

# Amy Hollinger

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## Executive Summary

Full stack web developer with previous experience in sales administration, STEM Education, and event management. Recently earned a certificate in full stack development from the University of Pennsylvania, with newly developed skills in JavaScript, CSS, React.js, MySQL and Mongo database management, and responsive web design. Team player, problem solver, break-it-until-it-works mentality, with focus on user experience and data management. Currently seeking a position as a Junior Front End or Junior Full Stack Web Developer.

## Skills

- HTML, CSS, JavaScript
- Bootstrap/ReactStrap
- Materialize
- React
- React – Material UI
- JSON formatting & API calls
- JQuery, AJAX
- Object-Oriented Programming
- ES5/ES6/ES7
- NodeJS
- Mustache/Handlebars
- Git/Github
- Passport & OAuth
- MySQL
- MongoDB
- Heroku deployment
- WordPress
- Microsoft Suite
- Google Suite
- Salesforce Admin
- Event Management
- STEM Education
- Project Management
- Volunteer Management

## Work History

*Girl Scouts of Central & Southern NJ.* Cherry Hill, NJ. 2015 – 2020 | **Program Specialist, STEM**

Responsible for budgeting, marketing, and overseeing registrations for Science and Technology programs for girls in grades K-12. Oversee grants and coordinate programs with STEM vendors and instructors. Created trainings and resources for 2000 adult volunteers. Accomplishments include creation of multiple large-scale STEM events, including an annual conference serving over 400 girls and adults.

*Automotive Resources International.* Mt. Laurel, NJ. 2013 – 2015 | **Lead Development Specialist**

Identify potential clients within sales target markets, including utilities, construction, specialty truck fleets, and companies with large motor pools or sales fleets. Report on pipeline progress across 20+ sales regions weekly.

*South Jersey Writers' Group.* Audubon, NJ. 2009 – 2016 | **President** (volunteer)

Grew a small, casual writing group to a non-profit, professional development organization of over 100 dues-paying members. Wrote and filed Articles of Incorporation; recruited startup Board of Directors; designed and implemented communication strategies to members and potential members, including through email marketing, Google/Facebook ads, and social media.

*Corporate Call Center.* Blue Bell, PA. 2010 – 2012 | **Team Lead/Underwriting Liaison**

Responsible for supervising a team of 20 agents in sales and customer service for Medicare supplement and prescription plans. Responsible for supporting sales training manager with on-the-spot coaching, supplemental training, and maintaining Knowledge Base for licensed agents. Team maintained 85%+ inbound sales success rate over two seasons.

## Education

*University of Pennsylvania College of Liberal and Professional Studies (LPS),* Philadelphia PA. Full stack developer certificate (Completed April 2020)

*Towson University,* Towson, MD. BA Communications; Minor in German

## Other Experience

Outschool Instructor: Girl Scout "Coding for Good" Badges. Online badge instruction program for grades 3-8.