**Christian Sartori**

christian.sartori@gmail.com | (713) 623-3353  
https://www.linkedin.com/in/c-sartori | https://github.com/thechipexpert/bitcoin

**EDUCATION**

**THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business,** Austin, TX **May 2019**

**Master of Business Administration** GPA: 3.9

**UNIVERSITY OF CONNECTICUT, School of Engineering,** Storrs, CT **May 2010**

**Bachelor of Science in Materials Science & Engineering**

**EXPERIENCE**

**ALIXPARTNERS, LLP** – Austin, TX **2019 – 2021**

**Vice President of Enterprise Improvement**

* Produced detailed market research reports and EBITDA performance improvement proposals for the financial services industry with a primary focus on PE portfolio companies in wealth/asset management, insurance, and payments
* Developed cash flow and liquidity models, including complex scenario planning, for a $900M revenue oil and gas company in preparation for Chapter 11 bankruptcy filing
* Executed organizational analysis for a $2B convenience store franchise to identify cost synergies up to $2M
* Analyzed and implemented cost optimization initiatives through streamlining customer service operations for a $2.3B national energy provider that resulted in $20M in reduced annual operating expenses

**RIPPLE** – San Francisco, CA | MBA+ Consulting Project **Spring 2018**

* Utilized Political, Economic, Socio-cultural, Technology (PEST) analysis to identify key economic, regulatory and technological factors in a significant emerging market segment to decrease strategic execution lead time by 3 months

**DARCY PARTNERS** – Houston, TX | MBA+ Consulting Project **Fall 2017**

* Reduced go-to-market lead time by 1 year through competitive landscape research of oil & gas technology scouting firms and developed Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis on key competitors that culminated in a final team presentation on findings and future growth strategy

**SAMSUNG AUSTIN SEMICONDUCTOR** – Austin, TX **2011 – 2019  
Senior Engineer 2018 – 2019**

* Designed and led department-wide training on advanced process control (APC) systems to strengthen and expand capabilities of 350 engineers and technicians, that eliminated APC failure incidents in Q1 2018
* Identified yield loss signals in large data sets (>300k data points) using multivariate regression modeling to prioritize highest impact problems and implement corrective actions, resulting in $15m annual savings
* Implemented process recipe optimization using JMP statistical analysis software and components of variation analysis to reduce defective material in the manufacturing line by 5%, reducing annual waste cost by >$2.5m

**Process Engineer 3 2015 – 2018**

* Launched new flagship product 14nm technology transfer from South Korea HQ to Samsung Austin Semiconductor to achieve manufacturing production target that reduced go-to-market time from 10 to 8 months
* Managed the statistical process control (SPC) system as the technical project lead for a team of 12 engineers and reduced false alarm rates by 50%, decreasing annual wasted labor cost by $27k
* Exceeded quarterly output targets by 25% during site expansion phase through strict qualification of new machine installations benchmarked against existing production equipment that accommodated 3 new technology product lines

**Process Engineer 2 2013 – 2015**

* Improved process capability through design of experiments methodology (DOE) that decreased product variation, reduced equipment downtime, and improved yield for a total incremental revenue impact of $10M annually

**ADDITIONAL PROFICIENCIES & INTERESTS**

* Intermediate: Tableau data visualization, asymmetric cryptography, digital signatures; Advanced: bitcoin, MS Excel
* Financial statement preparation and analysis – liquidity, working capital, and cash flow modeling; margin and EBITDA analysis; general ledger and cost structure analysis
* **References available upon request; Eligible to work in the United States with no restrictions**