# Utkarsh Raj

#### Software Developer

I am an experienced software developer with expertise in Java, Spring Boot, Conversational AI and E-Commerce. I have a proven track record of designing, developing, and maintaining complex software applications in competitive startup environments. Over the past **3+ years**, I've worked as a **Full Stack** Developer. I am enthusiastic about contributing my skills to further company objectives while continuing to enhance my capabilities

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### **WORK EXPERIENCE**

## **Software Developer**

Lenskart

05/2023 - Present Bengalur

Lenskart is an omnichannel eyewear retail chain offering a wide range of glasses with innovative technologies.

#### Achievements/Tasks

- Productionized Visual Search (frame suggestions based on visually similar frames) used yoloV5 for frame detection, MilvusDB for vector search and integrated it with product listing API.
- Designed, developed, and integrated a versatile library compatible with Spring projects, facilitating seamless integration for encrypting or decrypting Personally Identifiable Information (PII) data stored in databases or in network transit, enhancing system security and ensuring compliance with data protection laws.
- Integrated Juspay payment gateway, enabling dynamic routing for both PayU and Juspay concurrently. Achieved a 10% increase in uptime and more payment options, leading to a 5% increase in revenue worldwide.

# Software Developer

Salesken.ai

09/2020 - 05/2023

Benaaluru

Salesken helps companies realize the benefits of the "Science of Sales", the best of AI and Data Sciences to sales performance.

#### Achievements/Tasks

- Led the design, scaling, and development of the sales call analysis engine v2 from the ground up using Spring boot and microservice architecture, resulting in a 3X increase in load capacity.
- Implemented cutting-edge semantic search, text completion, and fuzzy search using ElasticSearch, BERT, and USE embeddings, enabling meaningful search results based on text meaning, enhancing user experience and search functionality.
- Contributed in the development of real time cue generation engine for live sales calls based on conversation meaning, using web socket, BERT and MilvusDB.
- Built and scaled Webinar Bot which facilitates attendance, recording and live stream audio and video from Google Meet and Zoom. Used Puppeteer, Node.js and Kubernetes in the process which can handle 2k concurrent live webinars.
- Conducted Proof of Concept (PoC) and led the development of a predictive model for lead conversion forecasting, achieving 88% accuracy using Google AutoML and XGBoost.

## **SKILLS**



#### **EDUCATION**

BIT Sindri (2017 - 2021)

B.Tech (Computer Science and Engineering) - 7.4(CGPA)

### PERSONAL PROJECTS

Careerin Platform (08/2020 - 08/2020)

- Led the development of CareerIn, a professional career counseling platform. Employs Al-driven questionnaires to predict optimal career paths, while also providing insights into industry trends and alternative career probabilities.
- Tech stack H2O.ai, Spring Boot, Spring Security, JSP, and PostgreSQL.
- Github link https://github.com/SkilledIn-Labs/careerIn

Movie Recommendation System (06/2019 - 07/2019)

- Developed a Movie Recommendation based on user rating using Netflix Dataset.
- Tech stack Machine Leaning, scikit-Learn, NumPy, Pandas, MatplotLib.
- Github link <a href="https://github.com/theroyalraj/Machine-Learning">https://github.com/theroyalraj/Machine-Learning</a>

#### **ACHIEVEMENTS**

Employee of the Quarter award (07/2017 - 06/2021)

Received the "Employee of the Quarter" recognition for my contribution in the development of analysis engine in the record time of 5 days.

#### **ORGANIZATIONS**

Prayaas India (NGO) (2017 - 2020) Teaching and Management

The Arts Club (2018 - 2021)

## **INTERESTS**

Treasurer

Playing Violin

Listening/Composing Music