

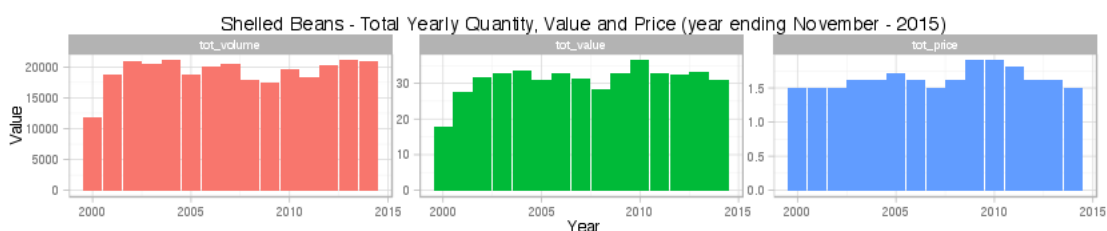
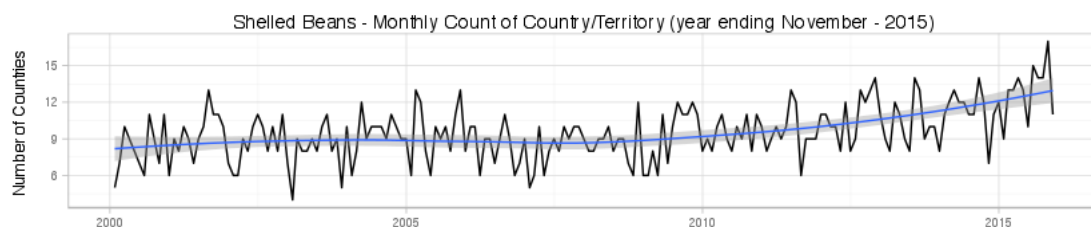
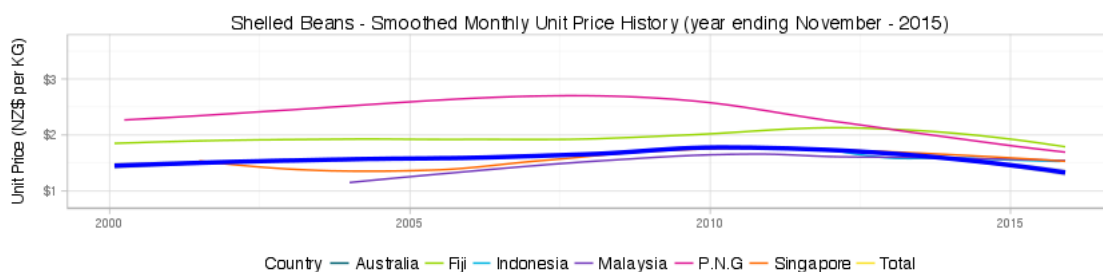
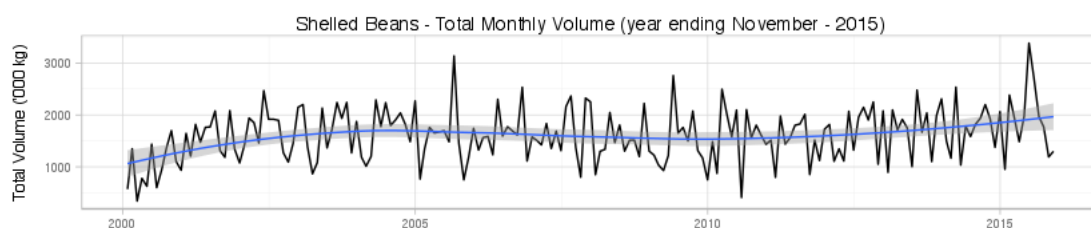
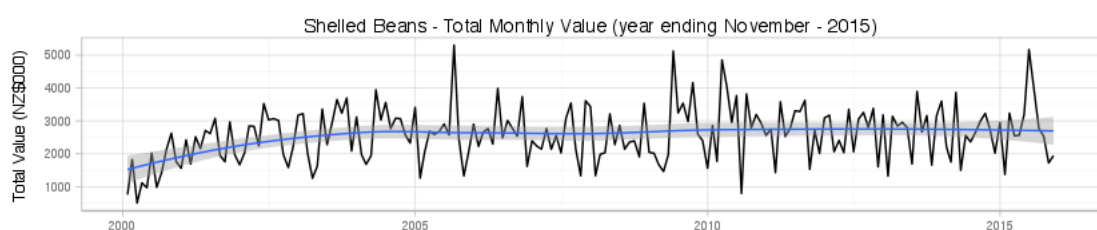


## Key Export Statistics<sup>1</sup>- Shelled Beans<sup>2</sup>

April 6, 2016

Country	Yearly Qty	Yearly Value	Yearly Price	3Year CAGR(Qty)	3Year CAGR(Value)	3Year CAGR(Price)	Price Elasticity
Australia	22,102	32.2	\$1.5	4.5%	1.3%	-3%	-1.5
Singapore	343	0.5	\$1.6	2%	0.3%	-1.7%	-1.2
Fiji	184	0.3	\$1.6	14%	14.1%	0.1%	114.3
P.N.G	153	0.3	\$1.7	53.4%	47.1%	-4.1%	-13.0
Malaysia	126	0.2	\$1.5	-0.3%	-1.8%	-1.5%	0.2
Indonesia	73	0.1	\$1.5	-6.4%	-8.4%	-2.2%	2.9
Other	158	0.4	\$2.3	13.3%	11.3%	-1.7%	-7.8
Total	23,138	34.0	\$1.5	4.7%	1.6%	-2.9%	-1.6

Top 6 Shelled Beans Markets for year ending November - 2015: Quantity('000 kg) Value(NZ\$Mill), Price and their last 3-Year Growth Rates



<sup>1</sup>Source: Statistics New Zealand - Overseas Merchandise Trade

<sup>2</sup>Harmonised System Codes for Shelled Beans starting with: 200551.