## **Vedanta Limited Valuation Report**

#### **Company Overview**

Vedanta Limited has emerged over the years as a global leader in diversified natural resources. With a significant presence in Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, and Aluminum, Vedanta has made its mark in mineral exploration, extraction, and metal production. Their integrated approach covers the entire industry value chain, right from exploration to extraction, processing, and smelting. Their operations span across India, South Africa, and Namibia.

Vedanta's commitment to sustainable development, employee welfare, and strong corporate governance practices underlines its aim to balance economic prosperity, environmental stewardship, and societal progress. Through various operational units in India and abroad, Vedanta aims to serve the community by fulfilling the growing demand for raw materials, energy, and new age technologies.

## Competition

The natural resources sector is fiercely competitive. Vedanta Limited's main rivals include multinational giants such as BHP Group, Rio Tinto, and Glencore. These companies, along with Vedanta, battle for market share in the global commodities market, especially in regions abundant in natural resources.

In addition to these well-established companies, Vedanta also faces competition from emerging companies and national mining corporations in countries with significant mineral reserves. These corporations, backed by governmental support, can provide stiff competition in terms of access to reserves and pricing power.

Local Indian peers include of Hindustan Zinc Ltd, Hindustan Copper Ltd, Gravita India Ltd, Bharat Wire Ropes Ltd, Ram Ratna Wires Ltd, Nile Ltd, Bhagyanagar India Ltd, Shalimar Wires Industries Ltd, Cubex Tubings Ltd, Bonlon Industries Ltd, Poojawestern Metaliks Ltd, Southern Magnesium & Chemicals Ltd, MFS Intercorp

### Management

Vedanta Limited is helmed by CEO Sunil Duggal, who brings with him a wealth of experience in the resources industry. Prior to his current role, he had a successful tenure as the CEO of Hindustan Zinc Limited, a Vedanta Group company, where he effectively drove growth and efficiency measures. With over 35 years of experience across different sectors, his broad industry knowledge has proved instrumental in steering Vedanta through volatile market conditions.

Under Duggal's leadership, Vedanta has seen a significant increase in its operational efficiency, profitability, and a further strengthening of its global footprint. His commitment to ethical business practices and sustainable development has also placed Vedanta as a leading player in the resources industry in terms of its environmental, social, and governance (ESG) measures.

Anil Agarwal is the founder and Chairman of Vedanta Resources Limited. Anil Agarwal is known for his entrepreneurial spirit and has played a significant role in the Indian natural resources industry. He has been instrumental in India's growth story and has often voiced his desire to see India become self-reliant in natural resources.

Vedanta's commitment to transparency, ethical business practices, and good corporate governance, as outlined in their annual report, suggests a corporate culture that values integrity. This culture is often a reflection of the values of the company's leadership, including the chairman.

Anil Agarwal has also been involved in various philanthropic activities, including pledging 75% of his family's wealth to charitable causes, which could be seen as a testament to his personal integrity and commitment to social good.

Under their leadership, the company has consistently grown its revenue and expanded its global presence.

Regarding integrity, the company has made it one of their core values. This suggests that the management team is committed to upholding high ethical standards in all their business dealings. They believe in transparency and integrity in line with their values, and they are committed to disclosing relevant information pertaining to their material issues with the highest standards of transparency and integrity.

The company also emphasizes good governance as an imperative. They are committed to responsible business decisions and actions that safeguard the best interests of their stakeholders and promote social good. This commitment to good governance, transparency, and ethical business practices is a strong indicator of the management team's integrity.

#### Valuation

"All the numbers mentioned are either taken from <a href="https://finance.yahoo.com/">https://finance.yahoo.com/</a> or <a href="https://finance.yahoo.com/">https://finance.yahoo.com/</a> or <a href="https://www.screener.in/">https://finance.yahoo.com/</a> or <a href="https://www.screener.in/">https://finance.yahoo.com/</a> or <a href="https://www.screener.in/">https://finance.yahoo.com/</a> or <a href="https://www.screener.in/">https://www.screener.in/</a>."

#### Step 1: Joel Greenblatt's Magic Formula [1]

I implemented Joel Greenblatt's Magic Formula on Indian Stocks with Market Capitalization of over INR 5000 Crore

- a. Calculate each company's earnings yield (EBIT ÷ Enterprise Value).
- b. Calculate each company's return on invested capital [EBIT ÷ (Net Fixed Assets + Working Capital)].
- c. Rank selected companies by earnings yields and return on invested capital.
- d. Rank the summation of ranks of earning yields and return on invested capital from highest to lowest.
- e. Select the top 30 ranked stocks.

### To summarize, find top 30 stocks based on combination of Cheap and Wonderful.

Below is the table of Top 30 Magic Formula stocks that have Market Capitalization > INR 5000 Crore as of July 10, 2023

Name	EARNINGS_YIELD	ROIC	Earnings_Yield_rank	ROIC_rank	Magic_Formula_rank
Oil India	32.66	43.45	560	523	565
CPCL	48.16	37.97	564	512	564
GMDC	31.86	40.73	559	516	563
Angel One	13.22	53.5	527	533	562
Coal India	35.67	30.54	562	489	561
NMDC	26.02	30.84	553.5	492	560
Fusion Microfin.	9.77	88.66	495	549	559
L&T Fin.Holdings	9.88	68.68	498.5	541	558
NBCC	9.05	331.07	478	560	557
REC Ltd	8.91	291.35	473	559	556
Hindustan Zinc	10.49	42.32	508	520	555
Deepak Fertiliz.	18.48	29.01	547	478	554
Castrol India	9.5	58.76	488	536	553
GHCL	27.36	27.72	556	467	552
G R Infraproject	13.49	30.85	529	493	551
Motil.Oswal.Fin.	14.93	29.33	537	480	550
Coromandel Inter	10.58	32.45	511.5	495.5	549
Aditya AMC	7.6	345.4	442	561	547.5
Godfrey Phillips	9.02	45.4	476	527	547.5
Vedanta	16.47	26.13	539	461	546
Engineers India	7.86	89.17	447.5	550	545
Life Insurance	11.82	27.84	521	469	544
Apar Inds.	9.07	36.19	480	509	543
H.G. Infra Engg.	11.1	28.66	513	475	542
Mazagon Dock	9.03	36.21	477	510	541
Archean Chemical	9.11	34.2	482	503	540
PNC Infratech	9.86	29.52	497	484	539
Brightcom Group	42.71	22.31	563	417	538
Supreme Petroch.	8.47	40.98	460	517	537

I found that Vedanta was one of the Blue-Chip stocks and decided to further pursue more research into it.

## **Step 2: DCF Analysis of the picked stock Vedanta** [7]

Vedanta has grown about 20% on average in the past 5 years. Based on that, I have used very conservative growth rates (5% and 3%) and terminal value (12) for the calculation.

Inputs							
Growth Rate (yrs 1 -5)	5%			Year	FCF	PV	
Growth rate (yrs 6 - 10)	3%			1	19411	16879	Crores
Discount Rate	15%			2	20382	15411	Crores
Terminal Value (multiple of FCF)	12			3	21401	14071	Crores
Year 1 Free Cash Flow	19411	Crores		4	22471	12848	Crores
Excess Capital (Cash)	18344	Crores		5	23594	11730	Crores
Debt	66628	Crores		6	24302	10506	Crores
Shares Outstanding	371	Crores		7	25031	9410	Crores
Stock Ticker	VEDL			8	25782	8428	Crores
				9	26555	7549	Crores
				10	27352	6761	Crores
				10	328226	81132	Crores
			Present Value of Future Cash Flows/ Enterprise Value			INR 194,727	Crores
			Equity value			INR 146,443	Crores
			Value of Stock			INR 395	

As of July 11, 2023 - the stock price is INR 277.55 which is about 42.3 % cheaper than the above DCF valuation resulting in a good margin of safety.

**Step 3: Relative Value (**Ranking Vedanta with its peers)

# Based on Magic Formula:

Company	Earnings_Yield	ROIC E	Earnings_Yield_ran k	ROIC_rank	Magic_Formula_rank
Southern Magnesium & Chemicals Ltd	0.184	0.534	14	13	14
Hindustan Zinc Ltd	0.104	0.423	11	11	12
MFS Intercorp	0.0949	0.472	10	12	12
Vedanta Ltd	0.166	0.261	13	9	12
Nile Ltd	0.14	0.121	12	6	10
Shalimar Wires Industries Ltd	0.0917	0.126	9	7	9
Hindustan Copper Ltd	0.0362	0.991	1	14	8
Gravita India Ltd	0.0591	0.266	4	10	7
Bharat Wire Ropes Ltd	0.0814	0.106	8	5	5.5
Ram Ratna Wires Ltd	0.0632	0.137	5	8	5.5
Bhagyanagar India Ltd	0.0755	0.0568	6	3	3.5
Cubex Tubings Ltd	0.0799	0.0501	7	2	3.5
Poojawestern Metaliks Ltd	0.0547	0.0712	3	4	2
Bonlon Industries Ltd	0.0486	0.0271	2	1	1

# Based on Price to Book Value (P/B):

Company	РВ	PB_rank
Hindustan Zinc Ltd	10.8	14
Bharat Wire Ropes Ltd	7.23	13
Gravita India Ltd	7.14	12
Hindustan Copper Ltd	5.52	11
Southern Magnesium & Chemicals Ltd	4.84	10
MFS Intercorp	4.21	9
Ram Ratna Wires Ltd	4.13	8
Poojawestern Metaliks Ltd	2.65	7
Vedanta Ltd	2.62	6
Shalimar Wires Industries Ltd	2.5	5
Bhagyanagar India Ltd	1.18	4
Nile Ltd	1.16	3
Cubex Tubings Ltd	0.79	2
Bonlon Industries Ltd	0.59	1

# Based on Price to Earnings (P/E):

Company	PE	PE_rank
Shalimar Wires Industries Ltd	157	14
Hindustan Copper Ltd	38.9	13
Poojawestern Metaliks Ltd	30.8	12
Ram Ratna Wires Ltd	28.7	11
Bonlon Industries Ltd	26.8	10
Gravita India Ltd	20.9	9
Bharat Wire Ropes Ltd	20.7	8
Cubex Tubings Ltd	19.2	7
Bhagyanagar India Ltd	17.2	6
MFS Intercorp	14.4	5
Hindustan Zinc Ltd	13.3	4
Nile Ltd	10.2	3
Vedanta Ltd	9.66	2
Southern Magnesium & Chemicals Ltd	8.77	1

# Based on Price to Free Cash Flow (CMP/FCF):

Company	PFCF	PFCF_rank
Gravita India Ltd	143	14
MFS Intercorp	112	13
Ram Ratna Wires Ltd	29.2	12
Southern Magnesium & Chemicals Ltd	19.2	11
Hindustan Copper Ltd	17	10
Hindustan Zinc Ltd	14.2	9
Nile Ltd	9.72	8
Vedanta Ltd	5.05	7
Shalimar Wires Industries Ltd	5	6
Bonlon Industries Ltd	-1.26	5
Bhagyanagar India Ltd	-3.89	4
Cubex Tubings Ltd	-7.46	3
Bharat Wire Ropes Ltd	-25.3	2
Poojawestern Metaliks Ltd	-37.4	1

### Based on 5 Year Return on Equity (ROE 5 Year):

Company	ROE_5Yr	ROE_5Yr_rank
Southern Magnesium & Chemicals Ltd	0.342	14
Gravita India Ltd	0.311	13
MFS Intercorp	0.286	12
Hindustan Zinc Ltd	0.256	11
Vedanta Ltd	0.214	10
Ram Ratna Wires Ltd	0.132	9
Nile Ltd	0.11	8
Poojawestern Metaliks Ltd	0.0617	7
Bhagyanagar India Ltd	0.0491	6
Hindustan Copper Ltd	0.0478	5
Cubex Tubings Ltd	0.0251	4
Bonlon Industries Ltd	0.0246	3
Bharat Wire Ropes Ltd	-0.0335	2
Shalimar Wires Industries Ltd	-0.189	1

### **Relative Value Analysis:**

- a. Vedanta Ranks 2<sup>nd</sup> highest based on Magic Formula and 5<sup>th</sup> highest based on 5 Year Return on Equity.
- b. Vedanta Ranks 2<sup>nd</sup> cheapest based on P/E, 6<sup>th</sup> based on P/B and 7<sup>th</sup> based on P/ FCF.
- c. Out of the list Bharat Wire Ropes Ltd, Hindustan Copper Ltd, Ram Ratna Wires Ltd, Vedanta Ltd, Hindustan Zinc Ltd, Gravita India Ltd are only 7 companies feasible for investment based on Liquidity Risk and Market Capitalization. The other 8 stocks are in either single, double- or triple-digit crore market capitalization and illiquid. This only improves the above relative rankings of Vedanta further.

Back tests show Low P/B, Low P/E, Low P/FCF [3,4,5], High ROE [2] have outperformed the market over the long term and tend to lose less than the market during poor overall market.

Depending on the business, Greenblatt uses some combination of four standard valuation techniques. [8]

Method 1: he performs a discounted cash flow analysis, calculating the net present value of the company's estimated future earnings.

Method 2: he assesses the company's relative value, comparing it to the price of similar businesses.

Method 3: he estimates the company's acquisition value, figuring out what an informed buyer might pay for it.

Method 4: he calculates the company's liquidation value, analyzing what it would be worth if it closed and sold its assets.

I have chosen to use Method 1 and Method 2 here. I believe it is difficult to estimate the current value of assets and therefore, did not choose to go with either acquisition value or liquidation value method.

#### Risk

Investing in any company, including Vedanta, comes with a variety of risks. Here are some of the risks associated with investing in a company like Vedanta, which is a natural resources company with operations in metals and mining, oil & gas, and power sectors.

- Commodity Price Volatility: The revenues and profitability of companies like Vedanta are
  closely linked to commodity prices. Any fall in prices of commodities such as zinc, aluminum,
  copper, iron ore, oil, etc. could severely impact their bottom line. Conversely, rising prices
  could boost profitability.
- Regulatory Risks: Mining and natural resources companies are subject to a vast array of regulations related to environmental impact, worker safety, taxes, royalties, and other factors. Any changes in these regulations could impact operations and profitability. Additionally, non-compliance with regulations can lead to fines, penalties, and even suspension of operations.
- Geopolitical Risks: Vedanta operates in various parts of the world. Political instability,
  regulatory changes, and societal unrest in any of these regions could adversely impact
  operations. This risk is magnified if a significant portion of their operations or revenue comes
  from politically unstable regions.

- 4. Operational Risks: Any issues related to the operation of mines or other facilities, such as accidents, equipment failures, labor strikes, or natural disasters, could halt production and affect revenues.
- 5. Legal Risks: Vedanta, like other corporations, is subject to legal actions that could impact its financial health. For example, the company has previously faced legal issues related to environmental and human rights concerns.
- 6. Financial Risks: Like any other company, Vedanta faces financial risks related to its capital structure, interest rates, and exchange rates. A significant amount of debt can increase the company's risk in case of a downturn.
- 7. Sustainability and ESG Risks: Environmental, Social, and Governance (ESG) factors are becoming increasingly important to investors. Companies in the natural resources sector often face scrutiny due to the environmental impact of their operations, labor practices, and governance issues. Failure to meet ESG expectations can affect the company's reputation and stock price.

Even though the commodity business is fraught with multiple risks, the use of prudent forecasting and the incorporation of a substantial safety margin should effectively balance and mitigate these risks.

### References

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