

Revenue Workout FY 2017-2018 Date For Compoennt Business Unit (Lac)						
Quarter	Component		%	Crane		%
	Plan	Actual		Plan	Actual	
Q1	225.3	178.6	79%	766.5	661.2	86%
Q2	229.3	103.8	45%	1098.0	1168.0	106%
Q3	331.9	130.3	39%	1050.0	864.3	82%
Q4	413.7	188.1	45%	1100.0	1065.0	97%
Total	1200.2	600.8	50%	4014.5	3758.6	94%