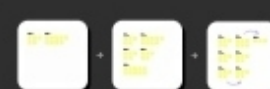
 [Share on Facebook](#)

- Available from the [National Health Service](#) website.

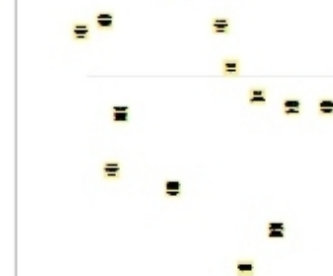
© 2005 Blackwell Publishing Ltd

 DOI: 10.1002/for

strong sense that each group might have different concerns. I think it is better to suggest that identity may be used as if you are breaking up into smaller subgroups.



to create pages about what's important  
about this job to someone other  
than yourself.



- Exercises:**
- Exercise 1:** A company has a fixed cost of \$100,000 and a variable cost of \$20 per unit. The company sells its product for \$50 per unit. How many units must the company sell to break even?
- Exercise 2:** A company has a fixed cost of \$100,000 and a variable cost of \$20 per unit. The company sells its product for \$50 per unit. If the company sells 5,000 units, what is its profit?

Keep moving forward

- 
**Strategy/Concept**  
 Review the components of a business plan
- 
**Strategy/Concept**  
 Evaluate opportunities for international business
- 
**Strategy/Concept**  
 Develop a business plan for a new business

© 2004 Blackwell Publishing Ltd *Journal of Internal Medicine* 255: 101–108

# traveltrax And Tours

## Profit and Loss

Basis: Accrual

From 01/04/2023 To 30/04/2023

[+ Add Temporary Note](#)

ACCOUNT ▾	TOTAL
<b>Operating Income</b>	
Sales	11,00,000.00
<b>Total for Operating Income</b>	11,00,000.00
<b>Cost of Goods Sold</b>	
Cost of Goods Sold	7,00,000.00
<b>Total for Cost of Goods Sold</b>	7,00,000.00
<b>Gross Profit</b>	4,00,000.00
<b>Operating Expense</b>	
Salaries and Employee Wages	1,00,000.00
Rent Expense	1,00,000.00
Other Expenses	5,000.00
<b>Total for Operating Expense</b>	2,05,000.00
<b>Operating Profit</b>	1,95,000.00
<b>Non Operating Income</b>	
<b>Total for Non Operating Income</b>	0.00
<b>Non Operating Expense</b>	
<b>Total for Non Operating Expense</b>	0.00
<b>Net Profit/Loss</b>	1,95,000.00

\*\*Amount is displayed in your base currency **INR**

traveitrax And Tours

Balance Sheet

Basis: Accrual

As of 31/03/2024

+ Add Temporary Note

Collapse allExpand All

ACCOUNT	TOTAL
Assets	
Current Assets	
Cash	
Petty Cash	5,000.00
Total for Cash	5,000.00
Bank	
ICICI Bank-001	3,62,000.00
Total for Bank	3,62,000.00
Other current assets	
Input Tax Credits	0.00
Input SGST	63,000.00
Input CGST	63,000.00
Total for Input Tax Credits	1,26,000.00
Total for Other current assets	1,26,000.00
Total for Current Assets	4,93,000.00
Total for Assets	4,93,000.00
Liabilities & Equities	
Liabilities	
Current Liabilities	
GST Payable	0.00
Output SGST	99,000.00
Output CGST	99,000.00
Total for GST Payable	1,98,000.00
Total for Current Liabilities	1,98,000.00
Total for Liabilities	1,98,000.00
Equities	
Owner's Equity	1,00,000.00
Current Year Earnings	1,95,000.00
Total for Equities	2,95,000.00
Total for Liabilities & Equities	4,93,000.00

\*\*Amount is displayed in your base currency INR

## GSTR-3B Summary

From 01/04/2023 To 31/03/2024

### 3.1 Details of Outward Supplies and inward supplies liable to reverse charge

Nature of Supply	Taxable Value	Integrated Tax	Central Tax	State/UT Tax	CESS Tax
1	2	3	4	5	6
(a) Outward taxable supplies (other than zero rated, nil rated and exempted)	₹11,00,000.00	₹0.00	₹99,000.00	₹99,000.00	₹0.00
(b) Outward taxable supplies (zero rated)	₹0.00	₹0.00			₹0.00
(c) Other outward supplies (Nil rated, exempted)	₹0.00				
(d) Inward supplies (liable to reverse charge)	₹0.00	₹0.00	₹0.00	₹0.00	₹0.00
(e) Non-GST outward supplies	₹0.00				
<b>Total value</b>	₹11,00,000.00	₹0.00	₹99,000.00	₹99,000.00	₹0.00

#### 3.1.1 Details of supplies notified under sub-section (5) of section 9 of the Central Goods and Services Tax Act

Description	Taxable Value	Integrated Tax	Central Tax	State/UT Tax	CESS Tax
1	2	3	4	5	6
(i) Taxable supplies on which electronic commerce operator pays tax under Sub-section (5) of Section 9 [To be furnished by the electronic commerce operator]	0	0	0	0	0
(ii) Taxable supplies made by the registered person through electronic commerce operator, on which electronic commerce operator is required to pay tax under Sub-section (5) of Section 9 [To be furnished by the registered person making supplies through electronic commerce operator]	₹0.00				

### 3.2 Of the supplies shown in 3.1 (a) above, details of inter-State supplies made to unregistered persons, composition taxable persons and UIN holders

	Place Of Supply	Taxable Value	Integrated Tax
1	2	3	4
Supplies made to Unregistered Persons			
Supplies made to Composition Taxable Persons			
Supplies made to UIN holders			
We are not tracking supplies made to UIN holders			

### 4. Eligible ITC

Details	Integrated Tax	Central Tax	State/UT Tax	CESS Tax
1	2	3	4	5
(A) ITC Available (whether in full or part)				
(1) Import of Goods	₹0.00			₹0.00
(2) Import of Services	₹0.00			₹0.00
(3) Inward supplies liable to reverse charge ( other than 1 & 2 above)	₹0.00	₹0.00	₹0.00	₹0.00
(4) Inward supplies from ISD	- - We do not support in Zoho Books- -			
(5) All other ITC	₹0.00	₹63,000.00	₹63,000.00	₹0.00

### 5. Values of exempt, nil-rated and non-GST inward supplies

Nature of Supply	Inter-State Supplies	Intra-State Supplies
1	2	3
Composition Scheme, Exempted, Nil Rated	₹0.00	₹1,05,000.00
Non-GST supply	₹0.00	₹0.00

traveitrax And Tours  
Tax Return  
From 01/04/2023 To 31/03/2024

[+ Add Temporary Note](#)

DATE ↕	ENTRY NUMBER	TRANSACTION T...	AMOUNT	IGST AMOUNT	CGST AMOUNT	SGST AMOUNT	CESS AMOU...
05/04/2023	<a href="#">INV-000001</a>	Invoice	₹5,00,000.00	₹0.00	₹45,000.00	₹45,000.00	₹0.00
10/04/2023	<a href="#">INV-000002</a>	Invoice	₹1,00,000.00	₹0.00	₹9,000.00	₹9,000.00	₹0.00
15/04/2023	<a href="#">INV-000003</a>	Invoice	₹5,00,000.00	₹0.00	₹45,000.00	₹45,000.00	₹0.00

# traveitrax And Tours Journal Report

Basis: Accrual

From 01/04/2023 To 31/03/2024

[+ Add Temporary Note](#)

01/04/2023 - OWNERS CONTRIBUTION 1		DEBIT	CREDIT
ICICI Bank-001		1,00,000.00	0.00
Owner's Equity		0.00	1,00,000.00
		1,00,000.00	1,00,000.00
05/04/2023 - INVOICE INV-000001 (TECHWISE SOLUTIONS PVT LTD)		DEBIT	CREDIT
Accounts Receivable		5,90,000.00	0.00
Output CGST		0.00	45,000.00
Output SGST		0.00	45,000.00
Sales		0.00	5,00,000.00
		5,90,000.00	5,90,000.00
05/04/2023 - INVOICE PAYMENT INV-000001 (TECHWISE SOLUTIONS PVT LTD)		DEBIT	CREDIT
ICICI Bank-001		5,90,000.00	0.00
Accounts Receivable		0.00	5,90,000.00
		5,90,000.00	5,90,000.00
10/04/2023 - BILL DRH-1 (DREAM RESORTS & HOTELS PVT LTD)		DEBIT	CREDIT
Cost of Goods Sold		2,00,000.00	0.00
Input CGST		18,000.00	0.00
Input SGST		18,000.00	0.00
Accounts Payable		0.00	2,36,000.00
		2,36,000.00	2,36,000.00
10/04/2023 - INVOICE INV-000002 (RAINBOW HIGH SCHOOL)		DEBIT	CREDIT
Accounts Receivable		1,18,000.00	0.00
Output CGST		0.00	9,000.00
Output SGST		0.00	9,000.00
Sales		0.00	1,00,000.00
		1,18,000.00	1,18,000.00
10/04/2023 - TRANSFER FUND 1		DEBIT	CREDIT
Petty Cash		10,000.00	0.00
ICICI Bank-001		0.00	10,000.00
		10,000.00	10,000.00
10/04/2023 - BILL GA-1 (GO AIRLINES PVT LTD)		DEBIT	CREDIT
Cost of Goods Sold		4,00,000.00	0.00
Input CGST		36,000.00	0.00
Input SGST		36,000.00	0.00
Accounts Payable		0.00	4,72,000.00
		4,72,000.00	4,72,000.00
10/04/2023 - BILL TRW-1 (TRAVEL RETAILERS AND WHOLESALERS)		DEBIT	CREDIT
Cost of Goods Sold		1,00,000.00	0.00
Accounts Payable		0.00	1,00,000.00
		1,00,000.00	1,00,000.00

10/04/2023 - BILL TRW-1 (TRAVEL RETAILERS AND WHOLESALERS)	DEBIT	CREDIT
10/04/2023 - INVOICE PAYMENT INV-000002 (RAINBOW HIGH SCHOOL)	DEBIT	CREDIT
ICICI Bank-001	1,18,000.00	0.00
Accounts Receivable	0.00	1,18,000.00
	1,18,000.00	1,18,000.00
15/04/2023 - INVOICE INV-000003 (SWAMINATHAN & FAMILY)	DEBIT	CREDIT
Accounts Receivable	5,90,000.00	0.00
Output CGST	0.00	45,000.00
Output SGST	0.00	45,000.00
Sales	0.00	5,00,000.00
	5,90,000.00	5,90,000.00
15/04/2023 - INVOICE PAYMENT INV-000003 (SWAMINATHAN & FAMILY)	DEBIT	CREDIT
ICICI Bank-001	5,90,000.00	0.00
Accounts Receivable	0.00	5,90,000.00
	5,90,000.00	5,90,000.00
25/04/2023 - PAYMENTS MADE DRH-1 (DREAM RESORTS & HOTELS PVT LTD)	DEBIT	CREDIT
Accounts Payable	2,36,000.00	0.00
ICICI Bank-001	0.00	2,36,000.00
	2,36,000.00	2,36,000.00
25/04/2023 - PAYMENTS MADE GA-1 (GO AIRLINES PVT LTD)	DEBIT	CREDIT
Accounts Payable	4,72,000.00	0.00
ICICI Bank-001	0.00	4,72,000.00
	4,72,000.00	4,72,000.00
25/04/2023 - PAYMENTS MADE TRW-1 (TRAVEL RETAILERS AND WHOLESALERS)	DEBIT	CREDIT
Accounts Payable	1,00,000.00	0.00
ICICI Bank-001	0.00	1,00,000.00
	1,00,000.00	1,00,000.00
30/04/2023 - EXPENSE 001	DEBIT	CREDIT
Input CGST	9,000.00	0.00
Input SGST	9,000.00	0.00
Rent Expense	1,00,000.00	0.00
ICICI Bank-001	0.00	1,18,000.00
	1,18,000.00	1,18,000.00
30/04/2023 - EXPENSE 2	DEBIT	CREDIT
Other Expenses	5,000.00	0.00
Petty Cash	0.00	5,000.00
	5,000.00	5,000.00
30/04/2023 - EXPENSE 3	DEBIT	CREDIT
salary payable	1,00,000.00	0.00
ICICI Bank-001	0.00	1,00,000.00
	1,00,000.00	1,00,000.00
30/04/2023 - JOURNAL 1	DEBIT	CREDIT
Salaries and Employee Wages	1,00,000.00	0.00
salary payable	0.00	1,00,000.00
	1,00,000.00	1,00,000.00




traveitrax And Tours

AR Aging Summary By Invoice Due Date

As of 31/03/2024

[+ Add Temporary Note](#)

CUSTOMER... 	CURRENT	1-15 DAYS	16-30 DAYS	31-45 DAYS	> 45 DAYS	TOTAL	TOTAL (FCY)
---	---------	-----------	------------	------------	-----------	-------	-------------

No data to display

traveitrax And Tours  
 AP Aging Summary By Bill Due Date  
 As of 24/04/2023

+ Add Temporary Note

VENDOR NAME	CURRENT	1-15 DAYS	16-30 DAYS	31-45 DAYS	> 45 DAYS	TOTAL	FCY
Dream Resorts & Hotels Pvt Ltd	₹2,36,000.00	₹0.00	₹0.00	₹0.00	₹0.00	₹2,36,000.00	₹2,36,000.00
Go Airlines Pvt Ltd	₹4,72,000.00	₹0.00	₹0.00	₹0.00	₹0.00	₹4,72,000.00	₹4,72,000.00
Travel Retailers And Wholesalers	₹1,00,000.00	₹0.00	₹0.00	₹0.00	₹0.00	₹1,00,000.00	₹1,00,000.00
Total	₹8,08,000.00	₹0.00	₹0.00	₹0.00	₹0.00	₹8,08,000.00	