

## Do President Trump's tweets affect financial markets?

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### ABSTRACT

Frequent tweets of the former president of the United States, Donald Trump, provide a unique opportunity to study how financial markets respond to his statements. To do this, we utilize a precise timestamp of each tweet together with high-frequency financial data. We start by analyzing the impact of tweets in general, irrespective of their content. We find that tweets by President Trump are followed by increased uncertainty, increased trading and a decline in the US stock market. We utilize two methods in order to study whether the market reaction depends on the content of the tweets. First, classification of Trump's tweets depending on whether they contain a specific word reveals that market response is particularly negative for tweets containing the words "products" and "tariff". Second, we use Latent Dirichlet Allocation to affiliate tweets with distinct topics. We find that while most topics do not impact financial markets, the US stock market responds to tweets related to the topic of a "trade war" by price decline, increased trading volume and increased uncertainty. The "trade war" tweets affect other financial markets too, as the Chinese stock market responds to these tweets negatively, while the price of gold responds positively. We illustrate the practical importance of our approach by an automated trading system, which achieves positive abnormal returns.

### 1. Introduction

This paper analyzes the impact of President Donald Trump's tweets on broad financial markets. Since he was elected in November 2016, he used the social media platform Twitter in a way that is unparalleled by any previous high ranking official. During the period from May 2009 to October 2019, the number of tweets (including retweets) published by Mr. Trump amounts to 40,376, with more than 10,000 of them from his period as president of the United States. The tweet frequency has increased steadily throughout his presidency.

Social media generally, and Twitter in particular, provides real-time news and other information directly to the audience. Twitter data has been used in a wide range of applications, including the detection and location estimation of disasters [29] and the prediction of business trends [33] and sports matches outcomes [36,37]. Alongside an increasing usage of Twitter, a growing number of firms create corporate Twitter accounts to disseminate information to followers, stakeholders and investors [16,26]. This increases the relevance of Twitter as a source of valuable information to the financial markets. However, some

companies might be manipulating Twitter sentiment about their products [27]. Previous studies have found that Twitter sentiment can predict stock prices [2,8,34], and also cryptocurrency prices [25].

Frequent tweets by President Trump, together with the importance of his position, caused his tweets to be a subject of several studies. Mr. Trump has used Twitter to criticize, attack and praise various companies. Ge et al. [14], Born et al. [10], Juma'h and Alnsour [22], Ichev et al. [21], Ajjoub et al. [1] and Brans and Scholtens [11] investigate firm-specific tweets from Mr. Trump and mainly find a significant impact on stock returns of these companies. Researchers have studied the impact of Trump's tweets also on the overall US stock market [12,13,35], Chinese stock market [18] and European financial markets [24]. Bianchi et al. [6] show that FED-related tweets by President Trump have an impact on expectations about monetary policy.

All the above-mentioned papers except Bianchi et al. [6] are based on daily prices. It is very problematic to interpret correlation between daily price changes and Trump's tweets during that day in a causal way due to omitted variable problem. Consider the following example: New US unemployment rate is published, and it is much lower than expected.

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Stock market goes up, and Donald Trump posts a tweet that he is a great president and because of him, unemployment went down. Therefore, it is completely possible to observe a strong association between Trump's tweets and financial markets in daily data, yet this association is caused by both financial markets and Donald Trump responding to same news. Thus, causality cannot be established.<sup>2</sup>

To overcome this issue, we utilize high-frequency financial data together with exact time stamps of Trump's tweets. This setup allows us to directly observe what happens to financial markets right after President Trump published his tweet. These results directly answer whether Trump's tweets influence financial markets, because it is unlikely that Donald Trump is responding to news faster than high-frequency traders. There exists a very good paper based on high-frequency data [6], but the focus is limited to tweets related to monetary policy and their impacts on the expectations about monetary policy.

Our next contribution is that while the above-mentioned papers study some subsets of Mr. Trump's tweets related to a particular subject, we use all the tweets of President Trump. Moreover, since these tweets cover a wide range of areas, we associate tweets with distinct topics in a fully automated way utilizing Latent Dirichlet Allocation (LDA). This allows us to obtain detailed insights whether the impact of President Trump's tweets on financial markets differs across these topics.

LDA, first presented in a machine learning context by Blei et al. [7], has become a popular method to extract topics from a set of documents. Under the correct assumptions, LDA extraction should capture natural topic structures in text documents that match human interpretation [17]. LDA has been used in various applications. For example, to find determinants of crowdfunding success [40] or to detect automobile insurance fraud [39]. The LDA approach is usually applied to longer text documents such as articles, while tweets, on the other hand, are limited to 280 characters. However, existing literature has proven that it is possible to successfully use the LDA on Twitter data [15,20,23,28,30,32], motivating our effort to apply the LDA analysis to President Trump's tweets.

We find that the topic of "trade war" has the strongest impact on the financial markets. These tweets were followed by price decline, increased trading volume and increased uncertainty in the US stock market. "Trade war" tweets have a negative impact on the Chinese stock market too but a positive impact on the gold price. We illustrate the practical importance of our approach by a simple, fully automated trading system. This trading system achieves both higher returns and lower volatility compared to a buy-and-hold strategy.

The rest of this paper is organized as follows. Section 2 describes data sources used in the paper and definitions of variables. Section 3 presents the approach for extracting topics from tweets. Section 4 describes the methodology, as well as the results and discussions. Section 5 concludes.

## 2. Data

We use "Trump Twitter Archive"<sup>3</sup> as the source of Trump's tweets. This dataset has been previously utilized e.g. by Rashid and de Leon [35] who create trading strategies based on Trump's twitter posts. The data contains a timestamp, tweet text content, source (kind of device used) and specifies whether or not the tweet is a retweet. As of September 22, 2019, this set consisted of 40,842 tweets. Since we are only interested in tweets from after President Trump got elected, we remove all tweets published prior to this date, which reduces the sample size to 10,911 tweets. We consider retweets to be less significant in being market-moving than tweets originating from President Trump himself (or one

<sup>2</sup> This problem is less severe for individual stocks than for overall financial markets, as Donald Trump is less likely to follow news about individual companies than news which affect overall economy.

<sup>3</sup> Trump Twitter Archive [website], <http://www.Trumptwitterarchive.com>, (accessed September 22, 2019)

**Table 1**

Overview of assets. Time period spans November 8, 2016 and September 15, 2019.

| Asset         | Type    | Currency | Frequency | No. of obs. |
|---------------|---------|----------|-----------|-------------|
| S&P500        | Futures | USD      | 1 min     | 993,843     |
| WTI Crude Oil | Futures | USD      | 1 min     | 994,853     |
| Hang Seng     | Futures | HKD      | 1 min     | 575,010     |
| Gold          | Futures | USD      | 1 min     | 1,011,258   |
| VIX           | Futures | USD      | 1 min     | 607,483     |

of his advisors), hence we exclude retweets from the sample, resulting in the final sample containing 8,686 tweets.

We want to investigate whether any relationship exists between President Trump's tweets and movements of the financial markets, represented by the S&P 500 index, the VIX index, the oil price, the Hang Seng index and the gold price. S&P 500 index represents the performance of 500 large-cap companies listed on stock exchanges in the United States. The VIX index represents the market's 30-day expected volatility of S&P 500 and is calculated using the implied volatility from CBOE-traded SPX options. The index is widely used as a measure of investors' perception of risk. West Texas Intermediate (WTI) is a light and sweet grade of crude oil and is widely used as a benchmark in oil pricing. The Hang Seng index measures the stock performance of the 50 largest listed companies in Hong Kong. In general, this index is perceived as a good measure of the economy of Hong Kong, which is closely linked with the Chinese economy due to its status as a special administrative region of China. Due to the fact that Gold is highly liquid and has a low to negative correlation with other major financial asset classes, is a high-value metal often used as a hedge or as a safe haven in financial matters [4,5].

We utilize high-frequency (minute-by-minute) futures data obtained from Backtest Market.<sup>4</sup> An overview of the data sets is provided in Table 1. The data sets consist of the date, time, open, high, low, close and volume during all trading hours of the respective financial asset. The data set spans the period between April 1, 2007, and September 18, 2019. We are, however, only concerned with market data after November 8, 2016, which is the date of the 2016 United States presidential election. All data sets are adjusted for daylight saving time and converted into UTC. The futures contracts are rolled when the next one has become more traded than the expiring one, which generally happens a few days before expiration.

The  $Return_{t, t+d}$  is calculated from an asset price  $Price_t$  at the tweet time  $t$ , time interval  $d$ , as:

$$Return_{t, t+d} = \frac{Price_{t+d}}{Price_t} - 1 \quad (1)$$

The trading volume varies greatly throughout the day with large spikes around the opening and closing trading auctions. Moreover, President Trump's tweets are not uniformly distributed throughout the day; they generally spike around lunchtime and late evening. We, therefore, introduce the abnormal trading volume (denoted simply as  $Volume$ ), where we adjust the logarithm of the trading volume ( $RawVolume$ ) each minute by subtracting the average logarithmic trading volume on that minute from the whole sample. In other words, when we calculate the abnormal trading volume for 10:13 on a particular day, we subtract the average logarithmic trading volume at 10:13 for all the days in the sample period. Formally:

$$Volume_{t+d} = logRawVolume_{t+d} - \frac{1}{N} \sum_{t \in T: minute(t+d)=minute(\bar{t})} logRawVolume_{\bar{t}} \quad (2)$$

Since the asset prices are available for each whole minute, the tweet

<sup>4</sup> Backtest Market [website], <https://www.backtestmarket.com/en>, (accessed September 22, 2019)

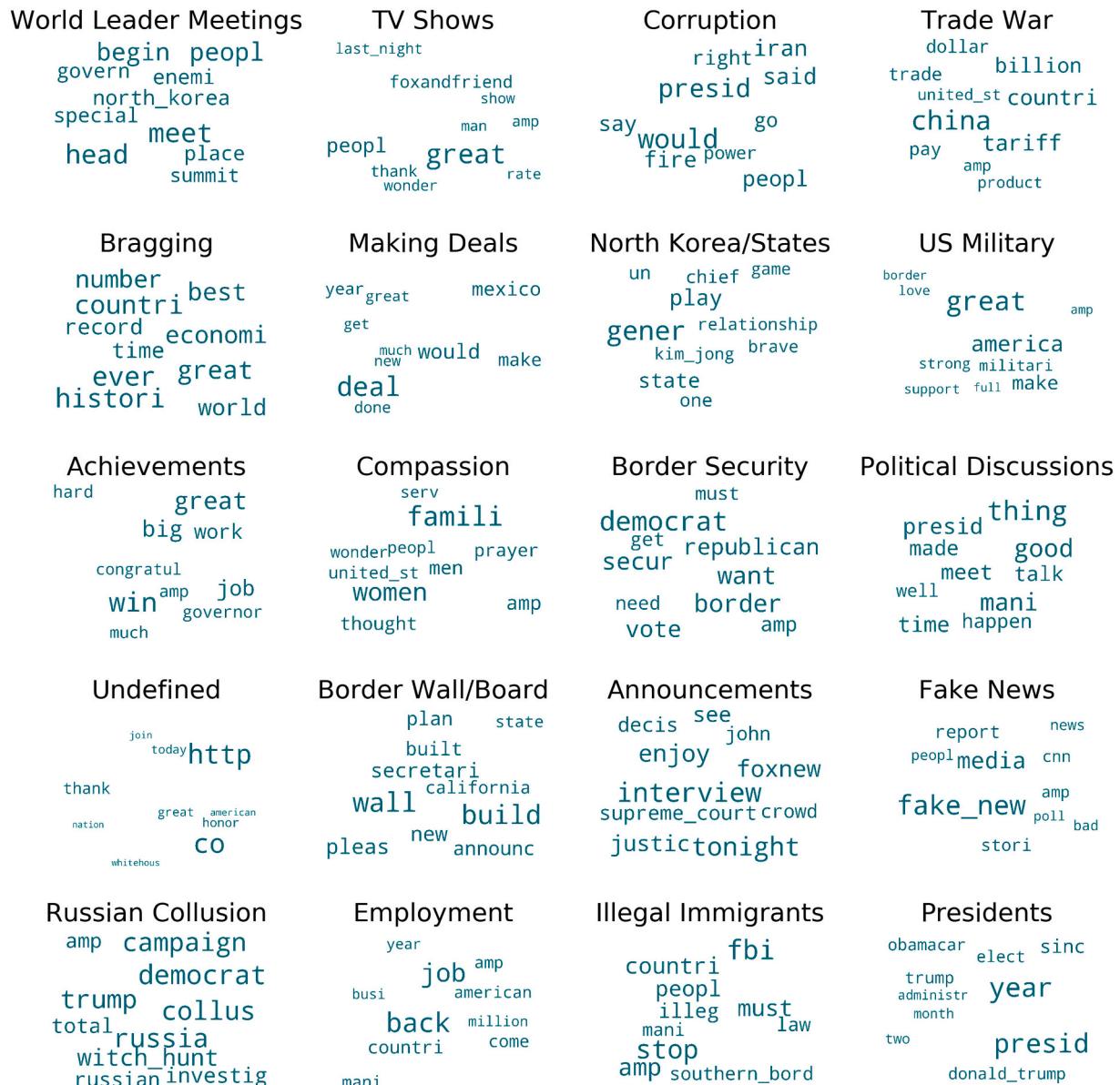


Fig. 1. Word cloud for each topic.

**Table 2**

Regression results for the impact of Trump's tweeting in general on the S&amp;P 500 return.

|              | Dependent variable: $Return_{t, t+d}$ |                      |                      |                      |                      |                      |                      |
|--------------|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|              | (1 min)                               | (10 min)             | (20 min)             | (30 min)             | (45 min)             | (60 min)             | (120 min)            |
| Constant     | 0.0001***<br>(0.000)                  | 0.0009***<br>(0.000) | 0.0019***<br>(0.000) | 0.0031***<br>(0.000) | 0.0042***<br>(0.000) | 0.0054***<br>(0.000) | 0.0096***<br>(0.000) |
| Tweet        | -0.0000<br>(0.941)                    | -0.0005<br>(0.415)   | -0.0016*<br>(0.052)  | -0.0022**<br>(0.038) | -0.0010<br>(0.467)   | -0.0010<br>(0.542)   | -0.0015<br>(0.564)   |
| Observations | 992,560                               | 102,694              | 53,371               | 37,998               | 26,182               | 21,300               | 13,342               |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Table 3**

Regression results for the impact of Trump's tweeting in general on the S&amp;P 500 abnormal trading volume.

|              | Dependent variable: $Volume_{t, t+d}$ |                      |                      |                      |                      |                      |                      |
|--------------|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|              | (1 min)                               | (10 min)             | (20 min)             | (30 min)             | (45 min)             | (60 min)             | (120 min)            |
| Constant     | 0.0076***<br>(0.000)                  | 0.0057<br>(0.127)    | 0.0047<br>(0.378)    | 0.0053<br>(0.413)    | 0.0063<br>(0.435)    | 0.0022<br>(0.804)    | 0.0032<br>(0.793)    |
| Tweet        | 0.0612***<br>(0.000)                  | 0.0426***<br>(0.007) | 0.0424***<br>(0.008) | 0.0559***<br>(0.001) | 0.0644***<br>(0.000) | 0.0621***<br>(0.000) | 0.0575***<br>(0.003) |
| Observations | 992,560                               | 102,694              | 53,371               | 37,998               | 26,182               | 21,300               | 13,342               |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

timestamp is rounded down to the nearest minute to ensure that the value at time  $t$  is completely unaffected by that tweet. For the return values, the “open” price is used. If the price at time  $t$  or at time  $t + d$  is unavailable (if one of the two timestamps are outside trading hours), that tweet is ignored.

### 3. Topic extraction with Latent Dirichlet Allocation

#### 3.1. Tweet preprocessing

Textual data available in natural language form is not suitable for use with data mining techniques. Natural language contains words that are inflected, i.e. words expressed in distinct grammatical terms. In order to produce representative insight from the text data, we need to use techniques and principles from text mining and natural language processing (NLP). Following Tripathi et al. [38], we use tokenization, stop words, filtering and stemming. Additionally, bigrams were created to capture two-word sequences. The following steps describe how the tweets were preprocessed:

1. **Tokenization:** Each tweet is divided into its fundamental structure (words).
2. **Make bigrams:** Bigram is an arrangement of two elements (words) that repeatedly occur together in a text document. “Fake news”, for example, makes the bigram “fake\_news”.
3. **Stop words filtering:** Filtering out “stop words”, i.e., words that are too common in the English language to contribute to separating the tweets into different topics. The Python package `nltk.corpus` includes a list of English “stop words”, which we use for this purpose.
4. **Stemming:** Stemming is a text normalization technique used to reduce the inflection in words and makes it possible to map a collection of words to the identical root. “Hopefully” and “Hopeful” are, for instance, reduced to the root “Hope” to group them as the same entity. There are three common stemming methods in use today: Porter, Snowball, and Lancaster. We use Porter, as this is the most common method, and also the least “aggressive” of the three. For stemming, we use the Python package `nltk.stem.porter`.

#### 3.2. The LDA method on tweets

Latent Dirichlet Allocation (LDA) is used to identify topics

automatically and to infer the topic distribution of each tweet. The methodology and the terminology follows Blei et al. [7]. For the implementation, we use the python package `gensim.models.ldamodel`.

The LDA model does not inform us what the number of topics of a corpus should be. A necessary input of building our LDA model is, therefore, the number of topics,  $K$ . By utilizing “topic coherence”, a measure of how well separated the topics are, our LDA model was run for different values of  $K \in \{60, 100, 150\}$  and calculate the score for each iteration. As we want the number of topics to be few enough to have distinct semantic interpretations, we also take this into consideration. For our data set, the highest coherence scores lie between values of 0.41 and 0.44, depending on  $K$ .  $K = 20$  was chosen with a coherence score of 0.42 for our analysis.

The output of the LDA model is, as mentioned, a distribution of topics with size  $K$ , each containing a set of characteristic words. These topics arise from statistical properties only and do not necessarily have anything semantically in common. Human interpretation is therefore needed to generate topic names.

#### 3.3. Tweet topics

The resulting topics are summarized in Fig. 1 as twenty word clouds containing the ten most important words for each topic. The relative size of each word represents the relative importance of that word in the given topic. We would like to emphasize that these twenty topics are generated in a fully automated way, while topic titles are created by us after we inspected the word clouds as well as tweets that received high probability of belonging to these topics.

### 4. Results

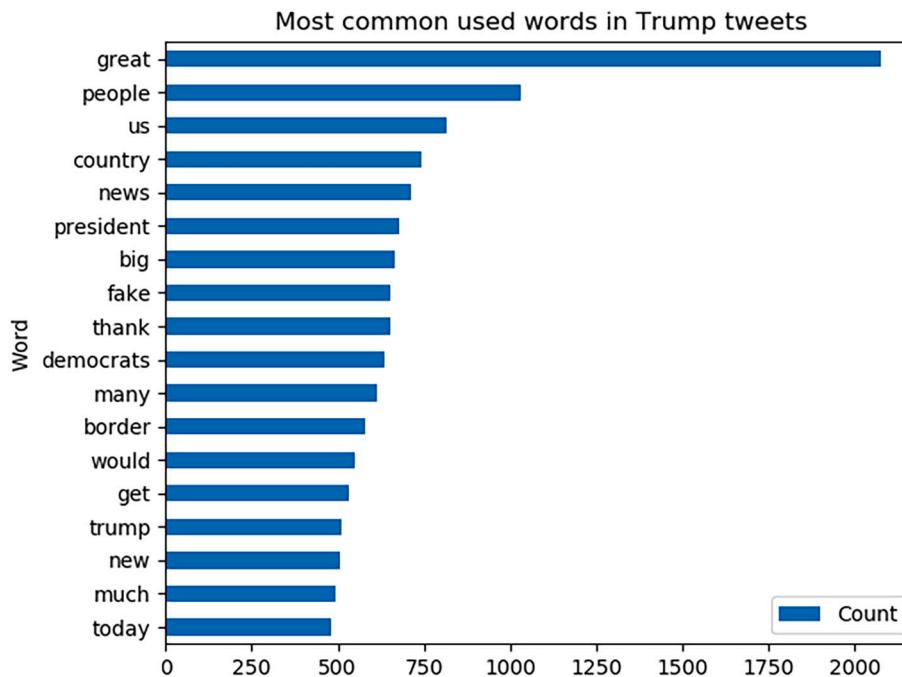
We analyze short-term impact of Mr. Trump's tweets on financial markets. Our primary interest is the S&P 500 index because it measures the market movements in Trump's home country.

Since we work with high-frequency data, the return-series are very noisy and contain extreme outliers in both tails of the distribution. We therefore choose to be conservative and estimate robust linear models via iteratively reweighted least squares and use HuberT [19] as the robust criterion for downweighting outliers on the return- and VIX series. For the abnormal (log) volume-series, however, we use standard OLS, but with robust (heteroscedasticity-consistent (HC)) standard

**Table 4**

Regression results for the impact of Trump's tweeting in general on the VIX futures return.

|              | Dependent variable: $VIXreturn_{t, t+d}$ |                       |                       |                       |                       |                       |                       |
|--------------|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|              | (1 min)                                  | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)             |
| Constant     | -0.0002<br>(0.472)                       | -0.0068***<br>(0.000) | -0.0212***<br>(0.000) | -0.0302***<br>(0.000) | -0.0460***<br>(0.000) | -0.0466***<br>(0.000) | -0.0890***<br>(0.000) |
| Tweet        | -0.0002<br>(0.945)                       | 0.0103<br>(0.188)     | 0.0250**<br>(0.020)   | 0.0374***<br>(0.004)  | 0.0318*<br>(0.055)    | 0.0293<br>(0.129)     | 0.0293<br>(0.340)     |
| Observations | 510,460                                  | 51,477                | 26,938                | 19,663                | 13,219                | 11,377                | 7171                  |

Note: \* $p<0.1$ ; \*\* $p<0.05$ ; \*\*\* $p<0.01$ .**Fig. 2.** Most common words (excluding stop words) used by Mr. Trump in tweets.

errors of MacKinnon and White [31]. The robust linear model is implemented through the Python package `statsmodels.api.RLM`, and specifying `M = statsmodels.api.robust.norms.HuberT()`, while the OLS is implemented through the Python package `statsmodels.api.OLS` and specifying `cov_type = "HC1_se"`.

However, acknowledging that OLS is the most common approach, results for OLS on S&P and VIX return were also calculated. All conclusions remain the same for both approaches, yet as expected, the robust linear models report notably smaller, but more significant coefficients. For the sake of brevity, these results are not reported in this paper but are available upon request.

First we analyze what happens to financial markets after President Trump's tweets, irrespective of the content of the tweet. Next we analyze the impact of tweets containing certain words. Last, we analyze the impact of tweets belonging to topics determined by the LDA approach.

#### 4.1. The general effect of Trump tweeting

The first method put into use to capture any effect from Mr. Trump's tweets is a linear regression model. The set of control samples is obtained by extracting all non-overlapping  $d$ -minute returns during Trump's presidency. To avoid control sample returns overlapping with

tweet sample returns, all control sample data points with timestamps were removed  $t \in [\hat{t} - d, \hat{t} + d]$ , where  $\hat{t}$  denotes timestamp of the tweet. The regression is specified as follows:

$$Y_{t,t+d} = const + \beta Tweet_t + \epsilon_t \quad (3)$$

The  $Y_{t, t+d}$  represents various measures of financial markets, e.g.  $Return_{t, t+d}$  or  $Volume_{t+d}$  of the US stock market. To estimate volatility,  $Return_{t, t+d}$  on the VIX,  $VIXreturn_{t, t+d}$  are used. The dummy variable  $Tweet_t$  takes the value of 1 for all periods  $t$  where a tweet has been posted, and 0 otherwise. The coefficient  $const$  can be interpreted as the averaged  $d$ -minute return in periods where Mr. Trump has not tweeted. The average return after Trump has tweeted is consequently  $const + \beta$ . The analysis is performed for a selection of values for  $d$ .

**Table 2** shows that the S&P 500, on average, has a positive return during Trump's presidency. The dummy variable  $Tweet$  has a negative coefficient indicating that the S&P 500, in general, is negatively affected by Trump's tweets. In such a pooled regression, however, the effect is not very significant. The effect also seems to vanish within an hour.

In **Table 3**, the dummy variable  $Tweet$  has a significant, positive coefficient, indicating that the volume of S&P 500 increases in general after Trump has tweeted. **Table 4** shows that VIX Futures, on average,

**Table 5**

Regression results for the impact of Trump's tweets containing the word "Great" on the S&amp;P 500 return.

|              | Dependent variable: $Return_{t, t+d}$ |                      |                      |                      |                      |                      |                      |
|--------------|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|              | (1 min)                               | (10 min)             | (20 min)             | (30 min)             | (45 min)             | (60 min)             | (120 min)            |
| Constant     | 0.0001***<br>(0.000)                  | 0.0009***<br>(0.000) | 0.0019***<br>(0.000) | 0.0031***<br>(0.000) | 0.0042***<br>(0.000) | 0.0054***<br>(0.000) | 0.0096***<br>(0.000) |
| Tweet        | -0.0000<br>(0.983)                    | -0.0005<br>(0.445)   | -0.0019**<br>(0.046) | -0.0024**<br>(0.045) | -0.0018<br>(0.245)   | -0.0011<br>(0.543)   | -0.0016<br>(0.578)   |
| "Great"      | -0.0000<br>(0.932)                    | 0.0001<br>(0.915)    | 0.0011<br>(0.536)    | 0.0008<br>(0.722)    | 0.0032<br>(0.258)    | 0.0005<br>(0.886)    | 0.0003<br>(0.943)    |
| Observations | 992,560                               | 102,694              | 53,371               | 37,998               | 26,182               | 21,300               | 13,342               |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Table 6**

Regression results for the impact of Trump's tweets containing the word "Great" on the S&amp;P 500 abnormal trading volume.

|              | Dependent variable: $Volume_{t, t+d}$ |                    |                    |                      |                      |                      |                     |
|--------------|---------------------------------------|--------------------|--------------------|----------------------|----------------------|----------------------|---------------------|
|              | (1 min)                               | (10 min)           | (20 min)           | (30 min)             | (45 min)             | (60 min)             | (120 min)           |
| Constant     | 0.0076***<br>(0.000)                  | 0.0057<br>(0.127)  | 0.0047<br>(0.378)  | 0.0053<br>(0.413)    | 0.0063<br>(0.435)    | 0.0022<br>(0.804)    | 0.0032<br>(0.793)   |
| Tweet        | 0.0471***<br>(0.006)                  | 0.0264<br>(0.141)  | 0.0273<br>(0.130)  | 0.0506***<br>(0.006) | 0.0377*<br>(0.052)   | 0.0548***<br>(0.004) | 0.0512**<br>(0.015) |
| "Great"      | 0.0570<br>(0.106)                     | 0.0659*<br>(0.065) | 0.0609*<br>(0.076) | 0.0211<br>(0.542)    | 0.1078***<br>(0.002) | 0.0293<br>(0.412)    | 0.0256<br>(0.465)   |
| Observations | 992,560                               | 102,694            | 53,371             | 37,998               | 26,182               | 21,300               | 13,342              |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Table 7**

Regression results for the impact of Trump's tweets containing the word "Great" on the VIX futures.

|              | Dependent variable: $VIXreturn_{t, t+d}$ |                       |                       |                       |                       |                       |                       |
|--------------|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|              | (1 min)                                  | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)             |
| Constant     | -0.0002<br>(0.472)                       | -0.0068***<br>(0.000) | -0.0212***<br>(0.000) | -0.0302***<br>(0.000) | -0.0460***<br>(0.000) | -0.0466***<br>(0.000) | -0.0890***<br>(0.000) |
| Tweet        | -0.0026<br>(0.499)                       | 0.0030<br>(0.740)     | 0.0192<br>(0.116)     | 0.0281*<br>(0.056)    | 0.0168<br>(0.363)     | 0.0118<br>(0.584)     | -0.0134<br>(0.690)    |
| "Great"      | 0.0093<br>(0.226)                        | 0.0297*<br>(0.091)    | 0.0237<br>(0.313)     | 0.0381<br>(0.171)     | 0.0615*<br>(0.067)    | 0.0724*<br>(0.058)    | 0.1827***<br>(0.001)  |
| Observations | 510,460                                  | 51,477                | 26,938                | 19,663                | 13,219                | 11,377                | 7171                  |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

have a negative return. This is in accordance with existing literature [3,9]. The dummy variable Tweet, however, has a small positive coefficient indicating that investor fear is higher after tweets by President Trump are published. The tendency is most significant for 30 min.

There seems to be a time interval where the reaction of the market to Mr. Trump's tweets is largest, and which is different for  $Return$ ,  $Volume$  and the volatility (VIX futures). Tables 2–4 indicate that the effect on S&P 500 return lasts at most 45 min, while the effect on volume lasts at least an hour and possibly even longer. The duration of the impact on the VIX futures is similar to the duration of the effect on the return, with the effect becoming insignificant within the first hour. It is important to emphasize that predictability of the S&P 500 index or VIX futures translates directly into possible trading profit, whereas no such opportunity exists for trading volume. The results, therefore, mean that even though the impact of Mr. Trump's tweets persists for at least two hours in terms of trading volume, profitable trading opportunities seem to exist only approximately within 30 min after his tweets. On the other hand, even though trading volume is increased right after the tweet, the S&P 500 index and VIX futures do not move significantly within first 10

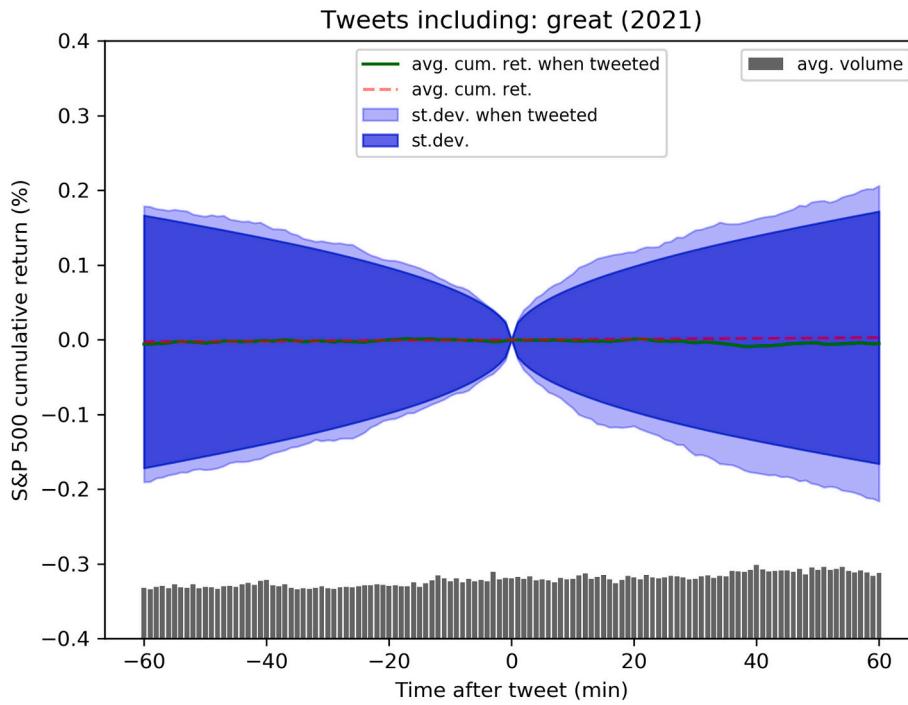
min.

#### 4.2. A Naïve approach based on single words

Next we investigate whether a tweet including a specific word differs significantly from other tweets with regard to its impact on financial markets. We therefore add a binary variable  $Target_t$  to the regression 3, which takes the value 1 if President Trump posted a tweet containing the target word during that minute, and 0 otherwise. To control for the effect of a general tweet identified in the previous subsection, we continue including the dummy variable  $Tweet_t$ , which has the same interpretation as in Regression 3. Regressing the  $d$ -minute effect after the President publishes tweets containing the chosen words against other  $d$ -minute intervals where he does not tweet, we obtain the average effect on the financial markets of those tweets. We perform Regression 4 for selected values of  $d \in [1, 120]$ .

$$Y_{t, t+d} = const + \beta_1 Tweet_t + \beta_2 Target_t + \epsilon_t \quad (4)$$

In addition, to better illustrate how the same selection of tweets



**Fig. 3.** S&P 500 Cumulative Return and Volume for tweets including “Great”.

**Table 8**

Regression results for the impact of Trump’s tweets containing the word “Products” on the S&P 500 return.

|                 | Dependent variable: $Return_{t, t+d}$ |                       |                       |                       |                       |                       |                      |
|-----------------|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
|                 | (1 min)                               | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)            |
| <i>Constant</i> | 0.0001***<br>(0.000)                  | 0.0009***<br>(0.000)  | 0.0019***<br>(0.000)  | 0.0031***<br>(0.000)  | 0.0042***<br>(0.000)  | 0.0054***<br>(0.000)  | 0.0096***<br>(0.000) |
| <i>Tweet</i>    | 0.0000<br>(0.986)                     | -0.0003<br>(0.564)    | -0.0014*<br>(0.092)   | -0.0019*<br>(0.066)   | -0.0007<br>(0.615)    | -0.0008<br>(0.654)    | -0.0016<br>(0.560)   |
| “Products”      | -0.0080***<br>(0.008)                 | -0.0461***<br>(0.000) | -0.0592***<br>(0.000) | -0.0827***<br>(0.000) | -0.0989***<br>(0.000) | -0.0961***<br>(0.000) | 0.0045<br>(0.887)    |
| Observations    | 992,560                               | 102,694               | 53,371                | 37,998                | 26,182                | 21,300                | 13,342               |

Note: \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

**Table 9**

Regression results for the impact of Trump’s tweets containing the word “Products” on the S&P 500 abnormal trading volume.

|                 | Dependent variable: $Volume_{t, t+d}$ |                      |                      |                      |                      |                      |                      |
|-----------------|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|                 | (1 min)                               | (10 min)             | (20 min)             | (30 min)             | (45 min)             | (60 min)             | (120 min)            |
| <i>Constant</i> | 0.0076***<br>(0.000)                  | 0.0057<br>(0.127)    | 0.0047<br>(0.378)    | 0.0053<br>(0.413)    | 0.0063<br>(0.435)    | 0.0022<br>(0.804)    | 0.0032<br>(0.793)    |
| <i>Tweet</i>    | 0.0570***<br>(0.000)                  | 0.0396**<br>(0.012)  | 0.0410***<br>(0.010) | 0.0537***<br>(0.001) | 0.0624***<br>(0.000) | 0.0606***<br>(0.001) | 0.0578***<br>(0.003) |
| “Products”      | 0.9698***<br>(0.000)                  | 0.6947***<br>(0.000) | 0.3110<br>(0.192)    | 0.4801**<br>(0.018)  | 0.4630***<br>(0.005) | 0.3185**<br>(0.041)  | -0.0643<br>(0.691)   |
| Observations    | 992,560                               | 102,694              | 53,371               | 37,998               | 26,182               | 21,300               | 13,342               |

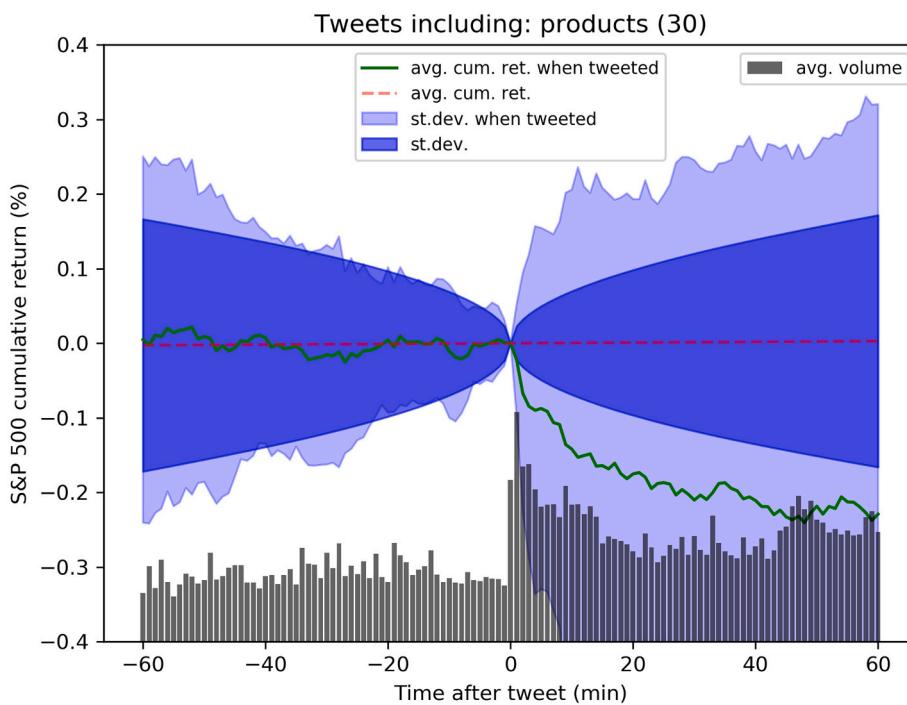
Note: \*p<0.1; \*\*p<0.05; \*\*\*p<0.01.

**Table 10**

Regression results for the impact of Trump's tweets containing the word "Products" on the VIX futures.

|              | Dependent variable: $VIXreturn_{t, t+d}$ |                       |                       |                       |                       |                       |                       |
|--------------|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|              | (1 min)                                  | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)             |
| Constant     | -0.0002<br>(0.472)                       | -0.0068***<br>(0.000) | -0.0212***<br>(0.000) | -0.0302***<br>(0.000) | -0.0460***<br>(0.000) | -0.0466***<br>(0.000) | -0.0890***<br>(0.000) |
| Tweet        | -0.0005<br>(0.893)                       | 0.0085<br>(0.278)     | 0.0228**<br>(0.034)   | 0.0349***<br>(0.008)  | 0.0295*<br>(0.075)    | 0.0275<br>(0.155)     | 0.0293<br>(0.342)     |
| "Products"   | 0.0553<br>(0.191)                        | 0.3843***<br>(0.000)  | 0.5965***<br>(0.000)  | 0.4553***<br>(0.002)  | 0.4367**<br>(0.013)   | 0.4708**<br>(0.025)   | 0.0077<br>(0.979)     |
| Observations | 510,460                                  | 51,477                | 26,938                | 19,663                | 13,219                | 11,377                | 7171                  |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Fig. 4.** S&P 500 Cumulative Return and Volume around tweets including "products".**Table 11**

Regression results for the impact of Trump's tweets containing the word "Tariff" on the S&amp;P 500 return.

|              | Dependent variable: $Return_{t, t+d}$ |                       |                       |                       |                       |                       |                      |
|--------------|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
|              | (1 min)                               | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)            |
| Constant     | 0.0001***<br>(0.000)                  | 0.0009***<br>(0.000)  | 0.0019***<br>(0.000)  | 0.0031***<br>(0.000)  | 0.0042***<br>(0.000)  | 0.0054***<br>(0.000)  | 0.0096***<br>(0.000) |
| Tweet        | 0.0001<br>(0.710)                     | -0.0003<br>(0.627)    | -0.0013<br>(0.119)    | -0.0015<br>(0.157)    | -0.0004<br>(0.793)    | -0.0005<br>(0.788)    | -0.0015<br>(0.580)   |
| "Tariff"     | -0.0064***<br>(0.000)                 | -0.0134***<br>(0.001) | -0.0198***<br>(0.001) | -0.0461***<br>(0.000) | -0.0445***<br>(0.000) | -0.0371***<br>(0.000) | -0.0035<br>(0.820)   |
| Observations | 992,560                               | 102,694               | 53,371                | 37,998                | 26,182                | 21,300                | 13,342               |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Table 12**

Regression results for the impact of Trump's tweets containing the word "Tariff" on the S&amp;P 500 abnormal trading volume.

|              | Dependent variable: $Volume_{t, t+d}$ |                      |                      |                      |                      |                      |                      |
|--------------|---------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
|              | (1 min)                               | (10 min)             | (20 min)             | (30 min)             | (45 min)             | (60 min)             | (120 min)            |
| Constant     | 0.0076***<br>(0.000)                  | 0.0057<br>(0.127)    | 0.0047<br>(0.378)    | 0.0053<br>(0.413)    | 0.0063<br>(0.435)    | 0.0022<br>(0.804)    | 0.0032<br>(0.793)    |
| Tweet        | 0.0473***<br>(0.002)                  | 0.0336**<br>(0.034)  | 0.0324**<br>(0.042)  | 0.0474***<br>(0.004) | 0.0575***<br>(0.001) | 0.0569***<br>(0.001) | 0.0547***<br>(0.005) |
| "Tariff"     | 0.7588***<br>(0.000)                  | 0.4954***<br>(0.000) | 0.5334***<br>(0.000) | 0.4567***<br>(0.000) | 0.3708***<br>(0.000) | 0.2706***<br>(0.002) | 0.1461<br>(0.134)    |
| Observations | 992,560                               | 102,694              | 53,371               | 37,998               | 26,182               | 21,300               | 13,342               |

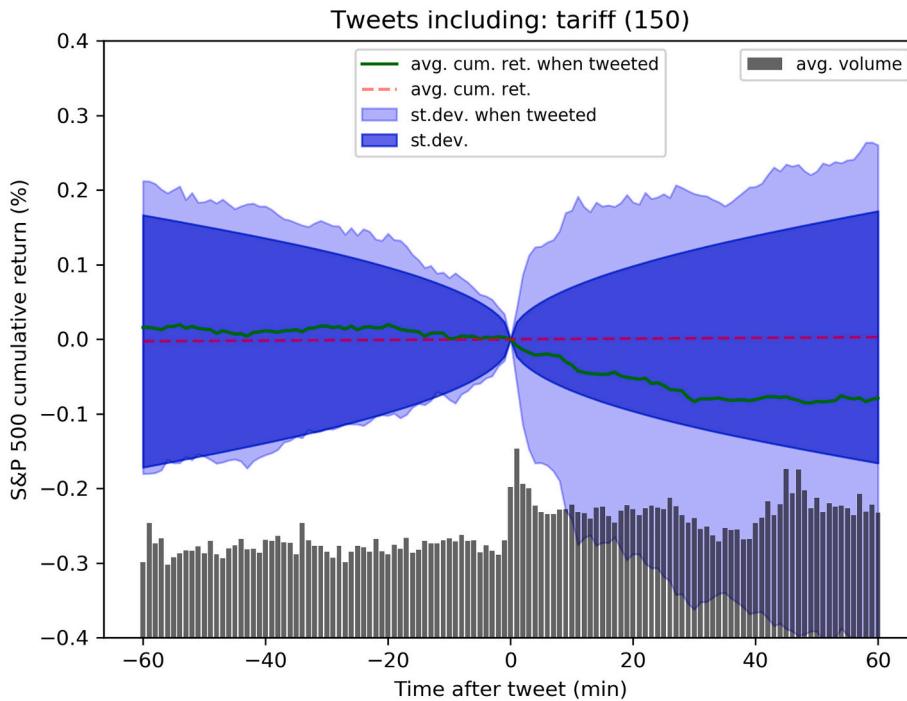
Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Table 13**

Regression results for the impact of Trump's tweets containing the word "Tariff" on the VIX futures.

|              | Dependent variable: $VIXreturn_{t, t+d}$ |                       |                       |                       |                       |                       |                       |
|--------------|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|              | (1 min)                                  | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)             |
| Constant     | -0.0002<br>(0.472)                       | -0.0068***<br>(0.000) | -0.0212***<br>(0.000) | -0.0302***<br>(0.000) | -0.0460***<br>(0.000) | -0.0466***<br>(0.000) | -0.0890***<br>(0.000) |
| Tweet        | -0.0008<br>(0.810)                       | 0.0077<br>(0.331)     | 0.0212*<br>(0.051)    | 0.0319**<br>(0.015)   | 0.0264<br>(0.113)     | 0.0254<br>(0.192)     | 0.0265<br>(0.391)     |
| "Tariff"     | 0.0329<br>(0.157)                        | 0.1421***<br>(0.008)  | 0.2316***<br>(0.001)  | 0.3519***<br>(0.000)  | 0.3066***<br>(0.002)  | 0.2331**<br>(0.043)   | 0.1758<br>(0.274)     |
| Observations | 510,460                                  | 51,477                | 26,938                | 19,663                | 13,219                | 11,377                | 7171                  |

Note: p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

**Fig. 5.** S&P 500 Cumulative Return and Volume for tweets including "tariff".

**Table 14**

Regression results for the impact of tweets with various topics on the S&amp;P 500 return.

|                             | Dependent variable: $Return_{t+d}$ |                       |                       |                       |                       |                       |                      |
|-----------------------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
|                             | (1 min)                            | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)            |
| <i>Constant</i>             | 0.0001***<br>(0.000)               | 0.0010***<br>(0.000)  | 0.0020***<br>(0.000)  | 0.0032***<br>(0.000)  | 0.0044***<br>(0.000)  | 0.0063***<br>(0.000)  | 0.0120***<br>(0.000) |
| <i>WorldLeaderMeetings</i>  | 0.0021<br>(0.476)                  | 0.0013<br>(0.868)     | -0.0142<br>(0.224)    | -0.0035<br>(0.807)    | -0.0109<br>(0.540)    | -0.0254<br>(0.233)    | -0.0222<br>(0.487)   |
| <i>TVShows</i>              | -0.0001<br>(0.958)                 | -0.0101**<br>(0.032)  | -0.0065<br>(0.339)    | -0.0045<br>(0.588)    | -0.0041<br>(0.687)    | -0.0038<br>(0.757)    | -0.0116<br>(0.529)   |
| <i>Corruption</i>           | -0.0005<br>(0.801)                 | -0.0008<br>(0.884)    | -0.0027<br>(0.724)    | 0.0113<br>(0.233)     | 0.0114<br>(0.334)     | -0.0005<br>(0.971)    | -0.0409*<br>(0.051)  |
| <i>TradeWar</i>             | -0.0054**<br>(0.011)               | -0.0153***<br>(0.008) | -0.0263***<br>(0.001) | -0.0422***<br>(0.000) | -0.0488***<br>(0.000) | -0.0533***<br>(0.000) | -0.0277<br>(0.216)   |
| <i>Bragging</i>             | -0.0008<br>(0.691)                 | 0.0060<br>(0.284)     | -0.0071<br>(0.376)    | 0.0006<br>(0.950)     | 0.0052<br>(0.670)     | 0.0097<br>(0.502)     | -0.0151<br>(0.483)   |
| <i>MakingDeals</i>          | 0.0011<br>(0.583)                  | 0.0082<br>(0.132)     | 0.0119<br>(0.123)     | 0.0009<br>(0.921)     | 0.0374***<br>(0.001)  | 0.0155<br>(0.271)     | 0.0117<br>(0.581)    |
| <i>NorthKorea/States</i>    | 0.0030<br>(0.450)                  | -0.0015<br>(0.890)    | 0.0004<br>(0.981)     | -0.0096<br>(0.617)    | -0.0160<br>(0.497)    | 0.0181<br>(0.521)     | 0.0599<br>(0.158)    |
| <i>USMilitary</i>           | -0.0014<br>(0.335)                 | -0.0017<br>(0.674)    | 0.0008<br>(0.886)     | -0.0024<br>(0.737)    | -0.0037<br>(0.678)    | 0.0001<br>(0.995)     | 0.0111<br>(0.494)    |
| <i>Achievements</i>         | -0.0016<br>(0.333)                 | -0.0002<br>(0.969)    | 0.0080<br>(0.212)     | 0.0086<br>(0.270)     | 0.0034<br>(0.724)     | -0.0101<br>(0.385)    | -0.0105<br>(0.549)   |
| <i>Compassion</i>           | 0.0022<br>(0.425)                  | 0.0110<br>(0.151)     | 0.0099<br>(0.369)     | 0.0197<br>(0.146)     | 0.0216<br>(0.199)     | 0.0107<br>(0.593)     | 0.0055<br>(0.856)    |
| <i>BorderSecurity</i>       | 0.0007<br>(0.591)                  | -0.0021<br>(0.538)    | -0.0158***<br>(0.001) | -0.0200***<br>(0.001) | -0.0137*<br>(0.073)   | -0.0056<br>(0.538)    | 0.0317**<br>(0.020)  |
| <i>PoliticalDiscussions</i> | 0.0028<br>(0.131)                  | 0.0052<br>(0.298)     | 0.0048<br>(0.502)     | 0.0020<br>(0.816)     | -0.0014<br>(0.894)    | -0.0009<br>(0.944)    | -0.0252<br>(0.198)   |
| <i>Undefined</i>            | -0.0002<br>(0.787)                 | 0.0001<br>(0.970)     | 0.0026<br>(0.437)     | 0.0062<br>(0.139)     | 0.0060<br>(0.249)     | 0.0087<br>(0.167)     | 0.0009<br>(0.924)    |
| <i>BorderWall/Board</i>     | 0.0039<br>(0.209)                  | -0.0009<br>(0.920)    | -0.0041<br>(0.748)    | -0.0002<br>(0.989)    | -0.0171<br>(0.369)    | -0.0107<br>(0.632)    | 0.0191<br>(0.574)    |
| <i>Announcements</i>        | -0.0016<br>(0.530)                 | -0.0169**<br>(0.017)  | -0.0079<br>(0.446)    | -0.0198<br>(0.112)    | -0.0292*<br>(0.059)   | -0.0417**<br>(0.024)  | -0.0317<br>(0.249)   |
| <i>FakeNews</i>             | 0.0016<br>(0.274)                  | -0.0023<br>(0.561)    | 0.0002<br>(0.978)     | -0.0012<br>(0.863)    | 0.0007<br>(0.937)     | 0.0045<br>(0.664)     | 0.0156<br>(0.317)    |
| <i>RussianCollusion</i>     | -0.0025*<br>(0.100)                | -0.0005<br>(0.910)    | -0.0040<br>(0.494)    | -0.0076<br>(0.290)    | -0.0131<br>(0.143)    | -0.0092<br>(0.385)    | -0.0029<br>(0.856)   |
| <i>Employment</i>           | 0.0008<br>(0.723)                  | 0.0053<br>(0.377)     | 0.0057<br>(0.503)     | 0.0179*<br>(0.084)    | 0.0180<br>(0.164)     | 0.0295*<br>(0.057)    | -0.0041<br>(0.861)   |
| <i>IllegalImmigrants</i>    | 0.0025<br>(0.261)                  | 0.0056<br>(0.355)     | -0.0043<br>(0.621)    | -0.0197*<br>(0.061)   | 0.0098<br>(0.453)     | 0.0083<br>(0.594)     | -0.0293<br>(0.207)   |
| <i>Presidents</i>           | -0.0011<br>(0.682)                 | -0.0037<br>(0.600)    | 0.0061<br>(0.547)     | 0.0012<br>(0.924)     | -0.0067<br>(0.666)    | -0.0123<br>(0.505)    | -0.0352<br>(0.201)   |
| Observations                | 974,450                            | 93,473                | 45,827                | 31,057                | 20,367                | 15,847                | 9020                 |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

impact S&P 500, we have plotted the average cumulative return and the average volume for every  $t$  minute,  $t \in -6060$ . We let  $t = 0$  represent the time when President Trump publishes tweets that contain the word being investigated. We also include one standard error band for both the control- and examined samples.

To select the words to analyze, the most used words from the tweet data set were inspected, see Fig. 2. The word “Great”, which appears in more than 2000 tweets from the sample, was chosen for analysis. Since Trump has been engaged in trade war(s), particularly with China, we also investigate words that are related to this subject: “products” and “tariff”. These words are often included in tweets in which he comments on the trade war and writes about imposing *tariffs* on particular *products*. Since increased tariffs and intensification of the trade war have a negative impact on the economy, we expect these words to have a negative impact on the broad financial market. Next we present the results for each of the three selected words.

#### 4.2.1. The word “great”

Table 5 shows that the impact of tweets which include the word *great*

on the S&P 500 is insignificant for all time intervals  $d$ . The impact on the abnormal volume (Table 6) is small and positive but only significant for some values  $d$ . Table 7 shows that the VIX return coefficient is small and positive, but as was the case for volume, only significant for some values  $d$ . Fig. 3 confirms that tweets including the word *great* on average have negligible impacts on the index return. Average cumulative return drops, on average, approximately one basis point during the 60 min following a tweet publication. This is probably due to the general effect of Trump tweeting, as 2,021 tweets include the word *great*. We also observe that neither average volume nor the standard deviation seem to change notably, despite some significant coefficients in Tables 6 and 7.

#### 4.2.2. The word “products”

Table 8 shows that the impact of tweets including the word *products* on the S&P 500 is significantly negative. The coefficient size increases throughout the first hour, but most of the effect appears to vanish after two hours. Table 9 shows that the impact on abnormal trading volume is large and positive for the first ten minutes. The effect remains positive during the first hour, but it diminishes with time. Table 10 shows that

**Table 15**

Regression results for the impact of tweets with various topics on the S&amp;P 500 abnormal trading volume.

|                             | Dependent variable: $Volume_{t+d}$ |                       |                       |                       |                       |                      |                      |
|-----------------------------|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|----------------------|
|                             | (1 min)                            | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)             | (120 min)            |
| <i>Constant</i>             | 0.0060***<br>(0.000)               | -0.0013<br>(0.751)    | -0.0079<br>(0.174)    | -0.0114<br>(0.121)    | -0.0144<br>(0.141)    | -0.0229**<br>(0.042) | -0.0335*<br>(0.069)  |
| <i>WorldLeaderMeetings</i>  | -0.3066<br>(0.185)                 | -0.2724<br>(0.246)    | 0.2600<br>(0.203)     | 0.0899<br>(0.684)     | -0.0777<br>(0.709)    | 0.1601<br>(0.458)    | -0.1361<br>(0.555)   |
| <i>TVShows</i>              | 0.1976<br>(0.132)                  | 0.1706<br>(0.236)     | 0.0719<br>(0.601)     | 0.2269*<br>(0.100)    | 0.2046<br>(0.129)     | 0.1768<br>(0.190)    | 0.2298*<br>(0.078)   |
| <i>Corruption</i>           | 0.1789<br>(0.219)                  | 0.2912**<br>(0.041)   | 0.3338**<br>(0.014)   | 0.0978<br>(0.515)     | 0.1884<br>(0.164)     | 0.3197**<br>(0.020)  | 0.0809<br>(0.594)    |
| <i>TradeWar</i>             | 0.7746***<br>(0.000)               | 0.4097***<br>(0.011)  | 0.0625<br>(0.709)     | 0.2315<br>(0.139)     | 0.2126<br>(0.175)     | 0.0937<br>(0.570)    | 0.2485<br>(0.106)    |
| <i>Bragging</i>             | -0.2791*<br>(0.063)                | -0.4251***<br>(0.004) | -0.4469***<br>(0.005) | -0.4758***<br>(0.001) | -0.4531***<br>(0.005) | -0.3362**<br>(0.030) | -0.0542<br>(0.722)   |
| <i>MakingDeals</i>          | 0.1979<br>(0.178)                  | 0.3088**<br>(0.025)   | 0.0710<br>(0.588)     | 0.1188<br>(0.398)     | 0.1340<br>(0.320)     | 0.3593***<br>(0.004) | 0.1948<br>(0.156)    |
| <i>NorthKorea/States</i>    | 0.2757<br>(0.341)                  | -0.4696<br>(0.146)    | 0.1309<br>(0.690)     | 0.1174<br>(0.682)     | -0.1752<br>(0.584)    | 0.4553<br>(0.129)    | -0.0017<br>(0.995)   |
| <i>USMilitary</i>           | -0.0523<br>(0.641)                 | -0.0448<br>(0.716)    | -0.0890<br>(0.446)    | 0.0277<br>(0.817)     | -0.0450<br>(0.716)    | -0.0276<br>(0.830)   | -0.0019<br>(0.988)   |
| <i>Achievements</i>         | -0.0725<br>(0.555)                 | -0.1412<br>(0.280)    | 0.0295<br>(0.811)     | -0.1416<br>(0.282)    | 0.1031<br>(0.438)     | 0.1400<br>(0.284)    | -0.0346<br>(0.793)   |
| <i>Compassion</i>           | -0.1801<br>(0.404)                 | -0.2281<br>(0.295)    | -0.0162<br>(0.943)    | 0.1789<br>(0.418)     | 0.1954<br>(0.369)     | -0.3087<br>(0.178)   | -0.0486<br>(0.840)   |
| <i>BorderSecurity</i>       | 0.2852***<br>(0.002)               | 0.2596***<br>(0.005)  | 0.4464***<br>(0.000)  | 0.3578***<br>(0.000)  | 0.1969**<br>(0.037)   | 0.0676<br>(0.473)    | 0.2008**<br>(0.035)  |
| <i>PoliticalDiscussions</i> | 0.1076<br>(0.459)                  | 0.0731<br>(0.599)     | -0.1002<br>(0.480)    | 0.0765<br>(0.571)     | 0.2171<br>(0.126)     | 0.0188<br>(0.887)    | 0.1587<br>(0.243)    |
| <i>Undefined</i>            | 0.0440<br>(0.508)                  | 0.1443**<br>(0.029)   | 0.0626<br>(0.366)     | 0.1210*<br>(0.080)    | 0.1681**<br>(0.018)   | 0.1811***<br>(0.009) | 0.0861<br>(0.276)    |
| <i>BorderWall/Board</i>     | -0.0205<br>(0.933)                 | -0.1071<br>(0.667)    | -0.0926<br>(0.717)    | -0.2684<br>(0.331)    | 0.0779<br>(0.743)     | -0.0851<br>(0.732)   | 0.0128<br>(0.956)    |
| <i>Announcements</i>        | 0.0347<br>(0.867)                  | 0.0966<br>(0.669)     | -0.0203<br>(0.926)    | 0.2959<br>(0.221)     | 0.0953<br>(0.679)     | 0.0799<br>(0.729)    | 0.0694<br>(0.735)    |
| <i>FakeNews</i>             | -0.0050<br>(0.964)                 | -0.1356<br>(0.220)    | -0.1154<br>(0.321)    | 0.0826<br>(0.436)     | 0.0766<br>(0.520)     | 0.1546<br>(0.148)    | 0.3233***<br>(0.002) |
| <i>RussianCollusion</i>     | -0.1293<br>(0.264)                 | 0.0003<br>(0.997)     | 0.0734<br>(0.500)     | -0.0573<br>(0.592)    | -0.1447<br>(0.217)    | -0.0953<br>(0.371)   | 0.0942<br>(0.355)    |
| <i>Employment</i>           | 0.4746***<br>(0.005)               | 0.2685<br>(0.106)     | 0.3035*<br>(0.068)    | 0.1051<br>(0.481)     | 0.2658<br>(0.136)     | 0.2160<br>(0.213)    | 0.1805<br>(0.291)    |
| <i>IllegalImmigrants</i>    | -0.0911<br>(0.597)                 | 0.1756<br>(0.268)     | 0.0934<br>(0.541)     | 0.1509<br>(0.349)     | 0.4448***<br>(0.002)  | 0.3306**<br>(0.035)  | 0.0123<br>(0.935)    |
| <i>Presidents</i>           | -0.1917<br>(0.356)                 | -0.0399<br>(0.849)    | -0.0533<br>(0.768)    | 0.0189<br>(0.922)     | -0.1780<br>(0.378)    | -0.1257<br>(0.520)   | 0.0497<br>(0.788)    |
| Observations                | 974,450                            | 93,473                | 45,827                | 31,057                | 20,367                | 15,847               | 9020                 |

Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.

the impact on the VIX futures is large and positive during the first hour but is insignificant in the first minute after a tweet as well as after 120 min. This indicates that there is some initial lag before investors react, and that the effect vanishes within two hours.

Fig. 4 confirms that tweets including the word *products* on average yield negative returns. Average cumulative return drops, on average, approximately 30 basis points during the 60 min following a tweet. There is also a significant spike in average volume immediately after the tweets, indicating that investors might disagree about how the information contained in the tweet should be interpreted. Additionally, there is a considerable increase in volatility.

#### 4.2.3. The word “tariff”

In Table 11, we see tweets including the word *tariff* have a significantly negative impact on the S&P 500. As is the case for tweets including *products*, the coefficient size for *Tariff* increases throughout the first hour, but practically all of the effect seems to vanish after the first

120 min. Table 12 shows that the abnormal volume coefficient *Products* is large and positive for all time intervals, but similarly to the return, the effect seems to diminish within 120 min. Table 13 contains the coefficients for VIX returns, and shows very similar patterns for the tweets that include the word *Products*.

Fig. 5 shows that the average cumulative return becomes negative at  $t = 0$  and drops approximately ten basis points on average during the first 60 min after a tweet containing “tariff” is published. For the case of average volume, it increases considerably during the first hour after the tweets. Another interesting observation is the notable increase in the standard deviation for returns after the tweets.

#### 4.3. A topic based approach

We continue our analysis by employing the LDA approach in which we first identify a set of distinct topics, and then run the regression on the degree of affiliation each tweet has with every topic. In this model

**Table 16**

Regression results for the impact of tweets with various topics on the VIX futures.

|                      | Dependent variable: $VIX_{t+d}$ |                       |                       |                       |                       |                       |                       |
|----------------------|---------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                      | (1 min)                         | (10 min)              | (20 min)              | (30 min)              | (45 min)              | (60 min)              | (120 min)             |
| Constant             | -0.0001<br>(0.638)              | -0.0071***<br>(0.001) | -0.0229***<br>(0.000) | -0.0335***<br>(0.000) | -0.0501***<br>(0.000) | -0.0556***<br>(0.000) | -0.1050***<br>(0.002) |
| WorldLeaderMeetings  | -0.1084**<br>(0.034)            | -0.1023<br>(0.371)    | 0.2007<br>(0.194)     | -0.0136<br>(0.941)    | 0.1952<br>(0.377)     | -0.1029<br>(0.683)    | 0.2300<br>(0.537)     |
| TVShows              | 0.0165<br>(0.587)               | -0.0552<br>(0.424)    | -0.0010<br>(0.991)    | 0.0153<br>(0.888)     | 0.0737<br>(0.568)     | -0.0424<br>(0.770)    | -0.0680<br>(0.750)    |
| Corruption           | -0.0416<br>(0.209)              | 0.0120<br>(0.875)     | -0.0049<br>(0.961)    | -0.0962<br>(0.420)    | -0.0805<br>(0.582)    | -0.0291<br>(0.855)    | 0.2625<br>(0.255)     |
| TradeWar             | 0.1050***<br>(0.003)            | 0.2105***<br>(0.008)  | 0.2678**<br>(0.010)   | 0.3106**<br>(0.013)   | 0.2826*<br>(0.059)    | 0.3700**<br>(0.032)   | 0.2735<br>(0.276)     |
| Bragging             | 0.0442<br>(0.204)               | 0.0503<br>(0.525)     | 0.0671<br>(0.527)     | 0.1548<br>(0.220)     | 0.1319<br>(0.383)     | 0.0080<br>(0.962)     | 0.1875<br>(0.456)     |
| MakingDeals          | -0.0711**<br>(0.032)            | -0.0334<br>(0.662)    | -0.0093<br>(0.926)    | 0.0611<br>(0.598)     | -0.1616<br>(0.256)    | -0.1781<br>(0.274)    | -0.0719<br>(0.761)    |
| NorthKorea/States    | 0.0231<br>(0.739)               | 0.0915<br>(0.551)     | 0.1209<br>(0.569)     | 0.2699<br>(0.282)     | 0.2134<br>(0.474)     | -0.2803<br>(0.411)    | -0.6485<br>(0.199)    |
| USMilitary           | 0.0169<br>(0.514)               | 0.0528<br>(0.375)     | 0.0416<br>(0.599)     | 0.0985<br>(0.288)     | 0.1763<br>(0.127)     | 0.2245*<br>(0.081)    | 0.3382*<br>(0.084)    |
| Achievements         | -0.0120<br>(0.670)              | -0.0138<br>(0.832)    | -0.0217<br>(0.801)    | -0.0546<br>(0.592)    | 0.1231<br>(0.322)     | 0.4016***<br>(0.004)  | 0.4458**<br>(0.030)   |
| Compassion           | -0.0042<br>(0.929)              | -0.0733<br>(0.484)    | -0.1083<br>(0.438)    | -0.1818<br>(0.270)    | -0.0202<br>(0.920)    | 0.2287<br>(0.317)     | 0.2862<br>(0.421)     |
| BorderSecurity       | 0.0109<br>(0.619)               | 0.0132<br>(0.785)     | 0.1579**<br>(0.013)   | 0.1374*<br>(0.072)    | 0.0944<br>(0.311)     | 0.0583<br>(0.582)     | -0.1616<br>(0.292)    |
| PoliticalDiscussions | -0.0589*<br>(0.060)             | -0.0046<br>(0.948)    | -0.0616<br>(0.506)    | 0.0272<br>(0.805)     | -0.0940<br>(0.477)    | 0.0218<br>(0.884)     | 0.0251<br>(0.908)     |
| Undefined            | 0.0186<br>(0.183)               | -0.0335<br>(0.292)    | -0.0593<br>(0.166)    | -0.0104<br>(0.840)    | -0.0246<br>(0.697)    | -0.1048<br>(0.152)    | -0.0488<br>(0.672)    |
| BorderWall/Board     | 0.0697<br>(0.186)               | 0.2047*<br>(0.098)    | 0.2325<br>(0.156)     | 0.2123<br>(0.268)     | 0.3309<br>(0.184)     | 0.3492<br>(0.197)     | -0.1566<br>(0.699)    |
| Announcements        | -0.0075<br>(0.880)              | 0.0275<br>(0.804)     | 0.0389<br>(0.794)     | 0.0266<br>(0.882)     | 0.2279<br>(0.286)     | 0.0634<br>(0.801)     | -0.3152<br>(0.382)    |
| FakeNews             | 0.0176<br>(0.511)               | 0.0035<br>(0.952)     | -0.0355<br>(0.647)    | 0.0229<br>(0.801)     | -0.1255<br>(0.259)    | -0.0239<br>(0.846)    | 0.0497<br>(0.780)     |
| RussianCollusion     | 0.0120<br>(0.651)               | 0.0125<br>(0.834)     | -0.0785<br>(0.319)    | 0.0204<br>(0.824)     | -0.0308<br>(0.781)    | -0.0916<br>(0.468)    | -0.3177*<br>(0.084)   |
| Employment           | 0.0219<br>(0.553)               | 0.1013<br>(0.231)     | 0.1451<br>(0.189)     | -0.0157<br>(0.903)    | -0.0026<br>(0.987)    | 0.0098<br>(0.956)     | 0.1808<br>(0.498)     |
| IllegalImmigrants    | -0.0704*<br>(0.072)             | -0.0551<br>(0.529)    | 0.0614<br>(0.588)     | 0.1308<br>(0.330)     | -0.1492<br>(0.378)    | -0.0198<br>(0.915)    | 0.1834<br>(0.495)     |
| Presidents           | -0.0552<br>(0.205)              | 0.0451<br>(0.640)     | 0.0199<br>(0.878)     | -0.0212<br>(0.891)    | 0.1760<br>(0.339)     | 0.1812<br>(0.401)     | 0.1377<br>(0.656)     |
| Observations         | 476,707                         | 43,920                | 21,481                | 14,790                | 9425                  | 7737                  | 4517                  |

Note: \* $p < 0.1$ ; \*\* $p < 0.05$ ; \*\*\* $p < 0.01$ .

we modify regression 4 by replacing the variable  $Target_t$  with a set of variables  $Topic_{i,t}$  which take the value of the weight in  $Topic_i$  for a tweet posted during minute  $t$ . As  $\sum_i Topic_i = 1$ , the variable  $Tweet_t$  is removed to avoid issues concerning multicollinearity.

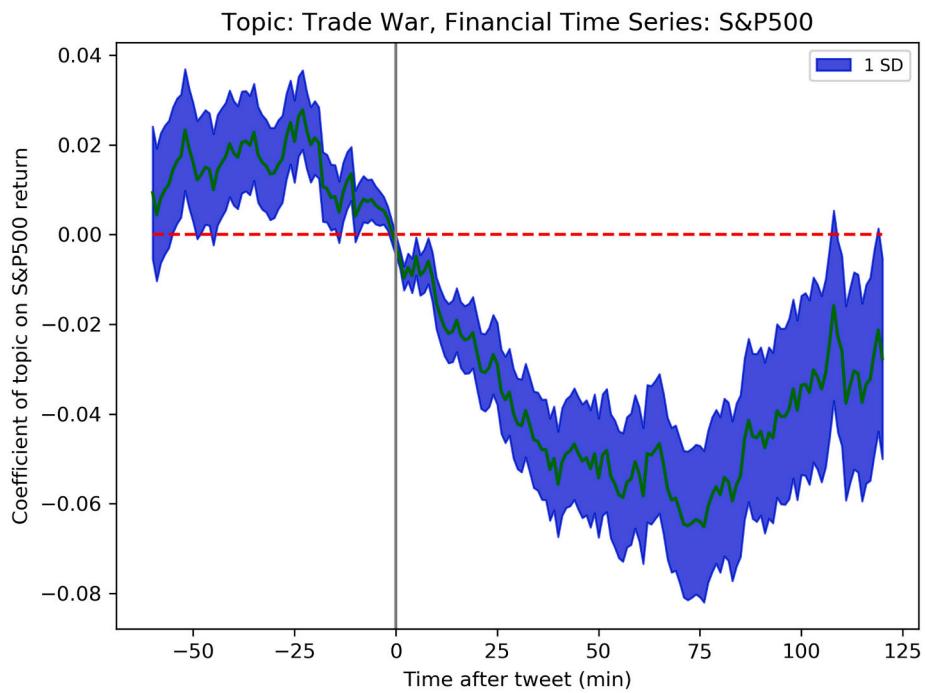
$$Y_{t,t+d} = \alpha + \{\beta_i\}_{i=1}^K \{Topic_{i,t}\}_{i=1}^K + \epsilon_t, \quad K \in [1, 2, \dots, 20] \quad (5)$$

We continue the practice that  $Y_{t,t+d}$  can be either  $Return_{t,t+d}$ ,  $Volume_{t,t+d}$  or  $VIXreturn_{t,t+d}$  or, and we perform regression (5) for a selection of values of  $d \in [1; 120]$ .

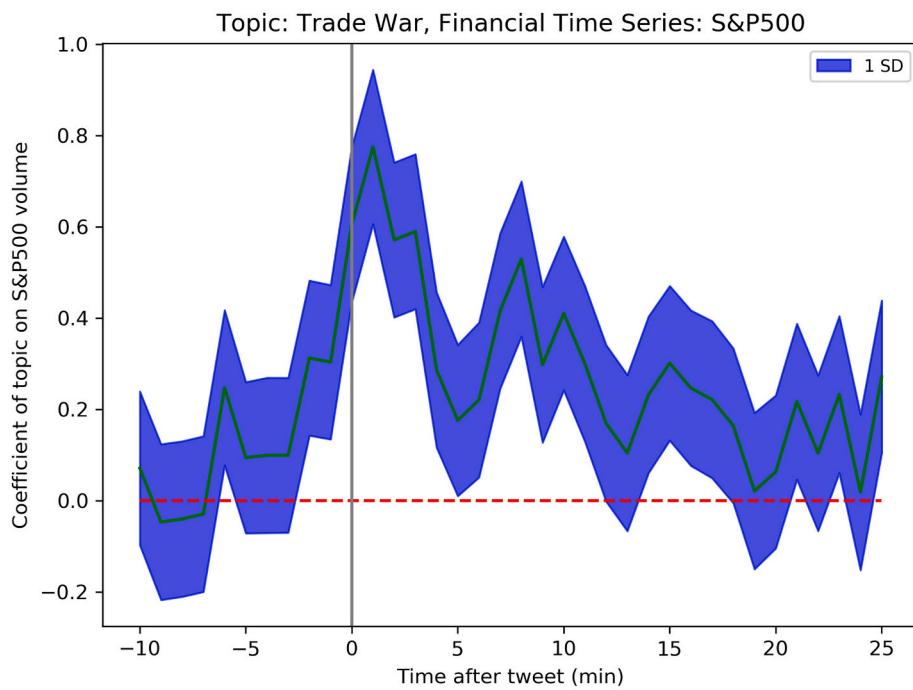
Table 14 shows the coefficients and the corresponding  $p$ -values for the different topics at a selection of time intervals within  $d \in [1; 120]$  on the S&P 500 index. Tables 15 and 16 show the regression results for abnormal (log) volume and volatility (as measured by VIX return), respectively. Additionally, we illustrate a selection of the most interesting findings in Figs. 6, 7 and 8. In these figures, we plot the coefficients on the topic “Trade war” for various time intervals ( $d$ ) together with one standard error band.

The impact of tweets with words “Trade war” on the S&P 500 index is, as we expected, negative and large, indicating that investors consider tweets from this topic to be bad news for the stock market. Interestingly, the topic “Making deals” has positive coefficients but is only significant at the  $d = 45$  interval. This may indicate that investors interpret these tweets to be good news for the financial markets acting in harmony with the negative and significant coefficients on the “Trade war” topic. Additionally, the “Border security” topic is also negative and significant. We think a likely explanation is that these tweets also tend to include statements related to cross-border trade and that some of the effects from this topic are shared with the “Trade war” topic. We include two examples of this phenomenon in Table 17.

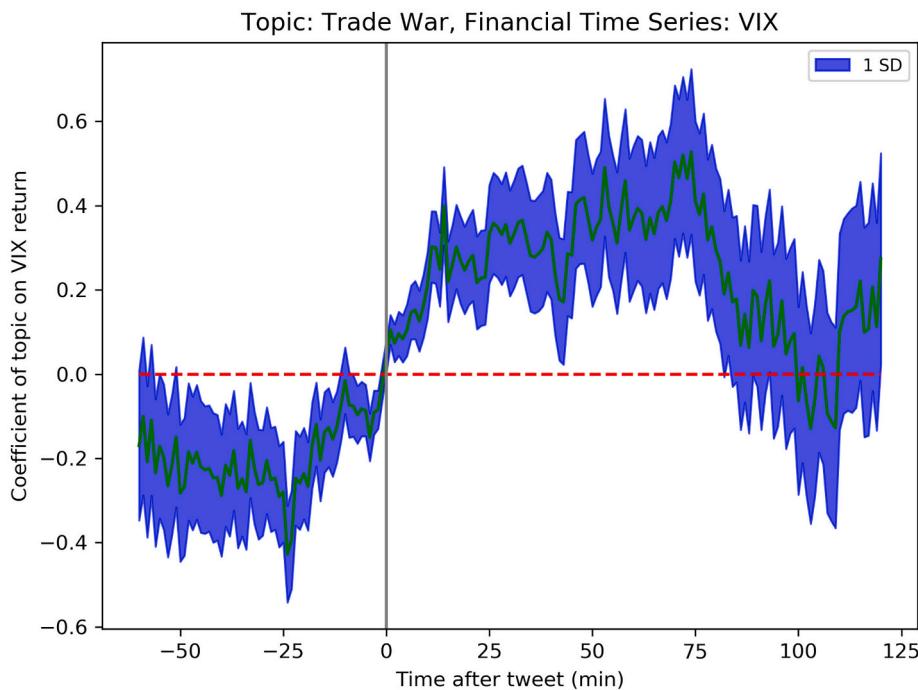
The coefficients on abnormal (log) volume are significant for several topics. As one might expect, the topics “Trade war” and “Border security” have large, positive coefficients across most time intervals. Interestingly, we also observe negative and significant coefficients on the topic “Bragging”, but we are unable to find a reasonable explanation for this phenomenon.



**Fig. 6.** Impact of the topic “Trade War” in Trump’s tweets on the S&P 500 return.



**Fig. 7.** Impact of the topic “Trade War” in Trump’s tweets on the S&P 500 abnormal volume.



**Fig. 8.** Impact of the topic “Trade War” in Trump’s tweets on the VIX futures.

**Table 17**  
Example of tweets containing both the topics “Border security” and “Trade war”.

| Date         | Tweet   | Main topic           |
|--------------|---|----------------------|
| Apr 7, 2019  | “....Mexico must apprehend all illegals and not let them make the long march up to the United States, or we will have no other choice than to Close the Border and/or institute Tariffs. Our Country is FULL!”  | Border security      |
| Jul 11, 2019 | Mexico is doing great at the Border, but China is letting us down in that they have not been buying the agricultural products from our great Farmers that they said they would. Hopefully they will start soon! | -26emBorder security |

**Table 18**  
Example of Trump twittering about same topic consecutively on Sep 4, 2019.

| Time     | Tweet   | Main topic |
|----------|---|------------|
| 13:44:02 | ...We can’t have a system where we run our entire economy for the benefit of other countries, which have long charged us big tariffs. Don’t keep ducking the reality. The U.S. has been subject to Tariff Terrorism for 50 years. (...) | Trade war  |
| 13:52:58 | “U.S. Winning Trade War With China In Dollars.” CNBC  | Trade war  |

When it comes to uncertainty, “Trade war” once again stands out as the topic with the clearest results. We also note that the topic “Making deals” has a significant negative short-term effect, along with “Political discussions” and “World leader meetings”. The fact that the topic named “Trade war” is distinctly more significant than the others might not come as a surprise, as we observe that both of the words “tariff” and “products” from the naïve approach also appear in this topic (see Fig. 1). The same results are also recognized in most of the other financial data

sets, and as a result, we choose to focus our discussion on this topic.

As Figs. 6–8 show, we generally observe that a (positive or negative) effect seems to start slightly before Trump has tweeted, as if there has been some kind of information leakage. This could be an explanation, but we find it unlikely. A more likely explanation is related to the fact that Trump often tweets about the same topic consecutively. An example is illustrated in Table 18. We only merge tweets that take place within the same minute. However, multiple tweets occurring within a matter of minutes will have a similar influence, as long as the tweet’s topics have enough in common.

Fig. 6 illustrates the S&P 500 return coefficient is negative and highly significant for the first two hours following the tweets. We also observe that there seems to be a “sweet spot”, around 75 min after a tweet is published where the results are the most significant. In Fig. 8, the VIX return coefficient follows a similar pattern but with the opposite sign. The hypothesis that “Trade War” tweets lead to more insecurity in financial markets is therefore supported by the results from the analysis of the VIX index. Fig. 7 shows that the volume increases significantly in the first couple of minutes directly following a “Trade War”-tweet publication. The increase in trading volume indicates that investors tend to disagree about what the tweets imply about the correct pricing of the assets. While some investors may put considerable emphasis on official statements from the President (net sellers), others may regard the tweets as noise. These investors may consider the link between the President’s attitudes towards a trade war and real-life implementation to be overestimated by financial markets (net buyers).

Given that the “Trade war” topic mostly refers to the (ongoing) disagreements between the US and China, we anticipate that the Hang Seng index, which is closely related to the Chinese economy, is also negatively affected by tweets regarding this topic. We have, therefore, conducted a similar analysis for the Hang Seng index, see Table 19 and Fig. 9. Although the effect is less significant than it is for the S&P 500, we still see the coefficient behave similarly, suggesting that investors also consider the tweets from Mr. Trump about the trade war to

**Table 19**

Regression results for the impact of tweets with various topics on the Hang Seng return.

|                             | Dependent variable: $Return_{t+d}$ |                      |                      |                     |                      |                      |                      |
|-----------------------------|------------------------------------|----------------------|----------------------|---------------------|----------------------|----------------------|----------------------|
|                             | (1 min)                            | (10 min)             | (20 min)             | (30 min)            | (45 min)             | (60 min)             | (120 min)            |
| <i>Constant</i>             | 0.0000<br>(0.230)                  | 0.0011***<br>(0.001) | 0.0021***<br>(0.002) | 0.0027**<br>(0.013) | 0.0047***<br>(0.007) | 0.0097***<br>(0.000) | 0.0163***<br>(0.001) |
| <i>WorldLeaderMeetings</i>  | 0.0053<br>(0.375)                  | 0.0070<br>(0.707)    | -0.0011<br>(0.965)   | 0.0172<br>(0.595)   | -0.0125<br>(0.750)   | -0.0220<br>(0.619)   | 0.0193<br>(0.766)    |
| <i>TVShows</i>              | 0.0013<br>(0.713)                  | 0.0028<br>(0.791)    | -0.0097<br>(0.510)   | -0.0200<br>(0.272)  | -0.0161<br>(0.471)   | -0.0337<br>(0.172)   | -0.0396<br>(0.242)   |
| <i>Corruption</i>           | -0.0043<br>(0.261)                 | -0.0152<br>(0.203)   | -0.0126<br>(0.451)   | -0.0086<br>(0.676)  | -0.0028<br>(0.911)   | -0.0060<br>(0.831)   | -0.0610<br>(0.127)   |
| <i>TradeWar</i>             | -0.0064<br>(0.113)                 | -0.0316**<br>(0.012) | -0.0329*<br>(0.062)  | -0.0375*<br>(0.081) | -0.0454*<br>(0.087)  | -0.0587**<br>(0.046) | -0.0253<br>(0.533)   |
| <i>Bragging</i>             | 0.0059<br>(0.129)                  | 0.0200*<br>(0.098)   | 0.0224<br>(0.187)    | 0.0310<br>(0.133)   | 0.0411<br>(0.108)    | 0.0333<br>(0.244)    | 0.0090<br>(0.820)    |
| <i>MakingDeals</i>          | -0.0003<br>(0.926)                 | 0.0008<br>(0.942)    | 0.0132<br>(0.418)    | -0.0036<br>(0.855)  | 0.0197<br>(0.416)    | -0.0006<br>(0.983)   | -0.0132<br>(0.732)   |
| <i>NorthKorea/States</i>    | 0.0068<br>(0.381)                  | 0.0125<br>(0.609)    | 0.0235<br>(0.488)    | 0.0127<br>(0.762)   | 0.0083<br>(0.874)    | 0.0106<br>(0.854)    | -0.0217<br>(0.782)   |
| <i>USMilitary</i>           | -0.0004<br>(0.886)                 | -0.0003<br>(0.978)   | -0.0269**<br>(0.042) | -0.0039<br>(0.812)  | 0.0009<br>(0.966)    | -0.0001<br>(0.997)   | 0.0391<br>(0.227)    |
| <i>Achievements</i>         | -0.0028<br>(0.374)                 | -0.0013<br>(0.899)   | -0.0001<br>(0.995)   | 0.0300*<br>(0.077)  | 0.0095<br>(0.654)    | -0.0318<br>(0.174)   | -0.0008<br>(0.981)   |
| <i>Compassion</i>           | -0.0020<br>(0.756)                 | 0.0192<br>(0.338)    | 0.0098<br>(0.730)    | 0.0020<br>(0.955)   | -0.0207<br>(0.635)   | -0.0247<br>(0.609)   | -0.0410<br>(0.578)   |
| <i>BorderSecurity</i>       | -0.0006<br>(0.801)                 | -0.0064<br>(0.396)   | -0.0197*<br>(0.063)  | -0.0186<br>(0.151)  | -0.0263<br>(0.101)   | -0.0271<br>(0.132)   | 0.0152<br>(0.549)    |
| <i>PoliticalDiscussions</i> | 0.0006<br>(0.864)                  | 0.0091<br>(0.401)    | 0.0039<br>(0.799)    | 0.0003<br>(0.987)   | -0.0086<br>(0.706)   | 0.0068<br>(0.788)    | -0.0138<br>(0.700)   |
| <i>Undefined</i>            | -0.0008<br>(0.674)                 | -0.0039<br>(0.541)   | 0.0007<br>(0.936)    | 0.0142<br>(0.204)   | 0.0326**<br>(0.023)  | 0.0380**<br>(0.022)  | -0.0017<br>(0.948)   |
| <i>BorderWall/Board</i>     | 0.0067<br>(0.350)                  | 0.0126<br>(0.566)    | 0.0064<br>(0.838)    | 0.0302<br>(0.430)   | 0.0466<br>(0.324)    | 0.0749<br>(0.166)    | 0.0644<br>(0.390)    |
| <i>Announcements</i>        | 0.0064<br>(0.292)                  | -0.0153<br>(0.417)   | 0.0052<br>(0.841)    | -0.0036<br>(0.910)  | -0.0401<br>(0.307)   | -0.0550<br>(0.210)   | -0.0385<br>(0.534)   |
| <i>FakeNews</i>             | 0.0017<br>(0.525)                  | 0.0022<br>(0.796)    | 0.0010<br>(0.935)    | 0.0018<br>(0.900)   | 0.0095<br>(0.590)    | -0.0005<br>(0.980)   | -0.0166<br>(0.549)   |
| <i>RussianCollusion</i>     | -0.0003<br>(0.927)                 | 0.0016<br>(0.853)    | -0.0020<br>(0.870)   | -0.0129<br>(0.377)  | -0.0285<br>(0.113)   | -0.0256<br>(0.202)   | 0.0147<br>(0.602)    |
| <i>Employment</i>           | 0.0016<br>(0.721)                  | 0.0002<br>(0.988)    | 0.0171<br>(0.374)    | 0.0143<br>(0.544)   | 0.0315<br>(0.282)    | 0.0215<br>(0.510)    | 0.0114<br>(0.801)    |
| <i>IllegalImmigrants</i>    | 0.0001<br>(0.987)                  | -0.0056<br>(0.664)   | -0.0307*<br>(0.086)  | -0.0330<br>(0.136)  | -0.0237<br>(0.387)   | -0.0364<br>(0.237)   | -0.0848**<br>(0.043) |
| <i>Presidents</i>           | -0.0015<br>(0.776)                 | 0.0087<br>(0.580)    | 0.0006<br>(0.978)    | 0.0044<br>(0.871)   | -0.0057<br>(0.864)   | -0.0266<br>(0.472)   | -0.0490<br>(0.353)   |
| Observations                | 559,787                            | 53,147               | 25,315               | 15,914              | 10,752               | 7449                 | 4622                 |

Note: \* $p<0.1$ ; \*\* $p<0.05$ ; \*\*\* $p<0.01$ .

negatively affect the Chinese stock market.

We also examine how Trump tweeting about a trade war affects the traditional safe-haven, gold [5]. The results are reported in Table 20, and a more detailed view about the impact of the “Trade war” topic in Trump’s tweets is provided in Fig. 10. This, interestingly, shows that gold prices do, in general, increase after Trump tweets about the topic “Trade war”, albeit with moderate significance. This change indicates that gold becomes a relatively more attractive investment when Trump’s “Trade war” tweets impose insecurity on the financial markets.

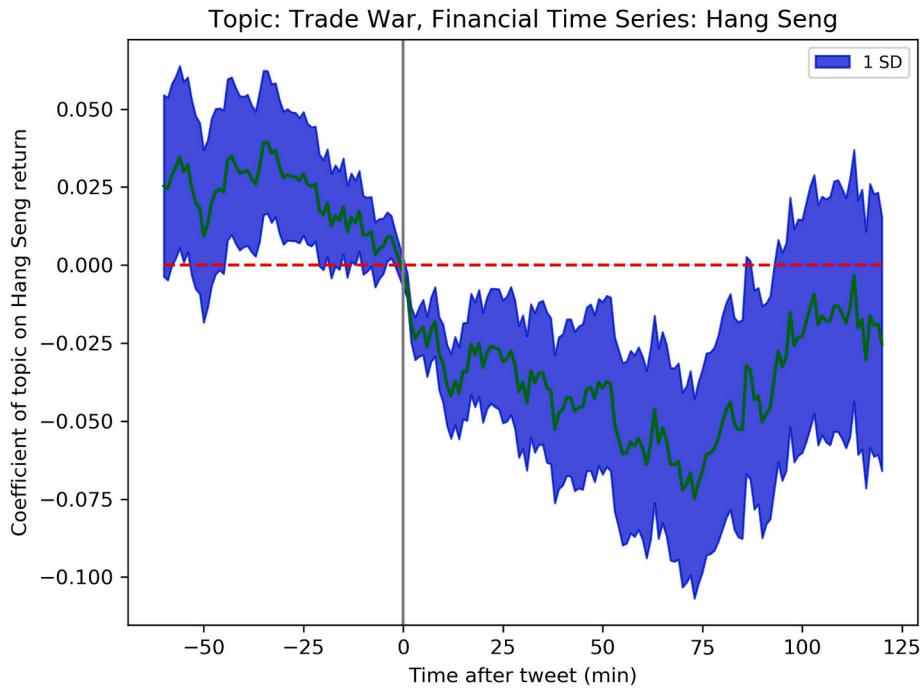
#### 4.3.1. Trading strategy

To test some of our findings, we evaluate a basic trading strategy on the S&P 500 index. We consider a large, institutional investor capable of continuously monitoring Trump’s Twitter feed, and is additionally able to adjust his or her position within a negligible time delay after a tweet triggers a certain criterion.

We choose a trading strategy that involves being long in the S&P 500 index, but immediately entering an offsetting short position on the S&P 500 index the minute after a trigger tweet is published. In reality, this

position can be taken almost instantaneously, but we choose to be somewhat conservative, as we only have observations for every minute in the data. The trigger criterion we use is that the tweet has a likelihood of more than 10% of belonging to the “Trade war” topic. We keep this position for 75 min, which is precisely the sweet spot we have identified in our analysis, and that can be observed in Fig. 6. Transaction costs are disregarded, as we assume that the large investor is already trading with high frequency and is able to implement the strategy by only making adjustments to his or her regular series of trades. We compare this portfolio to a basic buy-and-hold strategy on the S&P 500, as well as a pure shorting strategy that only enters short positions for a period of 75 min after each trigger tweet. To illustrate the strategy, Fig. 11 shows how the strategy would play out on a real example from August 1, 2019.

We include evaluation conducted on both the original data set used elsewhere in this paper (described in Section 2) and on a new and disjoint out-of-sample data set from the period between September 19, 2019 and December 5, 2019 (see Table 21). The analysis of the out-of-sample data reveals whether or not results are likely to be valid also outside the analyzed data.



**Fig. 9.** Impact of the topic “Trade War” in Trump’s tweets on the Hang Seng return.

The in-sample data contains 1,188 tweets that trigger the short criterion. Fig. 12 shows the cumulative return on the different trading strategies. Despite the fact that the S&P 500 has a 25% annualized return, we note that having short positions right after “Trade War” tweets seems to be a profitable strategy. The combined strategy of offsetting the long position after trigger tweets is even more promising. This strategy offers an annualized return of 34% compared to 25% for the buy-and-hold strategy, despite keeping the volatility slightly lower (Table 22). The Sharpe ratio<sup>5</sup> of our portfolio during the presidency period is 1.75, compared to 1.21 on the buy-and-hold strategy. Graphically, we observe in Fig. 12 that the shorting limits some of the losses in periods with large, negative returns, such as during the last quarter of 2018.

Fig. 13 shows the cumulative portfolio returns for the out-of-sample period. This period contains 180 tweets that trigger the short criterion. We note that the pattern is the same for the training sample. The hedged portfolio achieves an annualized return of 21%, compared to only 18% for the buy-and-hold strategy. Also, here, the hedging strategy has slightly lower volatility than a buy-and-hold strategy. The resulting Sharpe ratio is 1.71 for the hedging strategy, compared to 1.38 for the buy-and-hold strategy.

## 5. Conclusions

For the first time in history, the president of the United States, one of the most influential leaders in the world, frequently posts his opinions on Twitter about various topics, such as the ongoing negotiations regarding the trade war with China. We study how tweets from

President Trump affect financial markets, utilizing high-frequency (minute-by-minute) financial data, combined with a data set containing over 8000 of Mr. Trump’s tweets.

We start our analysis by evaluation of the impact of Mr. Trump’s tweets in general, irrespective of the actual content of the tweet. We find that the US stock market tends to decline the first 30 min following his publishing of a tweet and that trading volume and volatility are significantly higher after Trump has tweeted.

Next, we classify tweets depending on whether they contain a specific word. We find that tweets containing the words “products” and “tariff” have a negative impact on the stock market, i.e. these tweets are followed by decline in the market, increased trading volume and increased uncertainty (level of VIX futures).

Finally, we use Latent Dirichlet Allocation as a topic extraction technique, which assigns each tweet a degree of affiliation to a set of topics without any human input or interpretation. We analyze the short-term impact of each topic on financial markets. We find that tweets affiliated with the topics “Trade war” and “Border Security” are followed by negative returns on the S&P 500 index, increased volatility and increased trading volume. Furthermore, we find a significant decrease in the Hang Seng index, and a significant increase in the gold price after these tweets were published. This is consistent with previous results, as tweets which imply possible restrictions in international trade are often negative news for affected countries, whereas gold is safe haven and often appreciates in uncertain periods.

To illustrate the economic significance of the topic analysis, we implement a simple trading strategy of holding the S&P 500 index, except for 75-min periods following the President Trump’s tweets related to the “Trade war” topic. In other words, the investor holds the S&P 500 index and then sells it whenever a tweet related to the “Trade

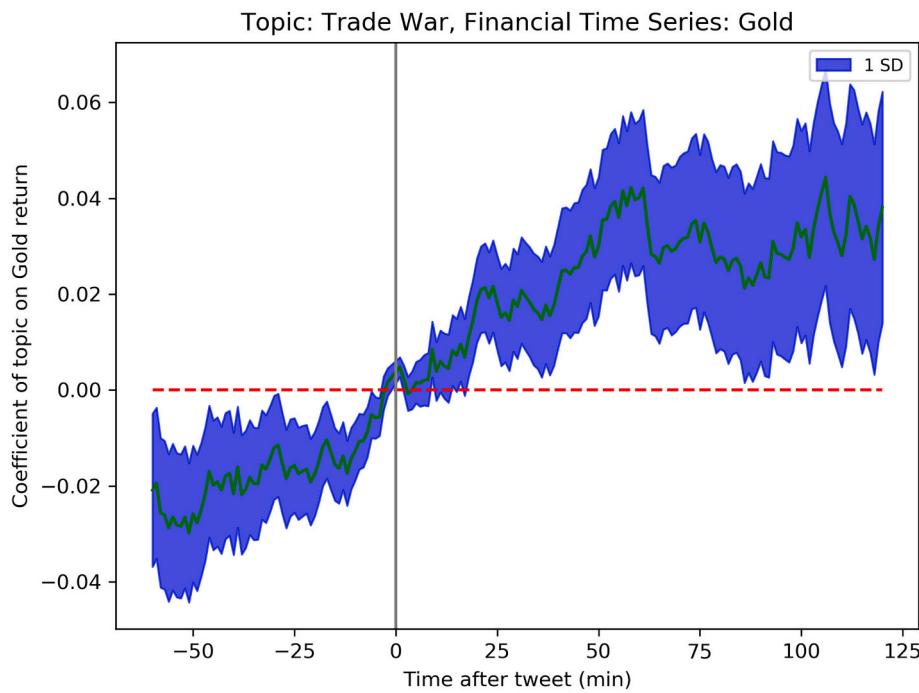
<sup>5</sup> We assume an annual risk-free rate of 3% when calculating the Sharpe ratio

**Table 20**

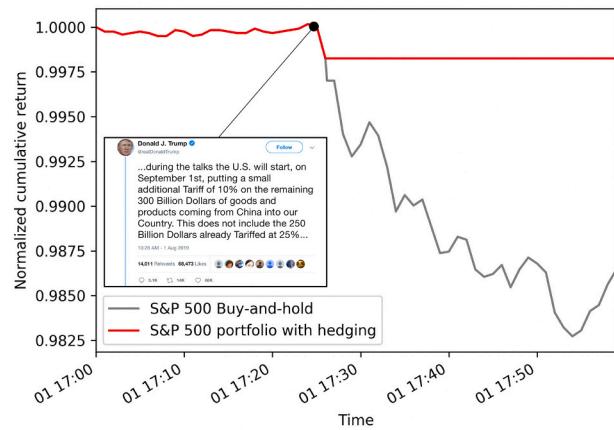
Regression results for the impact of tweets with various topics on the Gold return.

|                             | Dependent variable: $Return_{t+d}$ |                     |                      |                       |                      |                       |                       |
|-----------------------------|------------------------------------|---------------------|----------------------|-----------------------|----------------------|-----------------------|-----------------------|
|                             | (1 min)                            | (10 min)            | (20 min)             | (30 min)              | (45 min)             | (60 min)              | (120 min)             |
| <i>Constant</i>             | 0.0000<br>(0.431)                  | 0.0000<br>(0.804)   | 0.0000<br>(0.876)    | 0.0003<br>(0.550)     | -0.0001<br>(0.892)   | 0.0006<br>(0.591)     | -0.0002<br>(0.938)    |
| <i>WorldLeaderMeetings</i>  | -0.0044<br>(0.125)                 | -0.0065<br>(0.454)  | -0.0217*<br>(0.079)  | -0.0142<br>(0.356)    | -0.0272<br>(0.158)   | -0.0447*<br>(0.052)   | -0.0822**<br>(0.017)  |
| <i>TVShows</i>              | 0.0002<br>(0.887)                  | -0.0001<br>(0.979)  | 0.0054<br>(0.460)    | 0.0022<br>(0.807)     | -0.0037<br>(0.743)   | -0.0081<br>(0.543)    | -0.0183<br>(0.359)    |
| <i>Corruption</i>           | -0.0008<br>(0.681)                 | 0.0010<br>(0.866)   | -0.0054<br>(0.517)   | -0.0197*<br>(0.054)   | -0.0108<br>(0.398)   | -0.0241<br>(0.112)    | 0.0183<br>(0.419)     |
| <i>TradeWar</i>             | 0.0048**<br>(0.020)                | 0.0039<br>(0.523)   | 0.0186**<br>(0.034)  | 0.0174<br>(0.110)     | 0.0256*<br>(0.060)   | 0.0401**<br>(0.013)   | 0.0381<br>(0.115)     |
| <i>Bragging</i>             | -0.0017<br>(0.397)                 | -0.0085<br>(0.152)  | -0.0132<br>(0.123)   | -0.0166<br>(0.115)    | -0.0120<br>(0.365)   | -0.0184<br>(0.241)    | 0.0035<br>(0.879)     |
| <i>MakingDeals</i>          | -0.0020<br>(0.297)                 | -0.0038<br>(0.506)  | -0.0072<br>(0.380)   | -0.0045<br>(0.661)    | -0.0267**<br>(0.037) | -0.0393***<br>(0.010) | -0.0255<br>(0.261)    |
| <i>NorthKorea/States</i>    | -0.0071*<br>(0.069)                | 0.0028<br>(0.809)   | -0.0124<br>(0.458)   | -0.0241<br>(0.245)    | 0.0050<br>(0.847)    | -0.0135<br>(0.658)    | -0.0532<br>(0.247)    |
| <i>USMilitary</i>           | -0.0013<br>(0.364)                 | -0.0040<br>(0.351)  | -0.0157**<br>(0.012) | -0.0224***<br>(0.004) | -0.0117<br>(0.231)   | -0.0138<br>(0.233)    | 0.0020<br>(0.908)     |
| <i>Achievements</i>         | 0.0037**<br>(0.019)                | 0.0089*<br>(0.061)  | -0.0002<br>(0.972)   | -0.0009<br>(0.911)    | -0.0063<br>(0.547)   | -0.0035<br>(0.777)    | -0.0067<br>(0.723)    |
| <i>Compassion</i>           | 0.0021<br>(0.441)                  | 0.0064<br>(0.431)   | 0.0025<br>(0.833)    | -0.0134<br>(0.357)    | -0.0090<br>(0.622)   | -0.0001<br>(0.997)    | 0.0372<br>(0.250)     |
| <i>BorderSecurity</i>       | 0.0004<br>(0.729)                  | -0.0009<br>(0.800)  | 0.0106**<br>(0.047)  | 0.0135**<br>(0.041)   | 0.0151*<br>(0.068)   | 0.0221**<br>(0.024)   | 0.0193<br>(0.190)     |
| <i>PoliticalDiscussions</i> | -0.0006<br>(0.749)                 | -0.0036<br>(0.500)  | 0.0221***<br>(0.004) | 0.0318***<br>(0.001)  | 0.0322***<br>(0.007) | 0.0414***<br>(0.003)  | 0.0211<br>(0.318)     |
| <i>Undefined</i>            | -0.0000<br>(0.976)                 | -0.0026<br>(0.300)  | -0.0036<br>(0.313)   | -0.0063<br>(0.157)    | -0.0112**<br>(0.045) | -0.0138**<br>(0.040)  | -0.0290***<br>(0.005) |
| <i>BorderWall/Board</i>     | -0.0028<br>(0.358)                 | 0.0091<br>(0.318)   | 0.0217*<br>(0.099)   | 0.0399**<br>(0.014)   | 0.0144<br>(0.478)    | 0.0029<br>(0.905)     | 0.0077<br>(0.834)     |
| <i>Announcements</i>        | 0.0028<br>(0.260)                  | -0.0002<br>(0.981)  | 0.0003<br>(0.980)    | 0.0125<br>(0.348)     | 0.0034<br>(0.841)    | 0.0166<br>(0.409)     | -0.0058<br>(0.842)    |
| <i>FakeNews</i>             | 0.0003<br>(0.823)                  | -0.0003<br>(0.952)  | 0.0013<br>(0.834)    | 0.0054<br>(0.475)     | 0.0133<br>(0.159)    | 0.0211*<br>(0.059)    | 0.0085<br>(0.610)     |
| <i>RussianCollusion</i>     | 0.0004<br>(0.805)                  | -0.0001<br>(0.985)  | 0.0033<br>(0.606)    | 0.0038<br>(0.631)     | 0.0027<br>(0.782)    | 0.0133<br>(0.246)     | 0.0222<br>(0.201)     |
| <i>Employment</i>           | 0.0049**<br>(0.021)                | 0.0022<br>(0.727)   | 0.0040<br>(0.661)    | -0.0012<br>(0.917)    | 0.0035<br>(0.802)    | 0.0071<br>(0.671)     | 0.0309<br>(0.214)     |
| <i>IllegalImmigrants</i>    | -0.0038*<br>(0.078)                | -0.0112*<br>(0.083) | -0.0138<br>(0.135)   | -0.0192*<br>(0.093)   | -0.0222<br>(0.119)   | -0.0241<br>(0.154)    | -0.0327<br>(0.193)    |
| <i>Presidents</i>           | 0.0001<br>(0.974)                  | 0.0063<br>(0.401)   | -0.0190*<br>(0.080)  | -0.0139<br>(0.301)    | -0.0117<br>(0.487)   | -0.0174<br>(0.381)    | 0.0052<br>(0.861)     |
| Observations                | 991,103                            | 95,928              | 47,313               | 31,376                | 20,840               | 16,006                | 9165                  |

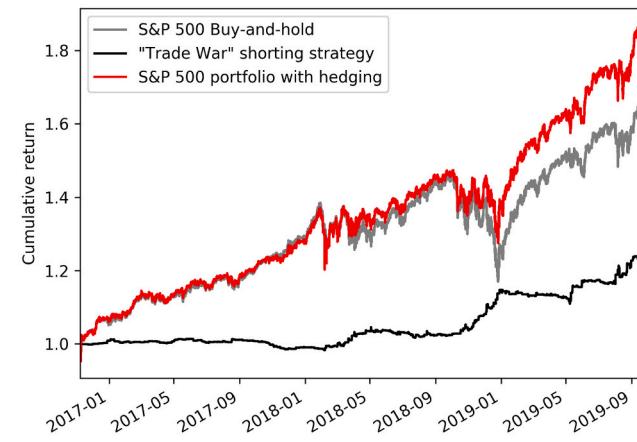
Note: \*p&lt;0.1; \*\*p&lt;0.05; \*\*\*p&lt;0.01.



**Fig. 10.** Impact of the topic “Trade War” in Trump’s tweets on the Gold return. (For interpretation of the references to colour in this figure legend, the reader is referred to the web version of this article.)



**Fig. 11.** Illustration of how the hedging strategy plays out with a real example on August 1, 2019.



**Fig. 12.** Simulating trading on training sample data set.

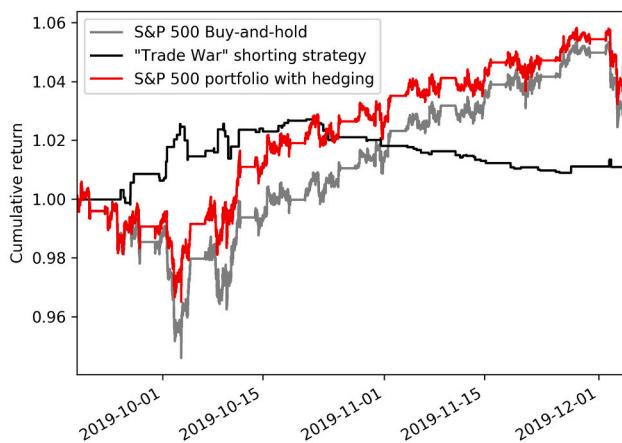
**Table 21**  
Sample data comparison.

| Sample        | No. of Tweets | No of Obs. |
|---------------|---------------|------------|
| In-sample     | 8686          | 993,843    |
| Out-of-Sample | 1665          | 74,883     |

“war” topic is published, but then the investor buys it back 75 min later. We evaluate this strategy and find that it successfully beats a buy-and-hold portfolio in terms of both higher return and lower volatility. Since this trading strategy is very simple, it is likely that more sophisticated forecasting techniques, such as artificial neural networks, would perform even better.

**Table 22**  
Comparison of the trading strategies in the training and test sample. Values are annualized.

|                                | Standard Dev | Avg return | Sharpe ratio |
|--------------------------------|--------------|------------|--------------|
| <b>Training sample</b>         |              |            |              |
| S&P 500 Buy-and-hold           | 0.1793       | 0.2466     | 1.2085       |
| “Trade War” shorting strategy  | 0.0463       | 0.0830     | 1.1443       |
| S&P 500 portfolio with hedging | 0.1792       | 0.3428     | 1.7459       |
| <b>Test sample</b>             |              |            |              |
| S&P 500 Buy-and-hold           | 0.1114       | 0.1832     | 1.3754       |
| “Trade War” shorting strategy  | 0.0436       | 0.0520     | 0.5037       |
| S&P 500 portfolio with hedging | 0.1062       | 0.2112     | 1.7065       |



**Fig. 13.** Simulating trading on out-of-sample data set.

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