

# Sean Moore

---

## Sean Moore

5504 N. College Ave.  
Indianapolis, IN 46220

317-879-6952  
spmooore19@gmail.com

---

---

## Experience

### Crete Carrier / Dedicated Account Associate

APRIL 2019 - PRESENT

- Doubled size of fleet managed in 12 months.
- Grew OR from 5% when hired to 18% currently.
- Won a dedicated bid with Walmart for \$5 million of business.
- Manages all e-commerce shipments for Walmart.com in the Midwest.
- Maintains 99% on-time delivery for more than 250 loads per week.

### Spot Freight / Account Manager

SEPTEMBER 2018 - MARCH 2019

- Ran an account moving more than 300 loads per month, grossing \$450,000 in revenue.
- Handled all EDI tendering, scheduling and planning.
- Established a working relationship with carriers to ensure all customer needs are met.
- Managed customer interactions in order to grow and develop new and existing relationships.

### Spot Freight / Logistics Coordinator

JUNE 2018 - AUGUST 2018

- Managed account delivering more than 150 loads per month, grossing \$150,000.
- Handled all EDI tendering, scheduling, and planning.
- Secured truck availability to best service customer needs.

### Crete Carrier / Dedicated Account Associate

MAY 2017 - MAY 2018

- Maintained 98.5% on-time delivery on loads grossing more than \$120,000 per week.
- Assigned loads and routes drivers based upon available hours and customer needs.
- Served as the main point-of-contact for the customer.
- Monitored all customer-specific loads from the time the load is tendered until delivery.
- Performed supervisory roles to effectively manage drivers, including coaching, planning, assigning work, addressing complaints and resolving problems.

### Indiana University / Online Speech Mentor

APRIL 2013 - JUNE 2017

- Reviewed a minimum of 400 outlines per week on a two-day turnaround, providing individual feedback to students.
- Managed a flexible, on-call schedule to fit professor and student needs.
- Collaborated directly with professors to develop the best plans of action to assist student progression over the semester.
- Maintained email correspondence with more than 40 professors about educational needs and student progress.

---

## Education

---

### Indiana University-Purdue University Indianapolis

2012 - 2017

- Bachelor of Arts - Communication and Media Studies