

YOU'RE AT THE STARTING LINE

Forget How You Got Here

You're here now. That's all that matters.

Maybe your path was different.

Maybe you're older than others on your team.

Maybe you took detours.

Maybe you didn't go to the "right" school.

That story is over.

You're here now.

THE TRUTH

You Earned Your Seat

Someone chose you.

You didn't sneak in while no one was looking.

You earned it.

This isn't benevolence. This is merit.

The fact that you're here **proves you belong here.**

No one feels bad for you. No one lowered the bar.

You earned it.

You belong.

YOUR NEXT MOVE

Stop the Self-Doubt

This is NOT the time for self-doubt.

This is NOT the time for second-guessing.

This is the time to put your foot on the gas.

THE KEY

Control What You Can

You can't control your past.

You can't control what might happen tomorrow that's out of your hands.

But you CAN control how hard you work.

And no one can take that from you.

THE PLOT TWIST

Your Unorthodox Path Is Your Advantage

You have life experience.

You have perspective.

You have resilience.

While others are just starting their journey, you're starting with a head start in grit.

YOUR POWER

Outwork Everyone

- ▶ Learn obsessively
- ▶ Grow relentlessly
- ▶ Ask better questions
- ▶ Close your gaps
- ▶ Show up harder than anyone

Outwork everyone for 10 years.

