Discovry.xyz

DISCOVER THE UTILITY OF NFTS

Benjamin Scheinberg November 2023

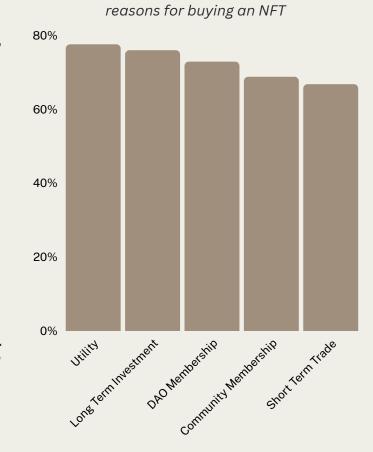
BACKGROUND

Only 30% of Americans know what an NFT is, but 75% of crypto holders own NFTs [1]

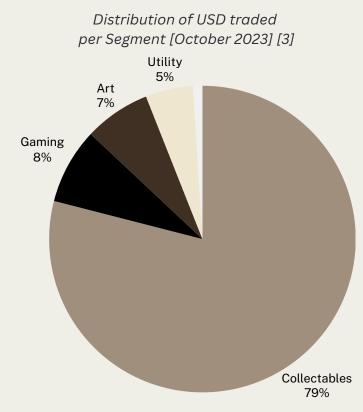
Top reason for owning NFTs [2]

- Utility
- Community

Not a single top NFT marketplace lists the creative license, utility, or benefits of holding the asset by default



Survey on the most important



 $[\]hbox{[1] https://www.coingecko.com/research/publications/how-popular-are-nfts}\\$

^[2] https://www.coingecko.com/research/publications/why-people-buy-nfts

^[3] https://nft18.com/reports/monthly-market-report-october-2023/

Finding out what your NFT does is difficult.

Discovry.xyz shows you the utility and rights of each NFT and incentivizes active engagement between the creators and owners

HOW IT WORKS

Content Creation

Owners/Creators create pages for their NFTs

Interaction

Users review and add content to pages

Community Engagment

Owners/Creators moderate pages and create events

Promotion

Highly engaged users and communities are prominently featured

Pages show the NFT content and added information on the ownership benefits like the creative license, entry to events, whitelist to mints, DAO membership, etc.

Users review NFTs and add missing content to the pages. User contributions can be rated on helpfulness

Creators moderate their pages and add content for news and events. Like a new related project, irl meetup for owners, or a snapshot to send out apparel to owners

App promotes the most active and positive Users and Pages encouraging use.

PAGE

Initial data pulled from NFT metadata. More added by users/consumers

User audited utility and ownership benefits

Users comment and review!

My Body, Our Fight

LUCINE



Madam Frog is front and center, ready to fight for her rights with her trusted sidekick.

This NFT was minted in June 202, prior to the official launch of Madam Frog (Genesis and Gen 1) in the name of activation.

UTILITY

CLUB MEMBERSHIP

Access to private chatroom Entry to private events like Basel Miami Clubs and Open Bars

REVENUE

Art is CCO, free to use and reproduce Artist collects 3% royalties on trades



Discussion

Artcritic84:

This work boldly challenges the status quo. It engages playfully with the body positivity and sexuality of Nicki Minaj. As Lucine made the frog her symbol this work can be seen as her avatar

oxo4673...677:

I disagree, the work is gross and comes across as crass.

I love the community around this NFT. In our chatroom we always support each other and talk about coming up as women in web3. So excited to see everyone at Basel!!!







Sales Aggregation

EVENTS

Date	DESCRIPTION	HOLDERS ONLY	RSVPs
DECEMBER 9, 2023	BASEL MIAMI OPEN BAR	YES	15
NOVEMBER 12, 2023	FALL FAN MEETUP	No	211
OCTOBER 31, 2023	SNAPSHOT FOR SPOOKY SWAG	YES	-

Events encourage community engagement and keep attention

SIZE OF MARKET TODAY

\$6.7B 6.3M 45K

NFT total market cap [1]

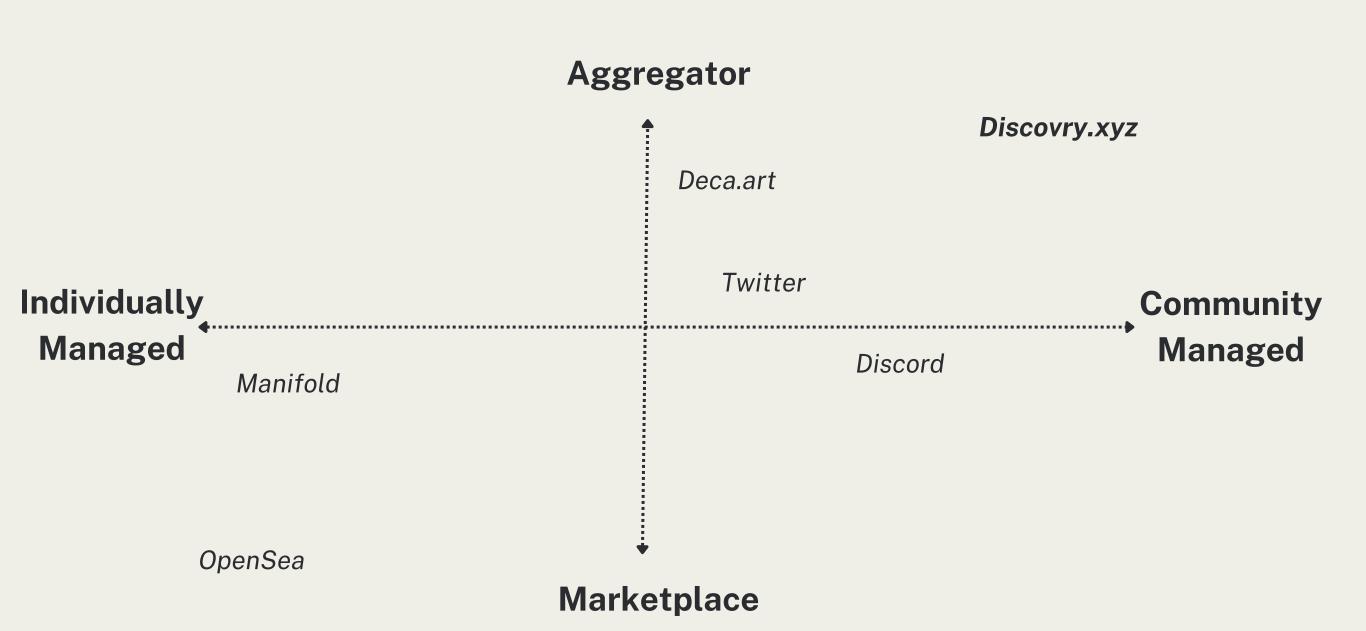
NFT Holders [1]

Active Projects in 2023 [2]

Collections with a sale in the past year

[1] https://nftgo.io/analytics/market-overview [2] https://nft18.com/reports/monthly-market-report-october-2023/

NFT INDUSTRY LANSCAPE



MONETIZATION

Subscriptions

Access market insights, more features to promote pages, announce new events, access to newer features.

	Premium Subscription Model	Monthly Cost
Discovry.xyz Premium Plan	Engagement metrics for all projects and advanced community management features	\$25
IMDb Pro	Insights and connections for entertainment industy	\$12.50
Meetup Pro	Premium community management tools	\$35

45k x \$25/Mo

Active projects Monthly Subscription



ROADMAP

MVP **2023 Q4**

Release MVP for individual creators and collectors.

Features for commentary engagement and utility listed. Build a list of devoted early adopters

Target: 1-100 users

Iterate

2024 Q1

Distribute to early adopters and iterate aggressively.

Attend industry events and conferences and events to find and engage with leaders and champions of blue chip NFT projects to onboard.

Target: 100-1000 users

Community **2024 Q2**

Release community

management tools. Bring on NFT community members as advocates. Engage for community feedback and request for features.

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Target: 1000-10k users
1-100 subscriptions

Growth 2024 03

2024 Q3

Sell subscriptions and roll out more monetization. Test priors and monitor growth metrics to find product market fit.

Target: 10k - 50k users

100-2k subscriptions