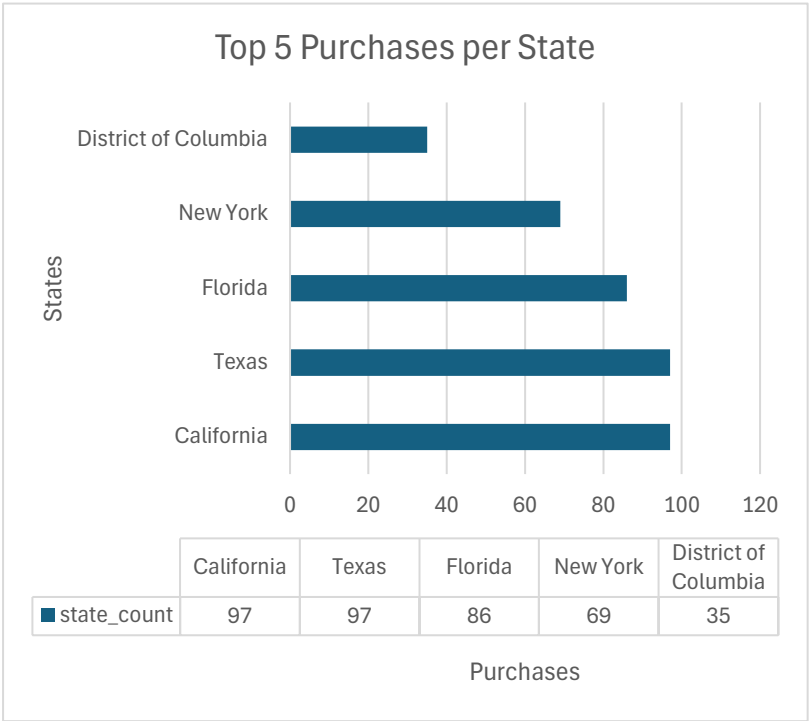


state	state_count
California	97
Texas	97
Florida	86
New York	69
District of Colur	35
Colorado	33
Ohio	33
Alabama	29
Washington	28
Arizona	26
Illinois	25
Pennsylvania	25
Virginia	24
Missouri	23
Tennessee	23
Connecticut	22
Indiana	21
North Carolina	20
Louisiana	20
Georgia	18
Minnesota	17
Nevada	17
Michigan	17
Oklahoma	16
Maryland	14
Massachusetts	14
Kansas	13
Iowa	11
Utah	10
Alaska	10
West Virginia	10
South Carolina	9
New Jersey	9
Kentucky	8
Wisconsin	8
Idaho	7
Oregon	7
Nebraska	7
Hawaii	6
Delaware	6
Arkansas	6
New Mexico	5
Montana	3

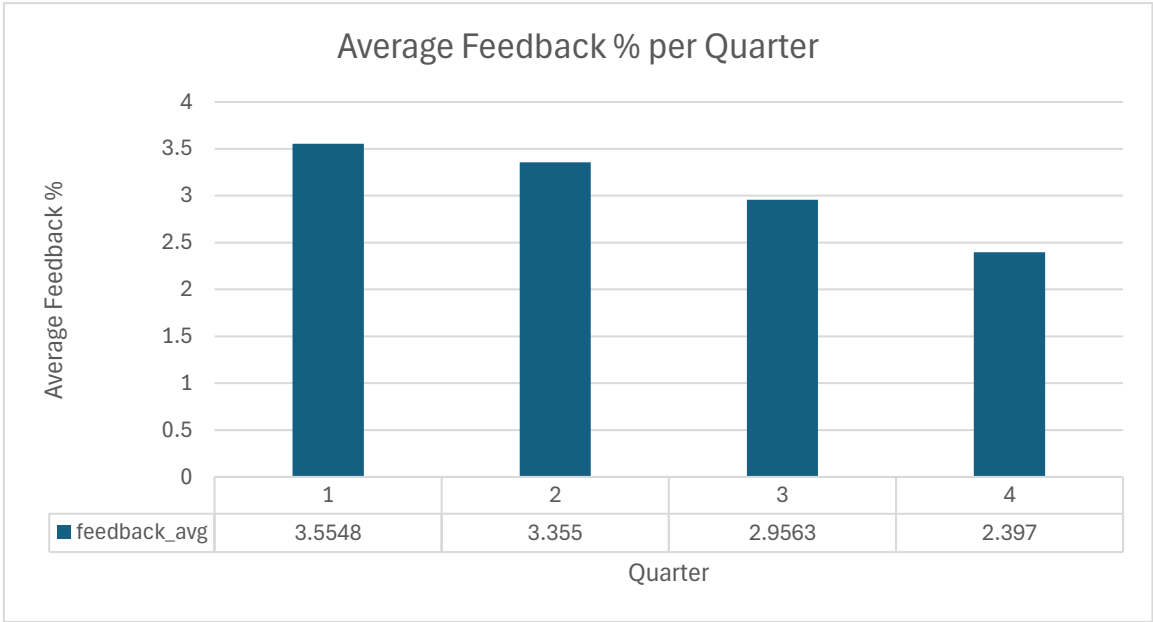
Question 1



New Hampshire	3
North Dakota	2
Mississippi	2
Maine	1
Vermont	1
Wyoming	1

Question 2

quarter_number	feedback_avg
1	3.5548
2	3.355
3	2.9563
4	2.397
Total Avg	3.065775



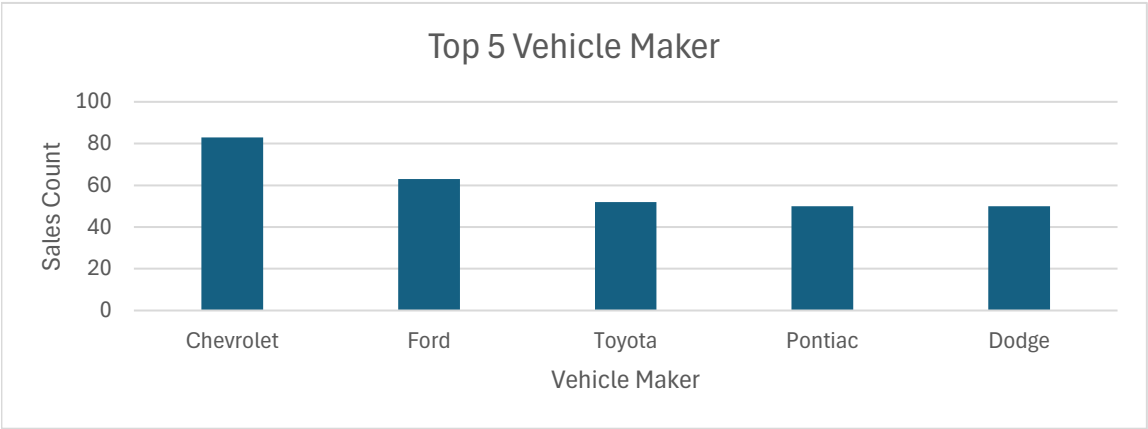
Question 3

quarter_number	1	2	3	4
Very Good	30	28.626	16.5939	10.0503
Good	28.7097	22.1374	20.9607	10.0503
Okay	19.0323	20.229	21.8341	20.1005
Bad	11.2903	14.1221	22.7074	29.1457
Very Bad	10.9677	14.8855	17.9039	30.6533



Question 4

vehicle_maker	Top 5
Chevrolet	83
Ford	63
Toyota	52
Pontiac	50
Dodge	50



Question 5

State	Vehicle Make	Rank	Pivot Table for Cars per State	
Alabama	Dodge	1		
Alaska	Chevrolet	1	Row Labels	Count of State
Arizona	Pontiac	1	Acura	2.10%
Arizona	Cadillac	1	Audi	1.40%
Arkansas	Suzuki	1	BMW	1.40%
Arkansas	Chevrolet	1	Buick	2.80%
Arkansas	Pontiac	1	Cadillac	2.80%
Arkansas	Volkswagen	1	Chevrolet	11.89%
Arkansas	Mitsubishi	1	Chrysler	1.40%
Arkansas	GMC	1	Dodge	8.39%
California	Ford	1	Ferrari	0.70%
California	Dodge	1	Ford	6.99%
California	Audi	1	GMC	3.50%
California	Nissan	1	Honda	1.40%
California	Chevrolet	1	Hyundai	2.10%
Colorado	Chevrolet	1	Isuzu	2.10%
Connecticut	Chevrolet	1	Jaguar	0.70%
Connecticut	Mercury	1	Jeep	0.70%
Connecticut	Maserati	1	Kia	1.40%
Connecticut	Volvo	1	Lexus	1.40%
Delaware	Mitsubishi	1	Lincoln	1.40%
District of Columbia	Chevrolet	1	Maserati	1.40%
Florida	Toyota	1	Maybach	0.70%
Georgia	Toyota	1	Mazda	5.59%
Hawaii	Ford	1	Mercedes-Benz	4.20%
Hawaii	Toyota	1	Mercury	1.40%
Hawaii	Pontiac	1	Mitsubishi	2.80%
Hawaii	Nissan	1	Nissan	4.90%
Hawaii	Cadillac	1	Oldsmobile	0.70%
Hawaii	GMC	1	Pontiac	7.69%
Idaho	Dodge	1	Porsche	0.70%
Illinois	Ford	1	Ram	0.70%
Illinois	GMC	1	Saab	0.70%
Illinois	Chevrolet	1	Subaru	1.40%
Indiana	Mazda	1	Suzuki	1.40%
Iowa	Chrysler	1	Toyota	6.29%
Iowa	Chevrolet	1	Volkswagen	2.80%
Iowa	Hyundai	1	Volvo	2.10%
Iowa	Isuzu	1	Grand Total	100.00%
Iowa	Dodge	1		
Iowa	Mazda	1		

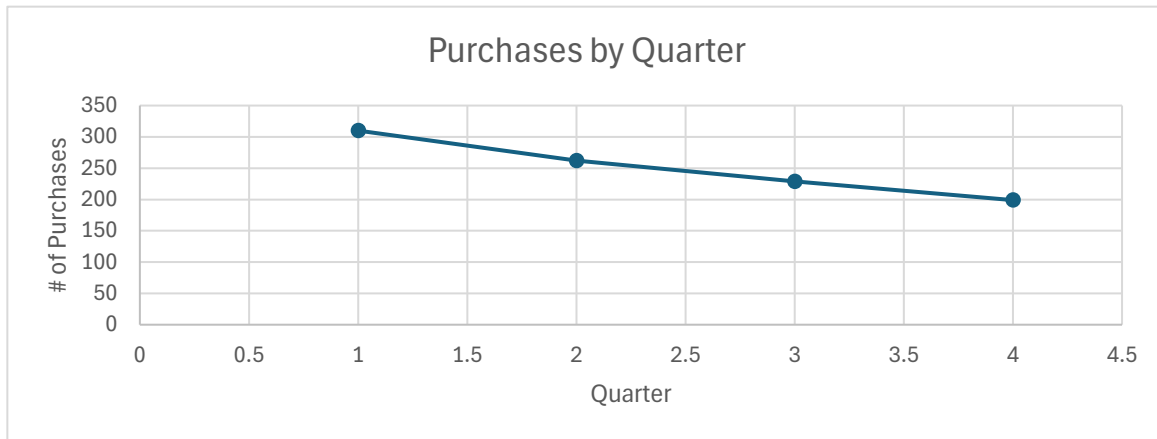
Iowa	Porsche	1
Iowa	Jeep	1
Iowa	Ford	1
Iowa	Pontiac	1
Iowa	Subaru	1
Kansas	GMC	1
Kansas	Lexus	1
Kansas	Buick	1
Kansas	Mercedes-Be	1
Kansas	Suzuki	1
Kansas	Honda	1
Kansas	Dodge	1
Kansas	Volkswagen	1
Kansas	Ford	1
Kansas	Mazda	1
Kansas	Maserati	1
Kansas	Nissan	1
Kansas	Saab	1
Kentucky	Acura	1
Kentucky	Mercury	1
Kentucky	Audi	1
Kentucky	Ram	1
Kentucky	Volvo	1
Kentucky	Pontiac	1
Kentucky	Nissan	1
Kentucky	Mercedes-Be	1
Louisiana	BMW	1
Louisiana	Nissan	1
Louisiana	Ford	1
Louisiana	Pontiac	1
Louisiana	Kia	1
Maine	Mercedes-Be	1
Maryland	Ford	1
Massachusetts	Dodge	1
Massachusetts	Chevrolet	1
Michigan	Ford	1
Minnesota	GMC	1
Mississippi	Dodge	1
Mississippi	Toyota	1
Missouri	Chevrolet	1
Montana	Chevrolet	1
Montana	Mitsubishi	1
Montana	Dodge	1
Nebraska	Chevrolet	1

Nebraska	Mercedes-Be	1
Nebraska	Volkswagen	1
Nebraska	Nissan	1
Nebraska	Pontiac	1
Nebraska	Toyota	1
Nebraska	Cadillac	1
Nevada	Pontiac	1
New Hampshire	Chrysler	1
New Hampshire	Lincoln	1
New Hampshire	Lexus	1
New Jersey	Mercedes-Be	1
New Jersey	Hyundai	1
New Mexico	Dodge	1
New York	Toyota	1
New York	Pontiac	1
North Carolina	Volvo	1
North Dakota	Hyundai	1
North Dakota	Ford	1
Ohio	Chevrolet	1
Oklahoma	Toyota	1
Oklahoma	Ferrari	1
Oklahoma	Mazda	1
Oregon	Toyota	1
Pennsylvania	Toyota	1
South Carolina	Acura	1
South Carolina	Buick	1
South Carolina	BMW	1
South Carolina	Kia	1
South Carolina	Mazda	1
South Carolina	Mitsubishi	1
South Carolina	Dodge	1
South Carolina	Jaguar	1
South Carolina	Isuzu	1
Tennessee	Mazda	1
Texas	Chevrolet	1
Utah	Maybach	1
Utah	Volkswagen	1
Utah	Isuzu	1
Utah	Subaru	1
Utah	Lincoln	1
Utah	Chevrolet	1
Utah	Oldsmobile	1
Utah	Pontiac	1
Utah	Dodge	1

Utah	Buick	1
Vermont	Mazda	1
Virginia	Ford	1
Washington	Chevrolet	1
West Virginia	Mercedes-Be	1
Wisconsin	Pontiac	1
Wisconsin	Chevrolet	1
Wisconsin	Acura	1
Wisconsin	Mazda	1
Wisconsin	Nissan	1
Wisconsin	Cadillac	1
Wisconsin	Dodge	1
Wisconsin	Honda	1
Wyoming	Buick	1

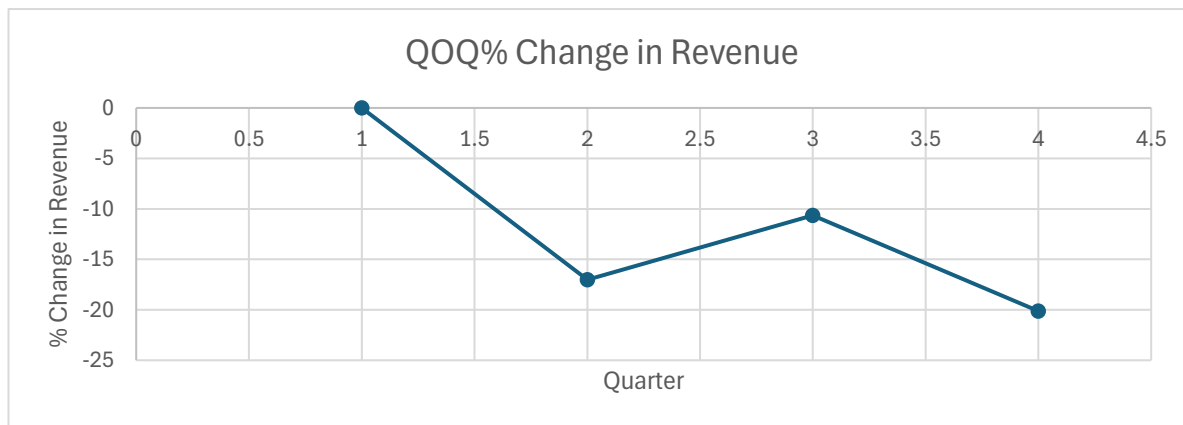
Question 6

quarter_number	orders_by_quarter
1	310
2	262
3	229
4	199



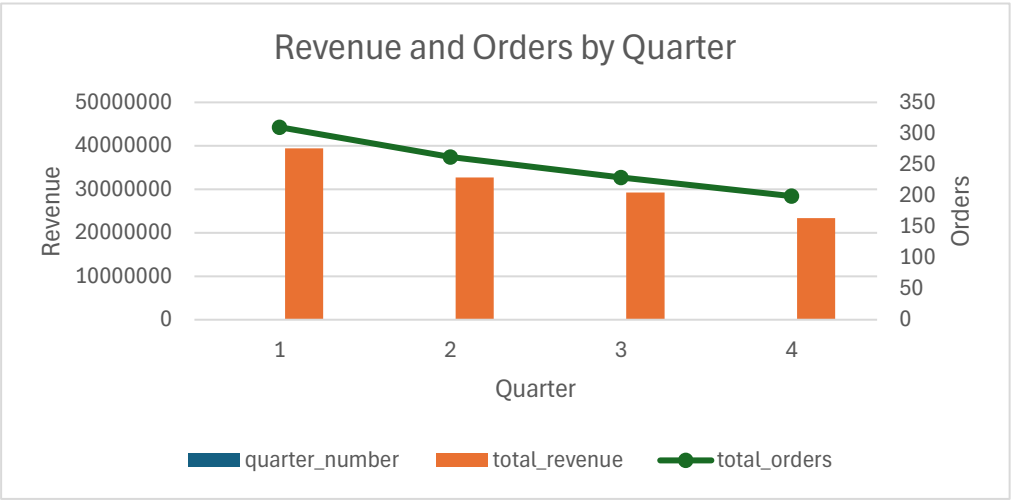
Question 7

quarter_number	total_revenue	perc_qoq
1	\$39,421,580.16	NULL
2	\$32,715,830.34	-17.01035269
3	\$29,229,896.19	-10.65519081
4	\$23,346,779.63	-20.12705254



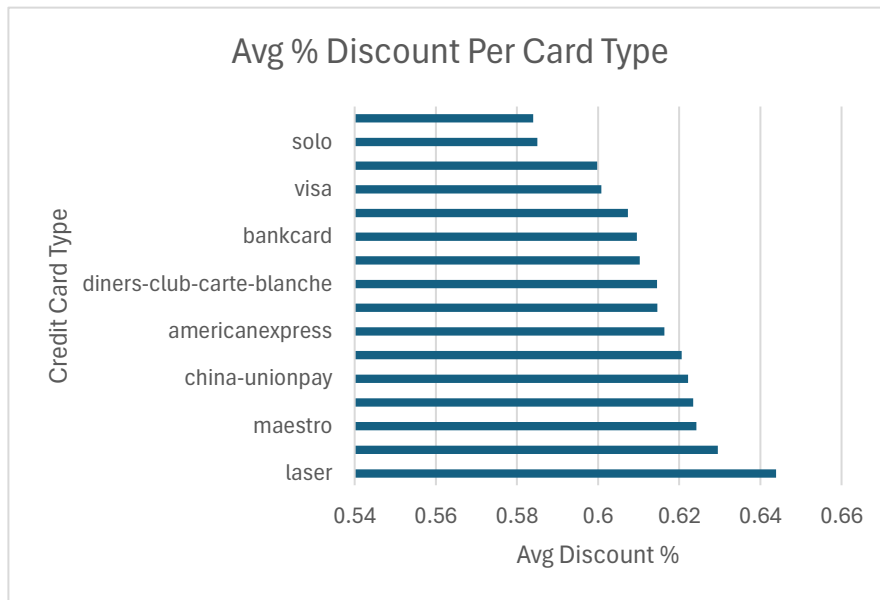
Question 8

quarter_number	total_revenue	total_orders
1	\$39,421,580.16	310
2	\$32,715,830.34	262
3	\$29,229,896.19	229
4	\$23,346,779.63	199
Total	\$124,714,086.32	1000



Question 9

credit_card_type	avg_discount_per_credit_type
laser	0.643846
mastercard	0.6295
maestro	0.624219
visa-electron	0.623469
china-unionpay	0.622174
instapayment	0.620625
americanexpress	0.616327
diners-club-us-ca	0.614615
diners-club-carte	0.61449
switch	0.610233
bankcard	0.609545
jcb	0.607382
visa	0.600833
diners-club-enro	0.599792
solo	0.585
diners-club-inter	0.584



Question 10

quarter_number	avg_ship_days
1	57.1677
2	71.1107
3	117.7555
4	174.0955
Total	105.03235

