## **AltiQ Hardwares**



**FILTERS** 

**Market Performance** 

region All division All

All values in USD

vs Target

| Customer       | 2019  | 2020   | 2021   | 2021 - Target | %                    |
|----------------|-------|--------|--------|---------------|----------------------|
| Australia      | 3.9M  | 10.7M  | 21.0M  | -2.2M         | -9.54%               |
| Austria        |       | 0.1M   | 2.8M   | -0.3M         | -10.50%              |
| Bangladesh     | 0.5M  | 2.3M   | 7.0M   | -0.7M         | -9.35%               |
| Canada         | 4.8M  | 12.2M  | 35.1M  | -5.1M         | -12.63%              |
| China          | 1.4M  | 5.4M   | 22.9M  | -2.1M         | 8.28%                |
| France         | 4.0M  | 7.5M   | 25.9M  | -2.2M         | - <mark>7.78%</mark> |
| Germany        | 2.6M  | 4.7M   | 12.0M  | -1.5M         | -11.29%              |
| India          | 30.8M | 49.8M  | 161.3M | -9.6M         | -5. <mark>59%</mark> |
| Indonesia      | 2.5M  | 6.2M   | 18.4M  | -2.4M         | -11.45%              |
| Italy          | 2.9M  | 4.5M   | 11.7M  | -1.0M         | -8.22%               |
| Japan          |       | 1.9M   | 7.9M   | -0.3M         | -3.9 <mark>6%</mark> |
| Netherlands    | 0.2M  | 3.4M   | 8.0M   | -0.7M         | -7.59%               |
| Newzealand     |       | 2.0M   | 11.4M  | -1.4M         | -10.95%              |
| Norway         |       | 2.5M   | 13.7M  | -1.4M         | -9.50%               |
| Pakistan       | 0.6M  | 4.7M   | 5.7M   | -0.5M         | -8.48%               |
| Philiphines    | 5.7M  | 13.4M  | 31.9M  | -2.5M         | - <del>7.27%</del>   |
| Poland         | 0.4M  | 2.8M   | 5.2M   | -0.9M         | -15.35%              |
| Portugal       | 0.7M  | 3.6M   | 11.8M  | -0.5M         | -4.1 <mark>2%</mark> |
| South Korea    | 12.8M | 17.3M  | 49.0M  | -4.4M         | -8.18%               |
| Spain          |       | 1.8M   | 12.6M  | -1.8M         | -12.39%              |
| Sweden         | 0.1M  | 0.2M   | 1.8M   | -0.2M         | 10.00%               |
| United Kingdom | 2.0M  | 8.1M   | 34.2M  | -3.0M         | -8.02%               |
| USA            | 11.5M | 31.9M  | 87.8M  | -10.2M        | -10.44%              |
| Grand Total    | 87.5M | 196.7M | 598.9M | -54.9M        | -8.40%               |