# STEPHEN LEE

19 Pacifico Ave, Daly City, CA, 94015 · (650)515-9382

slee26@mail.sfsu.edu · https://www.linkedin.com/in/stephen-lee-822178174/

#### **EDUCATION**

#### **AUGUST 2016 - JULY 2020**

#### B.S. BUSINESS ADMINISTRATION - INFORMATION SYSTEMS, SAN FRANCISCO STATE UNIVERSTIY

- o Overall GPA: 3.46
- Coursework: Building Business Applications, Information Systems Analysis and Design, Managing Enterprise
  Data and Networks, IT Project Management, Multimedia Business Application Development, Building Web
  Applications with Open Source Software

## **EXPERIENCE**

#### **FEBRUARY 2020 - APRIL 2020**

#### **SALES ADMINISTRATIVE INTERN, SSF IMPORTED AUTO PARTS**

- Generated 200 leads weekly and presented findings to the sales team for further study on their qualities and their alignment with company qualifications
- Utilized the company database, IBM AS/400, to handle customer data and fulfill product orders for welcome and promotional kits

#### **JUNE 2019 - AUGUST 2019**

#### IT QUALITY ASSURANCE INTERN, STATE COMPENSATION INSURANCE FUND

- Assisted with the launch of the company website by conducting test cases to reduce the number of bugs and malfunctions for all devices and browsers
- Created, managed, and executed over 30 test scripts weekly that targeted any bugs and updates for employee applications
- Evaluated, documented, and relayed test results and findings over to project developers and managers to make necessary modifications to the application according to the device and browser

#### **OCTOBER 2016 - JULY 2018**

## **SALES ASSOCIATE, BABIES R US**

- $\circ \quad \text{Designated as shift lead and delegated tasks to the staff based on schedules and area of expertise} \\$
- o Shifted floor layouts in accordance to products demand and sales
- o Trained arriving and existing employees on updated store policies and incoming products
- o Created innovative initiatives weekly to promote and improve sales and customer satisfaction

## **EXTRACURRICULARS**

#### **OCTOBER 2017 - PRESENT**

## **ONLINE MARKETPLACE**

- o Completed over 150 transactions while maintaining a 4.9/5 customer satisfaction rating
- o Generated over \$3000 in profit to help pay for school tuition and materials
- Conduct aftermarket research and analyze market for competitive pricing on merchandise prior to listing

## **JANUARY 2016 - PRESENT**

#### PRIVATE SWIM INSTRUCTOR

- o Created weekly plans for specific clients based on experience, strengths, and weaknesses
- o Managed over 5 clients weekly while maintaining a full-time student schedule

# **SKILLS**

- o Languages: HTML/CSS, JavaScript, SQL
- Technologies: Microsoft Project/Access, SAP ERP Sim, IBM AS/400, MongoDB