

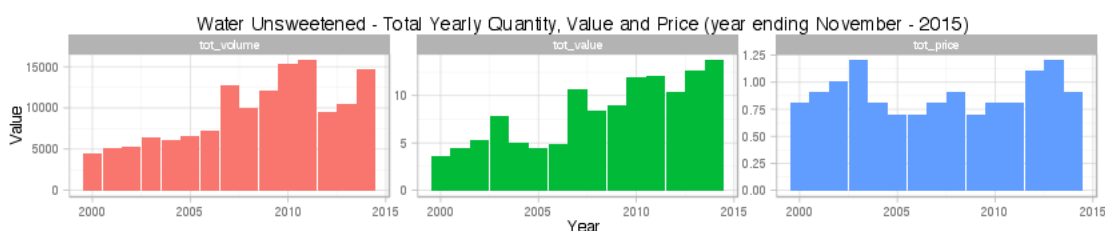
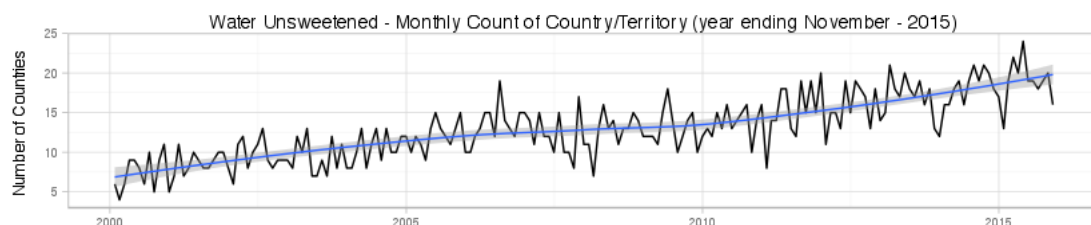
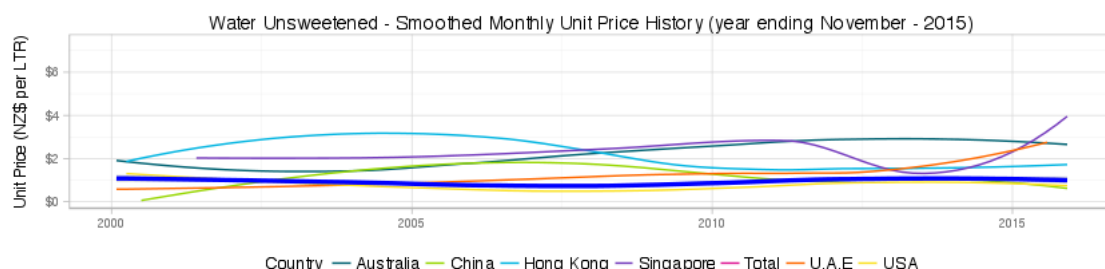
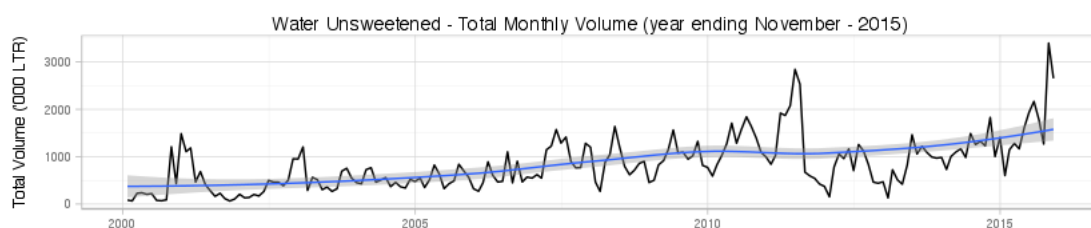
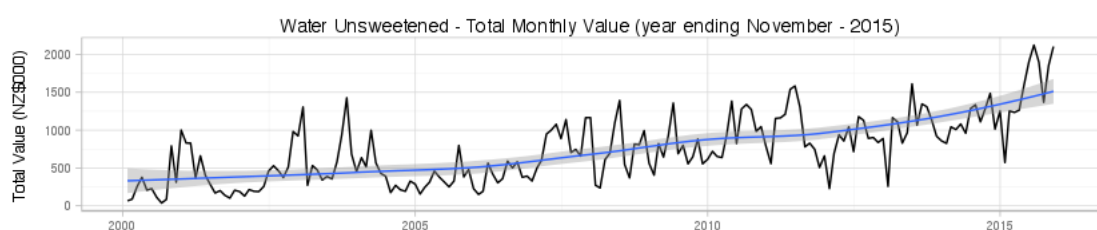


Key Export Statistics¹- Water Unsweetened²

April 6, 2016

Country	Yearly Qty	Yearly Value	Yearly Price	3Year CAGR(Qty)	3Year CAGR(Value)	3Year CAGR(Price)	Price Elasticity
USA	9,330	7.2	\$0.8	17%	16.8%	-0.2%	-95.0
China	7,361	4.4	\$0.6	99.5%	70.6%	-14.5%	-6.9
Australia	1,170	2.9	\$2.5	12.4%	6%	-5.7%	-2.2
Hong Kong	861	1.1	\$1.3	74.8%	64.7%	-5.8%	-12.9
U.A.E	336	0.9	\$2.7	-3%	27.1%	31%	-0.1
Singapore	174	0.4	\$2.4	24.8%	30.1%	4.2%	5.9
Other	1,198	1.5	\$1.2	-1.2%	-2.3%	-1.1%	1.2
Total	20,430	18.4	\$0.9	29.4%	21.4%	-6.2%	-4.8

Top 6 Water Unsweetened Markets for year ending November - 2015: Quantity('000 LTR) Value(NZ\$Mill), Price and their last 3-Year Growth Rates



¹Source: Statistics New Zealand - Overseas Merchandise Trade

²Harmonised System Codes for Water Unsweetened starting with: 220110, 220190.