

## Says

What have we heard them say? What can we imagine them saying?

**Thinks** What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

Go downstair to pick up food and pay the driver in cash

spend 30mins scolling and quit at the end

> join us on journey to make healthy eating accessible, enjoyable,and sustainable for everyone. Together, let's create a healthier, happier, and more prosperous society

This dish looks like

Annoying

Doesn't want forzen food

Looking for food that matches interest

> I couldn't find food that I want

don't have enough cash with me right now

What should! eat today?

I'm hungry, but I don't have time to go downstaris

> Why don't they provide card payment



## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



**Feels** 

