adam okulicz-kozaryn
adam.okulicz.kozaryn@gmail.com

this version: Tuesday 2<sup>nd</sup> December, 2014 17:24

## <u>outline</u>

- BANFIELD, E. (1967): The moral basis of a backward society., Free Press.
- Berggren, N. and H. Jordahl (2006): "Free to trust: Economic freedom and social capital," Kyklos, 59, 141–169.
- DEFILIPPIS, J. (2001): "The myth of social capital in community development," Housing Policy Debate, 12, 781–806.
- MIKAELA J. DUFUR, TOBY L. PARCEL, K. P. T. (2012): "Does Capital at Home Matter More than Capital at School?: Social Capital Effects on Academic Achievement," Research in Social Stratification and Mobility.
- PUTNAM, R. D. (2001): Bowling Alone: The Collapse and Revival of American Community, New York, NY: Simon & Schuster.
- Sosis, R. (2005): "Does religion promote trust? The role of signaling, reputation, and punishment," Interdisciplinary Journal of Research on Religion, 1, 1–30.

3/17

- ♦ 10-20min, be brief and to the point
- expect questions and be prepared to defend your story
- see more comments below about the paper

they apply to presentation as well

⋄again, i like reading early drafts....

- ♦ 10-20min, be brief and to the point
- expect questions and be prepared to defend your story
- see more comments below about the paper

they apply to presentation as well

oagain, i like reading early drafts.

- ♦ 10-20min, be brief and to the point
- expect questions and be prepared to defend your story
- see more comments below about the paper they apply to presentation as well
- oagain, i like reading early drafts.

- ♦ 10-20min, be brief and to the point
- expect questions and be prepared to defend your story
- see more comments below about the paper they apply to presentation as well
- oagain, i like reading early drafts.

- ♦ 10-20min, be brief and to the point
- expect questions and be prepared to defend your story
- see more comments below about the paper they apply to presentation as well
- ♦ again, i like reading early drafts...

## definition

- many definitions

#### definition

- many definitions
- simply, a relationship with others—e.g.:
  - marriage, church attendance, time spent at a tavern, etc

#### definition

- many definitions
- ♦ simply, a relationship with others—e.g.:
- · marriage, church attendance, time spent at a tavern, etc etc

- ⋄civic engagement (e.g. voting)
- last yeart classmates
- ·"an asset to achieve something'
- ·"relationship to accomplish something"

- ♦ an asset
- ⋄civic engagement (e.g. voting)
- ♦last yeart classmates
- ·"an asset to achieve something"
- ·"relationship to accomplish something"

- ♦ an asset
- ⋄civic engagement (e.g. voting)
- last yeart classmates:
- ·"an asset to achieve something"
- ·"relationship to accomplish something"

- ocivic engagement (e.g. voting)
- ♦ last yeart classmates:
- ·"an asset to achieve something"
- ·"relationship to accomplish something"

- ♦ an asset
- ⋄civic engagement (e.g. voting)
- last yeart classmates:
- ·"an asset to achieve something"
- ·"relationship to accomplish something"

- there is lots of talk about social capital recently
- ♦ this is one of my areas of interest/research
- or am happy to chat about it; let me know if you know something interesting, a paper, a presentation, data, etc.
- ♦ the most popular book: Putnam (2001)

- there is lots of talk about social capital recently
- this is one of my areas of interest/research
- of am happy to chat about it; let me know if you know something interesting, a paper, a presentation, data, etc
- ♦ the most popular book: Putnam (2001)

- there is lots of talk about social capital recently
- this is one of my areas of interest/research
- oi am happy to chat about it; let me know if you know something interesting, a paper, a presentation, data, etc
- ♦ the most popular book: Putnam (2001)

- there is lots of talk about social capital recently
- this is one of my areas of interest/research
- i am happy to chat about it; let me know if you know something interesting, a paper, a presentation, data, etc
- ♦ the most popular book: Putnam (2001)

## critique of Putnam

- ♦ There has been criticism of Putnam's work on social capital.
  - For instance, DeFilippis (2001) criticized Putnam by stressing that for social capital to be effective, there needs to be economic capital.
- We think, that neither Putnam, nor most people would dispute this—indeed, for anything to work, there needs to be economic capital.

## critique of Putnam

- ⋄There has been criticism of Putnam's work on social capital.
- For instance, DeFilippis (2001) criticized Putnam by stressing that for social capital to be effective, there needs to be economic capital.
  - >We think, that neither Putnam, nor most people would dispute this—indeed, for anything to work, there needs to be economic capital.

## critique of Putnam

- ♦ There has been criticism of Putnam's work on social capital.
- For instance, DeFilippis (2001) criticized Putnam by stressing that for social capital to be effective, there needs to be economic capital.
- We think, that neither Putnam, nor most people would dispute this-indeed, for anything to work, there needs to be economic capital.

- one of measures/dimensions/proxies for social capital is trust
- ♦trust is an amazingly great thing
- $\diamond$  imagine a world where we can 100% trust everybody
- no need for military, police, security, TSA

- one of measures/dimensions/proxies for social capital is
  trust
- trust is an amazingly great thing
- $\diamond$  imagine a world where we can 100% trust everybody
- ⋄no need for military, police, security, TSA

- one of measures/dimensions/proxies for social capital is
  trust
- trust is an amazingly great thing
- ♦ imagine a world where we can 100% trust everybody
- ⋄no need for military, police, security, TSA

- one of measures/dimensions/proxies for social capital is
  trust
- trust is an amazingly great thing
- ♦ imagine a world where we can 100% trust everybody
- ono need for military, police, security, TSA

- ♦ but even imperfect level of trust is great
- tor instance in the US, I can trust most people
- ♦ for instance, most Polish students cheat during the exams
- at college
- effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- physicians
- oin the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- on Poland, on the other hand, I cannot trust most people
- ofor instance, most Polish students cheat during the exams at college
- and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- oin the US on the other hand, most students don't cheat
- oin Poland you can and are even expected to bribe police, physicians
- in the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ in Poland, on the other hand, I cannot trust most people
- ofor instance, most Polish students cheat during the exams at college
- ⋄and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- oin Poland you can and are even expected to bribe police, physicians
- ♦ in the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ in Poland, on the other hand, I cannot trust most people
- ⋄ for instance, most Polish students cheat during the exams at college
- and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- in Poland you can and are even expected to bribe police, physicians
- ♦ in the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ in Poland, on the other hand, I cannot trust most people
- ofor instance, most Polish students cheat during the exams at college
- ⋄and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- ◇in the US on the other hand, most students don't cheat
- in Poland you can and are even expected to bribe police, physicians
- ♦ in the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ in Poland, on the other hand, I cannot trust most people
- ofor instance, most Polish students cheat during the exams at college
- ⋄and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- oin Poland you can and are even expected to bribe police, physicians
- ♦ in the U.S. most of the time bribing is not a good idea

- but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ in Poland, on the other hand, I cannot trust most people
- ofor instance, most Polish students cheat during the exams at college
- and some faculty even say that it is ok to cheat if you put effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- oin Poland you can and are even expected to bribe police, physicians
- in the U.S. most of the time bribing is not a good idea

physicians

- ♦ but even imperfect level of trust is great
- ♦ for instance in the US, I can trust most people
- ♦ for instance, most Polish students cheat during the exams

♦ in Poland, on the other hand, I cannot trust most people

- at college

  ♦ and some faculty even say that it is ok to cheat if you put
  effort in it; e.g. you did not copy from others
- ♦ in the US on the other hand, most students don't cheat
- ♦ in Poland you can and are even expected to bribe police,
- ♦ in the U.S. most of the time bribing is not a good idea

# great consequences of trust

- ♦ By trust I mean generalized or social trust, i.e. trust in other people. Fundamentally, such trust helps with communication, lowers transaction cost and risk (Sosis, 2005).

## great consequences of trust

- ♦ By trust I mean generalized or social trust, i.e. trust in other people. Fundamentally, such trust helps with communication, lowers transaction cost and risk (Sosis, 2005).
- Trust has great consequences: economic growth, improved commerce and trade, happiness, political and civic involvement, crime prevention and better health (e.g. see Berggren and Jordahl, 2006).
  - also becoming increasingly difficult to live if you do not trust people, because economy and everyday life is more and more about collaborating, sharing and trusting

OtherShttp://www.ted.com/talks/lang/en/rachel\_botsman\_the\_currency\_of\_the\_new

# **great consequences of trust**⋄ By trust I mean generalized or social trust, i.e. trust in

other people. Fundamentally, such trust helps with communication, lowers transaction cost and risk (Sosis, 2005).

Trust has great consequences: economic growth, improved commerce and trade, happiness, political and civic involvement, crime prevention and better health (e.g. see

OtherShttp://www.ted.com/talks/lang/en/rachel\_botsman\_the\_currency\_of\_the\_new\_

#### how do we build trust?

- unfortunately trust is often build based on some homogeneity criterion
  - race, ethnicity, country/state of birth (Texans may trust more Texans than people from NJ)
- but there may be more criterions, e.g. alma mater:
   Rutgers-Camden students may trust more
   Rutgers-Camden students than Rowan students

#### how do we build trust?

- unfortunately trust is often build based on some homogeneity criterion
- ⋄race, ethnicity, country/state of birth (Texans may trust more Texans than people from NJ)
  - but there may be more criterions, e.g. alma mater: Rutgers-Camden students may trust more Rutgers-Camden students than Rowan students

#### how do we build trust?

- unfortunately trust is often build based on some homogeneity criterion
- ⋄race, ethnicity, country/state of birth (Texans may trust more Texans than people from NJ)
- but there may be more criterions, e.g. alma mater:
   Rutgers-Camden students may trust more
   Rutgers-Camden students than Rowan students

#### intra-group trust

- intra-group trust is often build at the expense of out of group trust
  - It is like in the classic study of the Southern Italy by Banfield 1967: very high levels of intra-group trust at the expense of out-of-group trust:

#### intra-group trust

- intra-group trust is often build at the expense of out of group trust
- ♦ It is like in the classic study of the Southern Italy by Banfield 1967: very high levels of intra-group trust at the expense of out-of-group trust:

#### merchants

⋄ For instance, Sosis (2005) shows fascinating examples of strong bonding/intra-group trust for Jewish diamond merchants, Maghribi traders, and Muslim traders that got them a comparative advantage over competition in doing business. But then, it is likely that everybody else would trust these groups less, and these groups would trust less everybody else. They may care only for the members of the group at the expense of the fellow citizens. And there is evidence that supports this assertion that the strong trusting relationships within the group are at the expense of out-of-the-group (Sosis, 2005).

### trust and education (Mikaela J. Dufur, 2012)

♦ family social capital—bonds between parents and children, such as trust, open lines of communication, and active engagement in a child's academic life, is a more significant factor than the qualities of the school itself with regard to a child's academic achievement

### the power of networks

- a related thing is synergy when people talk to each other:

#### the power of networks

- a related thing is synergy when people talk to each other:
- $\diamond 1 + 1 > 2$ , that is two people collaborating produce more than 2 people separately: Smith's labor specialization, spillovers, competition, exchange of ideas, stimulation, etc

#### the power of networks

- $\diamond 1+1>2$ , that is two people collaborating produce more than 2 people separately: Smith's labor specialization, spillovers, competition, exchange of ideas, stimulation, etc.
- ◇open source, linux, wikipedia
  http://amzn.com/0300125771 (see also his Ted Talks)

16/17

see Fowler and Christakis work on networks

M Granovetter "strength of weeak ties ..."

♦ see Fowler and Christakis work on networks♦ M Granovetter "strength of weeak ties ..."