

# Urbanism as a Way of Life

Louis Wirth

The American Journal of Sociology, Vol. 44, No. 1. (Jul., 1938), pp. 1-24.

Stable URL:

http://links.jstor.org/sici?sici=0002-9602%28193807%2944%3A1%3C1%3AUAAWOL%3E2.0.CO%3B2-B

The American Journal of Sociology is currently published by The University of Chicago Press.

Your use of the JSTOR archive indicates your acceptance of JSTOR's Terms and Conditions of Use, available at <a href="http://www.jstor.org/about/terms.html">http://www.jstor.org/about/terms.html</a>. JSTOR's Terms and Conditions of Use provides, in part, that unless you have obtained prior permission, you may not download an entire issue of a journal or multiple copies of articles, and you may use content in the JSTOR archive only for your personal, non-commercial use.

Please contact the publisher regarding any further use of this work. Publisher contact information may be obtained at <a href="http://www.jstor.org/journals/ucpress.html">http://www.jstor.org/journals/ucpress.html</a>.

Each copy of any part of a JSTOR transmission must contain the same copyright notice that appears on the screen or printed page of such transmission.

The JSTOR Archive is a trusted digital repository providing for long-term preservation and access to leading academic journals and scholarly literature from around the world. The Archive is supported by libraries, scholarly societies, publishers, and foundations. It is an initiative of JSTOR, a not-for-profit organization with a mission to help the scholarly community take advantage of advances in technology. For more information regarding JSTOR, please contact support@jstor.org.

# THE AMERICAN JOURNAL OF SOCIOLOGY

VOLUME XLIV

**JULY 1938** 

Number 1

## URBANISM AS A WAY OF LIFE

#### LOUIS WIRTH

#### ABSTRACT

The urbanization of the world, which is one of the most impressive facts of modern times, has wrought profound changes in virtually every phase of social life. The recency and rapidity of urbanization in the United States accounts for the acuteness of our urban problems and our lack of awareness of them. Despite the dominance of urbanism in the modern world we still lack a sociological definition of the city which would take adequate account of the fact that while the city is the characteristic locus of urbanism, the urban mode of life is not confined to cities. For sociological purposes a city is a relatively large, dense, and permanent settlement of heterogeneous individuals. Large numbers account for individual variability, the relative absence of intimate personal acquaintanceship, the segmentalization of human relations which are largely anonymous, superficial, and transitory, and associated characteristics. Density involves diversification and specialization, the coincidence of close physical contact and distant social relations, glaring contrasts, a complex pattern of segregation, the predominance of formal social control, and accentuated friction, among other phenomena. Heterogeneity tends to break down rigid social structures and to produce increased mobility, instability, and insecurity, and the affiliation of the individuals with a variety of intersecting and tangential social groups with a high rate of membership turnover. The pecuniary nexus tends to displace personal relations, and institutions tend to cater to mass rather than to individual requirements. The individual thus becomes effective only as he acts through organized groups. The complicated phenomena of urbanism may acquire unity and coherence if the sociological analysis proceeds in the light of such a body of theory. The empirical evidence concerning the ecology, the social organization, and the social psychology of the urban mode of life confirms the fruitfulness of this approach.

#### I. THE CITY AND CONTEMPORARY CIVILIZATION

Just as the beginning of Western civilization is marked by the permanent settlement of formerly nomadic peoples in the Mediterranean basin, so the beginning of what is distinctively modern in our civilization is best signalized by the growth of great cities. Nowhere has mankind been farther removed from organic nature

than under the conditions of life characteristic of great cities. The contemporary world no longer presents a picture of small isolated groups of human beings scattered over a vast territory, as Sumner described primitive society. The distinctive feature of the mode of living of man in the modern age is his concentration into gigantic aggregations around which cluster lesser centers and from which radiate the ideas and practices that we call civilization.

The degree to which the contemporary world may be said to be "urban" is not fully or accurately measured by the proportion of the total population living in cities. The influences which cities exert upon the social life of man are greater than the ratio of the urban population would indicate, for the city is not only in ever larger degrees the dwelling-place and the workshop of modern man, but it is the initiating and controlling center of economic, political, and cultural life that has drawn the most remote parts of the world into its orbit and woven diverse areas, peoples, and activities into a cosmos.

The growth of cities and the urbanization of the world is one of the most impressive facts of modern times. Although it is impossible to state precisely what proportion of the estimated total worldpopulation of approximately 1,800,000,000 is urban, 60.2 per cent of the total population of those countries that do distinguish between urban and rural areas is urban.<sup>2</sup> Considering the fact, moreover, that the world's population is very unevenly distributed and that the growth of cities is not very far advanced in some of the countries that have only recently been touched by industrialism, this average understates the extent to which urban concentration has proceeded in those countries where the impact of the industrial revolution has been more forceful and of less recent date. This shift from a rural to a predominantly urban society, which has taken place within the span of a single generation in such industrialized areas as the United States and Japan, has been accompanied by profound changes in virtually every phase of social life. It is these changes and their ramifications that invite the attention of the sociologist to the study of the differences between the rural and the

<sup>&</sup>lt;sup>1</sup> William Graham Sumner, Folkways (Boston, 1906), p. 12.

<sup>&</sup>lt;sup>2</sup> S. V. Pearson, The Growth and Distribution of Population (New York, 1935), p. 211.

urban mode of living. The pursuit of this interest is an indispensable prerequisite for the comprehension and possible mastery of some of the most crucial contemporary problems of social life since it is likely to furnish one of the most revealing perspectives for the understanding of the ongoing changes in human nature and the social order.<sup>3</sup>

Since the city is the product of growth rather than of instantaneous creation, it is to be expected that the influences which it exerts upon the modes of life should not be able to wipe out completely the previously dominant modes of human association. To a greater or lesser degree, therefore, our social life bears the imprint of an earlier folk society, the characteristic modes of settlement of which were the farm, the manor, and the village. This historic influence is reinforced by the circumstance that the population of the city itself is in large measure recruited from the countryside, where a mode of life reminiscent of this earlier form of existence persists. Hence we should not expect to find abrupt and discontinuous variation between urban and rural types of personality. The city and the country may be regarded as two poles in reference to one or the other of which all human settlements tend to arrange themselves. In viewing urban-industrial and rural-folk society as ideal types of communities, we may obtain a perspective for the analysis of the basic models of human association as they appear in contemporary civilization.

aradient

### II. A SOCIOLOGICAL DEFINITION OF THE CITY

Despite the preponderant significance of the city in our civilization, however, our knowledge of the nature of urbanism and the process of urbanization is meager. Many attempts have indeed been made to isolate the distinguishing characteristics of urban life. Geographers, historians, economists, and political scientists have in-

<sup>3</sup> Whereas rural life in the United States has for a long time been a subject of considerable interest on the part of governmental bureaus, the most notable case of a comprehensive report being that submitted by the Country Life Commission to President Theodore Roosevelt in 1909, it is worthy of note that no equally comprehensive official inquiry into urban life was undertaken until the establishment of a Research Committee on Urbanism of the National Resources Committee. (Cf. Our Cities: Their Role in the National Economy [Washington: Government Printing Office, 1937].)

corporated the points of view of their respective disciplines into diverse definitions of the city. While in no sense intended to supersede these, the formulation of a sociological approach to the city may incidentally serve to call attention to the interrelations between them by emphasizing the peculiar characteristics of the city as a particular form of human association. A sociologically significant definition of the city seeks to select those elements of urbanism which mark it as a distinctive mode of human group life.

The characterization of a community as urban on the basis of size alone is obviously arbitrary. It is difficult to defend the present census definition which designates a community of 2,500 and above as urban and all others as rural. The situation would be the same if the criterion were 4,000, 8,000, 10,000, 25,000, or 100,000 population, for although in the latter case we might feel that we were more nearly dealing with an urban aggregate than would be the case incommunities of lesser size, no definition of urbanism can hope to be completely satisfying as long as numbers are regarded as the sole criterion. Moreover, it is not difficult to demonstrate that communities of less than the arbitrarily set number of inhabitants lying within the range of influence of metropolitan centers have greater claim to recognition as urban communities than do larger ones leading a more isolated existence in a predominantly rural area. Finally, it should be recognized that census definitions are unduly influenced by the fact that the city, statistically speaking, is always an administrative concept in that the corporate limits play a decisive role in delineating the urban area. Nowhere is this more clearly apparent than in the concentrations of population on the peripheries of great metropolitan centers which cross arbitrary administrative boundaries of city, county, state, and nation.

As long as we identify urbanism with the physical entity of the city, viewing it merely as rigidly delimited in space, and proceed as if urban attributes abruptly ceased to be manifested beyond an arbitrary boundary line, we are not likely to arrive at any adequate conception of urbanism as a mode of life. The technological developments in transportation and communication which virtually mark a new epoch in human history have accentuated the role of cities as dominant elements in our civilization and have enormously ex-

tended the urban mode of living beyond the confines of the city itself. The dominance of the city, especially of the great city, may be regarded as a consequence of the concentration in cities of industrial and commercial, financial and administrative facilities and activities, transportation and communication lines, and cultural and recreational equipment such as the press, radio stations, theaters, libraries, museums, concert halls, operas, hospitals, higher educational institutions, research and publishing centers, professional organizations, and religious and welfare institutions. Were it not for the attraction and suggestions that the city exerts through these instrumentalities upon the rural population, the differences between the rural and the urban modes of life would be even greater than they are. Urbanization no longer denotes merely the process by which persons are attracted to a place called the city and incorporated into its system of life. It refers also to that cumulative accentuation of the characteristics distinctive of the mode of life which is associated with the growth of cities, and finally to the changes in the direction of modes of life recognized as urban which are apparent among people, wherever they may be, who have come under the spell of the influences which the city exerts by virtue of the power of its institutions and personalities operating through the means of communication and transportation.

The shortcomings which attach to number of inhabitants as a criterion of urbanism apply for the most part to density of population as well. Whether we accept the density of 10,000 persons per square mile as Mark Jefferson<sup>4</sup> proposed, or 1,000, which Willcox<sup>5</sup> preferred to regard as the criterion of urban settlements, it is clear that unless density is correlated with significant social characteristics it can furnish only an arbitrary basis for differentiating urban from rural communities. Since our census enumerates the night rather than the day population of an area, the locale of the most intensive urban life—the city center—generally has low population density, and the industrial and commercial areas of the city, which

<sup>4 &</sup>quot;The Anthropogeography of Some Great Cities," Bull. American Geographical Society, XLI (1909), 537-66.

<sup>&</sup>lt;sup>5</sup> Walter F. Willcox, "A Definition of 'City' in Terms of Density," in E. W. Burgess, *The Urban Community* (Chicago, 1926), p. 119.

contain the most characteristic economic activities underlying urban society, would scarcely anywhere be truly urban if density were literally interpreted as a mark of urbanism. Nevertheless, the fact that the urban community is distinguished by a large aggregation and relatively dense concentration of population can scarcely be left out of account in a definition of the city. But these criteria must be seen as relative to the general cultural context in which cities arise and exist and are sociologically relevant only in so far as they operate as conditioning factors in social life.

The same criticisms apply to such criteria as the occupation of the inhabitants, the existence of certain physical facilities, institutions, and forms of political organization. The question is not whether cities in our civilization or in others do exhibit these distinctive traits, but how potent they are in molding the character of social life into its specifically urban form. Nor in formulating a fertile definition can we afford to overlook the great variations between cities. By means of a typology of cities based upon size, location, age, and function, such as we have undertaken to establish in our recent report to the National Resources Committee, 6 we have found it feasible to array and classify urban communities ranging from struggling small towns to thriving world-metropolitan centers; from isolated trading-centers in the midst of agricultural regions to thriving world-ports and commercial and industrial conurbations. Such differences as these appear crucial because the social characteristics and influences of these different "cities" vary widely.

A serviceable definition of urbanism should not only denote the essential characteristics which all cities—at least those in our culture—have in common, but should lend itself to the discovery of their variations. An industrial city will differ significantly in social respects from a commercial, mining, fishing, resort, university, and capital city. A one-industry city will present different sets of social characteristics from a multi-industry city, as will an industrially balanced from an imbalanced city, a suburb from a satellite, a residential suburb from an industrial suburb, a city within a metropolitan region from one lying outside, an old city from a new one, a

may also control for typeof industr using those usda ers codes in cch dataset

<sup>6</sup> Op. cit., p. 8.

southern city from a New England, a middle-western from a Pacific Coast city, a growing from a stable and from a dying city.

A sociological definition must obviously be inclusive enough to comprise whatever essential characteristics these different types of cities have in common as social entities, but it obviously cannot be so detailed as to take account of all the variations implicit in the manifold classes sketched above. Presumably some of the characteristics of cities are more significant in conditioning the nature of urban life than others, and we may expect the outstanding features of the urban-social scene to vary in accordance with size, density, and differences in the functional type of cities. Moreover, we may infer that rural life will bear the imprint of urbanism in the measure that through contact and communication it comes under the influence of cities. It may contribute to the clarity of the statements that follow to repeat that while the locus of urbanism as a mode of life is, of course, to be found characteristically in places which fulfil the requirements we shall set up as a definition of the city, urbanism is not confined to such localities but is manifest in varying degrees wherever the influences of the city reach.

While urbanism, or that complex of traits which makes up the characteristic mode of life in cities, and urbanization, which denotes the development and extensions of these factors, are thus not exclusively found in settlements which are cities in the physical and demographic sense, they do, nevertheless, find their most pronounced expression in such areas, especially in metropolitan cities. In formulating a definition of the city it is necessary to exercise caution in order to avoid identifying urbanism as a way of life with any specific locally or historically conditioned cultural influences which, while they may significantly affect the specific character of the community, are not the essential determinants of its character as a city.

It is particularly important to call attention to the danger of confusing urbanism with industrialism and modern capitalism. The rise of cities in the modern world is undoubtedly not independent of the emergence of modern power-driven machine technology, mass production, and capitalistic enterprise. But different as the cities of earlier epochs may have been by virtue of their development in a

preindustrial and precapitalistic order from the great cities of today, they were, nevertheless, cities.

For sociological purposes a city may be defined as a relatively large, dense, and permanent settlement of socially heterogeneous individuals. On the basis of the postulates which this minimal definition suggests, a theory of urbanism may be formulated in the light of existing knowledge concerning social groups.

#### III. A THEORY OF URBANISM

In the rich literature on the city we look in vain for a theory of urbanism presenting in a systematic fashion the available knowledge concerning the city as a social entity. We do indeed have excellent formulations of theories on such special problems as the growth of the city viewed as a historical trend and as a recurrent process, 7 and we have a wealth of literature presenting insights of sociological relevance and empirical studies offering detailed information on a variety of particular aspects of urban life. But despite the multiplication of research and textbooks on the city, we do not as yet have a comprehensive body of compendent hypotheses which may be derived from a set of postulates implicitly contained in a sociological definition of the city, and from our general sociological knowledge which may be substantiated through empirical research. The closest approximations to a systematic theory of urbanism that we have are to be found in a penetrating essay, "Die Stadt," by Max Weber,8 and a memorable paper by Robert E. Park on "The City: Suggestions for the Investigation of Human Behavior in the Urban Environment." But even these excellent contributions are far from constituting an ordered and coherent framework of theory upon which research might profitably proceed.

In the pages that follow we shall seek to set forth a limited number of identifying characteristics of the city. Given these characteristics we shall then indicate what consequences or further characteristics follow from them in the light of general sociological theory and

<sup>&</sup>lt;sup>7</sup> See Robert E. Park, Ernest W. Burgess, et al., The City (Chicago, 1925), esp. chaps. ii and iii; Werner Sombart, "Städtische Siedlung, Stadt," *Handwörterbuch der Soziologie*, ed. Alfred Vierkandt (Stuttgart, 1931); see also bibliography.

<sup>8</sup> Wirtschaft und Gesellschaft (Tübingen, 1925), Part II, chap. viii, pp. 514-601.

<sup>9</sup> Park, Burgess, et al., op. cit., chap. i.

empirical research. We hope in this manner to arrive at the essential propositions comprising a theory of urbanism. Some of these propositions can be supported by a considerable body of already available research materials; others may be accepted as hypotheses for which a certain amount of presumptive evidence exists, but for which more ample and exact verification would be required. At least such a procedure will, it is hoped, show what in the way of systematic knowledge of the city we now have and what are the crucial and fruitful hypotheses for future research.

The central problem of the sociologist of the city is to discover the forms of social action and organization that typically emerge in relatively permanent, compact settlements of large numbers of heterogeneous individuals. We must also infer that urbanism will assume its most characteristic and extreme form in the measure in which the conditions with which it is congruent are present. Thus the larger, the more densely populated, and the more heterogeneous a community, the more accentuated the characteristics associated with urbanism will be. It should be recognized, however, that in the social world institutions and practices may be accepted and continued for reasons other than those that originally brought them into existence, and that accordingly the urban mode of life may be perpetuated under conditions quite foreign to those necessary for its origin.

Some justification may be in order for the choice of the principal terms comprising our definition of the city. The attempt has been made to make it as inclusive and at the same time as denotative as possible without loading it with unnecessary assumptions. To say that large numbers are necessary to constitute a city means, of course, large numbers in relation to a restricted area or high density of settlement. There are, nevertheless, good reasons for treating large numbers and density as separate factors, since each may be connected with significantly different social consequences. Similarly the need for adding heterogeneity to numbers of population as a necessary and distinct criterion of urbanism might be questioned, since we should expect the range of differences to increase with numbers. In defense, it may be said that the city shows a kind and degree of heterogeneity of population which cannot be wholly ac-

counted for by the law of large numbers or adequately represented by means of a normal distribution curve. Since the population of the city does not reproduce itself, it must recruit its migrants from other cities, the countryside, and—in this country until recently—from other countries. The city has thus historically been the melting-pot of races, peoples, and cultures, and a most favorable breeding-ground of new biological and cultural hybrids. It has not only tolerated but rewarded individual differences. It has brought together people from the ends of the earth *because* they are different and thus useful to one another, rather than because they are homogeneous and like-minded.<sup>10</sup>

There are a number of sociological propositions concerning the relationship between (a) numbers of population, (b) density of settlement, (c) heterogeneity of inhabitants and group life, which can be formulated on the basis of observation and research.

#### SIZE OF THE POPULATION AGGREGATE

Ever since Aristotle's *Politics*,<sup>11</sup> it has been recognized that increasing the number of inhabitants in a settlement beyond a certain limit will affect the relationships between them and the character

The justification for including the term "permanent" in the definition may appear necessary. Our failure to give an extensive justification for this qualifying mark of the urban rests on the obvious fact that unless human settlements take a fairly permanent root in a locality the characteristics of urban life cannot arise, and conversely the living together of large numbers of heterogeneous individuals under dense conditions is not possible without the development of a more or less technological structure.

 $^{11}$  See esp. vii. 4. 4–14. Translated by B. Jowett, from which the following may be quoted:

"To the size of states there is a limit, as there is to other things, plants, animals, implements; for none of these retain their natural power when they are too large or too small, but they either wholly lose their nature, or are spoiled. . . . . [A] state when composed of too few is not as a state ought to be, self-sufficing; when of too many, though self-sufficing in all mere necessaries, it is a nation and not a state, being almost incapable of constitutional government. For who can be the general of such a vast multitude, or who the herald, unless he have the voice of a Stentor?

"A state then only begins to exist when it has attained a population sufficient for a good life in the political community: it may indeed somewhat exceed this number. But, as I was saying, there must be a limit. What should be the limit will be easily ascertained by experience. For both governors and governed have duties to perform; the special functions of a governor are to command and to judge. But if the citizens of a state are to judge and to distribute offices according to merit, then they must know each other's characters; where they do not possess this knowledge, both the election to

of the city. Large numbers involve, as has been pointed out, a greater range of individual variation. Furthermore, the greater the number of individuals participating in a process of interaction, the greater is the *potential* differentiation between them. The personal traits, the occupations, the cultural life, and the ideas of the members of an urban community may, therefore, be expected to range between more widely separated poles than those of rural inhabitants.

That such variations should give rise to the spatial segregation of individuals according to color, ethnic heritage, economic and social status, tastes and preferences, may readily be inferred. The bonds of kinship, of neighborliness, and the sentiments arising out of living together for generations under a common folk tradition are likely to be absent or, at best, relatively weak in an aggregate the members of which have such diverse origins and backgrounds. Under such circumstances competition and formal control mechanisms furnish the substitutes for the bonds of solidarity that are relied upon to hold a folk society together.

Increase in the number of inhabitants of a community beyond a few hundred is bound to limit the possibility of each member of the community knowing all the others personally. Max Weber, in recognizing the social significance of this fact, pointed out that from a sociological point of view large numbers of inhabitants and density of settlement mean that the personal mutual acquaintanceship between the inhabitants which ordinarily inheres in a neighborhood is lacking.<sup>12</sup> The increase in numbers thus involves a changed character of the social relationships. As Simmel points out:

[If] the unceasing external contact of numbers of persons in the city should be met by the same number of inner reactions as in the small town, in which one knows almost every person he meets and to each of whom he has a positive

offices and the decision of lawsuits will go wrong. When the population is very large they are manifestly settled at haphazard, which clearly ought not to be. Besides, in an overpopulous state foreigners and metics will readily acquire the rights of citizens, for who will find them out? Clearly, then, the best limit of the population of a state is the largest number which suffices for the purposes of life, and can be taken in at a single view. Enough concerning the size of a city."

<sup>12</sup> Op. cit., p. 514.

relationship, one would be completely atomized internally and would fall into an unthinkable mental condition.<sup>13</sup>

The multiplication of persons in a state of interaction under conditions which make their contact as full personalities impossible produces that segmentalization of human relationships which has sometimes been seized upon by students of the mental life of the cities as an explanation for the "schizoid" character of urban personality. This is not to say that the urban inhabitants have fewer acquaintances than rural inhabitants, for the reverse may actually be true; it means rather that in relation to the number of people whom they see and with whom they rub elbows in the course of daily life, they know a smaller proportion, and of these they have less intensive knowledge.

Characteristically, urbanites meet one another in highly segmental roles. They are, to be sure, dependent upon more people for the satisfactions of their life-needs than are rural people and thus are associated with a greater number of organized groups, but they are less dependent upon particular persons, and their dependence upon others is confined to a highly fractionalized aspect of the other's round of activity. This is essentially what is meant by saying that the city is characterized by secondary rather than primary contacts. The contacts of the city may indeed be face to face, but they are nevertheless impersonal, superficial, transitory, and segmental. The reserve, the indifference, and the blasé outlook which urbanites manifest in their relationships may thus be regarded as devices for immunizing themselves against the personal claims and expectations of others.

The superficiality, the anonymity, and the transitory character of urban-social relations make intelligible, also, the sophistication and the rationality generally ascribed to city-dwellers. Our acquaintances tend to stand in a relationship of utility to us in the sense that the role which each one plays in our life is overwhelmingly regarded as a means for the achievement of our own ends. Whereas, therefore, the individual gains, on the one hand, a certain degree of emancipation or freedom from the personal and emotional controls

<sup>&</sup>lt;sup>13</sup> Georg Simmel, "Die Grossstädte und das Geistesleben," *Die Grossstadt*, ed. Theodor Petermann (Dresden, 1903), pp. 187–206.

of intimate groups, he loses, on the other hand, the spontaneous self-expression, the morale, and the sense of participation that comes with living in an integrated society. This constitutes essentially the state of *anomie* or the social void to which Durkheim alludes in attempting to account for the various forms of social disorganization in technological society.

The segmental character and utilitarian accent of interpersonal relations in the city find their institutional expression in the proliferation of specialized tasks which we see in their most developed form in the professions. The operations of the pecuniary nexus leads to predatory relationships, which tend to obstruct the efficient functioning of the social order unless checked by professional codes and occupational etiquette. The premium put upon utility and efficiency suggests the adaptability of the corporate device for the organization of enterprises in which individuals can engage only in groups. The advantage that the corporation has over the individual entrepreneur and the partnership in the urban-industrial world derives not only from the possibility it affords of centralizing the resources of thousands of individuals or from the legal privilege of limited liability and perpetual succession, but from the fact that the corporation has no soul.

The specialization of individuals, particularly in their occupations, can proceed only, as Adam Smith pointed out, upon the basis of an enlarged market, which in turn accentuates the division of labor. This enlarged market is only in part supplied by the city's hinterland; in large measure it is found among the large numbers that the city itself contains. The dominance of the city over the surrounding hinterland becomes explicable in terms of the division of labor which urban life occasions and promotes. The extreme degree of interdependence and the unstable equilibrium of urban life are closely associated with the division of labor and the specialization of occupations. This interdependence and instability is increased by the tendency of each city to specialize in those functions in which it has the greatest advantage.

In a community composed of a larger number of individuals than can know one another intimately and can be assembled in one spot, it becomes necessary to communicate through indirect mediums and to articulate individual interests by a process of delegation. Typically in the city, interests are made effective through representation. The individual counts for little, but the voice of the representative is heard with a deference roughly proportional to the numbers for whom he speaks.

While this characterization of urbanism, in so far as it derives from large numbers, does not by any means exhaust the sociological inferences that might be drawn from our knowledge of the relationship of the size of a group to the characteristic behavior of the members, for the sake of brevity the assertions made may serve to exemplify the sort of propositions that might be developed.

#### DENSITY

As in the case of numbers, so in the case of concentration in limited space, certain consequences of relevance in sociological analysis of the city emerge. Of these only a few can be indicated.

As <u>Darwin</u> pointed out for flora and fauna and as Durkheim<sup>14</sup> noted in the case of human societies, an increase in numbers when area is held constant (i.e., an increase in density) tends to produce differentiation and specialization, since only in this way can the area support increased numbers. Density thus reinforces the effect of numbers in diversifying men and their activities and in increasing the complexity of the social structure.

On the subjective side, as Simmel has suggested, the close physical contact of numerous individuals necessarily produces a shift in the mediums through which we orient ourselves to the urban milieu, especially to our fellow-men. Typically, our physical contacts are close but our social contacts are distant. The urban world puts a premium on visual recognition. We see the uniform which denotes the role of the functionaries and are oblivious to the personal eccentricities that are hidden behind the uniform. We tend to acquire and develop a sensitivity to a world of artefacts and become progressively farther removed from the world of nature.

We are exposed to glaring contrasts between splendor and squalor, between riches and poverty, intelligence and ignorance, order and chaos. The competition for space is great, so that each area gen-

<sup>&</sup>lt;sup>14</sup> E. Durkheim, De la division du travail social (Paris, 1932), p. 248.

erally tends to be put to the use which yields the greatest economic return. Place of work tends to become dissociated from place of residence, for the proximity of industrial and commercial establishments makes an area both economically and socially undesirable for residential purposes.

Density, land values, rentals, accessibility, healthfulness, prestige, aesthetic consideration, absence of nuisances such as noise, smoke, and dirt determine the desirability of various areas of the city as places of settlement for different sections of the population. Place and nature of work, income, racial and ethnic characteristics, social status, custom, habit, taste, preference, and prejudice are among the significant factors in accordance with which the urban population is selected and distributed into more or less distinct settlements. Diverse population elements inhabiting a compact settlement thus tend to become segregated from one another in the degree in which their requirements and modes of life are incompatible with one another and in the measure in which they are antagonistic to one another. Similarly, persons of homogeneous status and needs unwittingly drift into, consciously select, or are forced by circumstances into, the same area. The different parts of the city thus acquire specialized functions. The city consequently tends to resemble a mosaic of social worlds in which the transition from one to the other is abrupt. The juxtaposition of divergent personalities and modes of life tends to produce a relativistic perspective and a sense of toleration of differences which may be regarded as prerequisites for rationality and which lead toward the secularization of life.15

mosaic, segregation

The close living together and working together of individuals who have no sentimental and emotional ties foster a spirit of competition, aggrandizement, and mutual exploitation. To counteract irresponsibility and potential disorder, formal controls tend to be resorted to. Without rigid adherence to predictable routines a large compact

<sup>15</sup> The extent to which the segregation of the population into distinct ecological and cultural areas and the resulting social attitude of tolerance, rationality, and secular mentality are functions of density as distinguished from heterogeneity is difficult to determine. Most likely we are dealing here with phenomena which are consequences of the simultaneous operation of both factors.

society would scarcely be able to maintain itself. The clock and the traffic signal are symbolic of the basis of our social order in the urban world. Frequent close physical contact, coupled with great social distance, accentuates the reserve of unattached individuals toward one another and, unless compensated for by other opportunities for response, gives rise to loneliness. The necessary frequent movement of great numbers of individuals in a congested habitat gives occasion to friction and irritation. Nervous tensions which derive from such personal frustrations are accentuated by the rapid tempo and the complicated technology under which life in dense areas must be lived.

#### HETEROGENEITY

The social interaction among such a variety of personality types in the urban milieu tends to break down the rigidity of caste lines and to complicate the class structure, and thus induces a more ramified and differentiated framework of social stratification than is found in more integrated societies. The heightened mobility of the individual, which brings him within the range of stimulation by a great number of diverse individuals and subjects him to fluctuating status in the differentiated social groups that compose the social structure of the city, tends toward the acceptance of instability and insecurity in the world at large as a norm. This fact helps to account, too, for the sophistication and cosmopolitanism of the urbanite. No single group has the undivided allegiance of the individual. The groups with which he is affiliated do not lend themselves readily to a simple hierarchical arrangement. By virtue of his different interests arising out of different aspects of social life, the individual acquires membership in widely divergent groups, each of which functions only with reference to a single segment of his personality. Nor do these groups easily permit of a concentric arrangement so that the narrower ones fall within the circumference of the more inclusive ones, as is more likely to be the case in the rural community or in primitive societies. Rather the groups with which the person typically is affiliated are tangential to each other or intersect in highly variable fashion.

Partly as a result of the physical footlooseness of the population and partly as a result of their social mobility, the turnover in group membership generally is rapid. Place of residence, place and character of employment, income and interests fluctuate, and the task of holding organizations together and maintaining and promoting intimate and lasting acquaintanceship between the members is difficult. This applies strikingly to the local areas within the city into which persons become segregated more by virtue of differences in race, language, income, and social status, than through choice or positive attraction to people like themselves. Overwhelmingly the city-dweller is not a home-owner, and since a transitory habitat does not generate binding traditions and sentiments, only rarely is he truly a neighbor. There is little opportunity for the individual to obtain a conception of the city as a whole or to survey his place in the total scheme. Consequently he finds it difficult to determine what is to his own "best interests" and to decide between the issues and leaders presented to him by the agencies of mass suggestion. Individuals who are thus detached from the organized bodies which integrate society comprise the fluid masses that make collective behavior in the urban community so unpredictable and hence so problematical.

Although the city, through the recruitment of variant types to perform its diverse tasks and the accentuation of their uniqueness through competition and the premium upon eccentricity, novelty, efficient performance, and inventiveness, produces a highly differentiated population, it also exercises a leveling influence. Wherever large numbers of differently constituted individuals congregate, the process of depersonalization also enters. This leveling tendency inheres in part in the economic basis of the city. The development of large cities, at least in the modern age, was largely dependent upon the concentrative force of steam. The rise of the factory made possible mass production for an impersonal market. The fullest exploitation of the possibilities of the division of labor and mass production, however, is possible only with standardization of processes and products. A money economy goes hand in hand with such a system of production. Progressively as cities have developed upon a background of this system of production, the pecuniary nexus which implies the purchasability of services and things has displaced personal relations as the basis of association. Individuality under these

circumstances must be replaced by categories. When large numbers have to make common use of facilities and institutions, an arrangement must be made to adjust the facilities and institutions to the needs of the average person rather than to those of particular individuals. The services of the public utilities, of the recreational, educational, and cultural institutions must be adjusted to mass requirements. Similarly, the cultural institutions, such as the schools, the movies, the radio, and the newspapers, by virtue of their mass clientele, must necessarily operate as leveling influences. The political process as it appears in urban life could not be understood without taking account of the mass appeals made through modern propaganda techniques. If the individual would participate at all in the social, political, and economic life of the city, he must subordinate some of his individuality to the demands of the larger community and in that measure immerse himself in mass movements.

# IV. THE RELATION BETWEEN A THEORY OF URBANISM AND SOCIOLOGICAL RESEARCH

By means of a body of theory such as that illustratively sketched above, the complicated and many-sided phenomena of urbanism may be analyzed in terms of a limited number of basic categories. The sociological approach to the city thus acquires an essential unity and coherence enabling the empirical investigator not merely to focus more distinctly upon the problems and processes that properly fall in his province but also to treat his subject matter in a more integrated and systematic fashion. A few typical findings of empirical research in the field of urbanism, with special reference to the United States, may be indicated to substantiate the theoretical propositions set forth in the preceding pages, and some of the crucial problems for further study may be outlined.

On the basis of the three variables, <u>number</u>, <u>density of settlement</u>, <u>and degree of heterogeneity</u>, of the <u>urban population</u>, it appears possible to explain the characteristics of urban life and to account for the differences between cities of various sizes and types.

Urbanism as a characteristic mode of life may be approached empirically from three interrelated perspectives: (1) as a physical structure comprising a population base, a technology, and an eco-

logical order; (2) as a system of social organization involving a characteristic social structure, a series of social institutions, and a typical pattern of social relationships; and (3) as a set of attitudes and ideas, and a constellation of personalities engaging in typical forms of collective behavior and subject to characteristic mechanisms of social control.

#### URBANISM IN ECOLOGICAL PERSPECTIVE

Since in the case of physical structure and ecological processes we are able to operate with fairly objective indices, it becomes possible to arrive at quite precise and generally quantitative results. The dominance of the city over its hinterland becomes explicable through the functional characteristics of the city which derive in large measure from the effect of numbers and density. Many of the technical facilities and the skills and organizations to which urban life gives rise can grow and prosper only in cities where the demand is sufficiently great. The nature and scope of the services rendered by these organizations and institutions and the advantage which they enjoy over the less developed facilities of smaller towns enhances the dominance of the city and the dependence of ever wider regions upon the central metropolis.

The urban-population composition shows the operation of selective and differentiating factors. Cities contain a larger proportion of persons in the prime of life than rural areas which contain more old and very young people. In this, as in so many other respects, the larger the city the more this specific characteristic of urbanism is apparent. With the exception of the largest cities, which have attracted the bulk of the foreign-born males, and a few other special types of cities, women predominate numerically over men. The heterogeneity of the urban population is further indicated along racial and ethnic lines. The foreign born and their children constitute nearly two-thirds of all the inhabitants of cities of one million and over. Their proportion in the urban population declines as the size of the city decreases, until in the rural areas they comprise only about one-sixth of the total population. The larger cities similarly have attracted more Negroes and other racial groups than have the smaller communities. Considering that age, sex, race, and ethnic

origin are associated with other factors such as occupation and interest, it becomes clear that one major characteristic of the urbandweller is his dissimilarity from his fellows. Never before have such large masses of people of diverse traits as we find in our cities been thrown together into such close physical contact as in the great cities of America. Cities generally, and American cities in particular, comprise a motley of peoples and cultures, of highly differentiated modes of life between which there often is only the faintest communication, the greatest indifference and the broadest tolerance, occasionally bitter strife, but always the sharpest contrast.

The failure of the urban population to reproduce itself appears to be a biological consequence of a combination of factors in the complex of urban life, and the decline in the birth-rate generally may be regarded as one of the most significant signs of the urbanization of the Western world. While the proportion of deaths in cities is slightly greater than in the country, the outstanding difference between the failure of present-day cities to maintain their population and that of cities of the past is that in former times it was due to the exceedingly high death-rates in cities, whereas today, since cities have become more livable from a health standpoint, it is due to low birth-rates. These biological characteristics of the urban population are significant sociologically, not merely because they reflect the urban mode of existence but also because they condition the growth and future dominance of cities and their basic social organization. Since cities are the consumers rather than the producers of men, the value of human life and the social estimation of the personality will not be unaffected by the balance between births and deaths. The pattern of land use, of land values, rentals, and ownership, the nature and functioning of the physical structures, of housing, of transportation and communication facilities, of public utilities—these and many other phases of the physical mechanism of the city are not isolated phenomena unrelated to the city as a social entity, but are affected by and affect the urban mode of life.

# URBANISM AS A FORM OF SOCIAL ORGANIZATION

The distinctive features of the urban mode of life have often been described sociologically as consisting of the substitution of secondary for primary contacts, the weakening of bonds of kinship, and the declining social significance of the family, the disappearance of the neighborhood, and the undermining of the traditional basis of social solidarity. All these phenomena can be substantially verified through objective indices. Thus, for instance, the low and declining urban-reproduction rates suggest that the city is not conducive to the traditional type of family life, including the rearing of children and the maintenance of the home as the locus of a whole round of vital activities. The transfer of industrial, educational, and recreational activities to specialized institutions outside the home has deprived the family of some of its most characteristic historical functions. In cities mothers are more likely to be employed, lodgers are more frequently part of the household, marriage tends to be postponed, and the proportion of single and unattached people is greater. Families are smaller and more frequently without children than in the country. The family as a unit of social life is emancipated from the larger kinship group characteristic of the country, and the individual members pursue their own diverging interests in their vocational, educational, religious, recreational, and political life.

Such functions as the maintenance of health, the methods of alleviating the hardships associated with personal and social insecurity, the provisions for education, recreation, and cultural advancement have given rise to highly specialized institutions on a community-wide, statewide, or even national basis. The same factors which have brought about greater personal insecurity also underlie the wider contrasts between individuals to be found in the urban world. While the city has broken down the rigid caste lines of preindustrial society, it has sharpened and differentiated income and status groups. Generally, a larger proportion of the adult-urban population is gainfully employed than is the case with the adult-rural population. The white-collar class, comprising those employed in trade, in clerical, and in professional work, are proportionately more numerous in large cities and in metropolitan centers and in smaller towns than in the country.

On the whole, the city discourages an economic life in which the individual in time of crisis has a basis of subsistence to fall back

upon, and it discourages self-employment. While incomes of city people are on the average higher than those of country people, the cost of living seems to be higher in the larger cities. Home ownership involves greater burdens and is rarer. Rents are higher and absorb a larger proportion of the income. Although the urbandweller has the benefit of many communal services, he spends a large proportion of his income for such items as recreation and advancement and a smaller proportion for food. What the communal services do not furnish the urbanite must purchase, and there is virtually no human need which has remained unexploited by commercialism. Catering to thrills and furnishing means of escape from drudgery, monotony, and routine thus become one of the major functions of urban recreation, which at its best furnishes means for creative self-expression and spontaneous group association, but which more typically in the urban world results in passive spectatorism on the one hand, or sensational record-smashing feats on the other.

Being reduced to a stage of virtual impotence as an individual, the urbanite is bound to exert himself by joining with others of similar interest into organized groups to obtain his ends. This results in the enormous multiplication of voluntary organizations directed toward as great a variety of objectives as there are human needs and interests. While on the one hand the traditional ties of human association are weakened, urban existence involves a much greater degree of interdependence between man and man and a more complicated, fragile, and volatile form of mutual interrelations over many phases of which the individual as such can exert scarcely any control. Frequently there is only the most tenuous relationship between the economic position or other basic factors that determine the individual's existence in the urban world and the voluntary groups with which he is affiliated. While in a primitive and in a rural society it is generally possible to predict on the basis of a few known factors who will belong to what and who will associate with whom in almost every relationship of life, in the city we can only project the general pattern of group formation and affiliation. and this pattern will display many incongruities and contradictions.

#### URBAN PERSONALITY AND COLLECTIVE BEHAVIOR

It is largely through the activities of the voluntary groups, be their objectives economic, political, educational, religious, recreational, or cultural, that the urbanite expresses and develops his personality, acquires status, and is able to carry on the round of activities that constitute his life-career. It may easily be inferred, however, that the organizational framework which these highly differentiated functions call into being does not of itself insure the consistency and integrity of the personalities whose interests it enlists. Personal disorganization, mental breakdown, suicide, delinquency, crime, corruption, and disorder might be expected under these circumstances to be more prevalent in the urban than in the rural community. This has been confirmed in so far as comparable indices are available; but the mechanisms underlying these phenomena require further analysis.

Since for most group purposes it is impossible in the city to appeal individually to the large number of discrete and differentiated individuals, and since it is only through the organizations to which men belong that their interests and resources can be enlisted for a collective cause, it may be inferred that social control in the city should typically proceed through formally organized groups. It follows, too, that the masses of men in the city are subject to manipulation by symbols and stereotypes managed by individuals working from afar or operating invisibly behind the scenes through their control of the instruments of communication. Self-government either in the economic, the political, or the cultural realm is under these circumstances reduced to a mere figure of speech or, at best, is subject to the unstable equilibrium of pressure groups. In view of the ineffectiveness of actual kinship ties we create fictional kinship groups. In the face of the disappearance of the territorial unit as a basis of social solidarity we create interest units. Meanwhile the city as a community resolves itself into a series of tenuous segmental relationships superimposed upon a territorial base with a definite center but without a definite periphery and upon a division of labor which far transcends the immediate locality and is world-wide in scope. The larger the number of persons in a state of interaction with one another the lower is the level of communication and the greater is

the tendency for communication to proceed on an elementary level, i.e., on the basis of those things which are assumed to be common or to be of interest to all.

It is obviously, therefore, to the emerging trends in the communication system and to the production and distribution technology that has come into existence with modern civilization that we must look for the symptoms which will indicate the probable future development of urbanism as a mode of social life. The direction of the ongoing changes in urbanism will for good or ill transform not only the city but the world. Some of the more basic of these factors and processes and the possibilities of their direction and control invite further detailed study.

It is only in so far as the sociologist has a clear conception of the city as a social entity and a workable theory of urbanism that he can hope to develop a unified body of reliable knowledge, which what passes as "urban sociology" is certainly not at the present time. By taking his point of departure from a theory of urbanism such as that sketched in the foregoing pages to be elaborated, tested, and revised in the light of further analysis and empirical research, it is to be hoped that the criteria of relevance and validity of factual data can be determined. The miscellaneous assortment of disconnected information which has hitherto found its way into sociological treatises on the city may thus be sifted and incorporated into a coherent body of knowledge. Incidentally, only by means of some such theory will the sociologist escape the futile practice of voicing in the name of sociological science a variety of often unsupportable judgments concerning such problems as poverty, housing, city-planning, sanitation, municipal administration, policing, marketing, transportation, and other technical issues. While the sociologist cannot solve any of these practical problems—at least not by himself—he may, if he discovers his proper function, have an important contribution to make to their comprehension and solution. The prospects for doing this are brightest through a general, theoretical, rather than through an ad hoc approach.

University of Chicago