

---

# Selecting future doctors

An overview  
and an evidence based model for selection

---

David Powis, Miles Bore, Don Munro  
Newcastle Innovation

---

# Summary

- there should be more emphasis on identifying the potentially inadequate
  - use well-researched and validated measures
    - personality tests have a valuable role to play
  - apply a sequential filtering model
    - bulk screening through to individual assessment
  - reserve interview for doing what it can do uniquely well
-

---

# What do we know about doctors?

most are adequate,

but some

- **don't communicate appropriately**
    - junior colleagues, peers, patients, patients' families
  - **behave unethically / unprofessionally**
    - attract complaints and litigation  
(53 per '000 insured doctors; Australia 2000 – 2004)
    - attract notoriety  
(e.g. Dr Shipman, Dr Martin in UK; Dr Patel, Dr Reeves in Australia)
-

- 
- **have high prevalence of depression, anxiety**
    - 37% of primary care physicians  
high levels of ‘psychological discomfort’  
associated with practice (Spain)
    - 1 in 5 hospital doctors (UK survey)  
symptoms of **‘such severe depression and anxiety**  
that they warranted psychiatric care, had it been sought’
-

---

- **high incidence of substance abuse**

- 1 in 15 doctors become dependent on alcohol or drugs during career (UK, GMC, 2005)
- 1400 doctors disciplined for substance abuse (USA 1999 – 2004)

- **high suicide rate**

- male doctors 1.4 X general population
- female doctors 2.3 X general population

(meta-analysis of studies of physician suicide rates

Schernhammer & Colditz, *Am J Psychiatry* 161, 2004)

---

---

- **high levels of burnout / distress**

- stressful work environment
- long hours
- conflict between work and personal life
- individual psychological vulnerability

---

# What do we know about medical students?

most are adequate,  
but some cause concern

- one UK medical school identified 10 – 15% of each intake (over 5 years) as ‘strugglers’

J Yates & D James, *BMJ* 332 (2006) 1009-1013

- medical school teachers have all observed ‘unsuitable’ individuals
-

---

# A survey of professionals

clinical staff asked to list undesirable personal characteristics they ***had observed*** in medical students (and colleagues)

(n = 190 respondents; Newcastle)

---



# their descriptors of inappropriate medical student behaviours and attitudes:

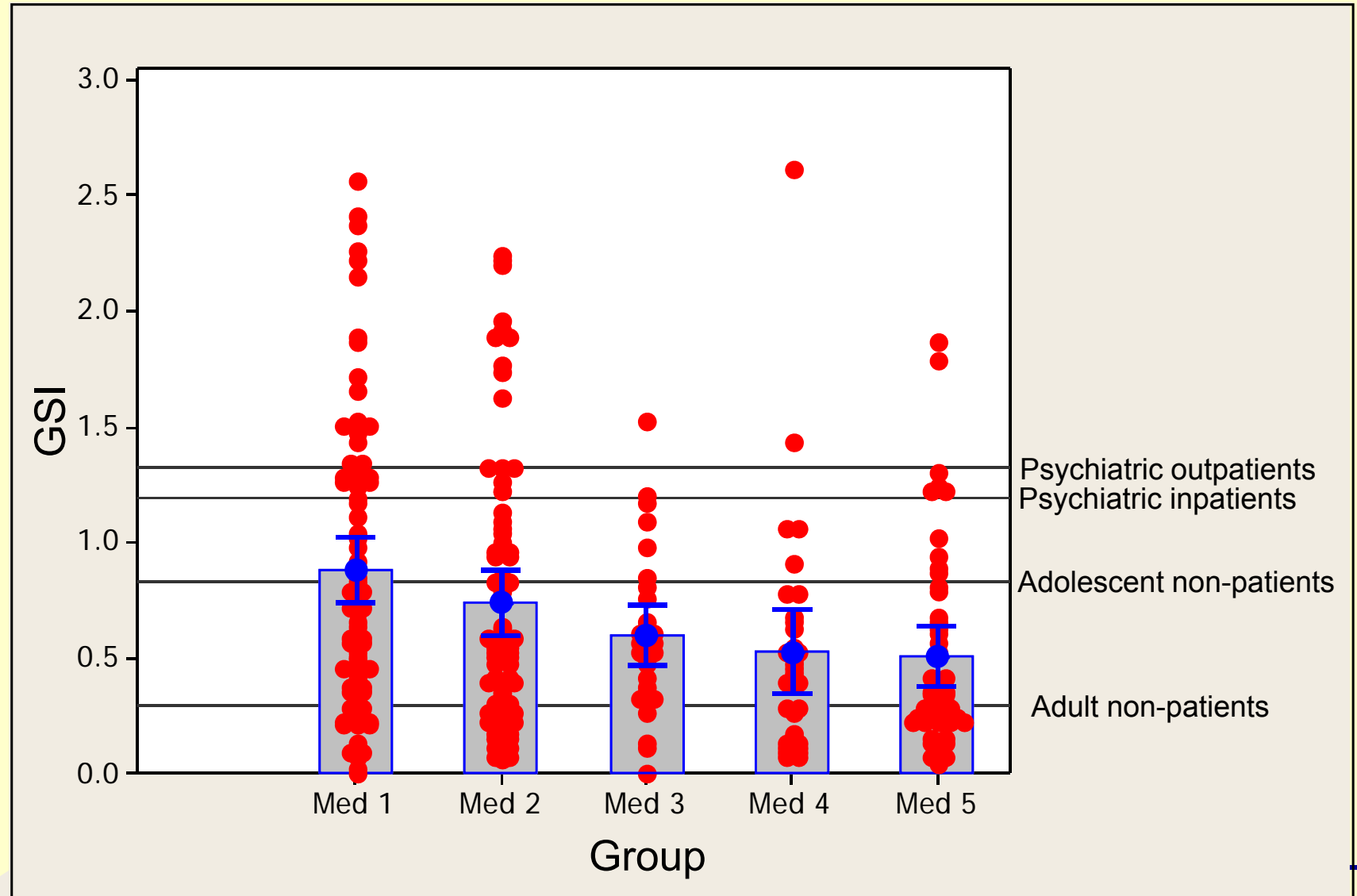
- arrogant
- power-seeking
- inflexible
- defensive
- dishonest
- patronising
- brash
- egocentric
- isolated
- insensitive
- self-centred
- uncaring
- indifferent
- selfish
- antisocial
- amoral
- devious
- prejudiced
- flippant
- rude
- aggressive
- condescending
- rigid attitudes
- judgemental

---

# Problems observed in medical students

- **high prevalence of psychiatric morbidity**
    - 26% in final year of one Australian medical school
    - 30% of 1<sup>st</sup> and 2<sup>nd</sup> year medical students suffered high levels of emotional distress (Spain)
    - 31% of 1<sup>st</sup> year medical students at Newcastle had symptom level score on Brief Symptom Inventory  $\geq$  BSI norm for adult psychiatric in-patients
-

# Global Severity Index compared to BSI norms



---

# Why might this be the case?

- ? undue focus on positive attributes of applicants during selection
- and failure to adequately consider the warning signs

# Selection procedures

most procedures are focused on seeking the

- highest academic achievers
- best cognitive skills
- and (maybe) best communication skills etc

***‘the brightest and best’, ‘the cream of the cream’***

---

---

# Nothing wrong with this, except

perhaps **the emphasis...**

- concentrating on trying to discriminate  
the 'best' from

the 'next best' from

'above average' etc

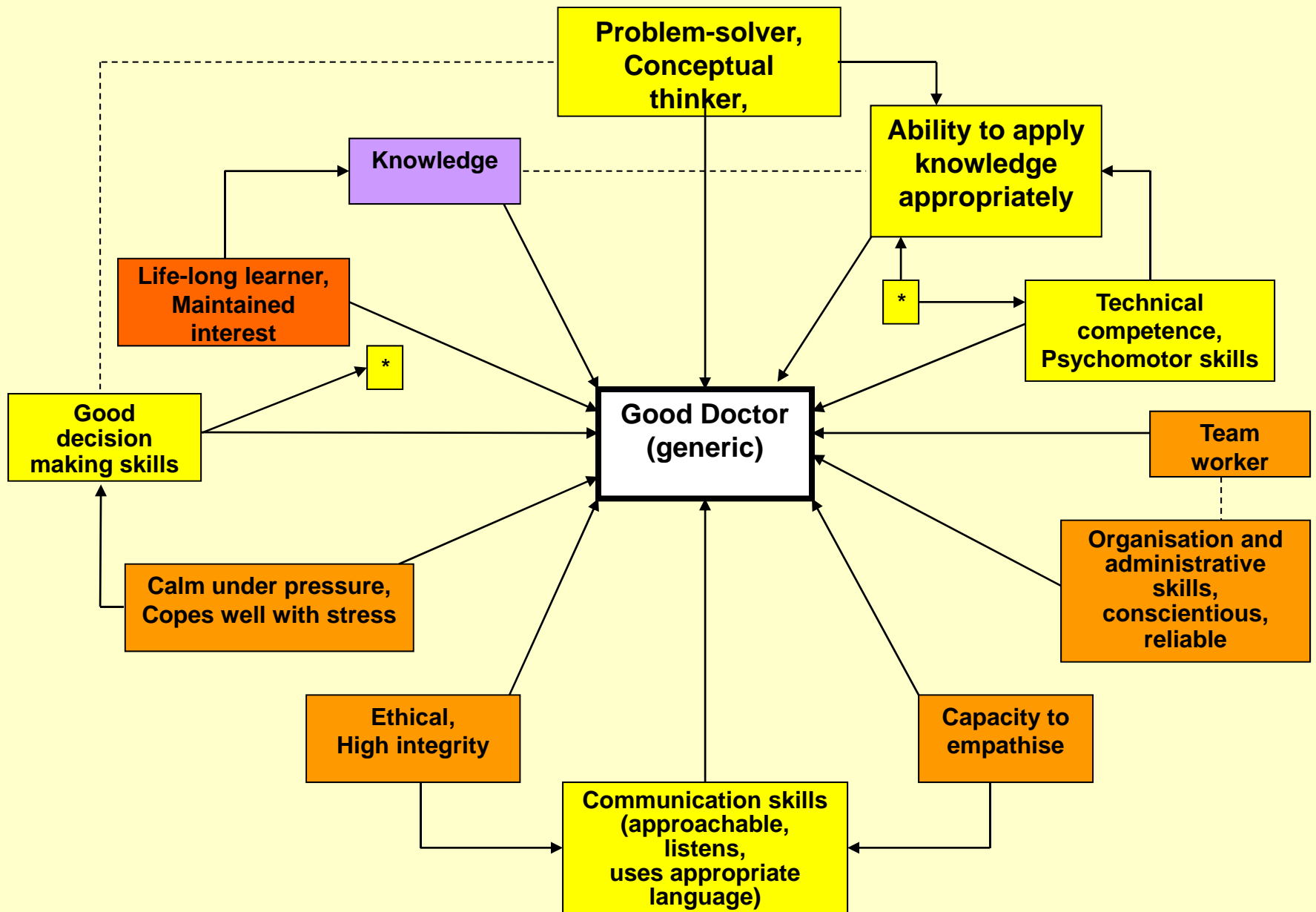
is wasted effort if most students will be just fine

- should we expend more effort trying to  
identify the potentially inadequate?

---

---

# What is a good doctor?



**PPIK theory:**

Process

Personality

Interests

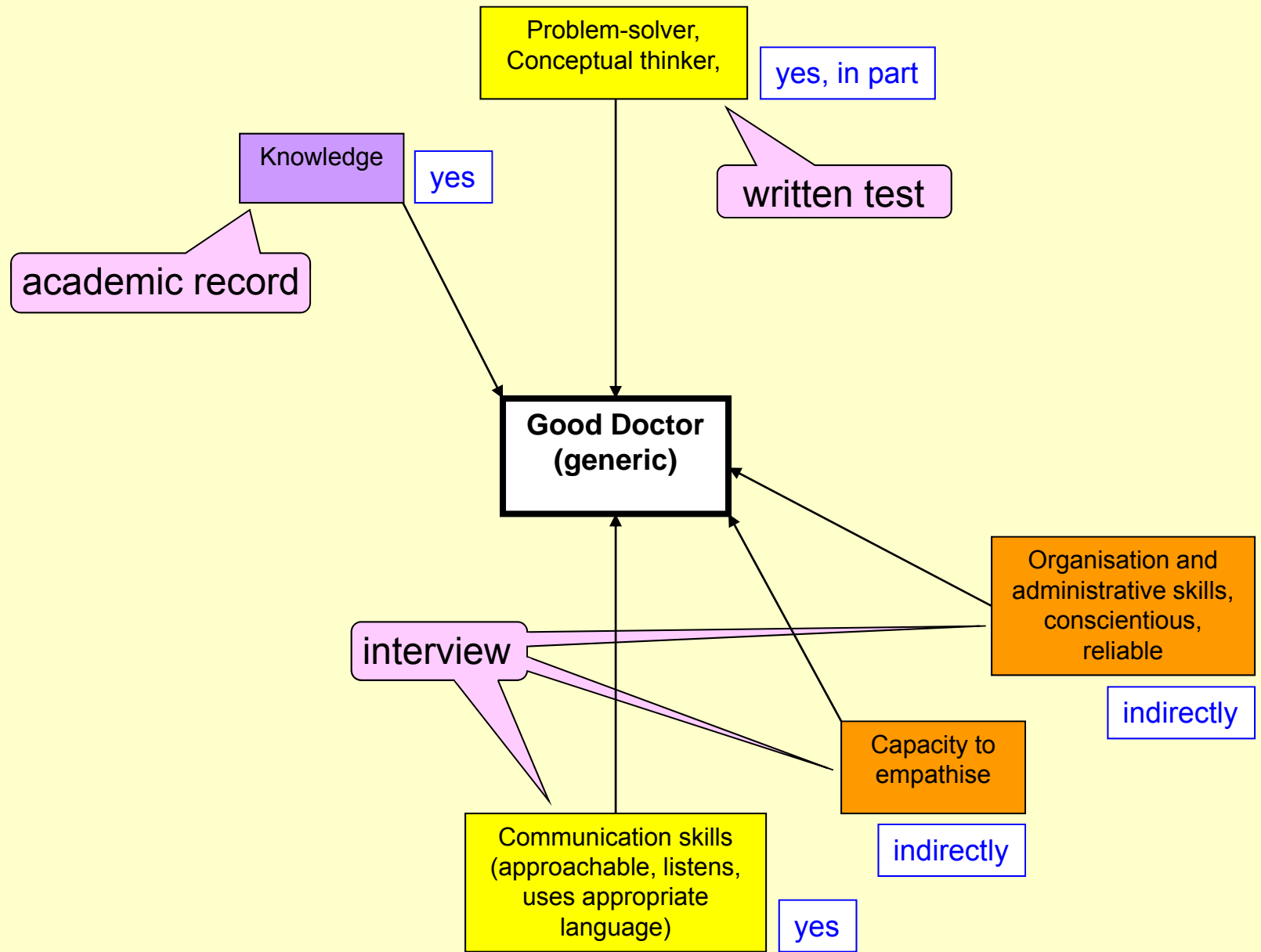
Knowledge



---

Which of these do  
current selection procedures  
look for?

---



---

# Tests used in Australia

## **UMAT**

- logical reasoning & problem solving
- ‘understanding people’
- non-verbal (spatial) reasoning

## **GAMSAT**

- reasoning in physical and biological sciences
  - reasoning in the humanities
  - creative writing
-

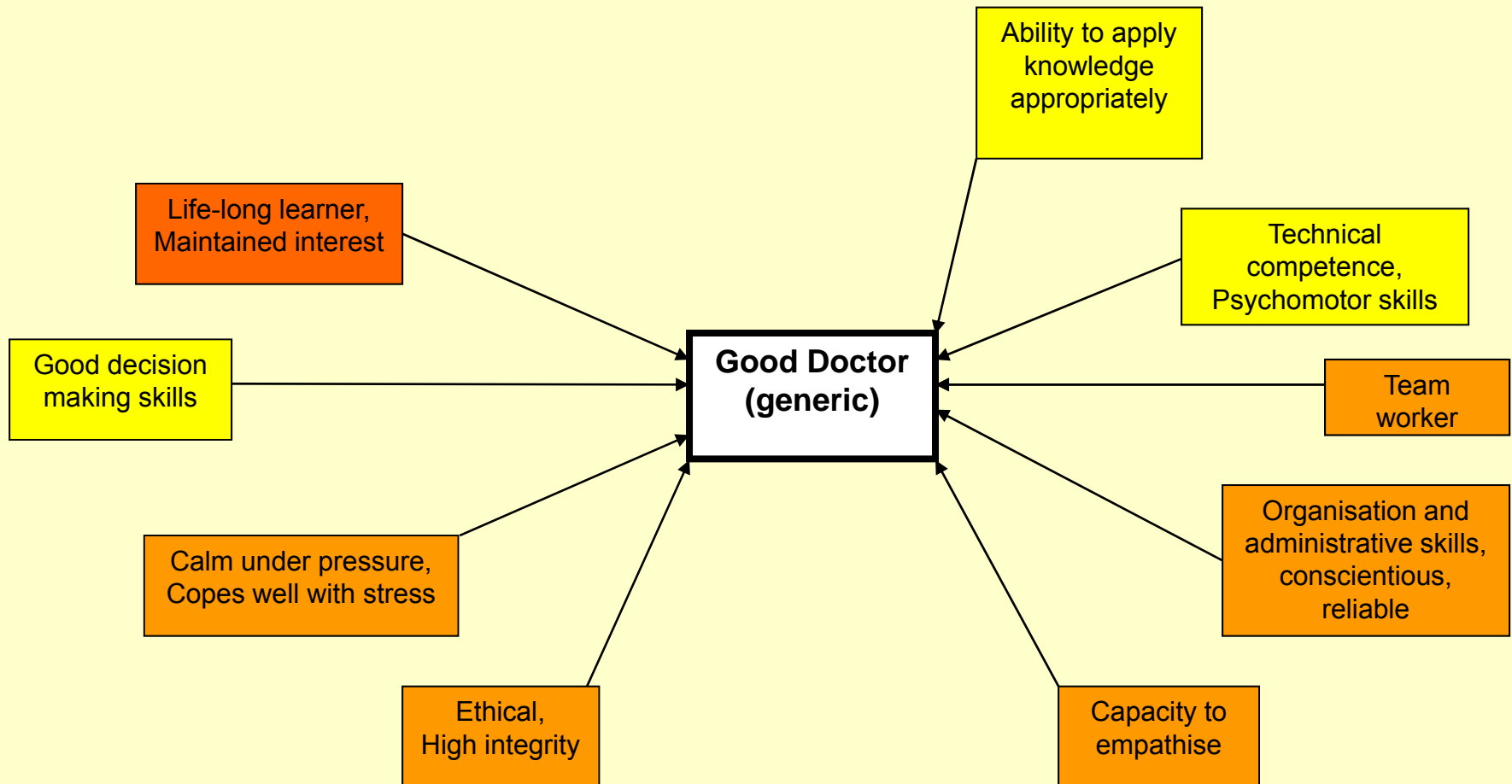
---

# Tests used in UK

## UKCAT

- decision analysis
  - abstract reasoning
  - verbal reasoning
  - quantitative reasoning
-

# Existing tests **DO NOT** measure:



---

# How useful are they?

## **outcome studies disappointing**

- **UMAT** - no published studies  
informal reports only  
**no correlation** with  
medical school assessment measures
  - **GAMSAT** - 2 published studies  
**no correlation** with  
medical school assessment measures
-

# Interviews

most medical schools interview;

some in Australia have abandoned or downgraded the interview

- only 1 study has shown interview scores predict medical school outcome (Newcastle 1988)
  - ‘withdrawal/exclusion’ vs ‘graduation with honours’
- other studies have shown modest correlations with clinical assessment

---

# The *Personal Qualities Assessment*

*PQA*

---



---

# *PQA* research base

## Extensive research studies over 12 years

- > 28,000 individuals
- England, Scotland, Australia, Israel, Sweden, Japan, Taiwan, Hong Kong, Fiji, Canada

## Established

- high reliability of all subtests
  - construct validity
-

---

What are the tests?

---

---

# *PQA*

## **Test 1 Mental Agility Test**

high level cognitive skills

## **Test 2 'Mojac' Questionnaire**

balancing individuals' freedoms with society's rules

## **Test 3 NACE Questionnaire**

emotional involvement versus detachment

## **Test 4 Personal Characteristics Inventory**

self-control and resilience

---

---

# *PQA* Mental Agility Test (MAT)

A **general** cognitive skills test of high difficulty

1 hour; 45 items; MCQ format

- verbal
  - numerical
  - spatial
-

---

# General Cognitive Ability (GCA)

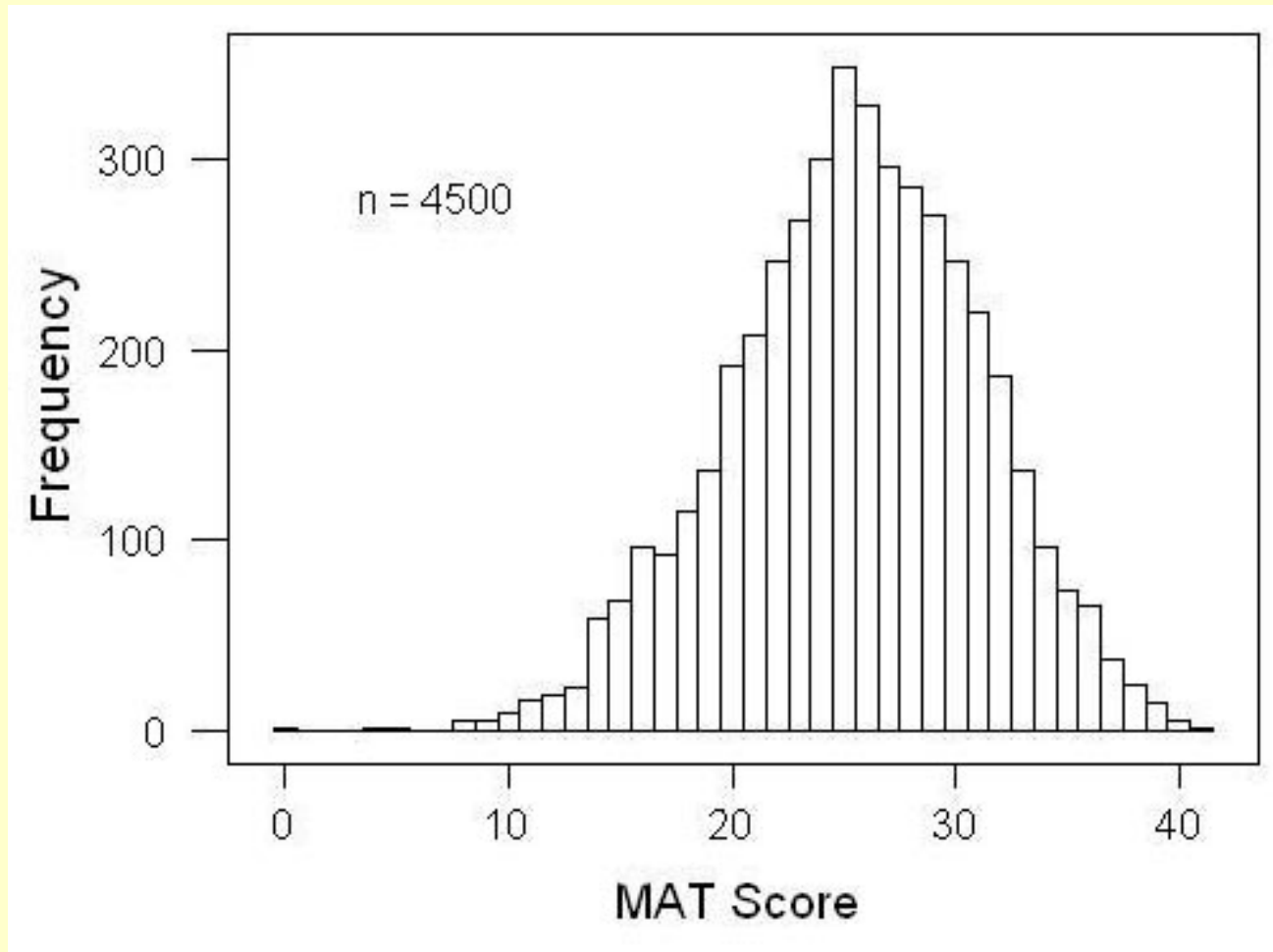
- **moderate to strong predictor of occupational attainment and performance within occupations\***

\*Schmidt FL, Hunter J. General mental ability in the world of work: Occupational attainment and job performance. *J Pers & Soc Psych*, 2004; **86**; 162-73.

\*Brown KG, Le H, Schmidt FL. Specific aptitude theory revisited: Is there incremental validity for training performance? *Int J Selection and Assessment* 2006; **14**: 87-100.

---

# *PQA* MAT score distribution



45 items; mean score  $25.5 \pm 5.6$  S.D; range 0 - 41

---

# *PQA* MAT reliability

Good internal consistency:

Cronbach's alpha 0.73

---

---

# *PQA* ‘Mojac’ questionnaire

a series of moral dilemmas requiring  
balancing individual freedoms against  
society’s rules

- 49 items; approx. 30min
- a dissonance model of ethical decision making

Bore, 2001; Bore *et al.*, 2005

---



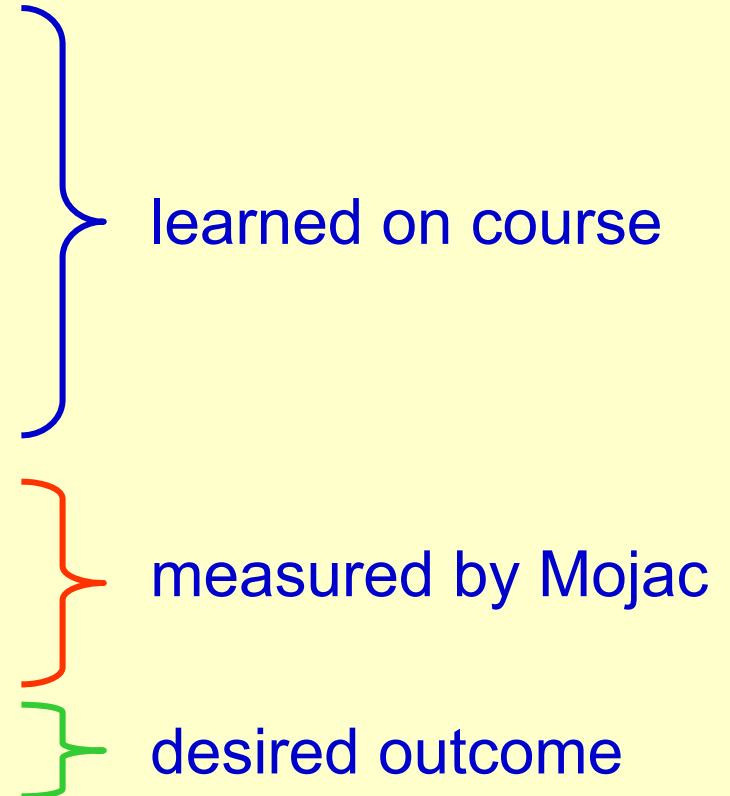
---

# ‘Ethics’ – nurture or nature?

- knowledge
  - attitudes and values
  - sensitivity
  - reasoning
  - intrinsic orientation
  - decision making style
  - behaviour
-

# ‘Ethics’ – nurture or nature

- knowledge
- attitudes and values
- sensitivity
- reasoning
- intrinsic orientation
- decision making style
- behaviour



# 'Mojac': individuals' freedom in the context of society's rules

**individual  
orientation**



**dual  
orientation**



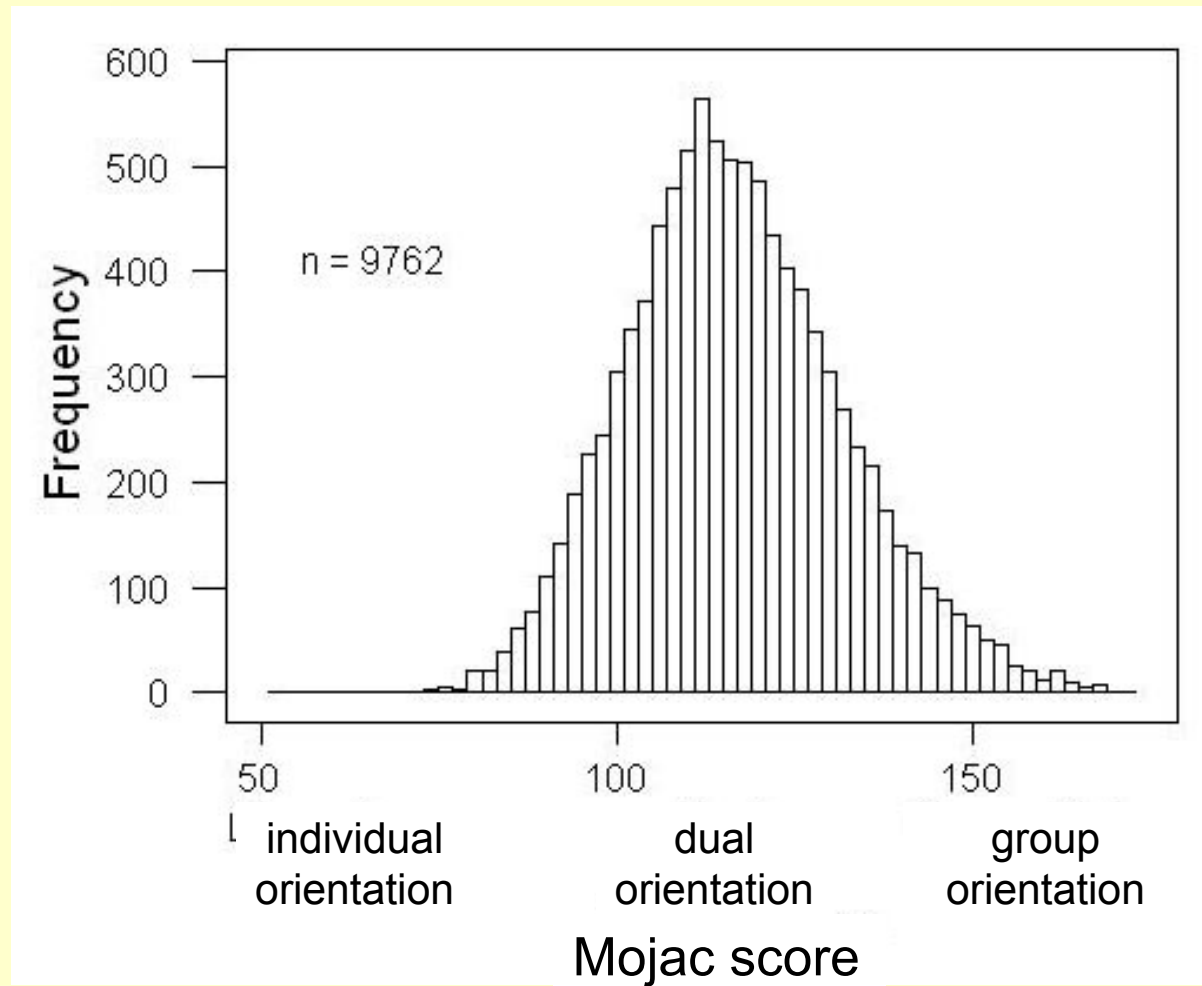
**group  
orientation**

values individuals'  
freedom much  
higher than duty  
to the group

values equally  
individuals' freedom  
and duty to  
group

values duty to  
the group much  
higher than  
individuals' freedom

# ***‘Mojac’***: distribution of scores



---

# *PQA*

## 'Mojac'

18,000+ individuals tested

- gender differences
  - age effects
  - effects of socio-economic status
  - effects of ethnic background and culture  
Australia UK Sweden Japan Singapore HK Taiwan Israel
  - stable cohort mean score during medical education
-

---

# *PQA*

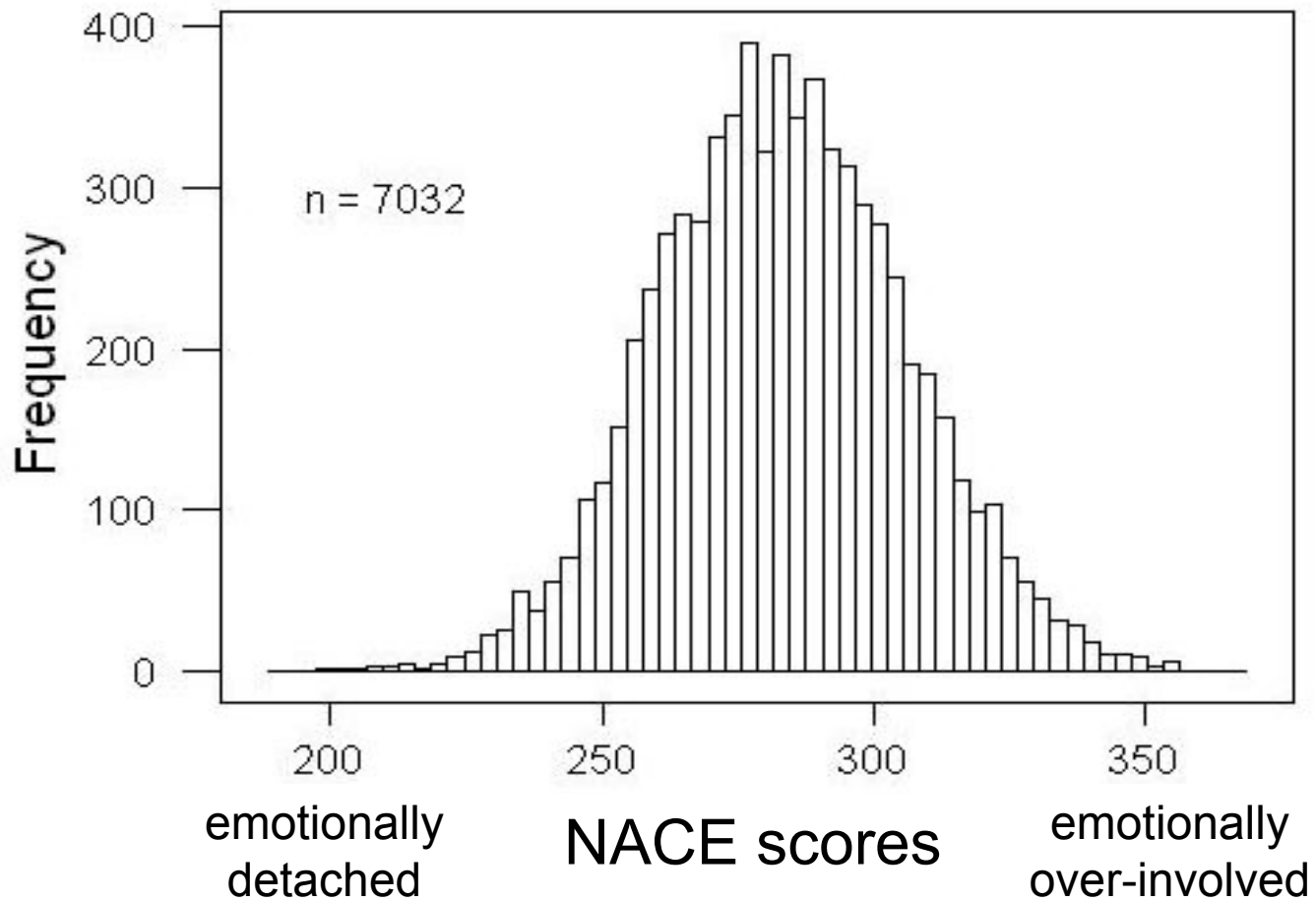
## NACE Questionnaire

- 100 item personality inventory (Munro *et al.* 2005)
- approx. 30 minutes to complete
- factor analysis indicates 4 factors
- factors condense to two pairs on a continuum:

***Involved with others vs Detached from others***

---

# NACE



---

# *PQA* NACE Questionnaire

Data on 20,000+ individuals

- gender differences
  - age effects
  - effects of socio-economic status
  - effects of ethnic background and culture
  - stable cohort mean score during medical education
-

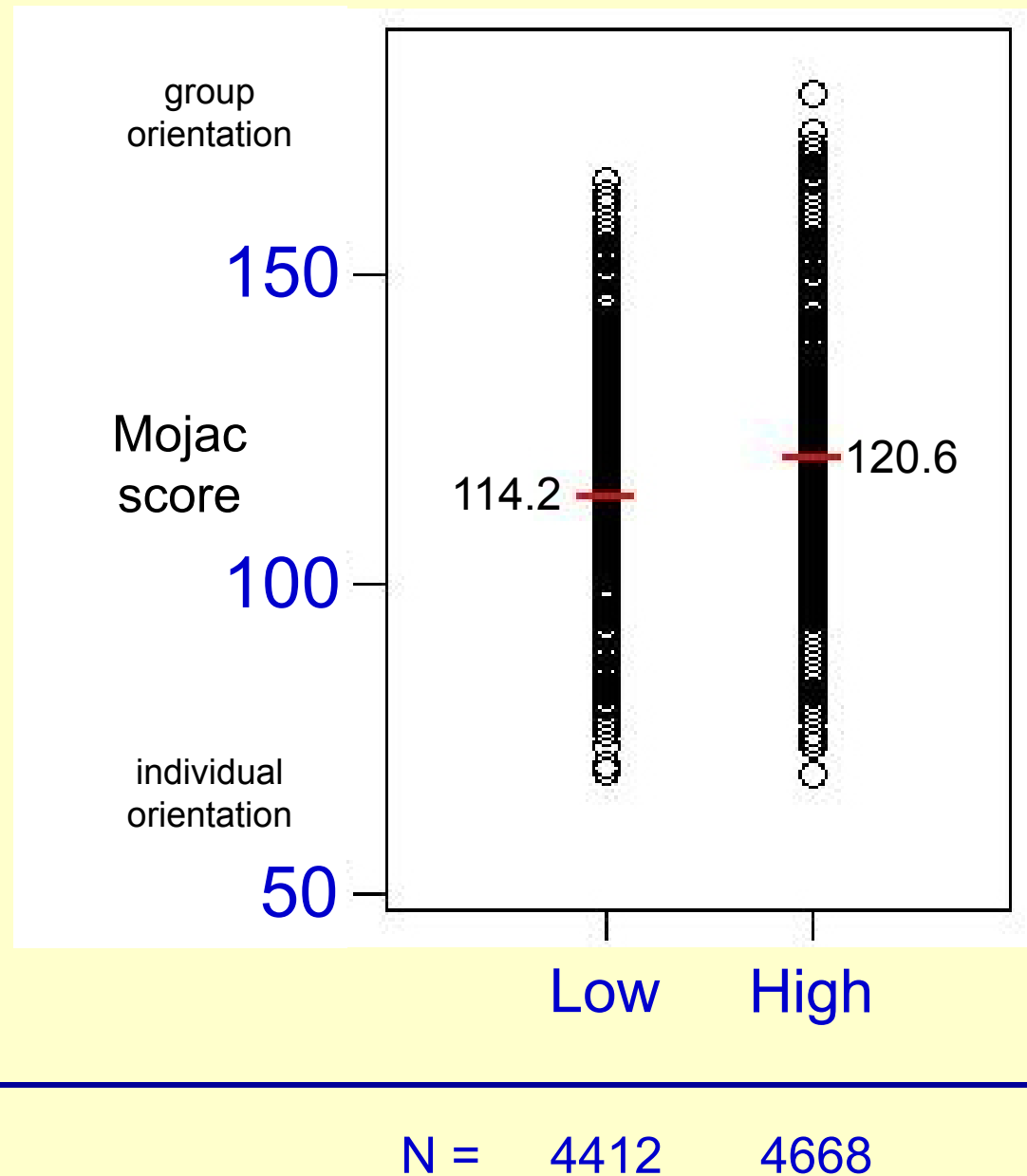


---

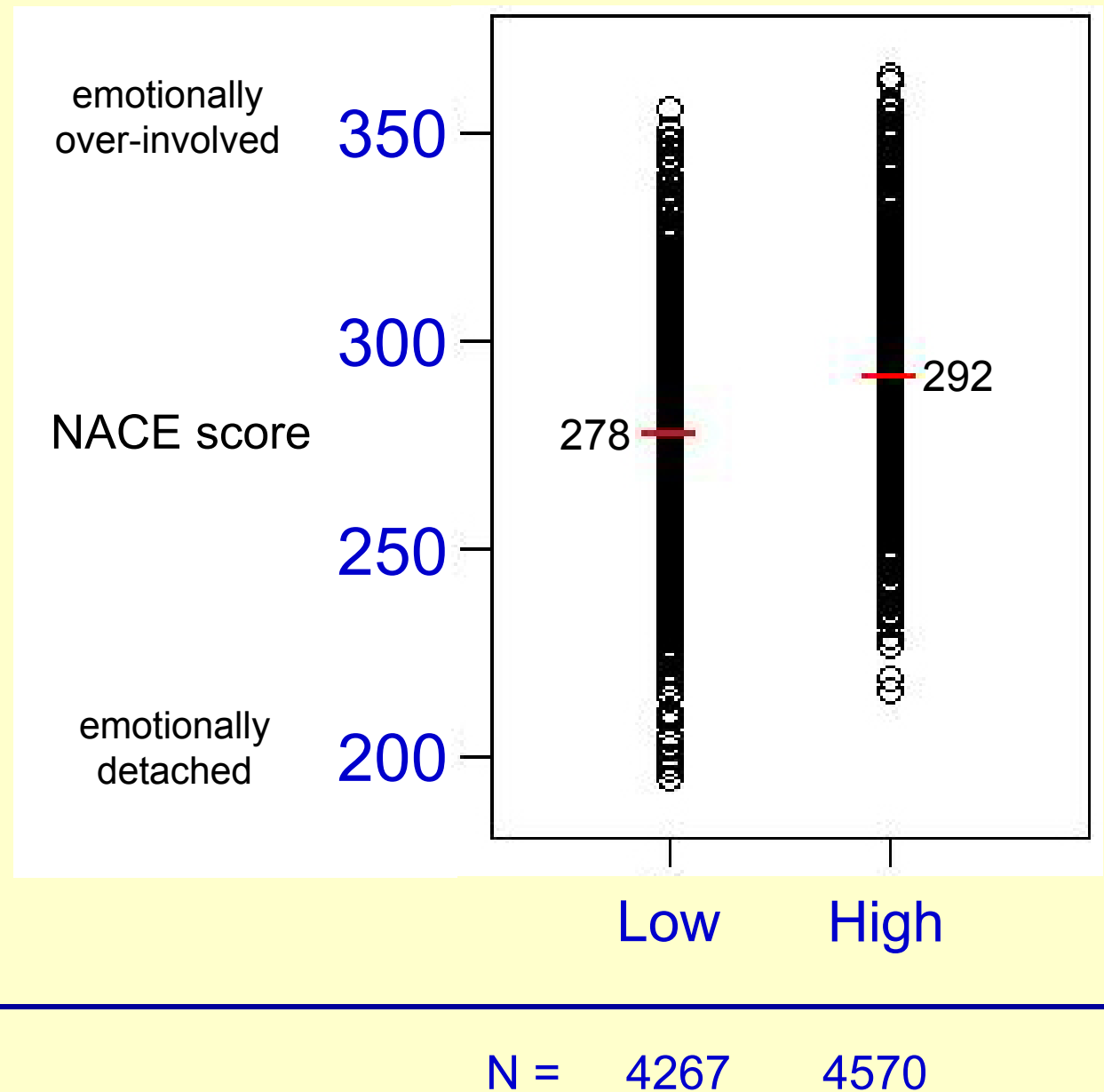
# Mojac and NACE are reliable

- high internal consistency  
(*Cronbach alpha reliability coefficients >.9*)
  - test-retest reliability (over time) satisfactory
  - no (subjective) rater judgements used
  - discriminate well within cohorts
  - difficult to fake 'good' in either test
-

# Mojac



# NACE



---

# Do the tests have construct validity?

---

do they measure what  
purport to measure?

---

# Construct validity of Mojac and NACE

- Correlate with other standard measures as expected from theoretical model
    - 16PF modified (Cattell, 1998)
    - IPIP Five-Factor Test - 'Big 5' (Goldberg, 1999)
    - Right Wing Authoritarianism (Altemeyer, 1982)
    - Emotional Intelligence (Schutte *et al.* 1998)
    - Eysenck Personality Questionnaire (Eysenck, 1985)
    - Depression, Anxiety & Stress Scales (Lovibond, 1995) [modified]
    - Horney-Coolidge Type Indicator (Coolidge, 2001)
-

---

***PQA***

# **Personal Characteristics Inventory**

- discussion with interested parties indicated need for a test of '*integrity*' and '*mental robustness*'
  - personality trait correlates
    - Conscientiousness / Self-Control
    - Emotional Stability / Resilience
    - Agreeableness / Involvement
  - these traits good predictors of general workplace outcomes
-

---

# *PQA*

## Personal Characteristics Inventory

PCI designed to measure

- **Self-Control** (vs Disorderliness)
- **Resilience** (vs Emotional Reactivity)
- **Lie Scale**

Questions derived from other published instruments used in PQA validity research, e.g.,

- Self-Control Scale (Tangney *et al.* 2004 )
  - IPIP Five-Factor Test (Goldberg, 1999)
  - Brief Symptom Inventory (Derogatis *et al.* 1982)
  - 16PF (Cattell, 1994 edition)
  - EPQ (Eysenck, 1976)
-

---

# PCI research

- samples of Psychology and Medicine students at three Australian universities
  - internal consistency (reliability) (n = 605)
    - Self-Control  $\alpha = .85$
    - Resilience  $\alpha = .89$
  - rest-retest reliability (9 months, n = 54)
    - Self-Control  $r = .74$
    - Resilience  $r = .74$
-



---

# PCI construct validity

- Correlates of PCI Self-Control

IPIP Conscientiousness	.51
------------------------	-----

Tangney Self-Control	.63
----------------------	-----

16PF Rule-Consciousness	.52
-------------------------	-----

16PF Perfectionism	.60
--------------------	-----

16PF Self-Control	.74
-------------------	-----

- Correlates of PCI Resilience

IPIP Neuroticism	-.66
------------------	------

---

---

# *PQA* research base

Extensive research studies over 12 years

- > 28,000 individuals
- England, Scotland, Australia, Israel, Sweden, Japan, Taiwan, Hong Kong, Fiji, Canada

Established

- high reliability of all subtests
- construct validity

Predictive Validity?

---

---

# *PQA*

- not widely used for selection, **hence** has greater power to predict student outcomes than UMAT or GAMSAT, because initial data not restricted in range
  - with some exceptions still no large correlation between any of the tests and most medical school student outcomes
-

---

# predictive validity

- of tests, including *PQA*
  - and interviews
  - has not been decisively demonstrated
-

---

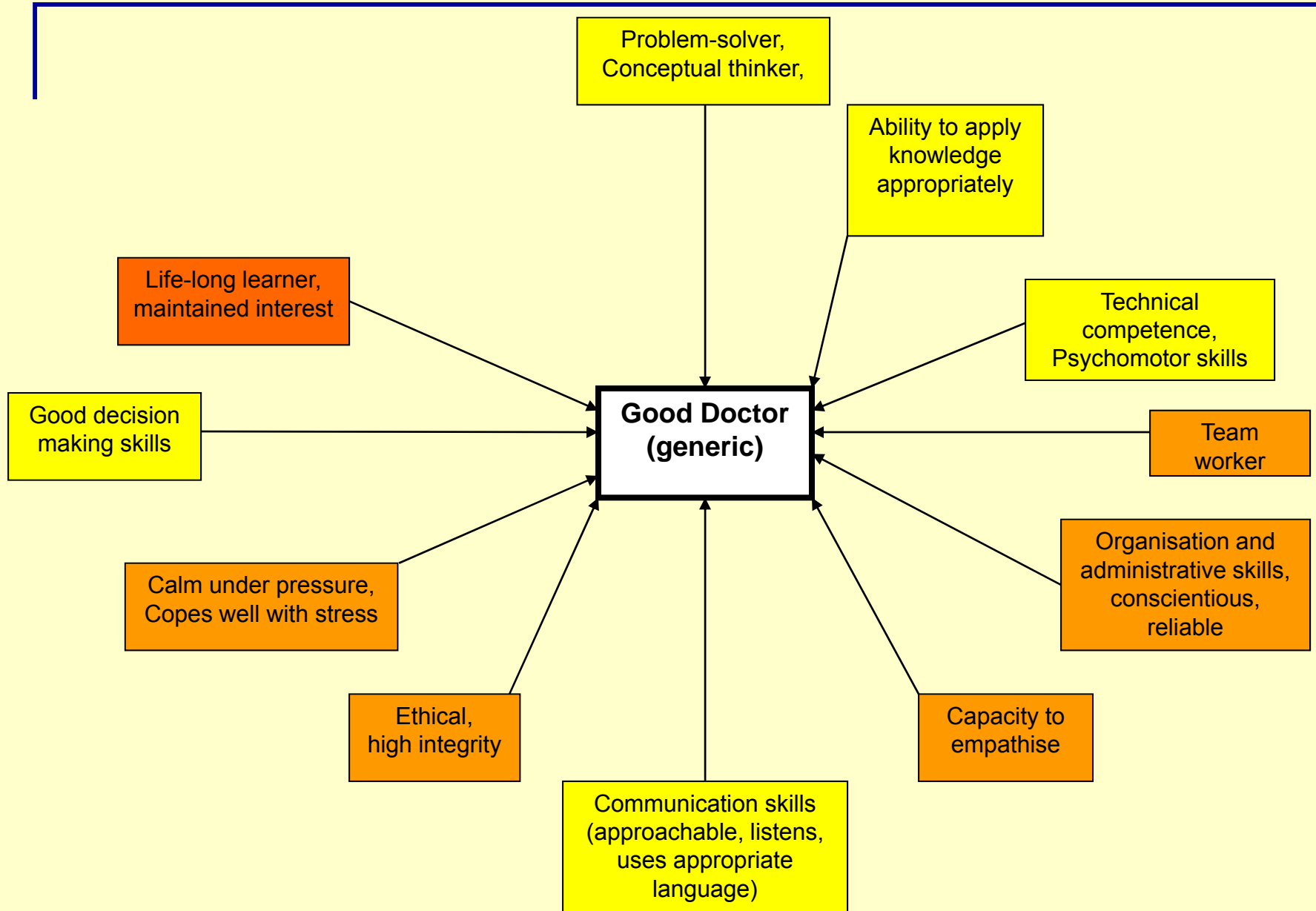
# What can we conclude?

- perhaps that medical schools are failing to assess in program outcomes the specific qualities and behaviours measured by selection tests and interviews

---

# Implication of assessment failure

- medical schools may be graduating doctors deficient in the generally agreed important qualities tests and interviews are designed to measure



---

# Some positive exceptions

---



---

# *PQA* predicts 'clinical interview' scores

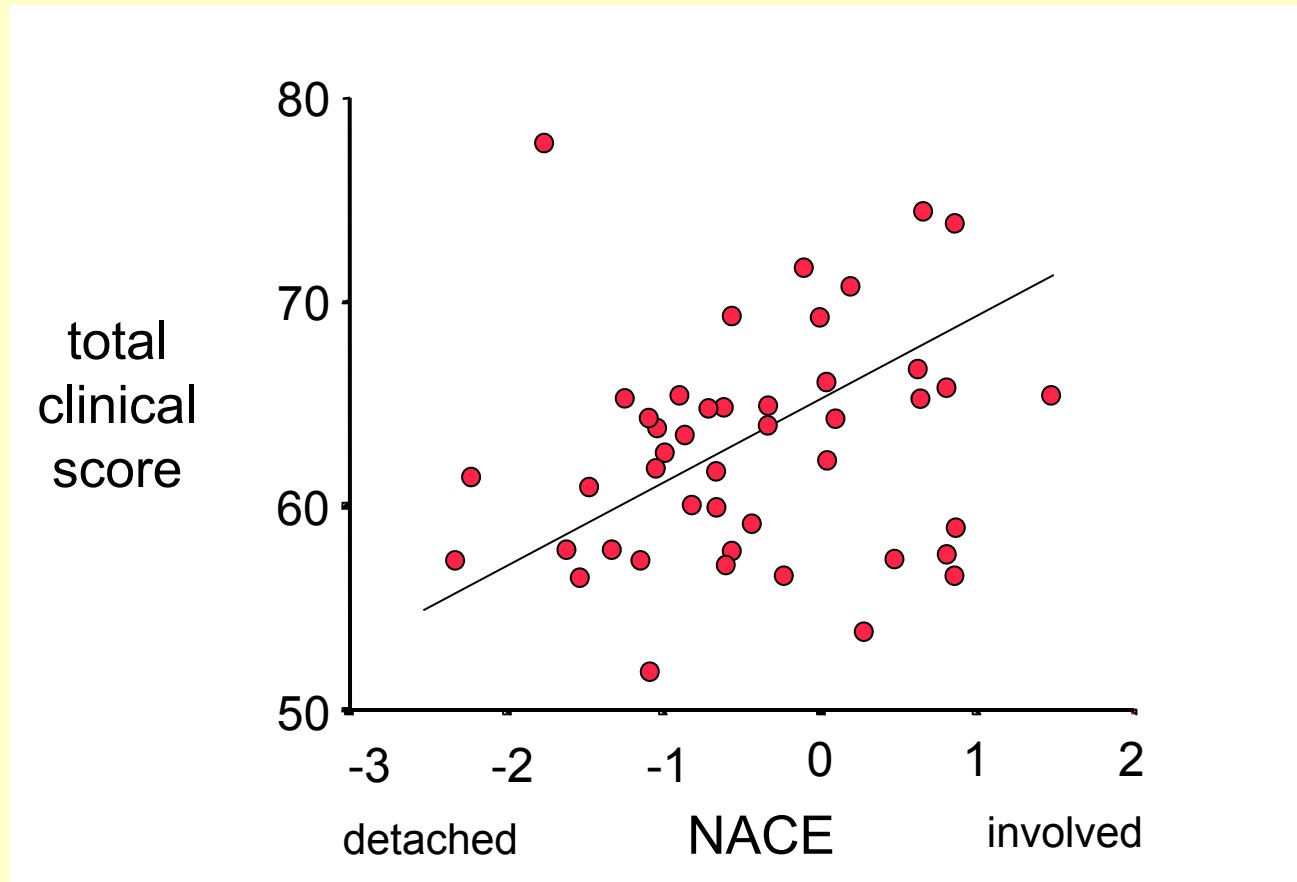
- medical students trained in clinical interview
- then video recorded
- videos scored objectively

**Good** interview performers - higher NACE scores  
( $t = 2.5$ ,  $p = .02$ )

**Poor** interview performers - lower NACE scores  
( $t = 2.7$ ,  $p = .01$ )

# *PQA* predicts Final BMBS score

- those who are 'more involved' do better



---

# *PQA* and job satisfaction in GPs

high scorers for

*Neuroticism* (vs *Emotional Stability*)

found their job

- more demanding (  $r = .31, p < .05$  )
- more stressful (  $r = .35, p < .01$  )

(N = 57 GP volunteers)

---

# *PQA* Final year pharmacy students

predicted performance on communications skills tasks

- ability to handle ‘difficult customer’  
correlated with *Confidence* ( $r = .556$ )  
negatively correlated with *Aloofness* ( $r = -.479$ )
- clinical scenario viva  
correlated with *Confidence* ( $r = .434$ )
- simulated patient seeking advice  
correlated with *Confidence* ( $r = .458$ )

( $n = 28$ )

---

# A UK medical school year 1 students, 2007-2008

- 143 newly enrolled medical students at a UK Medical School
    - completed PCI, Mojac and NACE
    - were appraised by tutors at twice weekly PBL sessions and during personal mentoring throughout year
    - at end of year sat for summative examinations
-

---

- tutor appraisal

- attends punctually
  - treats tutors with appropriate respect
  - demonstrates appropriate attitude
  - completes given tasks on time
  - integrates themselves into group
  - takes responsibility for group learning
  - contributes work for the group
  - treats peers with respect
  - listens effectively
  - willing to learn from others
  - undertakes PBL role appropriately
  - communicates appropriately with peers
  - communicates appropriately with tutors
  - manages conflict appropriately
-

- 
- end of year examinations
    - Theme A: life sciences; clinical sciences
    - Theme B: clinical techniques and skills; person-centred care
      - OSCE stations: communication skills (7)
      - OSCE stations: practical skills (7)
    - Theme C: evidence-based decision making; population health & medicine; managing resources
-

# significant correlations ( $p < 0.05$ )

SAI  
ITP  
IVP

non-cognitive measure	tutor rating	OSCE practical skills	OSCE communication skills	examination theme	distinguishes top 20% from bottom 20% of exam achievers
self-control	appropriate attitude + completes tasks on time + listens effectively +				
impulsive	completes tasks on time – listens effectively –				
permissiveness	listens effectively –		all –		
anti-social tendencies	manages conflict appropriately –				
moodiness					
conscientiousness					
neuroticism					
unreal thoughts			all –		
lie scale				Theme B –	
narcissism	manages conflict appropriately –				$p = 0.025$
aloofness	manages conflict appropriately –			Theme A –, Theme B –	$p = 0.001$
confidence	contributes work to group + treats peers with respect – listens effectively – manages conflict appropriately –	all +	all +	Theme A +, Theme B +	$p = 0.001$
empathy	manages conflict appropriately –			Theme C +	
ECAN				Theme B +	$p = 0.005$
social responsibility	attends punctually + treats peers with respect +			Theme B +, Theme C +	$p = 0.004$



---

# Conclusion

- *PQA* does appear to be measuring qualities that predict actual behaviours