#### cause

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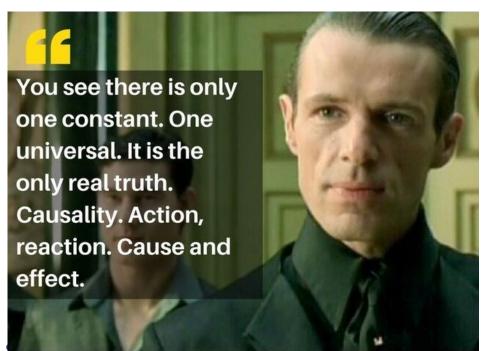
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# <u>outline</u>

endogeneity

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[*] (elements of) research design: causality
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ivreg



## <u>outline</u>

[\*] (elements of) research design: causality

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## research design

- whether you have good or bad research design does not violate ols assumptions
- but it is critical for ability to argue causality
- causality is acheived with design, not with stats (incl ols)!!
- sure trying to get closer to it with multiple regressions, but cannot really get there with much confidence
- indeed multiple regression results themselves (without design or at very least much thought given to it), are about as good as an educated guess!!

## research design is a class itself

- research design is about designing your research
- here just few things that will be important for this class
- a quick, useful and applied reference is
   http://www.socialresearchmethods.net/kb/design.php

   a more in-depth treatment is Lawrence B. Mohr, Impact
- a more in-depth treatment is Lawrence B. Mohr, Impact Analysis for Program Evaluation

books.google.com/books?isbn=0803959362

- also see http:
  - //knowledge.sagepub.com/view/researchdesign/SAGE.xml
- o guess have to be on campus to access it for free

### causality

- much of research design is about causality
- $\circ$  want to show  $X \to Y$
- correlation is necessary for causality
- (in rare cases suppressor var makes it unnecessary, eg (Mazur, 2011))
- but not sufficient
- http://www.tylervigen.com/

# INUS condition (Mackie, 1980)

- a useful way of thinking about causality:
  - Insufficient but Non-redundant part of Unnecessary but Sufficient Condition
- many, if not most causes are INUS conditions
- eg a cigarette as a cause of forrest fire
  it's Insufficient, because by itself it is not enough, eg you
- also need oxygen, dry leaves, etcit is contributing to fire, hence Non-redundant
- and along with other stuff (oxygen, dry leaves etc) it constitutes Unnecessary but Sufficient Condition
- o it's not necessary for fire, it can be lightening, etc
- but it's sufficient it's enough to start the fire

## basic concepts

- Y: a dependent variable, outcome
- X: an independent variable, predictor
- ∘ (T: (treatment), like X)
- Z: some other variable
- want to show  $X \to Y$  (X affects (causes) Y)
- $\circ$  and not the other way round  $(Y \to X)$
- $\circ$  and not  $Z \to Y$ ; eg X(CO<sub>2</sub>),Y(temp), Z(sun temp)
- o it is difficult to argue!
- after all, there are unknown unknowns (Z's that we are unaware of)

## The Problem: Unknown Unknowns

- there are known knowns; there are things we know that we know
- there are known unknowns; that is to say, there are things that we now know we don't know
- but there are also unknown unknowns—there are things we do not know we don't know
- (Donald Rumsfeld)
- how do we deal with unknown unknowns?
- do an experiment!

# The Problem put another way: Counterfactual

- it all boils down to comparing what happened to what would have happened had the treatment not happened
- eg we got a new teacher and now kids perform better on SAT
- to know whether the teacher caused better performance we would need to know what would have happened to SAT scores without this teacher (scores might have gone up due to Z),
- o and compare it to what actually happened

# The Problem put another way: Counterfactual

- the problem is that we do not observe counterfactual (we can try to infer it though)
- counterfactual is the effect of all knowns/unknowns (incl. unknown unknowns)
- how do we deal with lack of counterfactual
- do an experiment!
- (or if you cannot, try to estimate it somehow)

## the gold standard [ask IRB appr] • the experimental design give few examples

- only with experimental design you can confidently argue
- causality and it is because randomization takes care of the known

and unknown predictors of the outcome (draw a picture of

- 2 groups of people)
- in other words, it establishes a counterfactual
- o most of the time we cannot have an experimental design because it is unethical and politically impossible
- eg we cannot randomly assign kids to bad school or to smoking http://www.socialresearchmethods.net/kb/desexper.php

but wait !

## internal validity

- internal validity is about causality
- you have internal validity if you can claim that X causes Y
- o eg some drug X causes some disease Y to disappear
- O http://knowledge.sagepub.com/view/researchdesign/n43.xml#n43
  O http://knowledge.sagepub.com/view/researchdesign/n192.xml#n192

## threats to internal validity

- history, maturation, regression to the mean
- o something else happened that caused Y
- things develop over time in a certain way
- selection bias, self selection
- o does smoking causes cancer ?
- o maybe less healthy people select to smoke?
- http://knowledge.sagepub.com/view/researchdesign/n192.xml#n192

## spurious correlation

- you think that X causes Y, but actually it is Z
- global warming:
- o we have it—we can measure temperature
- o but what's the cause:  $CO_2$  or Sun activity?

### reverse causality

- a closely related topic to spurious correlation is reverse causality
- here, instead of some other Z that causes Y instead of X
- we have Y causing X, as opposed to X causing Y...
- what do we do ?

## reverse causality OR chicken-egg dilemma

- you may try to find some other X that measures the same or similar concept and that cannot be caused by Y
- eg instead of education → wage; do father's education → wage (your wage can reverse cause your education, but not your father's education)
- find some exogenous (external) shock: policing⇔crime
- but terror attack/alert →policing→crime; we know that policing→crime; not the other way round
- O https://www.law.upenn.edu/fac/jklick/48JLE267.pdf
- or dating happiness—which comes first? happy folks more likely to be dated!

## natural experiment

- again most of the time you cannot have an experiment
- but there are natural experiments or exogenous shocks
- exogenous meaning that they are caused externally (like an experimenter's randomization) and somewhat randomly (at least with relation to a problem at hand
- eg earthquake (any weather, eg storm); terrorist attack;
   policy change (less random)
- in model simply have dummy for U/As affected storm, policy etc

## causality without experiment?

- yes! well maybe, but you need to do lots of work...
- essentially you want to exclude alternative explanations
- so you act like a devil's advocate...
- try to abolish your story / find an alt explanation
- if you cannot find any, then your story is right ...
- until disproved
- o just use regression and "control" for other vars
- there are some designs that improve our inference greatly over having no design at all (ex post facto, observational)

# ex post facto: $X_1Y_1$

- very common...it is \*no\* design
- non-experimental, cross-sectional, observational, correlational; you'll most likey do this
- we start investigation "after the fact"
- no time involved, don't know whether X precedes Y
- both, X and Y are observed at the same time examples?
- o (but X must precede Y in order to be causal)
- practically impossible to argue causality here
- but cheap and big N, and good external validity

## ex post facto: $X_1Y_1$

- useful, many "causes" were discovered using observational studies
- eg smoking→cancer was found out using ex post facto
- and then confirm using better designs
- http://knowledge.sagepub.com/view/researchdesign/n145.xml
- http://knowledge.sagepub.com/view/researchdesign/n271.xml#n271

# before-after (pre-post): blackboard: schematic

- measured Y, then do X, and then measured Y again
- eg measured readership at the library , buy some cool stats books ; measured readership again
- eg measured crime rate , put more police on the streets ;
   measured crime again
- eg measured soup consumption , changed soup ; measured soup consumption again
- anyone did pre/post? eg working at school?tried new programs, new approaches?
- or simply pre-post without T, say to identify highest and lowest gain students

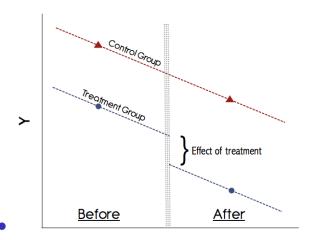
# (2 group) comparative change: $\frac{Y_{E1}X_2Y_{E3}}{Y_{C1}}$

- eg  $H_0$ : police with better guns fights crime better
- measured crime rate in 2010 in Camden  $(Y_{E1})$  and Newark  $(Y_{C1})$
- $\circ$  in 2011 give super guns to police in Camden  $(X_2)$ , (but not in Newark)
- $\circ$  in 2012 measured crime rate Camden ( $Y_{E3}$ ) and Newark  $(Y_{C3})$ • if crime rate dropped more in Camden than in Newark,
- then we have evidence that the guns worked
- stata: see so called DID http://www.princeton.edu/~otorres/DID101.pdf

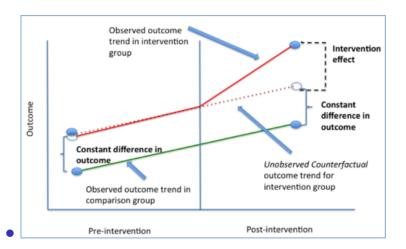
# difference in difference (p.235 Wheelan, 2013)

- just 'before after' with a comparison group
- did sth to one group, and not to the other group
- o over time (pre post) see if there is any difference
- like we discussed earlier in res\_des.pdf
- blackboard: fig: first from p236, and then from p237
- o and pictures similar to those from res\_des.pdf follow

## DID

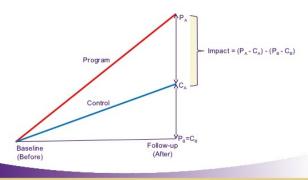


### DID





# Illustrating Difference-in-Difference Estimate of Average Program Effect



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# discontinuity analysis (p.238 Wheelan, 2013)

- can use when there is some rigid cutoff for something, say:
- remedial program for F grades
- o prison sentence for a crime
- then compare those who just made it (C-, or a ticket)
- v those who didn't (F, prison)—but they were just above the cutoff
- the cool thing is that the two groups are similar, especially:
- o not really any difference whatsoever with respect to cause
- o so the treatment is arbitrary (random), so we have experiment!

of treatment!

#### example

- new jersey state government workforce profile 2010
- http://www.nj.gov/csc/about/publications/workforce/pdf/ wf2010.pdf
- p37: minorities in state govt over time
- how increase internal validity?
- compare to PA, DE, NY etc
- factor in minority population; applications
- do experiments! many already done! again, read lit!!
- o say people with black names apply for jobs
- o students with Asian names email professors
- and both, employers and professors discriminate against!

# eg: tacit knowledge is the key!

- if you know sth about state govt
- you know that it is concentrated in Trenton
- o (one student said so)
- hence, the key is population characteristics
- o around Trenton!

#### next step

- if you are interested in program evaluation:
- O quick http://www.socialresearchmethods.net/kb/evaluation.php
- o in-depth, advanced: Mohr (1995), Shadish et al. (2002)

## <u>outline</u>

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endogeneity

ivreg

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## closely related to design!

- if you have bad design, you'll have endogeneity
- curiously, economists are obsessed with it
- but other fields aren't
- a superb and readable reference is Sorensen (2012) http://people.bu.edu/tsimcoe/code/Endog-PDW.pdf

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#### what is it

- technically, if x and error term are correlated
- ullet so there is some Z that predicts Y and correlates with X
- o (see also discussion of Z in res des sec)
- so it can be just LOVB, or unobserved heterogeneity
- unobserved heterogeneity: see Rumsfeld's unknown unknowns in res des sec

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## simultaneity and self-selection

- but usually by endogenity we mean bigger problems
- simultaneity and self-selection
- and they are bigger problems because no amount of control vars helps!
- simultaneity not only  $X \to Y$  but also  $Y \to X$
- could do Granger causality or IV
- but best do an experiment, or natural experiment
- think deeply about the relationship between X and Y
- one of the best ways to think deeply, i think, is to use INUS condition (res des sec)

endogeneity 36/45

## the bottom line

- ullet the bottom line is that in experiment U/As are assigned to levels of X at random
- think about whether that is the case in your study (after controlling for other Xs)
- or at least if that's the case to large degree
- you want to think about selectivity and self-selection early in the process: at the research design stage
- think about source of variability in X
- o or data generating process as pol sci would put it

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## <u>outline</u>

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endogeneity

ivreg

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## not so great / i dont like it

- indeed, beware: cure may be worse than disease
- often/usually doesnt make sense
- mostly used by economists; rare outside of economics
- some IV make sense especially if just lagged eg endogenous wage is instrumented with wage lagged; or person's education with father's education

vreg 39/4

## educ->wage

· Suppose we want to estimate:

$$y_i = \beta_0 + \beta_1 x_i + u_i$$

- But we know that x<sub>i</sub> is endogenous (that is, Cov(x<sub>i</sub>, u<sub>i</sub>) ≠ 0)
  and we can't reasonably find control variables to remedy this
  problem. What can we do?
- One possibility is to look for an 'instrument' variable z<sub>i</sub> that only affects our outcome y<sub>i</sub> through it's effect on x<sub>i</sub>. So that:

 $z_i$  is a relevant instrument:  $Cov(z_i, x_i) \neq 0$  ()  $z_i$  is a valid instrument (exogenous):  $Cov(z_i, u_i) = 0$ 

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### educ->wage

Our resulting model is then:

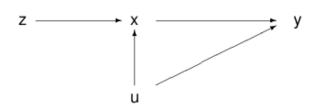
$$x_i = \pi_0 + \pi_1 z_i + v_i$$
 (first stage)  
 $y_i = \beta_0 + \beta_1 x_i + u_i$  (structural equation)

• Another eq. of interest is the the relationship of  $y_i$  with  $z_i$ .

$$y_i = \gamma_0 + \gamma_1 z_i + \epsilon_i$$
 (reduced form)

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## educ->wage



- but in error term u there may be stuff like iq that predicts wage but correlates with educ
- so eg instrument educ with father's education
- [\*] http://fmwww.bc.edu/GStat/docs/StataIV.pdf

https://www.stata.com/meeting/13uk/baumUKSUG2007.pdf baum is usually good

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## gellman's approach

 "find the IV first" approach cleaner: in this story, all causation flows from the IV

https://statmodeling.stat.columbia.edu/2009/02/09/where\_do\_instru/

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# gellman's trick: think of (T,y) as a joint outcome • z = iv, T = treatment, y = outcome• causal model is z - > T - > y

and think of the effect of z on each
eg, an increase of 1 in z is associated with an increase of

trick: think of (T,y) as a joint outcome

0.8 in T and an increase of 10 in y.
usual IV summary is to just say the estimated effect of T
on y is 10/0.8—12.5

on y is 10/0.8=12.5 o but rather just keep it separate and report the effects on T

and y separately
helpful to go back and see what i've learned from

separately thinking about the corr(z,T), and weecorr(z,v)—that's ultimately what IV anal is doing

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## learn by example

- like with everything else probably most productive is to learn by example in your area
- ie find IVs in your/related research area
- o eg i found some happiness papers

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https://www.sciencedirect.com/science/article/pii/S0167487017302283
https://www.sciencedirect.com/science/article/pii/S0014292113001232
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- and now i have an idea for IV in my research:
- o use psid and IV urban with urban last wave
- o gss and IV with place size when 16
- heck maybe even farm/fishery/forestry etc empl in gss
   [nah doesnt correlate with urbanicity for some reason]

ivreg 45/45

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