

## SPARKLINE MASTER COPY MARKETING REPORTS

S.No	Customer name	Customer contact	Location	Visit Date	Purpose of visit	Remarks
1	IP Softcom	Mr.Arun Purchase department	Thiruverkadu	21.11.2017	I was introduce our company to him.infuture we got huge requirement of pallets and trolleys.Before that I will arrange customer visit to our factory.	
2	Saint Gobain	Mr.Ponraj	Mambakkam	22.11.2017	Went and attend the Technical meeting I got some information from Mr Ponraj about stilleges and trolley.	As discussed with Mr.Josan design modification of trolley and stilleges
3	Harita seating system	Mr.Muthukumar	Irungattukottai	25.11.2017	We got New INQ from Harita seating.they are giving 5 bus seating frame requirement.total qty per bus 20 to 28.our scope of work is power coating,tube bending and wire product,welding works. They are saying sheet metal buying from tarwada they supporting.	I will prepare quote for all parts discuss with Mr Nirmal and Mr Josen.
4	Kems Forgings	Mr.Yuvraj	Sriperampudur	25.11.2017	I was introduce our company profile to him about our facility and capacity.They want EOT and some Custom built fabricated item.	I will forward to crane INQ to Mr.Sudharsan
5	Melss Automation	Mr.Damodharan	Perungudi	27.11.2017	We got Another INQ From Melss Automation.Drg details Mr.Bavesh sir having.	I will prepare quote for all parts discuss with Mr Nirmal and Mr Josen.
6	Harita seating system	Mr.Arun Purchase department	Irungattukottai	28.11.2017	We received Drg details from Harita Seating just now i have to prepare BOM.i require some assistance from production department.they want fabrication cost and powder coating cost only just for customer visit.he said I know very well about your company.any requirement definitely I will inform you	Pending works-BOM,Quote
7	Saint Gobain	Mr.Sridhar Purchase department	Mambakkam	29.11.2017		
8	Interarch building	Mr.Suriyakumar	mambakkam	29.11.2017	I was introduced to our company requirement to him.	they are manufacturing huge amount of beam and steel works.
9	Sp Engineers	Mr.Logo	Thiruvalluvar	01.12.2017	went and met Mr.Logu I was introduced our company profile.	
10	Melss Automation	Mr.Damodharan&Ms Deebea	Perungudi	02.12.2017	went to ambattur area for making appointment.I was approach all company through sales call.i don't have any contact in particular area. so I have improve my contact in that region.	
11	Sparkline crane department	Mr.Sudharsan	Guindy	02.12.2017	Went to attend the negotiation meeting. <b>Note:</b> We got an order.	
12	TI Cycle	Mr.Ram	Ambattur	02.12.2017	Went to meet Mr.Sudharsan our crane department I got some contact no from him.	
13	Royal enfield	Mr.Vasanth	Oragadam	04.12.2017	went and met Mr.Ram I was introduced our company product. <b>Note:</b> in future we got lot INQ From him.	Pending works:vendor reg
14	Hwasin automotive	Mr.Ashok	irungattukottai	04.12.2017	I got an new INQ from royal enfield.intially they are giving refurbishment works note: huge amount of requirement is there so we need to approach. I was introduced to our company product to him.infuture we will definitely get the order from that company.	
15	Cater Pillar	Mr.Raja&Mr.Rishi	Thiruvalluvar	05.12.2017	Went and met Mr.Rishi Purchase Department.I was introduced our product to him.i was sent our brochure	
16	Tafe	Mr.Arun	Maraimalai nagar	06.12.2017	Went and met Mr.Arun Battery Plant I was introduce our product to him.i was sent our brochure.	
17	Andritz	Mr.Rajaganapathy	Nemam	07.12.2017	Went and met Mr.Rajaganapathy I was introduce our product to him. <b>Note:</b> Andritz one of best company in world.if we approach them many time we will get the order.	
18	Royal enfield	Mr.Arun	Oragadam	07.12.2017	went and met purchase department for vendor reg.but didn't happen it will take some time.	
19	Melss Automation	Mr.Damodharan	Perungudi	08.12.2017	Went to attend the technical meeting for new project. <b>Note:</b> I did sent the quote	
20	Saint gobain	Mr.Palanivel&Mr.Ramesh	Mambakkam	09.12.2017	Second half I discussed with our MD. Went to saint gobain along with Sai Krishna For Getting correct dimension of drg and Meet Mr.Ramesh also.	Pending works:Quote follow up
21	AES Engineering ltd	Mr.Karthik &Mr.Ashok	Guindy	11.12.2017	Went and met Mr.Karthik project engineer and Mr.Ashok We discussed our product What is our requirement. <b>Note:</b> Our MD visited there once two years back.	
22	Trident Powder coating	Mr.Ramesh Babu	Vandalur	12.12.2017	Went and met Mr.Ramesh Babu.	I got some information from him
23	Mahindra&Mahindra Research Valley	Mr.Shakthivel &Mr.Raja	Mahindra city	12.12.2017	Went and met Mr.Shakthivel And Mr.Karthik I was introduce our profile and explain all the details to him.They want Automation works and Fixture only.in chennai mahindra is research center only.	I got New INQ from him note:Fixture requirement
24	Melss Automation	Mr.Damodharan	Perungudi	13.12.2017	I got an signed copy of fabrication drg from Mr.Damodharan	
25	Tafe	Mr.Ravi	Maraimalai nagar	14.12.2017	Went and met Mr.Ravi Purchase department-Tools and plastic department.i was explain about our product.	Note:Fixture Requirement
26	Sales Call	Pillaipakkam Area,Sriperampudur		15.12.2017	I got Royal enfield Decision maker No from Purchase department Mr.Arun	
27	BGR Energy systems	Mr.sarathkumar	Tada	16.12.2017	Went and met Mr.Sarathkumar Project engineer.i was introduced our product to him.	I got some valuable information from Mr.Sarath. All the korean company's are looking for new vendor for structural works.They are took lot of indian project. <b>KHE korea and S&amp;T Korea</b>
28	Royal enfield	Mr.Vasanth	Sriperampudur	18.12.2017	went and met Mr.Vasanth I discussed about fixture	
29	JPM	Mr.Dhandabani	Maraimalai nagar	19.12.2017	Went and met Mr.Dhandabani I discussed about requirement.	I got concern person No
30	AeS Engineering ltd and Sparkline guindy office	Mr.Karthik and Mr.Sudharsan	Guindy	20.12.2017	Went and met Mr.Sudharsan our crane department.i got some contact no from him.	
31	Melss	Mr.Damodharan	Perungudi	21.12.2017	we are discussed about platform drg and staricase details.	
32	Melss	Mr.Damodharan	Perungudi	22.12.2017	we are discussed about platform drg and staricase details.i explain all the technical details to him.	
33	Melss	Mr.Damodharan	Perungudi	23.12.2017	Long discussion with Mr.Shiva,Damodharan and Deepa	I was finalised the modification order and platform order.
34	Office			25.12.2017	I did completed my internal works.update my status making appointment for next week. went to met Ms.Deepa to collect PDC and get the MFG drg from Damodharan.i am forced to collect PO also	
35	Melss	Mr.Damodharan	Perungudi	26.12.2017		Still now never received MFG DRG
36	ENMAS ANDRITZ	Mr.Logeswaran	Tenampet	26.12.2017	Went and met Mr.Logeswaran purchase department I was introduced our product. to him. we discussed with some drg dimension about heavy size stilleges and Invoice handed over to Mr.Ramesh	Note: Heavy Fabrication Requirement like Structural works,Pressure vessel,Boiler etc.
37	Saint gobain	Mr.Ponraj &Mr.Ramesh	Mambakkam	27.12.2017	I got one cheque again PI and handed over to Mr.Shivaji sir And one invoice handed over to Ms.Deepa	
38	Melss	Ms.Deepa	Perungudi	28.12.2017		
39	LYSAGHT TAPERLINE POLES PVT LTD	Mr.Prem	Sriperampudur	29.12.2017	we discussed with Powder coating job for melss automation.He is doing galvanising works	Note:He is best suitable for ashok leyland job
40	Melss	Mr.Kannan&Ms Deepak	Perungudi	30.12.2017	we received one PDC cheque from Mr.Kannan and Discuss with new INQ with Damodharan.	
41	Office			02.01.2018	I was update all my works	
42	Melss	Ms.Deepa	Perungudi	03.01.2018	I was Handled over one invoice to her.	
43	Business Gateway	Mr.Charles	Besant Nagar	03.01.2018	Went and met Mr.Charles we discussed about Export Business.I got lot of information from Charles.	

44	Saint gobain	Mr.Muthukumar&Mr.Sunil	mambakkam	04.01.2018	Went and Met Mr.Sunil And Mr.Muthukumar Along with Mr.Bhavesir Sir.Its just formal visit.	We got an 3 turn table inq from Mr.Sunil
45	Yamaha Motor	Mr.Santhosh	Oragadam	04.01.2018	Went and met Mr.Santhosh I was introduced our company profile to him.We are discussed our product and our requirement	We got an 1 Underslung crane INQ and Heat treatment fixture Inq.
46	Business Gateway	Mr.Charles	Guindy	04.01.2018	Went and met Mr.Charles along with Mr.Bhavesir sir.we discussed about Export Business.	Pending vendor:Rag
47	Melss Automation	Mr.Damodharan	Perungudi	04.01.2018	Went and met Mr.Damodharan we discussed about pldtform revised drg.	Pending-Order expected
48	Office	IPM		05.01.2018	IPM Person went to our factory we are discussed about chassis.We received drg details from IpM person	Pending :Quote Send
49	Saint gobain	Mr.Ramesh	mambakkam	06.01.2018	Went ant met Mr.Ram esh I got turn table dimension details from warehouse.Understand the application of turn table	I was forward INQ to Sudharsan our Crane Department
50	Saint gobain	Ms.Gomathi	mambakkam	06.01.2018	Went and met Ms.Gomathi I was explain all details to her about our product and what kind product we are doing in saint Gobain etc.	She said we will send the INQ
51	Renault Nissan	Mr.Karthikeyan	Oragadam	08.01.2018	Went and Met Mr.Karthikeyan I was introduced our profile him	We are already reg vendor.I need concern person no
52	Saint gobain	Mr. Sridhar & Mr.Ponraj	mambakkam	09.01.2018	Went ant met Mr. Sridhar and Mr.Ponraj for making new INQ from those two person.	Sridhar inq expected;jan last week.Ponraj inq expected next month.
53	Royal enfield	Mr.Saravanan	Oragadam	09.01.2018	Went and met Mr.Saravanan Fabrication department He knows very well our company.He went to wor pune factory also.	He said if I have any Inq we will contact you.
54	Mels Automation	Ms.Deepa	Perungudi	10.01.2018	Went and met Ms.Deepa we got an 1 PDC for MIB structure	
55	Meenakshi engineering	Mr.Karthikeyan	Ambattur	10.01.2018	Went apgd met Mr.Karthikeyan at his site we are discussed about Order.He said first you should complete railing work and we will give next order.	We got lot of complaint from Mr.Karthikeyan about pltfm works.
56	Harita seating	Mr.Arunraj	irungattukottai	11.01.2018	Went and met Mr.Arunraj to be generate more INQ from Harita.	We are increased our production we will give order.Except Bracket including power coating weldind works.
57	Office	Mr.Chandru		12.01.2018	Mr.Chandru went to out factory we will discuss about our product.what is our requirement to putting on catalogue.	Pending :Approval from Mr.Bhavesir sir.
58	Engineers india limited	Mr.Vamsi	Sriseri	13.01.2018	Went and met Mr.Vamsi we discussed about tender details.	First we needs to get our MD digital singnature for vendor reg.
59	L&T Structure	Mr.Elavarasan	Porur	17.01.2018	I was explain all the details to him about our product.	I am expecting INQ From L&T next months onwards.
60	Saint gobain	Mr.Ram esh	Mambakkam	17.01.2018	Went and met Mr.Ramesh I am discussing about new inq.He said I will you INQ first you should ensure your On time delivery	When Sunil will comeback to office.We will receive the order.
61	Howden	Mr.Neelakandan	Velanachavi	18.01.2018	I was received one cheque from him.	Cheque handed over to Mr.Bhavesir Sir.
62	Afcon	Mr.Sudhan	Anna Nagar	18.01.2018	Went and met Mr.Sudhan I was introduced our company product to him.	Its Project based company.I needs to approach another 3-4 times.
63	Saint gobain	Mr.Rames h	Mambakkam	19.01.2018	Went and met Mr.Ramesh sir along with Mr.Bhavesir sir.We discussed about colliers and PLF A rack	We got lot information from him.
64	Melss	Mr.Shiva	Thirumudivakkam	19.01.2018	Went and met Mr.Shiva and Mr.Roa Along with Mr.Bhavesir we are discussed about new order and we got feedback from him.	We got lot of complaint from Melss about pltfm works customer feedback our welding quality very worst.We needs to improve our quality.
65	Office and Guidy office	Mr.Bhavesir	Guindy	20.01.2018	We desired next year AOP.Meeting with our team Mr.Bhavesir Mr.Iosan and Mr.Sai	I needs to send our order booking plan.
66	Office works			22.01.2018	Order booking details sent to Mr.Bhavesir sir.	
67	Office works			23.01.2018	I was update all my works	
68	Saint gobain	Mr.Mali Reddy	mambakkam	24.01.2018	Went and met Mr.Mali reddy for generate other INQ	
69	BGR Energy systems	Mr.Rajarathinam	Tenampet	25.01.2018	Went and met Mr.Raja and Sarath.We are discussed about new INQ	Waiting for Drg Details.
70	Saint Gobain	Mr. Sridhar	mambakkam	27.01.2018	we discussed about Pallets Inq	I am expecting INQ Feb month second week onwards.
71	Apollo Tyre	Mr.Bhasker	Oragadam	27.01.2018	Went to apollo tyre but unfortunately I missed his appointment.Reason he gone to his home.i will touch with him through phone.	I am expecting INQ From Aplo June months onwards.
72	Saint Gobain	Mr.Sunil	mambakkam	29.01.2018	I was spoke to him for follow up about rack order	We are received one mail from him about T and C
73	Renault Nissan	Mr.Mahindran	Mahindra city	29.01.2018	went and met Mr.Mahindran we discussed about our product and other requirement to him	When They are release INQ.we will get Already Registered vendor.
74	American Axle manufacturing	Mr.Rajasekar	Mahindra city	30.01.2018	Went to AAM Factory.But unfortunately missed his Appointment.He told me next week come get the details.	
75	Andritz	Mr.Rajaganapathy	Nemam	31.01.2018	Went and met Mr.Rajasekar I discuss with him about new INQ.He told Please come week I will introduce Purchase Department Head.	09.02.2018 Meeting
76	Saint Gobain	Ms.Gomathi & Mr. Sridhar	mambakkam	31.01.2018	Went and Met Ms.Gomathi I discuss with her about the new INQ.She told When We generate Requirement we will call you.	Mr. Sridhar INQ Expected Feb last week
77					Melss Automation Revised Quote sent to Mr.Sivakumar	
78	AAM	Mr.Rajasekar	Mahindra city	01.02.2018	Went and met Mr.Rajasekar I was introduce our product to him.	
79	Yamaha Motor	Mr.Santhosh	Oragadam	01.02.2018	Went and met Mr.Santhosh along with Mr. Shivaji sir Discuss with about Heat treatment JIG and we got lot information from Him.	Pending Works-Send the quote
80	Saint Gobain	Mr.Nagul	mambakkam	02.02.2018	Went and Met Mr.Nagul I discuss with him about the new platform inq.I took a dimension from his site	
81	AAM	Mr.Rajasekar	Mahindra city	02.02.2018	Went and met Mr.Rajasekar I discuss with him about new INQ.I got Pallets and Trolleys Dimension.	Snap was sent to our Design Department
82	Saint Gobain	Mr.Nagul	mambakkam	03.02.2018	Went and Met Him about new INQ.Its follow up	
83	Motherson Poonamille	Mr.Durai	Poonamalle	05.02.2018	Went and met Mr.Durai I was introduce our Company product to him.	I got one Conveyor Inq.march We will get the full details
84					Drg sent to AAM	
85					Quote sent To Saint Gobain	
86	Hyundai Mobis	Mr.Vaisag	Irrungattukottai	06.02.2018	Went and met Mr.Vaisag I was introduce our product to him.He asking anything you directly supplying to HML.If we supplied HML we will get the order easily	It will take time to entering into Hyundai.
87	Cater Pillar	Mr.Raja	Thiruvalluvar	07.02.2018	Went and Met Mr.Dinesh we got some valuable information.They are looking for New Vendor for Jigs,Fixture and some Fabricated pallets and Trolleys.	Crane INQ Feb end we will receive.
88	L&T Structure	Mr.Elavarasan	Manapakkam	08.02.2018	Its initial level of discussion . Currently They have INQ.He told me After NDA Agreement Sign We will proceed.Before that I needs understand your Facility.He told L&T Head Sitting in Pune when he come to Chennai We will arrange the next meeting	Note-We will arrange customer visit.
89	Andritz	Mr.Rajaganapathy	Neman	09.02.2018	Went and met Mr.Rajaganapathy I discussed with about new requirement.We got conclusion.He said I will give Drg after finising NDA.	Note-Expected Agreement-Feb15
90	Mando	Mr.Dinesh	Pillaipakkam	09.02.2018	Went and met Mr.Dinesh we got some valuable information.They are looking for New Vendor for Jigs,Fixture and some Fabricated pallets and Trolleys.	
91	Saint Gobain	Mr.Nagul	mambakkam	10.02.2018	Went and Met Mr.Nagul I discuss with him about the new platform I got technical details from him.	
92	Yamaha Motor	Mr.Santhosh	Oragadam	10.02.2018	Went and Met Mr.Santhosh To get the full details of heat treatment jig.	Note-We are not capable doing this job
93	Andritz	Mr.Rajaganapathy	Nemam	12.02.2018	We received two INQ from Andrits.its Automation job	

94	Royal enfield	Mr.Arun	Oragadam	12.02.2018	Went and Met Mr.arun for generating New INQ but He told me it will take time for new vendor.	
95	DANA	Mr.Gowtham	Panruti	13.02.2018	Went and met Mr.Gowtham we got New INQ heavy duty pallets.I took the dimension also.	
96	Sakura Automotive	Mr.Naresh	Oragadam	13.02.2018	Went and met Mr.Naresh we discuss about our company project to him.He told me May end we will release the requirement please come and visit our premises.	
97	Saint Gobain	Mr.Ponraj	mambakkam	14.02.2018	I was received one New INQ from Mr. ponraj Its custom built item. Mr.Bhaves and Mr.Ninad came to Chennai office for training programme.I did Saint Gobain Negotiation work with Mr.Muthukumar.I lost The order because of his price is not suitable for our requirement.	Note:Pending Work revised quotation
98	Office works			15.02.2017		
99	Office Works			16.02.2018	Our MD Visited our factory for town hall meeting.	
100	DANA	Mr.Gowtham	Panruti	17.02.2018	Went and Met Mr.Gowtham for Heavy Duty rack order.He wants standards storage racks only.	
101	Saint Gobain	Mr.Nagul	mambakkam	19.02.2018	Went and Met Mr.Nagul I got new INQ From him.Its huge value 30 Ton Structural works.	
102	Melss	Mr.Karthikeyan	Perungudi	19.02.2018	I was handed over one Invoice to him and generate the new INQ from.They are busy with Shipment Works.	
103	Nitland casting	Mr.Sasi	Thirumazhisai	20.02.2018	Went and met Mr.Sasi for Yamaha jigs requirement I was discuss with about all technical point he told me.its not possible doing this job.its complicated one.	
104	Saint Gobain	Mr.Chandrasekar	Mambakkam	20.02.2018	Went and Met Mr.Chandra sekar we Two INQ From GV RACK and DLF A rack.I took some photos from his area.	
105	Roop polymers	Mr.Nirmai selvan	Sriperampudur	21.02.2018	Went and met him I was introduce our company profile to him.	
106	Meenakshi engineering	Mr.Arumugam	Ambattur	22.02.2018	Went and met Mr.arumugam for Dana Heavy duty Rack.They are manufacturing Heavy duty rack.I got Quotation From Meenakshi Engineering.	
107	Saint Gobain	Mr.jerry	mambakkam	23.02.2018	Went and met Mr.Jerry for DOOR Inq.I got some dimension from his site.	
108	RRB energy	Mr.Mohan	Poonamalle	23.02.2018	Went and met Mr.Mohan I was introduce our company profile to him.He told me now we struggling some financial crisis.He gave me One Gamesa Contact details.	
109	Gamesa	Mr.Sudhan	Gumipoondy	24.02.2018	Went and met Mr.Sudhan I was introduced our company product to him.Here currently no fabrication requirement please come to after June.	
110	Saint Gobain	Mr.Nagul	Mambakkam	26.02.2018	Went and Mr.Nagul for 30T Structural works.Its positive reply.Its Urgent requirement don't miss it.He wants support us.	
111					Went and Met Mr.Chandra sekar For GV and DLF A rack INQ. He told I was forward the INQ to Purchase Department.Please speak to him.	
112					Went and Met Gomathi team Purchase Person I was received A Frame INQ from her.	
113	Andrits	Mr.Rajaganapathy	Neman	27.02.2018	Went and met Mr.Rajaganapathy I discussed with about new requirement.I got One pressure vessel INQ and One Structural work INQ.	
114	AAM	Mr.Rajasekar	Mahindra city	28.02.2018	Went And Met Mr.Rajasekar For Pallets requirement.He told me We are waiting for Budget and then call you.	
115	Saint Gobain	Mr.Manikandan	Mambakkam	01.03.2018	I was received two INQ From operation Department.Universal A Frame and NDS Frame.	
116	Saint Gobain	Mr.Manikandan&Mr.John Antony	Mambakkam	02.03.2018	I had discussed with both of them for Technical aspect And We received 3 More INQ From Mr. Ravi and when was I got PLF A and Colliers confirmation order.	
117	Saint Gobain	Mr.Manikandan/Mr.Chandrasekar	mambakkam	03.03.2018	I was received one Development Job INQ from his area and Met MR.Chandrasekar for DLF A And GV L Rack Order.	
118	Andrits ,Saint Gobain	Mr.Raja	Neman/Mambakkam	05.03.2018	Went to met Mr.Raja for technica discussion about New INQ.Second Half Went saint Gobain Met Mr.Devaraj I was explain all details to him.He is happy with drg.	I am expecting order Apl Last Week I was submitted the Offer.We will get the order after completion of vendor Registration.
119	Saint Gobain	Mr.Mani	mambakkam	06.03.2018	I was received GV Export Frame and E Frame INQ.	
120	AES Engg	Mr.Ashok	Guindy	07.03.2018	Met Mr.Ashok I was requested to him for new INQ He told me definitely we will support you.	
121	Gundy Office	Mr.Sudharsan	Guindy	07.03.2018	I got some information from him.Suza contact No and Kobalco contact details.	Forwarded our company brochure to Mr.Ka
122	Melss	Mr.Karthik	Thirumudivakkam	07.03.2018	I was received one INQ From From Melss. I discussed with Mr.Karthik regarding this one.	Offer sent
123	Saint Gobain	Mr.Devaraj	mambakkam	08.03.2018	I was received one Development Job INQ from his area and Met MR.Ravi for Stilleges technical discussion	
124	Saint Gobain	Mr.Ponraj & Mr. Sridhar	Mambakkam	09.03.2018	Went and Sridhar and Karthing regarding new INQ March first we will tell you.	
125	Office works			10.03.2018	I did completed my internal works.update my status making appointment for next week.	
126	Saint Gobain	Mr.Devaraj	Mambakkam	10.03.2018	Went and met Mani discuss with him about New INQ.	
127	Melss Automation	Mr.Damodharan	Perungudi	12.03.2018	Sunday I was received updated drg.Went to get full detail of drg.	
128	Saint Gobain	Mr.Bhakaraj	mambakkam	12.03.2018	I was received DE1 A frame Drg and discussed with him about sample order.	
129	Harika seating	Mr.Muthukumar	irungattukottai	13.03.2018	Went and met Mr.Muthukumar regarding seating frame I was explain to him our situation now we are busy with daimler project.We cannot support at this time.He told me you have speak your management I will support you.	He frequently called me so that's the reason I met him.
130	Hyundai Rotem	Mr.Murugesan	Thirumazhisai	13.03.2018	Went and met Mr.Murugesan Project manager.I was explained to him our product Rotem is taking most of the Hyundai Fabrication job.We will get the order from him when received ne project.	
131	Saint Gobain	Mr.Ramesh	Mambakkam	14.03.2018	Went met Mr.Ramesh and Ravi for new developmet job drg modification works.	
132	Nissan	Mr.Muhukumar and Mr.Mahindran	Mahindra city	15.03.2018	Went and Met Mr.Mahindran and Mr.Muthukumar He having lot of fabrication job we are busy year end closing we will contact shortly.	
133	Melss	My friend	Perungudi	15.03.2018	Went to Melss Automation aea Collected one cheque from my friend.	I am struggled with traffic so when was sent my friend to Melss collect the cheque.After that I received from my friend
134	Andrits	Mr.sekar and Mr.Raja	Neman	16.03.2018	Went and met Mr.Sekar head of procurement I requested to him please give us entire project.He told me we will give you.	
135	Saint Gobain	Mr.jerry	Mambakkam	17.03.2018	Went and met Mr.Jerry for DOOR Inq.As discussed with him for door order.He told we are given the order to other supplier	
136						
137	Royal Enfield	Mr.Mohan and Mr.Arun	Oragadam	19.03.2018	Today went To First Half Royal Entitled Met Mr.Mohan GM. Regarding Frame Structure Works.He told me if you have enough facility we will consider.	

					Second Half Went To Saint Gobain met Mr.Ponraj We got New INQ From His area.	
138	Saint Gobain	Mr.Ponraj	Mambakkam	19.03.2018	Went to Yamaha motor Met Mr.Dhanasekar for generating New Inq.He told me we are busy with year end work.I will call you when we placing new INQ.	
139	Yamaha motor	Mr.Dhanasekar	Oragadam	20.03.2018	Went To Sakura Automotive Met Mr.Naresh We are waiting RE New Model.After Receiving New Model we will contact you.	
140	Sakura Automotive	Mr.Naresh	Oragadam	20.03.2018	Went to cater pillar Met Mr.Rishi He told me we will contact you. He is having Crane INQ only. He told definitely we will contact you.	
141	Cater pillar	Mr.Rishi	Thiruvalluvar	21.03.2018	Went to New customer visit to HNI Autotech Met Mr.Pushpa Raj for introduce our company product to him. He told me now we don't have any requirement we will contact you.	
142	HNI Auto Tech	Mr.Pushpa Raj	Thiruvalluvar	21.03.2018	went to BMW met Mr.Gandhi we had discussion with Generating New INQ.He is having more fabrication works.We will get the INQ from June onwards.	
143	BMW	Mr.Gandhi	Mahindra city	22.03.2018	I was update all my works.Speak to all customer regarding payment and new INQ	
144	Office works			23.03.2018	Today went to first half omega project management company met Mr.Hari just for customer visit when I was explain our product to him.	
145	Omega Project	Mr.Hari	T Nagar	24.03.2018	Second half went to Saint Gobain I was one INQ From Mr.Rajkumar ACGP-2	
146	Saint Gobain	Mr.Raj	Mambakkam	24.03.2018	Today went to Andrits Met Mr.Raja Regarding project work. I requested to him please visit our factory facility.He told me tomorrow we will tell you	
147					went to saint Gobain Along with Josan Met all the people regarding payment and new INQ.	
148	Andrits	Mr.Raja	Neman	26.03.2018	We received one development job from Mr.Javaprakash.	
149	Saint Gobain	Mr.Ramesh,Mr. Ravi	Mambakkam	26.03.2018	Today went to VOLTECH project Management Company Met M.S Pavithra I was Explain our company project To Her.She told me next month you will come and meet me further discussion.	
150				26.03.2018	Went to Howden for payment He not allowing me entering into company I spoke to Mr.Neelakandan He told me remaining payment.	
151	VOLTECH	M.S PAVITHRA	PORUR		Went to RSN Project company but I didn't meet that person because He went to his customer place told me please come Apl End.	
152				27.03.2018	went and met Mr.Durai for generation Inq.He told me T next week come and visit we will give you.	
153	Howden	Mr.Neelakandan	Velapanchavi	27.03.2018	Went and met Mr.Ramanan as discussed with him for new inq.Finally I got one Crane INQ.	
154	RSN	Reception	Porur	27.03.2018	I try to met him.He is not giving appointment for meet him.He told we don't want Entertain in future with sparkline.Beacause your crane department not support us.	
155	Motherson Poonamille	Mr.Durai	Poonamalle	28.03.2018	Went and met Mr.Dinesh I discussed with him about girder fabrication for long term process.He accepted for long term basis.He told first I will get the approval from Demag.i will check the policy and then we will desired.	
156	Cy Mutech	Mr.Ramanan	Mahindra city	29.03.2018	Went and met Mr.Elavarsan for New INQ generation.Now He is having INQ for heavy fabrication at current situation we are not capable of going heavy Structure. He said I will give you other INQ.Definitely we will get the order from L&T Next month.	
157	Nissan	Mr.Mahindran	Mahindra City	29.03.2018	Went and met Mr.Jeeva for generation of new Inq.Hyundai motor having lot of INQ.It will take time entering into Hyundai Reason - Purchase person not supported me.I have to approach more time.	
158	Vanavil projects	Mr.Dinesh	Koyambedu	31.03.2018	Went and Met Mr. Ravi for his requirement order follow up.	
159	L&t Structure	Mr.Elavarsan	Manapakkam	02.04.2018	Went and met Him.He is having some production based order.Its developemnt job.When I was attend meeting I am given some solution for him He is accepted my point.	Monthly Production 20 L -30 L potential
160	Hyundai Motors	Mr.Jeeve	Irrungattukottai	02.04.2018	Went and those two person.During my I got the INQ From him.I was submitted offer.	I am waiting for his Order.
161	Saint Gobain	Mr. Ravi & Mr. Ramesh	mambakkam	03.04.2018	Went And meT Mr.Thiyagaran and mr.james I had discussed with him for Cullet rack and colliers delivery	
162	Saint Gobain	Mr.Javaprakash	Mambakkam	04.04.2018		
163	Saint Gobain	Mr. Sridhar & Mr.Karthik	mambakkam	05.04.2018		
164	Saint Gobain	Mr.Thiyaraian	Mambakkam	06.04.2018		
165				07.04.2018		

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