

How to Make the Most of the Career Fair

Before the Fair

- **Know your job interests and qualifications:** Practice a 30 second elevator pitch highlighting your strengths, academic preparation, and related experiences. Focus on how you can contribute to the company, *NOT* what the employer can do for you.
- **Make a resume review appointment with us:** There is nothing like a fresh pair of eyes to proof read it one last time!
- **Know who is attending:** Peruse this Directory and make a list of companies you want to meet with beforehand. On the day of, you will have an easier time navigating where you want to go.
- **Research companies in advance:** Visit company websites that pique your interest; read their featured articles; show their representatives that you have prepared ahead of time.
- **Prepare questions (examples):**
 - What specific skills/qualifications does your organization look for in its candidates?
 - Where does your company have branches or offices?
 - What is the company culture like?
 - How does your organization train its new employees?
 - What are typical entry-level (or internship) positions?

Day of the Fair

- **Make the best use of your time:** If an area is crowded, head to another booth—you can always circle back! If you're unable to visit each company that interests you, make sure that you pick up information at their tables so you can research them afterwards.
- **Dress appropriately:** Wear professional, business casual attire. Khakis/trousers and a long-sleeved, buttoned-up shirt are safe for both men and women. Women can opt for a knee length skirt. Avoid tight or baggy clothing.
- **Ask questions. Speak clearly and concisely:** Refer to the questions you prepared in advance, and never underestimate the power of eye contact and a firm handshake.
- **Record information in your notebook, this Directory, or on the back of those business cards.**
- **Take breaks!**
- **Network:** Use the Fair to make connections with employers, alumni, and fellow students. Before you leave, return to the booths of which you have a vested interest. When there is a break in the action, thank the representatives again for their time, and let them know that you will be in touch.

After the Fair

- **Follow-up with employers:** Within 48 hours, email a thank you note to the recruiters you met with (note: did you speak with more than one at the booth? Send each a personalized message). State your interest in the company, add something specific that you talked about, and use this opportunity to ask additional questions.

Abiomed

Danvers, MA



Website: www.abiomed.com

Summary: Abiomed is a pioneer and global leader in healthcare technology and innovation, with a mission of recovering hearts and saving lives. Abiomed CEO, Chairman, and President, Michael R. Minogue, has focused the company's efforts on developing ground-breaking technologies designed to assist or replace the life-sustaining pumping function of the failing heart. The Company's portfolio of products and services offer healthcare professionals an array of choices across a broad clinical spectrum. From the world's first total replacement heart to the World's Smallest Heart Pump, 1/100th the size of the heart with rapid and simple insertion, Abiomed is dedicated to finding ways to bring the most advanced and beneficial technology to patients and physicians.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Ben Cunkelman, Sustaining Mechanical Engineer, bpcunkelman@gmail.com



Adimab, LLC

Lebanon, NH

Website: www.adimab.com

Summary: At Adimab, we leverage our proprietary yeast-based antibody discovery and optimization platform to provide the biopharmaceutical industry with human therapeutic antibodies of the highest quality. We partner with top-tier pharmaceutical companies, progressive academic institutions, and innovative biotechs who share our passion for bringing best-in-class molecules to patients.

Areas of Interest: Engineering (Biomedical, Chemical, Biotechnology)

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MS, PhD, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Emily Peterson & Urszula Sharples, Recruitment, emily.peterson@adimab.com & urszula.sharples@adimab.com



ALARM.COM

Alarm.com

Vienna, VA

Website: www.alarm.com

Summary: Alarm.com, founded in 2000, is a leading technology provider of connected home services, powering over one million residential and commercial installations. Through its connected home platform, millions of people use Alarm.com to help protect and manage the things that matter most – their homes, families, and small businesses. Alarm.com connects a wide range of supported devices across the internet of things to provide an integrated connected home experience through an intelligent cloud-based services platform and easy to use mobile app.

Areas of Interest: Engineering (Sciences, Computer, Biotechnology, Electrical, Environmental), Mathematics, Material Science, Engineering Management, Computer Science, Other

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa

Contact: Susan Gravatt, Recruiting Coordinator, collegerecruiting@alarm.com

October 1, 2015

Allegro MicroSystems, LLC

Manchester, NH

**Website:** www.allegromicro.com

Summary: Allegro MicroSystems' years of semiconductor and merged technologies experience have afforded us international recognition for engineering excellence, quality and innovation. We know that our reputation as a leader in developing, manufacturing and marketing high-performance power and Hall-effect sensor integrated circuits rests on the talent, drive and dedication of our people. That's why we work hard to create a collaborative, casual environment, terrific growth opportunities and an excellent compensation and benefits package. We believe that when our employees get ahead our entire company does too.

Areas of Interest: Electrical Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MS, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Kimberly Tetu, Human Resources Business Partner, ktetu@allegromicro.com

Analog Devices

Norwood, MA

**Website:** www.analog.com

Summary: Analog Devices defines innovation and excellence in signal processing. ADI's analog, mixed-signal, and digital signal processing (DSP) integrated circuits (IC) play a fundamental role in converting, conditioning, and processing real-world phenomena such as light, sound, temperature, motion, and pressure into electrical signals to be used in a wide array of electronic equipment. At ADI, we believe that our employees are not only our greatest asset, but also a great asset for our customers. Founded in 1965, ADI has over four decades of experience in the industry and we currently employ approximately 8,500 people worldwide.

Areas of Interest: Engineering (Computer, Electrical)

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Dalila Alves, Recruiting Coordinator, analogdevices@nc3.com

Appian

Reston, VA

**Website:** www.appian.com

Summary: Appian is the market leader in modern Business Process Management software. We deliver unique work social capabilities by combining our proven expertise in improving how work gets done with our industry-leading innovations in social collaboration, enterprise mobility and portable on premise/cloud computing. Work social from Appian gives you everything you need to drive better business decisions, actions and results. All the data, all the processes, all the documents and all the collaborations – in one environment, on any device, through a simple social interface.

Areas of Interest: Computer Science, Engineering

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen

Contact: Courtney Connolly, Campus Recruiter, courtney.connolly@appian.com

October 1, 2015

Applied Predictive Technologies (APT)

Arlington, VA



Website: www.predictivetechnologies.com

Summary: Applied Predictive Technologies (APT) is the world's largest purely cloud-based predictive analytics software company. APT's Test & Learn software is revolutionizing the way Global 2000 companies harness their Big Data to accurately measure the profit impact of pricing, marketing, merchandising, operations, and capital initiatives, tailoring investments in these areas to maximize ROI. APT's client portfolio includes Walmart, Starbucks, Anheuser-Busch InBev, Walgreens, CVS, Subway, Victoria's Secret, Hilton, and many others. In June 2013, APT received a \$100 million investment from Goldman Sachs.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Amanda Wills, Campus Recruiter, campusrecruiting@predictivetechnologies.com

Arcadia Solutions, LLC

Burlington, MA



Website: www.arcadiasolutions.com/about-arcadia

Summary: Founded in 2002 and headquartered outside of Boston, Arcadia Solutions is an innovative and nationally recognized leader in the healthcare technology and services industry. Arcadia provides services related to EHR Outsourcing and Consulting; Data Integration and Population Analytics; and Care Delivery Transformation and Coaching. With a focus on both healthcare provider and payer solutions, Arcadia has a unique cross-industry perspective on using data to drive healthcare transformation.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Alaric Robinson II, Recruitment Coordinator, alaric.robinson@arcadiasolutions.com

athenahealth

Watertown, MA



Website: www.athenahealth.com

Summary: athenahealth is connecting care nationwide with cloud-based services and mobile tools for medical groups and health systems. With a network of more than 59,000 providers, athenahealth is helping providers thrive through change and focus on patient care. The company was named Best in KLAS #1 Overall Software Vendor for 2013.

Areas of Interest: Engineering (Computer), Engineering Management, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Nicole Lavery, Campus Operations Associate, campusteam@athena.com

Avitide

Lebanon, NH

**Website:** www.avitide.com

Summary: Avitide, Inc., is a venture-backed biotechnology company dedicated to the rapid discovery and development of on-demand manufacturing solutions for the biopharmaceutical industry. Avitide partners with biopharmaceutical and biotechnology companies to develop exclusive and high-performing technologies that can dramatically accelerate clinical timelines, reduce the most severe cost burdens of manufacturing, and catalyze the delivery biological medicines with improved safety and potency to patients.

Areas of Interest: Engineering Sciences, Engineering (Chemical, Biotechnology), Material Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Kevin Isett, CEO, kevin.isett@avitide.com

bachmann.**Bachmann Electronic Corp.**

Charlestown, MA

Website: www.bachmann.info

Summary: For more than 40 years, Bachmann has been accelerating the progress in automation technology. Our leading position in the area of renewable energies, including no. 1 in wind automation, and our presence in the machine tool and marine industries are the visible result of consistent development work. With more than 70,000 installed systems and a market share of over fifty percent, Bachmann electronic is the number 1 supplier in the automation of wind power plants. But also in the other areas of renewable energies, and in the machine tool and marine business sectors, well-known customers rely on the experience, the specific know-how and the extraordinary power of innovation offered by Bachmann.

Areas of Interest: Engineering (Computer, Mechanical, Electrical)

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Brian Hill, General Manager-North America, b.hill@bachmann.info

Black Duck Software

Burlington, MA

Website: www.blackducksoftware.com

Summary: Black Duck provides the world's only end-to-end platform for OSS Logistics, enabling enterprises of every size to optimize the opportunities and solve the logistical challenges that come with open source adoption, governance, and management. As part of the greater open source community, Black Duck connects developers to comprehensive OSS resources through the Black Duck Open Hub, and to the latest commentary from industry experts through the Open Source Delivers blog. Black Duck also hosts the Open Source Think Tank, an international event where thought leaders collaborate on the future of open source. Black Duck is headquartered near Boston and has offices in San Mateo, London, Paris, Frankfurt, Hong Kong, Tokyo, Seoul, and Beijing.

Areas of Interest: Computer Software

Types of Positions: Full Time Entry Level, Student Employment, Internship, Post-Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Brenda DeSimone, Senior Corporate Recruiter, bdesimone@blackducksoftware.com



BMW Manufacturing Co

South Greer, SC

Website: www.bmwusfactory.com

Summary: BMW Manufacturing Co.'s Student Programs offer real-world projects that allow students to gain knowledge and experience in a particular area of interest, as Co-op and Internship participants are integrated into the daily life of the organization.

Areas of Interest: Engineering (Sciences, Mechanical, Electrical), Engineering Management

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Matthew Wallach, Section Manager, Matthew.wallach@bmwmc.com

CADMUS

Cadmus Group

Waltham, MA

Website: www.cadmusgroup.com

Summary: Cadmus is an employee-owned consultancy committed to helping our clients address complex challenges by applying diverse skills and experiences in a highly collaborative environment. By assisting our clients in achieving their goals, we create social and economic value today and for future generations. Founded in 1983, we leverage exceptional expertise across a staff of more than 400 professionals in the physical and life sciences, strategic communication, architecture and design, law policy analysis, and the liberal arts who provide an array of research and analytical services in the U.S. and abroad.

Areas of Interest: Engineering (Chemical, Mechanical, Electrical, Environmental, Sciences), Mathematics

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Sonia Brightman, Senior Recruiter, sonia.brightman@cadmusgroup.com

Charles
River

Charles River Development

Burlington, MA

Website: www.crd.com

Summary: Charles River provides an end-to-end solution to automate front- and middle-office investment management functions across asset classes on a single platform. The solution offers a simplified operating model that includes enterprise software, data, application management/upgrades, hosting and FIX network to improve investment professional productivity, control risk and lower technology costs. Charles River serves more than 350 investment firms in 43 countries in the institutional asset and fund management, private wealth, alternative investments, insurance, banking, and pension markets.

Areas of Interest: Engineering, Engineering Sciences, Mathematics, Computer Science, Other

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Heather Daly, Campus Recruiter, collegehire@crd.com

Cimpress (formerly Vistaprint)

Lexington, MA

**Website:** <http://careers.vistaprint.com>

Summary: Vistaprint empowers millions of business owners worldwide to market themselves professionally. Through a revolutionary business model, patented technologies and direct marketing expertise, we offer a wide range of quality products and affordable prices, along with design tools suited to every skill level and need, so that everyone can create the customized materials they need to make an impression. Vistaprint, a Cimpress company, serves 16 million customers worldwide. Since our beginnings more than 20 years ago, we've continually found innovative ways to combine technology, manufacturing, and marketing to drive greater quality, at a more affordable price at scale.

Areas of Interest: Computer Science, Computer Engineering, Mathematics

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Kristina Parry, Campus Recruiter, krparry@cimpress.com

Clarion Healthcare

Boston, MA

**Website:** www.clarionhealthcare.com

Summary: Focused exclusively on healthcare, Clarion helps clients tackle their most complex business challenges. We provide rigorous analysis, seasoned insight and hands-on support, tailored to the individual needs of each client. Through a deeply collaborative relationship, Clarion creates sustainable value for organizations, ultimately helping them deliver products and services that improve their patients' lives.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Caroline Marra, Consultant, cmarra@clarionhealthcare.com

Collaborative Consulting

Burlington, MA

**Website:** www.collaborative.com

Summary: Collaborative Consulting is an information technology and management consulting firm dedicated to helping our clients achieve business advantage through the use of strategy and technology. We have a set of focused services targeted at the life sciences and financial services industries. We deliver these services leveraging both our consulting team typically working onsite with our clients, and our domestic solution center team, working in our remote solution center. Our approach to solving business problems for clients is biased towards action and pragmatism.

Areas of Interest: Engineering, Computer Engineering, Mathematics, Computer Science, Other

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MS, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Pamela Oakes, Vice President of Professional Staffing, poakes@collaborative.com

Creare

Hanover, NH



Website: www.creare.com

Summary: Since 1961, Creare has provided engineering research, development, and consulting services to an international customer base. We have a reputation for creating innovative solutions to the most challenging of engineering problems. Core areas of expertise include fluid dynamics and heat transfer, cryogenics, robotics, data systems, advanced materials, control systems, and aerospace and biomedical engineering. Projects range from analysis and computational modeling to prototype fabrication and testing.

Areas of Interest: Engineering (Biomedical, Sciences, Computer, Mechanical, Biotechnology, Electrical), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Brent Fraser, Engineering Recruiter, baf@creare.com

e4sciences, LLC

Sandy Hook, CT



Website: www.e4sciences.com

Summary: e4sciences provides scientific services for sustainable engineering and indigenous energy. Our clients own, construct, operate, and maintain assets in areas such as: trade and transportation, utilities and infrastructure, energy, mining, and water and environment. We are a small company committed to excellence in our field. Employees can expect a variety of roles with fast paced, hands on work in every area of the company.

Areas of Interest: Engineering (Mechanical, Electrical, Environmental), Mathematics, Computer Science, Other

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: David Herron, Scientist, david.herron@e4sciences.com

Eaton Corporation

Cleveland, OH



Website: www.eaton.com/careers

Summary: Eaton is a power management company with 2013 sales of \$22.0 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 101,000 employees and sells products to customers in more than 175 countries.

Areas of Interest: Engineering (Computer, Mechanical, Electrical, Material Science), Engineering Management, Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Lisa Oberlander, University Relations, eaton@nc3.com

Epic

Verona, WI



Website: www.careers.epic.com

Summary: As a worldwide leader in the development of software for healthcare organizations, Epic is driving change for an entire industry – one that affects the quality of life for everyone. Our team works with some of the nation's most respected healthcare organizations and collaborates with the best minds in medicine. The challenges we tackle on a day-to-day basis impact the lives of more than 180 million patients worldwide and 279,000 providers in the US alone, and we're committed to the common goal of improving healthcare. We're searching for smart, passionate people who want to achieve great things. If you want to be part of something truly important, consider a career at Epic.

Areas of Interest: Engineering (Computer, Electrical), Mathematics, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact: Nicole Hilsenhoff, Human Resources, profiles@epic.com

Facebook

Menlo Park, CA



Website: www.facebook.com

Summary: Founded in February 2004, Facebook is a social utility that helps people communicate more efficiently with their friends, family and coworkers. The company develops technologies that facilitate the sharing of information through the social graph, the digital mapping of people's real-world social connections. Anyone can sign up for Facebook and interact with the people they know in a trusted environment.

Areas of Interest: Engineering (Computer, Mechanical), Mathematics, Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Chad Rogers, University Recruiter, chadrogers@fb.com

Game Changer Media

New York, NY



Website: www.gamechanger.io/about

Summary: We are on a mission to help every amateur sports team be more efficient, informed and connected. So we created GameChanger, a software platform that changes the way amateur teams collect, manage and share information. Millions of coaches, players, parents and fans in more than 100,000 team communities will experience GameChanger in 2015.

Areas of Interest: Engineering (Computer, Mechanical), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE

Work Authorization: All Candidates Welcome to Apply

Contact: Jenny Trumbull, Recruiting Coordinator, jenny@gamechanger.io

Geosyntec Consultants

Acton, MA



Website: www.geosyntec.com

engineers | scientists | innovators

Summary: Geosyntec is mid-sized geo-environmental consulting firm with 1200 staff that includes a variety of engineers and scientists providing services to a mix of commercial, industrial, and governmental clients. Our principal practice areas are environmental remediation, landfill design and storm/surface water engineering. We provide a competitive salary and excellent benefit package for our employees. Benefits include health, RX, dental, vision, life and disability insurance, a 401(k) program with employer match, paid vacation, holidays and sick leave. We implement our policy by recruiting and advancing the most qualified individuals without regard to race, sex, religion, national origin or ancestry, disability, medical condition, marital status, age, sexual orientation or veteran status.

Areas of Interest: Engineering (Chemical, Environmental, Geotechnical), Geology/hydrogeology, Physical Sciences

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship (6 month preferred)

Level of Candidate: AB, BE, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Shahen Huda, Staff Engineer, SHuda@geosyntec.com

Google

Mountain View, CA



Website: www.google.com/careers/students

Summary: Since our founding in 1998, Google has grown by leaps and bounds. From offering search in a single language we now offer dozens of products and services—including various forms of advertising and web applications for all kinds of tasks—in scores of languages. And starting from two computer science students in a university dorm room, we now have thousands of employees and offices around the world. A lot has changed since the first Google search engine appeared. But some things haven't changed: our dedication to our users and our belief in the possibilities of the Internet itself.

Areas of Interest: Engineering (Computer, Electrical), Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, PhD, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Kim Stabile, University Programs Specialist, kstabile@google.com

Halma p.l.c.

Amersham, UK



Website: www.halma.com/graduate

Summary: Halma is an international group of 45 companies serving safety, medical, scientific and environmental markets. We design and manufacture products that protect life and improve the quality of life for people worldwide. Group sales are in excess of \$960m with a strong financial track record. We have over 5000 employees based in the US, UK and 21 other countries. Our culture of meritocracy allows capable people to rise at a career speed that matches their personal development.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Anne L. Crisp, People Development Coordinator, graduates@halma.com

IBM

Essex Junction, VT



Website: www-03.ibm.com/systems/infrastructure/us/en/index.shtml

Summary: IBM Systems Group, Power and Z Systems Microprocessor Development

Areas of Interest: Engineering (Computer, Mechanical, Electrical), Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Troy Carlson, Test Engineering Manager, carlsont@us.ibm.com



Intralinks

Wellesley, MA

Website: www.intralinks.com

Summary: Intralinks originated sharing and collaboration technology in 1996 and continues to lead this area. We provide the most up-to-date and complete solutions in all of the vertical areas we cover. From M&A to clinical trials to oil & gas, there's an Intralinks solution to set you free by way of absolute control. From our beginnings in the finance sector to our current breadth of offerings, we provide matchless, bank-grade security married to intuitive and elegant user-friendly interfaces. Trusted globally for more than 18 years, we bring collaboration and document sharing that's safe, secure, compliant and fully auditable. Whether documents or files, you can get work done quickly regardless of what you're using at your desk or on the move — all you need is a browser and a web connection.

Areas of Interest: Computer Engineering, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Elena Dolghi, Manager of Global Recruiting, edolghi@intralinks.com

Ionic Security

Atlanta, GA



Website: www.ionicsecurity.com

Summary: Ionic Security, an Atlanta-based security company, has solved the challenge of data protection in a new and innovative way – at the endpoint, where the data is created – by tracking and controlling the data throughout its entire lifecycle. Ionic Security's new approach to securing data in real time is forcing the industry to rethink its existing approaches to data protection, and over time, will render many traditional defenses ineffective.

Areas of Interest: Computer Engineering, Computer Science

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE

Work Authorization: U.S. Citizen

Contact: Gerald Stover, Director of Talent Acquisition, gerald@ionicsecurity.com

IXL Learning

San Mateo, CA

Website: www.ixl.com



Summary: IXL Learning is an educational technology company like no other. We develop dramatically innovative, first-of-their-kind products used by millions of learners, from children to adults. Our IXL product (located at IXL.com) is the world's most popular subscription-based learning site for K-12. Our other products include Quia Web, the original 'create-your-own' website for teachers, and Quia Books, the leading online platform for world languages courses.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Bridget Antle, University Recruiting Coordinator, jobs@ixl.com

Jobcase

Cambridge, MA

Website: www.jobcase.com



Summary: What if you cherry-picked all of the Big Data learning, all the best job technology, & all the best engineering from a technology company that powers over 60 million job page views per month - and you completely dedicated all that to serving the jobseeker? That's Jobcase! One of Boston's fastest-growing tech companies, we grew our staff by 300% in 2014 and plan to double in size in 2015. Our state-of-the-art Kendall Square headquarters is home to a thriving merit-based culture, where collaboration and innovation are the norm, and the scientific method is used to cultivate the best ideas.

Areas of Interest: Engineering, Engineering Sciences, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Jennifer D'Olimpio, HR Associate, jennifer@jobcase.com

Johns Hopkins University Applied Physics Lab

Laurel, MD

Website: www.jhuapl.edu



Summary: The Applied Physics Laboratory (APL) is a not-for-profit center for engineering, research, and development. Located north of Washington, DC, APL is a division of one of the world's premier research universities, The Johns Hopkins University (JHU). APL solves complex research, engineering, and analytical problems that present critical challenges to our nation. Our sponsors include most of the nation's pivotal government agencies. The expertise we bring includes highly qualified and technically diverse teams with hands-on operational knowledge of the military and security environments. We offer an outstanding and creative staff, augmented by world-class facilities. APL is recognized as one of the top entry-level employers in the United States.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: U.S. Citizen

Contact: Dickie George, Senior Advisor for Cyber Security, dickie.george@jhuapl.edu

KenCast, Inc.

Norwalk, CT



Website: www.kencast.com

Summary: KenCast specializes in secure, ultra-reliable content delivery over wireless & wired networks. Clients include Hollywood movie studios, military, government agencies & major news networks. The EdgeSpan product line comprises hardware solutions for specific content delivery applications such as digital signage, digital cinema, interactive distance learning (IDL) & mobile video delivery.

Areas of Interest: Computer Engineering, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Peggy Garay-Smith, Office Manager, recruiting@kencast.com



Marine Officers Programs

Portsmouth, NH

Website: www.marineofficer.com

Summary: The Marine Corps is looking for highly qualified college students and graduates to apply for an opportunity to attend Officer Candidate School during the Summer of 2016 and be a part of what Inc. Magazine calls "The best leadership-management training program in America." There are no service obligations to attend or apply, and the program is contractually non-binding. This is simply a summer internship and "try-out" to see if you have what it takes to lead Marines and test yourself mentally and physically. Those who successfully complete OCS and receive their degree are offered commissions as second lieutenants in the Marine Corps.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Internship, Part-Time

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: U.S. Citizen

Contact: Jacob Nihart, Officer Selection Officer, jacob.nihart@marines.usmc.mil

MC10

Lexington, MA



Website: www.mc10inc.com

Summary: It's our mission to extend human capabilities by making high-performance electronics virtually invisible, conformal, and wearable. We reshape rigid, conventional electronics into thin, flexible devices that can stretch, bend and twist seamlessly with our bodies and the natural world. And we're making them affordable for the everyday consumer. We're proud to be pioneering technology that will protect our troops, treat heart arrhythmias, monitor a sleeping baby's temperature and maybe one day prevent brain seizures. Our goal is to redefine the interface between electronics and the human body. In other words – make humans more superhuman.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Cathy Lopez, Senior Manager of Human Resources, clopez@mc10inc.com

Medtronic

Louisville, CO



Website: www.medtronic.com

Summary: To contribute to human welfare by application of biomedical engineering in the research, design, manufacture, and sale of instruments or appliances that alleviate pain, restore health, and extend life.

Areas of Interest: Engineering (Computer, Mechanical, Biotechnology, Electrical), Mathematics

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen

Contact: Sarah Gilligan, Sr. Talent Acquisition Specialist, sarah.t.gilligan@medtronic.com

Microsoft Corporation

Redmond, WA



Website: microsoft.com/college

Summary: No matter what your passion is, you'll find it here. Imagine the opportunities you'll have in a company with 127,000 employees in more than 100 countries, working on hundreds of products—spanning games, phones, developer tools, business solutions and operating systems. We work hard, but we value work/life balance, and each of us defines what that means to us. So why not explore what we do, where we do it, and what life is really like at Microsoft. You just might be surprised.

Areas of Interest: Engineering (Computer, Mechanical, Electrical, Sciences), Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Ellen Thorley, Staffing Associate, elthor@microsoft.com

National Grid

Brooklyn, NY



Website: www1.nationalgridus.com/CorporateCareers

Summary: At National Grid, we power modern life. We're a diverse, progressive, responsible business that believes our shared success lies in dedicated service and a motivated company culture. As one of the largest investor-owned energy companies in the world, we're an international company with a local focus. We distribute electricity and gas to millions of customers in Massachusetts, New York and Rhode Island, but our first priority has always been taking care of the places where we live and work. Our neighbors are our customers and we're proud to work hard for them every day. A career with National Grid offers real opportunity and fulfillment, because working here means improving the world around you. Be a part of the future with us.

Areas of Interest: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Cynthia Angulo, Lead Program Coordinator, cynthia.angulo@nationalgrid.com

NextMark, Inc.

Hanover, NH



Website: www.nextmark.com

Summary: Our mission is simple: we help you successfully reach your market. That's why NextMark is focused on giving you exactly what you need for successful media planning, media operations and media sales.

Areas of Interest: Computer Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact: Weiping Liu, Director of Software Engineering, wliu@nextmark.com

Norwich Technologies

White River Junction, VT



Website: www.norwitech.com

Summary: Norwich Technologies was founded in 2011 to rapidly develop and commercialize promising innovations in clean technologies. Our founders bring an exceptional combination of technical, legal, business and clean energy start-up experience. Current projects include the design and development of innovative solutions for both photovoltaic and concentrated solar power systems. We are centrally located in White River Junction, VT, in the heart of the Connecticut River Valley, minutes from Dartmouth College and Lebanon, NH.

Areas of Interest: All Engineering Majors, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Scott Snyder, Architect, snyder@norwitech.com



Novo Nordisk US Bio Production, Inc.

West Lebanon, NH

Website: www.novonordisk.com

Summary: Novo Nordisk is the world leader in diabetes research, care and treatment, and our passion for helping people is at the heart of everything we do. With more than a decade of consistent double-digit sales growth and an innovative product pipeline, we know that "how" we achieve our goals is just as important as "what" we achieve. As the newest addition to the Novo Nordisk family, the New Hampshire facility will work tirelessly to supply our customers with high quality products that meet regulatory compliance, with reliable delivery and at a competitive cost.

Areas of Interest: Engineering (Biomedical, Chemical, Biotechnology, Environmental), Material Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Stacey Dameron, Recruiter/HR Generalist, STYH@novonordisk.com

October 1, 2015

Opera Solutions

Jersey City, NJ



Website: operasolutions.com

Summary: Opera Solutions turns Big Data into Big Profit for the world's leading companies. We provide consulting services, advanced analytics and tailored software solutions to blue-chip clients across various industries globally. Established in 2004, we have since grown to 500+ professionals, with offices in New York, Jersey City, Boston, San Diego, London, New Delhi, and Shanghai.

Areas of Interest: Engineering, Mathematics, Engineering Management, Computer Science, Other

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Shambhavi Vashishtha, Associate Consultant, shambhavi.vashishtha@gmail.com

Palantir

Palo Alto, CA



Website: www.palantir.com

Summary: Palantir Technologies builds software platforms that help human experts perform powerful, collaborative analysis of data at scale. Palantir's software is deployed at public institutions, private enterprises, and in the non-profit sector to address the challenges of responsibly making sense of complex, diverse data.

Areas of Interest: Computer Engineering, Computer Science

Types of Positions: Full Time Entry Level, Internship

Level of Candidate: AB, BE, MS, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Emma Merrick & Katie Gablin, Recruiters, dartmouth@palantir.com

Pegasystems Inc.

Cambridge, MA



Website: www.pegasystems.com

Summary: Pegasystems develops strategic applications for sales, marketing, service and operations. Pega's applications streamline critical business operations, connect enterprises to their customers seamlessly in real-time across channels, and adapt to meet rapidly changing requirements. Pega's Global 500 customers include the world's largest and most sophisticated enterprises. Pega's clients report that Pega gives them the fastest time to value, extremely rapid deployment, efficient re-use and global scale.

Areas of Interest: Engineering, Computer Engineering, Engineering Management, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Allison McFarland, Recruiting Team Lead, allison.mcfarland@pega.com

Roux Associates

Islandia, NY



Website: www.rouxinc.com

Summary: Roux Associates is a privately held environmental management and consulting firm headquartered in Islandia, New York on Long Island with offices in Boston, Philadelphia, Chicago, Oakland and Los Angeles. Since 1981, Roux has been recognized for being a highly effective, client focused firm which consults for some of the largest and most sophisticated global industrial corporations, real estate developers and law firms. Roux's services include environmental site assessment, remediation and compliance, litigation and insurance technical support as well as a renowned wetlands practice.

Areas of Interest: Engineering (Chemical, Environmental)

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Brian Woods, Director, bwoods@rouxinc.com

Siege Technologies

Manchester, NH



Website: www.siegetechnologies.com

Summary: Siege is a Computer Security Research company specializing in cyber-defense project on the Top Secret level. We are on the cutting edge of technology and hacking/ reverse engineering/ kernel developing skills.

Areas of Interest: Engineering, Computer Engineering, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Part Time, Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen

Contact: April Johnson, HR Manager, april.johnson@siegetechnologies.com

Soft Robotics

Cambridge, MA



Website: www.softroboticsinc.com

Summary: Soft Robotics Inc. is commercializing a new class of robotic end-of-arm tool that can delicately and adaptively manipulate items of varying size, shape and weight with a single tool. By leveraging the science of soft robotic actuators, the company is automating facilities that have traditionally depended on manual labor for bin picking, omni-channel order fulfillment, precise pick and place, and food handling tasks. Soft Robotics' tools have been tested and are now being purchased and piloted by a select set of industrial partners and customers. Soft Robotics Inc. spun out of the lab of Harvard chemistry professor George M. Whitesides in late 2013.

Areas of Interest: Engineering (Mechanical, Electrical), Material Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Part Time, Post Grad Internship/Fellowship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Dan Harburg, Director of Business Development, dharburg@softroboticsinc.com

October 1, 2015

The MathWorks

Natick, MA



Website: www.mathworks.com

Summary: Founded in 1984 and with over 2,000 people, The MathWorks is the leading developer and supplier of software for technical computing and Model-Based Design. Our company has been profitable every year since its inception and is privately held. Over 1,000,000 engineers and scientists in more than 100 countries, on all seven continents use MATLAB® and Simulink®. These products have become fundamental tools for work at the world's most innovative technology companies, government research labs, financial institutions, and at more than 5000 universities.

Areas of Interest: Engineering (Biomedical, Computer, Mechanical, Electrical), Computer Science

Types of Positions: Full Time Entry Level, Student Employment, Internship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Kerri Ewald, Administrator, kewald@mathworks.com

TIAX LLC

Lexington, MA



Website: www.tiaxllc.com

Summary: Founded in 2002, TIAX LLC is a lab-based technology development company focused on advancing innovations in energy storage, transportation, building technologies, and advanced materials to market readiness. We develop and sell scalable, de-risked, prototyped, IP-protected technologies to companies to produce commercially. Headquartered in Lexington, MA, TIAX has excellent staff and state-of-the-art laboratory facilities.

Areas of Interest: Engineering (Chemical, Mechanical, Electrical, Sciences), Materials Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Pamela Sullivan, Administrative Assistant, sullivan.pamela@tiaxllc.com

Trinity Partners

Waltham, MA



Website: www.trinitypartners.com

Summary: Trinity Partners is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Our clients are among the most successful firms in the industry and include a mix of pharmaceutical, biotechnology, medical device and diagnostic companies. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline & portfolio optimization, brand planning, market analytics, promotional effectiveness, and licensing & acquisition.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Courtney DeMaio, Recruiter, cdemaio@trinitypartners.com

TripAdvisor

Medford, MA



Website: www.tripadvisor.com

Summary: TripAdvisor® is the world's largest travel site*, enabling travelers to plan and book the perfect trip. TripAdvisor branded sites make up the largest travel community in the world, reaching 315 million unique monthly visitors**, and more than 200 million reviews and opinions covering more than 4.4 million accommodations, restaurants and attractions. The sites operate in 45 countries worldwide, including China under daodao.com. TripAdvisor also includes TripAdvisor for Business, a dedicated division that provides the tourism industry access to millions of monthly visitors.

Areas of Interest: Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, MS, PhD

Work Authorization: All Candidates Welcome to Apply

Contact: Diana Frascella, Talent Acquisition Professional, dfrascella@tripadvisor.com

Tuck Business Bridge Program

Hanover, NH



Website: www.tuck.dartmouth.edu/bridge

Summary: The Tuck Business Bridge Program® connects highly qualified rising juniors, seniors and recent graduates in liberal arts and sciences to a meaningful business career—all while developing personal strengths that will last you a lifetime. Our integrated curriculum delivers practical analytical skills—complemented by team valuation projects, résumé sessions, career panels, and interviews—to give you an advantage in recruiting and in everything you pursue. The Bridge Program is taught by the same top-ranked faculty who have made Tuck's MBA program a world leader. Get up to speed in key areas such as financial accounting, marketing strategy and tactics, managerial economics, business decision making and corporate finance.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MS, MEM

Work Authorization: All Candidates Welcome to Apply

Contact: Alice Sedgwick, Marketing & Admissions Coordinator, alice.sedgwick@tuck.dartmouth.edu

U.S. Navy Officer Programs

Waltham, MA



Website: www.navy.com

Summary: For well over 200 years, America's Navy has been instrumental in presenting the ideals of courage, equality and fairness to the world – through the selfless service of upstanding men and women; through their responsible use of incredibly powerful capabilities; and through the pride, purpose and professionalism that comes through in all they do. The Navy believes people deserve work surroundings that are personally and professionally rewarding. For that reason, the Navy has been nationally recognized and has received various accolades as one of the nation's great workplaces.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Level of Candidate: AB, BE, MEM, MS, PhD

Work Authorization: U.S. Citizen

Contact: Lisa Maleckas, Advertising Manager, lisa.maleckas@navy.mil

Veson Nautical

Boston, MA



Website: www.veson.com

Summary: Veson Nautical—a U.S.-based maritime software developer—delivers technologically advanced, easy to use, highly graphical software solutions to maritime commerce organizations throughout the world. These proven solutions allow users to manage and share information efficiently across Chartering, Operations, Trading, and Accounting departments—streamlining workflow, cutting costs, and optimizing profits.

Areas of Interest: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Level of Candidate: AB, BE, MEM, MS

Work Authorization: All Candidates Welcome to Apply

Contact: Kerry O'Brien, HR Associate, hr@veson.com



Woodrow Wilson National Fellowship Foundation

Princeton, NJ

THE WOODROW WILSON
National Fellowship Foundation

Website: www.woodrow.org/teach

Summary: The Woodrow Wilson Teaching Fellowship seeks to attract talented, committed individuals with backgrounds in the STEM fields—science, technology, engineering, and mathematics—into teaching in high-need secondary schools in Georgia, Indiana, and New Jersey. Eligible applicants include current undergraduates, recent college graduates, midcareer professionals, and retirees who have majored in, or had careers in, STEM fields. The Fellowship also works to change the way top teachers are prepared, partnering with colleges and universities that have agreed to provide Fellows with innovative, year-long classroom experiences, rigorous academic work, and ongoing mentoring.

Areas of Interest: All Majors

Types of Positions: Post Graduate Internship/Fellowship

Level of Candidate: AB, BE, MS, MEM, PhD

Work Authorization: U.S. Citizen, Permanent Resident (U.S.)

Contact: Neema Ndiba, Program Assistant, Recruitment & Admissions, ndiba@woodrow.org

October 1, 2015

Notes