



ENVISIONING
TOMORROW
Together



Search for Economic Development Director **Marshfield, Missouri**

Search Conducted By:



The Community

Marshfield, Missouri, is the County seat of Webster County in southwest Missouri. Marshfield is located on I-44 within the Springfield, Missouri, Metropolitan Statistical Area. Marshfield is within three hours of Kansas City, Saint Louis, and Tulsa. The original world famous highway, Route 66 passes through Marshfield. Route 66 intersects with National Bicycle Route 76 (“Transamerica Trail” from Virginia to Oregon) in Marshfield.

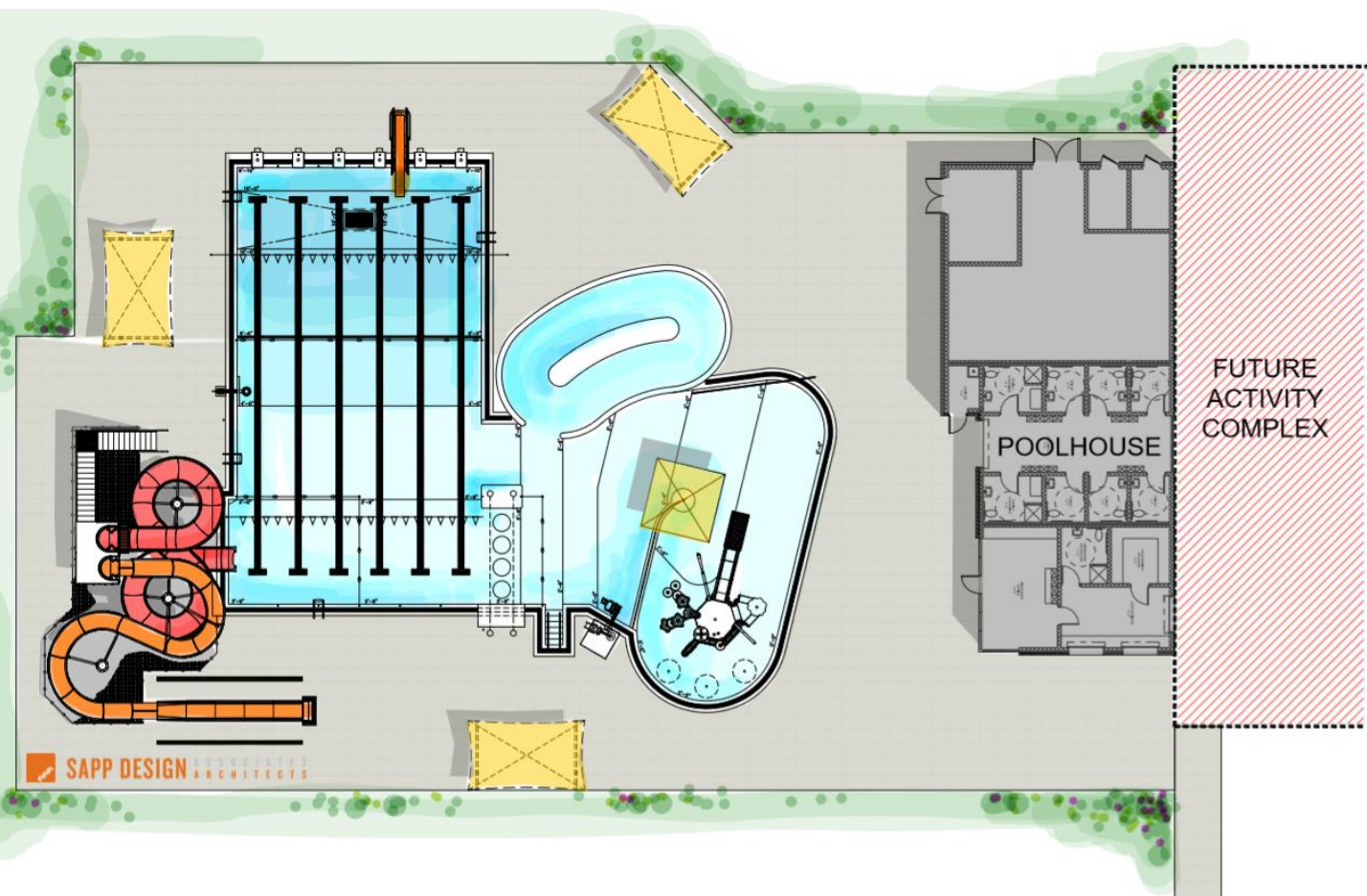


The City of Marshfield’s population has grown 25% since 2000 and almost doubled since 1990. Additionally, Webster County’s population has grown by more than 50% since 1990. Our award winning school system, safe community, and convenient location contribute to this growth.

Marshfield's Investment in Infrastructure

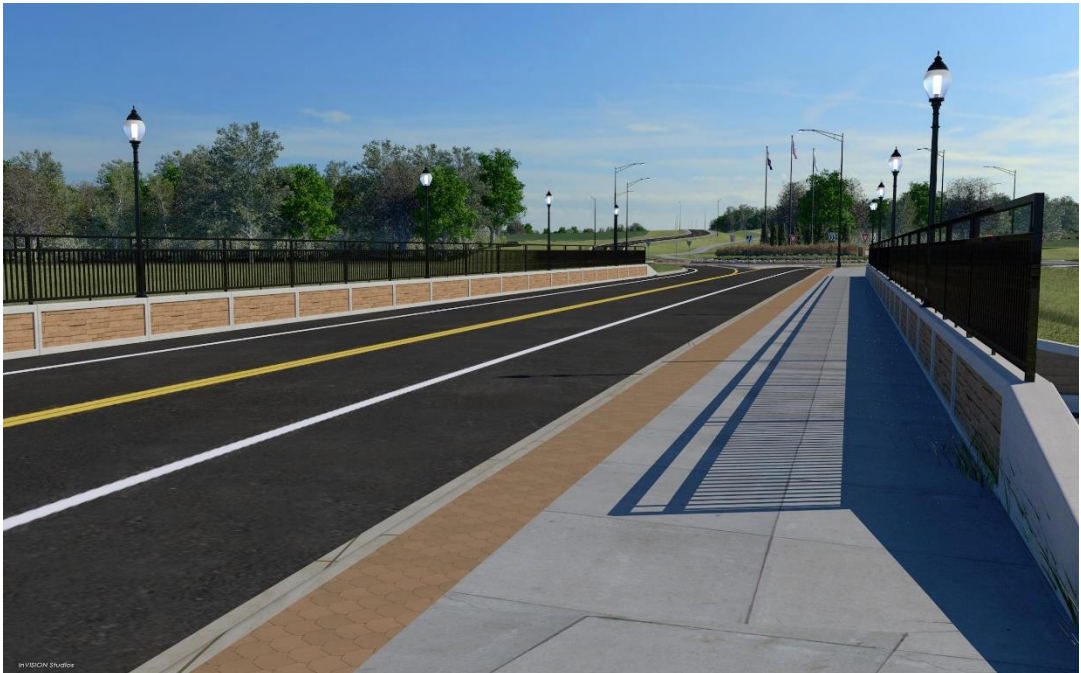
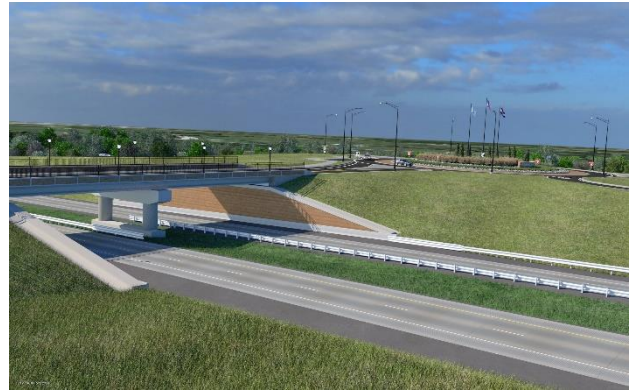
As our population continues to grow we continue to invest in infrastructure having recently completed a \$4 million water project and \$2 million wastewater project in addition to our new interchange on I-44 plus many other projects.

In addition to utility infrastructure we are actively investing in Quality of Life infrastructure. Below is a \$4.1 million pool project currently under development, a 2nd phase of this project will consist of construction of an approximate 20,000 square foot indoor recreation center.



New I-44 Interchange

The proposed interchange project is located near mile marker 103 on I-44, along the northern city limits of Marshfield, and approximately 2.10 miles northeast of the existing interchange of I-44 and Route 38 (Spur Drive). The project will provide connectivity from the I-44 North Outer Road (Western Termini) to MO-CC (Eastern Termini) – also known as old Route 66. The proposed project is just north of the existing BNSF Mainline Track and the National Route 76 Transamerica Bike Trail that runs along Route 38. The “Base Project” includes the implementation of a new interchange with I-44 (Western Termini) that connects to MO-CC (Eastern Termini). The ultimate build scenario would also include the future extension of MO-CC (From I-44 to MO-W), providing connectivity between MO-W, I-44, and MO-CC.





The Organization

GRO Marshfield is a not-for-profit tax-exempt Missouri corporation pursuant to Section 501 (c) of the Internal Revenue Code. Its mission is “Improving the quality of life for our community through continuing economic development.” In close partnership with the Marshfield Development League (MDL- a private, not-for-profit organization of business and professional people dedicated to maintaining a thriving economy and improving the quality of life for everyone in Springfield, Missouri, and the surrounding region) and the City of Marshfield, Gro Marshfield serves as the community’s primary catalyst for economic growth. It serves as the first point of contact with the development community, property owners, businesses, community organizations, and the general public for economic development services in Marshfield.

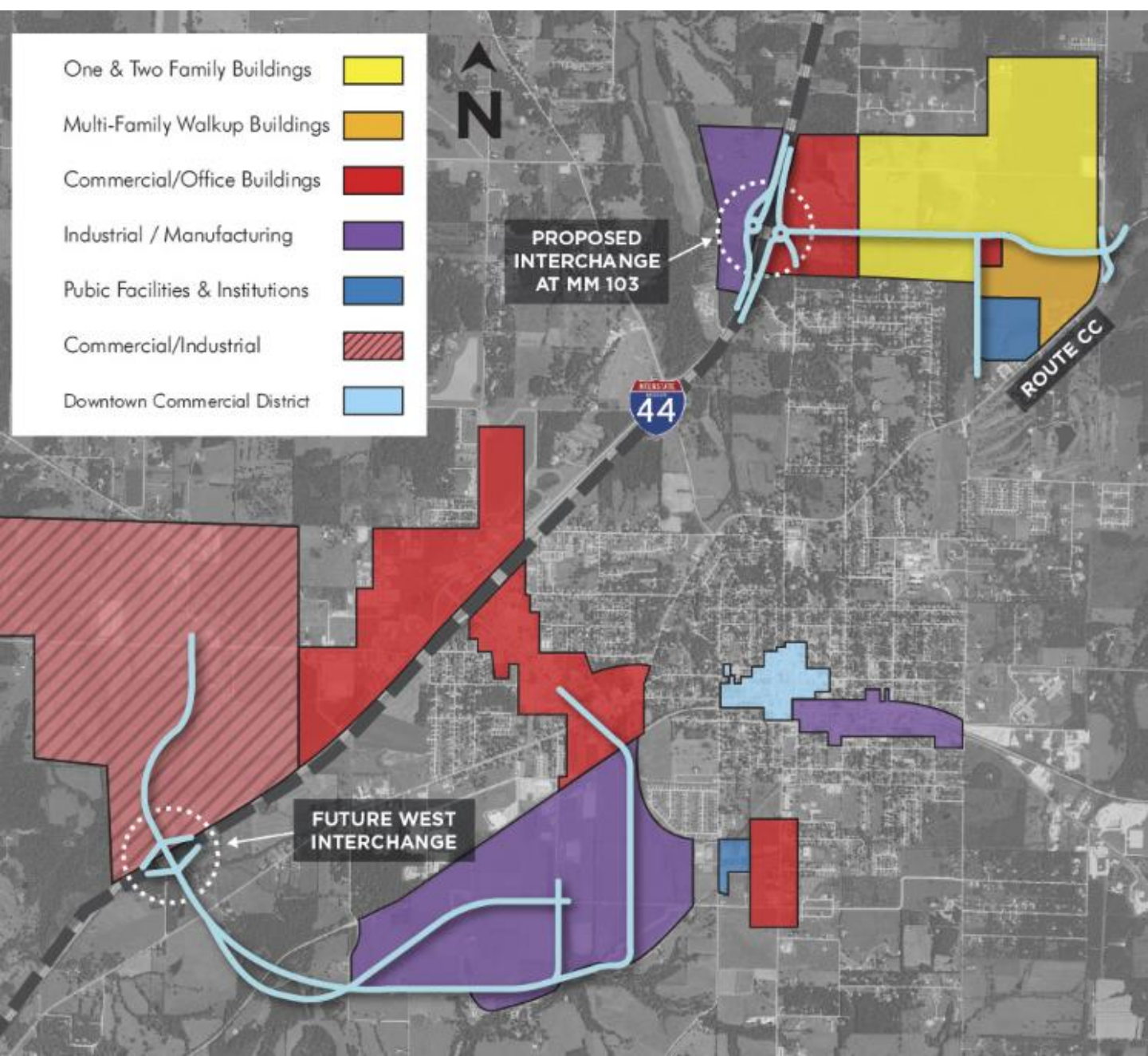
GRO Marshfield offices out of the Webster Electric Power Cooperative.



Growth Plan

A final draft of a comprehensive growth plan is currently being finalized in which we have hosted multiple events to receive the feedback from local community leaders. We have tremendous growth potential via currently undeveloped land bordering our new interstate interchanges.

A look at how two new I-44 interchanges could spur growth for Marshfield:

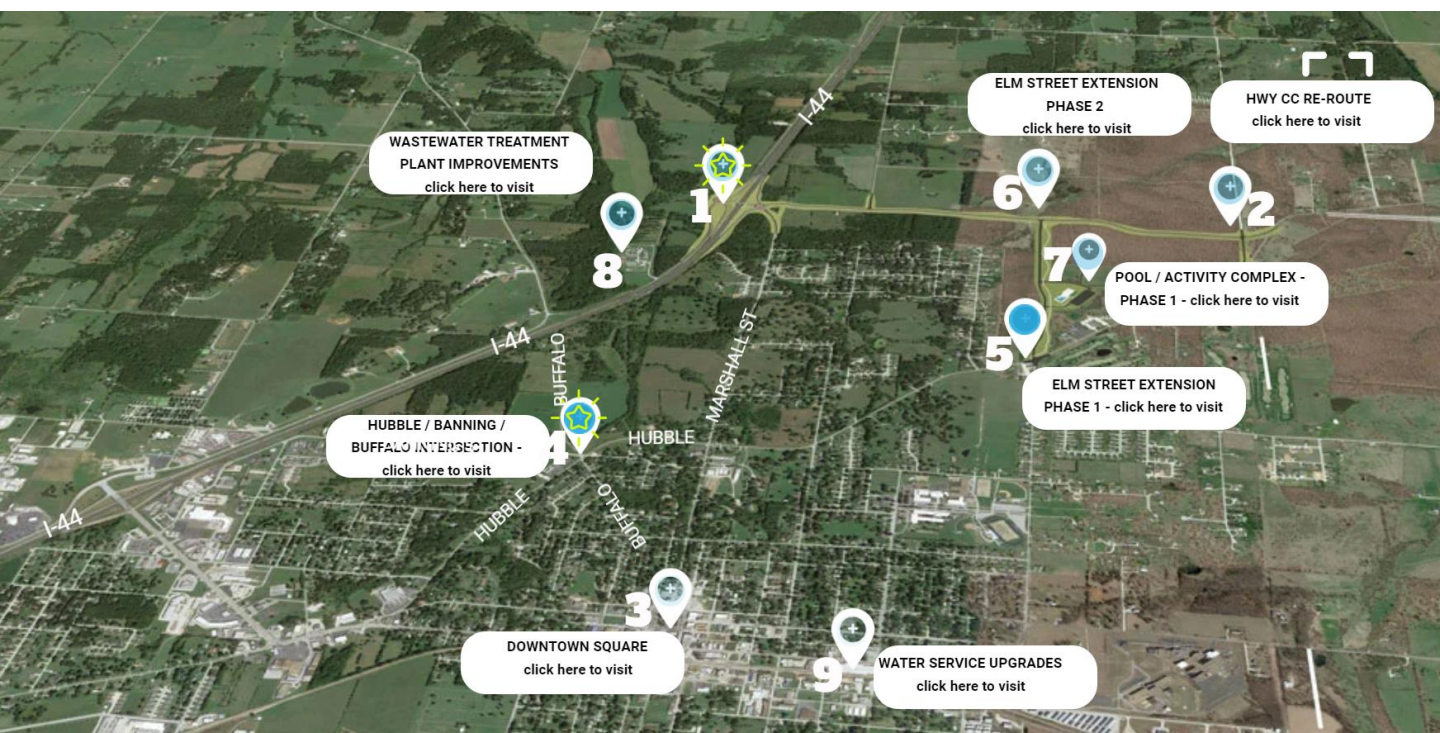


The Position

The Economic Development Director is a new position which will report to GRO Marshfield's 6-member Board of Directors. He or she will be responsible to lead in the development, organization and facilitation of ongoing economic growth for Marshfield. Duties may include identifying sites suitable for small or large development activity; identifying developers and users whose skills or preferences fit an identified need in the community; soliciting, refining and negotiating preliminary development proposals; performing entitlement and financial feasibility studies; maintaining a directory of property owners, developers, and major tenants; and coordinating the efforts of developers, property owners, City officials, lenders and builders.

GRO Marshfield is an Equal Opportunity Employer. In compliance with the Americans with Disabilities Act (ADA) and the Americans with Disabilities Act Amendment Act (ADAAA) the DABC will provide reasonable accommodations, upon reasonable request, to qualified individuals with disabilities and encourages both prospective employees and incumbents to discuss potential accommodations with the employer.

Click the map to see all the current investments we are undertaking:



Our Vision

A new interchange along Interstate 44 at mile marker 103 which will connect Route 66 to Interstate 44 is being developed in Marshfield. The mainline of the BNSF Class I Railroad also borders property adjoining this interchange. Our vision is to develop the property near this interchange into industrial and commercial opportunities. Our economic developer will need to be proficient in developing an industrial park, from purchasing the land to making it deal ready with utility infrastructure and so forth.

We also envision our economic developer embracing the growth plan we have in place and envision he or she helping us set milestones to constantly be moving our growth plan forward.

He/she needs to help us capture an increased share of the economic growth occurring in our region.



Our Ideal Candidate



Citizens participating in our growth plan process.

Our ideal candidate will be proficient in land acquisition and development and will be effective while running a one-person show. He or she will be a self starter and will become part of the community by establishing and maintaining effective relations with the community's business, civic, and governmental leaders including important state and federal offices. He or she will be comfortable living in a small town and will enjoy the quality of life a small town brings.

He or she will be the type person which constantly moves our objectives forward, a little at a time, day by day. We have developed our growth plan, our ideal candidate will help us execute the plan.

He or she will have had experience leveraging multiple funding sources to develop property and run infrastructure.



Residency

We expect our Economic Development Director to be a resident of Marshfield within 3 months of beginning the position.



BNSF Mainline Rail

The Class I BNSF Mainline Railway runs through Marshfield. We wish to leverage this asset to create more manufacturing jobs.

We have the potential to control up to 500 acres along the BNSF mainline and I-44 which would create the largest Class I rail served park in the region.



Air Access

The area is served by Springfield-Branson National Airport which has direct flights on Delta, United, American and Allegiant to thirteen cities across the United States, including hubs such as Chicago, Dallas, Atlanta, Charlotte, Las Vegas, and Houston, among others.

Sampling of our Existing Industry



*Coupling & Gasket
Manufacturing Facility.*

*Large corporation with other
facilities in Tyler, Texas; City of
Industry, California; Oakland,
California; & South Plainfield,
New Jersey.*



*America's largest supplier of
cylinder labels. Develops
labels for fire extinguishers,
FDA food products, beers &
spirits, etc.*



*Manufacturer of high end
wood walls and suspended
wood ceiling systems to meet
acoustic needs. Clients
include: San Francisco 49ers,
Winnipeg Airport, Temple
University, Philadelphia
Eagles, Duke University, etc.*



*One of world's largest
suppliers of tires to the North
American trailer industry.
Additional plants in Indiana,
Pennsylvania, and Georgia.*

Sampling of our Existing Industry



Heavy Truck Marshfield

Specializes in surplus OE parts and carries a full line of Aftermarket Collision parts. The Marshfield facility is filled with bumper to bumper Heavy Truck parts: Cabs, hoods, engines, transmissions, suspensions, collision parts, mirrors, etc.



Sho-Me Technologies is a subsidiary of Sho-Me Power Electric Cooperative in Marshfield, MO. Sho-Me Technologies operates an advanced optical network spanning electric transmission lines in Missouri. What began as an upgrade to the extensive internal communications network has now grown to encompass over 4,200 miles of fiber optic connectivity. With over 120 Points of Presence, Sho-Me Technologies boasts the highest coverage of optical bandwidth in the area.

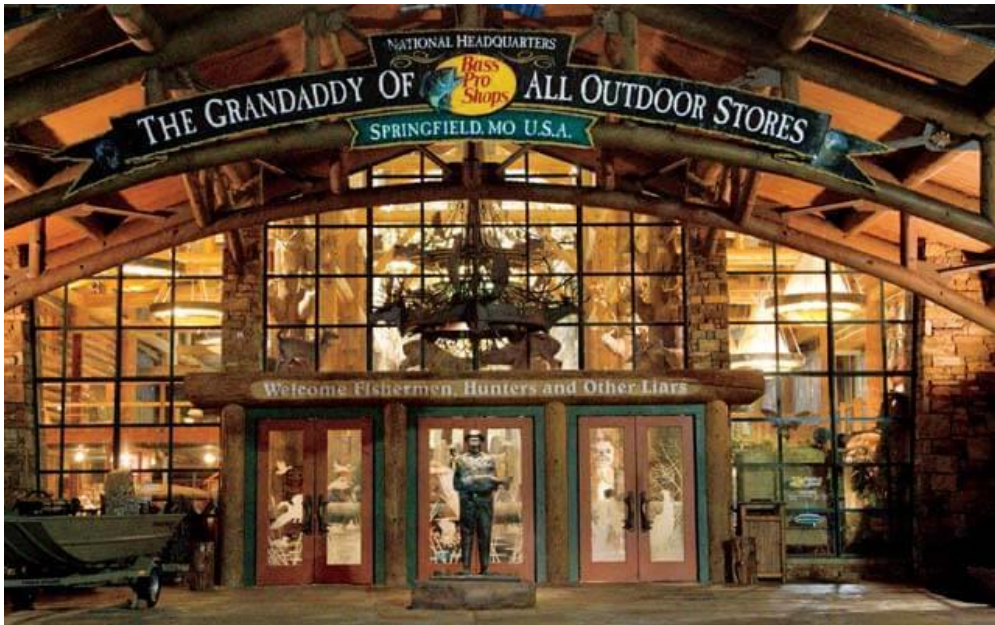
Marshfield Public Schools

The Marshfield R-1 School District has 3,000+ students in grades K-12 with a student-teacher ration of 15-1. The district consistently ranks in the top 25% of all school districts in the State of Missouri and is a significant reason Marshfield has experienced significant population growth over the past 30 years.



Part of the Springfield MSA; 550,000+ population

Marshfield is located within the Springfield Metropolitan Statistical Area featuring a population of 550,000. Springfield is the 3rd largest city in Missouri. With more than a dozen local colleges and universities, Springfield is very much a thriving city with a focus on higher education. Nearly 50,000 students per year choose Springfield to pursue academic paths from liberal arts and business to engineering, architecture, medicine, science, and theology.



Bass Pro's National Headquarters is in Springfield

Springfield Skyline:



Ozarks Technical Community College

Marshfield is located between two campuses of Ozarks Technical Community College. One campus in Springfield and one in Lebanon, Missouri. Ozarks Technical Community College typically has an enrollment of 15,000+ each year. Students can earn a one-year certificate, two-year Associate of Applied Science degree (A.S.) or Associate of Arts degree (A.A.).

In addition to degree programs, the College offers customized training to employers in the region. Here are examples of the training which can be customized for your company:

+ CAD/CAM/PLM

+ MANUFACTURING SKILLS

+ COMPUTERS

+ PROJECT MANAGEMENT

+ LEADERSHIP & MANAGEMENT

+ QUALITY

+ LOGISTICS & SUPPLY CHAIN

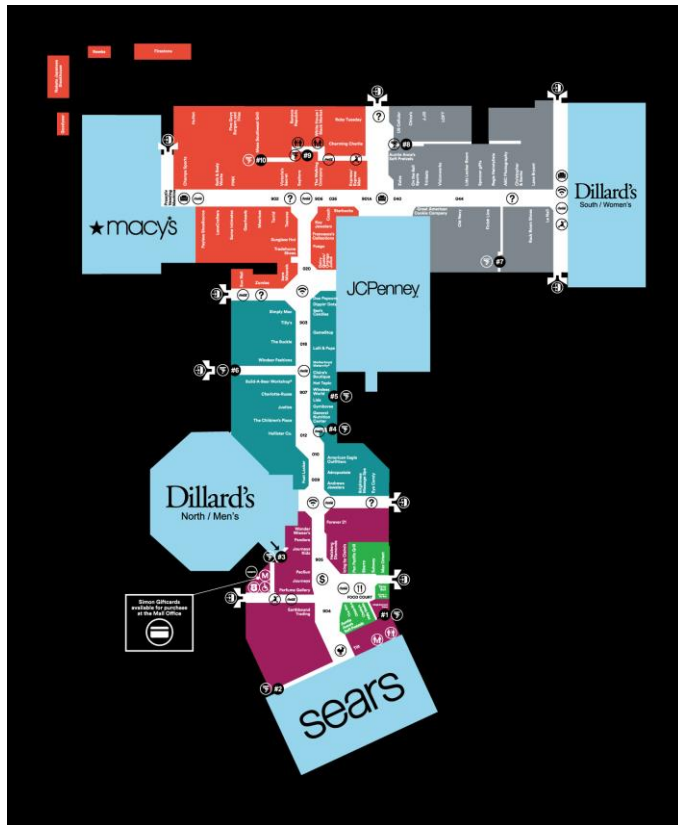
+ OSHA/SAFETY

OZARKS TECHNICAL COMMUNITY COLLEGE

Recreation Within 1 Hour



Lake of the Ozarks



Battlefield Mall in Springfield



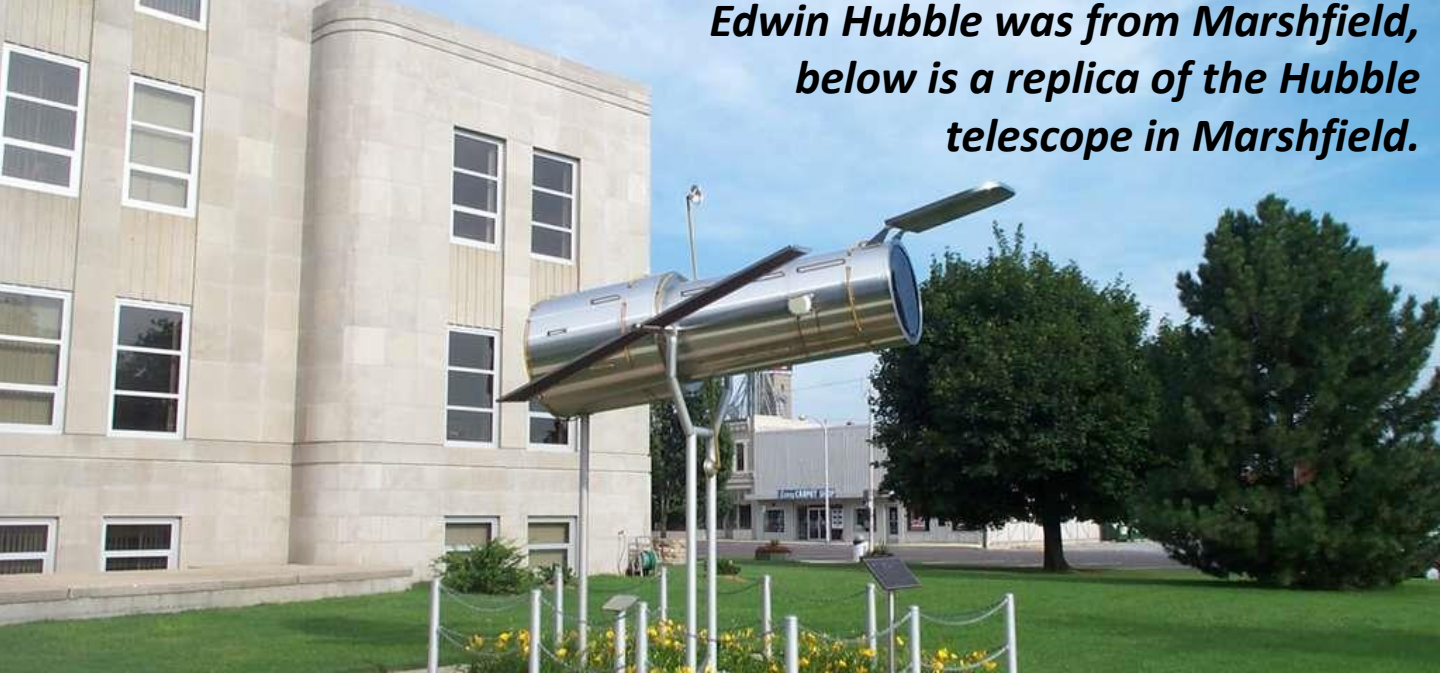
Ozark Mountain Fly Fishing



*Performing Arts Center in
Springfield*



Branson



***Edwin Hubble was from Marshfield,
below is a replica of the Hubble
telescope in Marshfield.***

Qualifications

- Bachelor's degree is required.
- A minimum of four (4) years experience in in economic development, business development, marketing or a closely related field.
- Successful economic development track record is preferred.

How to Apply

Submit a cover letter & resume in a pdf format by **Thursday, February 21st, 2019 at Noon** Central Time. Submit pdfs electronically to brandon@thenextmovegroup.com. Feel free to call **Alex Metzger, 314-421-9110**, with any questions.

**PLEASE SUBMIT APPLICATION
MATERIALS IN PDF FORMAT.**

Compensation & Benefits

Salary: \$80,000 - \$95,000+
depending on qualifications

Competitive Benefits Offered

References and Background Checks

The finalists for the position will be asked to sign an authorization allowing us to conduct background and reference checks. These may include a credit check, checking criminal records, driving records, education completion, personality profiling, and calling a number of references from prior positions.



thenextmovegroup.com/marshfield