#### PROPOSAL DOCUMENT

This proposal is made and entered into this 16th day of March, 2025, by and between:

Homeowner: Alice Smith, residing at 123 Main Street, Anytown, CA 91234

Contractor: Bob's Renovations, Inc., a California corporation, with its principal place of

business at 456 Oak Avenue, Anytown, CA 91235 (License #1234567)

### 1. Scope of Work:

Contractor agrees to perform the following work:

Kitchen Remodel

Demolition of existing kitchen cabinets, countertops, and flooring.

Installation of new custom cabinets (specified in Exhibit A – Cabinet Design).

Installation of granite countertops (specified in Exhibit B – Countertop Selection).

Installation of tile backsplash (specified in Exhibit C – Backsplash Tile).

Installation of new stainless steel sink and faucet.

Installation of new recessed lighting (6 fixtures).

Installation of new flooring (specified in Exhibit D – Flooring Selection).

Painting of walls and ceiling (2 coats, color specified in Exhibit E – Paint Color).

Plumbing work necessary for sink and dishwasher connections.

Electrical work necessary for lighting and appliance connections (GFCI outlets).

All work will be performed in a professional and workmanlike manner in accordance with local building codes.

# 2. Proposal Price:

The total contract price for the work described above is \$30,000.00 (Thirty Thousand Dollars).

3. Payment Schedule:

Deposit: \$10,000.00 due upon signing of this proposal.

Phase 1 (Demolition & Rough-in): \$5,000.00 due upon completion of demolition and rough-in plumbing and electrical.

Phase 2 (Cabinet & Countertop Installation): \$10,000.00 due upon completion of cabinet and countertop installation.

Final Payment: \$5,000.00 due upon final inspection and completion of all work.

### 4. Change Orders:

Any changes to the scope of work must be agreed upon in writing and signed by both parties.

Changes may result in adjustments to the contract price and schedule.

#### 5. Timeline:

The work shall commence on May 22, 2025, and be substantially completed within 6 weeks.

This timeline is subject to change due to unforeseen circumstances (e.g., material delays, weather).

### 6. Permits:

Contractor is responsible for obtaining all necessary permits for the work.

### 7. Insurance:

Contractor shall maintain general liability insurance and workers' compensation insurance. Proof of insurance will be provided upon request.

## 8. Warranty:

Contractor warrants all labor for a period of one (1) year from the date of completion.

Manufacturer warranties apply to materials.

## 9. Dispute Resolution:

Any disputes arising out of this contract shall be resolved through mediation. If mediation fails, the parties agree to binding arbitration.

#### 10. Termination:

This proposal may be terminated by either party with written notice if the other party breaches