# Oral presentation 2 - Data and Main Econometric Specification

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# Research question (reminder)

Consider a person wishing to buy a house. They often need a mortgage and thus need to apply for a loan in a bank. The bank evaluates their profile and approve or not their application thanks to a *credit allocation model*.

#### Research question

Do credit allocation models discriminate?

We mainly focus on the impact of the following variables on one's access to credit .

- ▷ Does ethnicity have an impact on a credit denial?
- Does gender have an impact on a credit denial?
- ▷ Do same-sex couple applications have an impact on a credit denial?

#### Data



How they are collected: Each year, financial institutions report mortgage data under Home Mortgage Disclosure Act (HMDA)

Sample: Focusing on 234k credit applications in Michigan, in 2022.

Individuals data, each row corresponds to one credit application

# Target variable

Deny: dummy variable that equals one if the credit is denied, 0 otherwise.

	Application accepted	Application denied	
Number	193,584	40,538	
Proportion	82.69%	17.31%	

Table: Distribution of deny variable

### Main discriminatory variable

**Race:** variable derive by the CFPD (Consumer Financial Protection Bureau) based on the ethnicity of applicants.

	White	Asian	Black	Native
Number	204,768	8,218	19,556	1,580
Proportion	87.46%	3.51%	8.35%	0.66%

Table: Distribution of race variable

#### **Descriptive Statistics**

Table: Descriptive Statistics about Loans

Statistic	N	Mean	St. Dev.	Min	Max
loan_to_value_ratio	233,958	73.53	21.64	0.07	149.88
loan_amount	233,958	169,722.40	124,166.10	5,000	995,000

Table: Descriptive Statistics about Income and Property Value

Statistic	N	Mean	St. Dev.	Min	Max
income	233,958	93.32	64.04	0	499
property_value	233,958	289,543.30	160,032.80	5,000	995,000

#### **Econometric Specification**

We aim to explain the variable *deny* taking the value 1 if the loan is **rejected** by the bank and 0 otherwise that is :

$$deny_i = \mathbf{1}_{\{U_i \leq 0\}}$$

where  $U_i$  is the utility function of the bank for individual i (if it is negative, the bank denies the loan and  $y_i = 1$ ).

#### We assume:

 ➤ The utility function of the bank depends on financial variables but also on some socio-demographical characteristics, that is:

$$U_i = \beta_0 + \beta_1 * income_i + \beta_2 age_i + \beta_3 debt - income - ratio + \beta_4 race_i + \beta_5 sex_i$$

$$+ \varepsilon_i$$

 $\triangleright \ \varepsilon_i$  follows a logistic distribution



#### Econometric Specification - Logistic Model

We thus obtain a logistic model ( $\mathcal{LM}$ ) where the relation between  $deny_i$  and some individual's characteristics is given by:

$$(\mathcal{LM})$$
 :  $\mathbb{P}(y_i = 1) = \frac{1}{1 + e^{X_i'\beta}}$ 

where  $X'_i\beta = [income_i, age_i, debt - income - ratio_i, race_i, sex_i]$ 

We then construct an estimator of  $\beta$  by the Maximum Likelihood method which is consistent and converges to a normal distribution, under some technical assumptions.

#### Econometric Specification - Potential issues

- Endogeneity: omitted variables might affect deny through the error term (e.g. savings).
- ▷ Endogeneity : income might be a potential endogenous variable and one might need to use instruments to solve this problem.