

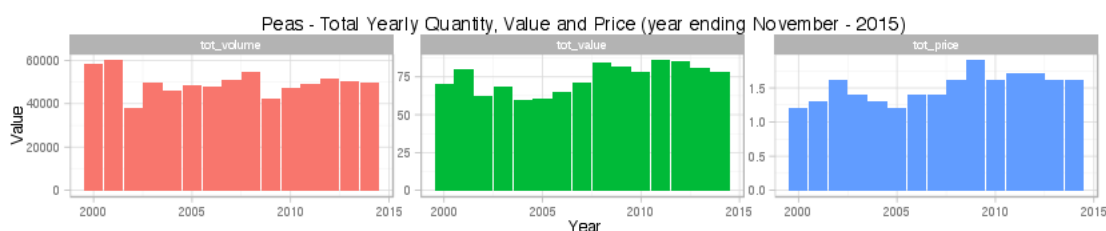
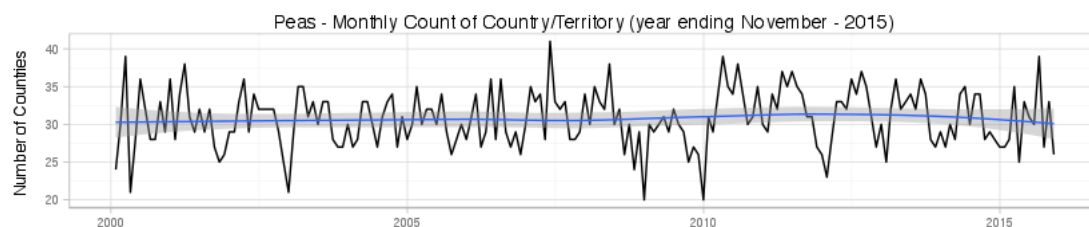
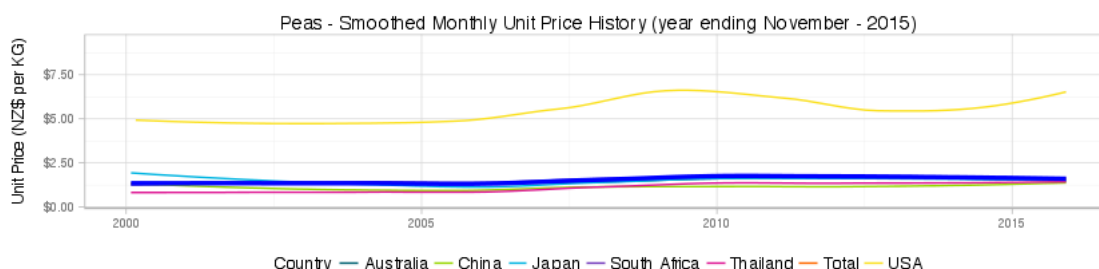
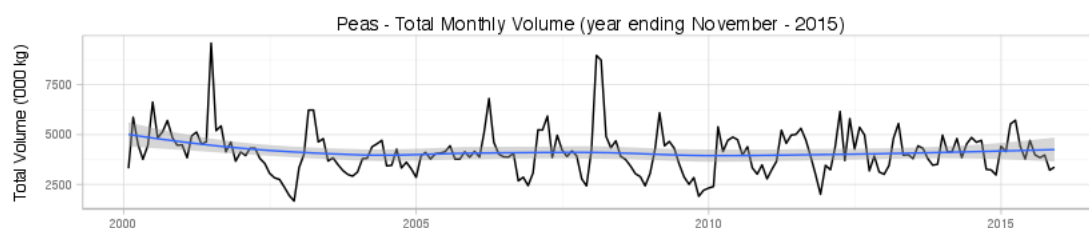
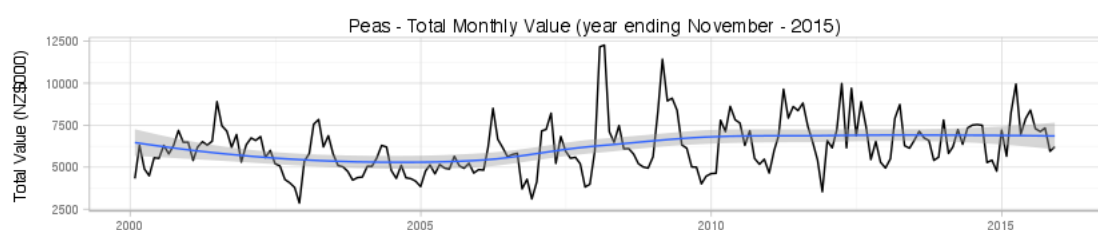


## Key Export Statistics<sup>1</sup>- Peas<sup>2</sup>

April 6, 2016

Country	Yearly Qty	Yearly Value	Yearly Price	3Year CAGR(Qty)	3Year CAGR(Value)	3Year CAGR(Price)	Price Elasticity
Australia	21,216	32.9	\$1.5	-0.5%	-3.3%	-2.8%	0.2
USA	2,059	9.4	\$4.6	-10.5%	-0.3%	11.4%	-0.9
China	5,909	7.9	\$1.3	7.5%	10.9%	3.2%	2.4
Japan	3,817	6.3	\$1.7	-3.2%	-1.7%	1.6%	-2.0
South Africa	3,464	4.3	\$1.2	36.9%	25.9%	-8%	-4.6
Thailand	2,665	4.1	\$1.5	2.1%	13.2%	10.8%	0.2
Other	12,002	23.4	\$1.9	-4.8%	3%	8.2%	-0.6
Total	51,131	88.2	\$1.7	0%	1.4%	1.4%	0.0

Top 6 Peas Markets for year ending November - 2015: Quantity('000 kg) Value(NZ\$Mill), Price and their last 3-Year Growth Rates



<sup>1</sup>Source: Statistics New Zealand - Overseas Merchandise Trade

<sup>2</sup>Harmonised System Codes for Peas starting with: 071021, 071310.