**AVINASH KUMAR**

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REFLACTION SOCITY C-40 , GANDE CHOWK

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DATE OF BIRTH: 28TH DEC 1989

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**OBJECTIVE**

* **To expand my horizon of knowledge and skills with a well-established organization with a stable environment that will lead to a lasting relationship along with benefit of the organization.**

**EDUCATION**

|  |  |  |
| --- | --- | --- |
| * Graduation | : | Bachelor of technology, Chemical Engineering, (2007-2011) (65%), Sathyabama University, Chennai. |
| * Intermediate (+2) | : | BSEB, (2005-2007),TPS College, Patna. |
| * Matriculation(10th) | : | BSEB,Sri Ram Gulam High School, Sitamarhi. |

**work experiencE**

**VISHWAKARMA TECHNLOGY INDIA PVT LTD(march 2015- persent)**

**Responsibility:**

* Total experience: **1 year 3 month** experience in software design and development with major focus on web application with technologies like **ruby, ruby on rails, HTML, sqlite, MVC** Worked on Various phases of software development life cycle in variety of technical areas like design , development and unit testing.
* **Completed project**: Lintel (job searching website for student), T.I.M.E(examination schedule notification and test result ), Provilac (current project)

**NETZSCH TECHNOLOGY INDIA PVT LTD. (July -2013- march 2015)**

About company- Netzsch Tech. is a one German based company which deals in three vertical as Pumps, Grinding and thermal analysis division. I am working in **pump** division as customer relation Assist Manager.

**Responsibility**

* To fix appointment with customer and give information about my company in which we deal and how our pump will help to their process system and discuss about benefits about progressive cavity pump.
* Guide to the pump selector which rotor and what type of elastomer is specified for this application .
* Study their process system and project and where ours pump is more suitable for particular application.
* Collection of all technical data according so we can submit our quotation, discuss on techno commercial offer and sales negotiation.
* At the moment of installation set the all alignment according to the process system condition.
* Forecasting of sales.
* Appoint OME dealer and make regular follows up from their requirement and market situation of their territory.
* Gathering Information about our other business competitors.

**FINE PAC STRUCTURESPVT LTD (**FROM March 2011 –July 2013**)**

**Responsibility**

* To take an appointment to meet with customer (Like general manager in project department).
* Give information about company and product on distillation column and pusher centrifuge and static mixture.
* To collect the technical data for the particular process and submit to company.
* Submit to proposal or quotation to the client and negotiation on deal.
* At the time of installation distillation column and pusher centrifuge manage all technical things and run the equipment for unit operation.
* Coordinate to our technical team at the time of designing of the equipment.
* Capable to handle pressure vessel, heat exchanger, unit operation equipments, distillation column, centrifuge.

**My clients are – Oil and gas, Water, Beverages, Paint industries.**

**TECHNICAL SKILLS**

* **Operating Systems :** Microsoft Windows, Linux
* **Languages :** Hindi , English
* **Software language**: Ruby , Ruby on Rails,jruby, Java , HTML, OOPS concepts, git bash, github, heroku
* **Software Skills :**Microsoft Office, AutoCAD ,MAT LAB, ASPEN PLUS
* **Mathematical skill** - calculus, statistics, numerical mathematics, operation research.

**industrial visits/workshops**

**Math Mind Workshop** (2008)

* Participated and won 1st prize in Math mind Puzzle Competition organized by Sathyabama

University, Chennai.

**EURO Chem. Lab, Chennai** (2008)

* Visited and studied the complete process of manufacturing products of the company.

**ACHIEVEMENTS**

* Presented a paper on **ALTERNATIVE FUELS** at Sathyabama University.
* Organizer committee member of **CHEMTCHNIK** – 2009
* Prepared glue from recycled process.

**PERSONAL GROWTH**

**An**alytical Thinking and Decision making.

**INTEREST/HOBBIES**

* Listening Music, Net surfing.

**Date: Authentically,**

**Place: Pune Avinash Kumar**