Sammy Kordi

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INSPIRATIONAL | ENTHUSIASTIC | VISIONARY | RESULTS DRIVEN

Career Objective

An opportunity to lead diverse teams of professionals to new levels of success in highly competitive industries, cutting-edge markets, and fast-paced environments.

Leadership Profile

• Servant Leader with 15 years of experience who builds excellence through a culture of commitment and inspiration. Multi-dimensional leader with years of experience in omni-platform retail sales, human resources management, operational excellence, food safety and project management. A leader who believes that change is universal, necessary and building teams who embrace, adapt, and thrive on it is how teams win.

Education

BUSINESS ECONOMICS B.S. | 2010 | UNIVERSITY OF CALIFORNIA, IRVINE SOCIOLOGY B.S. | 2010 | UNIVERSITY OF CALIFORNIA, IRVINE

Skills & Abilities

TEAM CULTURE

• Excels in leading large teams through commitment and inspiration driven towards winning – has produced multiple individuals to higher leadership levels in different pyramids of work

OPERATIONAL EXCELLENCE

Built strong consistent operational foundations and guest loyalty drivers resulting in multiple units
achieving year over year sales growth through omni-platform channels both brick and mortar and online
systems.

STRATEGY/VISION

• Visionary leaders who organizes thoughts and milestones constructively to provide clear vision and a layer upon layer strategy to guide teams to meet goals within set timelines.

SERVANT LEADERSHIP

Never ask of your team what you won't ask of yourself. Treat people with respect, honor their wealth of
information and insight to make smart business decisions that ultimately builds a team obsessed about
winning.

Work Experience

STORE DIRECTOR | TARGET | SEPTEMBER 2016 - PRESENT

- Transformed a 40 million dollar volume store from foundationally broken and resistant to change to a store producing a 48.3% sales raise over the previous year with increases in operational metrics, team morale, and guest loyalty drivers. Created a sense of community serving as a hub in the lives of Compton
- Elected captain to maneuver through multi-units to drive new technology that has produced sale results of double digit percentage increases month over month

DISTRICT RESOURCE, EXECUTIVE OF HUMAN RESOURCES | TARGET | ARIL 2010 – JAN 2016

- Oversaw HR processes for
- District Resource Partner; responsible for overseeing the proper people management in a multi-unit environment. Responsible for morale, staffing, benefits rollouts, payroll, forecasting of nine stores building and enabling HR store leaders. Created sustainable development pipelines across all pyramids of the company at all store levels.