

Jesse Clark

Director, Software Engineering
Richmond, VA

 thedoorman

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jesseclark.io

A passionate, mission based leader who relies on his strong foundations in product marketing, software, security, and business administration to bring forth world-class, high-impact, software teams, and to deliver customer focused products.

Recent Experience



Director-Software, GhostRed
GE Digital

07/16-Present

Led market research, defined product & execution strategy, and raised funding to form mission based software organization to connect smart-creatives with world-changing careers. Our \$1MM organization designed, coordinated, and supported 20 technology competitions in 12 months hiring 8 FTE's, differentiating GE in the market for talent, bolstering brand equity, and positioning GE for successful digital transformation.



Product Manager-API Management
GE Digital

04/15-07/16

Marketed, delivered, and established a community of 250 engineers around GE's multi-million-dollar API management platform; positioned as GE's data-marketplace. Co-authored 5 authentication standards, and self-service access provisioning to improve application security, developer productivity, and to accelerate the adoption of service-oriented-architecture - projected >\$1MM in savings to perpetuity.



Lead Analyst - Data Loss Prevention
GE Digital

02/12-04/15

Led 20 member, cross-functional security team to design, communicate and deploy data protection controls, to eliminate a multi-million-dollar loss vector. Built shared service across 5 GE businesses and 170k users to standardize product licensing, support, and solution design optimizing cost structure, and operations.

Achievements

2016 | Deep Run HS Advisory Board

2015 | 2x [RVATech Award](#) Winner (GhosRed)

2013 | GE Digital Technology Expertise Award

2012-2016 | GE Volunteer site lead

2012 | GE DTLP Graduate

2011-2016 | 4x [Crotonville](#) attendee

Skills

People Leadership



Communication



Product Marketing



Agile



Strategy



Digital Advertising



HTML/CSS/JS



Python/Ruby



Java/C/C++



Education

B.S CompSci,

UMass Amherst

Masters, Business,

UNC Chapel Hill