

How to Make the Most of the Career Fair

Before the Fair

- **Know your job interests and qualifications:** Practice a 30 second elevator pitch highlighting your strengths, academic preparation, and related experiences. Focus on how you can contribute to the company, *NOT* what the employer can do for you.
- **Have your resume reviewed by Career Services:** There is nothing like a fresh pair of eyes to proof read it one last time!
- **Know who is attending:** Peruse this Directory and make a list of companies you want to meet with beforehand. On the day of, you will have an easier time navigating where you want to go.
- **Research companies in advance:** Visit company websites that pique your interest; read their featured articles; show their representatives that you have prepared ahead of time.
- **Prepare questions:**
 - What specific skills/qualifications does your organization look for in its candidates?
 - Where does your company have branches or offices?
 - What's the company culture like?
 - How does your organization train its new employees?
 - What are typical entry-level (or internship) positions?

Day of the Fair

- **Make the best use of your time:** If an area is crowded, head to another booth—you can always circle back! If you're unable to visit each company that interests you, make sure that you pick up information at their tables so you can research them afterwards.
- **Dress appropriately:** Wear professional, business casual attire. Khakis/trousers and a long-sleeved, buttoned, solid shirt are safe for both men and women. Women can opt for a knee length skirt. Avoid tight or baggy clothing.
- **Ask questions, and speak clearly and concisely:** Refer to the questions you prepared in advance, and never underestimate the power of eye contact and a firm handshake.
- **Record information in your notebook or this Directory:** Or, write down key points on the back of those business cards.
- **Take Breaks!**
- **Network:** Use the Fair to make connections with employers, alumni, and fellow students. Before you leave, return to the booths of which you have a vested interest. When there is a break in the action, thank the representatives again for their time, and let them know that you will be in touch.

After the Fair

- **Follow-up with employers:** Within 48 hours, email a thank you card to the recruiters you met with (note: did you speak with more than one at the booth? Send each a personalized message). State your interest in the company, add something specific that you talked about, and use this opportunity to ask additional questions.

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Directory of Participating Employers



Adimab, LLC

Lebanon, NH

Website: www.adimab.com

Summary: Adimab conducts antibody drug discovery for the world's top pharmaceutical companies. Founded in 2007 by Dr. Tillman Gerngross, Dr. Dane Wittrup and Errik Anderson, its antibody discovery technology leads the biopharmaceutical industry with unrivaled quality and speed from target to therapeutic molecule. Dr. Gerngross is a professor at Dartmouth College, and the co-founder of six biotechnology companies. Adimab is backed by top-tier venture capitalist firms including Polaris Partners, SV Life Sciences, Orbimed Advisors and Google Ventures.

Areas of Interest: Engineering (Biomedical, Chemical, Biotechnology); Engineering Sciences

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Emily Peterson, HR Associate, emily.peterson@adimab.com

Alarm.com

Vienna, VA

Website: www.alarm.com

Summary: Founded in 2000, Alarm.com is a leading technology provider of interactive security solutions. Through advanced wireless monitoring, mobile and web-based services, and a proven hosted services platform, Alarm.com helps protect over one million residential and commercial customers throughout the U.S. and Canada. Alarm.com's products and services are offered exclusively through a network of over 5,000 licensed and authorized Security Dealers.

Areas of Interest: Engineering (Computer, Electrical); Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Susan Gravatt, Recruiting Coordinator, collegerecruiting@alarm.com



Alces Technology

Jackson Hole, WY

Website: www.alcestech.com

Summary: Alces is a team of creative engineers, designers and makers located in Jackson Hole, WY. We strive to challenge the limits of 3D depth capture, computer vision and human perception.

Areas of Interest: Engineering (Computer, Electrical); Engineering Sciences; Computer Science, Other Graduate

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Robert Collier, Systems Engineer, rcollier@alcestech.com



Allegro MicroSystems, LLC

Worcester, MA



Website: www.allegromicro.com

Summary: With forty years of semiconductor and merged technologies experience, Allegro is recognized internationally for engineering excellence, quality and innovation. Our reputation as a worldwide leader in the design, marketing and manufacture of advanced, mixed-signal integrated circuits and semiconductor devices rests on the talent, drive and dedication of the staff we cultivate. That's why everyone at Allegro works hard to create a collaborative, and casual environment with terrific growth opportunities and an excellent compensation and benefits package featuring 100% tuition reimbursement.

Areas of Interest: Engineering (Electrical, Other)

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Linda LaPrad, Human Resources Representative, llaprad@allegromicro.com

Analog Devices

Norwood, MA



Website: www.analog.com

Summary: Established in 1965, Analog Devices, Inc. has over four decades of experience defining innovation and excellence in signal processing. With approximately 8,500 people worldwide, our analog, mixed-signal, and digital signal processing integrated circuits play a fundamental role in converting, conditioning, and processing real-world phenomena including light, sound, temperature, motion, and pressure into electrical signals to be used in a variety of electronic equipment.

Areas of Interest: Engineering (Chemical, Computer, Electrical, Materials Science); Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Erin Clark, Recruiting Coordinator, analogdevices@nc3.com

Applied Predictive Technologies (APT)

Arlington, VA



Website: www.predictivetechnologies.com

Summary: APT is the world's largest purely cloud-based predictive analytics software company. Our Test & Learn software is revolutionizing the way Global 2000 companies harness their Big Data to accurately measure the profit impact of pricing, marketing, merchandising, operations, and capital initiatives, tailoring investments maximize their ROI. One hundred of the largest corporations in the world use APT products, and data for 20% of the US retail economy are processed using APT's Test & Learn software. Clients include retailers, consumer goods manufacturers, financial service providers and marketers, wireless and other telecommunications companies, petroleum and gas companies.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Amanda Aune, Campus Recruiter, campusrecruiting@predictivetechnologies.com

Aptima, Inc.

Woburn, MA



Website: www.aptima.com

Summary: In the age of technology, the human is the last frontier for innovation. Aptima's mission is to engineer tools and systems that increase human capabilities. Our scientists study how humans think and learn in today's technology-rich networked environments, and we use that knowledge to solve problems and provide solutions in defense, homeland security, healthcare, aviation and cyber security. Aptima's solutions span the human continuum, from the neural and individual level, to teams and large groups, and to cultures and societies.

Areas of Interest: Engineering (Biomedical, Computer, Mechanical, Electrical); Mathematics; Computer Science; Other Undergraduate, Other Graduate

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: US Citizen

Contact: Jennifer Tremblay, Human Resources Administrator, jtremblay@aptima.com

Arcadia Solutions, LLC

Burlington, MA



Website: www.arcadiasolutions.com/about-arcadia

Summary: Founded in 2002, Arcadia Solutions has emerged over the past decade as an innovative and nationally recognized leader in the healthcare consulting industry. With a focus on both healthcare provider and payer solutions, Arcadia has a unique cross-industry perspective on Health IT and healthcare transformation.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: All Candidates Welcome to Apply

Contact: Jennifer Deal, Human Resources and Talent Acquisition Lead, jennifer.deal@arcadiasolutions.com

athenahealth

Watertown, MA



Website: www.athenahealth.com

Summary: athenahealth's moto: "We hire smart people. We listen to you. We have proven success. We are making a difference." By helping doctors better manage their practices, their patients, and their cash flow, athenahealth is transforming the healthcare industry. Our goal is to bring order to the chaos of the U.S. healthcare system through harnessing the power of the cloud to modernize healthcare. With our powerful and manageable cloud based tools, medical professionals are able to focus on what they do best – treat patients.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Nicole Lavery, Campus Recruiting Manager, nlavery@athenahealth.com



BMW Manufacturing Co

South Greer, SC

Website: www.bmwusfactory.com/

Summary: Enthusiasm for new ideas derived from a diverse workforce is at the core of BMW's success. That's why we actively recruit those who are as innovative and unique as the automobiles we produce. "Consistent, dynamic, spirited" are the main qualities BMW looks for in an associate, which happen to be same qualities that make the brand stand out. BMW Manufacturing Co.'s Student Programs offer real-world projects that allow students to gain knowledge and experience in a particular area of interest, as Co-op and Internship participants are integrated into the daily life of the organization.

Areas of Interest: Engineering (Mechanical, Electrical, Other); Engineering Management

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Matthew Wallach, Section Manager, Matthew.wallach@bmwmc.com

Charles River Analytics

Cambridge, MA

Website: www.cra.com

charles river analytics

Summary: Since 1983, Charles River Analytics has been applying computational intelligence technologies to develop mission-relevant tools and solutions to transform our customers' data into knowledge that drives accurate assessment and robust decision-making. Charles River continues to grow its technology, customer base, and strategic alliances through research and development programs for the DOD and the Intelligence Community, addressing a broad spectrum of mission areas and functional domains, including: sensor and image processing, situation assessment and decision aiding, human systems integration, and cyber analytics.

Areas of Interest: Engineering (Computer, Mathematics); Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MS, PhD

Work Authorization: U.S. Citizen

Contact: Elaine Palome, Vice President of Human Resources, epalome@cra.com



Charles River Development

Burlington, MA

Website: www.crd.com

Summary: Charles River Development ("CRD") is the market leader in developing financial software used for electronic trading. Our products offer automated decision support, portfolio management, compliance, order and execution management, post-trade processing, performance measurement and attribution, and performance risk capabilities. CRD serves more than 350 clients in over 35 countries representing the institutional asset and fund management, wealth management/trust, alternative, insurance, pension fund and fund administration/custody markets.

Areas of Interest: Engineering (Computer, Mathematics, Electrical, Other); Engineering Management; Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Heather Daly, Campus Recruiter, HeatherDaly@crd.com

Clarion Healthcare

Boston, MA



Website: www.clarionhealthcare.com

Summary: Focused exclusively on healthcare, Clarion helps clients tackle their most complex business challenges. We provide rigorous analysis, seasoned insight and hands-on support, tailored to the individual needs of each client. Through a deeply collaborative relationship, Clarion creates sustainable value for organizations, ultimately helping them deliver products and services that improve their patients' lives.

Areas of Interest: Engineering (Biomedical); Engineering Sciences; Mathematics; Biotechnology; Engineering Management

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Caroline Marra, Associate, cmarra@clarionhealthcare.com

Creare

Hanover, NH



Website: www.creare.com

Summary: Since 1961, Creare has provided engineering research, development, and consulting services to an international customer base. We have a reputation for creating innovative solutions to the most challenging of engineering problems. Core areas of expertise include fluid dynamics and heat transfer, cryogenics, robotics, data systems, advanced materials, control systems, and aerospace and biomedical engineering. Projects range from analysis and computational modeling to prototype fabrication and testing.

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mechanical, Electrical, Materials Science); Engineering Sciences; Engineering Management

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Sara Illsley, Engineer Recruiter, sai@creare.com

Eaton Corporation

Cleveland, OH



Powering Business Worldwide

Website: www.eaton.com/careers

Summary: Eaton is a power management company with 2013 sales of \$22.0 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 101,000 employees and sells products to customers in more than 175 countries.

Areas of Interest: Engineering (Computer, Mechanical, Electrical, Environmental, Other); Computer Science; Other Undergraduate and Graduate

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Lina Morales, University Relations, eaton@nc3.com

Epic

Verona, WI



Website: www.careers.epic.com

Summary: As a worldwide leader in the development of software for healthcare organizations, Epic is driving change for an entire industry – one that affects the quality of life for everyone. Our team works with some of the nation's most respected healthcare organizations, and collaborates with the best minds in medicine. The challenges we tackle on a day-to-day basis impact the lives of more than 172 million patients worldwide, and 279,000 providers in the US.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact: Nicole Hilsenhoff, Human Resources, profiles@epic.com

Facebook

Menlo Park, CA



Website: www.facebook.com

Summary: Founded in 2004, Facebook's mission is to give people the power to share and make the world more open and connected. People use Facebook to stay connected with friends and family, to discover what's going on in the world, and to share and express what matters to them.

Areas of Interest: Computer Science; Computer Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Krista Heaton, University Recruiter, kristah@fb.com

Fiksu

Boston, MA



Website: www.fiksu.com/company/careers

Summary: We are a team of entrepreneurial mathematicians, technologists, and online marketing veterans. We've pooled our smarts to create a platform for helping mobile app brands achieve their business goals faster and more efficiently than ever before. The fruit of our labor is Fiksu® forMobileApps, the industry's only mobile app loyal user growth platform. Fiksu is based in Boston and has offices in San Francisco, London, Singapore, Seoul and Tokyo.

Areas of Interest: Engineering (Computer)

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS, Other

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Jennifer Paxton, Recruiter, jpaxton@fiksu.com

Game Changer Media

New York, NY



Website: www.gamechanger.io/about

Summary: We're on a mission to help every amateur sports team be more efficient, informed and connected. So we created GameChanger, a software platform that changes the way amateur teams collect, manage and share information. Our mobile app and website provide scorekeeping, stats and team management for the coaching staff - plus live game updates, stats and recap stories for families and fans. Millions of coaches, players, parents and fans in more than 100,000 team communities will experience GameChanger in 2014.

Areas of Interest: Engineering (Computer); Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact: Jenny Trumbull, Recruiting Coordinator, jenny@gamechanger.io



General Mills

Minneapolis, MN

Website: www.generalmills.com/careers

Summary: Our Brands. Your Legacy. Great brands start with the people that make them great. General Mills operates in more than 100 countries and markets more than 100 consumer brands, including Cheerios, Häagen-Dazs, Nature Valley, Betty Crocker, Pillsbury, Green Giant, Old El Paso, Yoplait and more. Headquartered in Minneapolis, General Mills had fiscal 2013 global net sales of US \$17.8 billion. We seek out the best of the best and give them development, support and the chance to lead something big. If you're ready to fulfill your potential, consider sharing your talents with the outstanding people of General Mills. You will work with legendary brands, nourish people around the world, and start building your own legacy.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen

Contact: Megan Umberger, Campus and Intern Events Coordinator, Megan.Umberger@genmills.com

Geosyntec Consultants

Acton, MA



Website: www.geosyntec.com

engineers | scientists | innovators

Summary: Geosyntec is a specialized consulting and engineering firm that works with private and public sector clients to address new ventures and complex problems involving our environment, natural resources, and civil infrastructure. We deliver solutions through Geosyntec and our affiliates with a combined staff exceeding 1000, and serve our clients from more than 75 offices in the United States, Canada, the United Kingdom, Ireland, Australia, and Malaysia, and Thailand. Geosyntec staff advance the state of the profession through our academic appointments, scholarships, and professional research contributions.

Areas of Interest: Engineering (Chemical, Environmental)

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: BE

Work Authorization: All Candidates Welcome to Apply

Contact: Jenna Newcombe, Senior Engineer, JNewcombe@Geosyntec.com

Goodman Manufacturing Company, LP

Houston, TX



Website: www.goodmanmfg.com

Summary: Goodman Manufacturing Company, L.P. is a leading supplier of heating, ventilation and air conditioning (HVAC) products for residential and commercial use and is a member of Daikin Industries, Ltd. Goodman's products are sold through company-operated and independent distribution networks with more than 950 total distribution points throughout North America. Daikin Industries is a Fortune 1000 company with more than 44,000 employees worldwide, and is recognized as the number one HVAC manufacturer in the world.

Areas of Interest: Engineering (Mechanical, Mathematics, Electrical, Materials Science, Other)

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: BE

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Shannon Goedeke, HR Analyst, shannon.goedeke@goodmanmfg.com

Google

Mountain View, CA



Website: www.google.com/careers/students

Summary: Google is and always will be an engineering company. We hire people with a broad set of technical skills who are ready to tackle some of technology's greatest challenges and make an impact on millions, if not billions, of users. At Google, engineers not only revolutionize search, they routinely work on massive scalability and storage solutions, large-scale applications and entirely new platforms for developers around the world. From AdWords to Chrome, Android to YouTube, Social to Local, Google engineers are changing the world one technological achievement after another.

Areas of Interest: Engineering (Computer, Electrical); Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, PhD, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Kim Stabile, University Programs Specialist, dartmouth-tech-students@google.com

Green Mountain Coffee Roasters

Waterbury, VT



Website: www.gmcr.com

Summary: We've blended the innovation of a leading-edge technology company with the consumer focus of a socially conscious, premium coffee company. That combination creates the ultimate beverage experience. As a leader in specialty coffee, coffee makers, teas and other beverages, Green Mountain is recognized for its award-winning beverages, innovative brewing technology, and socially responsible business practices. The company has inspired consumer passion for its products by revolutionizing beverage preparation at home and in the workplace. Keurig supports local and global communities by investing in sustainably-grown coffee and by its active involvement in a variety of social and environmental projects.

Areas of Interest: Engineering (Biomedical, Chemical, Mechanical, Electrical, Environmental, Materials Science, Other); Engineering Sciences

Types of Positions: Internship

Level of Candidate: AB, BE

Work Authorization: All Candidates Welcome to Apply

Contact: Joe Furino, Campus Recruiter, joe.furino.contractor@keurig.com

Halma p.l.c.

Amersham, UK



Website: www.halma.com/graduate

Summary: Halma is an international group of 50 operating companies that make products for hazard detection, life protection, personal and public health improvement, and environmental protection. Group sales are in excess of 1.3 billion with a strong financial track record. We have over 5000 employees based in the UK, USA and 21 other countries. Our culture of meritocracy allows capable people to rise at a career speed that matches their personal development. The Halma Graduate Development Programme (HGDP) is designed to develop talents of graduates in technology, science and engineering fields. These entry-level salaried employees rotate through 18 – 24 months of work placements at our various operating companies around the world, resulting in a permanent placement at the end of the program and the skills to become a senior manager.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Anne L. Crisp, People Development Coordinator, graduates@halma.com

IDA/Center for Computing Sciences

Bowie, MD



Website: www.ida.org

Summary: IDA is the Institute for Defense Analyses, a not-for-profit corporation that operates three Federally Funded Research and Development Centers (FFRDCs) in the public interest. IDA exists to promote national security, preserve the public welfare, and advance scientific learning by analyzing, evaluating, and reporting on matters of interest to the United States Government.

Areas of Interest: Engineering (Computer, Electrical); Engineering Sciences; Mathematics; Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MS, PhD

Work Authorization: U.S. Citizen

Contact: Dr. Wayne Chung, Research Staff Member, wwchung@super.org

IPG Photonics

Manchester, NH



Website: www.ipgphotonics.com

Summary: IPG Photonics Corporation is the world leader in high-power fiber lasers and amplifiers. Founded in 1990, IPG pioneered the development and commercialization of optical fiber-based lasers for use in a wide range of applications including materials processing, advanced applications, telecommunications and medical applications. Fiber lasers have revolutionized the industry by delivering superior performance, reliability and usability at a lower total cost of ownership compared with conventional lasers, allowing end users to increase productivity and decrease operating costs. IPG has its headquarters in Oxford, Massachusetts and has additional plants and offices throughout the world including Manchester, NH.

Areas of Interest: Engineering (Mechanical, Electrical)

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: BE, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

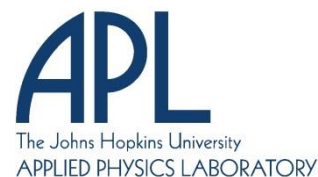
Contact: Deborah Monty, HR Generalist, dmonty@ipgphotonics.com

IXL Learning

San Mateo, CA

**Website:** www.ixl.com

Summary: IXL Learning is an educational technology company like no other. We develop dramatically innovative, first-of-their-kind products used by millions of learners, from children to adults. Our IXL product (located at IXL.com) is the world's most popular subscription-based learning site for K-12. Our other products include Quia Web, the original 'create-your-own' website for teachers, and Quia Books, the leading online platform for world languages courses.

Areas of Interest: All Majors**Types of Positions:** Full Time Entry Level, Full Time Experienced, Internship**Level of Candidate:** AB, BE, MEM, MS, PhD**Work Authorization:** All Candidates Welcome to Apply**Contact:** Bridget Antle, recruiting specialist, jobs@ixl.com**Johns Hopkins University Applied Physics Lab**

Laurel, MD

Website: www.jhuapl.edu

Summary: JHUAPL is a University Affiliated Research Center. We perform research and prototype development in support of the needs of the U.S. Government, primarily Defense, Department of Homeland Security, and the Intelligence Community. Our needs include people with the skills to work on cyber security, space programs, homeland protection (bio/chem/cyber), and other exciting challenges such as designing and building prosthetic appendages.

Areas of Interest: All Majors**Types of Positions:** Full Time Entry Level, Full Time Experienced, Internship**Level of Candidate:** AB, BE, MS, PhD**Work Authorization:** U.S. Citizen**Contact:** Dickie George, Senior Advisor for Cyber Security, dickie.george@jhuapl.edu**Joule Unlimited Technologies, Inc.**

Burlington, MA

Website: www.jouleunlimited.com

Summary: Joule has pioneered a CO₂-to-fuel production platform, effectively reversing combustion through the use of solar energy. The company's platform applies engineered catalysts to continuously convert waste CO₂ directly into renewable fuels such as ethanol or hydrocarbons for diesel, jet fuel and gasoline. Free of feedstock constraints and complex processing, Joule's process can achieve unrivaled scalability, volumes and costs without the use of any agricultural land, fresh water or crops. Joule is privately held and has raised over \$160 million in funding to date, led by Flagship Ventures. The company operates from Bedford, Massachusetts and The Hague, The Netherlands, with production operations in Hobbs, New Mexico.

Areas of Interest: Engineering (Chemical, Mechanical, Biotechnology, Electrical)**Types of Positions:** Full Time Entry Level, Full Time Experienced, Internship**Level of Candidate:** AB, BE, MEM, MS, PhD**Work Authorization:** U.S. Citizen, Permanent Resident (U.S.)**Contact:** Charlene Cormier, Senior Corporate Recruiter, ccormier@jouleunlimited.com

Kyruus

Boston, MA



Website: www.kyruus.com

Summary: Kyruus uses Big Data and analytics to drive insights that help health care and life sciences organizations maximize the value of their physician networks. Our clients take actionable intelligence generated by the Kyruus platform, and apply it to the assessment of market opportunity, improvement of resource allocation across the clinical setting, and the effective management of risk in light of today's complex regulatory landscape. Billions of data points provide the dynamic information that power Kyruus' solutions. Our intuitive applications and analytical tools turn data into a business advantage for our clients..

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mechanical, Mathematics, Biotechnology, Electrical, Environmental, Materials Science, Other); Engineering Sciences

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Julie Pridham, Talent Acquisition Coordinator, jpriidham@kyru.us

Langan Engineering

Elmwood Park, NJ



Website: www.langan.com

Summary: LANGAN is an industry leader providing comprehensive services through Site/Civil, Geotechnical, Environmental & Traffic Engineering in all real estate development sectors. Offices are in NY, NJ, CT, PA, VA, FL, OH, GA, ND, MN, CA & internationally. Combining technical excellence with exceptional employee & client servicing, we have earned over 70 engineering excellence awards. In-house, state-of-the-art learning opportunities & effective mentoring encourage professional advancement in our dynamic environment. Competitive compensation packages, company-paid healthcare, life insurance, 401(k) with match, educational reimbursement & much more!

Areas of Interest: Engineering (Environmental, Other)

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact: Yesenia Casallas, Recruiter, ycasallas@langan.com

MacLean-Fogg Company

Mundelein, IL



Website: www.macle-an-fogg.com

Summary: MacLean-Fogg is a group of global enterprises that partner with key customers to engineer, manufacture, and distribute products for the automotive and power utility marketplaces worldwide. Founded in 1925, today MacLean-Fogg is a global enterprise with 32 global manufacturing facilities, annual sales in excess of \$900 million, and a worldwide workforce of more than 3,000 people. MacLean-Fogg is a privately held enterprise, and is comprised of two primary businesses, MacLean-Fogg Component Solutions and MacLean Power Systems.

Areas of Interest: Engineering (Mechanical); Engineering Management

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, MEM

Work Authorization: U.S. Citizen

Contact: Christa Zimmerman, HR Generalist, ChZimmerman@macle-anfogg.com

**MC10 Inc.**

Cambridge, MA

Website: www.mc10inc.com

Summary: MC10, Inc. is an advanced materials company commercializing conformal, high performance CMOS (complementary metal–oxide–semiconductor) electronics. MC10's competitive advantage stems from its ability to transform rigid, planar electronics into new types of systems that can bend, stretch and wrap into novel form factors. We use the existing semiconductor industry infrastructure to make these systems, thereby leveraging proven performance and cost competitive economics. MC10 works with partners in a joint development model to prototype and manufacture novel applications for consumer, military, medical and industrial applications.

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mechanical, Biotechnology, Electrical, Material Science); Engineering Sciences; Computer Science, Engineering Management

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Stacie Yamaguchi, Director of Finance, syamaguchi@mc10inc.com

Medtronic

Louisville, CO

**Website:** www.medtronic.com

Summary: As the world's leading medical technology company, we provide lifelong solutions to people with chronic disease. We also are dedicated to the total well-being of our employees and have been recognized as a Fortune Best 100 Companies to Work For in America. Work with the kind of people who not only love what they do, but why they do it.

Areas of Interest: Engineering (Biomedical, Computer, Mechanical, Biotechnology, Electrical, Materials Science, Other); Engineering Sciences; Engineering Management; Computer Science, Other Undergraduate

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen

Contact: Lisa Karas-Kiung, PR Talent Acquisition Specialist, lisa.m.karas@medtronic.com

Microsoft Corporation

Redmond, WA

**Website:** <http://microsoft.com/college>

Summary: No matter what your passion is, you'll find it here. Imagine the opportunities you'll have in a company with 90,000 employees in more than 100 countries, working on hundreds of products—spanning games, phones, developer tools, business solutions and operating systems. We work hard, but we value work/life balance, and each of us defines what that means to us. So why not explore what we do, where we do it, and what life is really like at Microsoft. You just might be surprised.

Areas of Interest: Engineering (Computer, Mechanical, Electrical, Other); Engineering Sciences; Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Kelly Eng, Recruiter, kellyeng@microsoft.com



National Security Agency

Fort Meade, MD

Website: www.nsa.gov

Summary: The National Security Agency/Central Security Service leads the U.S. Government in cryptology that encompasses both Signals Intelligence and Information Assurance (IA) products and services, and enables Computer Network Operations in order to gain a decision advantage for the Nation and our allies under all circumstances.

Areas of Interest: Engineering (Computer, Electrical); Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: BE, MS

Work Authorization: U.S. Citizen

Contact: Peg Parsons, Scheduling Coordinator, maparso@nsa.gov

Onshape

Cambridge, MA

Website: www.onshape.com



Summary: Onshape is a new venture-backed company that is applying cloud, web and mobile technologies to Computer Aided Design (CAD). Onshape's new CAD system, not yet released, aims to help the world's millions of engineers design products faster and better.

Areas of Interest: Engineering (Computer, Mechanical); Engineering Sciences; Engineering Management; Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: John J. McEleney, CEO, jmceleney@onshape.com

Oracle Corporation

Redwood Shores, CA



Website: www.oracle.com/us/corporate/careers/college/index.html

Summary: Oracle is the only company able to offer a complete technology stack in which every layer is engineered to work together as a single system. We are uniquely positioned to innovate both Hardware and Software which are engineered to work together. With over 32,000 developers working Full Time on its products, Oracle currently has more than 380,000 customers – including 100 of the Fortune 100 – in more than 145 countries around the globe. We are always searching for brilliant people with an entrepreneurial spirit, who are looking for a work culture where innovation is the goal, hard work is expected, and creativity is rewarded.

Areas of Interest: Engineering (Computer, Mechanical, Electrical); Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Vikki Kong, Recruiting Program Manager, vikki.kong@oracle.com

Palantir

Palo Alto, CA

Website: www.palantir.com



Summary: With good data and the right technology, people and institutions today can still solve hard problems and change the world for the better. In 2004, when we looked at the available technology, we saw products that were too rigid to handle novel problems, and custom systems that took too long to deploy. Palantir Technologies builds software platforms that help human experts perform powerful, collaborative analysis of data at scale. Palantir's software is deployed at public institutions, private enterprises, and in the non-profit sector to address the challenges of responsibly making sense of complex, diverse data.

Areas of Interest: Engineering (Chemical, Computer, Mathematics, Electrical, Materials Science, Other); Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: BE

Work Authorization: All Candidates Welcome to Apply

Contact: Katie Buss, Recruiting Events Specialist Lead, katieo@palantir.com

Parsons Brinckerhoff

Lawrenceville, NJ

Website: www.pbworld.com



Summary: Parsons Brinckerhoff is a global consulting firm assisting public and private clients to plan, develop, design, construct and operate thousands of critical infrastructure projects around the world. Founded in New York City in 1885, Parsons Brinckerhoff is made up of 14,000 people in more than 150 offices on five continents. With a strong commitment to technical excellence, a diverse workforce, and service to our clients, we are currently at work on thousands of infrastructure projects throughout the world. These range from the mega-projects that define an entire region to smaller, more local projects that keep a community humming.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Part Time

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Jennie Helmlinger, HR Administrator, Helmlinger@pbworld.com

Paydiant, Inc.

Newton, MA

Website: www.paydiant.com



Summary: Paydiant provides a white label mobile wallet platform that includes mobile payments, loyalty, offers, ATM cash access and related commerce services. The patented cloud-based platform enables merchants and banks to deploy their own secure mobile wallet solutions under their own brands, in their own apps.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Part Time, Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: All Candidates Welcome to Apply

Contact: Mark Cormier, Recruiter, careers@paydiant.com



Peace Corps

PeaceCorps

Burlington, VT

Website: www.peacecorps.gov

Summary: As the preeminent international service organization of the United States, the Peace Corps sends Americans abroad to tackle the most pressing needs of people around the world. This 27 month, overseas, all expenses paid experience sends you to one of 60 host countries of your choosing. Our Volunteers work at the grassroots level toward sustainable change that lives on long after their service—at the same time becoming global citizens and serving their country. When they return home, Volunteers bring their knowledge and experiences—and a global outlook—that enriches the lives of those around them.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Zoe H. Armstrong, Regional Recruiter, zarmstrong@peacecorps.gov



Pegasystems Inc.

Cambridge, MA

Website: www.pegasystems.com

Summary: Pegasystems' Build for Change® Platform is the heart of Better Business Software™. It delivers business agility and empowers leading organizations to rapidly close execution gaps and seize new opportunities. Pegasystems leverages its recognized leadership in Business Process Management (BPM), Multi-Channel Customer Relationship Management (CRM), Business Rules, and Adaptive Analytics to uniquely give its clients the power to engage customers, simplify operations and Build For Change®.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Kalee Stockbridge, Staffing Specialist, kalee.stockbridge@pegasystems.com

Putnam Investments

Boston, MA



Website: www.putnam.com

Summary: Founded in 1937, Putnam Investments is a global money management firm with over 75 years of investment experience. As of July 31, 2014, Putnam had \$156 billion in assets under management, with mutual fund and institutional client assets across equity, fixed income, global asset allocation, and alternative investment strategies. Our commitment to innovation, proprietary research, and risk management distinguishes our approach to investing. With offices in Boston, London, Frankfurt, Tokyo, Beijing, Singapore, and Sydney, our global presence is united by our collaborative investment culture and singular focus on our clients' objectives.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Stephen Denny, Manager of Diversity and Inclusion, stephen_denny@putnam.com

Raytheon BBN Technologies

Cambridge, MA



Website: <http://bbn.com/careers/>

Summary: Government customers turn to Raytheon BBN Technologies for solutions that help make us safe and secure; business customers rely on us for breakthrough thinking that helps them bring new innovations to market and gives them a competitive edge. For over 55 years, we have helped our customers solve complex technology problems by building practical and affordable solutions.

Areas of Interest: Engineering (Computer, Electrical); Mathematics; Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Patricia Mafioletti, University Programs Specialist, pmafirole@bbn.com

The MathWorks

Natick, MA



Website: www.mathworks.com

Summary: Founded in 1984 and with over 2,000 people, The MathWorks is the leading developer and supplier of software for technical computing and Model-Based Design. Our company has been profitable every year since its inception and is privately held. Over 1,000,000 engineers and scientists in more than 100 countries, on all seven continents use MATLAB® and Simulink®. These products have become fundamental tools for work at the world's most innovative technology companies, government research labs, financial institutions, and at more than 5000 universities.

Areas of Interest: Engineering (Biomedical, Computer, Mechanical, Electrical); Computer Science

Types of Positions: Full Time Entry Level, Student Employment, Internship

Level of Candidate: AB, BE, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Kerri Ewald, Administrator, kewald@mathworks.com

The Timken Company

Lebanon, NH



Website: www.timken.com

Summary: We engineer, manufacture and market mechanical components and high-performance steel, and as a global industrial technology leader, we apply our deep knowledge of metallurgy, friction management and power transmission to improve the reliability and efficiency of machinery all around the world. Our bearings, engineered-steel bars and tubes -- as well as transmissions, gearboxes, chain and related products and services -- support diversified markets worldwide. With \$5.0 billion sales in 2012 and approximately 20,000 people operating from 30 countries, Timken makes the world more productive and keeps industry in motion.

Areas of Interest: Engineering (Mechanical, Materials Science); Engineering Management

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/Fellowship

Level of Candidate: BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: visit website

TIAX LLC

Lexington, MA



Website: www.tiaxllc.com

Summary: Founded in 2002, TIAX LLC is a lab-based technology development company focused on advancing innovations in energy storage, transportation, building technologies, and advanced materials to market readiness. We develop and sell scalable, de-risked, prototyped, IP-protected technologies to companies to produce commercially. Leveraging our technologies, laboratories, and links to external innovation sources, we collaborate with our customers in industry and government to create new business opportunities and achieve mission objectives.

Areas of Interest: Engineering (Chemical, Mechanical, Electrical, Materials Science, Other); Engineering Sciences

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Pamela Sullivan, Administrative Assistant, sullivan.pamela@tiaxllc.com

Trinity Partners

Waltham, MA



Website: www.trinitypartners.com

Summary: Trinity Partners is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Our clients are among the most successful firms in the industry and include a mix of pharmaceutical, biotechnology, medical device and diagnostic companies. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline and portfolio optimization, brand planning, market analytics, promotional effectiveness, and licensing & acquisition.

Areas of Interest: Engineering (Biomedical); Engineering Sciences; Mathematics; Biotechnology; All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Courtney DeMaio, Recruiter, cdemaio@trinitypartners.com

Tuck Business Bridge Program

Hanover, NH



Website: www.tuck.dartmouth.edu/bridge

Summary: The Business Bridge Program is an intense four-week summer experience located at Dartmouth's Tuck School of Business. This total immersion program is designed to give top liberal arts, science and engineering undergrads practical, marketable business skills. At Bridge, students pursue a small number of critical business areas—accounting, finance, managerial economics, marketing, strategy, and management communication. Bridge topics are taught by the same faculty who have made Tuck one of the top management schools in the world.

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mechanical, Biotechnology, Electrical, Environmental, Materials Science, Other); Computer Science; Engineering Sciences; Other Undergraduate; Other Graduate; Mathematics

Types of Positions: Full Time Entry Level, Student Employment, Internship

Level of Candidate: AB, BE, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Alice Sedgwick, Marketing & Admissions Coordinator, alice.sedgwick@tuck.dartmouth.edu



U.S. Navy Officer Programs

Waltham, MA

Website: www.navy.com

Summary: America was founded on the principles of courage, equality and fairness. And for well over 200 years, America's Navy has been instrumental in presenting these ideals to the world – through the selfless service of upstanding men and women; through their responsible use of incredibly powerful capabilities; and through the pride, purpose and professionalism that comes through in all they do. The Navy believes people deserve work surroundings that are personally and professionally rewarding. For that reason, the Navy has been nationally recognized and has received various accolades as one of the nation's great workplaces.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: U.S. Citizen

Contact: Lisa Maleckas, Advertising Manager, lisa.maleckas@navy.mil

Vecna

Cambridge, MA



Website: www.vecna.com

Summary: Founded in 1998, Vecna is a healthcare IT company focused on developing advanced technologies. These include a suite of patient self-service products, a QC PathFinder (electronic infection surveillance software), and QC Bot (healthcare delivery robot used by hospitals to deliver medication, food and linen). Our kiosk, web portal, and mobile solutions automate appointment registration, check-in, and payment processes, while also providing clinical decision support and vitals acquisition. These applications reduce costs, decrease patient wait-times, and eliminate paperwork, while revolutionizing the patient experience through increased accessibility, accuracy, and convenience.

Areas of Interest: Computer Science, Engineering (Mechanical, Electrical)

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Ryan Gallagan, Talent Scout, ryan.gallagan@vecna.com

Venture for America

New York, NY



Website: www.ventureforamerica.org

Summary: Venture for America is a career accelerator for recent grads who want to learn how to build a business while making an impact. VFA Fellows get training and join a startup in an emerging US city, where they live and work for two years at one of our hundreds of partner companies. They learn what it takes to build a company, while getting the mentorship, network, and ongoing support to prepare themselves to become successful entrepreneurs. Our goal is to spark job growth in cities that need it by sending our top-talent to help grow the businesses that will make it happen.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Laila Selim, Recruitment Associate, laila@ventureforamerica.org

Veson Nautical

Boston, MA



Website: www.veson.com

Summary: Veson Nautical—a U.S.-based maritime software developer—delivers technologically advanced, easy to use, highly graphical software solutions to maritime commerce organizations throughout the world. These proven solutions allow users to manage and share information efficiently across Chartering, Operations, Trading, and Accounting departments—streamlining workflow, cutting costs, and optimizing profits.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Kerry O'Brien, HR Associate, hr@veson.com



Vistaprint

Lexington, MA

Website: <http://careers.vistaprint.com>

Summary: From its brilliant but modest start as a specialty paper provider, Vistaprint has grown into an e-commerce powerhouse. Around the globe, Vistaprint is revolutionizing marketing and technology and imprinting our unique stamp of excellence on custom products and manufacturing. Our billion dollar company empowers more than 17 million small business owners and consumers worldwide to make a living, make a connection and make a difference. A global company, Vistaprint employs over 3,700 people, operates more than 25 localized websites globally and ships to more than 130 countries around the world.

Areas of Interest: Engineering (Computer); Mathematics; Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Mike Adamson, Campus Recruiter, madamson@vistaprint.com



Wolf, Greenfield, and Sacks, P.C.

Boston, MA

Website: www.wolfgreenfield.com

Summary: For almost 90 years, Wolf Greenfield has specialized exclusively in intellectual property (IP) law. Like the inventors and innovators we serve, we are engineers, scientists, and specialists in fields as diverse as biotechnology, computer science, mechanical engineering, and countless other areas of technology. Our practice areas include patent prosecution, litigation, trademarks and copyrights, design around strategies, investor and acquisition diligence, Patent Office proceedings, and IP agreements.

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mechanical, Biotechnology, Electrical); Materials Science

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Jeanette Forgey, Recruitment Coordinator, jforgey@wolfgreenfield.com

Woodrow Wilson National Foundation

Princeton, NJ



Website: www.woodrow.org/teach

Summary: The Woodrow Wilson Teaching Fellowship seeks to attract talented, committed individuals with backgrounds in the STEM fields—science, technology, engineering, and mathematics—into teaching in high-need secondary schools in Georgia, Indiana, and New Jersey. Eligible applicants include current undergraduates, recent college graduates, midcareer professionals, and retirees who have majored in, or had careers in, STEM fields.

Areas of Interest: Engineering (Biomedical, Chemical, Computer, Mathematics, Biotechnology, Environmental); Engineering Sciences

Types of Positions: Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS, PhD, Other

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Lindsay Smith, Program Assistant, lsmith@woodrow.org

Notes