

A
PROJECT REPORT
ON
COMMERCIANT SYNC

Submitted by

Prajapati Nirmal Hasmukhbhai (ET22MTCA104)

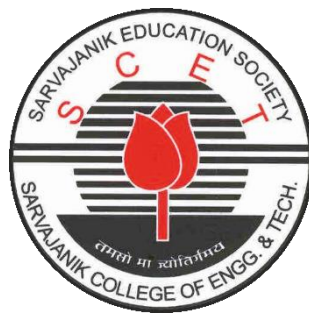
Under the Guidance Of
Prof. Zankhana Vaishnav

In fulfillment of the award of the degree

of

Master of Computer Applications

At



Sarvajani College of Engineering & Technology, Surat

Sarvajani University, Surat

May 2024



SARVAJANIK UNIVERSITY
Sarvajani College of Engineering and Technology
MASTER OF COMPUTER APPLICATIONS
Academic Year 2023-24



Date: 27-04-2024

CERTIFICATE

This is to certify that the project entitled “COMMERCIANT SYNC” has been Submitted by PRAJAPATI NIRMAL HASMUKHBHAI (ET22MTCA104) towards the fulfillment of the degree of Master of Computer Applications (M.C.A.) in (4th Semester) of Sarvajani University, Surat during the academic year 2023-24.

Guide Name: Prof. Zankhana Vaishnav

(Guide's Signature)

**(Prof. Gayatri Kapadia
Head - M.C.A. Department)**

Examiners' Signature:

1. _____

2. _____

3. _____



Date: 30/04/2024

TO WHOM IT MAY CONCERN

This is to certify that **Nirmal Prajapati**, a student of the **MCA Department, Sarvajani College of Engineering and Technology, Surat** has successfully completed his internship in the field of .NET from 01-01-2024 to 30-04-2024 under the guidance of **Mr. Krunal Pawar**.

His internship activities include:

- Proficiency in C#, .Net framework, and SQL queries.
- Comprehensive understanding of Commerciant's product functionalities and operations.
- Application of learned skills in creating demo programs mirroring company's product functionalities.
- Hands-on experience in data migration from ERP to CRM system.
- Actively contributed to enhancing existing project functionalities.

During the period of his internship program with us, he was exposed to different processes and was found diligent, hardworking and inquisitive.

We wish him every success in his life and career.

Regards,

Krunal Pawar
Krunal Pawar

Manager





NON-DISCLOSURE AGREEMENT

This Non-Disclosure Agreement ("Agreement") is entered into as of 01/01/2024 ("Effective Date"), by and between Nirmal Prajapati ("Intern") and Commerciant, ("Company"), collectively referred to as the "Parties".

Definition of Confidential Information

For the purposes of this Agreement, "Confidential Information" shall mean any and all non-public information disclosed by either Party ("Disclosing Party") to the other Party ("Receiving Party") concerning the business affairs, products, services, technology, customers, employees, or any other proprietary or confidential information of the Disclosing Party. Confidential Information shall include, but not be limited to, all information related to projects, data, algorithms, codes, methodologies, strategies, financial information, and any other information that is not generally known to the public.

Non-Disclosure Obligations

The Receiving Party agrees to maintain the confidentiality of all Confidential Information received from the Disclosing Party and agrees not to disclose, directly or indirectly, any Confidential Information to any third party without the prior written consent of the Disclosing Party. The Receiving Party shall use the Confidential Information solely for the purpose of performing duties related to their internship with the Company and shall not use the Confidential Information for any other purpose without the prior written consent of the Disclosing Party.

Exceptions

The obligations of confidentiality set forth in this Agreement shall not apply to any information that: (a) is or becomes publicly available through no fault of the Receiving Party; (b) was rightfully known to the Receiving Party prior to disclosure by the Disclosing Party; (c) is rightfully obtained by the Receiving Party from a third party without restriction on disclosure; or (d) is independently developed by the Receiving Party without reference to or use of the Confidential Information.





Return of Confidential Information

Upon the written request of the Disclosing Party, or upon termination of the Internship or this Agreement, whichever occurs first, the Receiving Party shall promptly return to the Disclosing Party all documents, records, or other materials containing or reflecting any Confidential Information, and all copies thereof, or certify in writing the destruction of such materials.

Ownership

The Receiving Party acknowledges and agrees that all Confidential Information disclosed hereunder shall remain the property of the Disclosing Party. Nothing in this Agreement shall be construed as granting any rights to the Receiving Party, by license or otherwise, to any Confidential Information disclosed hereunder.

Remedies

The Receiving Party acknowledges that any unauthorized disclosure or use of Confidential Information may cause irreparable harm to the Disclosing Party, for which monetary damages may be inadequate. Accordingly, the Disclosing Party shall be entitled to seek injunctive relief in addition to any other remedies available at law or in equity.



Commerciant (Company)

Self-Declaration

Title of the Project: Commercient SYNC

Enrolment Number	Student Name
ET22MTCA104	Prajapati Nirmal Hasmukhbhai

I, hereby declare that the above-mentioned project report submitted by me has been prepared by me and is original in its content and it has not been submitted anywhere else. I confirm that the report is only prepared for academic requirements, not for any other purpose. It might not be used by anyone for any other purpose.

Acknowledgment

I express my sense of pleasure towards the Training Officer of Commercient LLC, who gave me a chance to do the project work. He always motivates me and provides extraordinary infrastructure and resources to work. Moreover, I learned the lesson of "commitment to work" from him. I remember him for his cordial and gentle nature.

I express my deep sense of gratitude and indebtedness to my guide, Mr. Krunal Pawar, for accepting me to work under his training and supervision. He took a prolonged interest in my work and directed me toward the predefined goal. He has shown me a way to pursue excellence. He witnessed my work every time and helped a lot. He has been a big factor of motivation in my project.

I sincerely thank Prof. Zankhana Vaishnav, MCA department, who provided me with constant motivation for knowledge acquisition and moral support during project work.

I would once again like to express my heartiest gratitude to my family and friends who have always guided me toward the path of success and helped to make this project work successfully.

From,
Nirmal Prajapati

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1. Introduction

Commercient: Your Solution for Seamless Business Integration. In today's fast-paced business world, streamlining operations and maximizing efficiency are key to staying competitive. That's where Commercient comes in. With a mission to simplify ERP and CRM integration, Commercient offers a comprehensive solution designed to meet the needs of businesses of all sizes.

Imagine a world where your ERP and CRM systems work together seamlessly, without the headache of complex integrations. Commercient makes this a reality by providing an easy-to-use platform that allows you to connect your systems quickly and efficiently. Whether you're a small startup or a large enterprise, Commercient has the tools and expertise to help you integrate your systems with ease.

With a proven track record of assisting over 1000 global companies, Commercient understands the challenges businesses face when it comes to integration. That's why they've developed an "out of the box" solution that can be deployed rapidly, with minimal services and overhead costs. Say goodbye to long implementation times and costly integration projects – with Commercient, you can start seeing results faster than ever before.

But Commercient isn't just about making integration easy – it's about helping businesses thrive. By providing access to a wide range of ERP systems, including popular platforms like NetSuite and SAP, as well as specialized solutions for specific industries, Commercient ensures that businesses have the tools they need to succeed in today's competitive landscape.

1.1 Existing System

Before Commercient came along, connecting ERP and CRM systems was hard work for businesses. It took a long time to set up, cost a lot of money, and was very complicated. Companies often had trouble making different systems work together, and there weren't any easy solutions available. This meant that every integration project was unique and didn't always work well. As a result, businesses couldn't use their systems effectively, which made it harder for them to get things done efficiently.

1.2 Need for the new System

- **Easy Data Management:** Commerciant helps businesses handle and track data easily.
- **Lots of Data:** Businesses have a lot of data, and Commerciant helps them handle it well.
- **Need for Efficiency:** Modern businesses need tools like Commerciant to work better.
- **Simplifying System Fusion:** Commerciant makes it easier for businesses to merge their ERP and CRM systems, ensuring a smoother integration process.

1.3 Objective of the New System

- **Better Performance and Productivity:** Commerciant aims to help businesses perform better and get more done.
- **Monitoring Performance:** It helps keep track of how projects are doing in real-time.
- **Keeping Work Records:** Commerciant helps keep track of what's been done and what's next.
- **Less Work:** It automates tasks to save time and effort.
- **Easy to Use:** Commerciant is designed to be simple and easy for anyone to use.
- **Automated Task Management:** Utilizing AI technology, Commerciant automates various tasks, reducing manual workload and freeing up time for more strategic activities.

1.4 Problem Definition

Commerciant tackles the issue of seamlessly integrating Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) systems. Businesses often face complex, costly integration processes, compatibility issues, and user interface challenges. Commerciant simplifies this, making integration easier, faster, and more cost-effective, ultimately boosting efficiency and productivity.

1.5 Core Components

There are majorly three components where users or businesses can choose them according to their requirements. All of these components offer full functionalities accessible through Client, Admin Panels, and Support team resources.

1. ERP to CRM Integration:

- Allows users to integrate ERP data with CRM using a one-way SYNC app.
- Syncs ERP data to CRM, ensuring smooth transfer and accessibility.
- Enables managing ERP data within CRM, enhancing efficiency.

2. CRM to ERP Integration:

- Let's users integrate CRM data with ERP using SYNC application.
- Facilitates CRM data export to ERP, ensuring seamless integration.
- Allows transferring CRM data to ERP for comprehensive access.

3. ERP and CRM SYNC:

- Offers a two-way SYNC app for integrating ERP and CRM data.
- Creates a master system by synchronizing data between ERP and CRM.
- Enables bidirectional data synchronization for real-time updates.
- Provides streamlined processes and enhanced data accuracy.

1.6 Project Profile



Project Title	Commerciant SYNC
Developed By	Commerciant LLC
Technology Used	C#, .NET Core, Python, AWS S3 Bucket, Microsoft SQL Server
Project Mentor	Mr. Krunal Pawar
Team Size	One
Developers	Nirmal Prajapati

1.7 Assumptions and Constraints

Assumptions:

- Assumes that the ERP and CRM systems targeted for integration are compatible with Commercient's integration solution.
- Assumes that users have access to a stable internet connection to facilitate data transfer and synchronization.
- Assumes that users have a basic understanding of ERP and CRM systems, as well as the operation of Commercient's integration platform.
- Assumes that the data input into the ERP and CRM systems is accurate and reliable for effective integration.

Constraints:

- Commercient's integration solution may have limitations in integrating with certain legacy or customized ERP and CRM systems.
- Users may face limitations in terms of available storage space, bandwidth, or computing resources, which could impact the efficiency of data synchronization.
- Integration of sensitive business data between ERP and CRM systems may pose security risks, requiring stringent data protection measures.
- Commercient's integration solution must comply with relevant data privacy regulations and industry standards to ensure legal and ethical data handling practices.

1.8 Advantages and Limitations of the Proposed System

Advantages:

- Enhanced Data Visibility
- Improved Efficiency
- Seamless Communication
- Enhanced Customer Experience
- Better Analytics and Reporting

Limitations:

- Complexity and Cost
- Compatibility Issues
- Data Security Concerns
- Dependency on Vendor Support
- Change Management Challenges

2. Requirement Determination & Analysis

2.1 Requirement Determination

(A) Functional Requirements:

- **Data Synchronization:** The system should facilitate bidirectional synchronization of data between ERP and CRM systems, ensuring consistency and accuracy across both platforms.
- **Customer and Sales Order Integration:** Users should be able to synchronize customer information, sales orders, invoices, and payments between ERP and CRM systems seamlessly.
- **Product and Inventory Management:** The system should support the integration of product catalogs, inventory levels, and pricing information between ERP and CRM systems.
- **Opportunity and Lead Management:** Users should be able to synchronize opportunity and lead data between CRM and ERP systems, enabling sales teams to track prospects and opportunities effectively.
- **Quote and Order Management:** The system should enable the transfer of quotes and orders between CRM and ERP systems, facilitating efficient order processing and fulfillment.
- **Reporting and Analytics:** Users should have access to integrated reporting and analytics capabilities, powered by AI-driven insights and predictive analytics models, to generate comprehensive reports and actionable insights based on data from both ERP and CRM systems.

(B) Non-Functional Requirements:

- **Security:** The integration should implement robust security measures to protect sensitive data during transmission and storage, ensuring compliance with data protection regulations.
- **Performance:** The integration should have optimal performance, with minimal latency and efficient data processing to support real-time synchronization between ERP and CRM systems.
- **Scalability:** The integration should be scalable to accommodate growing data volumes and user loads, allowing for seamless expansion without compromising performance.
- **Usability:** The integration should be user-friendly, with intuitive interfaces and clear navigation to facilitate ease of use for employees accessing data across ERP and CRM systems.
- **Reliability:** The integration should be reliable, with built-in error handling mechanisms and failover capabilities to ensure uninterrupted data synchronization and business continuity.
- **Compliance:** The integration should comply with relevant industry standards and regulations, such as GDPR, HIPAA, and SOC 2, to ensure data privacy, security, and regulatory compliance.

2.2 Targeted Users

Commercient's target audience spans executives, sales reps, finance teams, customer service, IT admins, marketers, and operations managers relying on ERP and CRM systems. Commercient's integration solutions aim to simplify workflows by seamlessly connecting ERP and CRM systems, enabling efficient access and leveraging of integrated data. From executives seeking strategic insights to sales teams managing customers, Commercient empowers users to make informed decisions, boost productivity, and foster collaboration across the organization.

3. System Diagram

3.1 Use Case Diagram

➤ Use Case Diagram for User

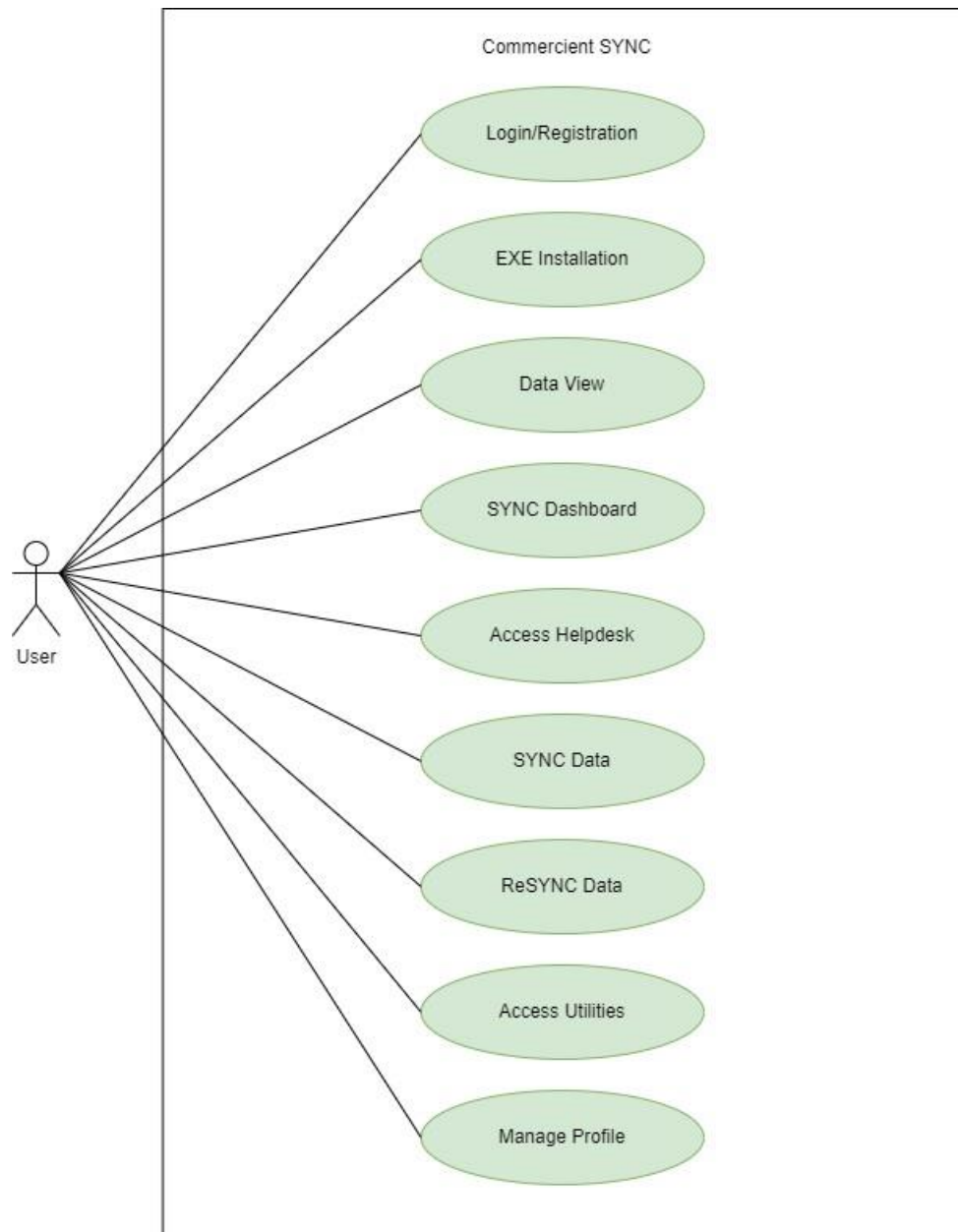


Figure 3.1.1 Use Case Diagram for User

➤ Use Case Diagram for Admin



Figure 3.1.2 Use Case Diagram for Admin

3.2 Interaction Diagram

➤ Interaction Diagram for Admin

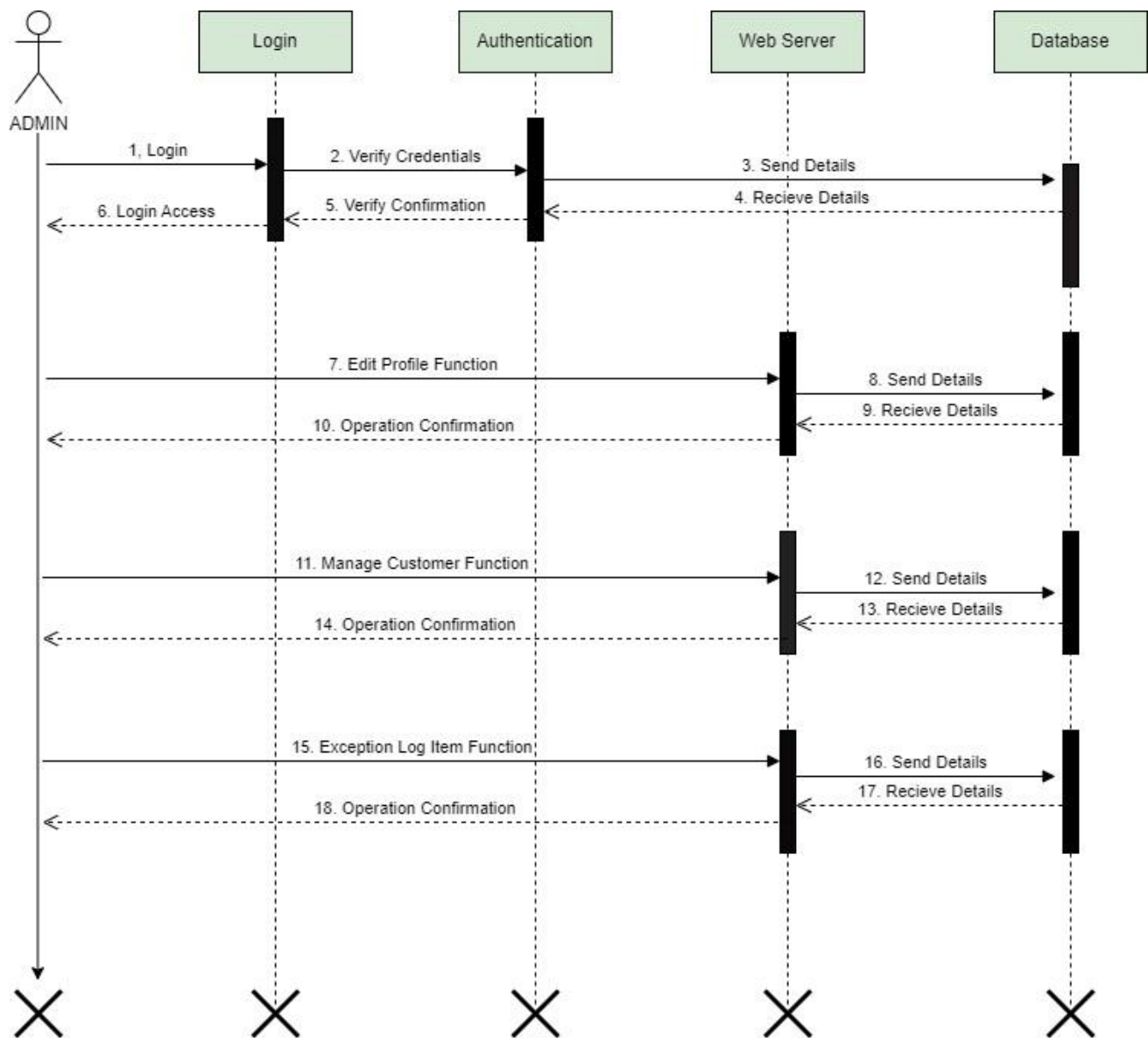


Figure 3.2.1 Interaction Diagram for Admin

➤ **Interaction Diagram for Customer**

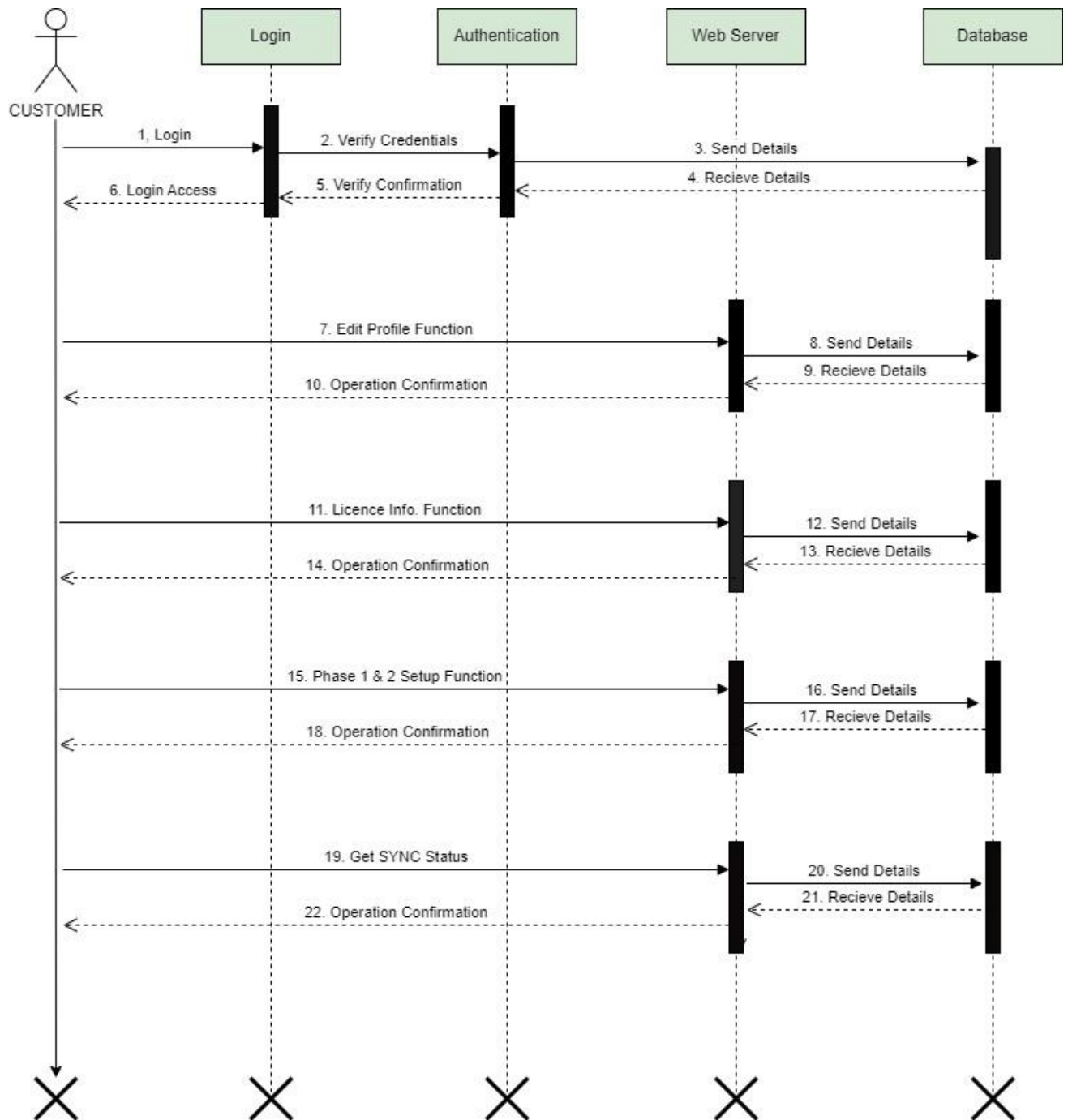


Figure 3.2.2 Interaction Diagram for Customer

3.3 Activity Diagram

➤ Activity Diagram for Normal SYNC

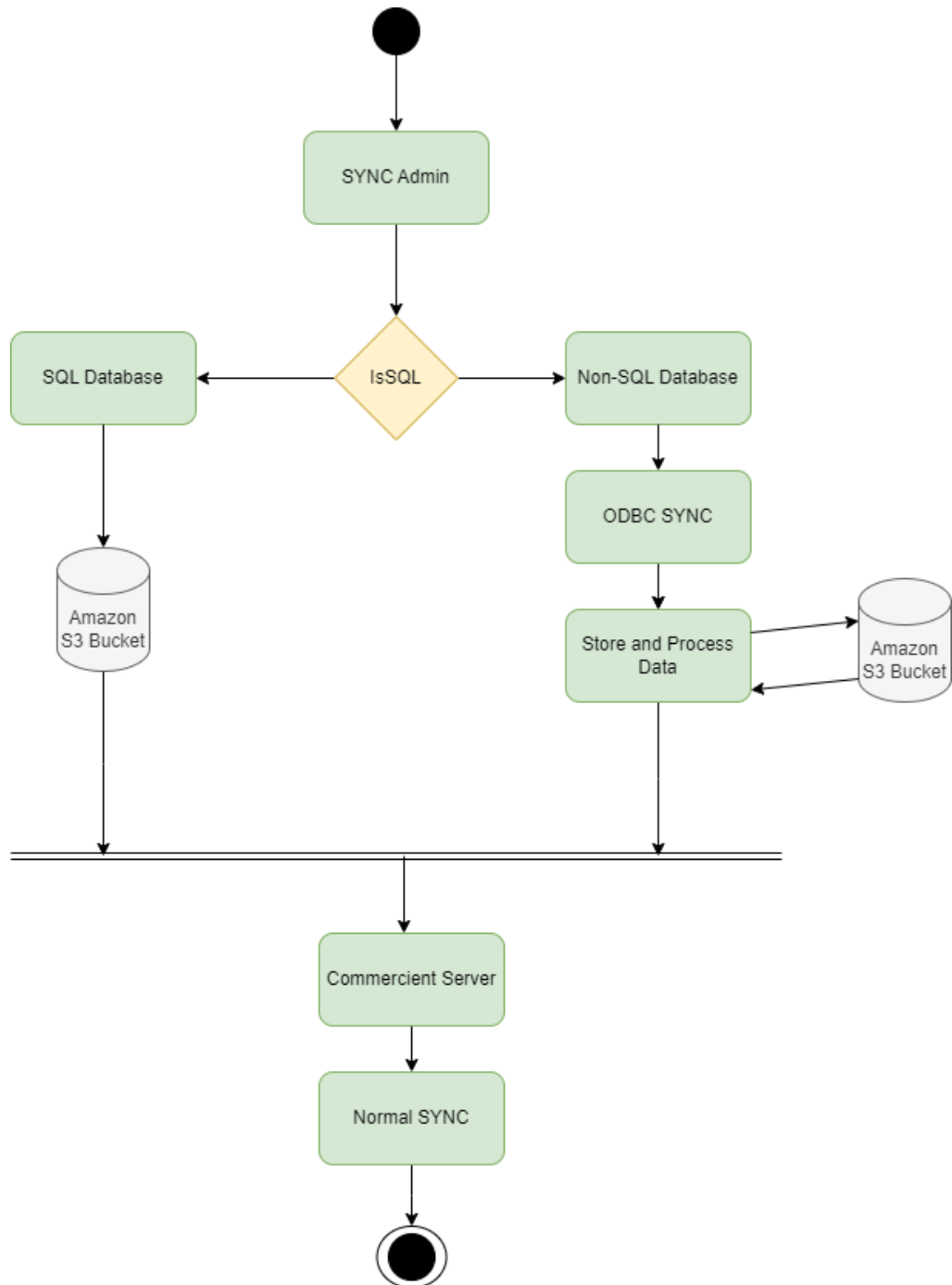


Figure 3.3 Activity Diagram for Normal SYNC

4. Development

4.1 Coding Standards

General coding standards pertain to how the developer writes code. The Commercient has come up with a small set of items it feels should be followed regardless of the programming language being used.

➤ **Indentation**

Proper and consistent indentation is important in producing easy to read and maintainable programs. Indentation should be used to:

- A. Emphasize the body of a control statement such as a loop or a select statement
- B. Emphasize the body of a conditional statement
- C. Emphasize a new scope block

➤ **Inline Comments**

Inline comments explaining the functioning of the subroutine or key aspects of the algorithm shall be frequently used.

➤ **Structured Programming**

Structured (or modular) programming techniques shall be used. GO TO statements shall not be used as they lead to “spaghetti” code, which is hard to read and maintain.

➤ **Error Handling with Logs**

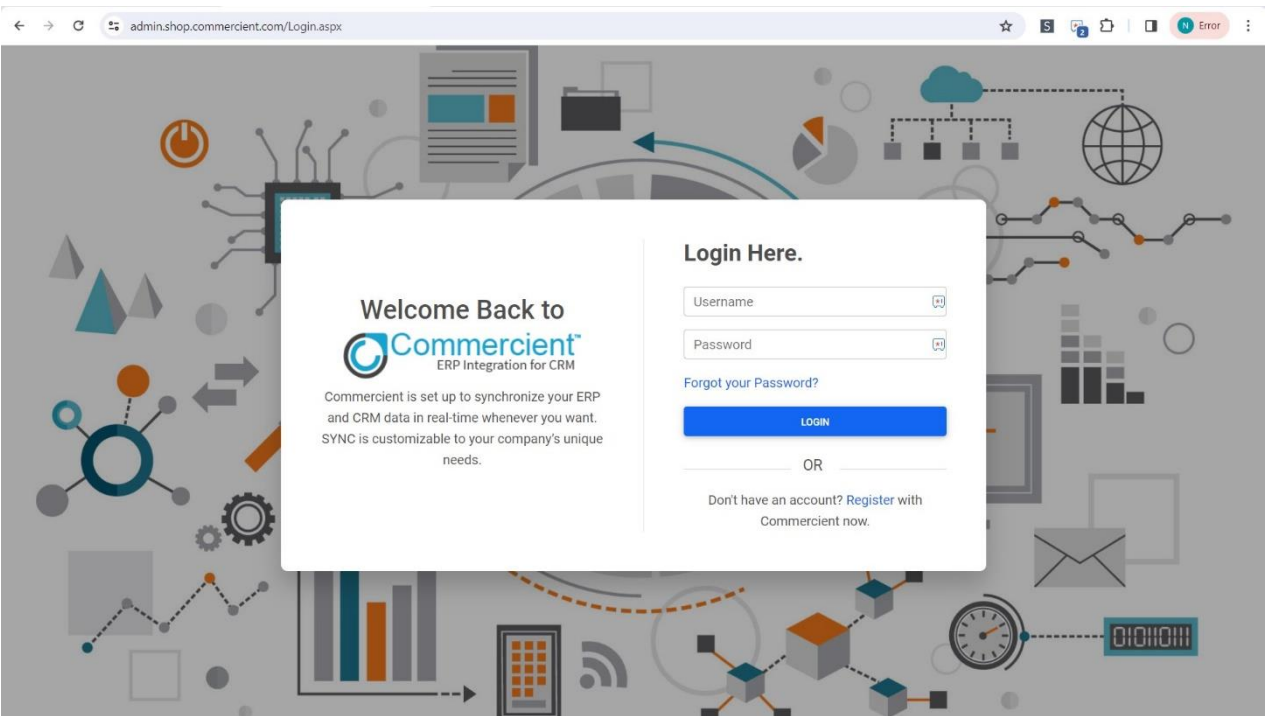
Error handling should be implemented consistently throughout the codebase to ensure robustness and reliability. All critical errors and exceptions should be caught and logged appropriately. Logging should follow a standardized format and include relevant information such as timestamp, error message, severity level, and context. Additionally, log files should be regularly monitored and archived to facilitate troubleshooting and auditing.

➤ **Naming Conventions**

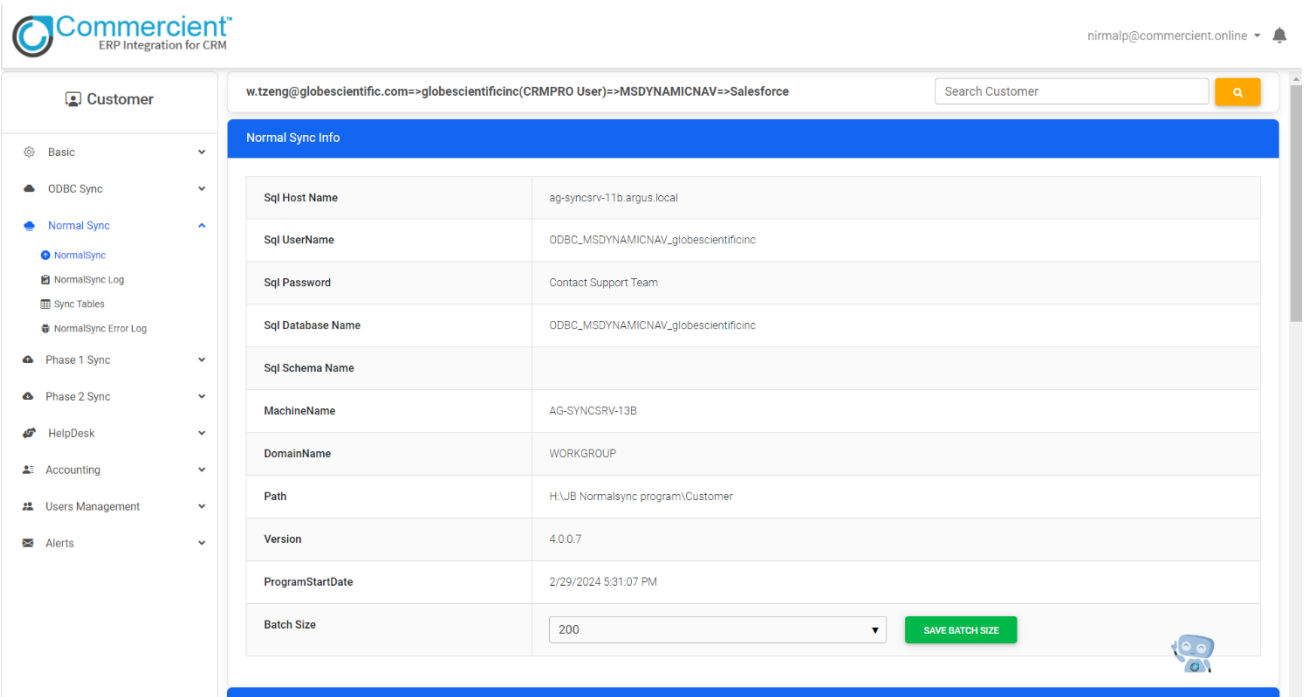
Prefixes or suffixes can be employed to distinguish between different types of variables or entities. For tables specifically, a consistent prefix such as "LogSF_ERP_Name_" for Customer Log Tables and "Commercient_" for Commercient Server Tables should be used.

4.2 Screen Shots

4.2.1 Admin Login



4.2.2 Dashboard



4.2.3 Normal SYNC

Commercient[™]

ERP Integration for CRM

nirmalp@commercient.online

Customer

w.tzeng@globescientific.com=>globescientificinc(CRMPRO User)=>MSDYNAMICNAV=>Salesforce

Search Customer

Basic

ODBC Sync

Normal Sync

NormalSync

NormalSync Log

Sync Tables

NormalSync Error Log

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

Normal Sync Info

Sql Host Name	ag-synsrv-11b.argus.local
Sql UserName	ODBC_MSDYNAMICNAV_globescientificinc
Sql Password	Contact Support Team
Sql Database Name	ODBC_MSDYNAMICNAV_globescientificinc
Sql Schema Name	
MachineName	AG-SYNCSRV-13B
DomainName	WORKGROUP
Path	H:\JB Normalsync program\Customer
Version	4.0.0.7
ProgramStartDate	2/29/2024 5:31:07 PM
Batch Size	200

SAVE BATCH SIZE

4.2.4 Customer Data

Commercient[™]

ERP Integration for CRM

nirmalp@commercient.online

Customer

Normal Sync Commercient Information

Basic

ODBC Sync

Normal Sync

NormalSync

NormalSync Log

Sync Tables

NormalSync Error Log

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

Normal Sync takes data from customer database and put it here.

RESYNC DATA

MANUAL RESYNC

Table Name	Record Count	Customer DB	Search	Action
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Contact	15613	15613	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Customer	15717	15717	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Item	6546	6546	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Cr_Memo_Header	7049	7049	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Cr_Memo_Line	46683	46683	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Header	3022	3022	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Invoice_Header	331386	331386	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Invoice_Line	1471824	1471824	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Line	14271	14271	SEARCH	RESYNC DELETE STRUCTURE & RECORD
SF_ERP_Salesforce_Clone_Globe_Scientific_Inc_\$Sales_Price	251269	251269	SEARCH	RESYNC DELETE STRUCTURE & RECORD

4.2.5 Normal SYNC Logs

Commercient
ERP Integration for CRM

nirmalp@commercient.online

Customer

w.tzeng@globescientific.com=>globescientificinc(CRMPRO User)=>MSDYNAMICNAV=>Salesforce

Search Customer

Basic

ODBC Sync

Normal Sync

NormalSync

NormalSync Log

Sync Tables

NormalSync Error Log

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

NormalSync Logs Data Process

1

Total Data := 0

2

Completed Data := 0

100% Complete (success)

REFRESH

NormalSync Logs

No	Log Message
1	Information 2/29/2024 5:31:06 PM w.tzeng@globescientific.com: Normal Sync Step 1: ERP_SQLHOSTNAME = ag-synscr-11b argus local ERP_SQLUSERNAME = ODBC_MSDYNAMICNAV_globescientificinc ERP_SQLDATABASE = ODBC_MSDYNAMICNAV_globescientificinc Sync_Both = 0 Sync_Commercient = 0 Sync_SFDC = 1 SchemaName = dbo ETC_SYNCSERVICE_STATUS = STOPPED NORMAL_SYNCSERVICE_STATUS = RUNNING
2	Information 2/29/2024 5:31:06 PM w.tzeng@globescientific.com: Normal Sync Step 1: Initialization Completed
3	Information 2/29/2024 5:31:06 PM w.tzeng@globescientific.com: Normal Sync True
4	Information 2/29/2024 5:31:06 PM w.tzeng@globescientific.com: Normal Sync Step 4: ERP Initialization Started
5	Information 2/29/2024 5:31:08 PM w.tzeng@globescientific.com: Normal Sync Step 4: ERP Initialization Completed

4.2.6 Tasks Dashboard

Commercient
ERP Integration for CRM

nirmalp@commercient.online

Admin Portal

MY TEAM MEMBER TASKS

ALL TEAM MEMBER TASKS

Customers

Dashboards

My Dashboard

Projects Status

Customer Dashboard

Task Dashboard

Helpdesk Dashboard

Phase1 Error Dashboard

Phase2 Error Dashboard

CGI Dashboard

IP Address Log Info

Exception Reports

AI Tools

Support Guide

Utilities

Task Filter

Task Name

Task Type
All

Status
Not Done

Assign By
All

Assign To
All

FILTER

Assign To	Application Name	Task Name	Status	Task Type	Last Updated on	Priority
Sani Panwala		AI LAMMA2	In Progress	Custom	02/29/2024	Normal
Fausto Quinonez	questsafetyproductsinc	Internal Task	Not Initiated	ProjectPlan	02/29/2024	Normal
Kalpesh Lad	questsafetyproductsinc	Internal Task	Not Initiated	ProjectPlan	02/29/2024	Normal
parik@sync.commercient.com	advancedchemicalconceptsinc	Phase1 CRM Sync	In Progress	ProjectPlan	02/29/2024	Normal
Johaina Cubar	advancedchemicalconceptsinc	Phase1 CRM Sync	In Progress	ProjectPlan	02/29/2024	Normal
Fausto Quinonez	doublehplastics	Internal Task	Not Initiated	ProjectPlan	02/29/2024	Normal
Krunal Pawar	doublehplastics	Internal Task	Not Initiated	ProjectPlan	02/29/2024	Normal
Fausto Quinonez	diverzifyifcloudproductioni	Internal Task	Not Initiated	ProjectPlan	02/29/2024	Normal

4.2.7 Task Updates

Admin Portal

Customers

Dashboards

Exception Reports

AI Tools

Support Guide

Utilities

Psychological Consultancy Ltd - Commercient ODBC Sync Server

task disabled

Info - created on 2/27/2024

Hi there. We are facing issues in new installations where the Commercient ODBC Sync Server task is disabled by default after we finish installation. Can you please check further, and give us a hand with this instance and enable the task? We got data in the bucket but have not landed on the Normal Sync tables yet. Thank you in advance.

REPLY

Jason - commented on 2/27/2024 10:27:32 AM
To : nirmalp@commercient.online,jasons@commercient.online

Task Status : changed from Not Initiated to Completed

Status : Completed

Priority : Normal

Assign To : Nirmalp

Start Date : 2/27/2024

Due Date : 3/5/2024

Attachment : Open

4.2.8 Sync Table

Customer

Basic

ODBC Sync

Normal Sync

NormalSync

NormalSync Log

Sync Tables

NormalSync Error Log

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

erin.savastano@walpoleoutdoors.com=>walpoleoutdoors(CRMPRO User)=>SAGE100=>Salesforce

Search Customer

Normal Sync Configuration

Add a new table to the dropdown below.

Note: The tables listed below are being synced (use the drop down to add more)

Table GL_ACCOUNT

AI Estimation

Display UnUsed Tables

Table Name	IsActive	Where Clause	Description	AI Estimation	SqlIndex	Action
AR_INVOICEHISTORYHEADER	True	and DATEDIFF (year,a.INVOICEDATE,getdate())<=2				ON / OFF UPDATE
AR_INVOICEHISTORYDETAIL	True	and a.InvoiceNo IN (select InvoiceNo from AR_INVOICEHISTORYHEADER where DATEDIFF (year,INVOICEDATE,getdate())<=2)				ON / OFF UPDATE
AR_TRANSACTIONPAYMENTHISTORY	True					ON / OFF UPDATE
SO_SALESORDERHEADER	True	and DATEDIFF (year,a.ORDERDATE,getdate())<=2				ON / OFF UPDATE

4.2.9 Normal SYNC Error Logs

Commercient
ERP Integration for CRM

nirmalp@commercient.online

Customer

Thomasf@questsafety.com=>questsafetyproductsinc(CRMPRO User)>>EPICORP21=>Salesforce
Partners [Questsafety]

Search Customer

Basic

Normal Sync

NormalSync

NormalSync Log

Sync Tables

NormalSync Error Log

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

Normal Sync Error

DELETE ALL ERROR LOG

Date	Error Message
2/29/2024 9:00:40 PM	STEP 8: Exception while SYNC Data from Logtable : LogSF_ERP_Salesforce_Clone_price_library Message = Error on server side Could not find stored procedure 'new_Commercient_Insert_SF_ERP_Salesforce_Clone_price_library'. -----LastMessage----- Last Messages :Method Name:IncrementFailureCounter
2/29/2024 2:00:45 PM	STEP 8: Exception while SYNC Data from Logtable : LogSF_ERP_Salesforce_Clone_price_library Message = Error on server side Could not find stored procedure 'new_Commercient_Insert_SF_ERP_Salesforce_Clone_price_library'. -----LastMessage----- Last Messages :Method Name:IncrementFailureCounter
2/29/2024 12:00:57 PM	STEP 8: Exception while SYNC Data from Logtable : LogSF_ERP_Salesforce_Clone_price_library Message = Error on server side Could not find stored procedure 'new_Commercient_Insert_SF_ERP_Salesforce_Clone_price_library'. -----LastMessage----- Last Messages :Method Name:IncrementFailureCounter
2/29/2024 9:00:51 AM	STEP 8: Exception while SYNC Data from Logtable : LogSF_ERP_Salesforce_Clone_price_library Message = Error on server side Could not find stored procedure 'new_Commercient_Insert_SF_ERP_Salesforce_Clone_price_library'. -----LastMessage----- Last Messages :Method Name:IncrementFailureCounter

4.2.10 Notes

Commercient
ERP Integration for CRM

nirmalp@commercient.online

Customer

Thomasf@questsafety.com=>questsafetyproductsinc(CRMPRO User)>>EPICORP21=>Salesforce
Partners [Questsafety]

Search Customer

Basic

Customer Status

Notes

Project Status

Dashboard

Account Matching

Sync Agent Info (legacy)

Customer History

Normal Sync

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Alerts

Customer Notes

You can see Notes created by Support Team

CREATE NOTES

nirmalp@commercient.online NormalSync 2/29/2024 1:31:58 AM

Resync All the data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:12:07 PM

Delete Table Structure SF_ERP_Salesforce_Clone_TERRITORY data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:11:45 PM

Delete Table Structure SF_ERP_Salesforce_Clone_ar_receipts_detail data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:11:28 PM

Delete Table Structure SF_ERP_Salesforce_Clone_branch data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:11:21 PM

Delete Table Structure SF_ERP_Salesforce_Clone_contact_role data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:11:12 PM

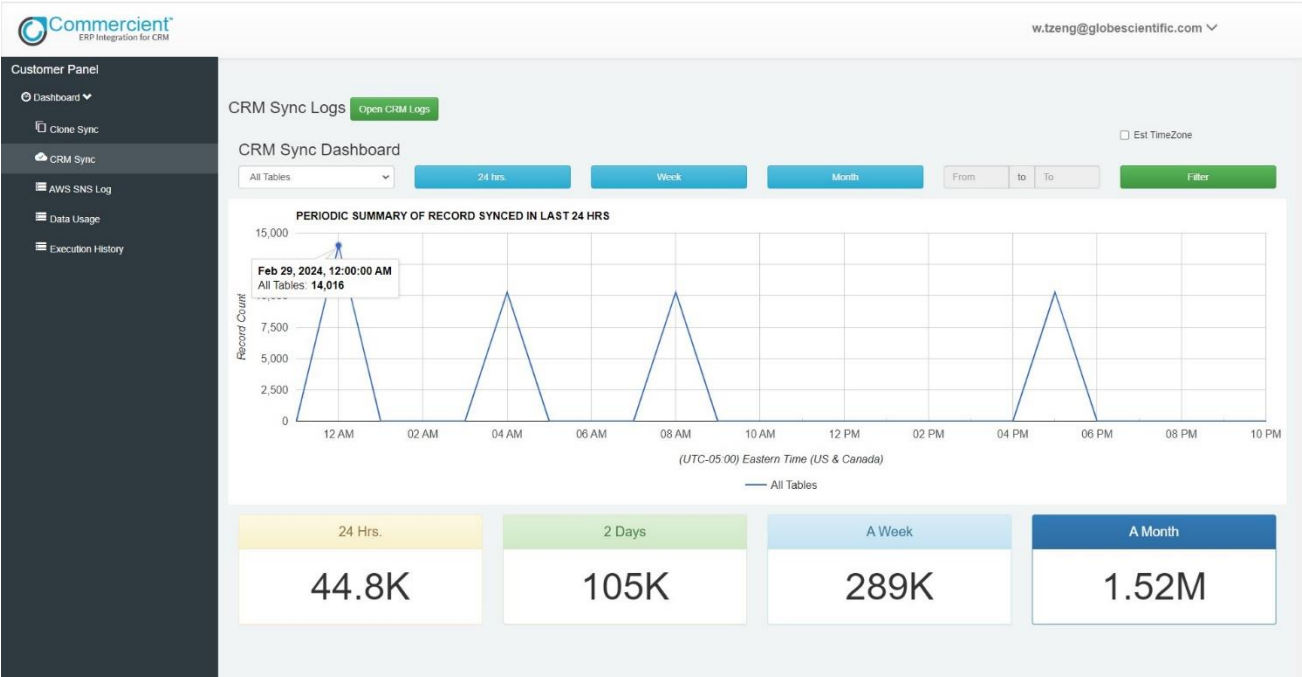
Delete Table Structure SF_ERP_Salesforce_Clone_price_book data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:11:01 PM

Delete Table Structure SF_ERP_Salesforce_Clone_price_book_x_library data

kirkq@sync.commercient.com NormalSync 2/27/2024 7:10:40 PM

4.2.11 Sync Dashboard



4.2.12 Password Retrieval

Commercient
ERP Integration for CRM

nirmalp@commercient.online

Customer

w.tzeng@globescientific.com=>globescientificinc(CRMPRO User)=>MSDYNAMICNAV=>Salesforce

Search Customer

Customer Password Information will send you on your email address.

I'm not a robot

hCAPTCHA

SUBMIT

Basic

ODBC Sync

Normal Sync

Phase 1 Sync

Phase 2 Sync

HelpDesk

Accounting

Users Management

Users List

Roles List

Partner List

Password

Alerts

4.2.13 Password Encrypt-Decrypt Formatter

Commercient™

ERP Integration for CRM

nirmalp@commercient.online

Customers

Dashboards

Exception Reports

AI Tools

Support Guide

Utilities

WAF IPAddress

Encrypt-Decrypt-Formatter

Decryption

Text:

Enter encrypted text which need to decrypt

DECRYPT

CLEAR

Result:

Decrypted result text will be appear here.

COPY TO CLIPBOARD

VIEW

Encode to Base64

Text:

Enter text which need to convert in to Base64.

ENCODE

CLEAR

Result:

Base64 result will be appear here.

COPY TO CLIPBOARD

VIEW

4.2.14 AWS S3 Bucket Logs

Commercient™

ERP Integration for CRM

w.tzeng@globescientific.com

Customer Panel

Dashboard

Clone Sync

CRM Sync

AWS SNS Log

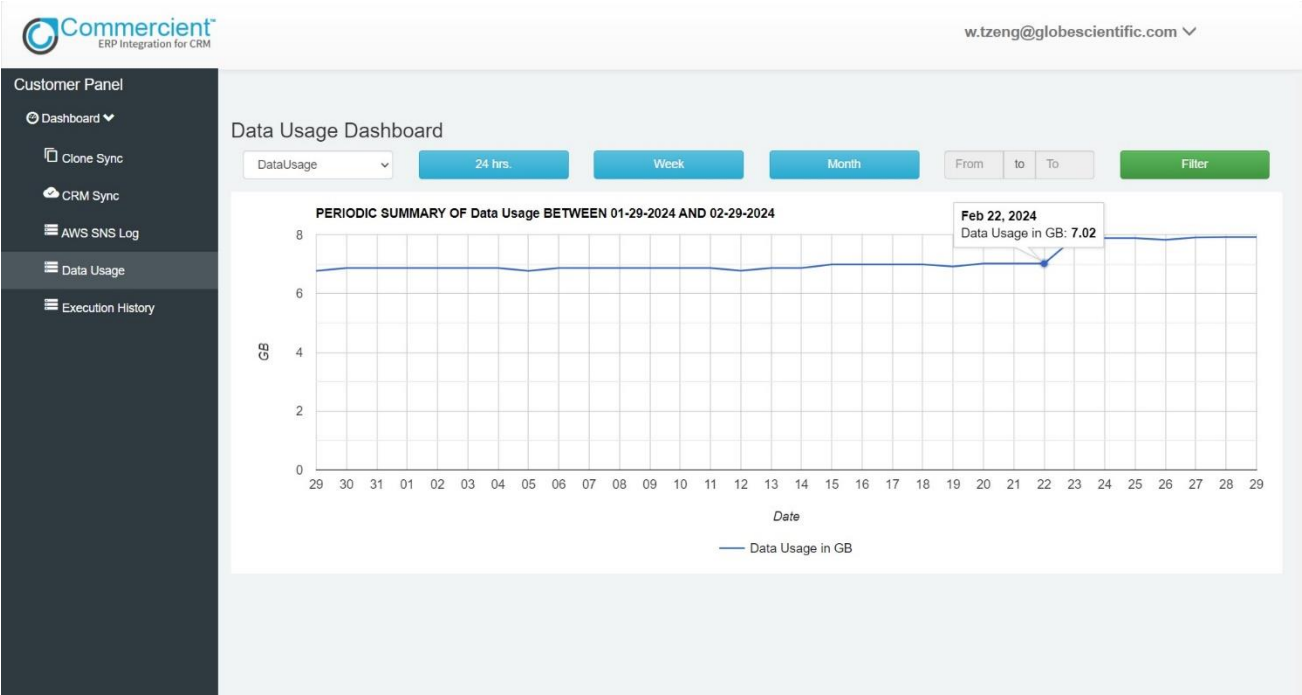
Data Usage

Execution History

SNS Mail Information

EntryDate	To	Message	Sent	SentDate	SentComment
2/29/2024 1:01:22 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : CRM Upsert 25hours ago, alert == More	Yes	2/29/2024 1:01:23 PM	Message Published Successfully To All Recipients
2/29/2024 8:21:19 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/29/2024 8:21:20 AM	Message Published Successfully To All Recipients
2/29/2024 4:33:23 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/29/2024 4:33:23 AM	Message Published Successfully To All Recipients
2/29/2024 12:48:19 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/29/2024 12:48:20 AM	Message Published Successfully To All Recipients
2/28/2024 5:49:50 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/28/2024 5:49:50 PM	Message Published Successfully To All Recipients
2/28/2024 1:06:33 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : CRM Upsert 25hours ago, alert == More	Yes	2/28/2024 1:06:34 PM	Message Published Successfully To All Recipients
2/28/2024 4:33:11 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/28/2024 4:33:11 AM	Message Published Successfully To All Recipients
2/28/2024 12:48:16 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/28/2024 12:48:16 AM	Message Published Successfully To All Recipients
2/27/2024 5:48:40 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 5:48:40 PM	Message Published Successfully To All Recipients
2/27/2024 1:19:41 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 1:19:42 PM	Message Published Successfully To All Recipients
2/27/2024 1:13:40 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : CRM Upsert 25hours ago, alert == More	Yes	2/27/2024 1:13:42 PM	Message Published Successfully To All Recipients
2/27/2024 8:19:28 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 8:19:28 AM	Message Published Successfully To All Recipients
2/27/2024 4:33:21 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 4:33:21 AM	Message Published Successfully To All Recipients
2/27/2024 3:38:19 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Normal_sync_alert ===== More	Yes	2/27/2024 3:38:19 AM	Message Published Successfully To All Recipients
2/27/2024 2:48:21 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 2:48:22 AM	Message Published Successfully To All Recipients
2/27/2024 2:03:20 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 2:03:20 AM	Message Published Successfully To All Recipients
2/27/2024 12:48:08 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/27/2024 12:48:08 AM	Message Published Successfully To All Recipients
2/26/2024 5:49:01 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/26/2024 5:49:01 PM	Message Published Successfully To All Recipients
2/26/2024 1:19:18 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/26/2024 1:19:18 PM	Message Published Successfully To All Recipients
2/26/2024 1:12:54 PM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : CRM Upsert 25hours ago, alert == More	Yes	2/26/2024 1:12:54 PM	Message Published Successfully To All Recipients
2/26/2024 8:19:53 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	Yes	2/26/2024 8:19:54 AM	Message Published Successfully To All Recipients
2/26/2024 12:47:53 AM	w.tzeng@globescientific.com	Dear Customer, Your sync alert(s) are given below: Alert Type : Salesforce_logs_alert ===== More	No	2/26/2024 12:47:53 AM	There is problem to publish message to one or more recipients.

4.2.15 Data Usage



5. Agile Documentation

5.1 Agile Project Charter

Charter Element	Focus		
Project Name	Commercient SYNC		
Start Date	1 st Jan 2024	Completion Date	30 th April 2024
Team Members			
Name		Role	
Nirmal Prajapati		Backend Developer [.NET]	
Objectives	The system aims to synchronize data seamlessly between the CRM (Customer Relationship Management) and ERP (Enterprise Resource Planning) platforms. This includes customer information, sales orders, invoices, inventory data, and other relevant records.		
	The system seeks to establish a centralized database that consolidates information from both CRM and ERP systems. This database should provide a comprehensive view of customer interactions, transactions, and business operations.		
	The objective is to streamline business processes by automating data transfer and eliminating manual entry tasks. This ensures efficiency, reduces errors, and enhances productivity across departments.		
	The system aims to provide real-time updates and synchronization between the CRM and ERP systems. This ensures that all stakeholders have access to the most current and accurate information for informed decision-making.		
	The system should offer customizable integration options to accommodate the unique requirements and configurations of different CRM and ERP platforms. This flexibility allows for seamless integration with various systems and workflows.		
	The objective is to leverage integrated data for advanced reporting and analytics capabilities. This includes generating insights into customer behaviour, sales performance, inventory management, and other key metrics to drive strategic decisions.		
	The system aims to enhance customer service by providing a unified view of customer interactions and transactions. This enables personalized communication, efficient issue resolution, and proactive customer engagement.		

5.2 Agile Roadmap / Schedule

1 st Quarter	2 nd Quarter
1 st Jan, 2024 to 31 st Jan, 2024	1 st Feb, 2024 to 15 th Feb, 2024
Understand project definition, gather requirements, finalized the project scope, Target User, and Core Component, and learn .NET Framework.	Design the system and draw various diagrams such as: → Use case Diagram → Activity Diagram → Interaction Diagram For system and prepare the database design
3 rd Quarter	4 th Quarter
16 th Feb, 2024 to 31 th March, 2024	1 st April, 2024 to 30 th April, 2024
Understand the Commercient SYNC Flow, in depth learning of Normal SYNC Project, Check Normal SYNC Error Logs of live Customers, Code Improvements.	Work on the XSLT to CSV, Batch Processing, Make Stored Procedures for backend, Automate System using AI.
Final Quarter	
1 st May, 2024 to 6 th May, 2024	
Final presentation and final documentation to be done.	

5.3 Agile Project Plan

Project Name	Start Date	End Date
Commercient SYNC	01/01/2024	30/04/2024

No.	TASK NAME	START	FINISH	DURATION (DAYS)	STATUS
1	Sprint 1	01 Jan 2024	31 Jan 2024	31	Complete
	Learn about C#	01 Jan 2024	15 Jan 2024	15	Complete
	Demo Project in C#	16 Jan 2024	17 Jan 2024	2	Complete
	Learn about SQL	18 Jan 2024	22 Jan 2024	5	Complete
	Demo Project using SQL	23 Jan 2024	24 Jan 2024	2	Complete
	Learn about WCF API & WEB API & REST API	25 Jan 2024	26 Jan 2024	1	Complete
	Learn about Salesforce	26 Jan 2024	27 Jan 2024	2	Complete
	Demo Project for Sending data from SQL to Salesforce, Zoho and HubSpot.	28 Jan 2024	31 Jan 2024	4	Complete
2	Sprint 2	01 Feb 2024	15 Feb 2024	15	Complete
	Use Case Diagram	01 Feb 2024	02 Feb 2024	2	Complete
	Activity Diagram	03 Feb 2024	04 Feb 2024	2	Complete
	Interaction Diagram	05 Feb 2024	06 Feb 2024	2	Complete
	Database Design	07 Feb 2024	10 Feb 2024	4	Complete
	System Flow	11 Feb 2024	15 Feb 2024	5	Complete
3	Sprint 3	16 Feb 2024	31 Mar 2024	44	Complete
	Understand the Commercient SYNC Flow	16 Feb 2024	20 Feb 2024	5	Complete
	Learn about Normal SYNC Flow	21 Feb 2024	28 Feb 2024	8	Complete
	Check Normal SYNC Error Logs for Live Customers	01 Mar 2024	03 Mar 2024	3	Complete
	Code Improvements in Normal SYNC Project	04 Mar 2024	12 Mar 2024	9	Complete
	Changes in Stored Procedures in SQL	13 Mar 2024	14 Mar 2024	1	Complete
	Shopify Page Design	15 Mar 2024	16 Mar 2024	2	Complete
	Understand the ODBC SYNC Flow	17 Mar 2024	20 Mar 2024	4	Complete
	Make a new architecture for SYNC	21 Mar 2024	22 Mar 2024	2	Complete
	XML to CSV using XSLT File Format	23 Mar 2024	24 Mar 2024	2	Complete
	Change the View in SQL	24 Mar 2024	26 Mar 2024	3	Complete
	Batch Processing for Send data from Customer	27 Mar 2024	29 Mar 2024	3	Complete

	Database to Commerciant Server				
	Solve Normal SYNC Tickets	30 Mar 2024	31 Mar 2024	2	Complete
	Sprint 4	01 Apr 2024	30 Apr 2024	30	Complete
	To Learn about SQL	01 Apr 2024	02 Apr 2024	2	Complete
	To Learn about Microsoft SQL Server	03 Apr 2024	10 Apr 2024	8	Complete
	To Learn CRUD in ASP.NET MVC	11 Apr 2024	14 Apr 2024	4	Complete
	To perform a database operation on Normal SYNC Project	15 Apr 2024	18 Apr 2024	4	Complete
	To perform back-end operations on Normal SYNC Page for the admin side	19 Apr 2024	21 Apr 2024	3	Complete
	To perform back-end operations on the Dashboard for the admin side	22 Apr 2024	23 Apr 2024	2	Complete
	To perform back-end operations on Add SYNC page for the admin side	24 Apr 2024	25 Apr 2024	2	Complete
	To perform back-end operations on Normal SYNC ReSYNC	26 Apr 2024	27 Apr 2024	2	Complete
	To perform back-end operations on Manual Table ReSYNC	28 Apr 2024	28 Apr 2024	1	Complete
	To perform back-end operations on Dynamic Query Enable	29 Apr 2024	29 Apr 2024	1	Complete
	To perform back-end operations to Clean Clone Tables	30 Apr 2024	30 Apr 2024	1	Complete
	Sprint 5	01 May 2024	06 May 2024	6	Complete
	Testing	01 May 2024	04 May 2024	4	Complete
	Documentation	05 May 2024	06 May 2024	2	Complete

5.4 Agile User Story

- A user story is a tool used in agile software development to capture a description of a software feature from an end-user perspective. A user story describes the type of user, what they want, and why. A user story helps to create a simplified description of a requirement for the system.
- A story point is a metric used in agile project management and development to estimate the difficulty of implementing a given user story.

Story ID	PRIORITY	AS A	I WANT TO	SO THAT I CAN
1	High	User	Easily synchronize customer data between CRM and ERP	Ensure consistency and accuracy in customer records
2	High	User	Access comprehensive reports combining CRM and ERP data	Analyse business performance and make informed decisions
3	Mid	User	Save frequently accessed CRM and ERP records for quick reference	Efficiently access and review important information
4	Mid	User	Compare CRM and ERP data across different time periods or segments	Identify trends and patterns for strategic planning
5	Mid	User	Apply filters to customize views of integrated CRM and ERP data	Focus on specific information relevant to my tasks
6	High	Admin	Configure integration settings between CRM and ERP systems	Ensure seamless and accurate data synchronization
7	High	Admin	Monitor integration logs and troubleshoot synchronization issues	Control access to sensitive information and features
8	Mid	Admin	Manage permissions for users accessing integrated CRM and ERP data	I can facilitate communication between potential buyers or renters and property owners or agents.

5.5 Agile Release Plan

No.	TASK NAME	START	RELEASE DATE	DURATION (DAYS)	STATUS
1	Sprint 1				
	Learn about C#	01 Jan 2024	15 Jan 2024	15	Released
	Demo Project in C#	16 Jan 2024	17 Jan 2024	2	Released
	Learn about SQL	18 Jan 2024	22 Jan 2024	5	Released
	Demo Project using SQL	23 Jan 2024	24 Jan 2024	2	Released
	Learn about WCF API & WEB API & REST API	25 Jan 2024	26 Jan 2024	1	Released
	Learn about Salesforce	26 Jan 2024	27 Jan 2024	2	Released
	Demo Project for Sending data from SQL to Salesforce, Zoho and Hubspot.	28 Jan 2024	31 Jan 2024	4	Released
2	Sprint 2				
	Use Case Diagram	01 Feb 2024	02 Feb 2024	2	Released
	Activity Diagram	03 Feb 2024	04 Feb 2024	2	Released
	Interaction Diagram	05 Feb 2024	06 Feb 2024	2	Released
	Database Design	07 Feb 2024	10 Feb 2024	4	Released
	System Flow	11 Feb 2024	15 Feb 2024	5	Released
3	Sprint 3				
	Understand the Commercient SYNC Flow	16 Feb 2024	20 Feb 2024	5	Released
	Learn about Normal SYNC Flow	21 Feb 2024	28 Feb 2024	8	Released
	Check Normal SYNC Error Logs for Live Customers	01 Mar 2024	03 Mar 2024	3	Released
	Code Improvements in Normal SYNC Project	04 Mar 2024	12 Mar 2024	9	Released
	Changes in Stored Procedures in SQL	13 Mar 2024	14 Mar 2024	1	Released
	Shopify Page Design	15 Mar 2024	16 Mar 2024	2	Released
	Understand the ODBC SYNC Flow	17 Mar 2024	20 Mar 2024	4	Released
	Make a new architecture for SYNC	21 Mar 2024	22 Mar 2024	2	Released
	XML to CSV using XSLT File Format	23 Mar 2024	24 Mar 2024	2	Released
	Change the View in SQL	24 Mar 2024	26 Mar 2024	3	Released
	Batch Processing for Send data from Customer Database to Commercient Server	27 Mar 2024	29 Mar 2024	3	Released
	Solve Normal SYNC Tickets	30 Mar 2024	31 Mar 2024	2	Released

	Sprint 4				
	To Learn about SQL	01 Apr 2024	02 Apr 2024	2	Released
	To Learn about Microsoft SQL Server	03 Apr 2024	10 Apr 2024	8	Released
	To Learn CRUD in ASP.NET MVC	11 Apr 2024	14 Apr 2024	4	Released
	To perform a database operation on Normal SYNC Project	15 Apr 2024	18 Apr 2024	4	Released
	To perform back-end operations on Normal SYNC Page for the admin side	19 Apr 2024	21 Apr 2024	3	Released
	To perform back-end operations on the Dashboard for the admin side	22 Apr 2024	23 Apr 2024	2	Released
	To perform back-end operations on Add SYNC page for the admin side	24 Apr 2024	25 Apr 2024	2	Released
	To perform back-end operations on Normal SYNC ReSYNC	26 Apr 2024	27 Apr 2024	2	Released
	To perform back-end operations on Manual Table ReSYNC	28 Apr 2024	28 Apr 2024	1	Released
	To perform back-end operations on Dynamic Query Enable	29 Apr 2024	29 Apr 2024	1	Released
	To perform back-end operations to Clean Clone Tables	30 Apr 2024	30 Apr 2024	1	Released
5	Sprint 5				
	Testing	01 May 2024	04 May 2024	4	Released
	Documentation	05 May 2024	06 May 2024	2	Released

5.6 Agile Sprint Backlog

TASK NAME [BACKLOG]	STATUS	ESTIMATED HOURS	ACTUAL HOURS
User Story (For Frontend User)			
Set Template (User)	Completed	10	10
Home Page (User)	Completed	7	7
CRM-ERP Integration Dashboard (User)	Completed	12	14
View Integrated Data (User)	Completed	10	8
Saved Views Page (User)	Completed	4	6
Compare Data (User)	Completed	5	7
Synchronize Data Module (User)	Completed	12	13
Custom Data Filtering (User)	Completed	8	9
Landing Pages (User)	Completed	1	1
Login/Registration Page (User)	Completed	3	3
TOTAL		72	78
User Story (For Admin)			
Set Template (Admin)	Completed	2	2
Dashboard page (Admin)	Completed	2	2
Configure Integration Settings (Admin)	Completed	5	6
Manage User Access (Admin)	Completed	4	5
Monitor Synchronization Logs (Admin)	Completed	4	5
Troubleshoot Integration Issues (Admin)	Completed	1	2
Generate Reports (Admin)	Completed	7	7
Login Page (Admin)	Completed	3	3
TOTAL		28	32

5.7 Agile Test Plan

No.	Description	Data	Expected System Response	Result
1	User Registration	Valid user registration data	Allow users to create an account	Pass
2	User Login	Valid login credentials	Grant access to the system to submit property or Add Favourite and Compare	Pass
3	User Login	Invalid login credentials	Display error message and deny access	Pass
4	CRM-ERP Data Search	Search criteria (e.g., customer name)	Display matching the search criteria	Pass
5	ERP to CRM Data SYNC	Table ID (e.g., Login Required)	Table with proper prefix	Pass
6	View SYNC Data	Customer ID (e.g., Login Required)	Display detailed information about the sync	Pass
7	Customer Registration	Valid Customer Data	Allow Customers to create an account	Pass
8	Helpdesk	Customer ID (e.g., Login Required)	Creates ticket for Support	Pass
9	View Customer Details	Customer ID (e.g., Login Required)	Display detailed information about the property	Pass
10	ReSYNC Data	Table Required	Table should be available at Customer Side	Pass
11	Manual SYNC	Commercient Flag Enable	Flag value change and Manual SYNC Data	Pass
12	Dynamic Query	Commercient Flag Enable	Flag value change and Enable Dynamic Query	Pass
13	Send Data	API Authentication Required	Send Data from Database to Commercient Server	Pass
14	Batch Processing	Commercient Flag Enable	Send the data in Partition of 200	Pass
15	Admin Login	Invalid admin login credentials	Display error message and deny access	Pass
16	Admin Dashboard	-	Display an overview of system statistics and functionalities	Pass

6. Proposed Enhancement

Proposed enhancements for SYNC tool include implementing AI-powered data analytics to offer users actionable insights derived from integrated data, integrating natural language processing for intuitive communication, automating data entry and validation processes using AI algorithms to ensure accuracy, delivering personalized recommendations based on user interactions, enabling sentiment analysis for customer feedback to drive proactive actions, and implementing intelligent process automation to streamline workflows and improve operational efficiency. These enhancements aim to elevate user experience, optimize decision-making, and enhance overall system performance.

7. Conclusion

In conclusion, the CRM and ERP integration tool offers streamlined operations, informed decision-making, and enhanced customer engagement. By combining CRM and ERP functionalities seamlessly, it provides organizations with a comprehensive solution to optimize processes and stay competitive in the market.

8. Bibliography

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- <https://developer.salesforce.com/docs>
- <https://www.zoho.com/crm/help/>
- <https://learn.microsoft.com/en-us/sql/?view=sql-server-ver16>
- <https://www.hubspot.com/products/crm>
- <https://www.sap.com/india/products/erp/what-is-sap-erp.html>
- <https://www.youtube.com/channel/UC92x63Cete3v0erwL3JOJEA>