How to Make the Most of the Career Fair

Before the Fair

- **Know your job interests and qualifications:** Practice a 30 second elevator pitch highlighting your strengths, academic preparation, and related experiences. Focus on how you can contribute to the company, *NOT* what the employer can do for you.
- Make a resume review appointment with us: There is nothing like a fresh pair of eyes to proof read it one last time!
- **Know who is attending:** Peruse this Directory and make a list of companies you want to meet with beforehand. On the day of, you will have an easier time navigating where you want to go.
- **Research companies in advance:** Visit company websites that pique your interest; read their featured articles; show their representatives that you have prepared ahead of time.
- Prepare questions (examples):
 - What specific skills/qualifications does your organization look for in its candidates?
 - Where does your company have branches or offices?
 - What is the company culture like?
 - How does your organization train its new employees?
 - What are typical entry-level (or internship) positions?

Day of the Fair

- Make the best use of your time: If an area is crowded, head to another booth—you can always circle back! If you're
 unable to visit each company that interests you, make sure that you pick up information at their tables so you can
 research them afterwards.
- **Dress appropriately:** Wear professional, business casual attire. Khakis/trousers and a long-sleeved, buttoned-up shirt are safe for both men and women. Women can opt for a knee-length skirt. Avoid tight or baggy clothing.
- Ask questions. Speak clearly and concisely: Refer to the questions you prepared in advance, and never underestimate the power of eye contact and a firm handshake.
- Record information in your notebook, this Directory, or on the back of those business cards. Be sure to get the name and contact information of the people with whom you speak with.
- Take breaks!
- **Network:** Use the Fair to make connections with employers, alumni, and fellow students. Before you leave, return to the booths of which you have a vested interest. When there is a break in the action, thank the representatives again for their time, and let them know that you will be in touch.

After the Fair

• **Follow-up with employers:** Within 48 hours, email a thank you note to the recruiters you met with (note: did you speak with more than one at the booth? Send each a personalized message). State your interest in the company, add something specific that you talked about, and use this opportunity to ask additional questions.



6 River Systems, Inc.

Waltham, MA

Summary: 6 River Systems is disrupting a hundred billion dollar industry with a new approach to warehouse automation. Founded in 2015, we have developed a solution built on proprietary AI, mobile robots and cloudbased enterprise software. Our solution is half the cost of traditional automation and 2-3x faster than manual, cart pick operations.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Michaela Koscher, Accounting & HR Manager, mkoscher@6river.com

Website: www.6river.com



Abiomed

Danvers, MA

Summary: Abiomed is a pioneer and global leader in healthcare technology and innovation, with a mission of recovering hearts and saving lives. Abiomed CEO, Chairman, and President, Michael R. Minogue, has focused the company's efforts on developing ground-breaking technologies designed to assist or replace the life-sustaining pumping function of the failing heart. The Company's portfolio of products and services offer healthcare professionals an array of choices across a broad clinical spectrum. From the world's first total replacement heart to the World's Smallest Heart Pump, 1/100th the size of the heart with rapid and simple insertion, Abiomed is dedicated to finding ways to bring the most advanced and beneficial technology to patients and physicians.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE

Work Authorization Desired: US Citizen

Contact Us: Andrew Berson, Lifecycle Mechanical Engineer, aberson@abiomed.com

Website: www.abiomed.com



Alarm.com

McLean, VA

Summary: Alarm.com is the leading cloud-based platform for the smart home. Millions of home and business owners depend on our technology every day to make their properties safer, smarter and more efficient. We make the Smart Home broadly accessible by enabling easy automation and control across a range of connected devices through our single, intuitive user interface. Alarm.com earned the Top Workplace™ award for its employee culture and the meaningful work we do every day to develop and bring to market new technology that will make millions of people safer and help them use energy more efficiently. We're seeking those who are passionate about creating change through technology and who want to make a lasting impact on the world around them.

Majors: Engineering Sciences, Engineering-Computer, Engineering-Mechanical, Mathematics, Engineering-

Electrical, Engineering Management (MEM), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Alayna Sye, Talent Acquisition Specialist, collegerecruiting@alarm.com

Website: www.alarm.com



Allegro MicroSystems, LLC

Manchester, NH

Summary: Allegro MicroSystems, LLC is a leader in developing, manufacturing and marketing high-performance power and Hall-effect sensor integrated circuits. Allegro's innovative solutions serve high-growth applications within the automotive market, with additional focus on office automation, industrial, and consumer/communications solutions. Allegro develops integrated circuit solutions focused on motor control, regulation, and magnetic field sensing applications. We provide highly integrated mixed-signal ICs, adding more components and greater functionality. Allegro's line has extensive product breadth and depth, with standard "plug and play" products. We have forty years of experience in the semiconductor industry with over 3,000 employees worldwide. We're headquartered in Worcester, Massachusetts.

Majors: Engineering-Computer, Engineering-Electrical, Engineering Management (MEM)

Types of Positions: Full-time Entry Level, Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply Contact Us: Tyler Nevin, Senior Recruiter, tnevin@allegromicro.com

Website: www.allegromicro.com



Appian

Reston, VA

Summary: Appian delivers an enterprise platform for Business Process Management (BPM) and Case Management solutions. Appian unites users with all their data, processes, and collaborations in one environment, on any mobile device, through a simple social interface. On-premise and in the cloud, Appian is the fastest way to solve complex issues with modern apps. Appian makes building complex software simple. We've built our low-code platform from the ground up with the power to address some of the world's toughest business problems.

Majors: All Majors

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Courtney Connolly, Sr. Manager, University Talent Acquisition, courtney.connolly@appian.com

Website: http://www.appianjobs.com



Applied Predictive Technologies

Arlington, VA

Summary: APT is a leading cloud-based analytics software company that enables organizations to rapidly and precisely measure cause-and-effect relationships between business initiatives and outcomes to generate economic value. Our intuitive and proprietary Test & Learn® software utilizes sophisticated algorithms to analyze large amounts of data, enabling business leaders to conduct experiments and allowing them to make optimal decisions and implement business initiatives at scale. APT's client portfolio features some of the world's best known brands, including Walmart, Starbucks, Coca-Cola, Victoria's Secret, American Family, SUBWAY, TD Bank, T-Mobile, and others.

Majors: All Majors

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Blair Scott, Campus Recruiter, campusrecruiting@predictivetechnologies.com

Website: https://www.predictivetechnologies.com/en/careers



AQN Strategies

Reston, VA

Summary: AQN Strategies is an international consultancy with unparalleled access to financial firms, large and small. At AQN, we value impact -- both for our employees and for our clients. We strive to enable our employees to use cutting-edge tools to impact decisions at our clients and within our own firm. Furthermore, we use a data-driven approach to ensure that we deliver impact to clients that is a multiple of engagement cost.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Degrees: BA, BE, MEM, MS, PhD, Other

Work Authorization Desired: All Candidates Welcome to Apply Contact Us: Jack Zhang, Consultant, jzhang@aqnstrategies.com

Website: https://www.agnstrategies.com/

ARISTA

Arista Networks

Nashua, NH

Summary: Arista Networks was founded to deliver software driven cloud networking solutions for large data center and computing environments. Arista offers a broad portfolio of Gigabit Ethernet solutions including 1/10/40 and 100GbE switches that redefine network architectures, bring extensibility to networking and dramatically change the price/performance of data center networks. At the core of Arista's platform is EOS (Extensible Operating System), an advanced network operating system, designed to build software driven cloud networks. EOS provides a single image consistency across hardware platforms and a modern core architecture enabling in-service upgrades and application extensibility.

Majors: Engineering, Engineering-Computer, Mathematics, Engineering-Electrical, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply **Contact Us:** Jeffrey Choate, Software Engineer, jchoate@arista.com

Website: http://www.arista.com/en/careers/university



Bank of America

New York, NY

Summary: We focus on innovation and best practices, and we value creativity. You can help Bank of America continue to transform the way customers and clients bank with us. Our teams design, develop and implement technology applications, systems and operational processes to support our customers, clients and the bank's employees around the world. From programming to data management, from innovation to information security, our teammates provide the tools and resources that connect capabilities across our eight lines of business. You'll be part of an organization whose influence is felt globally, as we manage the critical systems and technology platforms needed to maintain the company's market-leading positions in all its businesses, including deposits, payment products, consumer lending, wealth management, small business and middlemarket lending, treasury services, investment banking, and sales and trading.

Majors: All Majors

Types of Positions: Internship

Degrees: BA, BE

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Heather VanDerheyden, Campus Recruiter, heather.vanderheyden@bankofamerica.com

Website: http://campus.bankofamerica.com

Bloomberg

Bloomberg LP

New York, NY

Summary: Bloomberg, the global business and financial information and news leader, gives influential decision makers a critical edge by connecting them to a dynamic network of information, people and ideas. The company's strength delivering data, news and analytics through innovative technology, quickly and accurately is at the core of the Bloomberg Professional service, which provides real time financial information to more than 315,000 subscribers globally. Connecting decision makers to a dynamic network of information, people and ideas, Bloomberg quickly and accurately delivers business and financial information, news and insight around the world.

Majors: Engineering-Computer, Computer Science **Types of Positions:** Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Catherine Malatack, FSD Recruiter, cmalatack@bloomberg.com, FSDrecruitment@bloomberg.com

Website: https://www.bloomberg.com/careers/technology/engineering/



Build Health International

Beverly, MA

Summary: Our mission is to build facilities that make it possible for global health organizations, in partnership with the public sector, to deliver quality and accessible health care to those who need it most. We work with organizations that provide free or substantially subsidized health care. Our priority is to serve the poorest among us, while working in close partnership with effective NGOs and the public sector.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Part Time,

Post Graduate Internship/Fellowship

Degrees: BA, BE

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Anne Barker, Special Initiatives Manager, abarker@buildhealthinternational.org

Website: http://www.buildhealthinternational.org/



Chroma Technology Corp.

Brattleboro, VT

Summary: Chroma Technology Corp. is a manufacturer of interference filters for the ultra-violet, visible and near-infrared portions of the spectrum. We specialize in precision spectral control, including extra high signal-to-noise ratio filters and those with rapid cut-on and cut-off profiles. The manufacturing process involves precisely depositing, in a vacuum, extremely thin layers of two or more materials on a glass or similarly transparent substrate.

Majors: Engineering, Engineering-Computer, Engineering-Mechanical, Engineering-Electrical, Engineering-

Material Science

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Angela Earle Gray, Director of Human Resources, aearlegray@gmail.com

Website: http://www.chroma.com/



Cold Regions Research and Engineering Laboratory (CRREL)

Hanover, NH

Summary: Our mission is to solve interdisciplinary, strategically important problems of the US Army Corps of Engineers, Army, DOD, and the Nation by advancing and applying science and engineering to complex environments, materials, and processes in all seasons and climates, with unique core competencies related to the Earth's cold regions.

Majors: Engineering

Types of Positions: Full Time Entry Level, Full Time Experienced, Post Graduate Internship/Fellowship

Degrees: BA, BE, MS, PhD

Work Authorization Desired: US Citizen

Contact Us: Susanna Barrett, Research Support Assistant, Susanna.Barrett@usace.army.mil

Website: https://www.erdc.usace.army.mil/Locations/CRREL/



Contrast Security

Baltimore, MD

Summary: Welcome to the Era of Self-Protecting Software. Every business is a software business. Yet software remains the leading source of data breaches. The stakes are too costly to leave it unprotected. Contrast security makes software self-protecting so it can defend itself from vulnerabilities and attacks. Contrast eliminates risk to software applications and their data, so businesses can innovate faster, and sleep at night.

Majors: Engineering-Computer, Mathematics, Engineering Management (MEM), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Steve Feldman, VP of Product Development, steve.feldman@contrastsecurity.com

Website: https://www.contrastsecurity.com/



Cox Automotive

Atlanta, GA

Summary: Cox Automotive is transforming the way the world buys, sells and owns cars with industry-leading digital marketing, retail, financial and wholesale solutions for consumers, dealers, manufacturers and the overall automotive ecosystem worldwide. The Cox Automotive family includes Autotrader®, Dealer.com®, Dealertrack®, Kelley Blue Book®, Manheim®, NextGear Capital®, vAuto®, VinSolutions®, Xtime®, incadea® and a host of other brands. With a complete and connected view of the automotive ecosystem, Cox Automotive is a global company connecting people, cars and capabilities with services that link the automotive value chain. Cox Automotive is a subsidiary of Cox Enterprises.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Shay O'Keefe, Talent Acquisition Event Specialist, shay.okeefe@coxinc.com

Website: https://jobs.coxautoinc.com/



Creare

Hanover, NH

Summary: Since 1961, Creare has provided engineering research, development, and consulting services to an international customer base. We have a reputation for creating innovative solutions to the most challenging of engineering problems. Core areas of expertise include fluid dynamics and heat transfer, cryogenics, robotics, data systems, advanced materials, control systems, and aerospace and biomedical engineering. Projects range from analysis and computational modeling to prototype fabrication and testing.

Majors: Engineering

Types of Positions: Full Time Entry Level, Experienced

Degrees: AB, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Brent Fraser, Human Resources Administrator, baf@creare.com

Website: http://www.creare.com



DEKA Research and Development

Manchester, NH

Summary: DEKA is filled with people who are driven to be among the very best in their respective fields. It's a concentrated bunch of really smart people who are dedicated to using innovative design solutions and state-of-the-art technology to improve lives. Employees have the opportunity to work on projects that have a positive, enduring impact on millions of people worldwide. And the company is growing. DEKA is always looking for talented professionals to join the team.

Majors: Engineering, Engineering-Biomedical, Engineering-Computer, Engineering-Mechanical, Engineering-

Biotechnology, Engineering-Electrical, Engineering Management (MEM), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Caitlin McKinney, Human Resources, cmckinney@dekaresearch.com

Website: http://www.dekaresearch.com/



Design Communications, Ltd.

Avon, MA

Summary: Design Communications Ltd, an internationally recognized custom manufacturer of architectural specialty products located at the Design Center Building in Boston. Our clients are designers and developers involved in large scale new construction and renovations of shopping malls, sports stadiums, movie theaters, hospitals, universities and a variety of other projects. We engineer and custom fabricate our product in Boston and Orlando where we also specialize in themed environments. We enjoy international recognition for quality and the ability to undertake complex and innovative project designs. We seek a team player, a creative problem-solver with a mechanical nature who is looking for a job with variety and challenge. We offer a creative work environment with exciting opportunities.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Degrees: BA, BE, MEM, MS, PhD, Other

Work Authorization Desired: US Citizen, Permanent Resident (U.S.) **Contact Us:** Shana Stuart, HR Director, sstuart@dclboston.com

Website: http://www.designcommunicationsltd.com/



DoseOptics LLC

Lebanon, NH

Summary: DoseOptics is a biomedical imaging start-up venture from Thayer, developing a commercial

prototype system for visualization of radiation therapy delivery.

Majors: Engineering

Types of Positions: Full Time Entry Level, Internship, Post Graduate Internship/Fellowship

Degrees: BA, BE, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: William Ware, Chief Executive Officer & Co-Founder, ware@doseoptics.com

Website: http://www.doseoptics.com



Education Advisory Board

Washington DC, District of Columbia

Summary: EAB is an education best practices firm that uses a combination of research, technology, and services to improve the performance of 1,200+ educational institutions. Headquartered in Washington, D.C., EAB forges and finds the best new ideas and proven practices from its network of thousands of leaders, then customizes and hardwires them into every level of member organizations, creating enduring value.

Majors: Engineering-Computer, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced

Degrees: BA, BE, MEM, MS

Work Authorization Desired: US Citizen, F1 Visa, H-1 Visa Contact Us: Katie Gray, Senior Recruiter, KGray@eab.com

Website: http://www.eab.com/



Elektrisola

Boscawen, NH

Summary: Established in 1948, the Elektrisola Group is today the world's largest producer of fine and ultrafine insulated copper wire. With eight plants in seven countries we are actively involved globally with development of on-board electric vehicle charging systems as well as wireless charging and special wires for use in switch mode power supplies. We are looking for an electrical engineering graduate with knowledge of high frequency magnetics to work out of our Boscawen, NH facility as an Applications Engineer representing Elektrisola at automotive tier 2 suppliers developing EV charging systems and wireless charging applications using our litz wires. Some travel will be required mainly through the US; training will be provided at the headquarters location in Eckenhagen, Germany.

Majors: Engineering-Electrical

Types of Positions: Full Time Entry Level

Degrees: BE

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Terry L. Smith, Sr. Vice President Sales, tlsmith@elektrisola-usa.com

Website: http://www.elektrisola.com/



Fikst w Development

Woburn, MA

Summary: Fikst is a product design consulting company. We develop products that have hard mechanical engineering challenges including biomedical, consumer and automation projects. We have an extensive prototyping shop. We hire engineers with strong theoretical backgrounds and a drive to build things with their hands. Sample projects include a DNA laboratory instrument, a point-of-care blood analyzer and a platelet bioreactor.

Majors: Engineering

Types of Positions: Full Time Entry Level, Post Graduate Internship/Fellowship

Degrees: BA, BE, MS, MEM

Work Authorization Desired: US Citizen, Permanent Resident (U.S.), F1 Visa, H-1 Visa

Contact Us: Paul Sabin, Principal, careers@fikst.com

Website: https://www.fikst.com/



Formlabs

Somerville, MA

Summary: To reinvent an industry, you have to build the best team. Join Formlabs if you want to bring ground-breaking professional 3D printers to the desktop of every designer, engineer, researcher, and artist in the world. We're keeping that scrappy flexibility and endurance of our startup days even as we develop into one of the biggest names in 3D printing. Started out of MIT in 2011, Formlabs is committed to bringing innovative and sophisticated fabrication tools into the creative hands of designers, engineers, researchers, and artists around the world.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Jessica Bechhofer, People Operations, jess@formlabs.com

Website: https://formlabs.com/



FUJIFILM Dimatix, Inc.

Lebanon, NH

Summary: FUJIFILM Dimatix, Inc., a wholly owned subsidiary of FUJIFILM Corporation and the world's leading supplier of piezoelectric drop-on-demand inkjet products used for industrial applications, is driving a revolution in inkjet technology to support a new generation of products used for print production, industrial product decoration and materials deposition.

Majors: Engineering Sciences, Engineering-Chemical, Engineering-Computer, Engineering-Mechanical,

Engineering - Electrical, Engineering - Other

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Susan Cunningham, Sr. HR Generalist, susan.cunningham@fujifilm.com

Website: http://www.dimatix.com/

Gartner

Gartner, Inc.

Fort Myers, FL

Summary: Founded in 1979, Gartner, Inc. is the world's leading information technology research and advisory company. We deliver the technology-related insights necessary for our clients to make the right decisions, every day. From CIOs and senior IT leaders in corporations and government agencies, to business leaders in high-tech and telecom enterprises and professional services firms, to technology investors, we are the indispensable partner to 60,000 clients in 10,000 distinct organizations. Through the resources of Gartner Research, Gartner Executive Programs, Gartner Consulting and Gartner Events, we work with every client to research, analyze and interpret the business of IT within the context of their individual role.

Majors: All Majors

Types of Positions: Full Time Entry Level

Degrees: BE

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Lisa Carlson, Associate Campus Recruiter, Lisa.Carlson@gartner.com

website: https://jobs.gartner.com/



Geosyntec Consultants, Inc.

Acton, MA

Summary: Geosyntec is an international environmental engineering and consulting firm with staff that includes a variety of engineers and scientists providing services to commercial, industrial, and governmental clients. We provide a competitive salary and excellent benefit package for our employees. Benefits include health, RX, dental, vision, life and disability insurance, a 401(k) program with employer match, paid vacation, holidays, and sick leave. Geosyntec is an Equal Employment Opportunity, equal access, affirmative action employer that values workplace diversity.

Majors: Engineering, Engineering Sciences, Engineering-Chemical, Engineering - Environmental, Engineering -

Other, Other Undergraduate, Other Graduate

Types of Positions: Full Time Entry Level, Full Time Experienced

Degrees: BA, BE, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Shahen Huda, Senior Staff Engineer, shuda@geosyntec.com

Website: http://www.geosyntec.com

GLOBAL PRIOR ART, INC.

Global Prior Art, Inc.

Boston, MA

Summary: Global Prior Art is an intellectual property (IP) research and consulting firm with broad expertise in software, business methods, electronics, telecommunications, networking, and mechanical engineering. In close collaboration with our clients, we perform patent due diligence to support licensing negotiations, IP planning, product development and innovation strategy. Founded in 1982, Global Prior Art has a reputation for excellence and high professional satisfaction.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/

Fellowship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Alexander Kaufman, Senior Associate/Software Group, akaufman@globalpriorart.com

Website: http://www.globalpriorart.com/



Google

San Francisco, CA

Summary: Google is not a conventional company, and we don't intend to become one. True, we share attributes with the world's most successful organizations – a focus on innovation and smart business practices comes to mind – but even as we continue to grow, we're committed to retaining a small-company feel. At Google, we know that every employee has something important to say, and that every employee is integral to our success. At Google, we don't just accept difference - we celebrate it, we support it, and we thrive on it for the benefit of our employees, our products and our community. Google is proud to be an equal opportunity workplace.

Majors: Engineering, Engineering-Biomedical, Engineering Sciences, Engineering-Chemical, Engineering-Computer, Engineering-Mechanical, Mathematics, Engineering-Biotechnology, Engineering-Electrical, Engineering-Environmental, Engineering-Material Science, Engineering Management (MEM), Computer Science, Other Undergraduate, Other Graduate

Types of Positions: Full Time Entry Level, Internship, Post Graduate Internship/Fellowship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Lauren Ting, University Programs Specialist, dartmouth-tech-students@google.com

Website: http://google.com/careers/students

HALMA

Halma

Pittsburg, PA

Summary: Halma is an international group of 50 companies serving safety, medical, scientific and environmental markets. We design and manufacture products that protect life and improve the quality of life for people worldwide. Group sales are in excess of \$1.2bn with a strong financial track record. We have over 5000 employees based in the USA, UK and 21 other countries. Our culture of meritocracy allows capable people to rise at a career speed that matches their personal development.

Majors: Engineering

Types of Positions: Full Time Entry Level

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Kelly Hammerle, Sector Executive Assistant, kelly.hammerle@halma.com

Website: http://www.halma.com/graduates



IDEX Corporation

Longwood, FL

Summary: IDEX is a global fluidics leader serving high growth specialized markets. We are best known for our expertise in highly engineered fluidics systems and components, as well for our expertise in fire and safety products including the Jaws of Life® family of rescue and recovery tools. Our products touch lives every day. Whether it's a life-saving rescue operation, dispensing fresh juice to a first grader or fueling aircraft, IDEX is a leader in creating enabling technology used in many of the most common everyday activities.

Majors: Engineering-Computer, Engineering-Mechanical, Engineering Management (MEM)

Types of Positions: Full Time Entry Level, Experienced; Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Renee Templeton, Director of HR & Collegiate Talent, RTempleton@idexcorp.com

Website: http://www.idexcorp.com/



IXL Learning

San Mateo, CA

Summary: IXL Learning is a leading educational technology company on a big mission: delivering an immersive learning experience to all students, in all grades and subjects, in schools and homes worldwide. With 1 in 8 U.S. students already learning on IXL (answering over 50 million questions every day!), IXL inspires educators and learners around the world and is changing how students feel about learning and about themselves.

Majors: Engineering Sciences, Engineering-Chemical, Engineering-Computer, Mathematics, Computer Science,

Other Undergraduate and Graduate

Types of Positions: Full Time Entry Level, Experienced; Internship

Degrees: BA, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply, US Citizen, Permanent Resident (U.S.), F1 Visa,

H-1 Visa

Contact Us: Jordan Mosset, University Recruiting Specialist, ur@ixl.com

Website: https://www.ixl.com/



Johns Hopkins Applied Physics Laboratory

Laurel, MD

Summary: The Applied Physics Laboratory (APL) is a not-for-profit center for engineering, research, and development. Located north of Washington, DC, APL is a division of one of the world's premier research universities, The Johns Hopkins University (JHU). The Laboratory has been a major asset to the nation since it was organized to develop a critical World War II technology in 1942. We recruit and hire the best and the brightest from top colleges, and 68% of our recruits are engineers and scientists. APL solves complex research, engineering, and analytical problems that present critical challenges to our nation. We offer an outstanding and creative staff, augmented by world-class facilities.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD **Work Authorization Desired:** US Citizen

Contact Us: Dickie George, Senior Advisor for Cyber Security, dickie.george@jhuapl.edu

Website: http://www.jhuapl.edu



Labsphere, Inc. & Halma

North Sutton, NH

Summary: Labsphere, Inc. is headquartered in North Sutton, New Hampshire, with a satellite facility in China and a global network of distribution partners. Founded in 1979, it is part of the Halma group of companies. Labsphere specializes in the design and manufacture of high-end light measurement solutions for the LED/SSL lighting industry, uniform sources and products for remote sensing and imager/consumer camera calibration, diffuse optical coatings and materials including Spectralon®, Spectraflect® and Permaflect®, instrumentation and reflectance standards for spectroscopy applications, and Integral® software for a variety of photometry applications.

Majors: Engineering, Engineering Sciences, Engineering-Mechanical, Engineering-Electrical, Engineering-Material Science, Engineering Management (MEM)

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Post

Graduate Internship/Fellowship

Degrees: BA, BE, MEM

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Darlene Delano, Marcom and HR Manager, ddelano@labsphere.com

Website: http://www.labsphere.com



LiveRamp

San Francisco, CA

Summary: LiveRamp provides the data foundation marketers/advertisers need to make their tools work together better. The sheer size of our data is what sets us apart. We have over 700 million unique people records (name, address, phone number – all hashed and anonymous) with 1,500 data elements per person (think: "likes cats", "democrat", etc.). LiveRamp is constantly adding to our 80 PB (yes, you read that right – petabytes!) Hadoop cluster and receives over 20 billion web requests per day on our pixel server. If our massive amount of data hasn't caught your eye, maybe you'll perk up about our culture. We have it all - come learn about our amazing culture where you are empowered to challenge yourself, innovate on projects, and work on teams that values collaboration.

Majors: Engineering, Engineering-Computer, Mathematics, Engineering Management (MEM), Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Jessie Bricker, University Relations Specialist, jbricker@liveramp.com

Website: http://liveramp.com/careers/



Logic Supply

South Burlington, VT

Summary: A leading industrial PC company, Logic Supply is powering innovation worldwide. Designing and manufacturing small, rugged computers specifically engineered for harsh environments, the company's systems are at the core of hurricane hunting Coast Guard helicopters, first-of-their-kind space exploration projects, and zero-carbon vehicles in the South Pole. In addition to its extensive product line, Logic Supply offers in-house custom development and a range of engineering services.

Majors: Engineering-Computer, Engineering-Mechanical, Engineering - Electrical, Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MS

Work Authorization Desired: US Citizen, Permanent Resident (U.S.), H-1 Visa Contact Us: Tiffany Sorrentino, HR Generalist, tiffany.sorrentino@logicsupply.com

Website: http://www.logicsupply.com/careers



Logos Technologies LLC

Fairfax, VA

Summary: Logos Technologies LLC is a diversified science, technology, operations and defense company that delivers innovative, mission-critical solutions.

Majors: Engineering

Types of Positions: Internship

Degrees: BA, BE

Work Authorization Desired: US Citizen

Contact Us: Lynn J. Wehrenberg, Human Resource Manager, lwehrenberg@logostech.net

Website: http://www.logos-technologies.com/



Lord Sensing/ MicroStrain

Amherst, NY

Summary: MicroStrain® Sensing Systems make tiny sensors and systems that are used in a wide range of applications, including advanced manufacturing, off-highway vehicles, commercial and military manned and unmanned vehicles, civil structures, and down-hole tools. Their sensors have won numerous awards and we pride ourselves on being both innovative and responsive to our customer's unique requirements.

Majors: Engineering-Computer, Engineering-Mechanical, Engineering-Electrical

Types of Positions: Internship

Degrees: BA, BE, MS

Work Authorization Desired: US Citizen, Permanent Resident (U.S.) **Contact Us:** Elena Bemont, HR Generalist, elena bemont@lord.com

Website: http://www.microstrain.com/



MacLean-Fogg

Mundelein, IL

Summary: Founded in 1925, MacLean-Fogg is a worldwide enterprise currently operating 40 global manufacturing facilities across 5 continents with annual sales in excess of one billion (USD) and a workforce of over 4,000 people. MacLean-Fogg is a privately held enterprise headquartered in Mundelein, IL USA and is comprised of two primary businesses, MacLean-Fogg Component Solutions and MacLean Power Systems. MacLean-Fogg Component Solutions (MFCS) is a leading manufacturer of fastener components, engineered components, engineered plastics and linkage and suspension components for automotive, heavy truck, and other diverse industries. MacLean Power Systems (MPS) is a leading manufacturer of products for electric utility, telecommunications and civil markets.

Majors: Engineering, Engineering-Mechanical Types of Positions: Full Time Entry Level

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Christiana M. Valdez, Human Resources, cvaldez@macleanfogg.com

Website: http://www.macleanfogg.com



MediaMath

New York, NY

Summary: MediaMath's strength is in numbers. Our technology analyzes 200 billion customer opportunities daily—more volume than the top 10 stock exchanges in the world, combined. Over 700 Mathletes in 16 global offices are trusted by two-thirds of the Fortune 500 and partner with thousands of marketers to ensure brands connect with right audiences, in the right place, at the right time.

Majors: All Majors

Types of Positions: Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD, Other

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Brian Douglas, Talent Acquisition/Partnerships & Student Programs, bdouglas@mediamath.com

Website: http://www.mediamath.com/



Microsoft Corporation

Redmond, WA

Summary: No matter what your passion is, you'll find it here. Imagine the opportunities you'll have in a company

with more than 100,000 employees in more than 100 countries, working on hundreds of products—spanning games, phones, developer tools, business solutions and operating systems. We work hard, but we value work/ life balance, and each of us defines what that means to us. So why not explore what we do, where we do it, and what life is really like at Microsoft. You just might be surprised.

Majors: Engineering (Computer, Electrical), Computer Science, Mathematics Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: AB, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Stefanie Chorianopoulos, Technical Recruiter, stchor@microsoft.com

Website: http://microsoft.com/university



Mobile Virtual Player LLC

Lebanon, NH

Summary: MVP LLC is a start-up company focused on developing new technology for athletic training and other high-demand training environments.

Majors: Engineering

Types of Positions: Student Employment, Internship, Part Time

Degrees: BA, BE

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: John H. Currier, Co-Founder and Senior Advisor, jcurrier@mobilevirtualplayer.com

Website: http://www.mobilevirtualplayer.com/

nationalgrid

National Grid

Waltham, MA

Summary: National Grid USA manages electric and natural gas distribution and transmission networks to serve seven million customers in the Northeast with utility services.

Majors: All Majors

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS, PhD, Other

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Kelsey Kennedy, Coordinator, kelsey.kennedy@nationalgrid.com

Website: https://www.nationalgridus.com/Our-Company/



National Security Agency

Fort Meade, MD

Summary: The National Security Agency/Central Security Service (NSA/CSS) is a key member of the Intelligence Community and, by its very nature, requires a high degree of confidentiality. The Agency collects, processes, and disseminates intelligence information from foreign electronic signals for national foreign intelligence and counterintelligence purposes and to support military operations. NSA/CSS is also tasked with preventing foreign adversaries from gaining access to classified national security information.

Majors: Engineering-Computer, Engineering-Mechanical, Mathematics, Engineering-Electrical, Computer

Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: US Citizen

Contact Us: Patti Born, Scheduling Coordinator, pmborn@nsa.gov

Website: https://www.intelligencecareers.gov/

New Relic.

New Relic

Portland, OR

Summary: We are a software analytics company that makes sense of billions of metrics about millions of applications in real time because we believe it's impossible to delight customers without visibility into their experiences.

Majors: Engineering-Computer, Computer Science, Other Undergraduate, Other Graduate

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship, Post Graduate Internship/

Fellowship **Degrees:** BA

Work Authorization Desired: US Citizen, Permanent Resident (U.S.)

Contact Us: Tray Zacharias, Global Talent Acquisition Manager, tzacharias@newrelic.com

Website: http://www.newrelic.com/



OptiRTC

Boston, MA

Summary: Opti is a technology company that provides end-to-end internet of things solutions for dynamic management of stormwater.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Chris Holden, CFO, cholden@optirtc.com

Website: http://www.optirtc.com/



Pearson Education

Folsom, CA

Summary: At Pearson, we're committed to a world that's always learning and to our talented team who makes it all possible. From bringing lectures vividly to life to turning textbooks into laptop lessons, we are always reexamining the way people learn best, whether it's one child in our own backyard or an education community across the globe. We are bold thinkers and standout innovators who motivate each other to explore new frontiers in an environment that supports and inspires us to always be better. By pushing the boundaries of technology — and each other to surpass these boundaries — we create seeds of learning that become the catalyst for the world's innovations, personal and global, large and small.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Part Time,

Post Graduate Internship/Fellowship **Degrees:** BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Samy Kendall, Executive Administrative Assistant, samy.kendall@pearson.com

Website: https://pearson.jobs/



Putnam Investments

Boston, MA

Summary: Driven by innovative thinking, Putnam has practiced an active, risk-conscious approach to investing since the launch of our first fund in 1937, now called George Putnam Balanced Fund. Today, Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies. A global asset manager and retirement plan provider, Putnam distributes its services largely through intermediaries via offices and strategic alliances in North America, Europe, and Asia.

Majors: Engineering-Computer, Engineering-Mechanical, Engineering-Electrical, Computer Science

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE

Work Authorization Desired: US Citizen

Contact Us: Kelley Krank, Human Resources Specialist, Kelley Krank@putnam.com

Website: http://www.putnam.com



Subsurface Insights

Hanover, NH

Summary: Subsurface Insights (founded in 2012) is an applied R&D geoscience company headquartered in Hanover NH (walking distance from Thayer) which develops hardware and cloud based multi-tenant software for autonomous subsurface monitoring. Application areas of our technology include groundwater, agriculture and energy.

Majors: All Majors, Engineering Sciences, Mathematics, Engineering - Electrical, Engineering - Environmental,

Engineering Management (MEM), Computer Science

Types of Positions: Full Time Entry Level, Internship, Post Graduate Internship/Fellowship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Roelof Versteeg, Owner, roelof.versteeg@subsurfaceinsights.com

Website: http://www.subsurfaceinsights.com



TIAX LLC

Lexington, MA

Summary: Founded in 2002, TIAX LLC is a lab-based technology development company focused on advancing innovations in energy storage, transportation, building technologies, and advanced materials to market readiness. We develop and sell scalable, de-risked, prototyped, IP-protected technologies to companies to produce commercially. Headquartered in Lexington, MA, TIAX has excellent staff and state-of-the-art laboratory facilities. Please visit www.tiaxllc.com for more information.

Majors: Engineering, Engineering Sciences, Engineering-Chemical, Engineering-Mechanical, Engineering -

Electrical, Engineering - Material Science, Engineering - Other **Types of Positions:** Full Time Entry Level, Full Time Experienced

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Pamela Sullivan, Administrative Assistant, sullivan.pamela@tiaxllc.com

Website: http://www.tiaxllc.com



TomTom

Lebanon, NH

Summary: TomTom empowers movement. As an industry leader in autonomous driving, mapping and connected vehicles, we excel at designing and developing innovative products that make it easy for people to keep moving towards their goals. At TomTom, you'll have the opportunity to be part of a team that utilizes cutting edge technologies to find, organize and take action on real world changes that impact our customers globally. We move quickly and never turn down a challenge. Founded in 1991 and headquartered in Amsterdam, TomTom has 4,500 employees in more than 56 offices across 37 countries. Together we have mapped more than 32 MILLION navigable miles in over 135 countries.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced, Student Employment, Internship, Post

Graduate Internship/Fellowship **Degrees:** BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Jennifer Pitts, Human Resources-HRBP-Americas, jennifer.pitts@tomtom.com

Website: http://www.tomtom.com/



Trinity Partners

Waltham, MA

Summary: Trinity Partners, LLC ("Trinity") www.trinitypartners.com is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Our clients are among the most successful firms in the industry and include a mix of pharmaceutical, biotechnology, medical device and diagnostic companies. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline & portfolio optimization, brand planning, market analytics, promotional effectiveness, and licensing & acquisition. Based just outside Boston, MA, with offices in New York City, Princeton, New Jersey and San Francisco, Trinity has over 180 employees. Trinity is an EEO organization.

Majors: All Majors

Types of Positions: Full Time Entry Level, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply

Contact Us: Courtney Tobin, Human Resources Manager, ctobin@trinitypartners.com

Website: http://www.trinitypartners.com



Tuck Business Bridge Program

Hanover, NH

Summary: The Tuck Business Bridge Program® connects highly qualified rising juniors, seniors and recent graduates in liberal arts and sciences to a meaningful business career—all while developing personal strengths that will last you a lifetime. Wherever your path leads, Tuck can help prepare the way. Our integrated curriculum delivers practical analytical skills—complemented by team valuation projects, résumé sessions, career panels, and interviews—to give you an advantage in recruiting and in everything you pursue. The Bridge Program is taught by the same top-ranked faculty who have made Tuck's MBA program a world leader. Get up to speed in key areas such as financial accounting, marketing strategy and tactics, managerial economics, business decision making and corporate finance.

Majors: Engineering-Biomedical, Engineering Sciences, Engineering-Chemical, Engineering-Computer, Engineering-Mechanical, Mathematics, Engineering-Biotechnology, Engineering-Electrical, Engineering-Environmental, Engineering-Material Science, Computer Science, Other Undergraduate

Types of Positions: Internship, Part Time, Post Graduate Internship/Fellowship

Degrees: Other

Work Authorization Desired: US Citizen, Permanent Resident (U.S.), F1 Visa

Contact Us: Jacqueline Stacey, Recruiting Coordinator, jacqueline.m.stacey@tuck.dartmouth.edu

Website: http://bridge.tuck.dartmouth.edu/



United States Navy

Boston, MA

Summary: In America's Navy, water and salt flow through our veins in the same proportion as the sea. That mighty force is the lifeblood of the greatest Navy ever to sail upon it, slip beneath it or fly above it. It shapes Americans from every corner of the nation into Sailors with the courage to protect liberty back home. Bonding us with the commitment to serve with honor. The sea propels every one of our men and women to defeat or defend. To comfort or to awe. To victory or to the rescue.

Majors: All Majors

Types of Positions: Full Time Entry Level, Full Time Experienced

Degrees: BA

Work Authorization Desired: US Citizen

Contact Us: Lisa Maleckas, Advertising Manager, lisa.maleckas@navy.mil

Website: http://www.navy.com/stem/



Wayfair

Boston, MA

Summary: As the largest and rapidly growing online-only retailer of home furnishings in the United States, and active efforts focused on international growth and success, Wayfair is the ideal place for ambitious campus talent to launch an exciting e-commerce career.

Majors: Computer Science

Types of Positions: Full Time Entry Level, Full Time Experienced, Internship

Degrees: BA, BE, MEM, MS, PhD

Work Authorization Desired: All Candidates Welcome to Apply **Contact Us:** Eleanor Hough, Recruiter, ehough@wayfair.com

Website: http://www.wayfair.com/careers



White River Technologies

Lebanon, NH

Summary: White River Technologies (WRT): a high-tech geophysical sensor R&D company - located in Lebanon, NH - conducts research, engineering development, testing, and evaluation of cutting-edge magnetic and electromagnetic sensor technologies for the U.S Federal Government and business clients. WRT currently supports the design, development, and deployment of systems for applications such as environmental remediation of unexploded ordnance, humanitarian demining, physical security and enhanced energy exploration.

Majors: Engineering, Engineering-Computer, Engineering-Electrical, Other Graduate

Types of Positions: Internship **Degrees:** BA, BE, MEM, PhD

Work Authorization Desired: US Citizen, Permanent Resident (U.S.) **Contact Us:** Erik Russell, Project Manager, russell@whiterivertech.com

Website: http://www.whiterivertech.com/

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