

### osquery Super Features

Lauren Pearl Head of Strategy & Ops @ Trail of Bits

### Agenda



- Introduction Trail of Bits, myself, our osquery user study
- Super Features what they are, how to find, why they're important
- Findings 3 Super Features for osquery
- Conclusion what we're doing about it
- □ Q&A (?)

### **Trail of Bits**



# **Cyber security research company** - High-end security research with a real--world attacker mentality to reduce risk and fortify code.

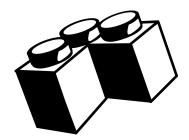
#### **Security Research**

 As a leading cybersecurity research provider to DARPA, the Army and the Navy – we create and release open source research tools



#### **Security Engineering**

 We offer custom engineering for every stage of software creation, from initial planning to enhancing the security of completed works



#### **Security Assessments**

 We offer security auditing for code and systems requiring extreme robustness and niche system expertise



### **Trail of Bits**



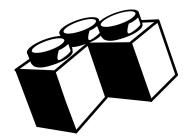
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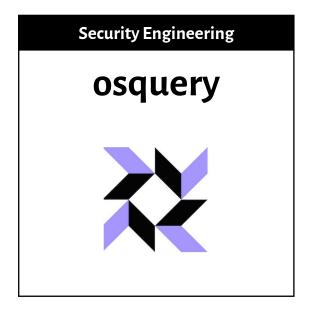


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### Trail of Bits - osquery





#### 2016

- Facebook asked us to port osquery to Windows

#### 2017

- AuditD-based File Integrity Monitoring
- Add Windows Event Log Logger Plugin
- Add Firehose/Kinesis support to Windows

#### 2018

- Improve container introspection
- Trail of Bits extension repo
  - EFIgy Extension
  - Google Santa integration extension
  - NTFS extension
  - Firewall management extension

### Who am I?



Name: Lauren Pearl

**Title:** Head of Strategy and Ops for Trail of Bits

Aka, Resident Business Nerd

#### What I am:

Internal and external business analyst

#### **Before Trail of Bits:**

Ran family a shoe retail company  $\rightarrow$ 

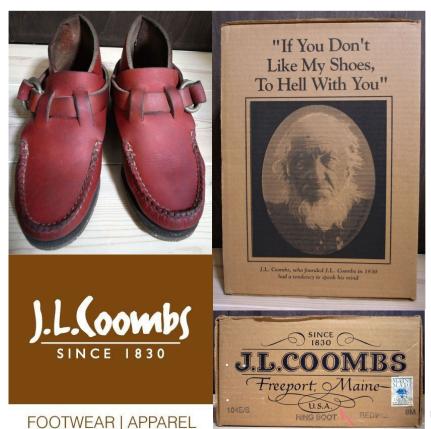
Stint as a web app dev (lite)

NYU MBA

Deloitte strategy and ops consultant

#### osquery Blogs:

- How are teams currently using osquery?
- What are the current pain points of osquery?
- What do you wish osquery could do?



### osquery User Study



- Interviewed 5 Silicon Valley tech companies
- Monitored osquery GitHub issues
- Added insights from pool of Trail of Bits clients
- Technical insights from Trail of Bits developers
- Management insight from dog-fooding osquery internally
- Edited and gut-checked by peers in the osquery community

# What are Super Features?

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### **Super Features**



**Definition:** Product attributes that represent a **foundational expansion** in a product's utility

#### In order to be a Super Feature, a potential feature must:

- Shift product niche into an additional market segment
- Must increase the consumer surplus
- Must not destroy existing value for users



### Expanding product niche



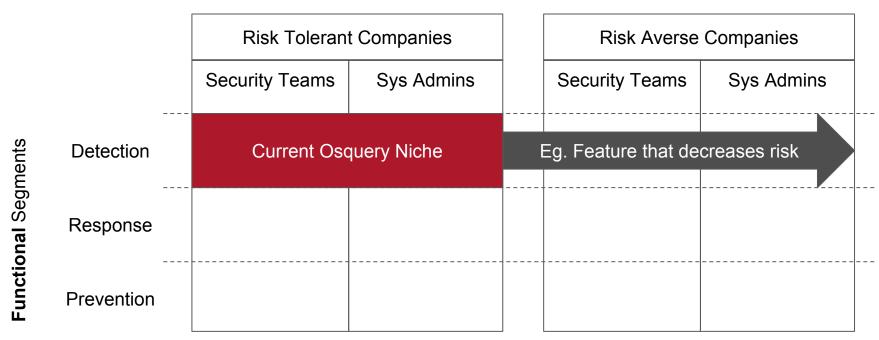
#### **User** Segments

		Risk Tolerant Companies		Risk Averse Companies	
		Security Teams	Sys Admins	Security Teams	Sys Admins
Functional Segments	Detection	Current Osquery Niche		 	
	Response				
	Prevention				

### Expanding product niche



#### **User** Segments



### Increasing consumer surplus



### **Consumer Surplus = Technology Value - Technology Price**

In order to increase Consumer Surplus with a new product, you have to provide **value advantages or price advantages** over the existing market technology

### Why identify osquery Super Features?



**Value maximization** - Focus on the features that beget the most value for users overall

**Development coordination** - No wandering dev path from different teams who want different things

**Product momentum** - Generate excitement by picking features that bring the product to the next level

# Findings! 3 osquery Super Features



# Super Feature #1: Write Access for Extensions



### Nightmare - HACKERS!!





### Reality - Stay safe by using extensions





• Read access only

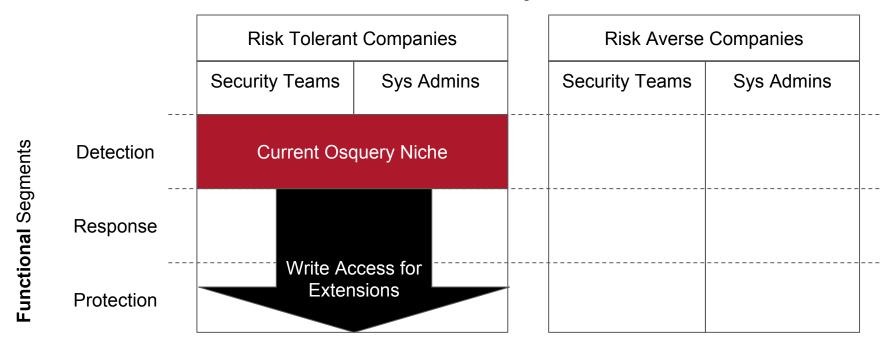
#### **Extensions**

- Only has write access to (non-core) tables that specifically enable the feature
- Constrained write access doesn't allow executables - it's just a list of addresses
- Utilizes least privilege by design

### Expanding osquery product niche



#### **User** Segments



### Write Access for Extensions



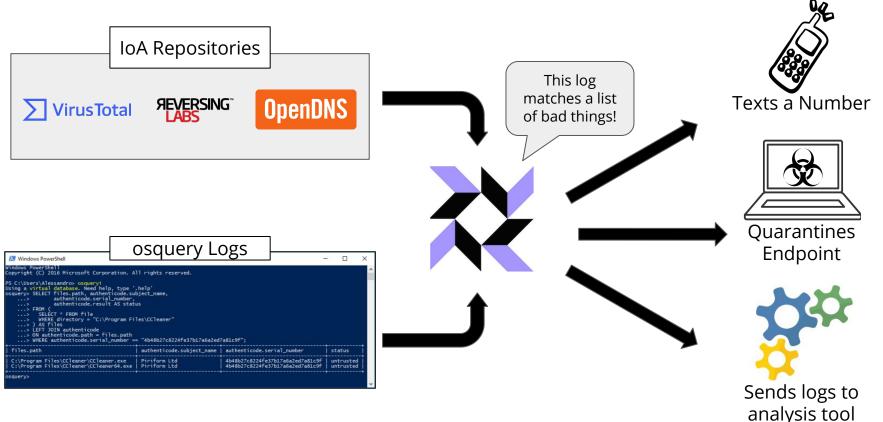
Increase consumer surplus	Advantages among commercial orchestration tools: <ul> <li>Users could harden the system right from the SQL interface</li> <li>Can cover all these needs, with more limited permissions: <ul> <li>Application whitelisting and enforcement</li> <li>Managing licenses</li> <li>Partitioning firewall settings</li> <li>Force password changes</li> <li>Revoke accounts</li> </ul> </li> </ul>	
Doesn't destroy value	<ul> <li>osquery core continues to only have read-access</li> <li>Write permission with least privilege in narrow channels</li> </ul>	
Bonus!	We've actually <u>already built this!</u> It's in a PR awaiting review. It enables:  Our firewall management extension  Our Google Santa integration extension	

# Super Feature #2: Triggered Response on Detection



### Triggered Response on Detection

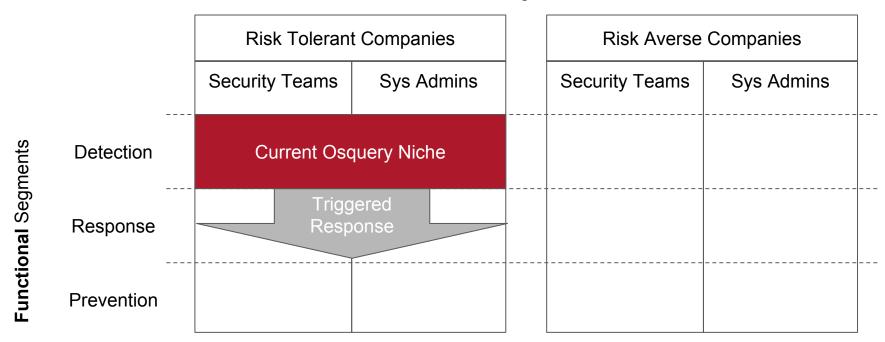




### Expanding osquery product niche



#### **User** Segments



### Triggered Response on Detection



Increase consumer surplus	<ul> <li>Advantages among current incident response tools:</li> <li>osquery would be more transparent and flexible</li> <li>Triggers and responses are infinitely customizable. Some examples:</li> </ul>	
	<ul> <li>"Upon detection of X log, query this table more often"</li> </ul>	
	<ul> <li>"If a process from this blacklist is logged, send all endpoint's query data to This Tool for analysis"</li> </ul>	
	o "If log Y is reported, quarantine the endpoint and send a message to CISO's pager"	
Doesn't destroy value	<ul> <li>Users can customize triggers and responses to minimize service disruptions from false positives</li> </ul>	

## Super Feature #3: Technical Debt Overhaul



### **Technical Debt Overhaul?**



How is this a Super Feature?



### Requests we heard



#### Guardrails & rules for queries:

Resources and parameters to prevent users from making mistakes

#### **Enhance Deployment Options:**

• Easier deployment & updating

#### Integrated Testing, Debugging, and Diagnostics:

• More resources for testing and diagnosing issues that help improve reliability and predictability

#### **Enhanced Event-Driven Data Collection:**

• Better event-handling configurations, published best practices, and guardrails for gathering data

#### **Enhanced Performance Features:**

• Do more with fewer resources. Either enhance performance, or allow osquery to operate on endpoints with low resource profiles or mission-critical performance requirements.

#### **Better Configuration Management:**

• Out of the box custom tables and osqueryd scheduled queries for differing endpoint environments

#### **Support for Offline Endpoint Logging:**

• Forensic data availability to support remote endpoints requiring offline endpoints to store data locally — including storage of failed queries — and push to the server upon reconnection

#### **Support for Common Platforms:**

• Support for all features on all operating systems.

### Requests we heard ... are from technical debt



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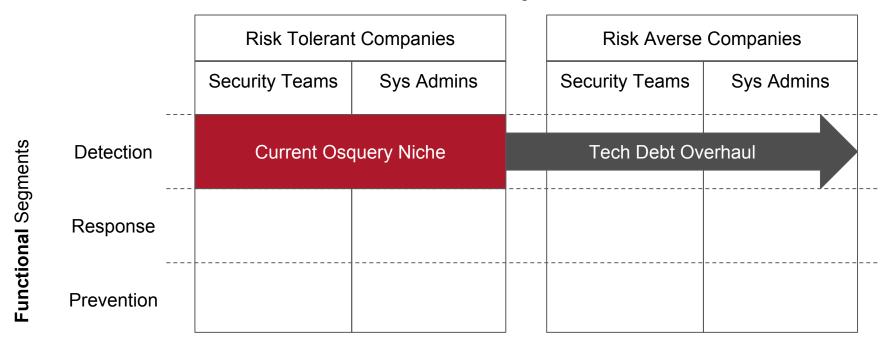
#### **Support for Common Platforms:**

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### Expanding osquery product niche



#### **User** Segments



### **Technical Debt Overhaul**



Increase consumer surplus	Increases advantages currently realized by osquery users, and increases the number of users who can access these advantages:  • Clears a majority of user issues around performance, reliability, and ease of use		
Doesn't destroy value	Doesn't, almost by definition		

## Where to now

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### osquery Development Support Plans!



#### Support Plans

#### **12-Month Assurance Plan:**

"All you can eat" osquery bug fixes and feature enhancements including:

- Root-cause and fix issues
- Develop new tables and extensions
- Redesign parts of osquery core as required

#### **Bespoke osquery Development:**

One-off engagements focused on individual features such as:

- Porting osquery to a new platform
- Proprietary or non-core features
- Forks

#### Resources for All Clients

- Private Trail of Bits Slack channel
- Trail of Bits osquery Clients group membership
- Bi-Weekly Iteration Planning Meeting

- Private GitHub repo with issue tracker
- Special access and support for Trail of Bits osquery extensions
- Early access to all software increments

### And here are the Benefits



- No show-stopping bugs
- Direct access to our team of engineers
- Peace of mind no internal engineers have to worry about issues with osquery
- First access to our latest releases means consistently cutting-edge technology
- Users drive the product direction of osquery, while Trail of Bits handles the heavy lifting



### **Contact Us**

**Lauren Pearl** 

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# **Appendix**

TRAJL BITS

### Write-Access for Extensions - IRL Proof



fwctl osquery Extension <a href="https://github.com/trailofbits/osquery-extensions/tree/master/firewall">https://github.com/trailofbits/osquery-extensions/tree/master/firewall</a>

Provides osquery with the ability to:

- View and manage the OS-native firewall rules and /etc/hosts file (port and host blocking)
- Verify what your endpoints are blocking, and add new blocking rules as needed

### Triggered Response - IRL Proof



osquery suites that have alerting:



Uptycs \_\_\_\_

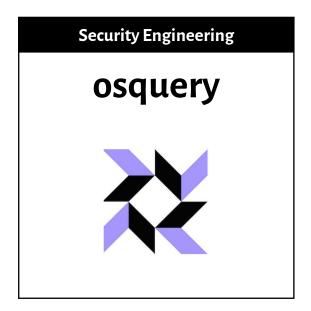
doorman

Example of custom alerting techniques:



### Technical Debt Overhaul - IRL Proof





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### Increasing consumer surplus - Open Source



**Definition:** Consumer surplus is the difference between what users are willing to pay (what they value) and what they actually have to pay

	Commercial Product	Open Source Product	
<b>Price</b> \$\$\$\$\$ - Subscription		\$ - Shared investment	
Ownership	Suppliers	Users	
Features	Based on supplier needs	Based on user needs	

If you replace a commercial solution with an equivalent or better open source one, consumer surplus is increased

### osquery users



#### Known user industries:

- High-tech service and products
- Mobile payments
- Media & telecom
- Retail
- Consulting & security services

#### Known user departments:

- Security
- System administration

### Expanding osquery product niche



#### **User** Segments

