# **Data Analyst Assignment**

Dataset Description: For this assignment, you will be working with a dataset containing information about a retail company's sales and inventory transactions. The dataset includes the following tables:

#### Customers:

- o customer id: Unique identifier for each customer.
- o name: Customer's name.
- o age: Customer's age.
- o gender: Customer's gender.

#### Products:

- o product id: Unique identifier for each product.
- o name: Product name.
- category: Product category.
- o price: Price of the product.

### Sales:

- transaction\_id: Unique identifier for each transaction.
- o customer id: Unique identifier for each customer.
- o product id: Unique identifier for each product.
- o date: The date of the transaction.
- o quantity: The quantity of products purchased in that transaction.
- o amount: The total amount spent in that transaction.

## • Inventory:

- o product id: Unique identifier for each product.
- stock\_count: The current stock count for each product.

## Task 1: Data Exploration and Cleaning

- 1. Load the dataset into a SQL database and examine its structure.
- 2. Identify and handle missing values appropriately (e.g., remove rows, impute values).
- 3. Perform any necessary data cleaning operations to ensure data integrity and consistency.

#### Task 2: Data Analysis

- 1. Calculate the total revenue generated by the company for each product category.
- 2. Determine the top 5 customers who have made the highest total purchases, considering the customer's age and gender.
- 3. Identify the most profitable product category by calculating the average revenue per unit sold.
- 4. Analyze the inventory data and identify products that need restocking (stock count less than a specified threshold).

## Task 3: Advanced Analysis and Reporting

- 1. Write a SQL query to calculate the average age of customers for each product category.
- 2. Write a SQL query to retrieve the top 3 product categories that have the highest average transaction amount.
- 3. Create a comprehensive report summarizing your findings from Task 2 and Task 3. Include relevant tables, charts, and explanations to present your analysis clearly.

Bonus Task (Optional): Perform a customer segmentation analysis to identify different customer groups based on their purchasing behavior, age, and gender. Provide insights on each customer segment and suggest personalized marketing strategies for each segment.

## Submission Guidelines:

- 1. Write the SQL queries and perform the analysis in your preferred SQL environment (e.g., MySQL, PostgreSQL).
- 2. Include comments in your SQL code to explain your approach and assumptions.
- 3. Provide the SQL code, along with the query results, visualizations, and your report, in a well-organized document (e.g., Word, PDF).
- 4. Submit your completed assignment document by the specified deadline.