

Q-4 Project Revenue /Booked GM Vs Actual GM,Delay analysis sheet

Sr.No	Customer	CO NO	Revenue	PO No	Committed date	Inv.No	Inv. date	Delay	Reason for delay	Booked GM %	Actual GM %
1	Ashok Leyland Ltd.	A11H060_1718	635000.00	4340004040	12/01/2018	17020372	12/01/2018	0	On Time (Awaiting for sale)	37	37
2	Ashok Leyland Ltd.	A11J021_1718	713000.00	4340003506	15/12/2017	17020371	12/01/2018	-28	Motor delayed by scm	38	40
3	Ashok Leyland Ltd.	A11H060_1718	43750.00	4340004040	12/01/2018	17020372	12/01/2018	0	awaiting for PO	35	37
4	Ashok Leyland Ltd.	A10J032_1718	454000.00	4340003957	30/01/2018	17020382	17/01/2018	13	On Time	38	35
5	Ashok Leyland Ltd.	A10K044_1718	1406500.00	4340003893	26/01/2018	17020399	30/01/2018	-4	Twin hook hoist delayed b	31	40
6	CNH INDUSTRIAL (IN	NDL048_1718	235000.00	CG1000474	26/12/2017	17020406	03/02/2018	-39	Sales project handover de	50	49
7	Tata Motors Ltd -P	TMK030_1718	760000.00	9000032660	15/03/2018	17020416	10/02/2018	33	On Time	38	25
8	Tata Motors Ltd -P	TMK030_1718	12000.00	9000032660	15/03/2018	17020417	10/02/2018	33	On Time	38	25
9	Tata Motors Ltd -P	TMK030_1718	7500.00	9000032660	15/03/2018	17020418	10/02/2018	33	On Time	38	25
10	Tata Motors Ltd -P	TMK030_1718	116000.00	9000032660	15/03/2018	17020419	10/02/2018	33	On Time	38	25
11	CNH IDUSTRIAL(IN	NFO081_1718	1798714.00	CL3000107	20/02/2018	17020438	20/02/2018	0	On Time	21	41
16	Ashok Leyland Ltd.	A11K051_1718	1494000.00	4340003902	20/02/2018	17020443	23/02/2018	-3	On Time	35	40
17	Ashok Leyland Ltd.	A10K054_1718	723505.00	4340004100	20/02/2018	17020444	23/02/2018	-3	On Time	30	58
18	Mel Systems and S	M28O071_1718	62100.00	MEL/PO/733	19/01/2018	17020445	23/02/2018	-35	Payment delay by custom	25	22
19	CNH INDUSTRIAL (IN	NDL055_1718	245000.00	CG1000531	20/03/2018	17020501	14/03/2018	6	On Time	23	32
20	CNH INDUSTRIAL (IN	NDL056_1718	157000.00	CG1000531	20/03/2018	17020502	14/03/2018	6	On Time	13	21
21	CNH INDUSTRIAL (IN	NDN009_1718	82650.00	CG1000531	20/03/2018	17020503	14/03/2018	6	On Time	10	13
22	Windals Precision	WPL053_1718	750000.00	WPPL1001/PO	18/03/2018	17020510	17/03/2018	1	On Time	46	51
23	Windals Precision	WPH076_1718	450000.00	WPPL1001/PO	20/03/2018	17020517	20/03/2018	0	On Time	30	36
24	OERLIKON BALZER	ORK058_1718	507460.00	CAP/D/180039	31/03/2018	17020563	29/03/2018	2	On Time	15	w/o pending
25	OERLIKON BALZER	ORO087_1718	656000.00	CAP/D/180039	31/03/2018	17020564	29/03/2018	2	On Time	28	w/o pending
26	OERLIKON BALZER	ORK057_1718	716100.00	CAP/D/180039	31/03/2018	17020565	29/03/2018	2	On Time	27	w/o pending
27	OERLIKON BALZER	ORK055_1718	874400.00	CAP/D/180039	31/03/2018	17020566	29/03/2018	2	On Time	30	w/o pending
28	OERLIKON BALZER	ORK056_1718	856200.00	CAP/D/180039	31/03/2018	17020567	29/03/2018	2	On Time	27	w/o pending
		Total	13755879.00								