Discovry.xyz

FIND THE VALUE, NOT PRICE OF NFTS

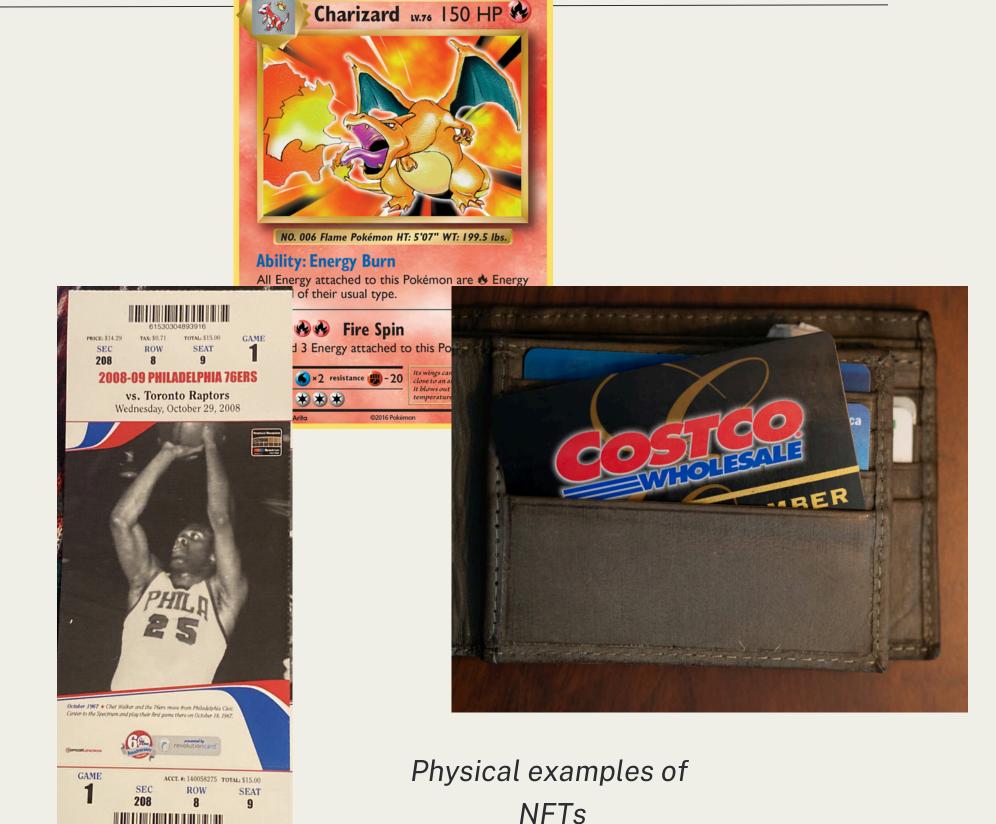
Benjamin Scheinberg ben@discovry.xyz April 2024

WHAT IS AN NFT?

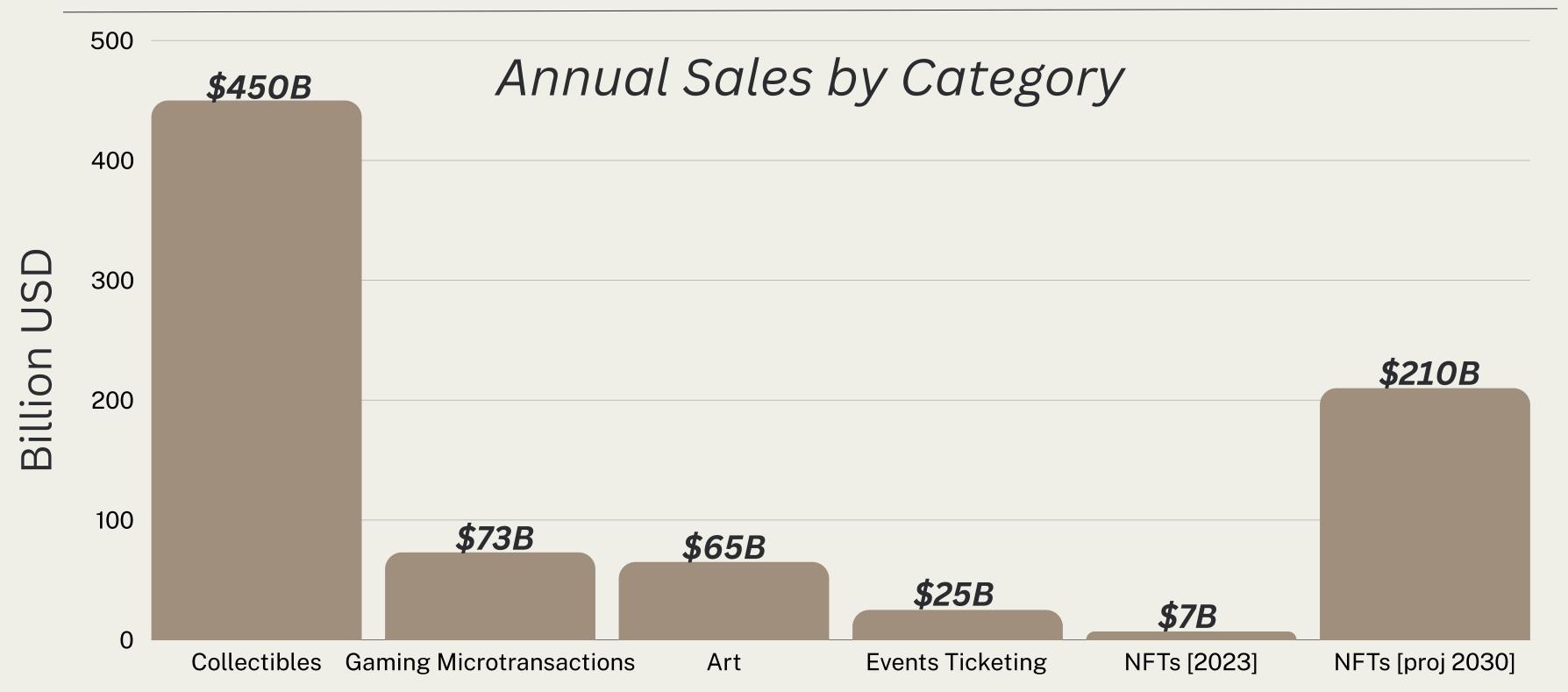
Non-Fungible Token (NFT) - a way to show ownership over an asset in a trusted way online

- Cannot be copied or divided
- Only one Owner
- Can be transferred, traded, or sold

Value is derived from the asset that the token represents



MARKET COMPARISON



^[1] https://www.marketdecipher.com/report/collectibles-market

^[2] https://www.researchandmarkets.com/report/online-microtransaction

^[3] https://www.ubs.com/global/en/our-firm/art/collecting/art-market-survey.html

^[4] https://www.alliedmarketresearch.com/events-industry-market

^[5] https://nftgo.io/macro/market-overview

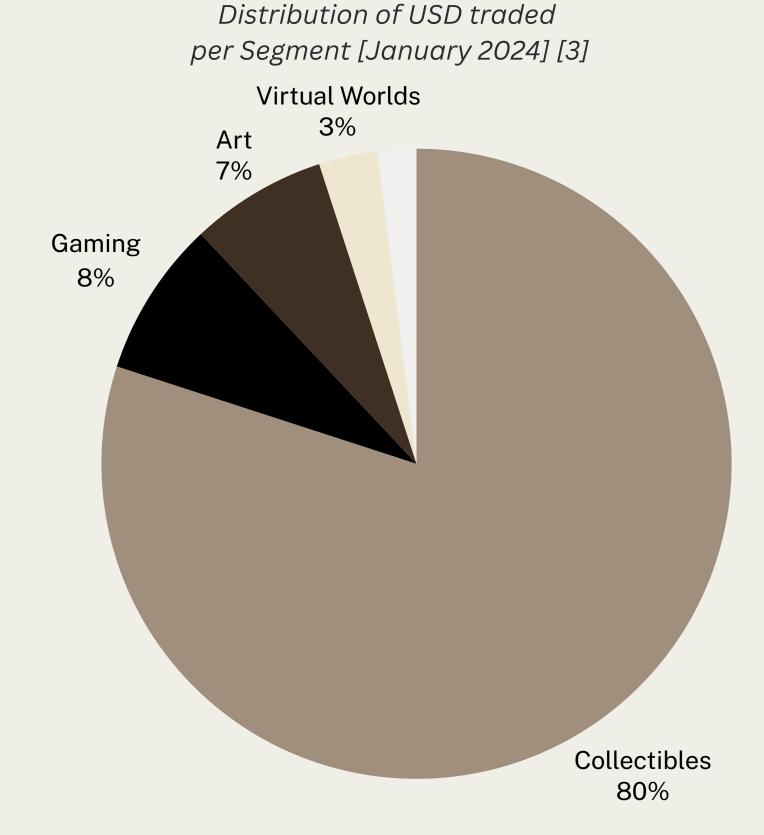
^[6] https://www.grandviewresearch.com/industry-analysis/non-fungible-token-market-report

NFT HOLDERS

Top reasons for owning NFTs [1]

- 80% bought for a specific utility
- 70% bought to be part of a Community

Only 30% of Americans know what an NFT is, but 75% of surveyed crypto holders also own NFTs [2]

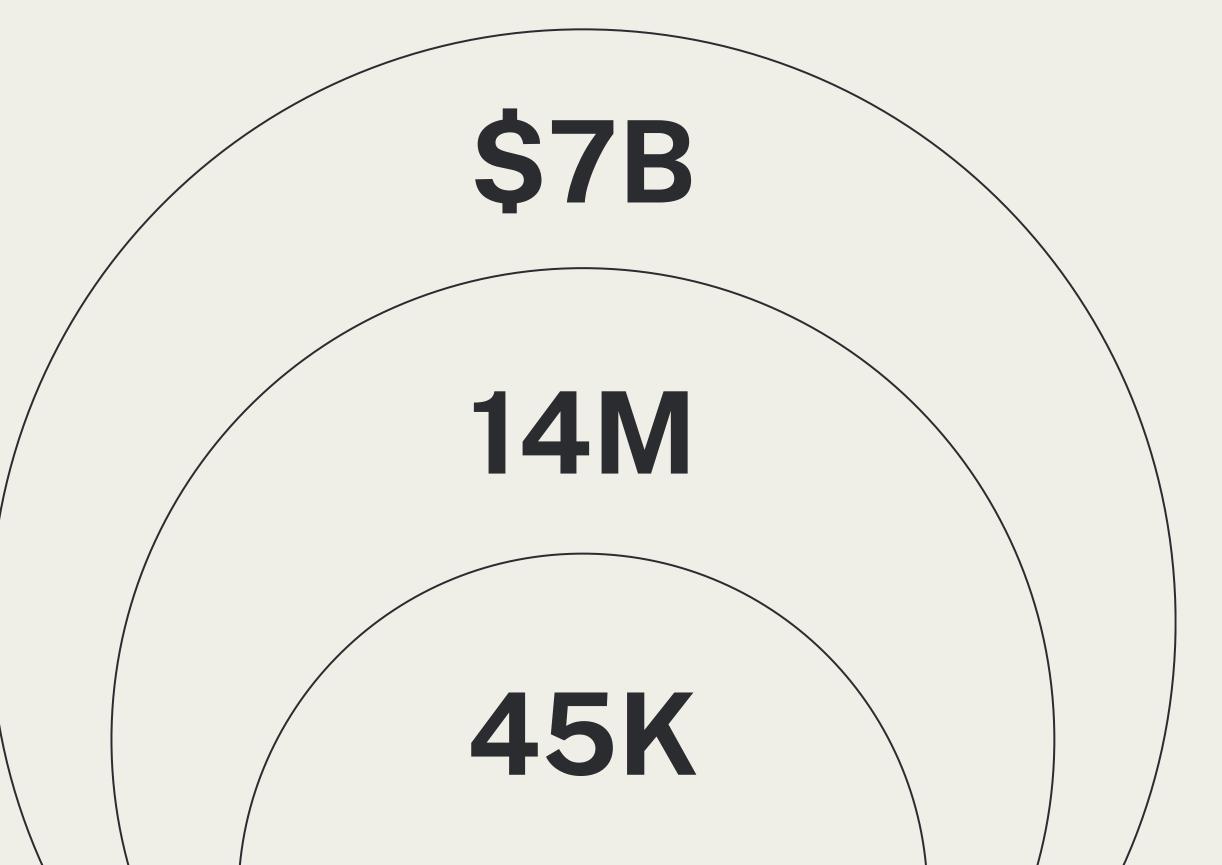


^[1] https://www.coingecko.com/research/publications/why-people-buy-nfts

^[2] https://www.coingecko.com/research/publications/how-popular-are-nfts

^[3] https://nft18.com/reports/january-2024-monthly-report/

SIZE OF MARKET TODAY



NFT yearly sales volume [1]

NFT Holders [2]

Active NFT Projects [3]

Collections with a sale in the past year

[1] https://nftgo.io/macro/market-overview

[2] https://fortunly.com/statistics/nft-statistics/

[3] https://nft18.com/reports/monthly-market-report-october-2023/

Problem

Solution

No easy way to find holder benefits

Aggregate utility and benefits for holders

Easy to fall for scams, vaporware, and rugpulls

Holders can verify data listed

Hard to stay 'in the loop' on holder news without social media

Email alerts to holders for upcoming events/mints/benefits

MARKETPLACE

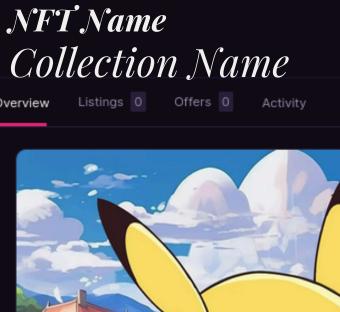
NFT PAGE

Currently main touchpoint for learning about an NFT

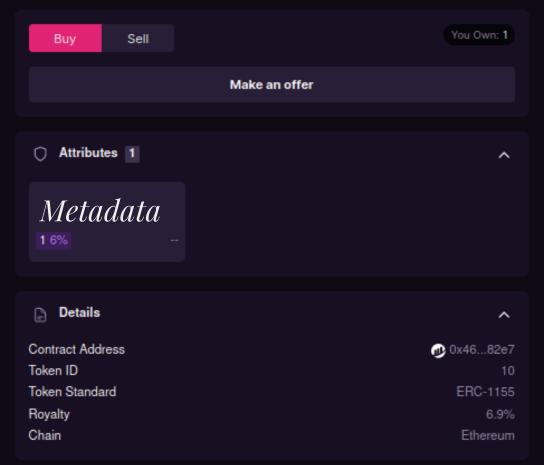
Is treated like a financial asset, while half of all NFTs rarely traded and sold for under \$200[1]

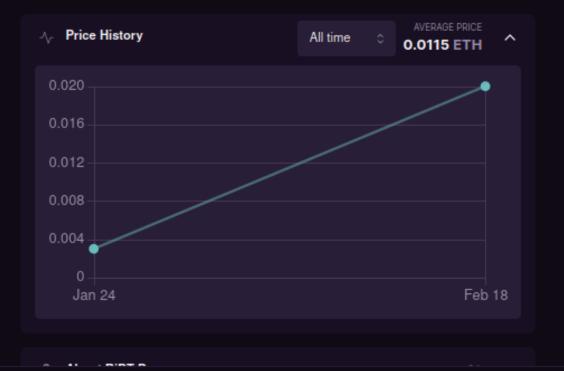
Confusion on "what" the user is actually buying

[1] https://www.coingecko.com/research/publications/why-people-buy-nfts









Top Offer: - ETH

Floor: 0.01 ETH 1%

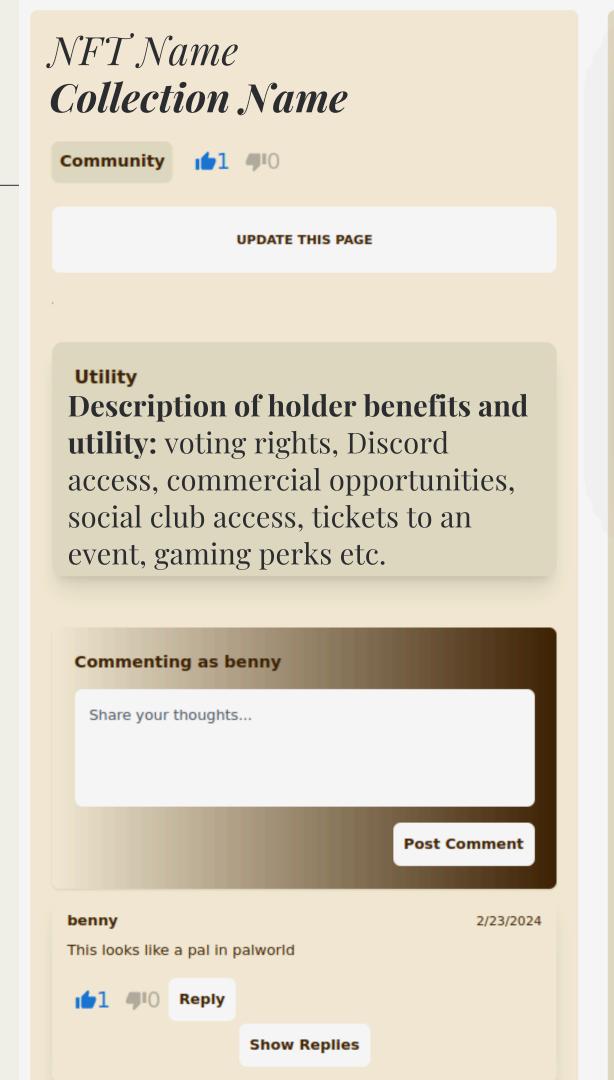
24hr Vol: 0 ETH

DISCOVRY.XYZ

NFT PAGE

Easily find NFT value not price. See why people want this and what they can do with it

Users, Holders, Creators all get different page update privileges to add license, events, benefits, etc.





License: CC0

1

Owner: Profile Link or Address
Creator: Profile Link or Address

News Feed

Whitelist for Frog Mint

Related NFT sales by the creator that the holder can get for sale or free

ETH Denver Party

Upcoming Event! Could be set to public or just holders

HOW IT WORKS

Aggregation

Metadata, utility, and events for NFTs collected through scraping tools

Interaction

Content rendered to be searched viewed, reviewed, updated by users

Engagment

Moderate pages, create events, and attest to content accuracy

Management

Bootstrap community management with email alerts, iterations of features

INDUSTRY LANSCAPE

	Marketplaces 2 NZ Bh	Social Media	Project Websites	Discovry.xyz
Shows NFT Metadata				
Shows utility and holder benefits				
Standard for all projects				
Shows project updates				
Email Alerts for holders				

ROADMAP

Beta Testing 2024 Q3

Prototype app for demonstration and testing Datapipeline finalized for all chains

Target: 1-100 users

40 Signups so far!

MVP Release **2024 Q4**

Feature complete app marketed to general public

Target: 100-1000 users

Iterate **2025 Q1**

Community specific features released behind paywalls.

Marketed to social crypto project leads

Target: 1000-10k users
1-50 subscriptions

Growth **2025 Q2**

Iterate features, implement engagement incentives.
Consider launching token

Target: 10k - 50k users 50-1k subscriptions

MONETIZATION

Subscriptions

	Premium Subscription Model	Monthly Cost
Discovry.xyz Premium Plan	Engagement metrics for all projects and advanced community management features	\$25
IMDbPro	Insights and connections for entertainment industy	\$12.50
Meetup Pro	Premium community management tools	\$35

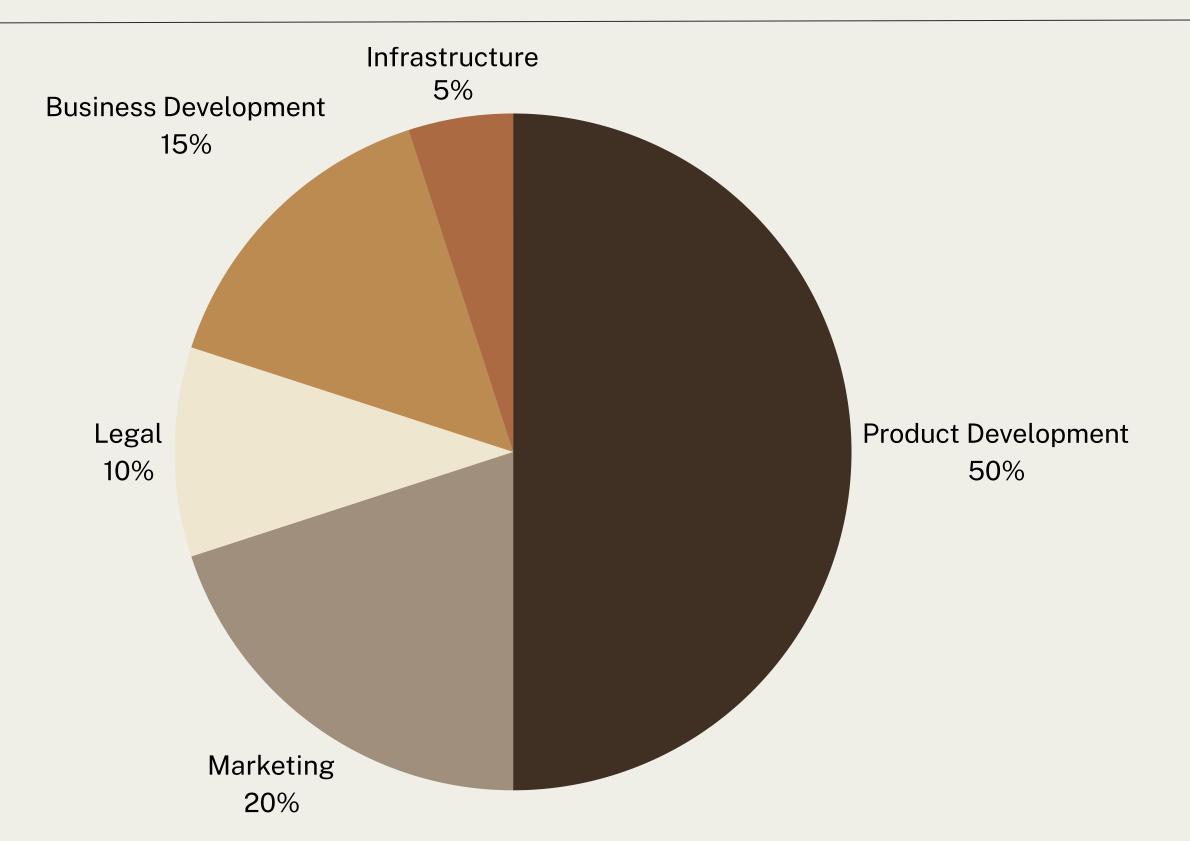
45k x \$25/Mo

Active projects

Monthly Subscription



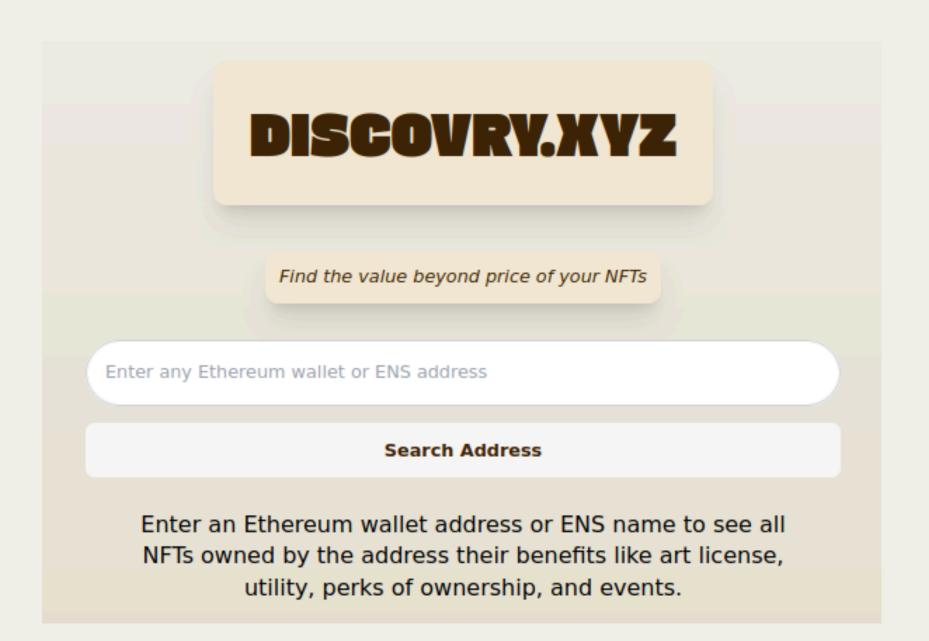
BUDGET



\$500K

12 months of development and operational runway

SIGN UP AND SEE FOR YOURSELF



Search for discovry.eth



APPENDIX A:

