

A cost and information-based account of epistemic *must*

We show how a general model of rational inference in communication delivers the puzzlingly weak interpretation of the necessity modal *must*. At issue is the failed inference in (1): How could *must p* (1b) not entail that *p* (1a) ? Since karttunen1972, linguists have debated the meaning of this word, arguing about its semantic strength. Rather than engineering weakness into the meaning of the word *must*, our account derives its weakness as an M-implicature: *must p* is marked (i.e., costly) relative to the bare form (1a); the bare form is sufficiently strong already, so listeners weaken the interpretation of *must p*.

- (1) a. It's raining.
 b. It must be raining.

We begin with a careful comparison of the meanings of the two statements in *inference*, asking whether a speaker's choice between (1a) and (1b) is affected by the strength of her evidence for whether it is raining (q); whether listeners' interpretations of (1a) and (1b) differ with respect to the strength of their resulting belief in q ; and whether these beliefs are determined in part by the evidence they attribute to the speaker's choice between (1a) and (1b).

In **Exp. 1 (n=40)**, we collected estimates of evidence strength. Participants on Amazon's Mechanical Turk rated the probability of q (e.g., of rain) given a piece of evidence e (e.g., *You hear the sound of water dripping on the roof*) on a sliding scale with endpoints labeled "impossible" and "certain". These estimates were used for analysis in Exps. 2 and 3.

Exp. 2 (n=40) tested how likely speakers are to use the marked *must p* utterance as evidence strength decreases. On each trial, participants were presented with a piece of evidence (e.g., *You see a person come in from outside with wet hair and wet clothes*) and were asked to choose one of four utterances—bare (1a), *must p* (1b), *probably p*, *might p*—to describe the situation to a friend. Participants were more likely to choose the more marked *must* form over the bare form as the strength of evidence decreased ($\beta = 5.4, SE = 2.4, p < .05$), even when controlling for evidence type (e.g., perceptual, reportative, inferential).

Exp. 3 (n=120) tested whether listeners' estimates of a) the probability of q and b) the strength of speakers' evidence for q differ depending on the observed utterance; i.e. whether listeners take into account their knowledge of speakers' likely utterances in different evidential states as they interpret the bare and *must* forms. On each trial, participants were presented with an utterance (e.g. *It's raining*), and were asked a) to rate the probability of q on a sliding scale with endpoints labeled "impossible" and "certain"; and b) to select one out of five pieces of evidence that the speaker must have had about q . Participants' believed q was less likely after observing the *must* utterance ($\mu = .65, sd = .21$) than after observing the bare utterance ($\mu = .86, sd = .15, \beta = -.21, SE = .02, t = -10.1, p < .0001$). In addition, average strength of evidence was lower after *must* ($\mu = .78, sd = .12$) than after the bare utterance ($\mu = .87, sd = .1, \beta = -.08, SE = .01, t = -6.8, p < .0001$).

Taken together, these results support an M-implicature account of the choice and interpretation of epistemic *must*: the longer, marked, *must* is interpreted by listeners as conveying the marked meaning that the speaker arrived at the conclusion that q via an evidentially less certain route than if they had chosen the shorter, unmarked, bare form. A structured probabilistic model of rational inference in communication in the Bayesian/game-theoretic/information-theoretic tradition ($?, ?, ?, ?, ?$) formalizes this pragmatic weakening.

Following ($?, ?, ?$), we present an extension of the Bayesian Rational Speech Acts framework (cite) using lexical uncertainty (cite) to derive the implicature. In this model, the semantics of the bare utterance and *must q* are relatively unconstrained. We define the semantics of the utterances such that $p(q|bare) > \theta_b$ and $p(q|must) > \theta_m$, where the pragmatic listener is uncertain about θ_b

and θ_m and infers the values through pragmatic reasoning. When the cost of uttering *must* q is greater than the bare form, the pragmatic listener infers that $p(q)$ is smaller than when the utterance is the less costly *bare* q . Given the weakened certainty of q , the listener may then infer that the speaker has weak or imperfect evidence of q . Our empirical results and computational model support this account and provide a new perspective on the meaning of *must*: its weakened meaning derives straightforwardly from an M-implicature.

References