

VACANCY NOTICE

(GHANA COMMODITY EXCHANGE)

Position : Value Chain and Product Development Manager

Location : Accra with field work nationwide

Job Purpose

The Ghana Commodity Exchange, Ltd. (GCX), situated in Accra, was established in 2018 and operates warehouses nationwide. It is Ghana's first centralized marketplace where producers and buyers of commodities trade and are assured product quality and quantity as well as timely delivery and payment. The aim of GCX is to link Ghanaian smallholder farmers and traders to markets across Ghana and West Africa, as well as provide them with more access to finance to increase their production. The Exchange has commenced trading in Maize and soya bean, with plans to offer other commodities for trading such as cashew, coffee, palm oil and other cash crops.

The GCX provides a number of services for farmers and producers including grain aggregation, storage, grading and certification, grain processing to meet national and international standards, warehouse receipting and financial services.

The Exchange is seeking to fill the position of Value Chain and Product Development Manager with the requisite qualification, experience and motivation to support its operations.

Job Title & Description

Value Chain and Product Development Manager

Working under the direction of the GCX Chief Operations Officer, he/she shall identify productive commodity value chains and support them to develop tradable products to be traded on the exchange.

Major Job Tasks

- Lead the planning of the department
- Research targeted commodity value chains and identify tradeable products to be traded on the exchange.
- Support the end to end integration of new commodities to be traded on the exchange including their aggregation, storage, warehouse receipts, warehouse receipts financing, trading, transport and logistics arrangement, and training of actors.
- Identify commodity value chains in ECOWAS countries and forge partnerships to ensure participation in GCX.
- Drive immediate alignment of GCX trading activity with key seasonal commodity cycles— food staples, cash crops and other commodities.
- Contribute to overall team preparedness through the provision of timely and quality pricing and market information.

- Prospect for potential value chains and signpost them to GCX.
- Research and build relationships with prospective value chain clients.
- Lead all exchange related value chain planning meetings and product development meeting.
- Work with GCX technical team to develop training for value chains.
- Organize functions, such as events and conferences for value chains.
- Undertake revenue and cost forecast for all new products to be traded on the exchange.
- Identify and fully integrate development partners into the GCX system.
- Serve as a link between the exchange and all value chain related partners.
- Coordinate the aggregation and mobilization of commodities into GCX warehouses
- Support the integration of GoG Food for Planting and Jobs and the District One Warehouse initiatives
- Any other responsibilities assigned by senior management from time to time

Technical Skills Expertise

- Good oral and written communication skills
- Self-motivation,
- Commercial awareness
- Initiative and the ability to work as part of a team.
- Excellent problem-solving, analytical, technical, IT and numerical abilities.
- Quality, High Standards and Control
- Drive results
- Service Excellence
- Cost Consciousness
- High technical knowledge in value chains and food staples
- Excellent leadership skill including team building and resolving conflicts
- High level of initiative, independence and integrity
- Problem Solving.
- Decision Making

Education and Experience

- Master of degree in agriculture, value chains, supply systems, Post-Harvest management
- At least 5-10-year experience, from year of which working in selected value chain (maize, rice, food staple, cash crops)
- High ability to identify access and integrates profitable value chains for purpose of trading through the Exchange.

Application Procedure

Your application should demonstrate how your expertise matches our job requirement and should include :

- Up to date CV
- Names and addresses of three (3) professional references
- Current remuneration pack (if any)
- Valid Email address, daytime contact number

Submission

All applicants must submit their application letter and CV to Ghana Commodity Exchange (GCX) Human Resources on the 2nd Floor of Export Trade House, Ridge, Accra. Or send your application to **hr@gcx.com.gh**.

Only shortlisted applicants will be contacted for interview.