

\* If we had recall the visit  
made to Phillips it will  
be remembered that the decision  
to employ us was finalised  
in the one building whereas  
in our case we are adopting  
the Burroughs method & Head  
Office approval which can only  
be as good as the lines  
of communication and the  
availability of the reviewed.

### Equipment.

Considerable difficulty has been  
encountered ~~now~~ in this respect.  
We are currently running a  
week behind schedule which is  
the direct result of a continually  
changing policy.

To some <sup>minor</sup> extent this was ~~caused~~  
~~caused by~~ changing floors in the  
John Chambers Building

However the very substantial  
cost saving as a result of this  
move more than offsets the  
resultant delay.

Equipment necessary to set up a  
training facility did not start  
arriving until Friday 28<sup>th</sup> Oct. and  
at the time of writing it is  
still not all here.

It is worthy of note at this  
point that no experience or  
even familiarity in conversion

30 80701½

35 P1202½

15 90701½

round and sharp.

more often than not the  
edges of the petals are  
sharp and pointed.

~~EXT 83.~~

60-



procedures will have been gained ~~by~~ by the visitors prior to commencing the first training course.

It is assumed that the first shipment of machines will be new consignment stock and this being the case it will be a full conversion job.

It is anticipated that it will take a day for the new men to settle down however in view of the almost impossible task of having everything ready for Monday morning the new employees will have to help with the preparation of the training room.

In summary for someone who is used to planning tomorrow's work today and completing 95% of any preparation necessary at least one week in advance of the due date the present situation is intolerable in fact a better mood would be ridiculous.

7<sup>th</sup> May 1966.

The lunch tables and chairs arrived to-day two weeks late. The table legs were packed separately and had to be screwed to the table top.

Vincent &

Hockey & Skating

50lb bag.

Bolland 45 = 315

2600.

1650.

610. 17.4.

3480

9340

£1000 = £45 per year.

Max-mates

£18-17-2.

Friday 25<sup>th</sup> Nov

Conversion parts for series P were exhausted on Tuesday 22<sup>nd</sup> Nov and the remainder of this week has been spent on tidying up and studying series P200 & P300 on an individual basis.

Inadequate number of machines for a class of 9 people is a problem.

Abbotsford was finally reserved today for the balance of the carpentry and painting work 3 weeks after submitting the quotes.

Yesterday we received two £6000 one £5000 and one £1000 to commence Series F training on Monday.

Only one stand was received not one of the machines was complete and only one us operative