

Analysis of Products Sales

Practicum II

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Top Five Sales Reps by Year

The table ‘Top Five Sales Reps by Year’ showcases the highest-achieving sales representatives for each year based on total sales.

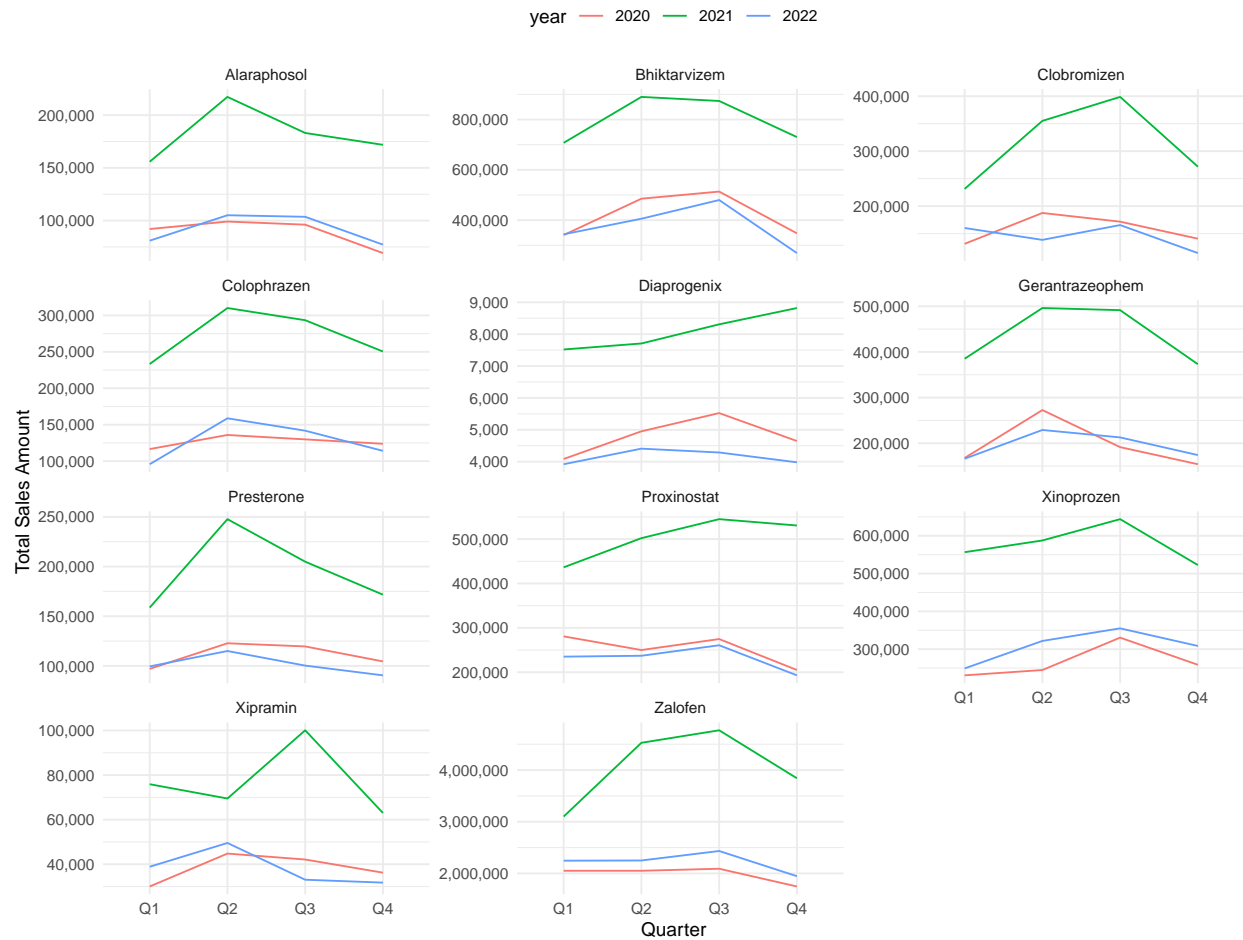
Table 1: Top Five Sales Reps by Year

Year	Sales Representative	Total Sales
2020	Walison da Silva	4187637
2020	Aneeta Kappoorthy	2894565
2020	Lynette McRowe	2662449
2020	Prasad Patel	2072111
2020	Helmut Schwab	1772660
2021	Walison da Silva	8827810
2021	Lynette McRowe	6405098
2021	Aneeta Kappoorthy	6128682
2021	Prasad Patel	3723865
2021	Helmut Schwab	3020853
2022	Walison da Silva	4792071
2022	Aneeta Kappoorthy	2862217
2022	Lynette McRowe	2391484
2022	Prasad Patel	2243208
2022	Helmut Schwab	1596928

Quarterly Sales per Product

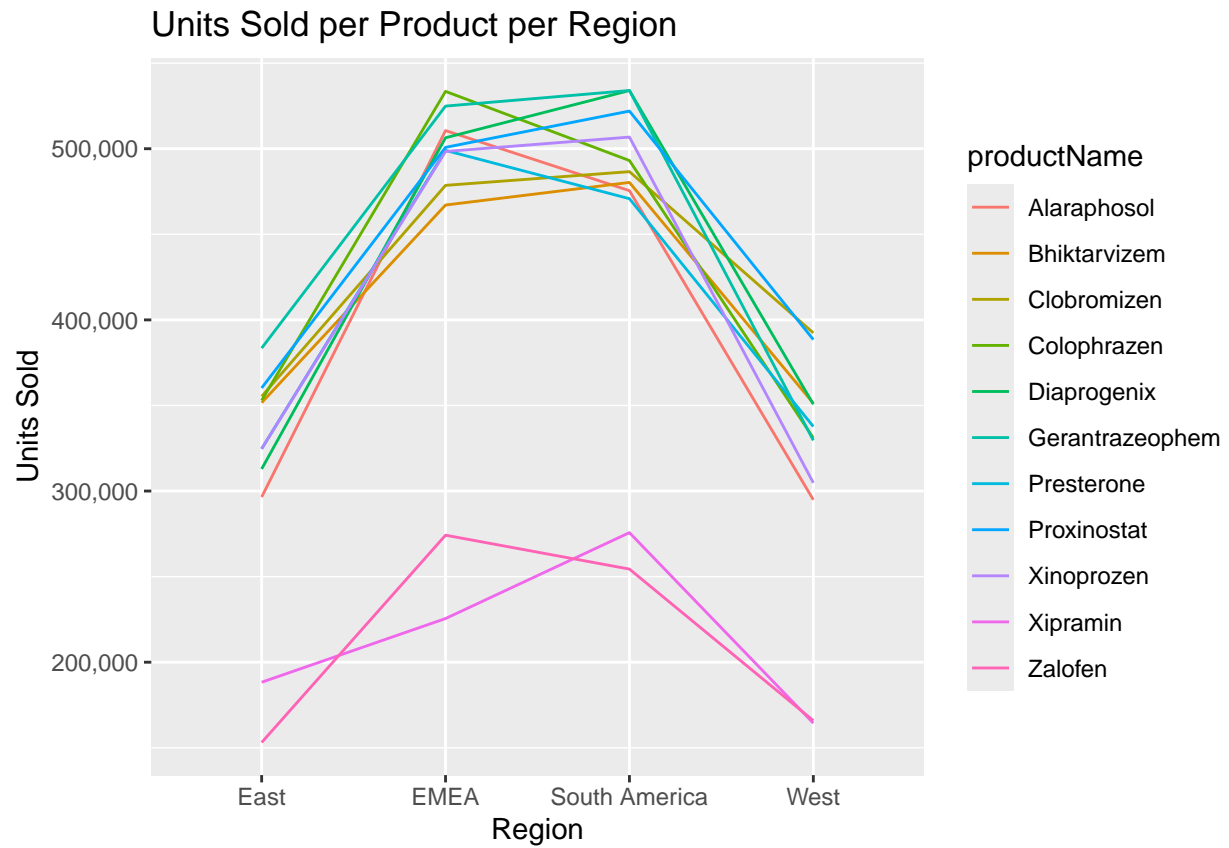
The 'Quarterly Sales per Product' graph presents the comparison of product performance across all quarters for the given years.

Quarterly Sales per Product :



Units Sold per Product per Region

The 'Units Sold per Product per Region' graph compares the unit sales across different regions, broken down by product.



Average Yearly Sales per Sales Rep

The 'Average Yearly Sales per Sales Rep' graph depicts the average sales achieved per transaction by each sales rep over the years.

