

# Complete

# **Financial Statements** in IFRS

**September 30, 2020** 























## Report on review of consolidated financial statements

To the Board of Directors and Stockholders Itaú Unibanco Holding S.A.

#### Introduction

We have reviewed the accompanying consolidated balance sheet of Itaú Unibanco Holding S.A. and its subsidiaries ("Company") as at September 30, 2020 and the related consolidated statements of income and comprehensive income for the quarter and nine-month period then ended, and the consolidated statements of changes in stockholders' equity and cash flows for the nine-month period then ended, and a summary of significant accounting policies and other explanatory notes.

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Accounting Standard (IAS) 34 - "Interim Financial Reporting" issued by the International Accounting Standards Board (IASB). Our responsibility is to express a conclusion on these consolidated financial statements based on our review.

# Scope of review

We conducted our review in accordance with Brazilian and International Standards on Reviews of Interim Financial Information (NBC TR 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" and ISRE 2410 - "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", respectively). A review of financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Brazilian and International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated financial statements referred to above do not present fairly, in all material respects, the financial position of Itaú Unibanco Holding S.A. and its subsidiaries as at September 30, 2020, and the consolidated financial performance for the quarter and nine-month period then ended, and its consolidated cash flows for the nine-month period then ended, in accordance with IAS 34.

#### Other matters

# Statement of added value

The consolidated financial statements referred to above include consolidated statement of added value for the nine-month period ended at September 30, 2020. This statement is the responsibility of the Company's management and is presented as supplementary information. This statement has been subjected to review procedures performed together with the review of the consolidated financial statements for the purpose concluding whether they are reconciled with the consolidated financial statements and accounting records, as applicable, and if their form and content are in accordance with the criteria defined in the accounting standard CPC 09 - "Statement of Value Added". Based on our review, nothing has come to our attention that causes us to believe that this consolidated statement of added value has not been properly prepared, in all material respects, in accordance with the criteria established in this accounting standard, and that it is consistent with the consolidated financial statements taken as a whole.

03

São Paulo, November 3, 2020

PricewaterhouseCoopers Auditores Independentes CRC 2SP000160/O-5

Emerson Laerte da Silva Contador CRC 1SP171089/O-3

# **Management Report 9M20**

#### Dear reader.

The first nine months of 2020 were marked by many challenges and, throughout this period, we focused on supporting our clients, employees and Brazilian society as a whole.

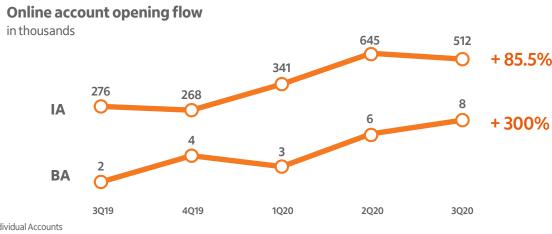
Since March, when the pandemic began, Brazil has experienced a significant reduction in its economic activity as a result of isolation and social distancing measures. The Brazilian economy is currently experiencing a gradual recovery, as well as the resumption of the fiscal and tax reforms and the opening up of the economy.

Our governance and risk structure enabled our preparations for weathering the crisis. We remained focused on our clients' satisfaction by maintaining the standards of services, primarily during this important transition. In addition, we have adapted and resumed the growth of the business.

Currently, we have 56,100 employees working in home offices, representing a total of 97% of employees from our central administration, call centers and digital branches operating remotely. Additionally, from the 36,199 employees working on our branches — who remain supported by safety procedures and equipment — a total of 13,788 have already worked from home at least once, reaching 38%.

As a recognition on how we have responded to the crisis towards society, employees and customers, we have received an important award. For the first time, our brand was considered the most valuable in the country in 2020, according to the Brandz Brazil ranking prepared by research and consulting company Kantar, in partnership with the WPP group. This award adds to that of Interbrand, which has ranked us the most valuable brand in Brazil for over 10 years, and that of Folha Top of Mind, thereby positioning us at the top of the country's three main rankings.

With the need for social distancing, our digital channels continue to show high growth rates. In the third quarter of 2020, 512 thousand individual accounts and 8 thousand business accounts were opened via digital channels, a growth of 85.5% and 300%, respectively, over the same period of the previous year.



IA = Individual Accounts BA = Business Accounts

Even during a crisis scenario, we have remained focused on structural projects, such as the bank's digital transformation process. Our investments in technology<sup>1</sup> increased 39% over the nine months of 2019.

The bank's digital transformation continues to evolve based on increased investments in technology, on decentralized governance of these resources – which allows the business areas greater autonomy – and on the expansion of the "community" work model. As an example, since 2019, in addition to hiring professionals specialized in technology, we acquired ZUP, a benchmark company in digital transformation, which has boosted our systems development.

<sup>1.</sup> Based on hours of development.

 $<sup>2. \, \</sup>text{Multidisciplinary groups with professionals from different areas and specialties working together with a common objective.} \\$ 

# To offer more investment options that encourage sustainable practices, we launched a new ESG fund.

Itaú Asset Management launched in September the "Itaú Momento ESG" Fund, an actively managed variable income fund with a process for analyzing and selecting companies that includes aspects of sustainability, aiming for long-term returns. This is yet another demonstration of the tradition of Itaú Asset Management in the constant search for responsible investment practices, which today incorporates ESG aspects when evaluating more than 95% of the R\$ 741 billion of assets under management.

# As of October of this year, customers holding investments with Itaú Personnalité, regardless of the amount, saw their accumulated points produce higher returns on jupp, our new shopping and benefits platform.

The points can be used to reduce the monthly amount of the card invoice or for purchases on the iupp marketplace. Also, a greater number of people are now exempted for the annual fee on premium cards. Exemption from annual fees on the Visa Infinite and Mastercard Black cards is now available to customers with investments starting at R\$ 250 thousand.



# **Pix**: a new way for making payments and transfers quickly and easily.

Like the traditional DOCs and TEDs, beginning in November we will be providing Pix, the Central Bank's new instant payments system. The tool enables money to be transferred instantly to any institution on any day of the week or public holiday, at no cost to individual clients. There is no need to inform all banking data: all it takes is the Pix key that enables identification of the user's account (personal/corporate tax number, e-mail or cellphone). The solution can also be accessed using iti, which aims to democratize access to financial services, regardless of current accounts. Since October 2020, our customers have been able to link their accounts to be part of Pix by registering their keys on our digital channels. This means they can enjoy the Itaú security level when using the new transfer modality.

# Remaining focused on innovation, we launched the "iPhone para Sempre" (iPhone Forever) program in which customers with the bank's cards can easily purchase a new model of the device.

The program allows our cardholders to acquire an iPhone using the bank's apps. The initiative provides for an extended installment plan and, after 21 months, they have the option of changing the phone or returning it.

# The continuous search for positive impact actions is part of our role and of the legacy we wish to leave to the nation.

In the previous quarter we announced a partnership with Bradesco and Santander to create the Amazon Plan with the purpose of promoting the sustainable development of the region and protecting the forest. In October 2020, with the same institutions, we joined the Brazil Climate, Forest and Farming Coalition which is focused on implementing actions to foster a new economic development model based on the low-carbon economy and, in this manner, address the challenges of climate change and enable real progress on the climate and livestock farming agenda in Brazil.

Additionally, the year 2020 marks the tenth edition of our "Leia para uma Criança" (Read to a Child) program which has distributed more than 57 million physical books for free since 2010, with 26 titles published. The initiative aims to encourage reading to children, in addition to reiterating the importance of this activity not only for literacy, but for creating bonds and the development of the children. The traditional free distribution of physical books began on October 1st. Orders can be placed through the site www.euleioparaumacrianca.com.br, and anyone can join, whether or not they are an Itaú customer. 3.6 million books are expected to be distributed. The works also have versions accessible in Braille and with enlarged fonts.

Creating value is to obtain financial results that exceed the cost of capital to remunerate our shareholders and other stakeholders through ethical and responsible relations based on trust and transparency and focused on the sustainability of the business.

We present below the key indicators comprising our results:

In R\$ billion	9M20	9M19	Variation
Income Information			
Operating Revenues 1,2	82.8	86.8	- 4.6%
Net Interest Income <sup>2</sup>	49.9	53.7	- 7.1%
Banking Services Fees and Insurance <sup>3</sup>	31.5	31.6	0.0%
Expected Loss from Financial Assets and Claims	(21.7)	(11.8)	84.1%
General and Administrative Expenses	(53.1)	(46.8)	13.5%
Net Income	6.9	19.1	- 64.0%
Net Income Attributable to Controlling Shareholders	9.9	18.4	- 46.2%
Recurring Return on Annualized Average Equity⁴	12.8%	21.4%	- 860 bps

	September 30, 2020	September 30, 2019	Variation
Balance Sheet Information			
Total Assets	1,998	1,614	23.8%
Total Loan Portfolio 5	850.2	706.6	20.3%
Tier I Capital	12.4%	14.1%	- 170 bps

	9M20	9M19	Variation
Shares			
Weighted Average Number of Outstanding Shares - in millions	9,759	9,739	0.2%
Net Income per Share - Basic - R\$	1.02	1.89	- 46.0%

	September 30, 2020	September 30, 2019	Variation
Outros			
Branches	4,432	4,704	-5.8%
Physical and Client Service Branches (CSBs)	4,236	4,508	-6.0%
Digital Branches	196	196	0.0%
Employees <sup>6</sup> - in thousands	96.9	96.8	0.2%
Brazil	84.2	83.5	0.9%
Abroad	12.7	13.2	-4.2%

(1) Operating Revenues are the sum of (i) Interest Income and similar income of financial assets at amortized cost and at fair value through other comprehensive income; (ii) Interest, similar income and dividend of financial assets at fair value through profit or loss; (iii) Interest and Similar Expenses, (iv) Adjustments to Fair Value of Financial Assets and Liabilities; (v) Foreign exchange results and exchange variations in foreign transactions (vi) Revenues from banking services (vii) Income from insurance and private pension operations before claim and selling expenses (viii) Other income. For better comparability, the adjustment of the hedge tax effects on foreign investments was applied; (2) The sum of (i) Revenue from Interest and Earnings from Financial Assets at Amortized Cost and Fair Value through Other Comprehensive Income, (iii) Revenue from Interest, Earnings and Dividends on Financial Assets at Fair Value through Income, (iii) Interest and Similar Expenses, (iv) Adjustment to Fair Value of Financial Assets and Liabilities and (v) Result from Exchange Operations and Exchange Rate Variation on Overseas Transactions; (3) The sum on the Revenues from Services and Revenues from Insurance, Pension Plans and Savings Bonds, before Claims and Sales Expenses, net of reinsurance. For better comparability, the adjustment of the hedge tax effects on foreign investments was applied; (4) The return is calculated by dividing the Net Income Attributable to Controlling Shareholders by the Average Equity. The quotient of this division was multiplied by the number of periods in the year to arrive at the annual ratio; (5) Portfolio of Loans with Financial Guarantees Provided and Private Securities; (6) In March 2020, we temporarily suspended cause dismissals, among the different initiatives taken in the context of the COVID-19 crisis. In September, all people management activities, including hiring, promotions and dismissals, were resumed.

# **Results & Capital Management**

The percentages of increase or decrease in this section refer to the comparison between the first nine months of 2020 in relation to the same period of 2019, unless otherwise indicated.

In the first nine months of 2020, our Net Income Attributable to Controlling Shareholders reached R\$9.9 billion, down by 46.2% compared to the same period in the previous year. The Recurring Return on Annualized Average Equity was 12.8%. We highlight the 20.3% growth of total credit portfolio. The growth of the portfolios in the main segments was:

- 3.0% for private individuals;
- 36.7% in very small, small and middle market companies in Brazil;
- 24.7% in large companies in Brazil;
- 29.8% in our Latin America operations, affected primarily by exchange rate variation;

Compared to the first nine months of 2019, the credit origination in Brazil grew 34.4%, namely:

- 8.0% for individuals;
- 31.6% for very small, small and middle market companies; and
- 56.8% for large companies.

In the case of individuals, vehicle loans grew by 19.4% year-on-year. We wish to highlight the adaptation of our business model in the segment, given that the industry experienced a decline in sales in the early months of the year, reflecting both the reduction in demand and the decline in production by the automotive manufacturers. We have detected a growing demand in the used vehicle segment, given the shortfall in offerings in the new vehicle segment. As a result, we have achieved our record invoicing in the last ten years, and we ended the quarter in second place in vehicle financing among the banks.

Our real estate credit portfolio for private individuals grew by 12.0% year-on-year. In this segment, we had record production in July, August and September. In the nine-month period, growth in production was 42.1% over the same period of the previous year. This result was supported by our ground-breaking development of a low-interest platform and the launch of new products and timely solutions appropriate for economic scenario and our clients' needs

# **New client-focused solutions**

# **Credit for acquiring property:**

## **Real Estate Credit**

Fixed interest rate for the duration of the contract.

- Rates of **TR+6.9% p.a.**
- Financing for up to 90% of the property value.
- Client knows what rate they will pay during the life of the contract. We are working with the government on joint actions to expand the offering of solutions for our clients and society.

# **Credit using property:**

#### **Property-collateralized credit**

Personal credit for those with their own (paid off) property looking for more attractive conditions.

- Rates start at TR+0.94% p.m.
- Offerings for clients of the  $\mbox{\bf entire}$   $\mbox{\bf retail}$   $\mbox{\bf network.}$
- Up to **10 years** to pay.

# NEW

# Real Estate Credit at Savings Account Interest Rates

An innovative facility where the interest rate is equal to the savings account rate.

- Rates start at **5.39% p.a.** (fixed rate of 3.99% p.a. + return on Savings account).
- **Installments ~20% smaller** on account of the economic scenario.
- Ceiling limit on the rate ensures security for our customers.

# TEN

## **Financed Property Guarantee Credit**

New credit option for clients whose property is financed, with lower interest rates and longer repayment terms.

- Same rates as for Real Estate financing.
- Amount of the credit can include the residual balance.
- Enables portability with cashback.

Such was the acceptance of the new products that we achieved market leadership among private banks in granting real estate credit in the third guarter of 2020.

We are working with the government on joint actions to expand the offering of solutions for our clients and for society.

In the very small and small company segment, we disbursed R\$ 3.9 billion to around 47 thousand companies under the National Support Program for Very Small and Small Companies (local acronym, Pronampe). In addition to the Pronampe program, the bank is also working with the Investment Guarantee Fund (FGI BNDES) within the scope of the Emergency Program for Access to Credit intended for very small, small and middle market companies with gross annual operating revenue of up to R\$300 million, self-employed truck drivers that use the financing to purchase capital goods essential to their business, and Individual Entrepreneurs and Individual Businessmen. This program has already distributed R\$ 12.6 billion to more than 11 thousand companies.

Portfolio growth notwithstanding, we suffered a reduction of 7:1% in the net interest income on account of the lower spreads on credit products, changes in the regulations on interest rates on overdraft accounts, and the adverse impact of the reduction in the interest rate on our own working capital and liabilities margin. We also had an increase in our financial expenses, mainly due to exchange rate variation.

Revenues from services and insurance remained stable during the year. This can be attributed to the following increases:

- 19.9% in fund management because of the increase of 10.8% in the balance of assets under administration and higher performance fees. In addition, worthy of note is the balance of assets raised on our open platform, which totaled R\$288.8 billion, growth of 14.3% in comparison with the same period of the previous year; and
  - 40.0% in financial economic advisory and brokerage resulting from greater activity in the capital markets.

Expected Loss from Financial Assets and Claims increased by 84.1% mainly with loan operations due to the change in the macroeconomic scenario and the financial perspectives of individuals and companies as of the second half of March 2020, captured by our expected loss provisioning model, impacting the provision for loan losses.

Our general and administrative expenses decreased by 3.3% in the nine months of 2020, compared to the same period as of 2019, disregarding the effect of non-recurring expenses, such as the goodwill and intangible assets impairment recorded by Itaú Corpbanca; the donation made to Program Todos pela Saúde and, also, the Voluntary Severance Program offered in the second half of 2019.

We highlight our continued focus in efficiency, in this context, the events that impacted positively our expenses, such as the closure of physical branches. This initiative led to reduced fixed costs, lower employee profit sharing expenses and lower expenses related to data processing and telecommunications. This result was partially offset by higher personnel expenses, due to the effects of the negotiation of the collective wage agreement in September.

Another highlight of the first nine months of 2020 was the increase in funding. Our funding from clients rose by 55.9% in relation to September of 2019, primarily because of growth in the following segments:

- 72.6% in term deposits;
- 55.4% in demand deposits; and
- 23.0% in savings deposits.

These growth figures reflect the positive flow of resources as of the second half of March 2020.

# **Acquisition of interest in the Fintech Quanto**

We acquired preferred shares of the Fintech Quanto, a pioneer in open banking in Brazil. Our holding, approved in July by the Central Bank of Brazil, reinforces our agenda of innovation and customer focus, given the relevant changes in Brazil's financial system.

# Diversifying our investments is important for the liquidity of our assets and reflects our greater involvement in the Brazilian capital markets.

In September, we reached the important milestone of 500 thousand shareholders, growth of 108% since the end of December of 2019. This means that our investor base has more than doubled in 2020 in relation to December 2019, demonstrating that diversification of investments has gained a foothold among Brazilians in a scenario of low interest rates.



We appreciate the trust of our half-a-million investors. This milestone strengthens our commitment, more than ever, to continue creating value in a sound and efficient manner.

# We are the first IR site in Brazil with podcasts intended for shareholders.

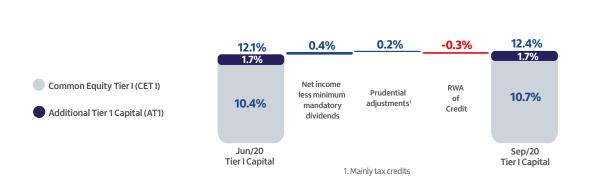
Our podcasts include a range of options in content and format, so that our listeners remain updated on new developments within the universe of economics, investment and technology.



The Tier 1 Capital Ratio measures the ratio of the bank's capital to the risk level of its assets. Maintaining adequate levels aims to protect the institution in case of severe events.

By managing our capital we aim to optimize how we invest our shareholders' resources while ensuring the bank's solidness. We present below the main events that affected our ratio in the third quarter of 2020:

**Tier I Capital Ratio** 

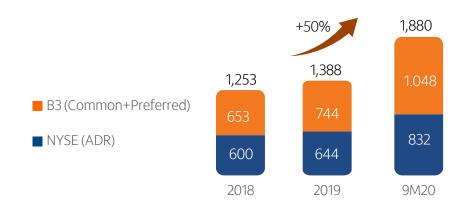


On September 30, 2020, our Tier 1 Capital Ratio stood at 12.4%, 415 bps above the minimum regulatory level with capital buffers (8.25%). Our Tier 1 Capital consists of 10.7% of Core Capital and 1.7% of Additional Tier 1 Capital.

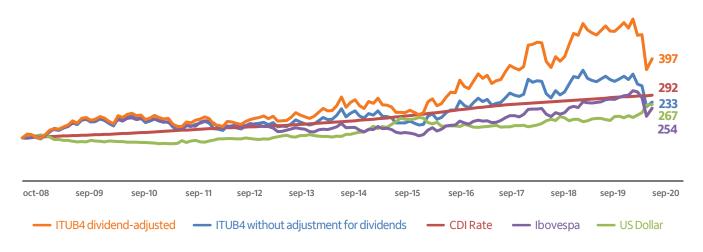
# The following graph shows the financial volume traded daily with our shares, which have a relevant participation in market indices in Brazil and abroad.

Our shares continue to enjoy high liquidity in trading, both in Brazil and in the United States, with an increase of 50% in the average daily trading volume since 2018.

# Average Daily Trading Volume of the Shares of Itaú Unibanco (R\$ millions)



Additionally, our shares end the period quoted at R\$22.50 (ITUB4 - preferred shares) and R\$21.38 (ITUB3 - common shares). We present below the evolution of R\$100 invested on the date prior to the merger announcement - 10/31/2008 until 09/30/2020.



The Public Meeting with Analysts and the Disclosure of Results will be held on November 4, 2020.

# **Acknowledgements**

Our sincere thanks to our employees who, in the face of the current crisis, have answered the call and committed themselves to keeping our operations functioning, enabling us to continue producing solid results and our thanks to our customers and shareholders for their understanding, interest and trust, which spur us on to always do our best.

(Approved at the Meeting of the Board of Directors on November 3, 2020).

# Independent Auditor - CVM Instruction No. 381

# **Procedures Adopted by the Company**

Our operating policy, including subsidiaries, when contracting non-external audit-related services from our independent auditors, is based on applicable regulations and internationally accepted principles that protect the independence of the auditors. These principles state that: (a) the auditors must not audit their own work, (b) the auditors must not hold managerial positions at their clients, and (c) the auditors must not promote their clients' interests.

In the period from January to September 2020, we did not contract from the independent auditors and their related parties, non-external audit-related services in an amount exceeding 5% of the total fees for external audit services.

In accordance with CVM Instruction No. 381, we list below the other services provided and the dates on which they were contracted:

- January 23, February 06 and 12 review of the calculations and tax settlement and compliance with tax regulations;
- May 27 use of technical materials.

# Justification of the Independent Auditors – PricewaterhouseCoopers

The non-external audit-related services described above does not affect either the independence or the objectivity in conducting external audit examinations at Itaú Unibanco and its subsidiaries. The policy for providing Itaú Unibanco with non-external audit-related services is based on principles that protect the independent auditor's independence, all of which were observed in providing that services, including their approval by the Audit Committee.

# **Accounting Practices Adapted in Brazil (BRGAAP)**

We are disclosing the full accounting statements in accordance with the accounting practices adopted in Brazil (BRGAAP) on the same date as this publication, as per Official Circular CVM/SEP/01/13. The Management's Report and the Full Accounting Statements of Itaú Holding S.A. and of its subsidiaries for the period January to September 2020 abide by the rules established by the National Monetary Council (CMN), in accordance with the international financing reporting standards approved by the International Accounting Standards Board (IASB).

As of January 1, 2018, the new accounting standard, IFRS 9, on financial instruments came into force. The standard shows significant modifications to classification and measurement, impairment and booking of hedges. One of the key points refers to how to deal with losses incurred. With the advent of IFRS 9, they will be treated as expected, instead of incurred, as previously.

The information in both the Management Report and the Complete Financial Statements of Itaú Unibanco Holding S.A. presented in this material are available on the Itaú Unibanco Investor Relations (IR) website.at: www.itau.com.br/relacoes-com-investidores> Menu > Results Center > Results.



# ITAÚ UNIBANCO HOLDING S.A.

# **Consolidated Balance Sheet**

(In millions of Reais)

Assets	Note	09/30/2020	12/31/2019
Cash		47,069	30,367
Financial Assets		1,822,045	1,501,481
At Amortized Cost		1,336,037	1,101,892
Compulsory deposits in the Central Bank of Brazil		87,954	91,248
Interbank deposits	4	61,918	34,583
Securities purchased under agreements to resell	4	319,049	198,428
Securities	9	132,231	133,119
Loan and lease operations	10	692,508	585,791
Other financial assets	18a	89,079	94,752
(-) Provision for Expected Loss	4, 9 and 10	(46,702)	(36,029)
At Fair Value Through Other Comprehensive Income		93,691	76,660
Securities	8	93,691	76,660
At Fair Value Through Profit or Loss		392,317	322,929
Securities	5	316,175	281,075
Derivatives	6 and 7	76,142	41,854
Investments in associates and joint ventures	11	15,576	15,097
Fixed assets, net	13	6,842	7,166
Goodwill and Intangible assets, net	14	17,275	19,719
Tax assets		72,471	48,960
Income tax and social contribution - to be offset		4,692	1,644
Income tax and social contribution - deferred	24b	62,455	38,914
Other		5,324	8,402
Other assets	18a	17,006	14,691
Total assets		1,998,284	1,637,481

# ITAU UNIBANCO HOLDING S.A.

# **Consolidated Balance Sheet**

(In millions of Reais)

Liabilities and stockholders' equity	Note	09/30/2020	12/31/2019
Financial Liabilities		1,564,688	1,211,999
At Amortized Cost	_	1,480,989	1,159,830
Deposits	 15	765,019	507,060
Securities sold under repurchase agreements	17a	303,554	256,583
Interbank market funds	17b	165,781	174,862
Institutional market funds	17c	141,688	104,244
Other financial liabilities	 18b	104,947	117,081
At Fair Value Through Profit or Loss	_	79,018	48,029
Derivatives	6 and 7	78,876	47,828
Structured notes	16	142	201
Provision for Expected Loss	10	4,681	4,140
Loan Commitments	_	3,557	3,303
Financial Guarantees		1,124	837
Provision for insurance and private pensions	27c	216,338	218,334
Provisions		19,788	21,454
Tax liabilities	24c	6,643	7,891
Income tax and social contribution - current	_	3,861	3,997
Income tax and social contribution - deferred	24b	388	1,058
Other	_	2,394	2,836
Other liabilities	 18b	42,899	28,338
Total liabilities	_	1,850,356	1,488,016
Capital	 19a	97,148	97,148
Treasury shares	 19a	(907)	(1,274)
Additional paid-in capital	19c	2,192	2,175
Appropriated reserves	19c	11,740	12,948
Unappropriated reserves	19c	28,510	29,878
Other comprehensive income	_	(2,858)	(3,950)
Total stockholders' equity attributed to the owners of the parent company	_	135,825	136,925
Non-controlling interests	19d	12,103	12,540
Total stockholders' equity	_	147,928	149,465
Total liabilities and stockholders' equity		1.998.284	1,637,481

ITAÚ UNIBANCO HOLDING S.A.
Consolidated Statement of Income
Periods ended
(In millions of Reais, except for number of shares and earnings per share information)

	Note	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Operating Revenues		25,819	26,634	63,267	83,683
Interest and similar income of financial assets at amortized cost and at fair value through other comprehensive income	21a	26,072	32,221	89,180	89,600
Interest, similar income and dividend of financial assets at fair value through profit or loss		2,308	5,242	7,647	17,762
Interest and similar expenses	21b	(11,832)	(22,883)	(62,919)	(61,967)
Adjustments to Fair Value of Financial Assets and Liabilities	21c	(1,258)	(276)	(7,020)	2,952
Foreign exchange results and exchange variations in foreign transactions		(830)	787	3,461	2,246
Commissions and Banking Fees	22	9,666	9,802	28,392	28,362
Income from insurance and private pension operations before claim and selling					
expenses		1,096	1,139	3,178	3,205
Revenues from insurance premiuns and private pensions		3,582	5,137	10,832	14,099
Change in provision for insurance and private pension		(2,486)	(3,998)	(7,654)	(10,894)
Other income		597	602	1,348	1,523
Expected Loss from Financial Assets and Claims		(5,671)	(4,608)	(21,770)	(11,827)
Expected Loss with Loan Operations and Lease Operations	10c	(4,781)	(4,538)	(19,870)	(11,849)
Expected Loss with Other Financial Asset, net		(527)	269	(886)	988
(Expenses) Recovery of claims		(363)	(339)	(1,014)	(966)
Operating Revenues Net of Expected Losses from Financial Assets and Claims		20,148	22,026	41,497	71,856
Other operating income (expenses)		(15,287)	(17,731)	(50,158)	(48,432)
General and administrative expenses	23	(14,025)	(16,489)	(47,216)	(44,001)
Tax expenses		(1,632)	(1,558)	(3,916)	(5,324)
Share of profit or (loss) in associates and joint ventures	11	370	316	974	893
Net income / (loss) before income tax and social contribution		4,861	4,295	(8,661)	23,424
Current income tax and social contribution	24a	(2,154)	(3,691)	(8,762)	(7,788)
Deferred income tax and social contribution	24a	2,392	4,901	24,297	3,462
Net income / (loss)		5,099	5,505	6,874	19,098
Net income attributable to owners of the parent company	25	4,732	5,165	9,914	18,439
Net income / (loss) attributable to non-controlling interests	19d	367	340	(3,040)	659
Earnings per share - basic	25			, , ,	
Common		0.49	0.53	1.02	1.89
Preferred		0.49	0.53	1.02	1.89
Earnings per share - diluted	25				
Common		0.48	0.53	1.01	1.89
Preferred		0.48	0.53	1.01	1.89
Weighted average number of outstanding shares - basic	25				
Common		4,958,290,359	4,958,290,359	4,958,290,359	4,958,290,359
Preferred		4,804,166,251	4,785,705,852	4,800,376,702	4,780,285,648
Weighted average number of outstanding shares - diluted	25				
Common		4,958,290,359	4,958,290,359	4,958,290,359	4,958,290,359
Preferred		4,850,418,664	4,846,886,334	4,833,530,654	4,822,570,952

ITAÚ UNIBANCO HOLDING S.A. Consolidated Statement of Comprehensive Income

Periods ended (In millions of Reais)

	Note	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Net income / (loss)		5,099	5,505	6,874	19,098
Financial assets at fair value through other comprehensive income		35	(157)	(484)	510
Change in fair value		(37)	88	(80)	1,602
Tax effect		74	(189)	78	(766)
(Gains) / losses transferred to income statement	21c	(3)	(93)	(876)	(544)
Tax effect		1	37	394	218
Hedge		(403)	(739)	(4,002)	(865)
Cash flow hedge	7	272	93	634	(171)
Change in fair value		540	156	1,212	(290)
Tax effect		(268)	(63)	(578)	119
Hedge of net investment in foreign operation	7	(675)	(832)	(4,636)	(694)
Change in fair value		(1,336)	(1,338)	(8,713)	(1,106)
Tax effect		661	506	4,077	412
Remeasurements of liabilities for post-employment benefits (*)		2	56	32	(77)
Remeasurements	26	5	56	57	(116)
Tax effect		(3)	-	(25)	39
Foreign exchange variation in foreign investments		796	739	5,546	416
Total other comprehensive income		430	(101)	1,092	(16)
Total comprehensive income		5,529	5,404	7,966	19,082
Comprehensive income attributable to non-controlling interests		367	340	(3,040)	659
Comprehensive income attributable to the owners of the parent company		5,162	5,064	11,006	18,423

(\*) Amounts that will not be subsequently reclassified to income.

The accompanying notes are an integral part of these consolidated financial statements

#### ITAÚ UNIBANCO HOLDING S.A.

Consolidated Statement of Changes in Stockholders' Equity (Notes 19 and 20) Periods ended September 30, 2020 and 2019

(In millions of Reais)

Attributed to owners of the parent company													
	-						Other comprehensive income			Total Tatal			
	Capital	Treasury shares	Additional paid-in capital	Appropriated reserves	Unappropriated reserves	Retained earnings	Financial Assets at Fair Value Through Other Comprehensive Income (1)	of liabilities of post-	Conversion adjustments of foreign investments	Gains and losses – hedge <sup>(2)</sup>	Total stockholders' equity – owners of the parent company	Total stockholders' equity – non- controlling interests	Total
Balance at 01/01/2019	97,148	(1,820)	2,120	13,480	29,666	-	(1,110)	(989)	3,806	(5,519)	136,782	13,684	150,466
Transactions with owners	-	513	(75)	-	-	-		-	-	-	438	362	800
Treasury shares	-	513	350			-			-	-	863	-	863
Result of delivery of treasury shares	-	513	350		-	-			-	-	863	-	863
Recognition of share-based payment plans		-	(425)		-	-			-	-	(425)	-	(425)
(Increase) / Reduction of interest of controlling stockholders (Note 2.4a I and 3)	-	-	-		-	-	-	-	-	-	-	362	362
Dividends		-	-	2,066	-	(11,048)	-	-	-	-	(8,982)	(223)	(9,205)
Dividends / Interest on capital paid in 2019 – declared after 12/31/2018		-	-	(17,500)	-			-	-	-	(17,500)		(17,500)
Unclaimed dividends		-	-		-	40		-		-	40	-	40
Other (3)					179						179		179
Total comprehensive income		_	_	_		18.439	510	(77)	416	(865)	18.423	659	19.082
Net income	_ :		-		-	18,439			410	(003)	18,439	659	19,002
Other comprehensive income for the period	_	_	_	_		10,400	510		416	(865)	(16)	-	(16)
·	_						310	(11)	410	(003)	(10)		(10)
Appropriations:	_			922	_	(922)							
Legal reserve	_ `		-	6,521		(6,509)				-	•		-
Statutory reserve  Balance at 09/30/2019	- 07.440		2.045	5,489							400 000		440.000
	97,148	(1,307)				-	(000)	. , ,	4,222	. , ,	129,380	14,482	143,862
Change in the period	-	513	(75)	(7,991)		-	0.0	(77)	416	(865)	(7,402)	798	(6,604)
Balance at 01/01/2020	97,148	(1,274)	2,175	12,948	29,878	-	700	(1,339)	2,224	(5,535)	136,925	12,540	149,465
Transactions with owners		367	17	•	•	-	•	•	-	-	384	3,078	3,462
Treasury shares		367	200	-	-	-	•	•	-	-	567	-	567
Result of delivery of treasury shares		367	200		-	-		-	-	-	567	-	567
Recognition of share-based payment plans		-	(183)		-	-		-	-	-	(183)	-	(183)
(Increase) / Reduction of interest of controlling stockholders (Note 2.4a I and 3)		-	-		-	-		-	-	-	-	3,078	3,078
Dividends	-	-	-		-	(2,251)		-	-	-	(2,251)	(475)	(2,726)
Interest on capital	-	-	-		-	(517)	-	-	-	-	(517)	-	(517)
Dividends / Interest on capital paid in 2020 – declared after 12/31/2019	-	-	-	(9,811)	-	-			-	-	(9,811)	-	(9,811)
Unclaimed dividends and Interest on capital		-	-		-	47	·		-	-	47	-	47
Other (3)		-	-		42				-		42	-	42
Total comprehensive income	-		-			9,914	(484)	32	5,546	(4,002)	11,006	(3,040)	7,966
Net income		-	-			9,914				-	9,914	(3,040)	6,874
Other comprehensive income for the period		-	-				(484)	32	5,546	(4,002)	1,092	-	1,092
Appropriations:							( )	-	.,	( //	/		
Legal reserve				566		(566)							_
Statutory reserve			-	8,037		(6,627)				_		_	_
Balance at 09/30/2020	97,148	(907)	2.192	11,740		(3,321)	216	(1,307)	7,770	(9,537)	135,825	12.103	147,928
Change in the period	57,140	367	17	(1,208)			(484)		5,546		(1,100)	(437)	(1,537)

<sup>(1)</sup> Includes the share in other comprehensive income of investments in associates and joint ventures related to financial assets at fair value through other comprehensive income.

<sup>(2)</sup> Includes cash flow hedge and hedge of net investment in foreign operation.

<sup>(3)</sup> Includes Argentina's hyperinflation adjustment.

Net accord polyment is not elincome:  Share-based polyment is a fundamental acests through Polit or Loss and Derivatives Adjastments to law value or financial acests through Polit or Loss and Derivatives Adjastments is bair value or financial acests through Polit or Loss and Derivatives Expected Loss from Financial Acests and Claims Income from interest and foreign exchange variation from operations with subordinated debt Provision for insurance and private persistion Deprecation and mortization Expenses from update / Charges on the provision for civil, labor, tax and logal obligations Expenses from update / Charges and elicipations Reversus from update / Charges and elicipations Reversus from update / Charges and elicipations Reversus from update / Charges and elicipations Income from barbar in the en income of associates and joint ventures and other investments Income from harm in the en income of associates and joint ventures and other investments Income from harm in the entire of infancial acests of a fair value through other comprehensive income Income from interest and fixed assests of a fair value through other Comprehensive income Income from interest and fixed assests of a fair value through other Comprehensive income Income from interest and fixed assests Infancial assests and inabilities (Gain) loss on asked investments and fixed assests of a fair value through other Change in assets and inabilities (Income from interest and fixed assests of a fair value through other Change in assets and inabilities (Income from interest and fixed assests of a fair value through profit or loss Derivatives (assets/ liabilities)  Deposite invalue from a series of a fair value through profit or loss  Derivatives (assets/ liabilities)  Derivatives (assets/ liabilities)  Derivatives (assets/ liabilities)  Derivativ		Note	01/01 to 09/30/2020	01/01 to 09/30/2019
Adjustments to net income: Share-based payment Adjustments to fair value of financial assets through Profit or Loss and Derivatives Effects of Changes in exchange rates on cash and cash equivalents Espected Loss from Financial Assets and Claims Depreciation in examinate and private persision Depreciation and amortization Espense from update / changes on the provision for civil, labor, tax and legal obligations Provision for civil, flator, tax and legal obligations Income from share in the reli income of associates and joint ventures and obtentive extended to the comprehensive income Income from share and foreign exchange variation of financial assets at fair value through other comprehensive income Income from share and design exchange variation of financial assets at minorized cost Income from share and design exchange variation of financial assets at transition of financial assets at fair value through profit or loss Other Change in assets and liabilities Increase) (Forecase in lassets) Interbank deposits Derivatives (passets) (financial assets) Interbank deposits Derivatives (passets) (financial assets) Deposits received under sourch			,	41,817
Share-based payment: Adjustments to fair value of financial assets through Profit or Loss and Derivatives Effects of changes in exchange rates on cash and cash equivalents Expected Loss from Financial assets and Claims Provision for insurance and private person Deprocision and amortization Expected Loss from update / changes on the provision for civil, abort, as and legal obligations Provision for insurance and private person Deprocision for insurance and private person Expected Loss from update / changes on the provision for civil, abort, as and legal obligations Provision for civil, abort, as and legal obligations Reversus from update / changes on deports in quataratee Provision for civil, abort, as and legal obligations Reversus from update / changes on deports in quataratee Income Insurance and private person Income Insurance assets - At fair value through other comprehensive income Income Insurance assets - At fair value through other comprehensive income Income Insurance assets - At fair value through other comprehensive income Income Insurance and Insurance		_		19,098
Adjustments to fair value of Ineracial assests through Profit or Loss and Derivatives Expected Loss from Friendol Assests and Claims Expected Loss from Friendol Assests and Claims Depreciation and amortization Expense from update of charges on the provision for operations with subordinated debt Expense from update of charges on the provision for civil, labor, tax and legal obligations Provision for civil, labor, tax and legal obligations Provision for civil, labor, tax and legal obligations Reversal from update of charges on the provision for civil, labor, tax and legal obligations Income from share in the net income of associates and joint ventures and other investments Income from share in the net income of associates and joint ventures and other investments Income from share in the net income of associates and joint ventures and other investments Income from interest and foreign exchange variation of financial assets at fair value through other comprehensive income Income Income Income and office and offi		_	•	22,719
Effects of changes in exchange raise on cash and cash equivalents   2,1770   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270   11.8522   1.270		-	, ,	(270) 534
Income from interest and roreign exchange variation from operations with subordinated debt Provision for insurance and private pension Depreciation and amortization Expense from update / Change on the provision for civil, labor, tax and legal obligations Provision for civil, factor, tax and legal obligations Income from share in the net income of associates and pinit ventures and other investments Income from Finnoical assets. A flar value through other comprehensive income Income from interest and foreign exchange variation of financial assets at flar value through other comprehensive income Income from interest and foreign exchange variation of financial assets at an ordined cost Income from interest and foreign exchange variation of financial assets at an ordined cost Income from interest and foreign exchange variation of financial assets at an ordined cost Income from interest and foreign exchange variation of financial assets at an ordined cost Income from interest and foreign exchange variation of financial assets at an ordined cost Income from interest and foreign exchange variation of financial assets Interbank deposits Interbank deposit	, , <u> </u>	-		(1,215)
Provision for insurance and private pension   13 and 14   2,744   2,6   2,6   2,744   2,744			21,770	11,827
Depreciation and amortization   13 and 14   2,744   2,66   2,56			,	5,305
Expense from update / charges on the provision for civil, labor, tax and legal obligations Provision for civil, labor, tax and legal obligations Revenue from update / charges on deposits in guarantee Deferred taxos (excluding height at reflects) Income from share in the net income of associates and joint ventures and other investments Lincome from share in the net income of associates and joint ventures and other investments Lincome from share in the net income of associates and joint ventures and other investments Lincome from share in the net income of associates and joint ventures Lincome from historia and social comprehensive income Lincome from Instruct and foreign exchange variation of financial assets at flav value through other comprehensive income Lincome from Instructs and foreign exchange variation of financial assets at flav value through other comprehensive income Lincome from Instructs and ording exchange variation of financial assets at monitized cost Lincome from Instructs and ording exchange variation of financial assets at monitized cost Lincome from Instructs and foreign exchange variation of financial assets at monitized cost Lincome from Instructs and ording exchange variation of financial assets at monitized cost Lincome from Instructs and Control Lincome from Instructs Lincome		12 and 14		10,894
Provision for forlyli, blobor, tax and legal obligations   2.358   2.55	·	_ 13 and 14	,	783
Revenue from update/ charges on deposits in guarantee Deferred taxes (excluding heigh tax effects) Deferred taxes (excluding heigh tax effects) Income from Financial assets A flar value through other comprehensive income Income from Financial assets A flar value through other comprehensive income Income from Financial assets A flar value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive income Income from Interest and foreign exchange variation of financial assets at an value through other comprehensive in assets Interest (Interest) Interest (Inte		-		2,583
Deferred taxes (excluding hedge tax effects)   1.6		-		(394)
Income from Financial assets - At fair value through other comprehensive income   Caption increase and original exchange variation of financial assets at at raviate through other comprehensive income   Caption increase and original exchange variation of financial assets at amortized cost   Caption   Cap		24b	(4,740)	3,135
Income from interest and foreign exchange variation of financial assets at fair value through other comprehensive income income from Interest and foreign exchange variation of financial assets at amonized cost (20,71) (7.8) (633) (1.8			,	(893)
Comprehensive income   (20,711)   (7,8     Comprehensive income   (9,224)   (3,2     (Gain) loss on sale of investments and fixed assets   (9,224)   (3,2     (Gain) loss on sale of investments and fixed assets   (18,3   (1,4,33)		21c	(876)	(544)
Capan   Jose   San   Capan			(00.744)	(7.000)
Clairy loss on sale of investments and fixed assets   23	·	_	, , ,	(7,800)
Change in assets and liabilities  (Increases) / decrease in assets  (Increase) / decrease in asset in		-	* * * *	(139)
Change in assets and liabilities   14,633 (33.4 (Increase) / decrease in assets   (285,521) (61.8 (61.8 (185,521) (61.8 (185	,		, ,	(390)
(Increase) / decrease in assets   (28,521)   (61,8		_ 23	· · · · · · · · · · · · · · · · · · ·	, ,
Interbank deposits   (23,778)   (4,	-	-	•	
Securities purchased under agreements to resell   3,294   7.0		_	• • •	(61,827) (451)
Compulsory deposits with the Central Bank of Brazil  Loan operations  (16,636)  Derivatives (assests / liabilities)  Financial assests designated at fair value through profit or loss  Other financial assests  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (3,243)  (5,945)  (7,4)  Other tax assests  (18,634)  (12,1)  (10-crease) / increase in liabilities  Deposits  Deposits  Deposits  Deposits  Deposits received under securities repurchase agreements  (46,971)  Funds from instrahank markets  (9,081)  Colher financial liabilities  (12,134)  Financial liabilities  (14,134)  Financial liabilities  (14,134)  Colher financial liabilities  (14,134)  Financial liabilities  (14,134)  Colher liabilities  (15,144)  Colher liabilities  (14,14)  Co		_	, , ,	8,576
Derivatives (assets / iabilities)   G3,243   2.5		-		7,015
Financial assets designated at fair value through profit or loss   5,945   7,4	Loan operations		(116,636)	(53,809)
Other financial assets	Derivatives (assets / liabilities)		(3,243)	2,514
Other tax assets	Financial assets designated at fair value through profit or loss		(35,572)	(6,436)
Other assets   (18,634)   (12,1     (Decrease) / Increase in liabilities   301,154   22,3     Deposits   257,959   27,4     Deposits received under securities repurchase agreements   46,971   (49,4     Funds from institutional markets   (9,081)   27,1     Funds from institutional markets   (9,081)   27,1     Funds from institutional markets   (12,134)   4,9     Financial liabilities at fair value throught profit or loss   (12,134)   4,9     Financial liabilities at fair value throught profit or loss   (10,684)   7,9     Financial liabilities at fair value throught profit or loss   (10,684)   7,9     Financial liabilities at fair value throught profit or loss   (10,684)   (492)   (9,684)   (10,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)   (9,684)   (492)	Other financial assets		5,945	(7,453)
Decrease  / Increase in liabilities   223   257,959   27.4	Other tax assets		30	411
Deposits received under securities repurchase agreements	Other assets	_	(18,634)	(12,194)
Deposits received under securities repurchase agreements	(Decrease) / increase in liabilities	_	301,154	22,368
Funds from interbank markets   9,081   22,1	· ,	-	·	27,414
Funds from institutional markets			,	(49,476)
Other financial liabilities         (12,134)         4,9           Financial liabilities at lair value throught profit or loss         9         10,064         7           Provisions         (941)         6         7           Tax liabilities         (492)         (9         0         0         0         11,812         14,32         14,812         14,32         14,33         22,21         14,612         14,33         22,2         1         25,010         11,3         32         2,3         3         22,2         1         13         322         1         1         18         1         3         32.2         1         1         1,3         3         32.2         1         1         1,0         1,1         3         3         32.2         1         1         1,0         1,1         3         1,1		_		27,111
Financial liabilities at fair value throught profit or loss   Provision for insurance and private pension   (10,664)   7   (		-		2,061
Provision for insurance and private pension   (10,664)   7		-	• • • •	12
Provisions   (492) (9   Cax		-		790
Other liabilities         14,812         14,31         (5,247)         (4,5           Payment of income tax and social contribution         65,247)         (4,5           Net cash from / (used in) operating activities         64,636         2,3           Dividends / Interest on capital received from investments in associates and joint ventures         428         4           Cash upon sale of innancial assets - At fair value through other comprehensive income         13         322         1           Cash upon sale of fixed assets         13         322         1           Mutual rescission of intangible assets agreements         (Purchase) of financial assets at fair value through other comprehensive income         (23,552)         (8,9           (Purchase) of investments in associates and joint ventures         13         10,419         (13,1           (Purchase) of investments in associates and joint ventures         13         (10,419         (13,1           (Purchase) of investments in associates and joint ventures         13         (10,419         (13,1           (Purchase) of investments in associates and joint ventures         13         (10,419         (13,1           (Purchase) of investments in associates and joint ventures         13         (10,419         (13,1           (Purchase) of investments in associates and joint ventures         13         (		_	, , ,	604
Payment of income tax and social contribution   (5,247)   (4,5     Net cash from / (used in) operating activities   (4,636   2,3     Dividends / Interest on capital received from investments in associates and joint ventures   (428   428     Cash upon sale of financial assets - At fair value through other comprehensive income   (25,010   11,3     Cash upon sale of investments in associates and joint ventures   (18     Cash upon sale of investments in associates and joint ventures   (18     Cash upon sale of investments in associates and joint ventures   (18     Mutual rescission of intangible assets agreements   (23,552)   (8,9     (Purchase) of financial assets at fair value through other comprehensive income   (23,552)   (8,9     (Purchase) of investments in associates and joint ventures   (19,419   (13,149   (13,419   (14,419   (1	Tax liabilities		(492)	(936)
Net cash from / (used in) operating activities         64,636         2,3           Dividends / Interest on capital received from investments in associates and joint ventures         428         44           Cash from the sale of financial assets - At fair value through other comprehensive income         25,010         11,3           Cash upon sale of investments in associates and joint ventures         18         18           Cash upon sale of fixed assets         13         322         1           Mutual rescission of intangible assets agreements         5         5           (Purchase) of financial assets at fair value through other comprehensive income         (23,552)         (8,9           (Purchase) of financial assets at amortized cost         10,419         (13,1           (Purchase) of investments in associates and joint ventures         (37)         (6,9           (Purchase) of investments in associates and joint ventures         (37)         (6,9           (Purchase) of investments in associates and joint ventures         (3,1         (3,0         (3,1           (Purchase) of investments in associates and joint ventures         (3,1         (10,419         (13,1           (Purchase) of investments in institutional markets         (8,86         (12,9         (1,7         (1,7         (2,642)         (1,7           Net cash from / (used in) investment acti		_	,	14,387
Dividends   Interest on capital received from investments in associates and joint ventures   25,010   11,3   13   13   18   18   18   18   18   1		_		(4,520)
Cash from the sale of financial assets - At fair value through other comprehensive income25,01011,3Cash upon sale of investments in associates and joint ventures18Cash upon sale of fixed assets133221Mutual rescission of intangible assets agreements5(23,552)(8,9(Purchase) of financial assets at fair value through other comprehensive income(23,552)(8,9(Purchase) / redemptions of financial assets at amortized cost10,419(13,1(Purchase) of investments in associates and joint ventures(37)((Purchase) of fixed assets13(1,085)(1,1(Purchase) of intangible assets14(2,642)(1,7Net cash from / (used in) investment activities14(2,642)(1,7Redemptions in institutional markets3,1493,0Change in non-controlling interests stockholders3,0783Result of delivery of treasury shares4947Dividends and interest on capital paid to non-controlling interests(475)(2Dividends and interest on capital paid(11,113)(25,4Net cash from / (used in) financing activities(14,717)(23,7Net increase / (decrease) in cash and cash equivalents2,4c58,805(34,3)Cash and cash equivalents at the beginning of the period70,81195,5Effects of changes in exchange rates on cash and cash equivalents(15,852)1,2Cash and cash equivalents at the end of the period113,76462,4Cash47,06927,7<	· , , ·	_	·	<b>2,358</b> 488
Cash upon sale of investments in associates and joint ventures         18           Cash upon sale of fixed assets         13         322         1           Mutual rescission of intangible assets agreements         5         (Purchase) of financial assets at fair value through other comprehensive income         (23,552)         (8,9           (Purchase) / redemptions of financial assets at amortized cost         10,419         (13,1           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6           (Purchase) of investments in associates and joint ventures         (37)         (6         (1,085)         (1,1           (Purchase) of intrangible assets         13         (1,085)         (1,1         (1,2         (1,2         (2         (2         (2         (2         (2         (2         (2         (2         (2         (3         (3	·	-		11,377
Cash upon sale of fixed assets       13       322       1         Mutual rescission of intangible assets agreements       5       5         (Purchase) of financial assets at fair value through other comprehensive income       (23,552)       (8,9         (Purchase) of financial assets at amortized cost       10,419       (13,1         (Purchase) of investments in associates and joint ventures       (37)       (         (Purchase) of fixed assets       13       (1,085)       (1,1         (Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Reademptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net increase / (decrease) in cash and cash equivalents       (47,717)       (23,7         Ne		_		69
(Purchase) of financial assets at fair value through other comprehensive income       (23,552)       (8,9         (Purchase) / redemptions of financial assets at amortized cost       10,419       (13,1         (Purchase) of investments in associates and joint ventures       (37)       (37)         (Purchase) of fixed assets       13       (1,085)       (1,1         (Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2,4c       58,805       (34,3)         Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       113,764		13		120
(Purchase) / redemptions of financial assets at amortized cost       10,419       (13,1         (Purchase) of investments in associates and joint ventures       (37)       (         (Purchase) of fixed assets       13       (1,085)       (1,1         (Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (11,113)       (25,4         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3)         Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       (15,852)       1,2 <td>Mutual rescission of intangible assets agreements</td> <td></td> <td>5</td> <td>55</td>	Mutual rescission of intangible assets agreements		5	55
(Purchase) of investments in associates and joint ventures       (37)       (         (Purchase) of fixed assets       13       (1,085)       (1,1         (Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3)         Cash and cash equivalents at the beginning of the period       70,811       95,5         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,118			, , ,	(8,959)
(Purchase) of fixed assets       13       (1,085)       (1,1         (Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3         Cash and cash equivalents at the beginning of the period       70,811       95,5         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,1		_		(13,134)
(Purchase) of intangible assets       14       (2,642)       (1,7         Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3)         Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,1	· ,	- 12		(17)
Net cash from / (used in) investment activities       8,886       (12,9         Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3         Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,1		_		(1,771)
Funding from institutional markets       3,149       3,0         Redemptions in institutional markets       (9,850)       (2,2         Change in non-controlling interests stockholders       3,078       3         Result of delivery of treasury shares       494       7         Dividends and interest on capital paid to non-controlling interests       (475)       (2         Dividends and interest on capital paid       (11,113)       (25,4         Net cash from / (used in) financing activities       (14,717)       (23,7         Net increase / (decrease) in cash and cash equivalents       2.4c       58,805       (34,3)         Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,4         Interbank deposits       8,118       8,1		- ''		(12,929)
Redemptions in institutional markets         (9,850)         (2,2           Change in non-controlling interests stockholders         3,078         3           Result of delivery of treasury shares         494         7           Dividends and interest on capital paid to non-controlling interests         (475)         (2           Dividends and interest on capital paid         (11,113)         (25,4           Net cash from / (used in) financing activities         (14,717)         (23,7           Net increase / (decrease) in cash and cash equivalents         2.4c         58,805         (34,3           Cash and cash equivalents at the beginning of the period         70,811         95,5           Effects of changes in exchange rates on cash and cash equivalents         (15,852)         1,2           Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1		-	·	3,050
Result of delivery of treasury shares         494         77           Dividends and interest on capital paid to non-controlling interests         (475)         (2           Dividends and interest on capital paid         (11,113)         (25,4           Net cash from / (used in) financing activities         (14,717)         (23,7           Net increase / (decrease) in cash and cash equivalents         2.4c         58,805         (34,3)           Cash and cash equivalents at the beginning of the period         70,811         95,5           Effects of changes in exchange rates on cash and cash equivalents         (15,852)         1,2           Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1	•	_		(2,209)
Dividends and interest on capital paid to non-controlling interests  Dividends and interest on capital paid  (11,113) (25,4)  Net cash from / (used in) financing activities  (14,717) (23,7)  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents at the beginning of the period  Effects of changes in exchange rates on cash and cash equivalents  Cash and cash equivalents at the end of the period  Cash  Cash  Interbank deposits  (14,717) (23,7)  (23,7)  (24,717) (23,7)  (25,4)  (25,4)  (26,4)  (27,08,1)  (28,08,1)  (28,08	Change in non-controlling interests stockholders			365
Dividends and interest on capital paid         (11,113)         (25,4           Net cash from / (used in) financing activities         (14,717)         (23,7           Net increase / (decrease) in cash and cash equivalents         2.4c         58,805         (34,3)           Cash and cash equivalents at the beginning of the period         70,811         95,5           Effects of changes in exchange rates on cash and cash equivalents         (15,852)         1,2           Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1				708
Net cash from / (used in) financing activities         (14,717)         (23,7           Net increase / (decrease) in cash and cash equivalents         2.4c         58,805         (34,3           Cash and cash equivalents at the beginning of the period         70,811         95,5           Effects of changes in exchange rates on cash and cash equivalents         (15,852)         1,2           Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1		_	. ' .	(226)
Net increase / (decrease) in cash and cash equivalents         2.4c         58,805         (34,3           Cash and cash equivalents at the beginning of the period         70,811         95,5           Effects of changes in exchange rates on cash and cash equivalents         (15,852)         1,2           Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1		_		(25,477)
Cash and cash equivalents at the beginning of the period       70,811       95,5         Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,1				(23,789)
Effects of changes in exchange rates on cash and cash equivalents       (15,852)       1,2         Cash and cash equivalents at the end of the period       113,764       62,4         Cash       47,069       27,7         Interbank deposits       8,118       8,1	· · · · · · · · · · · · · · · · · · ·	2.4c	•	(34,360)
Cash and cash equivalents at the end of the period         113,764         62,4           Cash         47,069         27,7           Interbank deposits         8,118         8,1	<u> </u>	_	,	,
Cash         47,069         27,7           Interbank deposits         8,118         8,1		_		
Interbank deposits 8,118 8,1		-		27,721
		_	,	8,140
Securities purchased under agreements to reseil - Collateral neid 58,577 26,5	Securities purchased under agreements to resell - Collateral held	-	58,577	26,552
Additional information on cash flow (Mainly Operating activities)	- · · · · · · · · · · · · · · · · · · ·	_		•
, , , <u>, , , , , , , , , , , , , , , , </u>	· · · · · · · · · · · · · · · · · · ·		83,406	102,777
Interest paid 70,649 63,7	Interest paid		70,649	63,765
Non-cash transactions	Non-cash transactions			
Loans transferred to assets held for sale	Loans transferred to assets held for sale		-	-
Dividends and interest on capital declared and not yet paid 1,389 4	Dividends and interest on capital declared and not yet paid		1,389	471

# ITAÚ UNIBANCO HOLDING S.A.

# **Consolidated Statement of Added Value**

(In millions of Reais)

	01/01 to 09/30/2020	01/01 to 09/30/2019
Income	124,986	137,924
Interest, similar income and Dividends	112,824	115,695
Commissions and Banking Fees	28,392	28,362
Income from insurance and private pension operations before claim	3,178	3,205
Expected Loss with Other Financial Assets	(20,756)	(10,861)
Other	1,348	1,523
Expenses	(75,185)	(69,379)
Interest and similar income	(62,919)	(61,967)
Other	(12,266)	(7,412)
Inputs purchased from third parties	(13,721)	(12,639)
Materials, energy and others	(243)	(248)
Third party services	(3,593)	(3,325)
Other	(9,885)	(9,066)
Data processing and telecommunications	(2,862)	(3,220)
Advertising, promotions and publication	(730)	(921)
Installations	(1,223)	(1,306)
Transportation	(263)	(270)
Security	(547)	(564)
Travel expenses	(73)	(177)
Other	(4,187)	(2,608)
Gross added value	36,080	55,906
Depreciation and amortization	(3,553)	(3,411)
Net added value produced by the company	32,527	52,495
Added value received through transfer - Results of equity method	974	893
Total added value to be distributed	33,501	53,388
Distribution of added value	33,501	53,388
Personnel	16,420	19,419
Direct compensation	12,622	15,165
Benefits	3,225	3,248
FGTS – government severance pay fund	573	1,006
Taxes, fees and contributions	9,861	14,651
Federal	8,705	13,509
Municipal	1,156	1,142
Return on third parties' capital - Rent	346	220
Other	346	220
Return on capital	6,874	19,098
Dividends and interest on capital	2,768	11,048
Retained earnings / (loss) attributable to controlling shareholders	7,146	7,391
Retained earnings / (loss) attributable to non-controlling shareholders	(3,040)	659

## ITAÚ UNIBANCO HOLDING S.A.

**Notes to the Consolidated Financial Statements** 

At 09/30/2020 and 12/31/2019 for balance sheet accounts and

From 07/01 to 09/30/2020 and 2019 and from 01/01 to 09/30/2020 and 2019 for income statement accounts (In millions of Reais, except information per share)

## Note 1 - Overview

Itaú Unibanco Holding S.A. (ITAÚ UNIBANCO HOLDING) is a publicly-held company, organized and existing under the laws of Brazil. The head office is located at Praça Alfredo Egydio de Souza Aranha, n° 100, in the city of São Paulo, state of São Paulo, Brazil.

ITAÚ UNIBANCO HOLDING has a presence in 18 countries and territories and offers a wide variety of financial products and services to personal and corporate customers in Brazil and abroad, not necessarily related to Brazil, through its branches, subsidiaries and international affiliates. It offers a full range of banking services, through its different portfolios: commercial banking; investment banking; real estate lending; loans, financing and investment; leasing and foreign exchange business. Its operations are divided into three segments: Retail Banking, Wholesale Banking, and Activities with the Market + Corporation. Further detailed segment information is presented in Note 30.

ITAÚ UNIBANCO HOLDING is a financial holding company controlled by Itaú Unibanco Participações S.A. ("IUPAR"), a holding company which owns 51.71% of our common shares, and which is jointly controlled by (i) Itaúsa S.A. ("ITAÚSA"), a holding company controlled by members of the Egydio de Souza Aranha family, and (ii) Companhia E. Johnston de Participações ("E. JOHNSTON"), a holding company controlled by the Moreira Salles family. Itaúsa also directly holds 39.21% of ITAÚ UNIBANCO HOLDING's common shares.

These consolidated financial statements were approved by the Board of Directors on November 03, 2020.

# Note 2 - Significant accounting policies

## 2.1. Basis of preparation

The Consolidated Financial Statements of ITAÚ UNIBANCO HOLDING were prepared in accordance with the requirements and guidelines of the National Monetary Council (CMN), which require that as from December 31, 2010 annual Consolidated Financial Statements are prepared in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB).

These Consolidated Financial Statements were prepared in accordance with IAS 34 – Interim Financial Reporting, with the option of presenting the Complete Consolidated Financial Statements in lieu of the Condensed Consolidated Financial Statements.

In the preparation of these Consolidated Financial Statements, ITAÚ UNIBANCO HOLDING adopted the criteria for recognition, measurement and disclosure established in the IFRS and in the interpretations of the International Financial Reporting Interpretation Committee (IFRIC).

The presentation of the Statements of Value Added is required by the Brazilian corporate legislation and by the accounting practices adopted in Brazil applicable to publicly-held companies. This Statement was prepared in accordance with the criteria established by Technical Pronouncement CPC 09 – Statement of Value Added; however, the IFRS do not require the presentation of said statement. As a consequence, under IFRS, this statement is presented as supplementary information, without prejudice to the set of Financial Statements.

Management believes that the information included in these Consolidated Financial Statements is relevant and a faithful representation of the information used in the management of the ITAÚ UNIBANCO HOLDING.

# 2.2. New accounting standards changes and interpretations of existing standards

# a) Accounting standards applicable for period ended September 30, 2020

- Amendment in Conceptual Framework The main changes refer to: definitions of assets and liabilities, recognition criteria, derecognition, measurement, presentation and disclosure for equity and results elements. These changes are effective for the years started on January 1<sup>st</sup>, 2020 and there are no impacts on the Consolidated Financial Statements of ITAÚ UNIBANCO HOLDING.
- Amendments to IFRS 9 Financial Instruments, IAS 39 Financial Instruments: Recognition and Measurement and IFRS 7 Financial Instruments: Disclosures Due to the changes in the interest rates used as market references IBOR (Interbank Offered Rate), that will be terminated in future periods, there may be uncertainties in the evaluation of hedge accounting structures. Regulatory changes aim at minimizing possible impacts on these structures in the current scenario of prereplacement of rates. The regulatory exemption setting forth that these rates will not be replaced during the period of uncertainty in the analysis of hedge accounting relationships will be applied. These changes are effective for the years beginning January 1<sup>st</sup>, 2020 and they will be applied until the effective replacement of IBORs occurs or until the hedge accounting relationships are discontinued. No significant impacts have been identified in the hedge accounting structures for the Consolidated Financial Statements of ITAÚ UNIBANCO HOLDING, in the prereplacement period of IBORs.

ITAÚ UNIBANCO HOLDING is exposed mainly to Libor and Euribor rates in hedge accounting structures. Since 2018, ITAÚ UNIBANCO HOLDING brings together working groups to follow the progress of discussions in the international market about the replacement of IBORs. For standardized agreements, ITAÚ UNIBANCO HOLDING will assume the updates of rates made by the respective clearings and the International Swaps and Derivatives Association - ISDA). For the other agreements, whenever possible, they will be negotiated and adjusted gradually until the end of 2021, date on which the market expects the end of disclosures of IBORs.

Amendments to IFRS 16 – Leases: Practical expedient that enables lessees not to characterize the
lease concessions motivated by the COVID-19 pandemic as an agreement modification. This standard
is effective for the years beginning on June 1<sup>st</sup>, 2020, and earlier application is permitted. ITAÚ
UNIBANCO HOLDING opted for not using the exception arising from this standard, and, therefore,
there were no impacts on the Consolidated Financial Statements.

# b) Accounting standards recently issued and applicable in future periods

- Amendments to IFRS 4 Insurance Contracts, IFRS7 Financial Instruments: Disclosures, IFRS 9 –
  Financial Instruments, IFRS 16 Leases and IAS 39 Financial Instruments: Recognition and
  Measurement: Phase II of the inter-bank offered rates reform used as market benchmarks (IBOR).
  The amendments are summarized as:
  - Changes in financial assets and liabilities: Practical expedient that allows to replace, as a
    consequence of the reform, the effective interest rate of a financial asset or financial liability with a
    new economically equivalent rate, without derecognition of the contract;
  - Hedge accounting: End of exemptions for evaluating the effectiveness of hedge relationships (Phase I) with recognition in Profit or Loss of the ineffective portion, creation of sub-portfolios to segregate contracts with the amended rates for hedges of group items, 24-month term for identification and segregation of new risk based on changes in interest rates, and updates of hedge documentation;
  - Disclosure: Requirements about the disclosure of risks to which the entity is exposed by the reform, risk management and evolution of the IBORs transition.

These amendments are effective for years beginning on January 1<sup>st</sup>, 2021. Possible impacts are being evaluated and the assessment will be completed by the date these standards come into force.

- IFRS 17 Insurance Contracts: The pronouncement replaces IFRS 4 Insurance Contracts and presents three approaches for valuation:
  - General Model: applicable to all contracts without direct participation features;
  - Premium Allocation Approach (PAA): applicable to contracts with term is up to 12 months or when
    it produces results similar to those that would be obtained if the general model was used. It is more
    simplified than the general model;
  - Variable Fee Approach: applicable to insurance contracts with direct participation features, the insurance contracts which are substantially investment related service contracts under which an entity promises an investment return based on underlying items.

Insurance contracts must be recognized based on an analysis of four components:

- Expected Future Cash Flows: estimate of all components of cash flow of the contract, considering inflows and outflows;
- Risk Adjustment: estimate of offset required for differences that may occur between cash flows;
- Contractual Margin: difference between any amounts received before the beginning of the contract coverage and present value of cash flows estimated at the beginning of the contract;
- Discount: projected cash flows must be discounted to present value, to reflect the time value of money, at rates that reflect the characteristics of the respective flows.

This standard is effective for annual periods beginning January 1<sup>st</sup>, 2023. Possible impacts are being assessed and the assessment will be completed by the date this standard comes into force.

# 2.3. Critical accounting estimates and judgments

The preparation of Consolidated Financial Statements in accordance with the IFRS requires Management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and contingent assets and liabilities at the date of the Consolidated Financial Statements, due to uncertainties and the high level of subjectivity involved in the recognition and measurement of certain items. Estimates and judgments considered more relevant by ITAÚ UNIBANCO HOLDING are related to the following topics:

Topic	Notes
Consolidation	Note 2.3 (a) and Note 3
Fair value of financial instruments	Note 2.3 (b) and Note 28
Effective interest rate	Note 2.3 (c), Notes 5, 8, 9 and 10
Change to financial assets	Note 2.3 (d), Notes 5, 8, 9 and 10
Transfer and write-off of financial assets	Note 2.3 (e), Notes 5, 8, 9 and 10
Expected credit loss	Note 2.3 (f), Notes 8, 9, 10 and 32
Goodwill impairment	Note 2.3 (g) and Note 14
Deferred income tax and social contribution	Note 2.3 (h) and Note 24
Defined benefit pension plan	Note 2.3 (i) and Note 26
Provisions, contingencies and legal liabilities	Note 2.3 (j) and Note 29
Technical provisions for insurance and private pension	Note 2.3 (k) and Note 27

# a) Consolidation

Subsidiaries are all those in which ITAÚ UNIBANCO HOLDING's involvement exposes it or entitles it to variable returns and can affect these returns through its influence on the entity. The existence of control is assessed continuously. Subsidiaries are consolidated from the date control is established to the date on which it ceases to exist.

# b) Fair value of financial instruments are not traded in active markets, including derivatives

The fair value of financial instruments, including derivatives that are not traded in active markets is calculated by using valuation techniques based on assumptions that consider market information and conditions. The main assumptions are: historical data, information on similar transactions and pricing techniques. For more complex or illiquid instruments, significant judgment is necessary to determine the model used with the selection of specific inputs and, in certain cases, evaluation adjustments are applied to the model amount our price quoted for financial instruments that are not actively traded.

The methodologies used to estimate the fair value of certain financial instruments are described in Note 28.

## c) Effective interest rate

To calculate the effective interest rate, ITAÚ UNIBANCO HOLDING estimates cash flows taking into account all the contractual terms of the financial instrument, but without including future credit losses. The calculation includes all commissions paid or received between parties to the contract, transaction costs, and all other premiums or discounts.

Interest revenue is calculated by applying the effective interest rate to the gross carrying amount of a financial asset. In the case of purchased or originated credit impaired financial assets, the adjusted effective interest rate is applied (taking into account the expected credit loss) to the amortized cost of the financial asset.

# d) Modification of financial assets

The factors used to determine whether has been substantial modification of a contract are: evaluation if there is a renegotiation that is not part of the original contractual terms, change to contractual cash flows and significant extensions of the term of the transaction due to the debtor's financial constraints, significant changes to the interest rate and changes to the currency in which the transaction is denominated.

# e) Transfer and write-off of financial assets

When there are no reasonable expectations of recovery of a financial asset, considering historical curves, its total or partial write-off is carried out concurrently with the use of the related allowance for expected credit loss, with no effect on the Consolidated Statement of Income of ITAÚ UNIBANCO HOLDING. Subsequent recoveries of amounts previously written off are accounted for as income in the Consolidated Statement of Income.

Thus, financial assets are written off, either totally or partially, when there is no reasonable expectation of recovering a financial asset or when ITAÚ UNIBANCO HOLDING substantially transfers all risks and benefits of ownership and said transfer is qualified to be written off.

# f) Expected credit loss

The measurement of expected credit loss requires the application of significant assumptions, such as:

- Term to maturity: ITAÚ UNIBANCO HOLDING considers the maximum contractual period on which it
  will be exposed a financial instrument's credit risk. However, the estimated useful life of assets that
  do not have fixed maturity date is based on the period of exposure to credit risk. Additionally, all
  contractual terms are taken into account when determining the expected life, including prepayment
  and rollover options.
- Prospective information: IFRS 9 requires a balanced and impartial estimate of credit loss that
  includes forecasts of future economic conditions. ITAÚ UNIBANCO HOLDING uses prospective
  macroeconomic information and public information with projections prepared internally to determine
  the impact of these estimates on the calculation of expected credit loss.
- Probability-weighted loss scenarios: ITAÚ UNIBANCO HOLDING uses weighted scenarios to determine credit loss expected over a suitable observation horizon adequate to classification in phases, considering the projection based on economic variables.

Macroeconomic scenarios: This information involves inherent risks, market uncertainties and other factors that may give rise to results different from expected.

Determining criteria for significant increase or decrease in credit risk: in each period of the
consolidated financial statements, ITAÚ UNIBANCO HOLDING assesses whether the credit risk on
a financial asset has increased significantly since the initial recognition using relative and absolute
triggers (indicators), which consider delay and the probability of default (PD) by product and by
country.

Brazilian and foreign government securities are considered to have low credit risk, in accordance with a study conducted by ITAÚ UNIBANCO HOLDING and therefore they remain in stage 1.

Significant increase in credit risk: ITAÚ UNIBANCO HOLDING assesses several factors to determine a significant increase in credit risk, such as: the counterparty, type and characteristics of the product and region in which it was contracted, considering the following objective criteria as minimum factors:

- Stage 1 to stage 2: default exceeding 30 days, except for payroll loans for government agency, which are recognized is made after 45 days in arrears;
- Stage 2 to stage 3: default exceeding 90 days, except for the mortgage loan portfolio, for which arrears of 180 days is a parameter for stage migration.

ITAÚ UNIBANCO HOLDING assesses whether the credit risk has significantly increased on an individual or collective basis. For collective assessment purposes, financial assets are grouped based on characteristics of shared credit risk, considering the type of instrument, credit risk classifications, initial recognition date, remaining term, industry, geographical location of the counterparty, among other significant factors.

Details on the expected credit loss are in Note 32.

# g) Goodwill impairment

The review of goodwill due to impairment reflects the Management's best estimate for future cash flows of Cash Generating Units (CGU), with the identification of the CGU and estimate of their fair value less costs to sell and/or value in use. These flows are subject to market conditions and uncertain factors, as follows:

- Cash flows projected for periods of available forecasts and long-term assumptions for these flows;
- Discount rates, since they generally reflect financial and economic variables, such as the risk-free interest rate and a risk premium.

Cash-Generating Units or CGU groups are identified at the lowest level at which goodwill is monitored for internal management purposes. Goodwill is allocated to cash flow generating units for purposes of testing for impairment.

# h) Deferred income tax and social contribution

As explained in Note 2.4j, deferred tax assets are recognized only in relation to deductible temporary differences, tax losses and social contribution loss carryforwards for offset only to the extent that it is probable that ITAÚ UNIBANCO HOLDING will generate future taxable profit for its use. The expected realization of deferred tax assets is based on the projection of future taxable profits and technical studies, as disclosed in Note 24.

# i) Defined benefit pension plan

The current amount of pension plans is obtained from actuarial calculations, which use assumptions such as discount rate, which is appropriated at the end of each year and used to determine the present value of estimated future cash outflows. To determine the appropriate discount rate, ITAÚ UNIBANCO HOLDING considers the interest rates of National Treasury Notes that have maturity terms similar to the terms of the respective liabilities.

The main assumptions for Pension plan obligations are partly based on current market conditions. Additional information is disclosed in Note 26.

# j) Provisions, contingencies and legal liabilities

ITAÚ UNIBANCO HOLDING periodically reviews its contingencies. These contingencies are evaluated based on management's best estimates, taking into account the opinion of legal counsel when there is a likelihood that financial resources will be required to settle the obligations and the amounts may be reasonably estimated.

Contingencies classified as probable losses are recognized in the Balance Sheet under Provisions.

Contingent amounts are measured using appropriate models and criteria, despite the uncertainty surrounding the ultimate timing and amounts. Provisions, contingencies and other commitments are detailed in Note 29.

# k) Technical provisions for insurance and private pension

Technical provisions are liabilities arising from obligations of ITAÚ UNIBANCO HOLDING to its policyholders and participants. These obligations may be short term liabilities (property and casualty insurance) or medium and long term liabilities (life insurance and pension plans).

The determination of the actuarial liability is subject to several uncertainties inherent in the coverage of insurance and pension contracts, such as assumptions of persistence, mortality, disability, life expectancy, morbidity, expenses, frequency and severity of claims, conversion of benefits into annuities, redemptions and return on assets.

The estimates for these assumptions are based on the historical experience of ITAÚ UNIBANCO HOLDING, benchmarks and the experience of the actuary, in order to comply with best market practices and constantly review of the actuarial liability. The adjustments resulting from these continuous improvements, when necessary, are recognized in the statement of income for the corresponding period.

Additional information is described in Note 27.

# 2.4. Summary of main accounting practices

# a) Consolidation

# I. Subsidiaries

In accordance with IFRS 10 - Consolidated Financial Statements, subsidiaries are all entities in which ITAÚ UNIBANCO HOLDING holds control.

The consolidated financial statements are prepared using consistent accounting policies. Intercompany asset and liability account balances, income accounts and transaction values have been eliminated.

In the  $3_{rd}$  quarter of 2018, ITAÚ UNIBANCO HOLDING started adjusting the financial statements of its subsidiaries in Argentina to reflect the effects of hyperinflation, pursuant to IAS 29 – Financial Reporting in Hyperinflationary Economies.

The following table shows the main consolidated companies, which together represent over 95% of total consolidated assets, as well as the interests of ITAÚ UNIBANCO HOLDING in their voting capital.

	Functional	Incorporation country	Activity	Interest in voting capital %		Interest in total capital %	
	currency <sup>(1)</sup>			09/30/2020	12/31/2019	09/30/2020	12/31/2019
In Brazil							-
Banco Itaú BBA S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itaú Consignado S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itaucard S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itauleasing S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Cia. Itaú de Capitalização	Real	Brazil	Premium Bonds	100.00%	100.00%	100.00%	100.00%
Dibens Leasing S.A Arrendamento Mercantil	Real	Brazil	Leasing	100.00%	100.00%	100.00%	100.00%
Financeira Itaú CBD S.A. Crédito, Financiamento e Investimento	Real	Brazil	Consumer finance credit	50.00%	50.00%	50.00%	50.00%
Hipercard Banco Múltiplo S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Itauseg Seguradora S.A.	Real	Brazil	Insurance	100.00%	100.00%	100.00%	100.00%
Itaú Corretora de Valores S.A.	Real	Brazil	Securities Broker	100.00%	100.00%	100.00%	100.00%
Itaú Seguros S.A.	Real	Brazil	Insurance	100.00%	100.00%	100.00%	100.00%
Itaú Unibanco S.A.	Real	Brazil	Financial institution	100.00%	100.00%	100.00%	100.00%
Itaú Vida e Previdência S.A.	Real	Brazil	Pension plan	100.00%	100.00%	100.00%	100.00%
Luizacred S.A. Sociedade de Crédito, Financiamento e Investimento	Real	Brazil	Consumer finance credit	50.00%	50.00%	50.00%	50.00%
Redecard S.A.	Real	Brazil	Acquirer	100.00%	100.00%	100.00%	100.00%
Foreign			·				
Itaú CorpBanca Colombia S.A.	Colombian peso	Colombia	Financial institution	33.22%	33.22%	33.22%	33.22%
Banco Itaú (Suisse) SA	Swiss franc	Switzerland	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itaú Argentina S.A.	Argentinian peso	Argentina	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itaú Paraguay S.A.	Guarani	Paraguay	Financial institution	100.00%	100.00%	100.00%	100.00%
Banco Itaú Uruguay S.A.	Uruguayan peso	Uruguay	Financial institution	100.00%	100.00%	100.00%	100.00%
Itau Bank, Ltd.	Real	Cayman Islands	Financial institution	100.00%	100.00%	100.00%	100.00%
Itau BBA International plc	US Dollar	United Kingdom	Financial institution	100.00%	100.00%	100.00%	100.00%
Itau BBA USA Securities Inc.	Real	United States	Securities Broker	100.00%	100.00%	100.00%	100.00%
Itaú CorpBanca (2)	Chilean peso	Chile	Financial institution	39.22%	38.14%	39.22%	38.14%

<sup>(1)</sup> All overseas offices of ITAÚ UNIBANCO HOLDING have the same functional currency as the parent company, except for CorpBanca New York Branch, which uses the US dollar. (2) ITAÚ UNIBANCO HOLDING controls ITAÚ CORPBANCA due to the shareholders' agreement.

#### II. Business combinations

In general, a business consists of an integrated set of activities and assets that may be conducted and managed so as to provide a return, in the form of dividends, lower costs or other economic benefits, to investors or other stockholders, members or participants. If there is goodwill in a set of activities and assets transferred, it is presumed to be a business.

The acquisition method is used to account for business combinations, except for those classified as under common control.

Acquisition cost is measured at the fair value of the assets transferred, equity instruments issued and liabilities incurred or assumed at the acquisition date. Acquired assets and assumed liabilities and contingent liabilities identifiable in a business combination are initially measured at fair value at the date of acquisition, regardless of the existence of non-controlling interests. When the amount paid, plus non-controlling interests, is higher than the fair value of identifiable net assets acquired, the difference will be accounted for as goodwill. On the other hand, if the difference is negative, it will be treated as bargain purchase gain and the amount will be recognized directly in income.

## III. Goodwill

Goodwill is not amortized, but its recoverable value is assessed semi-annually or when there is an indication of impairment loss using an approach that involves the identification of Cash Generating Units (CGUs) and the estimate of its fair value less the cost to sell and/or its value in use.

To determine this estimate, ITAÚ UNIBANCO HOLDING adopts the discounted cash flow methodology for a period of 5 years, macroeconomic assumptions, growth rate and discount rate.

The units or Cash Flow Generating Units are identified at the lowest level in which goodwill is monitored for internal Management purposes. Goodwill is allocated to cash flow generating units for purposes of testing for impairment.

The breakdown of intangible assets is described in Note 14.

# IV. Capital Transactions with non-controlling stockholders

IFRS 10 – Consolidated Financial Statements establishes that, changes in an ownership interest in a subsidiary, which do not result in a loss of control, are accounted for as capital transactions and any difference between the amount paid and the carrying amount of non-controlling stockholders is recognized directly in consolidated stockholders' equity.

# b) Foreign currency translation

# I. Functional and presentation currency

The Consolidated Financial Statements of ITAÚ UNIBANCO HOLDING are presented in Brazilian Reais, its functional and presentation currency. For each subsidiary, joint venture or investment in associates, ITAÚ UNIBANCO HOLDING defines the functional currency as the currency of the primary economic environment in which the entity operates.

# II. Foreign currency operations

Foreign currency operations are translated into the functional currency using the exchange rates prevailing on the dates of the transactions. Foreign exchange gains and losses are recognized in the consolidated statement of income, unless they are related to cash flow hedges and hedge of net investment in foreign operations, which are recognized in stockholders' equity.

# c) Cash and cash equivalents

Defined as cash and current accounts with banks, shown in the Consolidated Balance Sheet under the heading Cash, Interbank Deposits and Securities purchased under agreements to resell (Collateral Held) with original maturities not exceeding 90 days.

## d) Financial assets and liabilities

Financial assets and liabilities are initially recognized at fair value and subsequently measured at amortized cost or fair value.

#### I - Classification and measurement of financial assets

Financial assets are classified in the following categories:

- Amortized cost: used when financial assets are managed to obtain contractual cash flows, consisting solely of payments of principal and interest;
- Fair value through other comprehensive income: used when financial assets are held both for obtaining contractual cash flows, consisting solely by payments of principal and interest, and for sale:
- Fair value through profit or loss: used for financial assets that do not meet the aforementioned criteria.

The classification and subsequent measurement of financial assets depend on:

- The business model under which they are managed;
- The characteristics of their cash flows (Solely Payment of Principal and Interest Test SPPI Test).

**Business model:** represents how financial assets are managed to generate cash flows and does not depend on the Management's intention regarding an individual instrument. Financial assets may be managed with the purpose of: i) obtaining contractual cash flows; ii) obtaining contractual cash flows and sale; or iii) others. To assess business models, ITAÚ UNIBANCO HOLDING considers risks that affect the performance of the business model; how the managers of the business are compensated; and how the performance of the business model is assessed and reported to Management.

When a financial asset is subject to business models i) or ii) the application of the SPPI Test is required.

**SPPI Test:** assessment of cash flows generated by a financial instrument for the purpose of checking whether they represent solely payments of principal and interest. To fit into this concept, cash flows should include only consideration for the time value of money and credit risk. If contractual terms introduce risk exposure or cash flow volatilities, such as exposure to changes in prices of equity instruments or prices of commodities, the financial asset is classified at fair value through profit or loss. Hybrid contracts must be assessed as a whole, including all embedded characteristics. The accounting of a hybrid contract that contains an embedded derivative is performed on a joint basis, i.e. the whole instrument is measured at fair value through profit or loss.

# **Amortized cost**

Amortized cost is the amount for which a financial asset or liability is measured at its initial recognition, plus adjustments made under the effective interest method, less amortization of principal and interest, and any provision for expected credit loss.

# Fair value

Fair value is the price that would be received for the sale of an asset or that would be paid for the transfer of a liability in an orderly transaction between market players on the measurement date.

ITAÚ UNIBANCO HOLDING classifies the fair value hierarchy according to the relevance of data observed in the measurement process.

Details of the fair value of financial instruments, including Derivatives, and of the hierarchy of fair value are given in Note 28.

Average cost is used to determine the gains and losses realized on disposal of financial assets at fair value, which are recorded in the Consolidated Statement of Income as Adjustments to Fair Value of Financial Assets and Liabilities. Dividends on assets at fair value through other comprehensive

income are recognized in the Consolidated Statement of Income as Dividend income when it is probable that ITAÚ UNIBANCO HOLDING's right to receive such dividends is assured.

Regular purchases and sales of financial assets are recognized and derecognized, respectively, on the trading date.

Financial assets and liabilities are offset against each other and the net amount is reported in the Balance Sheet only solely when there is a legally enforceable right to offset them and the intention to settle them on a net basis, or to simultaneously realize the asset and settle the liability.

# **Equity instruments**

An equity instrument is any contract that evidences a residual interest in an entity's assets, after the deduction of all its liabilities, such as Shares and Units.

ITAÚ UNIBANCO HOLDING subsequently measures all its equity instruments at fair value through profit or loss, except when Management opts, on initial recognition, to irrevocably designate an equity instrument at fair value through other comprehensive income when it is held for a purpose other than only generating returns. When this option is selected, gains and losses on the fair value of the instrument are recognized in the Consolidated Statement of Comprehensive Income and are not subsequently reclassified to the Consolidated Statement of Income, even on sale. Dividends continue to be recognized in the Consolidated Statement of Income when ITAÚ UNIBANCO HOLDING's right to receive them is assured.

Gains and losses on equity instruments measured at fair value through profit or loss are accounted in the Consolidated Statement of Income.

# **Expected credit loss**

ITAÚ UNIBANCO HOLDING makes a forward-looking assessment of the expected credit loss on financial assets measured at amortized cost or through other comprehensive income, loan commitments and financial guarantee contracts:

- **Financial assets:** loss is measured at present value of the difference between contractual cash flows and the cash flows that ITAÚ UNIBANCO HOLDING expects to receive;
- Loan commitments: expected loss is measured at present value of the difference between contractual cash flows that would be due if the commitment was drawn down and the cash flows that ITAÚ UNIBANCO HOLDING expects to receive;
- **Financial guarantees:** the loss is measured at the difference between the payments expected for refunding the counterparty and the amounts that ITAÚ UNIBANCO HOLDING expects to recover.

ITAÚ UNIBANCO HOLDING applies a three-stage approach to measuring the expected credit loss, in which financial assets migrate from one stage to the other in accordance with changes in credit rick

- Stage 1 12-month expected credit loss: represents default events possible within 12 months.
   Applicable to financial assets which are not credit impaired when purchased or originated;
- Stage 2 Lifetime expected credit loss of financial instrument: considers all possible default
  events. Applicable to financial assets originated which are not credit impaired when originated or
  purchased but for which credit risk has increased significantly; and
- Stage 3 Credit loss expected for credit-impaired assets: considers all possible default events.
   Applicable to financial assets which are credit impaired when purchased or originated. The
   measurement of assets classified in this stage is different from Stage 2 due to the recognition of
   interest income by applying the effective interest rate to amortized cost (net of provision) rather
   than to the gross carrying amount.

An asset will migrate between stages as its credit risk increases or decreases. Therefore, a financial asset that migrated to stages 2 and 3 may return to stage 1, unless it was purchased or originated credit impaired financial asset.

## **Macroeconomic scenarios**

Forward-looking information is based on macroeconomic scenarios that are reassessed annually or when market conditions so require.

Additional information is described in Note 32.

#### Modification of contractual cash flows

When contractual cash flows of a financial asset are renegotiated or otherwise modified and this does not substantially change its terms and conditions, ITAÚ UNIBANCO HOLDING does not derecognize it. However, the gross carrying amount of this financial asset is recalculated as the present value of the renegotiated or changed contractual cash flows, discounted at the original effective interest rate and a modification gain or loss is recognized in profit or loss. Any costs or fees incurred adjust the modified carrying amount and are amortized over the remaining term of the financial asset.

If, on the other hand, the renegotiation or change substantially modifies the terms and conditions of the financial asset, ITAÚ UNIBANCO HOLDING derecognises the original asset and recognizes a new one. Accordingly, the renegotiation date is taken as the initial recognition date of the new asset for expected credit loss calculation purposes, and to determine significant increases in credit risk.

ITAÚ UNIBANCO HOLDING also assesses if the new financial asset may be considered as purchased or originated credit impaired financial asset, particularly when the renegotiation was motivated by the debtor's financial constraints. Differences between the carrying amount of the original asset and fair value of the new asset are immediately recognized in the Consolidated Statement of Income.

The effects of changes in cash flows of financial assets and other details about methodologies and assumptions adopted by Management to measure the allowance for expected credit loss, including the use of prospective information, are detailed in Note 32.

# **Derecognition of financial assets**

Financial assets are derecognized when ITAÚ UNIBANCO HOLDING substantially transfers all risks and benefits of its property. In the event it is not possible to identify the transfer of all risks and benefits, the control should be assessed to determine the continuous involvement related to the transaction.

If there is a retention of risks and benefits, the financial asset continues to be recorded and a liability is recognized for the consideration received.

# II - Classification and measurement of financial liabilities

Financial liabilities are initially recognized at fair value and subsequently measured at amortized cost, except for:

- Financial liabilities at fair value through profit or loss: this classification applied to derivatives
  and other financial liabilities designated at fair value through profit or loss to reduce "accounting
  mismatches". ITAÚ UNIBANCO HOLDING irrevocably designates financial liabilities at fair value
  through profit or loss in the initial recognition (fair value option), when the option eliminates or
  significantly reduces measurement or recognition inconsistencies.
- Loan commitments and financial guarantees: see details in Note 2.4d VII.

# Derecognition and modification of financial liabilities

ITAÚ UNIBANCO HOLDING derecognises a financial liability from the Consolidated Balance Sheet when it is extinguished, i.e., when the obligation specified in the contract is discharged, cancelled or expires.

A debt instrument change or substantial terms modification of a financial liability is accounted as a derecognition of the original financial liability and a new one is recognized.

A substantial change to contractual terms occurs when the discounted present value of cash flows under the new terms, including any fees paid/received and discounted using the original effective interest rate, is at least 10% different from discounted present value of the remaining cash flow of the original financial liabilities.

# III - Securities purchased under agreements to resell

ITAÚ UNIBANCO HOLDING purchases financial assets with a resale commitment (resale agreements) and sells securities with a repurchase commitment (repurchase agreement) of financial assets. Resale and repurchase agreements are accounted for under Securities purchased under agreements to resell and Securities sold under repurchase agreements, respectively.

The difference between the sale and repurchase prices is treated as interest and recognized over the life of the agreements using the effective interest rate method.

The financial assets taken as collateral in resale agreements can be used as collateral for repurchase agreements it provided for in the agreements or can be sold.

#### **IV - Derivatives**

All derivatives are accounted for as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

The valuation of active hybrid contracts that are subject to IFRS 9 is carried out as a whole, including all embedded characteristics, whereas the accounting is carried out on a joint basis, i.e. each instrument is measured at fair value through profit or loss.

When a contract has a main component outside the scope of IFRS 9, such as a lease agreement receivable or an insurance contract, or even a financial liability, embedded derivatives are treated as separate financial instruments if:

- (i) their characteristics and economic risks are not closely related to those of the main component;
- (ii) the separate instrument meets the definition of a derivative; and
- (iii) the underlying instrument is not booked at fair value through profit or loss.

These embedded derivatives are accounted for separately at fair value, with variations recognized in the Consolidated Statement of Income as Adjustments to Fair Value of Financial Assets and Liabilities.

ITAÚ UNIBANCO HOLDING will continue applying all the hedge accounting requirements of IAS 39; however, it may adopt the provisions of IFRS 9, if Management so decides. According to this standard, derivatives may be designated and qualified as hedging instruments for accounting purposes and, the method for recognizing gains or losses of fair value will depending on the nature of the hedged item.

At the beginning of a hedging transaction, ITAÚ UNIBANCO HOLDING documents the relationship between the hedging instrument and the hedged items, as well as its risk management objective and strategy. The hedge is assessed on an ongoing basis to determine if it has been highly effective throughout all periods of the Financial Statements for which it was designated.

IAS 39 describes three hedging strategies: fair value hedge, cash flow hedge, and hedge of net investments in a foreign operation. ITAÚ UNIBANCO HOLDING uses derivatives as hedging instruments under all three hedge strategies, as detailed in Note 7.

# Fair value hedge

The following practices are adopted for these operations:

- a) The gain or loss arising from the remeasurement of the hedging instrument at fair value is recognized in income; and
- b) The gain or loss arising from the hedged item, attributable to the effective portion of the hedged risk, is applied to the book value of the hedged item and is also recognized in income.

When a derivative expires or is sold or a hedge no longer meets the hedge accounting criteria or in the event the designation is revoked, the hedge accounting must be prospectively discontinued. In addition, any adjustment to the book value of the hedged item must be amortized in income.

# Cash flow hedge

For derivatives that are designated and qualify as hedging instruments in a cash flow hedge, the practices are:

- a) The effective portion of gains or losses on derivatives is recognized directly in Other comprehensive income – Cash flow hedge;
- b) The portion of gain or loss on derivatives that represents the ineffective portion or on hedge components excluded from the assessment of effectiveness is recognized in income.

Amounts originally recorded in Other comprehensive income and subsequently reclassified to Income are recognized in the caption Interest, similar income and dividend of financial assets at fair value through profit or loss at the same time that the corresponding income or expense item of the financial hedge item affects income. For non-financial hedge items, the amounts originally recognized in Other Comprehensive Income are included in the initial cost of the corresponding asset or liability.

When a derivative expires or is sold, when hedge accounting criteria are no longer met or when the entity revokes the hedge accounting designation, any cumulative gain or loss existing in Other comprehensive income will be reclassified to income at the time the expected transaction occurs or is no longer expected to occur.

# Hedge of net investments in foreign operations

The hedge of a net investment in a foreign operation, including the hedge of a monetary item that is booked as part of the net investment, is accounted for in a manner similar to a cash flow hedge:

- a) The portion of gain or loss on the hedging instrument determined as effective is recognized in other comprehensive income;
- b) The ineffective portion is recognized in income.

Gains or losses on the hedging instrument related to the effective portion of the hedge which are recognized in Other comprehensive income are reclassified to income for the period when the foreign operation is partially or totally sold.

# V - Loan operations

ITAÚ UNIBANCO HOLDING classifies a loan as non-performing if the payment of the principal or interest has been overdue for 60 days or more. In this case, accrual of interest is no longer recognized.

# VI - Premium bonds plans

In Brazil they are regulated by the insurance regulator. These plans do not meet the definition of an insurance contract under IFRS 4, and therefore they are classified as a financial liability at amortized cost under IFRS 9.

Revenue from premium bonds plans is recognized during the period of the contract and measured as the difference between the amount deposited by the customer and the amount that ITAÚ UNIBANCO HOLDING has to reimburse.

# VII - Loan commitments and financial guarantees

ITAÚ UNIBANCO HOLDING recognizes as an obligation in the Consolidated Balance Sheet, on the issue date, the fair value of commitments for loans and financial guarantees. The fair value is generally represented by the fee charged to the customer. This amount is amortized over the term of the instrument and is recognized in the Consolidated Statement of Income under the heading Commissions and Banking Fees.

After issue, if ITAÚ UNIBANCO HOLDING concludes based on the best estimate, that the expected credit loss in relation to the guarantee issued is higher that the fair value less accumulated amortization, this amount is replaced by a provision for loss.

# e) Investments in associates and joint ventures

# I - Associates

Associates are companies in which the investor has a significant influence but does not hold control. Investments in these companies are initially recognized at cost of acquisition and subsequently accounted for using the equity method. Investments in associates and joint ventures include the goodwill identified upon acquisition, net of any cumulative impairment loss.

#### II - Joint ventures

ITAÚ UNIBANCO HOLDING has joint venture whereby the parties that have joint control of the arrangement have rights to the net assets.

ITAÚ UNIBANCO HOLDING's share in profits or losses of its associates and joint ventures after acquisition is recognized in the Consolidated statement of income. Its share of the changes in the share in other comprehensive income of corresponding stockholders' equity of its associates and joint ventures is recognized in its own capital reserves. The cumulative changes after acquisition are adjusted against the carrying amount of the investment. When the ITAÚ UNIBANCO HOLDING's share of losses in an associates and joint ventures is equal to or more than the value of its interest, including any other receivables, ITAÚ UNIBANCO HOLDING does not recognize additional losses, unless it has incurred any obligations or made payments on behalf of the associates and joint ventures.

Unrealized profits on transactions between ITAÚ UNIBANCO HOLDING and its associates and joint ventures are eliminated to the extent of the interest of ITAÚ UNIBANCO HOLDING. Unrealized losses are also eliminated, unless the transaction provides evidence of impairment of the transferred asset. The accounting policies on associates and joint ventures entities are changed, as necessary, to ensure consistency with the policies adopted by ITAÚ UNIBANCO HOLDING.

If its interest in the associates and joint ventures decreases, but ITAÚ UNIBANCO HOLDING retains significant influence or joint control, only the proportional amount of the previously recognized amounts in Other comprehensive income is reclassified in Income, when appropriate.

## f) Lessee operations

ITAÚ UNIBANCO HOLDING leases mainly real estate properties (underlying assets) to carry out its business activities. The initial recognition occurs when the agreement is signed, in the heading Other Liabilities, which corresponds to the total future payments at present value as a contra entry to the Right-of-Use Assets, depreciated under the straight-line method for the lease term and tested semiannually to identify possible impairment losses.

The financial expense corresponding to interest on lease liabilities is recognized in the heading Interest and Similar Expense in the Consolidated Statement of Income.

# g) Fixed assets

Fixed assets are booked at their acquisition cost less accumulated depreciation, and adjusted for impairment, if applicable. Depreciation is calculated on the straight-line method using rates based on the estimated useful lives of these assets. Such rates and other details are presented in Note 13.

The residual values and useful lives of assets are reviewed and adjusted, if appropriate, at the end of each period.

ITAÚ UNIBANCO HOLDING reviews its assets in order to identify indications of impairment in their recoverable amounts. The recoverable amount of an asset is defined as the higher of its fair value less the cost to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest level for which independent cash flows can be identified (cash-generating units). The assessment may be made at an individual asset level when the fair value less the cost to sell can be reliably determined.

Gains and losses on disposals of fixed assets are recognized in the Consolidated statement of income under Other income or General and administrative expenses.

# h) Intangible assets

Intangible assets are non-physical assets, including software and other assets, and are initially recognized at cost. Intangible assets are recognized when they arise from legal or contractual rights, their costs can be reliably measured, and in the case of intangible assets not arising from separate acquisitions or business combinations, it is probable that future economic benefits may arise from their use. The balance of intangible assets refers to acquired assets or those internally generated.

Intangible assets may have definite or indefinite useful lives. Intangible assets with definite useful lives are amortized using the straight-line method over their estimated useful lives. Intangible assets with indefinite useful lives are not amortized, but periodically tested in order to identify any impairment.

ITAÚ UNIBANCO HOLDING semi-annually assesses its intangible assets in order to identify whether any indications of impairment exist, as well as possible reversal of previous impairment losses. If such indications are found, intangible assets are tested for impairment. The recoverable amount of an asset is defined as the higher of its fair value less the cost to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest level for which independent cash flows can be identified (cash-generating units). The assessment may be made at an individual asset level when the fair value less the cost to sell can be reliably determined.

ITAÚ UNIBANCO HOLDING uses the cost model to measure its intangible assets after its initial recognition.

A breakdown of intangible assets is given in Note 14.

# i) Assets held for sale

Assets held for sale are recognized in the consolidated balance sheet under the line Other assets when they are actually repossessed or there is intention to sell. These assets are initially recorded at the lower of: (i) the fair value of the asset less the estimated selling expenses, or (ii) the carrying amount of the related asset held for sale.

# j) Income tax and social contribution

There are two components of the provision for income tax and social contribution: current and deferred.

The current component is approximately the total of taxes to be paid or recovered during the reporting period.

Deferred income tax and social contribution, represented by deferred tax assets and liabilities, is obtained based on the differences between the tax bases of assets and liabilities and the amounts reported in the financial statements at each year end.

The income tax and social contribution expense is recognized in the Consolidated statement of income under Income tax and social contribution, except when it refers to items directly recognized in Other

comprehensive income, such as: tax on fair value of financial assets measured at fair value through Other comprehensive income, post-employment benefits and tax on cash flow hedges and hedge of net investment in foreign operations. Subsequently, these items are recognized in income upon realization of the gain/loss on the instruments.

Changes in tax legislation and rates are recognized in the Consolidated statement of income in the period in which they are enacted. Interest and fines are recognized in the Consolidated statement of income under General and administrative expenses.

To determine the proper level of provisions for taxes to be maintained for uncertain tax positions, the approach applied, is that a tax benefit is recognized if it is more likely than not that a position can be sustained, under the assumptions for recognition, detailed in item 2.4 n.

#### k) Insurance contracts and private pensions

Insurance contracts are contracts under which ITAÚ UNIBANCO HOLDING accepts a significant insurance risk of the counterparty, by agreeing to compensate it if a specified uncertain future event adversely affects it. An insurance risk is significant only if the insurance event could cause ITAÚ UNIBANCO HOLDING to pay significant additional benefits in any scenario, other than those that do not have commercial substance. Additional benefits refer to amounts that exceed those that would be payable if no insured event occurred.

Upon its first-time adoption of the IFRS, ITAÚ UNIBANCO HOLDING decided not to change its accounting policies for insurance contracts, which follow the accounting practices generally accepted in Brazil ("BRGAAP").

Although investment agreements with discretionary participation characteristics are financial instruments, they are treated as insurance contracts, as established by IFRS 4, as well as those transferring a significant financial risk.

Once a contract is classified as an insurance contract, it remains as such until the end of its life, even if the insurance risk is significantly reduced during the period, unless all rights and obligations are extinguished or expire.

Note 27 provides a detailed description of all products classified as insurance contracts.

#### Private pension plans

Contracts that provide for retirement benefits after an accumulation period (known as PGBL, VGBL and FGB) provide a guarantee, at the commencement date of the contract, of the basis for calculating the retirement benefit (mortality table and minimum interest rates). The contracts specify the annuity rates and, therefore, the insurance risk is transferred to the issuer from the start. These contracts are classified as insurance contracts.

#### **Insurance premiums**

Insurance premiums are recognized upon issue of an insurance policy or over the period of the contracts in proportion to the amount of the insurance coverage.

If there is evidence of impairment losses with respect to receivables for insurance premiums, ITAÚ UNIBANCO HOLDING recognizes a provision, sufficient to cover this loss, based on a risk analysis of realization of insurance premiums receivable with installments overdue for over 60 days.

#### Reinsurance

In the ordinary course of business, ITAÚ UNIBANCO HOLDING reinsures a portion of the risks underwritten, particularly property and casualty risks that exceed the maximum limits of responsibility that determine to be appropriate for each segment and product (after a study which considers size, experience, special features, and the capital necessary to support these limits). These reinsurance agreements allow the recovery of a portion of the losses from the reinsurer, although they do not release the insurer from the main obligation as direct insurer of the risks covered by the reinsurance.

ITAÚ UNIBANCO HOLDING mainly holds non-proportional contracts, which transfer part of responsibility to the reinsurance company for losses that will materialize after a certain level of claims in the portfolio. Reinsurance premiums of these contracts are accounted for under Other Assets, over the life of each contract.

If there is any evidence of impairment loss, ITAÚ UNIBANCO HOLDING recognizes a provision when the default period exceeds 180 days from the registration of the request for fund of claims paid.

#### **Acquisition costs**

Acquisition costs include direct and indirect costs related to the origination of insurance. These costs are recorded directly in result as incurred, except for deferred acquisition costs (commissions paid for brokerage services, agency and prospecting efforts), which are recorded proportionally to the recognition of premium revenues, i.e. over the term corresponding to the insurance contract.

#### **Insurance Contract Liabilities**

Reserves for claims are established based on past experience, claims in process of payment, estimated amounts of claims incurred but not yet reported, and other factors relevant to the required reserve levels.

## **Liability Adequacy Test**

ITAÚ UNIBANCO HOLDING tests liability adequacy by adopting current actuarial assumptions for future cash flows of all insurance contracts in force at the balance sheet date.

Should the analysis show insufficiency, any shortfall identified will immediately be accounted for in income for the period.

The assumptions used to conduct the liability adequacy test are detailed in Note 27.

## I) Post-employments benefits

ITAÚ UNIBANCO HOLDING sponsors Defined Benefit Plans and Defined Contribution Plans, which are accounted for in accordance with IAS 19 – Benefits to Employees.

ITAÚ UNIBANCO HOLDING is required to make contributions to government social security and labor indemnity plans, in Brazil and in other countries where it operates.

## Pension plans - Defined benefit plans

The liability or asset, as the case may be, is recognized in the Consolidated Balance Sheet with respect to a defined benefit plan corresponds to the present value of defined benefit obligations at the balance sheet date less the fair value of plan assets. The defined benefit obligations are calculated annually by an independent actuarial consulting company using the projected unit credit method.

#### **Pension plans - Defined contribution**

For defined contribution plans, contributions to plans made by ITAÚ UNIBANCO HOLDING, through pension plan funds, are recognized as liabilities, with a counter-entry to expenses, when due. If contributions made exceed the liability for a service provided, it will be accounted for as an asset recognized at fair value, and any adjustments are recognized in Stockholders' equity, under Other comprehensive income, in the period when they occur.

## Other post-employment benefit obligations

Like defined benefit pension plans, these obligations are assessed annually by independent, qualified actuaries, and costs expected from these benefits are accrued over the period of employment. Gains and losses arising from changes in practices and variations in actuarial assumptions are recognized in Stockholders' equity, under Other comprehensive income, in the period in which they occur.

## m) Share-based payments

Share-based payments are booked for the value of equity instruments granted, which may be shares or stock options according to the plan, based on their fair value at the grant date. This cost is recognized during the vesting period of the right to exercise the instruments.

The total amount to be expensed is determined by reference to the fair value of the equity instruments excluding the impact of any service commissions and fees and non-market performance vesting conditions (in particular when an employee remains with the company for specific period of time).

## n) Provisions, contingent assets and contingent liabilities

Contingent assets and liabilities are possible rights and potential obligations arising from past events for which realization depends on uncertain future events.

Contingent assets are not recognized in the Consolidated Financial Statements, except when the Management of ITAÚ UNIBANCO HOLDING considers that realization is practically certain. In general they correspond to lawsuits with favorable sentences in final and unappealable judgments and to the withdrawal of lawsuits as a result of a settlement payment received or an agreement for set-off against an existing liability.

These contingencies are evaluated based on Management's best estimates, and are classified as:

- **Probable:** in which liabilities are recognized in the consolidated balance sheet under Provisions;
- Possible: which are disclosed in the Consolidated Financial Statements, but no provision is recorded;
- Remote: which require neither a provision nor disclosure.

The amount of deposits in guarantee is adjusted in accordance with current legislation.

## o) Capital

Common and preferred shares, which for accounting purposes are equivalent to common shares but without voting rights are classified in Stockholders' equity. The additional costs directly attributable to the issue of new shares are included in Stockholders' equity as a deduction from the proceeds, net of taxes.

## p) Treasury shares

Common and preferred shares repurchased are recorded in Stockholders' equity under Treasury shares at their average purchase price.

Shares that are subsequently sold, such as those sold to grantees under our share-based payment scheme, are recorded as a reduction in treasury shares, measured at the average price of treasury stock held at that date.

The difference between the sale price and the average price of the treasury shares is recorded as a reduction or increase in Additional paid-in capital. The cancellation of treasury shares is recorded as a reduction in Treasury shares against Appropriated reserves, at the average price of treasury shares at the cancellation date.

#### q) Dividends and interest on capital

Minimum dividend amounts established in the bylaws are recorded as liabilities at the end of each year. Any other amount above the mandatory minimum dividend is accounted for as a liability when approved by of the Board of Directors.

Interest on capital is treated for accounting purposes as a dividend, and it is presented as a reduction of stockholders' equity in the consolidated financial statements.

Dividends have been and continue to be calculated and paid on the basis of the financial statements prepared under Brazilian accounting standards and regulations for financial institutions, not these Consolidated financial statements prepared according to the IFRS.

Dividends and interest on capital are presented in Note 19.

## r) Earnings per share

ITAÚ UNIBANCO HOLDING grants stock options whose dilutive effect is reflected in diluted earnings per share, with the application of the "treasury stock method". Whereby earnings per share are calculated as if all the stock options had been exercised and the proceeds used to purchase shares of ITAÚ UNIBANCO HOLDING.

Earnings per share are presented in Note 25.

## s) Segment information

Segment information disclosed is consistent with the internal reports prepared for the Executive Committee which makes the operational decisions ITAÚ UNIBANCO HOLDING.

ITAÚ UNIBANCO HOLDING has three reportable segments: (i) Retail Banking (ii) Wholesale Banking and (iii) Market + Corporation.

Segment information is presented in Note 30.

## t) Commissions and Banking Fees

Commissions and Banking Fees is recognized when ITAÚ UNIBANCO HOLDING provides or offers services to customers, in an amount that reflects the consideration ITAÚ UNIBANCO HOLDING expects to collect in exchange for those services. A five-step model is applied to account for revenues: i) identification of the contract with a customer; ii) identification of the performance obligations in the contract; iii) determination of the transaction price; iv) allocation of the transaction price to the performance obligations in the contract; and v) recognition of revenue when a performance obligation has been satisfied.

Services related to credit, debit and current account cards are offered to clients individually or in packages and their revenues are recognized when said services are provided. Revenue from certain services such as fees from funds management, performance, collection and custody are recognized when services are provided over the life of the respective agreements.

#### Note 3 - Business development

#### Recovery do Brasil Consultoria S.A.

On December 31, 2015, ITAÚ UNIBANCO HOLDING, through its subsidiary Itaú Unibanco S.A., (ITAÚ UNIBANCO), entered into an agreement for purchase and sale and other covenants with Banco BTG Pactual S.A. (BTG) and with Misben S.A. for acquisition of 89.08% of interest in capital of Recovery do Brasil Consultoria S.A. (RECOVERY), corresponding to total interest of RECOVERY's parties, for the amount of R\$ 735. On July 7, 2016 an additional interest of 6.92% was acquired from International Finance Corporation, for the amount of R\$ 59, then holding 96% of its capital.

On May 26, 2020, ITAÚ UNIBANCO HOLDING, through its subsidiary ITAÚ UNIBANCO, acquired from International Finance Corporation an additional interest of 4% for the amount of R\$ 20.7, then holding 100% of capital of RECOVERY.

The effective acquisition and financial settlement occurred on May 28, 2020.

# Acquisition of Zup I.T. Serviços em Tecnologia e Inovação S.A.

On October 31, 2019, ITAÚ UNIBANCO HOLDING, through its subsidiary Redecard S.A. (REDE), entered into a purchase and sale agreement of 100% of the capital of Zup I.T. Serviços em Tecnologia e Inovação S.A. (ZUP). The purchase will be carried out in three phases over four years. In the first phase, ITAÚ UNIBANCO HOLDING acquired 52.96% of ZUP's total voting capital for approximately R\$ 293, then holding the company's control. In the third year, after the operation is closed, ITAÚ UNIBANCO HOLDING will acquire an additional 19.6% interest; in the fourth year, the remaining interest, so as to achieve 100% of ZUP's capital.

Effective acquisitions and financial settlements occurred on March 31, 2020, after obtaining the regulatory authorizations required.

## Acquisition of non-controlling interest in Pravaler S.A.

On December 27, 2019, ITAÚ UNIBANCO HOLDING, through its subsidiary ITAÚ UNIBANCO, increased its ownership interest in Pravaler S.A. (PRAVALER), acquiring 43.07% of total capital social (corresponding to 75.71% of preferred shares and 28.65% of common shares) for the amount of R\$ 330.9. PRAVALER, with head office in São Paulo, is the manager of the largest private college loan program in Brazil, and it will continue operating independently from ITAÚ UNIBANCO HOLDING.

PRAVALER is classified as an associate measured under the equity method.

Effective acquisitions and financial settlements occurred on the same date, after obtaining the regulatory authorizations required.

# Acquisition of non-controlling interest in XP Inc.

On May 11, 2017, ITAÚ UNIBANCO HOLDING, through its subsidiary ITAÚ UNIBANCO, entered into an agreement for purchase and sale of shares with XP Controle Participações S.A. (XP CONTROLE), G.A. Brasil IV Fundo de Investimento em Participações, Dyna III Fundo de Investimento em Participações, among other parties (SELLERS), for acquisition of 49.9% of total capital (of which 30.1% of common shares) of XP Investimentos S.A. (XP HOLDING), through capital contribution in the amount of R\$ 600 and acquisition of shares issued by XP HOLDING held by the SELLERS in the amount of R\$ 5,700, and such amounts were restated pursuant to contractual provision, totaling R\$ 6,650 (FIRST ACQUISITION). A portion of this amount was withheld as a guarantee for possible future obligations of XP CONTROLE, for a 10-year period, and possible remaining balance will be paid to XP CONTROLE at the end of this term.

In addition to the FIRST ACQUISITION, the agreement sets forth only one additional acquisition in 2022, subject to future BACEN's approval. Should it be approved, it will enable ITAÚ UNIBANCO to hold up to 62.4% of XP HOLDING's total capital (equivalent to 40.0% of common shares) based on a multiple of income (19 times) of XP HOLDING, therefore being clear that the control over XP Group will remain unchanged, with XP CONTROLE's shareholders. ITAÚ UNIBANCO will act as minority partner.

Effective acquisitions and financial settlements occurred on August 31, 2018, after the satisfaction of certain contractual conditions and obtainment of regulatory and government authorizations required.

On November 29, 2019, there was a corporate reorganization of XP HOLDING, in which the shareholders subscribed their respective shares of the holding company XP Inc. ("XP INC"), keeping the same percentages in total capital. After the initial public offering, held on December 11, 2019 at Nasdaq in New York, the ownership interest of ITAÚ UNIBANCO HOLDING changed from 49.9% to 46.05%, giving rise to a R\$ 1,991 result in the primary subscription of XP Inc.

## Acquisition of non-controlling interest in Ticket Serviços S.A.

On September 4, 2018, ITAÚ UNIBANCO HOLDING, through its subsidiary ITAÚ UNIBANCO, entered into a strategic partnership with Edenred Participações S.A. (EDENRED) in the benefits market for workers covered mainly by PAT, the Workers' Meals Program. EDENRED is the parent company of Ticket Serviços S.A. (TICKET) in Brazil.

The strategic partnership enables ITAÚ UNIBANCO to add the benefits issued by TICKET to its current range of products and services for customers in the wholesale, medium, micro and small company segments.

In addition, ITAÚ UNIBANCO made a minority investment of 11% in TICKET, through a capital increase with contribution of (i) cash, equivalent to said interest in the company's equity value, and (ii) right to exclusive distribution of Ticket Restaurante, Ticket Alimentação, Ticket Cultura and Ticket Transporte products to the ITAÚ UNIBANCO legal entities base during the partnership term. TICKET will continue distributing its products through other commercial agreements and will continue under EDENRED's control and management.

Effective acquisitions and financial settlements occurred on August 30, 2019, after obtaining the regulatory authorizations required.

#### Itaú CorpBanca

Itaú Corpbanca (ITAÚ CORPBANCA) is controlled as of April 1<sup>st</sup>, 2016 by ITAÚ UNIBANCO HOLDING. On the same date, ITAU UNIBANCO HOLDING entered into a shareholders' agreement with Corp Group, which sets forth, among others, the right of ITAÚ UNIBANCO HOLDING and Corp Group to appoint members for the Board of Directors of ITAÚ CORPBANCA in accordance to their interests in capital stock, and this group of shareholders have the right to appoint the majority of members of the Board of Directors of ITAÚ CORPBANCA and ITAÚ UNIBANCO HOLDING are be entitled to appoint the majority of members elected by this block.

On September 10, 2020, ITAÚ UNIBANCO HOLDING, through its subsidiary ITB Holding Brasil Participações Ltda, indirectly acquired additional ownership interest of 1.08% (5,558,780,153 shares) in the ITAÚ CORPBANCA's capital for the amount of R\$ 229, and now it holds 39.22%.

The effective acquisition and financial settlement occurred on September 14, 2020, after obtaining the regulatory authorizations.

Note 4 - Interbank deposits and securities purchased under agreements to resell

		09/30/2020			12/31/2019	
	Current	Non- current	Total	Current	Non- current	Total
Securities purchased under agreements to resell <sup>(1)</sup>	318,993	53	319,046	198,260	162	198,422
Collateral held	79,853	53	79,906	44,901	162	45,063
Collateral repledge	215,506	-	215,506	134,116	-	134,116
Assets received as collateral with right to sell or repledge	674	-	674	6,644	-	6,644
Assets received as collateral without right to sell or repledge	214,832	-	214,832	127,472	-	127,472
Collateral sold	23,634	-	23,634	19,243	-	19,243
Interbank deposits	55,328	6,514	61,842	31,075	3,506	34,581
Total (2)	374,321	6,567	380,888	229,335	3,668	233,003

<sup>(1)</sup> The amounts of R\$ 13,886 (R\$ 8,544 at 12/31/2019) are pledged in guarantee of operations on B3 S.A. - Brasil, Bolsa, Balcão (B3) and Central Bank of Brazil and the amounts of R\$ 239,140 (R\$ 153,359 at 12/31/2019) are pledged in guarantee of repurchase commitment transactions.

<sup>(2)</sup> Includes losses in the amounts of R\$ (79) (R\$ (8) at 12/31/2019).

# Note 5 - Financial assets at fair value through profit or loss and designated at fair value through profit or loss - Securities

a) Financial assets at fair value through profit or loss - Securities are presented in the following table:

		09/30/2020			12/31/2019	
	Cost	Adjustments to Fair Value (in Income) <sup>(2)</sup>	Fair value	Cost	Adjustments to Fair Value (in Income)	Fair value
Investment funds	12,630	(1,309)	11,321	9,277	(1,010)	8,267
Brazilian government securities (1a)	225,173	793	225,966	218,548	1,063	219,611
Government securities – abroad (1b)	5,636	24	5,660	1,541	(21)	1,520
Argentina	1,740	25	1,765	349	(31)	318
Chile	472	-	472	487	1	488
Colombia	1,677	6	1,683	399	10	409
United States	1,375	(7)	1,368	141	-	141
Mexico	10	-	10	57	-	57
Paraguay	3	-	3	2	-	2
Peru	4	1	5	8	-	8
Uruguay	86	1	87	98	(1)	97
Italy	269	(2)	267	-	-	-
Corporate securities (1c)	70,417	(1,758)	68,659	51,744	(1,102)	50,642
Shares	18,021	(1,239)	16,782	15,459	(822)	14,637
Rural product note	1,495	(42)	1,453	· -	· ,	-
Bank deposit certificates	927	-	927	792	-	792
Real estate receivables certificates	593	(55)	538	1,414	30	1,444
Debentures	23,435	(440)	22,995	12,958	(303)	12,655
Eurobonds and other	2,828	(8)	2,820	2,178	(5)	2,173
Financial bills	16,393	(3)	16,390	18,517	(3)	18,514
Promissory notes	6,418	49	6,467	313	-	313
Other	307	(20)	287	113	1	114
Total	313,856	(2,250)	311,606	281,110	(1,070)	280,040

<sup>(1)</sup> Financial assets at fair value through profit or loss – Securities pledged as Guarantee of Funding of Financial Institutions and Customers were: a) R\$ 10,487 (R\$ 28,759 at 12/31/2019), b) R\$ 353 (R\$ 329 at 12/31/2019) and c) R\$ 7,565 (R\$ 104 at 12/31/2019), totaling R\$ 18,405 (R\$ 29,192 at 12/31/2019).

<sup>(2)</sup> In the period, the result of Adjustment to Fair Value of Financial Assets (particularly private securities) had their amounts affected by oscillations of rates and other market variables arising from the impact of the COVID-19 pandemic on the macroeconomic scenario in the period (Note 33a).

The cost and fair value per maturity of Financial Assets at Fair Value Through Profit or Loss - Securities were as follows:

	09/30/2	2020	12/31/	12/31/2019	
	Cost	Fair value	Cost	Fair value	
Current	97,669	95,251	82,183	80,372	
Non-stated maturity	30,651	28,103	24,736	22,904	
Up to one year	67,018	67,148	57,447	57,468	
Non-current	216,187	216,355	198,927	199,668	
From one to five years	169,541	170,127	136,727	137,186	
From five to ten years	27,270	26,963	41,744	41,759	
After ten years	19,376	19,265	20,456	20,723	
Total	313,856	311,606	281,110	280,040	

Financial Assets at Fair Value Through Profit or Loss - Securities include assets with a fair value of R\$ 201,703 (R\$ 204,530 at 12/31/2019) that belong to investment funds wholly owned by Itaú Vida e Previdência S.A.. The return of those assets (positive or negative) is fully transferred to customers of our PGBL and VGBL private pension plans whose premiums (net of fees) are used by our subsidiary to purchase quotas of those investment funds.

b) Financial assets designated at fair value through profit or loss - Securities are presented in the following table:

	09/30/2020					
	Cost	Adjustments to Fair Value (in Income)	Fair value			
Brazilian external debt bonds	4,554	15	4,569			
Total	4,554	15	4,569			

		12/31/2019	
	Cost	Adjustments to Fair Value (in Income)	Fair value
Brazilian external debt bonds	1,016	19	1,035
Total	1,016	19	1,035

The cost and fair value by maturity of financial assets designated as fair value through profit or loss - Securities were as follows:

	09/30	/2020	12/31/2019		
	Cost	Fair value	Cost	Fair value	
Current	2,195	2,206	592	609	
Up to one year	2,195	2,206	592	609	
Non-current	2,359	2,363	424	426	
From one to five years	2,359	2,363	424	426	
Total	4,554	4,569	1,016	1,035	

#### Note 6 - Derivatives

ITAÚ UNIBANCO HOLDING trades in derivative financial instruments with various counterparties to manage its overall exposures and to assist its customers in managing their own exposures.

Futures – Interest rate and foreign currency futures contracts are commitments to buy or sell a financial instrument at a future date, at an agreed price or yield, and may be settled in cash or through delivery. The notional amount represents the face value of the underlying instrument. Commodity futures contracts or financial instruments are commitments to buy or sell commodities (mainly gold, coffee and orange juice) at a future date, at an agreed price, which are settled in cash. The notional amount represents the quantity of such commodities multiplied by the future price on the contract date. Daily cash settlements of price movements are made for all instruments.

Forwards – Interest rate forward contracts are agreements to exchange payments on a specified future date, based on the variation in market interest rates from trade date to contract settlement date. Foreign exchange forward contracts represent agreements to exchange the currency of one country for the currency of another at an agreed price, on an agreed settlement date. Financial instrument forward contracts are commitments to buy or sell a financial instrument on a future date at an agreed price and are settled in cash.

Swaps – Interest rate and foreign exchange swap contracts are commitments to settle in cash on a future date or dates the differentials between specific financial indices (either two different interest rates in a single currency or two different rates each in a different currency), as applied to a notional principal amount. Swap contracts shown under Other in the table below correspond substantially to inflation rate swap contracts.

Options – Option contracts give the purchaser, for a fee, the right, but not the obligation, to buy or sell a financial instrument within a limited time, including a flow of interest, foreign currencies, commodities, or financial instruments at an agreed price that may also be settled in cash, based on the differential between specific indices.

Credit Derivatives – Credit derivatives are financial instruments with value deriving from the credit risk on debt issued by a third party (the reference entity), which permits one party (the buyer of the hedge) to transfer the risk to the counterparty (the seller of the hedge). The seller of the hedge must pay out as provided for in the contract if the reference entity undergoes a credit event, such as bankruptcy, default or debt restructuring. The seller of the hedge receives a premium for the hedge but, on the other hand, assumes the risk that the underlying instrument referenced in the contract undergoes a credit event, and the seller may have to make payment to the purchaser of the hedge for up to the notional amount of the credit derivative.

The total value of margins pledged in guarantee by ITAÚ UNIBANCO HOLDING was R\$ 20,165 (R\$ 15,823 at 12/31/2019) and was basically comprised of government securities.

Further information on internal controls and parameters used to management risks, may be found in Note 32 – Risk and Capital Management.

# I - Derivatives Summary

See below the composition of the Derivative financial instruments portfolio (assets and liabilities) by type of instrument, stated fair value and maturity date.

				09/3	30/2020			
	Fair value <sup>(*)</sup>	%	0-30	31-90	91-180	181-365	366-720	Over 720 days
Assets								
Swaps – adjustment receivable	51,119	67.1	273	738	4,615	1,941	5,638	37,914
Option agreements	11,750	15.4	1,438	2,637	4,004	2,237	849	585
Forwards (onshore)	3,102	4.1	1,985	374	624	106	12	1
Credit derivatives	237	0.3	-	-	3	4	20	210
NDF - Non Deliverable Forward	9,355	12.3	2,003	1,891	2,242	2,082	752	385
Other Derivative Financial Instruments	579	0.8	208	-	2	2	41	326
Total	76,142	100.0	5,907	5,640	11,490	6,372	7,312	39,421
% per maturity date			7.8	7.4	15.1	8.4	9.6	51.7

				09/3	30/2020			
	Fair value (*)	%	0-30	31-90	91-180	181-365	366-720	Over 720 days
Liabilities								
Swaps – adjustment payable	(57,254)	72.5	(295)	(1,182)	(8,580)	(2,886)	(6,116)	(38,195)
Option agreements	(10,640)	13.5	(1,048)	(2,711)	(3,592)	(1,869)	(824)	(596)
Forwards (onshore)	(2,345)	3.0	(2,345)	-	-	-	-	-
Credit derivatives	(327)	0.4	-	-	-	-	(21)	(306)
NDF - Non Deliverable Forward	(8,270)	10.5	(1,807)	(1,591)	(3,060)	(1,205)	(278)	(329)
Other Derivative Financial Instruments	(40)	0.1	-	-	(2)	(10)	(12)	(16)
Total	(78,876)	100.0	(5,495)	(5,484)	(15,234)	(5,970)	(7,251)	(39,442)
% per maturity date			7.0	7.0	19.3	7.6	9.2	49.9

<sup>(\*)</sup> In the period, the result of Derivative had their amounts affected by oscillations of rates and other market variables arising from the impact of the COVID-19 pandemic on the macroeconomic scenario in the period (Note 33a).

See below the composition of the Derivative financial instruments portfolio (assets and liabilities) by type of instrument, stated fair value and maturity date.

				12/3	31/2019			
	Fair value	%	0-30	31-90	91-180	181-365	366-720	Over 720 days
Assets								
Swaps – adjustment receivable	26,458	63.2	107	1,807	564	1,668	4,464	17,848
Option agreements	8,456	20.2	4,696	1,963	354	726	500	217
Forwards (onshore)	2,162	5.2	940	636	484	87	15	-
Credit derivatives	167	0.4	-	-	5	3	23	136
NDF - Non Deliverable Forward	4,446	10.6	1,251	1,314	787	561	347	186
Other Derivative Financial Instruments	165	0.4	4	-	=	-	6	155
Total	41,854	100.0	6,998	5,720	2,194	3,045	5,355	18,542
% per maturity date			16.7	13.7	5.2	7.3	12.8	44.3

				12/3	31/2019			
	Fair value	%	0-30	31-90	91-180	181-365	366-720	Over 720 days
Liabilities								-
Swaps – adjustment payable	(32,927)	68.8	(326)	(2,557)	(898)	(1,763)	(8,349)	(19,034)
Option agreements	(9,061)	18.9	(3,668)	(3,494)	(383)	(690)	(571)	(255)
Forwards (onshore)	(754)	1.6	(753)	-	`-	(1)	-	-
Credit derivatives	(40)	0.1	-	-	-	(1)	(3)	(36)
NDF - Non Deliverable Forward	(4,971)	10.4	(1,891)	(1,108)	(657)	(637)	(526)	(152)
Other Derivative Financial Instruments	(75)	0.2	(15)	(1)	(2)	(4)	(9)	(44)
Total	(47,828)	100.0	(6,653)	(7,160)	(1,940)	(3,096)	(9,458)	(19,521)
% per maturity date	, ,		13.9	15.0	4.1	6.5	19.7	40.8

II - Derivatives by index and Kisk Fator		Off-balance sheet notional amount	Balance sheet account receivable / (received) (payable) / paid	Adjustment to fair value (in income / stockholders' equity)	Fair value
		09/30/2020	09/30/2020	09/30/2020	09/30/2020
Future contracts Purchase commitments		615,482 229,970	•	-	-
Shares		4,323		-	-
Commodities Interest		1,088	-	-	-
Foreign currency		213,550 11,009			-
Commitments to sell		385,512	-	-	-
Shares Commodities		5,916 2,245	-	-	-
Interest		342,467			
Foreign currency		34,884	-	-	-
Swap contracts Asset position		1 514 022	(6,637)		(6,135) 51 110
Commodities		<b>1,514,023</b> 8	17,755 -	33,364	51,119 -
Interest		1,493,859	13,654	32,004	45,658
Foreign currency		20,156	4,101	1,360	5,461
Liability position Shares		<b>1,514,023</b> 84	<b>(24,392)</b> (6)		<b>(57,254)</b> (5)
Commodities		211	- (0)	- '	- (5)
Interest		1,496,098	(18,539)		(51,204)
Foreign currency Option contracts		17,630 <b>1,626,348</b>	(5,847) <b>298</b>	(198) <b>812</b>	(6,045) <b>1,110</b>
Purchase commitments – long position		120,036	3,943	3,665	7,608
Shares		15,346	266	501	767
Commodities		1,100	26	17	43
Interest Foreign currency		47,740 55,850	468 3,183	(274) 3,421	194 6,604
Commitments to sell – long position		697,107	3,041	1,101	4,142
Shares		154,923	760	698	1,458
Commodities Interest		320	8	(7)	1
Foreign currency		491,871 49,993	1,033 1,240	1,180 (770)	2,213 470
Purchase commitments – short position		115,834	(3,854)		(6,883)
Shares		10,981	(296)		(666)
Commodities Interest		1,622 52,242	(30) (448)		(55) (269)
Foreign currency		50,989	(3,080)		(5,893)
Commitments to sell – short position		693,371	(2,832)	(925)	(3,757)
Shares		154,517	(539)		(1,240)
Commodities Interest		281 489,901	(5) (926)		(2) (2,100)
Foreign currency		48,672	(1,362)		(415)
Forward operations (onshore)		8,188	758	(1)	757
Purchases receivable Shares		<b>1,135</b> 411	<b>1,260</b> 411	(5)	<b>1,255</b> 406
Interest		724	849	(5)	849
Purchases payable obligations		-	(724)	-	(724)
Interest		-	(724)		(724)
Sales receivable Shares		<b>732</b> 732	<b>1,842</b> 724	<b>5</b> 4	<b>1,847</b> 728
Interest		-	1,118	1	1,119
Sales deliverable obligations		6,321	(1,620)	(1)	(1,621)
Interest		1,118	(1,620)	(1)	(1,621)
Foreign currency		5,203		·	-
Credit derivatives Asset position		20,099 11,888	(469) (210)		(90) 237
Shares		1,646	(66)		83
Commodities		3	<u>.</u>	-	-
Interest		10,239	(144)		154
Liability position Shares		<b>8,211</b> 2,692	(259) (88)		(327) (124)
Commodities		21	-	(1)	(124)
Interest		5,498	(171)		(202)
NDF - Non Deliverable Forward Asset position		343,781	975	110	1,085
Commodities		<b>183,268</b> 1,671	<b>9,320</b> 147	<b>35</b> (2)	<b>9,355</b> 145
Foreign currency		181,597	9,173	37	9,210
Liability position		160,513	(8,345)	75	(8,270)
Commodities Foreign currency		904 150 600	(77)		(66)
Other derivative financial instruments		159,609 <b>7,202</b>	(8,268) <b>221</b>	64 <b>318</b>	(8,204) <b>539</b>
Asset position		6,441	236	343	579
Shares		268	(4)		10
Interest		6,171	240	120	360
Foreign currency		2	-	209	209
Liability position Shares		<b>761</b> 582	(15)		( <b>40</b> ) (29)
Interest		582 156	(12) (3)		(29)
Foreign currency		23	-	-	-
		Asset Liability	37,187 (42,041)		76,142 (78,876)
		Total	(4,854)	2,120	(2,734)
Derivative contracts mature as follows (in days):					
Off-balance sheet – notional amount	0 - 30	31 - 180	181 - 365	Over 365 days	09/30/2020
Off-balance sheet – notional amount Future contracts	162,153	<b>31 - 180</b> 276,122	57,132	120,075	615,482
Off-balance sheet – notional amount	162,153 32,422	<b>31 - 180</b> 276,122 433,895	57,132 121,564	120,075 926,142	615,482 1,514,023
Off-balance sheet – notional amount  Future contracts Swap contracts Option contracts Forwards (onshore)	162,153	31 - 180 276,122 433,895 994,545 4,432	57,132 121,564 206,415 107	120,075 926,142 34,953 13	615,482 1,514,023 1,626,348 8,188
Off-balance sheet – notional amount Future contracts Swap contracts Option contracts	162,153 32,422 390,435	31 - 180 276,122 433,895 994,545	57,132 121,564 206,415	120,075 926,142 34,953	615,482 1,514,023 1,626,348

		Off-balance sheet notional amount	Balance sheet account receivable / (received) (payable) / paid	Adjustment to fair value (in income / stockholders' equity)	Fair value
<del>-</del>		12/31/2019	12/31/2019	12/31/2019	12/31/2019
Future contracts Purchase commitments		664,884 325,468		-	
Shares		1,084	-	-	-
Commodities		76 301,898	-	-	-
Interest Foreign currency		301,898 22,410		•	-
Commitments to sell		339,416	-	-	-
Shares		1,163	-	-	-
Commodities Interest		1,049 308,824		-	-
Foreign currency		28,380	-	-	
Swap contracts			(5,267)	(1,202)	(6,469)
Asset position Commodities		1,094,378	5,566	20,892	26,458
Interest		574 1,075,534	4,596	9 19,813	9 24,409
Foreign currency		18,270	970	1,070	2,040
Liability position		1,094,378	(10,833)	(22,094)	(32,927)
Shares Commodities		49 855	(9)	(12)	(9) (12)
Interest		1,068,660	(9,383)	(21,855)	(31,238)
Foreign currency		24,814	(1,441)	(227)	(1,668)
Option contracts		1,720,205	(546)	(59)	(605)
Purchase commitments – long position Shares		<b>245,824</b> 11,513	<b>6,191</b> 256	<b>(6)</b> 515	<b>6,185</b> 771
Commodities		268	7	10	17
Interest		188,110	465	(331)	134
Foreign currency		45,933 <b>626 187</b>	5,463 <b>1,667</b>	(200) <b>604</b>	5,263 2 271
Commitments to sell – long position Shares		<b>626,187</b> 12,294	<b>1,667</b> 396	<b>604</b> (40)	<b>2,271</b> 356
Commodities		228	5	(2)	3
Interest		568,442	513	887	1,400
Foreign currency		45,223	753	(241)	512
Purchase commitments – short position Shares		<b>172,703</b> 6,312	<b>(6,671)</b> (180)	<b>(19)</b> (451)	<b>(6,690)</b> (631)
Commodities		235	(10)	(8)	(18)
Interest		129,647	(412)	329	(83)
Foreign currency		36,509	(6,069)	111	(5,958)
Commitments to sell – short position Shares		<b>675,491</b> 11,152	<b>(1,733)</b> (269)	( <b>638</b> ) (37)	<b>(2,371)</b> (306)
Commodities		485	(11)	-	(11)
Interest		621,405	(428)	(888)	(1,316)
Foreign currency		42,449	(1,025)	287	(738)
Forward operations (onshore) Purchases receivable		5,134 668	1,412 796	(4) (6)	1,408 790
Shares		488	488	(6)	482
Interest		160	308	- ' '	308
Foreign currency		20	- (400)	-	- (400)
Purchases payable obligations Interest		660	<b>(160)</b> (160)	•	<b>(160)</b> (160)
Foreign currency		660	-	-	-
Sales receivable		1,653	1,368	4	1,372
Shares		786	776	3	779
Interest Foreign currency		867	592	- '	593
Sales deliverable obligations		2,153	(592)	(2)	(594)
Interest		592	(592)	(1)	(593)
Foreign currency  Credit derivatives		1,561 <b>12,739</b>	(236)	(1) <b>363</b>	(1) <b>127</b>
Asset position		9,878	(165)	332	167
Shares		2,307	(81)	215	134
Commodities		27	(1)	3	2
Interest Foreign currency		7,423 121	(87) 4	114	27 4
Liability position		2,861	(71)	31	(40)
Shares		719	(28)	8	(20)
Commodities		2	- (10)	-	-
Interest NDF - Non Deliverable Forward		2,140 <b>295,508</b>	(43) <b>(552)</b>	23 <b>27</b>	(20) <b>(525)</b>
Asset position		138,772	4,239	207	4,446
Commodities		570	34	(1)	33
Foreign currency		138,202	4,205	208	4,413
Liability position Commodities		<b>156,736</b> 316	<b>(4,791)</b> (10)	<b>(180)</b> (1)	<b>(4,971)</b> (11)
Foreign currency		156,420	(4,781)	(179)	(4,960)
Other derivative financial instruments		6,581	216	(126)	90
Asset position		5,428	226	(61)	165
Interest Foreign currency		5,428	226	(65) 4	161 4
Liability position		1,153	(10)	(65)	(75)
Shares		695	2	(41)	(39)
Interest Foreign currency		458	(12)	(6) (18)	(18) (18)
i oraign currently		Asset	19,888	21,966	41,854
		Liability	(24,861)	(22,967)	(47,828)
Derivative contracts mature as follows (in days):		Total	(4,973)	(1,001)	(5,974)
Off-balance sheet – notional amount	0 - 30	31 - 180	181 - 365	Over 365 days	12/31/2019
Future contracts	196,055	238,485	87,747	142,597	664,884
Swap contracts	24,094	204,065	103,013	763,206	1,094,378
Option contracts	988,793	320,300	258,488	152,624	1,720,205
Forwards (onshore) Credit derivatives	953	2,514 4,746	1,651 733	16 7,260	5,134 12,739
NDF - Non Deliverable Forward	105,809	129,278	38,851	21,570	295,508
	12	786	320	5,463	6,581

# III - Derivatives by notional amount

See below the composition of the Derivative Financial Instruments portfolio by type of instrument, stated at their notional amounts, per trading location (organized or over-the-counter market) and counterparties.

		09/30/2020								
	Future contracts	Swap contracts	Option contracts	Forwards (onshore)	Credit derivatives	NDF - Non Deliverable Forward	Other derivative financial instruments			
В3	480,951	12,207	1,148,592	6,346	-	55,449	-			
Over-the-counter market	134,531	1,501,816	477,756	1,842	20,099	288,332	7,202			
Financial institutions	131,826	1,257,851	438,425	1,842	20,098	170,002	5,674			
Companies	2,705	231,742	38,307	-	1	116,956	1,528			
Individuals	-	12,223	1,024	-	-	1,374	-			
Total	615,482	1,514,023	1,626,348	8,188	20,099	343,781	7,202			

		12/31/2019								
	Future contracts	Swap contracts	Option contracts	Forwards (onshore)	Credit derivatives	NDF - Non Deliverable Forward	Other derivative financial instruments			
B3	465,537	18,128	1,559,356	4,381	1	53,756	-			
Over-the-counter market	199,347	1,076,250	160,849	753	12,738	241,752	6,581			
Financial institutions	198,788	864,858	125,312	292	12,738	141,204	5,340			
Companies	559	180,005	35,122	461	-	99,204	1,241			
Individuals	-	31,387	415	-	-	1,344	-			
Total	664,884	1,094,378	1,720,205	5,134	12,739	295,508	6,581			

#### IV - Credit derivatives

ITAÚ UNIBANCO HOLDING buys and sells credit protection in order to meet the needs of its customers, management and mitigation of its portfolios' risk.

CDS (credit default swap) is a credit derivative in which, upon a default related to the reference entity, the protection buyer is entitled to receive, the amount equivalent to the difference between the face value of the CDS contract and the fair value of the liability on the date the contract was settled, also known as the recovered amount. The protection buyer does not need to hold the debt instrument of the reference entity for it to receive the amounts due pursuant to the CDS contract terms when a credit event occurs.

TRS (total return swap) is a transaction in which a party swaps the total return of an asset or of a basket of assets for regular cash flows, usually interest and a guarantee against capital loss. In a TRS contract, the parties do not transfer the ownership of the assets.

		0	9/30/2020		
	Maximum potential of future payments, gross	Up to 1 year	From 1 to 3 years	From 3 to 5 years	Over 5 years
By instrument					
CDS	9,940	1,214	4,275	3,583	868
TRS	6,837	6,837	-	-	-
Total by instrument	16,777	8,051	4,275	3,583	868
By risk rating					
Investment grade	745	181	512	52	-
Below investment grade	16,032	7,870	3,763	3,531	868
Total by risk	16,777	8,051	4,275	3,583	868
By reference entity					
Brazilian government	12,498	7,675	1,664	2,313	846
Governments – abroad	206	4	199	3	-
Private entities	4,073	372	2,412	1,267	22
Total by entity	16,777	8,051	4,275	3,583	868

		1	2/31/2019		
	Maximum potential of future payments, gross	Up to 1 year	From 1 to 3 years	From 3 to 5 years	Over 5 years
By instrument					
CDS	6,283	1,013	2,675	2,539	56
TRS	4,161	4,161	-	-	-
Total by instrument	10,444	5,174	2,675	2,539	56
By risk rating					
Investment grade	1,049	135	602	312	-
Below investment grade	9,395	5,039	2,073	2,227	56
Total by risk	10,444	5,174	2,675	2,539	56
By reference entity					
Brazilian government	7,301	4,921	1,117	1,263	-
Governments – abroad	200	34	88	78	-
Private entities	2,943	219	1,470	1,198	56
Total by entity	10,444	5,174	2,675	2,539	56

ITAÚ UNIBANCO HOLDING assesses the risk of a credit derivative based on the credit ratings attributed to the reference entity by independent credit rating agencies. Investment grade entities are those for which credit risk is rated as Baa3 or higher, as rated by Moody's, and BBB- or higher, by Standard & Poor's and Fitch Ratings.

The following table presents the notional amount of credit derivatives purchased. The underlying amounts are identical to those for which ITAÚ UNIBANCO HOLDING has sold credit protection.

		09/30/2020		
	Notional amount of credit protection sold	Notional amount of credit prote purchased with identical under		Net position
	protection solu	amount		
CDS	(9,940)		3,322	(6,618)
TRS	(6,837)		-	(6,837)
Total	(16,777)		3,322	(13,455)

		12/31/2019	
	Notional amount of credit protection sold	Notional amount of credit protection purchased with identical underlying amount	Net position
CDS	(6,283)	2,295	(3,988)
TRS	(4,161)	-	(4,161)
Total	(10,444)	2,295	(8,149)

#### V - Financial instruments subject to offsetting, enforceable master netting arrangements and similar agreements

The following tables set forth the financial assets and liabilities that are subject to offsetting, enforceable master netting arrangements and similar agreements, as well as how these financial assets and liabilities have been presented in ITAÚ UNIBANCO HOLDING's consolidated financial statements. These tables also reflect the amounts of collateral pledged or received in relation to financial assets and liabilities subject to enforceable arrangements that have not been presented on a net basis in accordance with IAS 32.

Financial assets subject to offsetting, enforceable master netting arrangements and similar agreements:

			09/30/20	20			
	Gross amount of recognized financial	Gross amount offset in	Net amount of financial	Related amounts not offs	et in the Balance Sheet (2)	Total	
	assets (1)	the Balance Sheet	assets presented in the Balance Sheet	Financial instruments (3)	Cash collateral received	Total	
Securities purchased under agreements to resell	319,046	-	319,046	(3,170)	-	315,876	
Derivatives financial instruments	76,142	-	76,142	(18,948)	-	57,194	
			12/31/20	19			
	Gross amount of recognized financial	Gross amount offset in	Net amount of financial assets presented in the	Related amounts not offset in the Balance Sheet		Total	
	assets (1)	the Balance Sheet	Balance Sheet	Financial instruments (3)	Cash collateral received	Total	
Securities purchased under agreements to resell	198,422	-	198,422	(596)	-	197,826	
Derivatives financial instruments	41,854	-	41,854	(14,121)	-	27,733	

Financial liabilities subject to offsetting, enforceable master netting arrangements and similar agreements:

		09/30/2020							
	Gross amount of recognized financial	Gross amount offset in	oss amount offset in liabilities presented in the		ed amounts not offset in the Balance Sheet <sup>(2)</sup>				
	liabilities (1)	the Balance Sheet	Balance Sheet	Financial instruments (3)	Cash collateral pledged	Total			
Securities sold under repurchase agreements	303,554	-	303,554	(47,616)	-	255,938			
Derivatives financial instruments	78,876	-	78,876	(18,948)	(181)	59,747			
			12/31/20	19					

	120172010						
	Gross amount of recognized financial	d financial Gross amount offset in		Related amounts not offs	Total		
	liabilities (1)	the Balance Sheet	Balance Sheet	Financial instruments (3)	Cash collateral pledged	iotai	
Securities sold under repurchase agreements	256,583	-	256,583	(23,509)	-	233,074	
Derivatives financial instruments	47,828	-	47,828	(14,121)	(148)	33,559	

<sup>(1)</sup> Includes amounts of master offset agreements and other such agreements, both enforceable and unenforceable.

Financial assets and financial liabilities are offset in the balance sheet only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Derivatives financial instruments and repurchased agreements not set off in the balance sheet relate to transactions in which there are enforceable master netting agreements or similar agreements, but the offset criteria have not been met in accordance with paragraph 42 of IAS 32 mainly because ITAÚ UNIBANCO HOLDING has no intention to settle on a net basis, or realize the liability simultaneously.

<sup>(2)</sup> Limited to amounts subject to enforceable master offset agreements and other such agreements.

<sup>(3)</sup> Includes amounts subject to enforceable master offset agreements and other such agreements, and guarantees in financial instruments.

## Note 7 - Hedge accounting

There are three types of hedge relations: Fair value hedge, Cash flow hedge and Hedge of net investment in foreign operations.

In hedge accounting, the groups of risk factors measured by ITAÚ UNIBANCO HOLDING are:

- Interest Rate: Risk of loss in transactions subject to interest rate variations;
- Currency: Risk of loss in transactions subject to foreign exchange variation.

The structure of risk limits is extended to the risk factor level, where specific limits aim at improving the monitoring and understanding process, as well as avoiding concentration of these risks.

The structures designed for interest rate and exchange rate categories take into account total risk when there are compatible hedging instruments. In certain cases, management may decide to hedge a risk for the risk factor term and limit of the hedging instrument.

The other risk factors hedged by the institution are shown in Note 32.

To protect cash flows and fair value of instruments designated as hedged items, ITAÚ UNIBANCO HOLDING uses derivative financial instruments and financial assets. Currently, Futures Contracts, Options, NDF (non deliverable forwards), Forwards, Swaps and Financial Assets are used.

ITAÚ UNIBANCO HOLDING manages risks through the economic relationship between hedging instruments and hedged items, where the expectation is that these instruments will move in opposite directions and in the same proportion, with the purpose of neutralizing risk factors.

The designated coverage ratio is always 100% of the risk factor eligible for coverage. Sources of ineffectiveness are in general related to the counterparty's credit risk and possible mismatches of terms between the hedging instrument and the hedged item.

#### a) Cash flow hedge

The cash flow hedge strategies of ITAÚ UNIBANCO HOLDING consist of hedging exposure to variations in cash flows, in interest payment and currency exposure which are attributable to changes in interest rates on recognized and unrecognized assets and liabilities.

ITAÚ UNIBANCO HOLDING applies cash flow hedge strategies as follows:

#### Interest rate risks:

- Hedge of time deposits and repurchase agreements: to hedge fluctuations in cash flows of interest payments resulting from changes in the DI interest rate, through futures contracts;
- Hedge of asset transactions: to hedge fluctuations in cash flows of interest receipts resulting from changes in the DI rate, through futures contracts;
- Hedge of assets denominated in UF\*: to hedge fluctuations in cash flows of interest receipts resulting from changes in the UF\*, through swap contracts;
- Hedge of Funding: to hedge fluctuations in cash flows of interest payments resulting from changes in the TPM\* rate, through swap contracts;
- Hedge of loan operations: to hedge fluctuations in cash flows of interest receipts resulting from changes in the TPM\* rate, through swap contracts;
- Hedge of repurchase agreements: to hedge fluctuations in cash flows of interest received from changes in Selic (benchmark interest rate), through futures contracts;
- Hedging of expected highly probable transactions: to hedge the risk of variation in the amount of the commitments assumed when resulting from variation in the exchange rates.

\*UF - Chilean unit of account / TPM - Monetary policy rate

ITAÚ UNIBANCO HOLDING does not use the qualitative method to evaluate the effectiveness or to measure the ineffectiveness of these strategies.

For cash flow hedge strategies, ITAÚ UNIBANCO HOLDING uses the hypothetical derivative method. This method is based on a comparison of the change in the fair value of a hypothetical derivative with terms identical to the critical terms of the variable-rate liability, and this change in the fair value is considered a proxy of the present value of the cumulative change in the future cash flow expected for the hedged liability.

			09/30/2020						
				Hedged item		Hedge	instrument		
Strategies	Heading	Book	Value	- Mandadan In codes	0		Variation in fair		
Suategies	neaulig	Assets	Liabilities	recognized in Other comprehensive income	Cash flow hedge reserve	Notional Amount	Variation in fair value used to calculate hedge ineffectiveness (2,273) 116 822 17		
Interest rate risk									
Hedge of deposits and repurchase agreements	Securities purchased under agreements to resell	-	103,092	(2,273)	(2,417)	103,105	(2,273)		
Hedge of assets transactions	Loans and lease operations and Securities	5,582	-	116	116	5,700	116		
Hedge of asset-backed securities under repurchase agreements	Securities purchased under agreements to resell	29,386	-	822	822	31,117	822		
Hedge of loan operations	Loans and lease operations	323	-	15	15	309	17		
Hedge of funding	Deposits	-	5,395	(149)	(145)	5,246	(149)		
Hedge of assets denominated in UF	Securities	10,527	-	13	13	10,513	16		
Foreign exchange risk									
Hedge of highly probable forecast transactions		384	-	16	266	384	16		
Total		46,202	108,487	(1,440)	(1,330)	156,374	(1,435)		

		12/31/2019					
				Hedged item		Hedge	instrument
Strategies	Heading	Book	Value	Variation in value	Cash flow	Notional Amount 24,543 5,656 32,130 257 4,590 12,582	Variation in fair
Judicyles	rieaung	Assets	Liabilities	recognized in Other comprehensive income	hedge reserve		value used to calculate hedge ineffectiveness
Interest rate risk							
Hedge of deposits and repurchase agreements	Securities purchased under agreements to resell	-	24,543	(2,808)	(3,310)	24,543	(2,814)
Hedge of assets transactions	Loans and lease operations and Securities	5,564	-	91	91	5,656	91
Hedge of asset-backed securities under repurchase agreements	Securities purchased under agreements to resell	30,896	-	520	520	32,130	523
Hedge of loan operations	Loans and lease operations	269	-	12	12	257	14
Hedge of funding	Deposits	-	4,617	(27)	(22)	4,590	(27)
Hedge of assets denominated in UF	Securities	12,588	-	6	6	12,582	5
Foreign exchange risk							
Hedge of highly probable forecast transactions		294	-	(11)	179	294	(11)
Total		49,611	29,160	(2,217)	(2,524)	80,052	(2,219)

For strategies of deposits and repurchase agreements to resell, asset transactions and asset-backed securities under repurchase agreements, the entity frequently reestablishes the coverage ratio, since both the hedged item and the instruments change over time. This occurs because they are portfolio strategies that reflect the risk management strategy guidelines approved in the proper authority level.

The remaining balance in the reserve of cash flow hedge for which the hedge accounting is no longer applied is R\$ 110 (R\$ (307) at 12/31/2019).

				09/30/	2020		
Hedge Instruments	Notional	Book V	alue <sup>(*)</sup>	Variations in fair value used to	Variation in value recognized in Other	Hedge ineffecti- veness	Amount reclassified from
	amount	Assets	Liabilities	calculate hedge ineffectiveness	comprehensive income	recognized in income	Cash flow hedge reserve to income
Interest rate risk							
Futures	139,922	33	-	(1,335)	(1,335)	-	(249)
Swap	16,068	5,395	10,855	(116)	(121)	5	-
Foreign exchange risk							
Futures	384	-	288	16	16	-	-
Total	156,374	5,428	11,143	(1,435)	(1,440)	5	(249)

		12/31/2019									
Hedge Instruments	Notional	Notional amount Assets Lie		Variations in fair value used to	Variation in value recognized in Other	Hedge ineffecti- veness	Amount reclassified from				
	amount			calculate hedge ineffectiveness	comprehensive income	recognized in income	Cash flow hedge reserve to income				
Interest rate risk											
Futures	62,329	-	14	(2,200)	(2,197)	(3)	(762)				
Swap	17,429	4,617	12,858	(8)	(9)	1	-				
Foreign exchange risk											
Futures	294	-	156	(11)	(11)	-	-				
Total	80,052	4,617	13,028	(2,219)	(2,217)	(2)	(762)				

(\*) Amounts recorded under heading Derivatives.

# b) Hedge of net investment in foreign operations

ITAÚ UNIBANCO HOLDING's strategies for net investments in foreign operations consist of hedging the exposure in the functional currency of the foreign operation against the functional currency of head office, by contracting DDI futures, NDF and financial assets.

The risk hedged in this type of strategy is the currency risk.

ITAÚ UNIBANCO HOLDING does not use the qualitative method to evaluate the effectiveness or to measure the ineffectiveness of these strategies.

Instead, ITAÚ UNIBANCO HOLDING uses the Dollar Offset Method, which is based on a comparison of the change in fair value (cash flow) of the hedging instrument, attributable to changes in the exchange rate and the gain (loss) arising from variations in exchange rates on the amount of investment abroad designated as the object of the hedge.

		09/30/2020									
			Hedged item		Hedge in	Hedge instrument					
Strategies	Book	/alue (2)	Variation in value recognized in Other	Foreign currency	Notional	Variation in fair value used to calculate					
	Assets	Liabilities	comprehensive income	convertion reserve	amount	hedge ineffectiveness					
Foreign exchange risk											
Hedge of net investment in foreign operations (1)	16,749	-	(15,747)	(15,747)	27,002	(15,750)					
Total	16,749	-	(15,747)	(15,747)	27,002	(15,750)					

		12/31/2019									
Strategies			Hedge ir	Hedge instrument							
	Book \	/alue (2)	Variation in value	Foreign currency	Notional	Variation in fair value used to calculate					
	Assets	Liabilities	recognized in Other comprehensive income	convertion reserve	amount	hedge ineffectiveness					
Foreign exchange risk											
Hedge of net investment in foreign operations (1)	14,396	-	(7,217)	(7,217)	16,947	(7,220)					
Total	14,396	-	(7,217)	(7,217)	16,947	(7,220)					

<sup>(2)</sup> Amounts recorded under heading Derivatives - Hedge of investments in foreign operation

	09/30/2020									
Hedge instruments	Notional	Book Value (*)		Variations in fair value used to	Variation in the value recognized in Other	Hedge ineffectiveness	Amount reclassified from foreign currency			
-	amount	Assets	Liabilities	calculate hedge ineffectiveness	comprehensive income	recognized in income	convertion reserve into income			
Foreign exchange risk										
Futures	47,961	48	-	(21,574)	(21,537)	(37)	-			
Forward	(4,351)	4,539	-	373	346	27	-			
NDF - Non Deliverable Forward	(16,495)	85	-	5,181	5,172	9	-			
Financial Assets	(113)	113	-	270	272	(2)	-			
Total	27,002	4,785	-	(15,750)	(15,747)	(3)	-			

		12/31/2019									
Hedge instruments	Notional	Book	Value (*)	Variations in fair value used to	Variation in the value recognized in Other		Amount reclassified from foreign currency				
	amount	Assets Liabilities		calculate hedge ineffectiveness	comprehensive income	recognized in income	convertion reserve into income				
Foreign exchange risk											
Futures	32,966	228	-	(12,329)	(12,292)	(37)	-				
Forward	(2,990)	2,977	-	408	381	27	-				
NDF - Non Deliverable Forward	(11,525)	260	-	4,443	4,434	9	-				
Financial Assets	(1,504)	1,523	-	258	260	(2)	-				
Total	16,947	4,988	-	(7,220)	(7,217)	(3)	-				

<sup>(\*)</sup> Amounts recorded under heading Derivatives.

## c) Fair value hedge

The fair value hedging strategy of ITAÚ UNIBANCO HOLDING consists of hedging the exposure to variation in fair value on the receipt and payment of interest on recognized assets and liabilities.

ITAÚ UNIBANCO HOLDING applies fair value hedges as follows:

Interest rate risk:

• To protect the risk of variation in the fair value of receipt and payment of interest resulting from variations in the fair value of the variable rates involved, by contracting swaps and futures.

ITAÚ UNIBANCO HOLDING does not use the qualitative method to evaluate the effectiveness or to measure the ineffectiveness of these strategies.

Instead, ITAÚ UNIBANCO HOLDING uses the percentage approach and dollar offset method:

- The percentage approach is based on the calculation of change in the fair value of the revised estimate
  for the hedged position (hedged item) attributable to the protected risk versus the change in the fair
  value of the derivative hedging instrument.
- The dollar offset method is based on the difference between the variation in the fair value of the hedging
  instrument and the variation in the fair value of the hedged item attributed to changes in the interest
  rate.

The effects of hedge accounting on the financial position and performance of ITAÚ UNIBANCO HOLDING are presented below:

				(	09/30/2020			
			Hedg	e Item		Hedge I	nstruments <sup>(2)</sup>	
Strategies	Book '	Book Value (1)		value	Variation in fair value	Notional	Variation in fair value used to	
	Assets	Liabilities	Assets	Liabilities	recognized in income	amount	calculate hedge ineffectiveness	
Interest rate risk								
Hedge of loan operations	9,277	-	9,694	-	417	9,277	(424)	
Hedge of funding	-	9,989	-	11,378	(1,389)	9,989	1,384	
Hedge of securities at fair value through other comprehensive income	10,033	-	10,221	-	188	10,217	(189)	
Total	19,310	9,989	19,915	11,378	(784)	29,483	771	

				1	2/31/2019			
			Hedge Instruments					
Strategies	Book '	Value <sup>(1)</sup>	Fair value		Variation in fair value recognized in	Notional	Variation in fair value used to	
	Assets	Liabilities	Assets	Liabilities	income	amount	calculate hedge ineffectiveness	
Interest rate risk								
Hedge of loan operations	7,386	-	7,642	-	256	7,386	(264)	
Hedge of funding	-	7,436	-	8,195	(759)	7,436	775	
Hedge of securities at fair value through other comprehensive income	4,482	-	4,574	-	92	4,609	(85)	
Total	11,868	7,436	12,216	8,195	(411)	19,431	426	

<sup>(1)</sup> Amounts recorded under heading Deposits, Securities, Funds from Interbank Markets and Loan and Lease Operations

For loan operations strategies, the entity reestablishes the coverage ratio, since both the hedged item and the instruments change over time. This occurs because they are portfolio strategies that reflect the risk management strategy guidelines approved in the proper authority level.

<sup>(2)</sup> Comprises the amount of R\$ 4,263 at 09/30/2020, related to instruments exposed by the change in reference interest rates - IBORs.

		09/30/2020								
Hedge Instruments	Notional _	Book v	alue <sup>(1)</sup>	Variation in fair value used	Hedge ineffectiveness recognized in income					
	amount	Assets	Liabilities	to calculate hedge ineffectiveness						
Interest rate risk										
Swap (2)	29,483	2,139	6,375	771	(13)					
Total	29,483	2,139	6,375	771	(13)					

		12/31/2019								
Hedge Instruments	Notional	Book v	alue <sup>(1)</sup>	Variation in fair value used	Hedge ineffectiveness					
	amount	Assets	Liabilities	to calculate hedge ineffectiveness	recognized in income					
Interest rate risk										
Swap (2)	19,431	766	4,636	426	15					
Total	19,431	766	4,636	426	15					

<sup>(1)</sup> Amounts recorded under heading Derivatives.

<sup>(2)</sup> The amount of R\$ 153 is no longer qualified as hedge, with effect on result of R\$ (16) (R\$ 408 at 12/31/2019, with effect on result of R\$ (15) from 01/01 to 12/31/2019).

The table below presents, for each strategy, the notional amount and the fair value adjustments of hedge instruments and the book value of the hedged item:

		09/30/2020			12/31/2019	
Chrotonico	Hedge instru	ments	Hedged item	Hedge instruments		Hedged item
Strategies	Notional amount	Fair value adjustments	Book Value	Notional amount	Fair value adjustments	Book Value
Hedge of deposits and repurchase agreements	103,105	(7)	103,092	24,543	(37)	24,543
Hedge of highly probable forecast transactions	384	16	384	294	(11)	294
Hedge of net investment in foreign operations	27,002	4,785	16,749	16,947	4,988	14,396
Hedge of loan operations (Fair value)	9,277	(424)	9,277	7,386	(264)	7,386
Hedge of loan operations (Cash flow)	309	17	323	257	14	269
Hedge of funding (Fair value)	9,989	1,384	9,989	7,436	775	7,436
Hedge of funding (Cash flow)	5,246	(149)	5,395	4,590	(27)	4,617
Hedge of assets transactions	5,700	116	5,582	5,656	91	5,564
Hedge of asset-backed securities under repurchase agreements	31,117	36	29,386	32,130	20	30,896
Hedge of assets denominated in UF	10,513	16	10,527	12,582	5	12,588
Hedge of securities at fair value through other comprehensive income	10,217	(189)	10,033	4,609	(85)	4,482
Total		5,601	_		5,469	

The table below shows the breakdown by maturity of the hedging strategies:

				09/30/2020				_
	0-1 year	1-2 years	2-3 years	3-4 years	4-5 years	5-10 years	over 10 years	Total
Hedge of deposits and repurchase agreements	65,547	22,421	8,431	74	6,232	400	-	103,105
Hedge of highly probable forecast transactions	384	-	-	-	-	-	-	384
Hedge of net investment in foreign operations (*)	27,002	-	-	-	-	-	-	27,002
Hedge of loan operations (Fair value)	3,023	1,504	1,367	1,137	484	1,417	345	9,277
Hedge of loan operations (Cash flow)	72	201	36	-	-	-	-	309
Hedge of funding (Fair value)	207	641	595	172	581	5,301	2,492	9,989
Hedge of funding (Cash flow)	2,534	-	2,201	215	-	296	-	5,246
Hedge of assets transactions	3,581	2,119	-	-	-	-	-	5,700
Hedge of asset-backed securities under repurchase agreements	22,052	2,273	6,026	-	766	-	-	31,117
Hedge of assets denominated in UF	10,440	73	-	-	-	-	-	10,513
Hedge of securities at fair value through other comprehensive income	6,438	1,274	76	-	701	1,728	-	10,217
Total	141,280	30,506	18,732	1,598	8,764	9,142	2,837	212,859

				12/31/2019				
<del>-</del>	0-1 year	1-2 years	2-3 years	3-4 years	4-5 years	5-10 years	over 10 years	Total
Hedge of deposits and repurchase agreements	5,533	4,409	1,627	8,464	-	4,510	-	24,543
Hedge of highly probable forecast transactions	294	-	-	-	-	-	-	294
Hedge of net investment in foreign operations (*)	16,947	-	-	-	-	-	-	16,947
Hedge of loan operations (Fair value)	381	2,490	1,248	993	623	1,111	540	7,386
Hedge of loan operations (Cash flow)	27	156	74	-	-	-	-	257
Hedge of funding (Fair value)	299	152	375	423	129	4,220	1,838	7,436
Hedge of funding (Cash flow)	2,562	-	-	1,646	161	221	-	4,590
Hedge of assets transactions	-	3,671	1,985	-	-	-	-	5,656
Hedge of asset-backed securities under repurchase agreements	6,225	18,739	812	5,621	-	733	-	32,130
Hedge of assets denominated in UF	9,628	2,954	-	-	-	-	-	12,582
Hedge of securities at fair value through other comprehensive income	4,230	-	28	-	-	351	-	4,609
Total	46,126	32,571	6,149	17,147	913	11,146	2,378	116,430

<sup>(\*)</sup> Classified as current, since instruments are frequently renewed.

#### Note 8 - Financial assets at fair value through other comprehensive income - Securities

The fair value and corresponding gross carrying amount of Financial Assets at Fair Value Through Other Comprehensive Income - Securities assets are as follows:

		09/30/20	20			12/31/201	19	
	Gross carrying amount	Fair value adjustments (in stockholders' equity) <sup>(2)</sup>	Expected loss	Fair value	Gross carrying amount	Fair value adjustments (in stockholders' equity)	Expected loss	Fair value
Brazilian government securities (1a)	61,368	1,904	-	63,272	48,718	2,014	-	50,732
Other government securities	36	-	(36)	-	36	-	(36)	-
Government securities - abroad (1b)	22,858	7	(6)	22,859	20,638	(64)	(3)	20,571
Germany	33	-	-	33	23	-	-	23
Colombia	2,663	69	-	2,732	3,851	27	-	3,878
Chile	12,172	3	-	12,175	11,119	89	-	11,208
United States	3,069	-	-	3,069	2,758	(2)	-	2,756
Italy	-	-	-	-	328	1	-	329
Mexico	1,141	3	(1)	1,143	-	-	-	-
Paraguay	2,675	(82)	(5)	2,588	1,957	(174)	(3)	1,780
Uruguay	1,105	14	-	1,119	602	(5)	-	597
Corporate securities (1c)	8,018	(382)	(76)	7,560	5,308	96	(47)	5,357
Shares	1,637	(370)	-	1,267	83	66	-	149
Bank deposit certificates	65	2	-	67	2,371	-	-	2,371
Securitized real estate loans	-	-	-	-	25	1	-	26
Debentures	1,414	(83)	(48)	1,283	387	(10)	(43)	334
Eurobonds and other	4,899	69	(25)	4,943	2,439	39	(1)	2,477
Other	3	-	(3)	-	3	-	(3)	-
Total	92,280	1,529	(118)	93,691	74,700	2,046	(86)	76,660

<sup>(1)</sup> Financial assets at fair value through other comprehensive income - Securities pledged in guarantee of funding transactions of financial institutions and customers were: a) R\$ 22,204 (R\$ 27,864 at 12/31/2019), b) R\$ 323 (R\$ 590 at 12/31/2019) and c) 1,050, totaling R\$ 23,577 (R\$ 28,454 at 12/31/2019).

The gross carrying amount and the fair value of financial assets through other comprehensive income - securities by maturity are as follows:

	09/30/	2020	12/31/	2019
	Gross carrying amount	Fair value	Gross carrying amount	Fair value
Current	18,039	17,771	10,258	10,272
Non-stated maturity	1,637	1,267	83	149
Up to one year	16,402	16,504	10,175	10,123
Non-current	74,241	75,920	64,442	66,388
From one to five years	51,046	52,446	45,704	46,456
From five to ten years	15,524	15,806	11,101	11,649
After ten years	7,671	7,668	7,637	8,283
Total	92,280	93,691	74,700	76,660

Equity instruments at fair value through other comprehensive income - securities are presented in the table below:

		09/30/2020		
	Gross carrying amount	Adjustments to fair value (in Stockholders' equity)	Expected loss	Fair Value
Shares	1,637	(370)	-	1,267
Total	1,637	(370)	-	1,267
		12/31/2019		
	Gross carrying amount	Adjustments to fair value (in Stockholders' equity)	Expected loss	Fair Value
Shares	83	66	-	149
Total	83	66	-	149

In the period there was no receipt of dividends and there was no reclassification in Stockholders' Equity.

ITAÚ UNIBANCO HOLDING adopted the option of designating equity instruments at fair value through other comprehensive income due to the particularities of a certain market.

	09/3	30/2020	12/31/20	19
	Gross carrying	Fair Value	Gross carrying	Fair Value
	amount	raii vaiue	amount	raii vaiue
Current	1,637	1,267	83	149
Non-stated maturity	1,637	1,267	83	149

<sup>(2)</sup> In the period, the result of Adjustment to Fair Value of Financial Assets (particularly private securities) had their amounts affected by oscillations of rates and other market variables arising from the impact of the COVID-19 pandemic on the macroeconomic scenario in the period (Note 33a).

Stage 1	Expected loss 12/31/2019	Gains / (Losses)	Purchases	Settlements	Transfer to stage 2	Transfer to stage 3	Cure from stage 2	Cure from stage 3	Expected loss 09/30/2020
Financial assets at fair value through other comprehensive income	(86)	(31)	(17)	16					(118)
Brazilian government securities	(36)	-	-	-	-	-	-	-	(36)
Other	(36)	-	-	-	-	-	-	-	(36)
Government securities - abroad	(3)	(3)	(1)	1	-	-	-	-	(6)
Corporate securities	(47)	(28)	(16)	15	-	-	-	-	(76)
Debentures	(43)	(4)	(1)	-	-	-	-	-	(48)
Eurobonds and other	(1)	(24)	(15)	15	-	-	-	-	(25)
Other	(3)			-	-	-	-	-	(3)
	Expected								Evnoctod

Stage 1	Expected loss 12/31/2018	Gains / (Losses)	Purchases	Settlements	Transfer to stage 2	Transfer to stage 3	Cure from stage 2	Cure from stage 3	Expected loss 12/31/2019
Financial assets at fair value through other comprehensive									
income	(85)		(1)						(86)
Brazilian government securities	(36)	-	-	-	-	-	-	-	(36)
Other	(36)	-	-	-	-	-	-	-	(36)
Government securities - abroad	-	(2)	(1)	-	-	-	-	-	(3)
Corporate securities	(49)	2	-	-	-	-	-	-	(47)
Debentures	(43)	-	-	-	-	-	-	-	(43)
Eurobond and other	(3)	2	-	-	-	-	-	-	(1)
Other	(3)	-	-	-	-	-	-	-	(3)

Note 9 - Financial assets at amortized cost - Securities

The Financial assets at amortized cost - Securities are as follows:

		09/30/2020			12/31/2019	
	Amortized Cost	Expected Loss	Net Amortized Cost	Amortized Cost	Expected Loss	Net Amortized Cost
Brazilian government securities (1a)	61,696	(45)	61,651	56,355	(52)	56,303
Government securities – abroad	19,311	(34)	19,277	17,226	-	17,226
Colombia	435	(1)	434	335	-	335
Chile	716	(1)	715	621	-	621
Korea	3,699	(13)	3,686	3,427	-	3,427
Spain	4,396	(12)	4,384	4,984	-	4,984
United States	-	-	-	80	-	80
Mexico	10,012	(7)	10,005	7,763	-	7,763
Uruguay	53	-	53	16	-	16
Corporate securities (1b)	51,224	(3,766)	47,458	59,538	(2,601)	56,937
Rural product note	4,519	(69)	4,450	5,388	(47)	5,341
Bank deposit certificates	3	-	3	54	-	54
Real estate receivables certificates	4,976	(25)	4,951	5,844	(2)	5,842
Debentures	36,871	(3,615)	33,256	41,053	(2,532)	38,521
Eurobonds and other	305	(4)	301	1,083	(1)	1,082
Promissory notes	3,527	(29)	3,498	5,001	(3)	4,998
Other	1,023	(24)	999	1,115	(16)	1,099
Total	132,231	(3,845)	128,386	133,119	(2,653)	130,466

<sup>(1)</sup> Financial Assets at Amortized Cost – Securities Pledged as Collateral of Funding Transactions of Financial Institutions and Customers were: a) R\$ 11,498 (R\$ 9,583 at 12/31/2019) and b) R\$ 21,475 (R\$ 17,457 at 12/31/2019), totaling R\$ 32,973 (R\$ 27,040 at 12/31/2019).

The amortized cost of Financial assets at amortized cost - Securities by maturity is as follows:

	09/30/	2020	12/31/2019			
	Amortized Cost	Net Amortized Cost	Amortized Cost	Net Amortized Cost		
Current	36,606	35,492	30,113	29,766		
Up to one year	36,606	35,492	30,113	29,766		
Non-current	95,625	92,894	103,006	100,700		
From one to five years	57,698	56,452	57,120	56,178		
From five to ten years	26,601	25,458	34,599	33,512		
After ten years	11,326	10,984	11,287	11,010		
Total	132,231	128,386	133,119	130,466		

Stage 1	Expected loss 12/31/2019	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 2	Transfer to Stage 3	Cure from Stage 2	Cure from Stage 3	Expected loss 09/30/2020
Financial assets at amortized cost	(198)	(387)	(155)	256	19			(34)	(499)
Brazilian government securities	(52)	7	-	-	-	-	-	-	(45)
Government securities - abroad	= -	(22)	(21)	9	-	-	-	-	(34)
Chile	-	(1)		-	-	-	-	-	(1)
Colombia	=	(2)	(1)	2	-	-	-	-	(1)
Korea	=	(3)	(10)	-	-	-	-	-	(13)
Spain	-	(12)		-	-	-	-	-	(12)
Mexico	-	(4)	(10)	7	-	-	-	-	(7)
Corporate securities	(146)	(372)	(134)	247	19	-	-	(34)	(420)
Rural product note	(9)	(25)	(40)	11	-	-	-	-	(63)
Real estate receivables certificates	(2)	(27)	(9)	13	-	-	-	-	(25)
Debentures	(131)	(272)	(60)	203	19	-	-	(34)	(275)
Eurobond and other	(1)	(8)	(2)	7	-	-	-	-	(4)
Promissory notes	(3)	(26)	(10)	10	-	-	-	-	(29)
Other		(14)	(13)	3	-	-	-	-	(24)

Stage 2	Expected loss 12/31/2019	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 1	Transfer to Stage 3	Cure from Stage 1	Cure from Stage 3	Expected loss 09/30/2020
Financial assets at amortized cost	(58)	(25)	(68)	53	-	54	(19)	(13)	(76)
Corporate securities	(58)	(25)	(68)	53	-	54	(19)	(13)	(76)
Rural product note	(5)	(3)	-	2	-	1	-	-	(5)
Debentures	(53)	(21)	(68)	50	-	53	(19)	(13)	(71)
Eurobond and other		(1)		1	-				

Stage 3	Expected loss 12/31/2019	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 1	Transfer to Stage 2	Cure from Stage 1	Cure from Stage 2	Expected loss 09/30/2020
Financial assets at amortized cost	(2,397)	(1,713)	(238)	1,085	34	13	-	(54)	(3,270)
Corporate securities	(2,397)	(1,713)	(238)	1,085	34	13	-	(54)	(3,270)
Rural product note	(33)	(8)	(1)	42	-	-	-	(1)	(1)
Debentures	(2,348)	(1,721)	(207)	1,013	34	13	-	(53)	(3,269)
Other	(16)	16	(30)	30	-	-	-		

Stage 1	Expected loss 12/31/2018	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 2	Transfer to Stage 3	Cure from Stage 2	Cure from Stage 3	Expected loss 12/31/2019
Financial assets at amortized cost	(223)	36	(38)	48	74		(75)	(20)	(198)
Brazilian government securities	-	7	-	-	-	-	(59)	-	(52)
Government securities - abroad - Colombia	(4)	5	(3)	2	-	-	-	-	-
Corporate securities	(219)	24	(35)	46	74	-	(16)	(20)	(146)
Rural product note	(7)	4	(7)	1	-	-			(9)
Real estate receivables certificates	(2)	-	(4)	23	-	-	-	(19)	(2)
Debentures	(206)	19	(21)	20	74	-	(16)	(1)	(131)
Eurobond and other	(2)	-	- '	1	-	-	- '	- ` ′	(1)
Promissory notes	(2)	1	(3)	1	-	-	-	-	(3)

Stage 2	Expected loss 12/31/2018	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 1	Transfer to Stage 3	Cure from Stage 1	Cure from Stage 3	Expected loss 12/31/2019
Financial assets at amortized cost	(824)	82	(2)	66	75	619	(74)		(58)
Brazilian government securities	(59)	-	-	-	59	-	-	-	-
Corporate securities	(765)	82	(2)	66	16	619	(74)	-	(58)
Rural product note	- '-	(8)	(2)	-	-	5		-	(5)
Debentures	(765)	90	- '	66	16	614	(74)	-	(53)

Stage 3	Expected loss 12/31/2018	Gains / (Losses)	Purchases	Settlements	Transfer to Stage 1	Transfer to Stage 2	Cure from Stage 1	Cure from Stage 2	Expected loss 12/31/2019
Financial assets at amortized cost	(2,599)	(35)	(193)	1,029	20			(619)	(2,397)
Corporate securities	(2,599)	(35)	(193)	1,029	20	-	-	(619)	(2,397)
Rural product note	(173)	(3)	(50)	198	-	-	-	(5)	(33)
Real estate receivables certificates	(361)	16	-	326	19	-	-	- '	-
Debentures	(2,037)	(48)	(127)	477	1	-	-	(614)	(2,348)
Promissory notes	(11)	-	-	11	-	-	-	-	-
Other	(17)	-	(16)	17	-	-	-	-	(16)

# Note 10 - Loan and lease operations

## a) Composition of loans and lease operations portfolio

Below is the composition of the carrying amount of loan operations and lease operations by type, sector of debtor, maturity and concentration:

Loans and lease operations by type	09/30/2020	12/31/2019
Individuals	237,631	240,490
Credit card	78,326	91,676
Personal loan	36,885	34,892
Payroll loans	50,995	49,608
Vehicles	21,459	18,968
Mortgage loans	49,966	45,346
Corporate	131,403	100,789
Micro / small and medium companies	117,138	90,733
Foreign loans - Latin America	206,336	153,779
Total loans and lease operations	692,508	585,791
Provision for Expected Loss (1)	(47,459)	(37,508)
Total loans and lease operations, net of Expected Credit Loss	645,049	548,283

<sup>(1)</sup> Comprises Expected Credit Loss for Financial Guarantees Pledged R\$ (1,124) (R\$ (837) at 12/31/2019) and Commitments to be Released R\$ (3,557) (R\$ (3,303) at 12/31/2019).

By maturity	09/30/2020	12/31/2019
Overdue as from 1 day	19,399	21,263
Falling due up to 3 months	161,507	165,028
Falling due from 3 months to 12 months	184,305	149,388
Falling due after 1 year	327,297	250,112
Total loans and lease operations	692,508	585,791

By concentration	09/30/2020	12/31/2019
Largest debtor	7,765	5,389
10 largest debtors	37,474	29,340
20 largest debtors	54,496	44,712
50 largest debtors	85,120	71,965
100 largest debtors	115,979	97,695

The breakdown of the loans and lease operations portfolio by debtor's industry is described in Note 32, item 1.4.1 - By business sector.

## b) Gross Carrying Amount (Loan Portfolio)

Reconciliation of gross portfolio of loans and lease operations, segregated by stages:

Stage 1	Balance at 12/31/2019	Transfer to Stage 2	Transfer to Stage 3 <sup>(*)</sup>	Cure from the Stage 2	Cure from the Stage 3	Derecognition	Acquisition / (Settlement)	Closing balance 09/30/2020
Individuals	199,907	(15,195)	(1,434)	6,214	37	-	2,365	191,894
Corporate	91,448	(2,270)	(64)	538	230	-	30,464	120,346
Micro / Small and medium companies	77,722	(6,035)	(1,275)	2,616	842	-	24,562	98,432
Foreign loans - Latin America	132,812	(9,573)	(1,521)	1,956	38	-	49,740	173,452
Total	501,889	(33,073)	(4,294)	11,324	1,147	-	107,131	584,124

Stage 2	Balance at 12/31/2019	Transfer to Stage 1	Transfer to Stage 3	Cure from the Stage 1	Cure from the Stage 3	Derecognition	Acquisition / (Settlement)	Closing balance 09/30/2020
Individuals	19,070	(6,214)	(5,777)	15,195	638	-	(4,470)	18,442
Corporate	911	(538)	(354)	2,270	51	-	444	2,784
Micro / Small and medium companies	7,225	(2,616)	(1,764)	6,035	375	-	434	9,689
Foreign loans - Latin America	14,714	(1,956)	(8,678)	9,573	620	-	3,704	17,977
Total	41,920	(11,324)	(16,573)	33,073	1,684	-	112	48,892

Stage 3	Balance at 12/31/2019	Transfer to Stage 1	Transfer to Stage 2	Cure from the Stage 1	Cure from the Stage 2	Derecognition	Acquisition / (Settlement)	Closing balance 09/30/2020
Individuals	21,513	(37)	(638)	1,434	5,777	(9,064)	8,310	27,295
Corporate	8,430	(230)	(51)	64	354	930	(1,224)	8,273
Micro / Small and medium companies	5,786	(842)	(375)	1,275	1,764	(1,401)	2,810	9,017
Foreign loans - Latin America	6,253	(38)	(620)	1,521	8,678	(384)	(503)	14,907
Total	41,982	(1,147)	(1,684)	4,294	16,573	(9,919)	9,393	59,492

Consolidated 3 Stages	Balance at 12/31/2019	Derecognition	Acquisition / (Settlement)	Closing balance 09/30/2020
Individuals	240,490	(9,064)	6,205	237,631
Corporate	100,789	930	29,684	131,403
Micro / Small and medium companies	90,733	(1,401)	27,806	117,138
Foreign loans - Latin America	153,779	(384)	52,941	206,336
Total	585,791	(9,919)	116,636	692,508

<sup>(\*)</sup> In the movement of transfer of operations from stage 1 to stage 3 over the period, a representative part thereof have first gone through stage 2.

Reconciliation of gross portfolio of loan and lease operations, segregated by stages:

Stage 1	Balance at 12/31/2018	Transfer to Stage 2	Transfer to Stage 3 <sup>(*)</sup>	Cure from the Stage 2	Cure from the Stage 3	Derecognition	Acquisition / (Settlement)	Closing balance 12/31/2019
Individuals	177,488	(19,661)	(2,009)	8,680	-	-	35,409	199,907
Corporate	87,344	(904)	(36)	875	8	-	4,161	91,448
Micro / Small and medium companies	60,471	(5,484)	(823)	3,224	44	-	20,290	77,722
Foreign loans - Latin America	134,323	(12,022)	(1,001)	5,029	74	-	6,409	132,812
Total	459,626	(38,071)	(3,869)	17,808	126	=	66,269	501,889

Stage 2	Balance at 12/31/2018	Transfer to Stage 1	Transfer to Stage 3	Cure from the Stage 1	Cure from the Stage 3	Derecognition	Acquisition / (Settlement)	Closing balance 12/31/2019
Individuals	17,029	(8,680)	(7,579)	19,661	977	-	(2,338)	19,070
Corporate	2,038	(875)	(753)	904	1	-	(404)	911
Micro / Small and medium companies	6,059	(3,224)	(1,841)	5,484	483	-	264	7,225
Foreign loans - Latin America	11,768	(5,029)	(3,335)	12,022	731	-	(1,443)	14,714
Total	36,894	(17,808)	(13,508)	38,071	2,192	-	(3,921)	41,920

Stage 3	Balance at 12/31/2018	Transfer to Stage 1	Transfer to Stage 2	Cure from the Stage 1	Cure from the Stage 2	Derecognition	Acquisition / (Settlement)	Closing balance 12/31/2019
Individuals	18,047	-	(977)	2,009	7,579	(9,710)	4,565	21,513
Corporate	9,674	(8)	(1)	36	753	(868)	(1,156)	8,430
Micro / Small and medium companies	5,869	(44)	(483)	823	1,841	(2,011)	(209)	5,786
Foreign loans - Latin America	5,981	(74)	(731)	1,001	3,335	(1,710)	(1,549)	6,253
Total	39,571	(126)	(2,192)	3,869	13,508	(14,299)	1,651	41,982

Consolidated 3 Stages	Balance at 12/31/2018	Derecognition	Acquisition / (Settlement)	Closing balance 12/31/2019
Individuals	212,564	(9,710)	37,636	240,490
Corporate	99,056	(868)	2,601	100,789
Micro / Small and medium companies	72,399	(2,011)	20,345	90,733
Foreign loans - Latin America	152,072	(1,710)	3,417	153,779
Total	536,091	(14,299)	63,999	585,791

<sup>(\*)</sup> In the movement of transfer of operations from stage 1 to stage 3 over the period, a representative part thereof have first gone through stage 2.

#### c) Expected credit loss

Reconciliation of expected credit loss of loans and lease operations, segregated by stages:

Stage 1	Balance at 12/31/2019	Transfer to Stage 2	Transfer to Stage 3 <sup>(1)</sup>	Cure from the Stage 2	Cure from the Stage 3	Derecognition	(Increase) / Reversal	Closing balance 09/30/2020
Individuals	(5,215)	727	156	(324)	-	-	(1,396)	(6,052)
Corporate	(506)	187	2	(78)	(17)	-	(825)	(1,237)
Micro / Small and medium companies	(1,092)	293	68	(175)	(29)	-	(539)	(1,474)
Foreign loans - Latin America	(1,353)	216	439	(65)	(11)	-	(2,428)	(3,202)
Total	(8,166)	1,423	665	(642)	(57)	-	(5,188)	(11,965)

Stage 2	Balance at 12/31/2019	Transfer to Stage 1	Transfer to Stage 3	Cure from the Stage 1	Cure from the Stage 3	Derecognition	(Increase) / Reversal	Closing balance 09/30/2020
Individuals	(2,811)	324	2,335	(727)	(49)	-	(1,644)	(2,572)
Corporate	(91)	78	58	(187)	(9)	-	(890)	(1,041)
Micro / Small and medium companies	(890)	175	437	(293)	(78)	-	(373)	(1,022)
Foreign loans - Latin America	(2,765)	65	1,789	(216)	(156)	-	(694)	(1,977)
Total	(6,557)	642	4,619	(1,423)	(292)	-	(3,601)	(6,612)

Stage 3	Balance at 12/31/2019	Transfer to Stage 1	Transfer to Stage 2	Cure from the Stage 1	Cure from the Stage 2	Derecognition	(Increase) / Reversal	Closing balance 09/30/2020
Individuals	(11,427)	-	49	(156)	(2,335)	9,064	(7,577)	(12,382)
Corporate	(6,288)	17	9	(2)	(58)	(930)	557	(6,695)
Micro / Small and medium companies	(2,567)	29	78	(68)	(437)	1,401	(1,812)	(3,376)
Foreign loans - Latin America	(2,503)	11	156	(439)	(1,789)	384	(2,249)	(6,429)
Total	(22,785)	57	292	(665)	(4,619)	9,919	(11,081)	(28,882)

Consolidated 3 Stages	Balance at 12/31/2019	Derecognition	(Increase) / Reversal <sup>(2)</sup>	Closing balance at 09/30/2020 (3)
Individuals	(19,453)	9,064	(10,617)	(21,006)
Corporate	(6,885)	(930)	(1,158)	(8,973)
Micro / Small and medium companies	(4,549)	1,401	(2,724)	(5,872)
Foreign loans - Latin America	(6,621)	384	(5,371)	(11,608)
Total	(37,508)	9,919	(19,870)	(47,459)

<sup>(1)</sup> In the movement of transfer of operations from stage 1 to stage 3 over the period, a representative part thereof have first gone through stage 2.

Reconciliation of expected credit loss of loans and lease operations, segregated by stages:

Stage 1	Balance at 12/31/2018	Transfer to Stage 2	Transfer to Stage 3 <sup>(1)</sup>	Cure from the Stage 2	Cure from the Stage 3	Derecognition	(Increase) / Reversal	Closing balance 12/31/2019
Individuals	(3,892)	846	282	(264)	-	-	(2,187)	(5,215)
Corporate	(520)	59	1	(158)	-	-	112	(506)
Micro / Small and medium companies	(1,123)	225	72	(148)	(10)	-	(108)	(1,092)
Foreign loans - Latin America	(1,396)	258	18	(160)	(40)	-	(33)	(1,353)
Total	(6,931)	1,388	373	(730)	(50)	-	(2,216)	(8,166)

Stage 2	Balance at 12/31/2018	Transfer to Stage 1	Transfer to Stage 3	Cure from the Stage 1	Cure from the Stage 3	Derecognition	(Increase) / Reversal	Closing balance 12/31/2019
Individuals	(2,116)	264	3,117	(846)	(155)	-	(3,075)	(2,811)
Corporate	(549)	158	245	(59)	-	-	114	(91)
Micro / Small and medium companies	(603)	148	514	(225)	(144)	-	(580)	(890)
Foreign loans - Latin America	(1,183)	160	562	(258)	(268)	-	(1,778)	(2,765)
Total	(4,451)	730	4,438	(1,388)	(567)	-	(5,319)	(6,557)

Stage 3	Balance at 12/31/2018	Transfer to Stage 1	Transfer to Stage 2	Cure from the Stage 1	Cure from the Stage 2	Derecognition	(Increase) / Reversal	Closing balance 12/31/2019
Individuals	(8,417)	-	155	(282)	(3,117)	9,710	(9,476)	(11,427)
Corporate	(8,231)	-	-	(1)	(245)	868	1,321	(6,288)
Micro / Small and medium companies	(2,873)	10	144	(72)	(514)	2,011	(1,273)	(2,567)
Foreign loans - Latin America	(2,606)	40	268	(18)	(562)	1,710	(1,335)	(2,503)
Total	(22,127)	50	567	(373)	(4,438)	14,299	(10,763)	(22,785)

Consolidated 3 Stages	Balance at 12/31/2018	Derecognition	(Increase) / Reversal <sup>(2)</sup>	Closing balance at 12/31/2019 <sup>(3)</sup>
Individuals	(14,425)	9,710	(14,738)	(19,453)
Corporate	(9,300)	868	1,547	(6,885)
Micro / Small and medium companies	(4,599)	2,011	(1,961)	(4,549)
Foreign loans - Latin America	(5,185)	1,710	(3,146)	(6,621)
Total	(33,509)	14,299	(18,298)	(37,508)

<sup>(1)</sup> In the movement of transfer of operations from stage 1 to stage 3 over the period, a representative part thereof have first gone through stage 2.

<sup>(2)</sup> The increase in the Expected Credit Loss is related to the change in the macroeconomic scenario as from the second half of March 2020 and that impacted our provisioning model for expected loss (Note 33a).

<sup>(3)</sup> Comprises Expected Credit Loss for Financial Guarantees R\$ (1,124) (R\$ (837) at 12/31/2019) and Loan Commitments R\$ (3,557) (R\$ (3,303) at 12/31/2019).

<sup>(2)</sup> Change in macroeconomic scenarios used gave rise, in the fourth quarter, to a reversal of the Provision for Expected Loss in the amount of R\$ 8.

<sup>(3)</sup> Comprises expected credit loss for Financial Guarantees R\$ (837) (R\$ (1,191) at 12/31/2018) and Loan Commitments R\$ (3,303) (R\$ (2,601) at 12/31/2018).

#### d) Lease operations - Lessor

Finance leases are composed of vehicles, machines, equipment and real estate in Brazil and abroad. The analysis of portfolio maturities is presented below:

		09/30/2020			12/31/2019	
	Payments receivable	Future financial income	Present value	Payments receivable	Future financial income	Present value
Current	2,255	(485)	1,770	1,899	(421)	1,478
Up to 1 year	2,255	(485)	1,770	1,899	(421)	1,478
Non-current	10,363	(2,980)	7,383	8,613	(2,640)	5,973
From 1 to 2 years	1,790	(477)	1,313	1,535	(439)	1,096
From 2 to 3 years	1,409	(403)	1,006	1,223	(368)	855
From 3 to 4 years	1,148	(339)	809	982	(310)	672
From 4 to 5 years	1,145	(326)	819	1,001	(287)	714
Over 5 years	4,871	(1,435)	3,436	3,872	(1,236)	2,636
Total	12,618	(3,465)	9,153	10,512	(3,061)	7,451

Financial lease revenues are composed of:

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Financial Income	151	147	475	452
Variable payments	10	11	31	28
Total	161	158	506	480

# e) Operations of securitization or transfer and acquisition of financial assets

ITAÚ UNIBANCO HOLDING carried out operations of securitization or transfer of financial assets in which there was retention of credit risks of financial assets transferred under co-obligation covenants. Thus, these credits are still recorded in the Consolidated Balance Sheet and are represented as follows:

		09/30/	2020		12/31/2019				
Nature of operation	Assets		Liabilities (*)		Assets		Liabilities <sup>(*)</sup>		
	Book value	Fair value	Book value	Fair value	Book value	Fair value	Book value	Fair value	
Mortgage loan	404	417	402	413	1,305	1,352	1,303	1,349	
Working capital	1,023	1,024	1,039	1,040	1,211	1,213	1,207	1,208	
Other	-	-	-	-	-	-	1	1	
Total	1,427	1,441	1,441	1,453	2,516	2,565	2,511	2,558	

(\*) Under Other liabilities.

From 01/01 to 09/30/2020 operations of transfer of financial assets with no retention of risks and benefits generated impact on the result of R\$ 157, net of the Allowance for Loan Losses (R\$ 162 from 01/01 to 09/30/2019).

#### Note 11 - Investments in associates and joint ventures

a) The following table presents non-material individual investments of ITAÚ UNIBANCO HOLDING:

	09/30/2020	0	1/01 to 09/30/2020	
	Investment	Equity in earnings	Other comprehensive income	Total Income
Associates (a)	15,341	1,104	(24)	1,080
Joint ventures (b)	235	(130)	-	(130)
Total	15,576	974	(24)	950

	12/31/2019	0	01/01 to 09/30/2019				
	Investment	Equity in earnings	Other comprehensive income	Total Income			
Associates (a)	14,870	954	(3)	951			
Joint ventures (b)	227	(61)	-	(61)			
Total	15,097	893	(3)	890			

(a) At 09/30/2020, this includes interest in total capital and voting capital of the following companies: XP Inc. (46.05% total capital and 32.49% voting capital; 46.05% total capital and 32.49% voting capital at 12/31/2019); Pravaler S.A. (52.62% total capital and 42.42% voting capital, 52.67% total capital and 42.49% voting capital at 12/31/2019); Porto Seguro Itaú Unibanco Participações S.A. (42.93% total and voting capital; 42.93% at 12/31/2019); BSF Holding S.A. (49% total and voting capital; 49% at 12/31/2019); Gestora de Inteligência de Crédito S.A. (20% total and voting capital; 20% at 12/31/2019), Compañia Uruguaya de Medios de Procesamiento S.A. (31.47% total and voting capital; 31.93% at 12/31/2019); Rias Redbanc S.A. (25% total and voting capital; 25% at 12/31/2019); Kinea Private Equity Investimentos S.A. (80% total capital and 49% voting capital; 80% total capital and 49% voting capital and 12/31/2019) and Tecnología Bancária S.A. (28.95% total and voting capital; and 28.95% at 12/31/2019). As from April 20, 2020, ITAÚ UNIBANCO HOLDING does not exercise significant influence on IRB-Brasil Resseguros S.A., so that its ownership interest is no longer classified as associate and started being classified as Financial Asset at Fair Value through Other Comprehensive Income.

(b) At 09/30/2020, this includes interest in total and voting capital of the following companies: Olímpia Promoção e Serviços S.A. (50% total and voting capital; 50% at 12/31/2019); ConectCar Soluções de Mobilidade Eletrônica S.A. (50% total and voting capital; 50% at 12/31/2019) and includes result not arising from subsidiaries' net income.

#### Note 12 - Lease - Lessee

ITAÚ UNIBANCO HOLDING is the lessee mainly of properties for use in its operations, which include renewal options and restatement clauses. During the period ended September 30, 2020, total cash outflow with lease amounted to R\$ 636. Lease agreements in the amount of R\$ 129 were renewed. There are no relevant sublease agreements.

Total liabilities in accordance with remaining contractual maturities, considering their undiscounted flows, is presented below:

	09/30/2020	12/31/2019
Up to 3 months	347	320
3 months to 1 year	988	886
From 1 to 5 years	2,859	2,457
Over 5 years	1,720	1,135
Total Financial Liability	5,914	4,798

Lease amounts recognized in the Consolidated Statement of Income:

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Sublease revenues	-	-	6	11
Depreciation expenses	(162)	(273)	(799)	(807)
Interest expenses	(42)	(37)	(160)	(201)
Lease expenses for low value assets	(23)	(21)	(66)	(59)
Variable expenses not include in lease liabilities	(17)	(20)	(50)	(61)
Total	(244)	(351)	(1,069)	(1,117)

In the period from 01/01 to 09/30/2020, there was no impairment adjustment (01/01 to 09/30/2019 there was an impairment adjustment of R\$ (113)), recorded under the heading General and Administrative Expenses.

Note 13 - Fixed assets

	_	Real e	estate			Other fixed as	sets		
Fixed Assets <sup>(1)</sup>	Fixed assets under construction	Land	Buildings	Improvements	Installations	Furniture and equipment	Data processing systems	Other (communication, security and transportation)	Total
Annual depreciation rates			4%	10%	10% to 20%	10% to 20%	20% to 50%	10% to 20%	
Cost									
Balance at 12/31/2019	734	1,099	3,065	2,560	1,729	1,260	9,564	1,335	21,346
Acquisitions	307	1	4	36	47	23	603	64	1,085
Disposals	(53)	(26)	(56)	(140)	(10)	(23)	(341)	(15)	(664)
Exchange variation	(1)	5	23	199	31	89	161	14	521
Transfers	(421)	-	114	285	21	-	1	-	-
Other (2)	20	16	(46)	(48)	77	67	(1,982)	14	(1,882
Balance at 09/30/2020	586	1,095	3,104	2,892	1,895	1,416	8,006	1,412	20,406
Depreciation									
Balance at 12/31/2019	-	-	(1,823)	(1,755)	(1,147)	(909)	(7,536)	(983)	(14,153
Depreciation expenses	-	-	(60)	(194)	(107)			(94)	(1,096
Disposals	-	-	`46 <sup>°</sup>	133	` 6 <sup>°</sup>	22	285	13	505
Exchange variation	-	-	(7)	(114)	(20)	(57)	(123)	(12)	(333
Other (2)	-	-	(1)	(28)	5	(56)	1,641	(12)	1,549
Balance at 09/30/2020	-	-	(1,845)	(1,958)	(1,263)			(1,088)	(13,528
Impairment									
Balance at 12/31/2019	-	-	-	-	-	-	(27)	-	(27
Increase	-	-	-	(9)	-	-	- 1	-	(9
Reversals	-	-	-	- ` `	-	-	-	-	- `
Balance at 09/30/2020	-	-	-	(9)	-	-	(27)	-	(36
Book value									
Balance at 09/30/2020	586	1,095	1,259	925	632	354	1,667	324	6,842

<sup>(1)</sup> The contractual commitments for purchase of the fixed assets totaled R\$ 39, achievable by 2020 (Note 32b 3.2 - Off balance commitments).

<sup>(2)</sup> Includes the total amount of R\$ 38 related to the hyperinflationary adjustment for Argentina.

	_	Real	estate	Other fixed assets					
Fixed Assets	Fixed assets under construction	Land	Buildings	Improvements	Installations	Furniture and equipment	Data processing systems (1)	Other (communication, security and transportation)	Total
Annual depreciation rates			4%	10%	10% to 20%	10% to 20%	20% to 50%	10% to 20%	
Cost Balance at 12/31/2018	556	1,084	3,111	2,487	1,988	1,209	9,328	1,253	21,016
Acquisitions	473	14	38	60	10	68	868	90	1,621
Disposals	-	(8)	(30)	(97)	(10)	(7)	(534)	(5)	(691)
Exchange variation	(1)	-	(6)	(16)	(6)	(12)	(34)	(1)	(76)
Transfers	(278)	-	107	130	27	-	14	-	-
Other (2)	(16)	9	(155)	(4)	(280)	2	(78)	(2)	(524)
Balance at 12/31/2019	734	1,099	3,065	2,560	1,729	1,260	9,564	1,335	21,346
Depreciation									
Balance at 12/31/2018	-	-	(1,929)	(1,670)	(1,290)	(834)	(7,128)	(863)	(13,714)
Depreciation expenses	-	-	(79)	(191)	(136)	(87)	(1,043)	(126)	(1,662)
Disposals	-	-	21	94	8	6	483	4	616
Exchange variation	-	-	5	8	4	6	21	1	45
Other (2)	-	-	159	4	267	-	131	1	562
Balance at 12/31/2019	-	-	(1,823)	(1,755)	(1,147)	(909)	(7,536)	(983)	(14,153)
Impairment									
Balance at 12/31/2018	-	-	_	_	-	-	_	-	_
Increase	-	-	-	-	_	-	(27)	-	(27)
Reversals	-	-	-	-	-	-	- '	-	- ′
Balance at 12/31/2019	-	-	-	-	-	-	(27)	-	(27)
Book value									
Balance at 12/31/2019	734	1,099	1,242	805	582	351	2,001	352	7,166

<sup>(1)</sup> Includes financial lease contracts, mainly related to data processing equipment, which are accounted for as financial lease operations. Assets and the liabilities are recognized in the Financial Statements.

<sup>(2)</sup> Includes the total amount of R\$ 67 related to the hyperinflationary adjustment for Argentina.

Note 14 - Goodwill and Intangible assets

			Intangible assets				
	Goodwill and intangible from acquisition	Association for the promotion and offer of financial products and services	Software Acquired	Internally developed software	Other intangible assets <sup>(1)</sup>	Total	
Annual amortization rates		8%	20%	20%	10% to 20%		
Cost							
Balance at 12/31/2019	11,158	2,518	5,899	5,716	2,971	28,262	
Acquisitions	287	,-	632	1,400	323	2,642	
Rescissions / disposals	-	-	(92)	(1)	(36)	(129)	
Exchange variation	2,361	266	871 <sup>°</sup>	- ` '	275	3,773	
Other (3)	-	(12)	16	-	-	4	
Balance at 09/30/2020	13,806	2,772	7,326	7,115	3,533	34,552	
Amortization							
Balance at 12/31/2019	-	(1,057)	(3,206)	(2,497)	(1,242)	(8,002)	
Amortization expense (2)	-	(144)	(571)	(597)	• • •	(1,648)	
Rescissions / disposals	-	-	89	-	35	124	
Exchange variation	-	(103)	(438)	-	(220)	(761)	
Other (3)	-	5	(15)	(12)		(25)	
Balance at 09/30/2020	-	(1,299)	(4,141)	(3,106)		(10,312)	
Impairment (Note 2.4h)							
Balance at 12/31/2019	-	-	(171)	(370)	-	(541)	
Increase	(5,662)	(761)	`- '	(1)		(6,424)	
Disposals	-	` <u>-</u>	-	- ` `	-	-	
Balance at 09/30/2020	(5,662)	(761)	(171)	(371)	-	(6,965)	
Book value							
Balance at 09/30/2020	8,144	712	3,014	3,638	1,767	17,275	

<sup>(1)</sup> Includes amounts paid for acquisition of rights to provide services of payment of salaries, proceeds, retirement and pension benefits and similar benefits.

ITAÚ UNIBANCO HOLDING recognized impairment adjustments of intangible assets related to the Itaú Corpbanca's business combination. It considered the value in use for Cash Generating Units (CGU) in Chile and Colombia and the cash flow was based on the result for June 2020 and internal projects of result until 2025.

The adjustment of recoverable amount results from economic conditions at June 30, 2020, of Itaú Corpbanca's market capitalization, discount rates applicable and other changes in variables triggered by the current uncertain macroeconomic condition that, when combined, resulted in an amount of CGU lower than their book values. The discount rate adopted for the impairment test was determined at the cost of capital based on the CAPM model.

Impairment was recognized in the Consolidated Statement of Income under General and administrative expenses (Note 23).

<sup>(2)</sup> Amortization expenses related to the rights for acquisition of payrolls and associations, in the amount of R\$ (452) (R\$ (377) from 01/01 to 09/30/2019) are disclosed in the General and administrative expenses (Note 23).

<sup>(3)</sup> Includes the total amount of R\$ 13 related to the hyperinflationary adjustment for Argentina.

			Intangible as	sets (1)		
	Goodwill and intangible from acquisition	Association for the promotion and offer of financial products and services	Software Acquired	Internally developed software	Other intangible assets <sup>(2)</sup>	Total
Annual amortization rates		8%	20%	20%	10% to 20%	
Cost Balance at 12/31/2018 Acquisitions Rescissions / disposals Exchange variation Other (4) Balance at 12/31/2019	11,464 - (26) (285) 5 11,158	2,529 - (4) 22 (29) 2,518	<b>5,247</b> 789 (93) (84) 40 <b>5,899</b>	<b>4,529</b> 1,187 - - - 5,716	<b>2,360</b> 715 (130) 6 20 <b>2,971</b>	26,129 2,691 (253) (341) 36 28,262
Amortization Balance at 12/31/2018 Amortization expense (3) Rescissions / disposals Exchange variation Other (4) Balance at 12/31/2019	(26) - 26 - -	(867) (218) 4 (5) 29 (1,057)	(2,501) (675) 28 45 (103) (3,206)	(1,823) (674) - - - (2,497)	(332) 130 (13) (12)	(6,232) (1,899) 188 27 (86) (8,002)
Impairment (Note 2.4h) Balance at 12/31/2018 Incresase Disposals Balance at 12/31/2019	- - - -	- - - -	(225) (4) 58 (171)	(343) (27) - (370)	- -	(568) (31) 58 (541)
Book value Balance at 12/31/2019	11,158	1,461	2,522	2,849	1,729	19,719

<sup>(1)</sup> The contractual commitments for the purchase of the new intangible assets totaled R\$ 273, achievable by 2020.

<sup>(2)</sup> Includes amounts paid for acquisition of rights to provide services of payment of salaries, proceeds, retirement and pension benefits and similar benefits.

<sup>(3)</sup> Amortization expenses related to the rights for acquisition of payrolls and associations, in the amount of R\$ (519) (R\$ (452) from 01/01 to 12/31/2018) are disclosed in the General and administrative expenses (Note 23).

<sup>(4)</sup> Includes the total amount of R\$ 3 related to the hyperinflationary adjustment for Argentina.

**Note 15 - Deposits** 

	09/30/2020			12/31/2019		
	Current	Non-current	Total	Current	Non-current	Total
Interest-bearing deposits	379,715	257,425	637,140	251,882	172,863	424,745
Savings deposits	172,391	-	172,391	144,558	-	144,558
Interbank deposits	3,556	267	3,823	2,866	155	3,021
Time deposits	203,768	257,158	460,926	104,458	172,708	277,166
Non-interest bearing deposits	127,879	-	127,879	82,315	-	82,315
Demand deposits	127,827	-	127,827	82,306	-	82,306
Others deposits	52	-	52	9	-	9
Total	507,594	257,425	765,019	334,197	172,863	507,060

Note 16 - Financial liabilities designated at fair value through profit or loss

		09/30/2020			12/31/2019			
	Current	Non-current	Total	Current	Non-current	Total		
Structured notes								
Shares	-	-	-	11	-	11		
Debt securities	10	132	142	38	152	190		
Total	10	132	142	49	152	201		

The effect of credit risk of these instruments is not significant at 09/30/2020 and 12/31/2019.

Shares and debt securities do not have a defined amount on maturity, since they vary according to stock market quotation and an exchange variation component, respectively.

# Note 17 - Securities sold under repurchase agreements and interbank and institutional market funds

# a) Securities sold under repurchase agreements

The table below shows the breakdown of funds:

			09/30/2020			12/31/2019		
	Interest rate (p.a.)	Current	Non- current	Total	Current	Non- current	Total	
Assets pledged as collateral		22,765	53	22,818	67,065	2,696	69,761	
Government securities		-	-	-	46,271	-	46,271	
Corporate securities	25% of CDI to 89% of CDI	19,905	-	19,905	17,665	-	17,665	
Own issue	100% of Selic to 16.40%	2,709	20	2,729	2,831	2,427	5,258	
Foreign	0.03% to 16.00%	151	33	184	298	269	567	
Assets received as collateral	1.38% to 1.90%	201,217	-	201,217	140,004	-	140,004	
Right to sell or repledge the collateral	0.20% to IPCA+6%	26,087	53,432	79,519	16,807	30,011	46,818	
Total		250,069	53,485	303,554	223,876	32,707	256,583	

#### b) Interbank market funds

			09/30/2020			12/31/2019		
	Interest rate (p.a.)	Current	Non- current	Total	Current	Non- current	Total	
Financial bills	2.00% to 24.14%	18,500	26,888	45,388	20,829	44,604	65,433	
Real state credit bills	1.65% to 11.83%	1,853	1,497	3,350	6,194	1,441	7,635	
Agribusiness credit bills	2% to 15.70%	11,907	5,685	17,592	14,543	6,661	21,204	
Guaranteed real state notes	3.37% to 8.05%	-	8,567	8,567	-	4,320	4,320	
Import and export financing	0% to 9.60%	61,460	17,960	79,420	59,810	4,812	64,622	
On-lending-domestic	0% to 18%	4,613	6,851	11,464	3,863	7,785	11,648	
Total		98,333	67,448	165,781	105,239	69,623	174,862	

Funding for import and export financing represents credit facilities available for financing of imports and exports of Brazilian companies, in general denominated in foreign currency.

### c) Institutional market funds

			09/30/2020			12/31/2019		
	Interest rate (p.a.)	Current	Non- current	Total	Current	Non- current	Total	
Subordinated debt (1)	LIBOR to IGPM + 4.63%	7,140	69,804	76,944	4,098	55,364	59,462	
Obligations on securities abroad	-0.05% to 30.1%	5,618	58,132	63,750	9,162	34,510	43,672	
Raisings through Structured Operations Certificates (2)	1.51% to 11.12%	669	325	994	575	535	1,110	
Total		13,427	128,261	141,688	13,835	90,409	104,244	

<sup>(1)</sup> At 09/30/2020, the amount of R\$ 43,736 (R\$ 36,627 at 12/31/2019) is included in the Reference Equity, under the proportion defined by CMN Resolution No. 4,192, on March 01, 2013.

<sup>(2)</sup> At 09/30/2020, the fair value of raisings through Structured Operations Certificates issued is R\$ 1,045 (R\$ 1,204 at 12/31/2019).

# Note 18 - Other assets and liabilities

### a) Other assets

		09/30/2020		1	2/31/2019	
	Current	Non- current	Total	Current	Non- current	Total
Financial	76,018	13,061	89,079	87,498	7,254	94,752
Receivables from credit card issuers	37,628	-	37,628	42,395	-	42,395
Deposits in guarantee for contingent liabilities, provisions and legal obligations (Note 29e)	1,448	11,605	13,053	7,990	6,530	14,520
Trading and intermediation of securities	24,761	1,054	25,815	26,544	207	26,751
Income receivable	3,055	4	3,059	3,236	-	3,236
Operations without credit granting characteristics, net of provisions	3,455	387	3,842	3,612	5	3,617
Insurance and reinsurance operations	1,261	10	1,271	836	511	1,347
Net amount receivables from reimbursement of provisions (Note 29d)	887	-	887	978	-	978
Deposits in guarantee of fund raisings abroad	3,252	1	3,253	1,864	1	1,865
Foreign exchange portfolio	192	-	192	-	-	-
Other	79	-	79	43	-	43
Non-financial	9,890	7,116	17,006	9,323	5,368	14,691
Sundry foreign	1,327	10	1,337	639	7	646
Prepaid expenses	2,670	1,464	4,134	3,288	1,038	4,326
Sundry domestic	2,575	8	2,583	2,916	9	2,925
Assets of post-employment benefit plans (Note 26e)	-	690	690	-	717	717
Lease right-of-use	100	4,944	5,044	211	3,597	3,808
Other	3,218	-	3,218	2,269	-	2,269

# b) Other liabilities

		09/30/2020			12/31/2019	
	Current	Non- current	Total	Current	Non- current	Total
Financial	98,057	6,890	104,947	113,092	3,989	117,081
Credit card operations	80,039	-	80,039	87,361	-	87,361
Trading and intermediation of securities	13,908	665	14,573	18,062	65	18,127
Foreign exchange portfolio	-	-	-	1,245	-	1,245
Finance leases	109	5,120	5,229	207	3,924	4,131
Other	4,001	1,105	5,106	6,217	-	6,217
Non-financial	40,399	2,500	42,899	26,275	2,063	28,338
Funds in transit	18,137	125	18,262	10,573	11	10,584
Charging and collection of taxes and similar	5,681	-	5,681	335	-	335
Social and statutory	3,543	270	3,813	5,057	32	5,089
Deferred income	3,288	-	3,288	2,686	-	2,686
Sundry domestic	2,503	101	2,604	2,118	79	2,197
Personnel provision	2,428	85	2,513	1,569	75	1,644
Provision for sundry payments	2,637	67	2,704	1,761	63	1,824
Obligations on official agreements and rendering of payment services	1,045	4	1,049	1,114	-	1,114
Liabilities from post-employment benefit plans (Note 26e)	-	1,842	1,842	-	1,800	1,800
Other	1,137	6	1,143	1,062	3	1,065

# Note 19 - Stockholders' equity

# a) Capital

Capital is represented by 9,804,135,348 book-entry shares with no par value, of which 4,958,290,359 are common shares and 4,845,844,989 are preferred shares with no voting rights, but with tag-along rights in a public offering of shares, in an eventual transfer of control, assuring them a price equal to eighty per cent (80%) of the amount paid per voting share in the controlling block, and a dividend at least equal to that of the common shares.

The breakdown and change in shares of paid-in capital in the beginning and end of the period are shown below:

	09/30/2020					
		Number				
	Common	Preferred	Total	Amount		
Residents in Brazil at 12/31/2019	4,931,023,416	1,665,657,332	6,596,680,748	65,366		
Residents abroad at 12/31/2019	27,266,943	3,180,187,657	3,207,454,600	31,782		
Shares of capital stock at 12/31/2019	4,958,290,359	4,845,844,989	9,804,135,348	97,148		
Shares of capital stock at 09/30/2020	4,958,290,359	4,845,844,989	9,804,135,348	97,148		
Residents in Brazil at 09/30/2020	4,924,186,605	1,888,835,760	6,813,022,365	67,509		
Residents abroad at 09/30/2020	34,103,754	2,957,009,229	2,991,112,983	29,639		
Treasury shares at 12/31/2019 (1)	-	58,533,585	58,533,585	(1,274)		
Result from delivery of treasury shares	-	(16,855,133)	(16,855,133)	367		
Treasury shares at 09/30/2020 (1)	-	41,678,452	41,678,452	(907)		
Outstanding shares at 09/30/2020	4,958,290,359	4,804,166,537	9,762,456,896			
Outstanding shares at 12/31/2019	4,958,290,359	4,787,311,404	9,745,601,763			

		12/31/2019					
		Number					
	Common	Preferred	Total	Amount			
Residents in Brazil at 12/31/2018	4,928,076,320	1,609,055,166	6,537,131,486	64,776			
Residents abroad at 12/31/2018	30,214,039	3,236,789,823	3,267,003,862	32,372			
Shares of capital stock at 12/31/2018	4,958,290,359	4,845,844,989	9,804,135,348	97,148			
Shares of capital stock at 12/31/2019	4,958,290,359	4,845,844,989	9,804,135,348	97,148			
Residents in Brazil at 12/31/2019	4,931,023,416	1,665,657,332	6,596,680,748	65,366			
Residents abroad at 12/31/2019	27,266,943	3,180,187,657	3,207,454,600	31,782			
Treasury shares at 12/31/2018 (1)	-	83,614,426	83,614,426	(1,820)			
Result from delivery of treasury shares	-	(25,080,841)	(25,080,841)	546			
Treasury shares at 12/31/2019 (1)	-	58,533,585	58,533,585	(1,274)			
Outstanding shares at 12/31/2019	4,958,290,359	4,787,311,404	9,745,601,763				
Outstanding shares at 12/31/2018	4,958,290,359	4,762,230,563	9,720,520,922				

<sup>(1)</sup> Own shares, purchased based on authorization of the Board of Directors, to be held in Treasury for subsequent cancellation of replacement in the market.

Below is the average cost of treasury shares and their market price in reais. In 2020, there was none acquisition of treasury shares.

Cost / market value	09/30/2020			
COSt / Illal Ret Value	Common	Preferred		
Average cost	-	21.76		
Market value at 09/30/2020	21.38	22.50		

Cost / market value	12/31/2019				
COSt / Illai ket value	Common	Preferred			
Average cost	-	21.76			
Market value at 12/31/2019	32.03	37.10			

# b) Dividends

Shareholders are entitled to a mandatory minimum dividend in each fiscal year, corresponding to 25% of adjusted net income, as set forth in the Bylaws. Common and preferred shares participate equally in income distributed, after common shares have received dividends equal to the minimum annual priority dividend payable to preferred shares (R\$ 0.022 non-cumulative per share).

ITAÚ UNIBANCO HOLDING monthly advances the mandatory minimum dividend, using the share position of the last day of the previous month as the calculation basis, and the payment made on the first business day of the subsequent month in the amount of R\$ 0.015 per share.

# I - Calculation of dividends and interest on capital

	09/30/2020	09/30/2019
Statutory net income	11,325	18,451
Adjustments:		
(-) Legal reserve - 5%	(566)	(922)
Dividend calculation basis	10,759	17,529
Minimun mandatory dividend - 25%	2,690	4,382
Dividends and Interest on Capital Paid / Accrued	2,690	11,048

## II - Stockholders' compensation

		09/30/2020				
	Gross value per share (R\$)	Value	WHT (With holding tax)	Net		
Paid / Prepaid		1,688	(78)	1,610		
Dividends - 8 monthly installments paid from February to September 2020	0.0150	1,171	-	1,171		
Interest on capital - paid on 08/26/2020	0.0450	517	(78)	439		
Accrued (Recorded in Other Liabilities)		1,080	-	1,080		
Dividends - 1 monthly installment paid on 10/01/2020	0.0150	146	-	146		
Dividends	0.0956	934	-	934		
Total from 01/01 to 09/30/2020		2,768	(78)	2,690		

	09/30/2019				
	Gross value per share (R\$)	Value	WHT (With holding tax)	Net	
Paid / Prepaid		8,836	-	8,836	
Dividends - 8 monthly installments paid from February to September 2019	0.0150	1,168	-	1,168	
Dividends - paid on 08/23/2019	0.7869	7,668	-	7,668	
Accrued (Recorded in Other Liabilities)		146	-	146	
Dividends - 1 monthly installment paid on 10/01/2019	0.0150	146	-	146	
Identified in Profit Reserve In Stockholders' Equity	0.2120	2,066	-	2,066	
Total from 01/01 to 09/30/2019		11,048	-	11,048	

# c) Capital reserves and profit reserves

# I - Additional paid-in capital

Additional paid-in capital corresponds to: (i) the difference between the sale price of treasury shares and the average cost of such shares, and (ii) the yield expenses recognized in accordance with the stock option plan and variable compensation.

# **II - Appropriated reserves**

	09/30/2020	12/31/2019
Capital reserves	285	285
Premium on subscription of shares	284	284
Reserves from tax incentives, restatement of equity securities and other	1	1
Profit reserves	11,455	12,663
Legal (1)	11,892	11,326
Statutory (2)	11,080	3,043
Corporate reorganizations (Note 2.4 a IV)	(11,517)	(11,517)
Special profit reserves (3)	-	9,811
Total reserves at parent company	11,740	12,948

<sup>(1)</sup> Its purpose is to ensure the integrity of capital, compensate loss or increase capital.

# **III - Unappropriated reserves**

Refers to balance of net income remaining after the distribution of dividends and appropriations to statutory reserves in the statutory accounts of ITAÚ UNIBANCO HOLDING.

# d) Non-controlling interests

	Stockholders' equity		Income		
	09/30/2020	12/31/2019	01/01 to 09/30/2020	01/01 to 09/30/2019	
Itaú CorpBanca	10,488	11,270	(3,305)	531	
Itaú CorpBanca Colômbia S.A.	517	406	26	(8)	
Financeira Itaú CBD S.A. Crédito, Financiamento e Investimento	569	446	123	89	
Luizacred S.A. Soc. Cred. Financiamento Investimento	372	295	76	3	
Other	157	123	40	44	
Total	12,103	12,540	(3,040)	659	

<sup>(2)</sup> Its main purpose is to ensure the yield flow to shareholders.

<sup>(3)</sup> Refers to Dividends or Interest on Capital declared after 09/30/2020 and 12/31/2019.

# Note 20 - Share-based payment

ITAÚ UNIBANCO HOLDING and its subsidiaries have share-based payment plans aimed at involving its management members and employees in the medium and long term corporate development process.

The grant of these benefits is only made in years in which there are sufficient profits to permit the distribution of mandatory dividends, limiting dilution to 0.5% of the total shares held by the controlling and minority stockholders at the balance sheet date. These programs are settled through the delivery of ITUB4 treasury shares to stockholders.

Expenses on share-based payment plans are presented in the table below:

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Partner Plan	(55)	(55)	(152)	(201)
Share-based plan	(98)	(91)	(298)	(308)
Total	(153)	(146)	(450)	(509)

### I - Partner Plan

The program enables employees and managers of ITAÚ UNIBANCO HOLDING to invest a percentage of their bonus to acquire shares and share-based instruments. There is a lockup period of from three to five years, counted from the initial investment date, and the shares are thus subject to market price variations. After complying with the preconditions outlined in the program, beneficiaries are entitled to receive shares as consideration, in accordance with the number of shares indicated in the regulations.

The acquisition price of shares and share-based instruments is established every six months as the average of the share price over the last 30 days, which is performed on the seventh business day prior to the remuneration grant date.

The fair value of the consideration in shares is the market price at the grant date, less expected dividends.

### **Change in the Partner Program**

	01/01 to 09/30/2020	01/01 to 09/30/2019
	Quantity	Quantity
Opening balance	39,305,211	48,871,182
New	10,473,405	8,096,700
Delivered	(11,408,109)	(15,627,167)
Cancelled	(851,468)	(1,271,138)
Closing balance	37,519,039	40,069,577
Weighted average of remaining contractual life (years)	1.95	1.85
Market value weighted average (R\$)	23.37	25.49

#### II- Variable compensation

In this plan, 50% of variable compensation of managers is paid in cash and 50% is paid in shares for a period of three years. Shares are delivered on a deferred basis, of which one-third per year, will be contingent upon the executive's permancence in the institution. The deferred unpaid portions may be reversed proportionally to a significant reduction in the recurring income realized or the negative income for the period.

Management members become eligible for the receipt of these benefits according to individual performance, business performance or both. The benefit amount is established according to the activities of each management member who should meet at least the performance and conduct requirements.

The fair value of the share is the market price at its grant date.

### Change in share-based variable compensation

	01/01 to 09/30/2020	01/01 to 09/30/2019
	Quantity	Quantity
Opening balance	20,220,934	25,016,145
New	13,676,575	9,794,250
Delivered	(10,574,321)	(14,237,280)
Cancelled	(219,742)	(81,226)
Closing balance	23,103,446	20,491,889
Market value weighted average (R\$)	33.52	37.55

# III - Stock Option Plan (Simple Options)

ITAÚ UNIBANCO HOLDING had a Stock Option Plan ("Simple Options"), which was discontinued, and the last options were vested in 2019.

Simple options have the following characteristics:

- a) Exercise price: calculated as the average prices of shares in the three months of the year prior to the grant date. The prices determined are inflation-adjusted to the last business day of the month prior to the option exercise date in line with the IGP-M inflation index or, in its absence, an index to be determined internally, and must be paid according to the regulations for the settlement of trading on B3.
- **b) Vesting period:** determined upon issue, from one to seven years, counted from the grant date. The vesting period is normally five years.

# Change in the Simple options plan

	01/01	01/01 to 09/30/2020		o 09/30/2019
	Quantity	Weighted average exercise price	Quantity	Weighted average exercise price
Opening balance		-	3,089,599	22.11
Options vested at the end of the period			3,089,599	22.11
Options:				
Canceled / Forfeited (*)	-	-	(15,590)	29.51
Exercised	-		(1,456,493)	22.45
Closing balance	-	-	1,617,516	22.73
Options vested at the end of the period	-	-	1,617,516	22.73
Range of exercise prices				22.73
Weighted average of the remaining contractual life (in years)		-		0.25
Market value weighted average (R\$)		-		36.49

<sup>(\*)</sup> Refers to non-vesting based on the beneficiary's decision.

# Note 21 - Interest and similar income and expense and net gain (loss)

### a) Interest and similar income of financial assets at amortized cost and at fair value through other comprehensive income

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Compulsory deposits in the Central Bank of Brazil	442	1,210	1,842	3,734
Interbank deposits	330	397	968	919
Securities purchased under agreements to resell	1,560	4,220	8,426	13,093
Financial assets at fair value through other comprehensive income	3,928	3,281	13,311	8,008
Financial assets at amortized cost	1,072	539	2,637	1,916
Loan operations	18,621	22,203	62,093	61,256
Other financial assets	119	371	(97)	674
Total	26,072	32,221	89,180	89,600

### b) Interest and similar expense

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Deposits	(4,182)	(4,610)	(13,727)	(14,009)
Securities sold under repurchase agreements	(1,207)	(4,973)	(8,267)	(16,718)
Interbank market funds	(3,283)	(7,693)	(33,014)	(13,109)
Institutional market funds	(1,933)	(1,760)	(6,168)	(5,114)
Financial expense from technical provisions for insurance and private pension	(1,318)	(3,824)	(1,755)	(12,933)
Other	91	(23)	12	(84)
Total	(11,832)	(22,883)	(62,919)	(61,967)

# c) Adjustment to Fair Value of Financial Assets and Liabilities

	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Financial assets at fair value through profit or loss	(145)	477	(1,713)	3,559
Derivatives (*)	(967)	(632)	(5,705)	(999)
Financial assets designated at fair value through profit or loss	(152)	(219)	(535)	(141)
Financial assets at fair value through other comprehensive income	3	93	876	544
Financial liabilities designated at fair value	3	5	57	(11)
Total	(1,258)	(276)	(7,020)	2,952

<sup>(\*)</sup> Includes the ineffective derivatives portion related to hedge accounting.

During the period ended 09/30/2020, ITAÚ UNIBANCO HOLDING recognized R\$ (632) Expected Losses (R\$ 925 at 09/30/2019) with loss of R\$ (29) for Financial Assets – Fair Value through Other Comprehensive Income (R\$ (2) at 09/30/2019) and loss of R\$ (603) for Financial Assets – Amortized Cost (R\$ 927 at 09/30/2019).

Note 22 - Commissions and Banking Fees

	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Credit and debit cards	3,371	3,891	10,038	11,610
Current account services	2,009	1,995	6,005	5,894
Asset management	<u>1,704</u>	<u>1,672</u>	5,203	4,387
Funds	1,543	1,524	4,734	3,948
Consortia	161	148	469	439
Credit operations and financial guarantees provided	<u>570</u>	<u>591</u>	1,700	<u>1,818</u>
Credit operations	235	257	683	794
Financial guarantees provided	335	334	1,017	1,024
Collection services	484	469	1,395	1,367
Advisory services and brokerage	827	623	2,076	1,483
Custody services	150	135	422	368
Other	551	426	1,553	1,435
Total	9,666	9,802	28,392	28,362

Note 23 - General and administrative expenses

	07/01 to	07/01 to	01/01 to	01/01 to
	09/30/2020	09/30/2019	09/30/2020	09/30/2019
Personnel expenses	(6,318)	(8,821)	(18,344)	(21,285)
Compensation	(2,664)	(2,326)	(7,500)	(7,215)
Employees' profit sharing	(974)	(1,428)	(2,936)	(3,770)
Welfare benefits	(1,009)	(1,024)	(3,012)	(2,923)
Provision for labor claims and dismissals	(742)	(2,650)	(2,199)	(4,091)
Payroll charges	(837)	(861)	(2,421)	(2,478)
Share-based payment (Note 20)	(55)	(55)	(152)	(201)
Training	(19)	(36)	(61)	(124)
Other	(18)	(441)	(63)	(483)
Administrative expenses	(4,008)	(3,914)	(12,490)	(11,733)
Third party services	(1,247)	(1,125)	(3,593)	(3,325)
Data processing and telecommunications	(985)	(1,068)	(2,862)	(3,220)
Installations	(620)	(506)	(1,569)	(1,526)
Advertising, promotions and publicity	(242)	(301)	(730)	(921)
Financial services expenses	(244)	(188)	(684)	(575)
Security	(192)	(182)	(547)	(564)
Transportation	(81)	(89)	(263)	(270)
Materials	(55)	(79)	(243)	(248)
Travel expenses	(8)	(57)	(73)	(177)
Other (1)	(334)	(319)	(1,926)	(907)
Depreciation and Amortization	(1,105)	(1,150)	(3,553)	(3,411)
Other expenses	(2,594)	(2,604)	(12,829)	(7,572)
Selling - credit cards	(948)	(1,255)	(3,134)	(3,673)
Claims losses	(170)	(201)	(580)	(597)
Loss on sale of other assets, fixed assets and investments in associates	(07)	(0.4.4)	(222)	(500)
and joint ventures	(67)	(214)	(303)	(560)
Provision for lawsuits civil (Note 29)	(332)	(278)	(754)	(436)
Provision for tax and social security lawsuits	(116)	(110)	308	(375)
Refund of interbank costs	(66)	(90)	(194)	(230)
Impairment (2)	(5)	-	(5,911)	-
Other	(890)	(456)	(2,261)	(1,701)
Total	(14,025)	(16,489)	(47,216)	(44,001)

<sup>(1)</sup> At 09/30/2020 comprises R\$ (1,047) related to donations for the initiative "Todos pela Saúde" (All for Health) (Note 33a).

<sup>(2)</sup> The effects of impairment of goodwill and intangible assets of Itaú Corpbanca, net of tax effects and ownership interest of non-controlling shareholders total R\$ (1,452).

### Note 24 - Taxes

ITAÚ UNIBANCO HOLDING and each one of its subsidiaries calculate separately, in each fiscal year, Income Tax and Social Contribution on Net Income.

Taxes are calculated at the rates shown below and consider, for effects of respective calculation bases, the legislation in force applicable to each charge.

Income tax	15.00%
Additional income tax	10.00%
Social contribution on net income (*)	20.00%

(\*) Constitutional Amendment (EC) No. 103/2019: disseminated on November 12, 2019, it provides for the Social Security and other matters, also addressing the increase of the tax rate of Social Contribution on Net Income for banks set forth in item I of paragraph 1 of article 1 of Supplementary Law No. 105, of January 10, 2001, that was changed to 20% as from March 1, 2020. For the other financial subsidiaries and equivalent companies, the tax rate remains at 15%, and for the non-financial ones at 9%.

#### a) Expenses for taxes and contributions

Breakdown of income tax and social contribution calculation:

Due on operations for the period	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Net income / (loss) before income tax and social contribution	4,861	4,295	(8,661)	23,424
Charges (income tax and social contribution) at the rates in effect	(2,187)	(1,718)	3,897	(9,370)
Increase / decrease in income tax and social contribution charges arising from:				
Share of profit or (loss) of associates and joint ventures	83	169	271	428
Foreign exchange variation on investments abroad	866	1,471	8,349	1,180
Interest on capital	710	737	2,119	2,335
Other nondeductible expenses net of non taxable income (*)	(1,626)	(4,350)	(23,398)	(2,361)
Income tax and social contribution expenses	(2,154)	(3,691)	(8,762)	(7,788)
Related to temporary differences				
Increase / (reversal) for the period	2,392	4,896	24,297	3,457
Increase / (reversal) of prior periods	-	5	-	5
(Expenses) / Income from deferred taxes	2,392	4,901	24,297	3,462
Total income tax and social contribution expenses	238	1,210	15,535	(4,326)

<sup>(\*)</sup> Includes temporary (additions) and exclusions.

### I - The deferred tax asset balance and its changes, segregated based on its origin and disbursements, are represented by:

	12/31/2019	Realization / Reversal	Increase	09/30/2020
Reflected in income	43,380	(10,088)	33,348	66,640
Provision for expected loss	22,860	(2,714)	8,549	28,695
Related to tax losses and social contribution loss carryforwards	2,585	(78)	6,099	8,606
Provision for profit sharing	2,162	(2,162)	1,225	1,225
Provision for devaluation of securities with permanent impairment	1,530	(513)	1,064	2,081
Provisions	6,208	(1,465)	1,284	6,027
Civil lawsuits	1,413	(414)	325	1,324
Labor claims	3,251	(974)	889	3,166
Tax and social security lawsuits	1,544	(77)	70	1,537
Legal obligations	723	(48)	44	719
Adjustments of operations carried out on the futures settlement market	84	(84)	90	90
Adjustment to Fair Value of Financial Assets - At Fair Value Through Profit or Loss	738	(738)	11,527	11,527
Provision relating to health insurance operations	348	-	6	354
Other	6,142	(2,286)	3,460	7,316
Reflected in stockholders' equity	2,354	(1,278)	219	1,295
Adjustment to Fair Value of Financial Assets - At Fair Value Through Other Comprehensive Income	766	(732)	217	251
Cash flow hedge	1,187	(526)	2	663
Other	401	(20)		381
Total (1) (2)	45,734	(11,366)	33,567	67,935

<sup>(1)</sup> Deferred income tax and social contribution assets and liabilities are recorded in the balance sheet offset by a taxable entity and amounting to R\$ 62,455 and R\$ 388, respectively.

<sup>(2)</sup> The accounting records of deferred tax assets on income tax losses and/or social contribution loss carryforwards, as well as those arising from temporary differences, are based on technical feasibility studies which consider the expected generation of future taxable income, considering the history of profitability for each subsidiary individually, and for the consolidated taken as a whole.

	12/31/2018	Realization / Reversal	Increase	12/31/2019
Reflected in income	37,252	(13,667)	19,795	43,380
Provision for expected loss	18,563	(4,712)	9,009	22,860
Related to tax losses and social contribution loss carryforwards	4,391	(2,339)	533	2,585
Provision for profit sharing	1,844	(1,844)	2,162	2,162
Provision for devaluation of securities with permanent impairment	1,729	(902)	703	1,530
Provisions	4,464	(1,552)	3,296	6,208
Civil lawsuits	1,586	(651)	478	1,413
Labor claims	2,037	(790)	2,004	3,251
Tax and social security lawsuits	841	(111)	814	1,544
Goodwill on purchase of investments	60	(60)	-	-
Legal obligations	676	(57)	104	723
Adjustments of operations carried out in futures settlement market	98	(98)	84	84
Adjustment to Fair Value of Financial Assets - At Fair Value Through Profit or Loss	631	(631)	738	738
Provision relating to health insurance operations	343	-	5	348
Other	4,453	(1,472)	3,161	6,142
Reflected in stockholders' equity	1,888	(509)	975	2,354
Adjustment to Fair Value of Financial Assets - At Fair Value Through Other Comprehensive Income	383	(163)	546	766
Cash flow hedge	1,149	(93)	131	1,187
Other	356	(253)	298	401
Total (1) (2)	39,140	(14,176)	20,770	45,734

<sup>(1)</sup> Deferred income tax and social contribution assets and liabilities are recorded in the balance sheet offset by a taxable entity and amounting to R\$ 38,914 and R\$ 1,058, respectively.

<sup>(2)</sup> At 12/31/2019, deferred tax asset balance comprised its annual revaluation and effects caused by EC 103/2019 in tax rate of the Social Contribution on Net Income, which was increased from 15% to 20%, reaching the institutions set forth in item I of paragraph 1 of article 1 of Supplementary Law No. 105, of January 10, 2001, totaling R\$ 1,614.

# II - The provision for deferred income tax and social contribution and its changes are represented by:

	12/31/2019	Realization / reversal	Increase	09/30/2020
Reflected in income	6,610	(2,856)	1,643	5,397
Depreciation in excess finance lease	202	(46)	-	156
Adjustment of deposits in guarantee and provisions	1,531	(131)	6	1,406
Post-employment benefits	282	(105)	14	191
Adjustments of operations carried out on the futures settlement market	1,330	(1,330)	1,131	1,131
Adjustment to Fair Value of Financial Assets - At Fair Value Through Profit or Loss	1,149	(1,149)	96	96
Taxation of results abroad – capital gains	581	-	58	639
Other	1,535	(95)	338	1,778
Reflected in stockholders' equity	1,268	(832)	35	471
Adjustment to Fair Value of Financial Assets - At Fair Value Through Other Comprehensive Income	1,228	(831)	32	429
Cash flow hedge	30	-	3	33
Post-employment benefits	10	(1)	-	9
Total (*)	7,878	(3,688)	1,678	5,868

<sup>(\*)</sup> Deferred income tax and social contribution asset and liabilities are recorded in the balance sheet offset by a taxable entity and amounting to R\$ 62,455 and R\$ 388, respectively.

	12/31/2018	Realization / reversal	Increase	12/31/2019
Reflected in income	6,144	(3,863)	4,329	6,610
Depreciation in excess finance lease	346	(144)	-	202
Adjustment of deposits in guarantee and provisions	1,348	(29)	212	1,531
Post-employment benefits	287	(56)	51	282
Adjustments of operations carried out on the futures settlement market	923	(923)	1,330	1,330
Adjustment to Fair Value of Financial Assets - At Fair Value Through Profit or Loss	1,790	(1,790)	1,149	1,149
Taxation of results abroad – capital gains	659	(142)	64	581
Other	791	(779)	1,523	1,535
Reflected in stockholders' equity	662	(262)	868	1,268
Adjustment to Fair Value of Financial Assets - At Fair Value Through Other Comprehensive Income	474	(107)	861	1,228
Cash flow hedge	168	(142)	4	30
Post-employment benefits	7	` -	3	10
Other	13	(13)	-	-
Total (*)	6,806	(4,125)	5,197	7,878

<sup>(\*)</sup> Deferred income tax and social contribution asset and liabilities are recorded in the balance sheet offset by a taxable entity and amounting to R\$ 38,914 and R\$ 1,058, respectively.

# III - The estimate of realization and present value of tax credits and from the Provision for Deferred Income Tax and Social Contribution are:

		Deferred tax assets					Provision for		Nat	
Year of realization	Temporary differences	%	Tax loss / social contribution loss carryforwards	%	Total	%	deferred income tax and social contribution	%	Net deferred taxes	%
2020	3,153	5%	3,750	44%	6,903	10%	(1,190)	20%	5,713	9%
2021	16,282	27%	1,065	12%	17,347	26%	(186)	3%	17,161	28%
2022	20,782	35%	535	6%	21,317	31%	(120)	2%	21,197	34%
2023	8,200	14%	622	7%	8,822	13%	(110)	2%	8,712	14%
2024	2,714	5%	653	8%	3,367	5%	(195)	3%	3,172	5%
After 2024	8,198	14%	1,981	23%	10,179	15%	(4,067)	70%	6,112	10%
Total	59,329	100%	8,606	100%	67,935	100%	(5,868)	100%	62,067	100%
Present value (*)	57,301		8,333		65,634		(5,439)		60,195	

<sup>(\*)</sup> The average funding rate, net of tax effects, was used to determine the present value.

Projections of future taxable income include estimates of macroeconomic variables, exchange rates, interest rates, volumes of financial operations and services fees and others factors, which can vary in relation to actual data and amounts.

Net income in the financial statements is not directly related to the taxable income for income tax and social contribution, due to differences between accounting criteria and the tax legislation, in addition to corporate aspects. Accordingly, it is recommended that changes in realization of deferred tax assets presented below are not considered as an indication of future net income.

IV - At 09/30/2020, deferred tax assets not accounted for correspond to R\$ 847 and result from Management's evaluation of their perspectives of realization in the long term (R\$ 605 at 12/31/2019).

# c) Tax liabilities

	09/30/2020	12/31/2019
Taxes and contributions on income payable	47	3,083
Other Taxes and Contributions payable	3,814	914
Provision for deferred income tax and social contribution (Note 24b II)	388	1,058
Other	2,394	2,836
Total	6,643	7,891

### Note 25 - Earnings per share

### a) Basic earnings per share

Net income attributable to ITAÚ UNIBANCO HOLDING's shareholders is divided by the average number of outstanding shares in the period, excluding treasury shares.

	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Not income attributable to assume at the second commons.	4,732	5,165	9,914	18,439
Net income attributable to owners of the parent company		•	•	,
Minimum non-cumulative dividends on preferred shares	(106)	(105)	(106)	(105)
Retained earnings to be distributed to common equity owners in an amount per	(400)	(400)	(400)	(400)
share equal to the minimum dividend payable to preferred equity owners	(109)	(109)	(109)	(109)
Retained earnings to be distributed, on a pro rata basis, to common and				
preferred equity owners:				
Common	2,294	2,519	4,928	9,279
Preferred	2,223	2,432	4,771	8,946
Total net income available to equity owners:				
Common	2,403	2,628	5,037	9,388
Preferred	2,329	2,537	4,877	9,051
Weighted average number of outstanding shares				
Common	4,958,290,359	4,958,290,359	4,958,290,359	4,958,290,359
Preferred	4,804,166,251	4,785,705,852	4,800,376,702	4,780,285,648
Basic earnings per share – R\$				
Common	0.49	0.53	1.02	1.89
Preferred	0.49	0.53	1.02	1.89

# b) Diluted earnings per share

Calculated similarly to the basic earnings per share; however, it includes the conversion of all preferred shares potentially dilutable in the denominator.

	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Net income available to preferred equity owners	2,329	2.537	4,877	9,051
Dividends on preferred shares after dilution effects	11	16	17	41
Net income available to preferred equity owners considering preferred shares after				
the dilution effect	2,340	2,553	4,894	9,092
Net income available to ordinary equity owners	2,403	2,628	5,037	9,388
Dividend on preferred shares after dilution effects	(11)	(16)	(17)	(41)
Net income available to ordinary equity owners considering preferred shares after				
the dilution effect	2,392	2,612	5,020	9,347
Adjusted weighted average of shares				
Common	4,958,290,359	4,958,290,359	4,958,290,359	4,958,290,359
Preferred	4,850,418,664	4,846,886,334	4,833,530,654	4,822,570,952
Preferred	4,804,166,251	4,785,705,852	4,800,376,702	4,780,285,648
Incremental as per share-based payment plans	46,252,413	61,180,482	33,153,952	42,285,304
Diluted earnings per share – R\$				
Common	0.48	0.53	1.01	1.89
Preferred	0.48	0.53	1.01	1.89

There was not potentially antidulitive effect of the shares in share-based payment plans in both periods.

# Note 26 - Post-employment benefits

ITAÚ UNIBANCO HOLDING, through its subsidiaries, sponsors retirement plans for its employees.

Retirement plans are managed by Closed-end Private Pension Entities (EFPC) and are closed to new applicants. These entities have an independent structure and manage their plans according to the characteristics of their regulations.

There are three types of retirement plan:

- Defined Benefit Plans (BD): plans which scheduled benefits have their value established in advance, based on salaries and/or length of service of employees, and its cost is actuarially determined;
- Defined Contribution Plans (CD): are those plans which scheduled benefits have their value permanently
  adjusted to the investments balance, kept in favor of the participant, including in the benefit concession
  phase, considering net proceedings of its investment, amounts contributed and benefits paid; and
- Variable Contribution Plans (CV): in this type of plan, scheduled benefits present a combination of characteristics of defined contribution and defined benefit modalities, and the benefit is actuarially determined based on the investment accumulated by the participant on the eligibility date.

Below is a list of benefit plans and their modalities:

Entity	Benefit Plan	Modality
Fundação Itaú Unibanco – Previdência Complementar - FIU	Supplementary Retirement Plan Supplementary Retirement Plan – Flexible Premium Annuity Franprev Benefit Plan 002 Benefit Plan Prebeg Benefit Plan UBB PREV Defined Benefit Plan Benefit Plan II Itaulam Basic Plan Itaucard Defined Benefit Plan Itau Unibanco Main Retirement Plan	Defined Benefit
	Itaubanco Defined Contribution Plan Itaubank Retirement Plan Redecard Pension Plan	Defined Contribution
	Unibanco Pension Plan – Intelligent Future Itaulam Supplementary Plan Itaucard Variable Contribution Plan Itaú Unibanco Supplementary Retirement Plan	Variable Contribution
FUNBEP – Fundo de Pensão	Benefit Plan I	Defined Benefit
Multipatrocinado	Benefit Plan II	Variable Contribution

Defined Contribution plans include pension funds consisting of the portions of sponsor's contributions not included in a participant's account balance due to loss of eligibility for the benefit, and of monies arising from the migration of retirement plans in defined benefit modality. These funds are used for future contributions to individual participants' accounts, according to the respective benefit plan regulations.

# a) Main Actuarial Assumptions

Actuarial assumptions of demographic and financial nature should reflect the best estimates about the variables that determine the post-employment benefit obligations.

The main demographic assumptions comprise: mortality table and turnover of active participants, while the main financial assumptions include: discount rate, future salary increases, growth of plan benefits and inflation.

	09/30/2020	09/30/2019
Discount rate (1)	7.64% p.a.	9.72% p.a.
Mortality table (2)	AT-2000	AT-2000
Turnover (3)	Itaú Experience 2008/2010	Itaú Experience 2008/2010
Future salary growth	4.00% to 7.12% p.a.	4.00% to 7.12% p.a.
Growth of the pension fund benefits	4.00% p.a.	4.00% p.a.
Inflation	4.00% p.a.	4.00% p.a.
Actuarial method	Projected Unit Credit	Projected Unit Credit

<sup>(1)</sup> Determined based on market yield relating to National Treasury Notes (NTN-B) and compatible with the economic scenario observed on the balance sheet closing date, considering the volatility of interest market and models used.

Retired plans sponsored by foreign subsidiaries - Banco Itaú (Suisse) S.A., Itaú CorpBanca Colombia S.A. and PROSERV - Promociones y Servicios S.A. de C.V. - are structured as Defined Benefit modality and adopt actual assumptions adequate to masses of participants and the economic scenario of each country.

# b) Risk Management

The EFPCs sponsored by ITAÚ UNIBANCO HOLDING are regulated by the National Council for Complementary Pension (CNPC) and PREVIC, has an Executive Board, Advisory and Tax Councils.

Benefits offered have long-tem characteristics and the main factors involved in the management and measurement of their risks are financial risk, inflation risk and demographic risk.

- Financial Risk the actuarial liability is calculated by adopting a discount rate different from rates earned in investments. If real income from plan investments is lower than yield expected, this may give rise to a deficit. To mitigate this risk and assure the capacity to pay long-term benefits, the plans have a significant percentage of fixed-income securities pegged to the plan commitments, aiming at minimizing volatility and risk of mismatch between assets and liabilities. Additionally, adherence tests are carried out in financial assumptions to ensure their adequacy to obligations of respective plans.
- Inflation risk a large part of liabilities is pegged to inflation risk, making actuarial liabilities sensitive to increase in rates. To mitigate this risk, the same financial risks mitigation strategies are used.
- Demographic Risk plans that have any obligation actuarially assessed are exposed to demographic risk. In the event the mortality tables used are not adherent to the mass of plan participants, a deficit or surplus may arise in actuarial evaluation. To mitigate this risk, adherence tests to demographic assumptions are conducted to ensure their adequacy to liabilities of respective plans.

For purposes of registering in the balance sheet the EFPCs that manage them, actuarial liabilities of plans use discount rate adherent to its asset portfolio and income and expense flows, according to a study prepared by an independent consulting company. The actuarial method used is the aggregate method, through which the plan costing is defined by the difference between its equity coverage and the current value of its future liabilities. Observing the methodology established in the respective actuarial technical note. In the event deficit is verified in the concession period above the settlement limits set forth by the legislation in force, a debt agreement is entered into with the sponsor with financial guarantees.

<sup>(2)</sup> Correspond to those disclosed by SOA – "Society of Actuaries", that reflect a 10% increase in the probabilities of survival regarding the respective basic tables.

<sup>(3)</sup> Updated to the new expectation of mass behavior.

# c) Asset management

The purpose of the management of the funds is the long-term balance between pension assets and liabilities with payment of benefits by exceeding actuarial goals (discount rate plus benefit adjustment index, established in the plan regulations).

Below is a table with the allocation of assets by category, segmented into Quoted in an Active Market and Not Quoted in an Active Market:

Times	Fair	value	% Allocation		
Types	09/30/2020	12/31/2019	09/30/2020	12/31/2019	
Fixed income securities	21,339	20,672	91.98%	90.93%	
Quoted in an active market	21,014	20,366	90.58%	89.59%	
Non quoted in an active market	325	306	1.40%	1.34%	
Variable income securities	1,177	1,392	5.07%	6.12%	
Quoted in an active market	1,168	1,384	5.03%	6.09%	
Non quoted in an active market	9	8	0.04%	0.03%	
Structured investments	78	65	0.34%	0.29%	
Quoted in an active market	-	-	0.00%	0.00%	
Non quoted in an active market	78	65	0.34%	0.29%	
Real estate	529	529	2.28%	2.33%	
Loans to participants	76	74	0.33%	0.33%	
Total	23,199	22,732	100.00%	100.00%	

The defined benefit plan assets include shares of ITAÚ UNIBANCO HOLDING, its main parent company (ITAÚSA) and of subsidiaries of the latter, with a fair value of R\$ 11 (R\$ 11 at 12/31/2019), and real estate rented to group companies, with a fair value of R\$ 415 (R\$ 445 at 12/31/2019).

#### d) Other post-employment benefits

ITAÚ UNIBANCO HOLDING and its subsidiaries do not have additional liabilities related to post-employment benefits, except in cases arising from maintenance commitments assumed in acquisition agreements occurred over the years, as well as those benefits originated from court decision in the terms and conditions established, in which there is total or partial sponsorship of health care plan for a specific mass of former employees and their beneficiaries. Its costing is actuarially determined so as to ensure coverage maintenance. These plans are closed to new applicants.

Assumptions for discount rate, inflation, mortality table and actuarial method are the same used for retirement plans. In the last 3 years, ITAÚ UNIBANCO HOLDING used the percentage of 8.16% p.a. for medical inflation and the percentage of 3% p.a. for aging factor.

Particularly in other post-employment benefits, there is medical inflation risk associated to increase in medical costs above expectation. To mitigate this risk, the same financial risks mitigation strategies are used.

### e) Net amount recognized in the balance sheet

		09/30/2020								
	BD and CV Plans	CD Plans	Other post- employment benefits	Total						
1 - Net assets of the plans	23,199	1,488	-	24,687						
2 - Actuarial liabilities	(20,063)	-	(938)	(21,001)						
3 - Asset ceiling (*)	(3,945)	(893)	-	(4,838)						
4 - Net amount recognized in the balance sheet	(809)	595	(938)	(1,152)						
Amount recognized in Assets (Note 18a)	95	595	-	690						
Amount recognized in Liabilities (Note 18b)	(904)	-	(938)	(1,842)						

		12/31/	2019	
	BD and CV Plans	CD Plans	Other post- employment benefits	Total
1 - Net assets of the plans	22,732	1,475	-	24,207
2 - Actuarial liabilities	(19,713)	-	(967)	(20,680)
3 - Asset ceiling (*)	(3,761)	(849)	-	(4,610)
4 - Net amount recognized in the balance sheet	(742)	626	(967)	(1,083)
Amount recognized in Assets (Note 18a)	91	626	-	717
Amount recognized in Liabilities (Note 18b)	(833)	-	(967)	(1,800)

<sup>(\*)</sup> Corresponds to the excess of the present value of the available economic benefit, in conformity with paragraph 58 of IAS 19.

### f) Change in the net amount recognized in the balance sheet

					09/30/2020				
	BD and CV plans			CD plans			Other post- employment benefits	Total	
	Net assets	Actuarial liabilities	Asset ceiling	Recognized amount	Pension plan fund	Asset ceiling	Recognized amount	Liabilities	Recognized amount
Amounts at the beginning of the period	22,732	(19,713)	(3,761)	(742)	1,475	(849)	626	(967)	(1,083)
Amounts recognized in income (1+2+3)	1,299	(1,198)	(215)	(114)	84	(49)	35	(57)	(136)
1 - Cost of current service	-	(71)	-	(71)	-	-	-	-	(71)
2 - Cost of past service	-	-	-	-	-	-	-	-	-
3 - Net interest (1) (3)	1,299	(1,127)	(215)	(43)	84	(49)	35	(57)	(65)
Amounts recognized in stockholders' equity - other comprehensive income (4+5+6)	26	(74)	31	(17)	-	5	5	-	(12)
4 - Effects on asset ceiling	-	-	31	31	-	5	5	-	36
5 - Remeasurements (2) (3)	-	-	-	-	-	-	-	-	-
6 - Exchange variation	26	(74)	-	(48)	-	-	-	-	(48)
Other (7+8+9+10)	(858)	922	-	64	(71)	-	(71)	86	79
7 - Receipt by allocation of funds	-	-	-	-	-	-	-	-	-
8 - Benefits paid	(922)	922	-	-	-	-	-	86	86
9 - Contributions and investments from sponsor	59	-	-	59	(71)	-	(71)	-	(12)
10 - Contributions from participants	5	-	-	5	-	-	-	-	5
Amounts at end of the period	23,199	(20,063)	(3,945)	(809)	1,488	(893)	595	(938)	(1,152)

					12/31/2019				
	BD and CV plans CD plan			CD plans		Other post- employment benefits	Total		
	Net assets	Actuarial liabilities	Asset ceiling	Recognized amount	Pension plan fund	Asset ceiling	Recognized amount	Liabilities	Recognized amount
Amounts at the beginning of the period	18,808	(15,493)	(3,664)	(349)	1,604	(939)	665	(282)	34
Amounts recognized in income (1+2+3)	1,769	(1,514)	(355)	(100)	151	(91)	60	(459)	(499)
1 - Cost of current service	-	(75)	-	(75)	-	-	-	-	(75)
2 - Cost of past service	-	-	-	-	-	-	-	(418)	(418)
3 - Net interest (1)(3)	1,769	(1,439)	(355)	(25)	151	(91)	60	(41)	(6)
Amounts recognized in stockholders' equity - other comprehensive income (4+5+6)	3,239	(3,884)	258	(387)	(178)	181	3	(261)	(645)
4 - Effects on asset ceiling	-	-	384	384	-	176	176	-	560
5 - Remeasurements (2) (3)	3,245	(3,907)	(126)	(788)	(178)	5	(173)	(261)	(1,222)
6 - Exchange variation	(6)	23	-	17	-	-	-	-	17
Other (7+8+9+10)	(1,084)	1,178	-	94	(102)	-	(102)	35	27
7 - Receipt by allocation of funds		-	-	-		-	- 1	-	-
8 - Benefits paid	(1,178)	1,178	-	-	-	-	-	35	35
9 - Contributions and investments from sponsor	84	-	-	84	(102)	-	(102)	-	(18
10 - Contributions from participants	10	-	-	10	-	-	-	-	10
Amounts at end of the period	22,732	(19,713)	(3,761)	(742)	1,475	(849)	626	(967)	(1,083)

<sup>(1)</sup> Corresponds to the amount calculated on 01/01/2020 based on the initial amount (Net Assets, Actuarial Liabilities and Restriction of Assets), taking into account the estimated amount of payments/ receipts of benefits/ contributions, multiplied by the discount rate of 7.64% p.a.(At 01/01/2019 the rate used was 9.72% p.a.).

<sup>(2)</sup> Remeasurements recorded in net assets and asset ceiling correspond to the income earned above/below the expected return rate.

<sup>(3)</sup> The actual return on assets amounted to R\$ 1,299 (R\$ 5,014 at 12/31/2019).

### g) Defined benefit contribution

	Estimated contribution	Cont	ributions made
	2020	01/01 to 09/30/2020	01/01 to 09/30/2019
Retirement plan - FIU	52	28	46
Retiremente plan - FUNBEP	5	4	6
Total	57	32	52

# h) Maturity profile of defined benefit liabilities

	Duration <sup>(*)</sup>	2020	2021	2022	2023	2024	2025 to 2029
Pension plan - FIU	11.89	837	866	894	922	952	5,190
Pension plan - FUNBEP	10.69	425	439	454	469	483	2,582
Other post-employment benefits	9.25	26	26	26	26	26	126
Total		1,288	1,331	1,374	1,417	1,461	7,898

<sup>(\*)</sup> Average duration of plan's actuarial liabilities.

# i) Sensitivity analysis

To measure the effects of changes in the key assumptions, sensitivity tests are conducted in actuarial liabilities annually. The sensitivity analysis considers a vision of the impacts caused by changes in assumptions, which could affect the income for the period and stockholders' equity at the balance sheet date. This type of analysis is usually carried out under the *ceteris paribus* condition, in which the sensitivity of a system is measured when only one variable of interest is changed and all the others remain unchanged. The results obtained are shown in the table below:

		BD and CV p	lans	Other post-employment benefits			
Main assumptions	Present value of liability	Income	Stockholders´ equity (Other Comprehensive Income) (*)	Present value of liability	Income	Stockholders' equity (Other Comprehensive Income) (*)	
Interest rate			· ·				
Increase by 0.5%	(977)	-	319	(36)	-	36	
Decrease by 0.5%	1,104	-	(421)	41	-	(41)	
Mortality rate			` ,			,	
Increase by 5%	(258)	-	88	(13)	-	13	
Decrease by 5%	`357 <sup>′</sup>	-	(94)	`17	-	(17)	
Medical inflation			( /			, ,	
Increase by 1%	-	-	-	87	-	(87)	
Decrease by 1%	-	-	_	(69)	-	`69 <sup>´</sup>	

<sup>(\*)</sup> Net of effects of asset ceiling

### Note 27 – Insurance contracts and private pension

ITAÚ UNIBANCO HOLDING, through its subsidiaries, offers to the market insurance and private pension products, with the purpose of assuming risks and restoring the economic balance of the insured's assets. Products are offered through insurance brokers (independent and captive brokers), Itaú Unibanco's electronic channels and branches, in compliance with the regulatory requirements, of the National Council of Private Insurance – CNSP and the Superintendence of Private Insurance - SUSEP.

### I - Insurance

A contract entered into by the parties to protect the customer's assets, upon payment of a premium, by means of replacement or pre-established financial compensation, against damage their property or their person. As backing, ITAÚ UNIBANCO HOLDING insurance companies set up technical reserves, through specialized areas within the conglomerate, with the objective of indemnifying policyholders' losses in the event of claims of insured risks.

The insurance risks sold by ITAÚ UNIBANCO HOLDING's insurance companies are divided into property and casualty insurance, covering loss, damage or liabilities for assets or persons, and life insurance that includes coverage for death and personal accidents.

### II - Private pension

Designed to ensure the maintenance of the quality of life of participants, as a supplement to the government plans, through long term investments, private pension products are divided into three major groups:

- PGBL Free Benefit Generating Plan: The main objective of this plan is the accumulation of financial resources, but it can be purchased with additional risk coverage. Recommended for customers that file the full version of the income tax return, because they can deduct contributions paid for tax purposes up to 12% of their annual taxable gross income;
- VGBL Free Benefit Generating Life Plan: This is insurance structured as a pension plan. Its taxation differs
  from the PGBL; in this case, the tax basis is the earned income; and
- FGB Benefit Generating Fund: This is a pension plan with minimum income guarantee, and possibility of receiving earnings from asset performance. Although there are plans still in existence, they are no longer sold.

# III - Technical provision for insurance and private pensions

The technical provisions for insurance and private pensions are recognized according to the technical notes approved by SUSEP and criteria established by current legislation, as follows:

- Provision for unearned premiums (PPNG) this provision is recognized, based on insurance
  premiums, to cover amounts payable for future claims and expenses. In the calculation, the term to
  maturity of risks assumed and issued and risks in effect but not issued (PPNG-RVNE) in the policies or
  endorsements of contracts in force is taken pro rata on a daily basis;
- Provision for unsettled claims (PSL) this provision is recognized to cover expected amounts for reported and unpaid claims, including administrative and judicial claims. It includes amounts related to indemnities, reserve funds and past-due income, all gross of reinsurance operations and net of coinsurance operations, when applicable. When necessary, it must cover adjustments for IBNER (claims incurred but not sufficiently reported) for the total of claims reported but not yet paid, a total which may change during the process up to final settlement;
- Provision for claims incurred and not reported (IBNR) this provision is recognized for the coverage
  of expected amount for settlement of claims incurred but not reported up to the calculation base date,
  including administrative and judicial claims. It includes amounts related to indemnities, reserve funds and
  income, all gross of reinsurance operations and net of coinsurance operations;
- Mathematical provisions for benefits to be granted (PMBAC) recognized for the coverage of
  commitments assumed to participants or policyholders, based on the provisions of the contract, while the
  event that gives rise to the benefit and/or indemnity has not occurred;

- Mathematical provisions for benefits granted (PMBC) recognized for the coverage of commitments
  to payment of indemnities and/or benefits to participants or insured parties, based on the provisions of
  the contract, after the event has occurred;
- Provision for financial surplus (PEF) it is recognized to guarantee amounts intended for the
  distribution of financial surplus, if provided for in the contract. Corresponds to the financial income
  exceeding the minimum return guaranteed in the product;
- Supplemental Coverage Reserve (PCC) recognized when technical reserves are found to be insufficient, as shown by the Liability Adequacy Test, provided for in the regulations;
- Provision for redemptions and other amounts to be regularized (PVR) this provision is recognized
  for the coverage of amounts related to redemptions to be regularized, returned premiums or funds,
  transfers requested but, for any reason, not yet transferred to the recipient insurance company or open
  private pension entity, and where premiums have been received but not quoted;
- Provision for related expenses (PDR) recognized for the coverage of expected amounts related to expenses on benefits and indemnities, due to events which have occurred or will occur.

#### IV - Main information related to Insurance and Private Pension operations

# a) Indexes

Main Insurance Lines		s ratio %	Loss ratio %		
Main insurance Lines	01/01 to 09/30/2020	01/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019	
Group Accident Insurance	34.1	35.4	10.5	6.5	
Individual Accident Insurance	18.8	18.8	27.0	24.3	
Credit Life Insurance	24.4	23.6	22.3	17.6	
Random Events	23.6	23.6	33.0	25.5	
Multiple Peril	45.0	46.6	60.1	59.2	
Mortagage Insurance in Market Policies – Credit Life Insurance	20.4 20.0		19.5	15.7	
Group Life	24.1	23.0	40.6	35.3	

#### b) Revenues from insurance premiuns and private pension

		Premiums ar	nd contributions	
Main lines	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Group Accident Insurance	235	247	620	636
Individual Accident Insurance	41	51	145	178
Disability Savings Pension	64	70	195	202
PGBL	448	448	1,344	1,387
Credit Life Insurance	170	237	424	743
Random Events	48	53	149	179
Multiple Peril	92	75	253	209
Mortagage Insurance in Market Policies – Credit Life Insurance	85	81	248	237
Traditional	25	24	78	75
VGBL	1,936	3,391	6,191	8,910
Group Life	263	255	702	733
Other lines	175	120	483	356
Total	3,582	5,137	10,832	14,099

# c) Technical provisions balances

		09/30/2020			12/31/2019	
	Insurance	<b>Private Pension</b>	Total	Insurance	Private Pension	Total
Unearned premiums (PPNG)	2,214	12	2,226	2,343	13	2,356
Mathematical provisions for benefits to be granted (PMBAC) and granted benefits (PMBC)	17	210,468	210,485	204	212,274	212,478
Redemptions and Other Unsettled Amounts (PVR)	15	349	364	13	318	331
Financial surplus (PEF)	2	602	604	2	610	612
Unsettled claims (PSL)	519	54	573	571	47	618
Claims / events incurred but not reported (IBNR)	287	22	309	277	22	299
Related Expenses (PDR)	28	93	121	28	89	117
Other provisions	268	1,388	1,656	250	1,273	1,523
Total	3,350	212,988	216,338	3,688	214,646	218,334
Current	2,462	533	2,995	2,613	493	3,106
Noncurrent	888	212,455	213,343	1,075	214,153	215,228

# d) Change in technical provisions

		09/30/2020			12/31/2019	
	Insurance	Private pension	Total	Insurance	Private pension	Total
Opening balance - 01/01	3,688	214,646	218,334	3,809	197,378	201,187
(+) Additions arising from premiums / contributions	3,020	7,625	10,645	4,634	14,735	19,369
(-) Risk adjustments	(3,148)	-	(3,148)	(4,216)	-	(4,216)
(-) Payment of claims / benefits	(1,026)	(339)	(1,365)	(1,349)	(566)	(1,915)
(+) Reported claims	993	-	993	1,465	-	1,465
(-) Redemptions	-	(11,239)	(11,239)	-	(15,623)	(15,623)
(+/-) Net Portability	-	561	561	-	1,754	1,754
(+) Adjustment of reserves and financial surplus	8	1,569	1,577	10	16,507	16,517
(+/-) Other (increase / reversal)	36	165	201	(665)	461	(204)
(+/-) Corporate Reorganization	(221)	-	(221)	-	-	-
Closing balance	3,350	212,988	216,338	3,688	214,646	218,334

Through actuarial models based mainly on the portfolio historical experience and on macroeconomic projections, ITAÚ UNIBANCO HOLDING establishes the assumptions that influence the assessment of technical provisions. The assumptions are reassessed annually by experts of the actuarial and risk area, and are subsequently submitted to the executive's approval. The effects on assumptions are recognized in income for the period in which they occurred.

# V - Deferred acquisition costs

They are recorded in assets and charges are shown in the table below:

	09/30/2020	12/31/2019
Opening Balance - 01/01	495	409
Increase	794	1,156
Amortization	(817)	(1,070)
Closing Balance	472	495
Balance to be amortized in up to 12 months	367	389
Balance to be amortized after 12 months	105	106

# VI - Table of Claims Development

The amounts shown in the tables express the position at 06/30/2020, since the actuarial calculations are made on a half-yearly basis:

Provision for unsettled claims (PSL)	575
(-) IBNER	255
(-) Reinsurance	25
(-) Retrocession and other estimates	(13)
Liability claims presented in the claims development table (a + b)	308

The amount of obligations of the ITAÚ UNIBANCO HOLDING may change. The first part of the table shows how the final loss estimate changes through time. The second part of the table reconciles the amounts pending payment and the liability disclosed in the balance sheet.

# a) Administratives claims - net of reinsurance

Occurrence date	06/30/2016	06/30/2017	06/30/2018	06/30/2019	06/30/2020	Total
At the end of reporting period	950	872	866	1,046	1,178	
After 1 year	1,005	937	993	1,048		
After 2 years	1,024	984	998			
After 3 years	1,121	984				
After 4 years	1,121					
Current estimate	1,121	984	998	1,048	1,178	
Accumulated payments through base date	1,107	967	986	1,031	1,087	5,178
Liabilities recognized in the balance sheet	14	18	12	18	91	153
Liabilities in relation to prior periods						20
Total administratives claims						173

### b) Judicial claims - net of reinsurance

Occurrence date	06/30/2016	06/30/2017	06/30/2018	06/30/2019	06/30/2020	Total
At the end of reporting period	32	24	14	21	13	
After 1 year	47	30	34	34		
After 2 years	52	55	42			
After 3 years	58	61				
After 4 years	65					
Current estimate	65	61	42	34	13	
Accumulated payments through base date	54	53	33	27	10	177
Liabilities recognized in the balance sheet	10	9	9	7	4	39
Liabilities in relation to prior periods						96
Total judicial claims						135

The breakdown of the claims development table into administrative and judicial shows the reallocation of administrative claims up to a certain base date and that become judicial claims afterwards, which may give the wrong impression of need for adjusting the provisions in each breakdown.

# VII - Liability Adequacy Test

ITAÚ UNIBANCO HOLDING tests for Liability Adequacy semiannually, by comparing the amount recognized for its technical reserves with the current estimate of cash flow of its future obligations. The estimate should include all cash flows related to the business, which is the minimum requirement for carrying out the adequacy test.

The Liability Adequacy Test did not indicate significant insufficiency in 2020 and 2019.

The assumptions used in the test are periodically reviewed and are based on best practices and an analysis of subsidiaries' experience, thus representing the best estimates for cash flow projections.

# Methodology and test grouping

Specifically for insurance products, cash flows were projected using the method known as the run-off triangle for quarterly frequency periods. For pension products, cash flows for the deferral and concession phases are tested separately.

The risk grouping criteria include groups subject to similar risks that are jointly managed as a single portfolio.

### Demographic tables

Demographic tables are instruments to measure the demographic risk represented by the probability of death, survival or disability of a participant.

For death and survival estimates, the latest Brazilian Market Insurer Experience tables (BR-EMS) are used, adjusted according to Scale G life expectancy development, and the Álvaro Vindas table is used to estimate benefit requests for disability.

#### Risk-free interest rate

The relevant risk-free forward interest-rate structure (ETTJ) is an indicator of the pure time value of money used to price the set of projected cash flows.

The ETTJ was obtained from the curve of securities deemed to be credit risk free, available in the Brazilian financial market and determined by ITAÚ UNIBANCO HOLDING using its own method, plus a spread, which takes into account the impact of the market result of securities classified as Financial assets at amortized cost in the Guarantee assets portfolio.

# **Annuity conversion rate**

The annuity conversion rate represents the expected conversion of balances accumulated by participants in retirement benefits. The decision by participants convert into an annuity is influenced by behavioral, economic and tax factors.

### Other assumptions

Related expenses, cancellations and partial redemptions, future additions and contributions, are among the assumptions that affect the estimate of projected cash flows since they represent expenses and income arising from insurance agreements assumed.

#### Note 28 - Fair value of financial instruments

In cases where market prices are not available, fair values are based on estimates using discounted cash flows or other valuation techniques. These techniques are significantly affected by the assumptions adopted, including the discount rate and estimate of future cash flows. The estimated fair value obtained through these techniques cannot be substantiated by comparison with independent markets and, in many cases, cannot be achieved on immediate settlement of the instrument.

The following table summarizes the book values and estimated fair values for financial instruments:

		09/30/2	020	12/31/20	19
		Book value	Fair value (*)	Book value	Fair value
Cash	(a)	47,069	47,069	30,367	30,367
Financial assets		1,822,045	1,831,467	1,501,481	1,513,562
At Amortized Cost		1,336,037	1,345,459	1,101,892	1,113,973
Central Bank compulsory deposits	(a)	87,954	87,954	91,248	91,248
Interbank deposits	(b)	61,918	62,126	34,583	34,622
Securities purchased under agreements to resell	(a)	319,049	319,049	198,428	198,428
Securities	(c)	132,231	133,614	133,119	135,891
Loan and Financial Lease	(d)	692,508	700,339	585,791	595,061
Other financial assets	(e)	89,079	89,079	94,752	94,752
(-) Provision for Expected Loss		(46,702)	(46,702)	(36,029)	(36,029)
At Fair Value Through Other Comprehensive Income		93,691	93,691	76,660	76,660
Securities	(c)	93,691	93,691	76,660	76,660
At Fair Value Through Profit or Loss		392,317	392,317	322,929	322,929
Securities	(c)	316,175	316,175	281,075	281,075
Derivatives	(c)	76,142	76,142	41,854	41,854
Financial liabilities		1,564,688	1,565,653	1,211,999	1,214,196
At Amortized Cost		1,480,989	1,481,954	1,159,830	1,162,027
Deposits	(b)	765,019	765,039	507,060	507,110
Securities sold under repurchase agreements	(a)	303,554	303,554	256,583	256,583
Interbank market funds	(b)	165,781	165,768	174,862	174,949
Institutional market funds	(b)	141,688	142,646	104,244	106,304
Other financial liabilities	(e)	104,947	104,947	117,081	117,081
At Fair Value Through Profit or Loss		79,018	79,018	48,029	48,029
Derivatives	(c)	78,876	78,876	47,828	47,828
Structured notes		142	142	201	201
Provision for Expected Loss		4,681	4,681	4,140	4,140
Loan Commitments		3,557	3,557	3,303	3,303
Financial Guarantees		1,124	1,124	837	837

<sup>(\*)</sup> In the period, the result of Derivatives, as well as Adjustment to Fair Value of Financial Assets (particularly private securities) had their amounts affected by oscillations of rates and other market variables arising from the impact of the COVID-19 pandemic on the macroeconomic scenario in the period (Note 33a).

Financial instruments not included in the Balance Sheet (Note 32) are represented by Standby letters of credit and financial guarantees provided, which amount to R\$ 105,345 (R\$ 81,733 at 12/31/2019) with an estimated fair value of R\$ 774 (R\$ 968 at 12/31/2019).

The methods and assumptions used to estimate the fair value are defined below:

- a) Cash, Central Bank compulsory deposits, Securities purchased under agreements to resell and Securities sold under repurchase agreements – The carrying amounts for these instruments are close to their fair values.
- b) Interbank deposits, Deposits, Interbank and Institutional Market Funds they are calculated by discounting estimated cash flows at market interest rates.
- c) Securities and Derivatives Under normal conditions, the prices quoted in the market are the best indicators of the fair values of these financial instruments. However, not all instruments have liquidity or quoted market prices and, in such cases, it is necessary to adopt present value estimates and other techniques to establish their fair value. In the absence of prices quoted by the Brazilian Association of Financial and Capital Markets Entities (ANBIMA), the fair values of government securities are determined based on the interest rates provided by brokers. The fair values of corporate securities are calculated by discounting estimated cash flows at market interest rates. The fair values of shares are based on the prices quoted in the market. The fair values of derivative financial instruments were determined as follows:
  - **Swaps:** The cash flows are discounted to present value based on yield curves that reflect the appropriate risk factors, mainly following swap prices on B3 for derivatives, of Brazilian government securities in the secondary market or derivatives and securities traded abroad. These yield curves may be used to obtain the fair value of currency swaps, interest rate swaps and swaps based on other risk factors (commodities, stock exchange indices, etc.).
  - Futures and forwards: Quotations on exchanges or using criteria identical to those applied to swaps.
  - **Options:** Determined through mathematical models, such as Black-Scholes, using data, in general from Bloomberg, for implicit volatility, interest rate yield curve and fair value of the underlying asset. Current market prices of options are used to compute the implicit volatilities.
  - Credit Derivatives: They are inversely related to the probability of default (PD) in a financial instrument subject to credit risk. The process of adjusting the market price of these spreads is based on the differences between the yield curves with and without credit risk.
- d) Loans and financial leases Fair value is estimated for groups of loans with similar financial and risk characteristics, using valuation models. The fair value of fixed-rate loans was determined by discounting estimated cash flows, at interest rates applicable to similar loans. For the majority of loans at floating rates, the carrying amount was considered to be close to their market value. The fair value of loan and lease operations not overdue was calculated by discounting the expected payments of principal and interest to maturity. The fair value of overdue loan and lease transactions was based on the discount of estimated cash flows, using a rate proportional to the risk associated with the estimated cash flows, or on the underlying collateral. The assumptions for cash flows and discount rates rely on information available in the market and knowledge of the individual debtor.
- e) Other financial assets / liabilities primarily composed of receivables from credit card issuers, deposits in guarantee for contingent liabilities, provisions and legal obligations and trading and intermediation of securities. The carrying amounts for these assets/liabilities substantially approximate to their fair values, since they principally represent amounts to be received in the short term from credit card holders and to be paid to credit card issuers, deposits in guarantee (indexed to market rates) made by ITAÚ UNIBANCO HOLDING to secure lawsuits or very short-term receivables (generally with a maturity of approximately 5 business days). All of these items represent assets / liabilities without significant associated market, credit or liquidity risks.

**Level 1:** Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets. An active market is a market in which transactions for the asset or liability being measured occur often enough and with sufficient volume to provide pricing information on an ongoing basis.

Level 2: Input that is not observable for the asset or liability either directly or indirectly. Level 2 generally includes: (i) quoted prices for similar assets or liabilities in active markets; (ii) quoted prices for identical or similar assets or liabilities in markets that are not active, that is, markets in which there are few transactions for the asset or liability, the prices are not current, or quoted prices vary substantially either over time or among market makers, or in which little information is released publicly; (iii) inputs other than quoted prices that are observable for the asset or liability (for example, interest rates and yield curves observable at commonly quoted intervals, volatilities, etc.); (iv) inputs that are mainly derived from or corroborated by observable market data through correlation or by other means.

Level 3: Inputs are not observable for the asset or liability. Unobservable information is used to measure fair value to the extent that observable information is not available, thus allowing for situations in which there is little, or no market activity for the asset or liability at the measurement date.

Financial assets at fair value through profit or loss, including Derivatives, and at fair value through other comprehensive income:

Level 1: Highly-liquid securities with prices available in an active market and derivatives traded on stock exchanges. This classification level includes most of the Brazilian government securities, other foreign government securities, shares and debentures traded on stock exchanges and other securities traded in an active market.

Level 2: When pricing information is not available for a specific security, valuation is usually based on prices quoted in the market for similar instruments, pricing information obtained from pricing services, such as Bloomberg, Reuters and brokers (only when the prices represent actual transactions) or discounted cash flows, which use information for assets actively traded in an active market. These securities are classified at Level 2 of the fair value hierarchy and consist of certain Brazilian government securities, debentures, some government securities quoted in a less liquid market than for Level 1, and some share prices in investment funds.

Derivatives included in Level 2 are credit default swaps, cross-currency swaps, interest rate swaps, simple options and some forwards, since information adopted by pricing models is immediately observable in actively quoted markets. The models used for these instruments are Black-Scholes, Garman & Kohlhagen, Monte Carlo and discounted cash flow.

ITAÚ UNIBANCO HOLDING does not hold positions in alternative investment funds or private equity funds.

Level 3: When there is no pricing information in an active market, ITAÚ UNIBANCO HOLDING uses internally developed models, from curves generated according to a proprietary model. Level 3 classification includes some Brazilian government and private securities falling due after 2025 which are not usually traded in an active market.

Derivatives with fair values classified in Level 3 of the fair value hierarchy are composed of exotic options, certain swaps indexed to non-observable inputs, and swaps with other products, such as swap with options or with verification, credit derivatives and futures of certain commodities.

All the above methods may result in a fair value that is not indicative of the net realizable value or future fair values. However, ITAÚ UNIBANCO HOLDING believes that all the method used are appropriate and consistent with other market participants. Moreover, the adoption of different methods or assumptions to estimate fair value may result in different fair value estimates at the balance sheet date.

### Distribution by level

The following table presents the breakdown of fair value hierarchy levels.

		09/30	/2020			12/31/	2019	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets at fair value through profit or loss	247,286	62,106	2,214	311,606	234,583	43,738	1,719	280,040
Investment funds	796	10,525	-	11,321	318	7,949	-	8,267
Brazilian government securities	218,810	7,156	-	225,966	216,167	3,444	-	219,611
Government securities – other countries	5,660			5,660	1,520			1,520
Argentina	1,765	-	-	1,765	318	-	-	318
Chile	472	-	-	472	488	-	-	488
Colombia	1,683	-	-	1,683	409	-	-	409
United States	1,368	-	-	1,368	141	-	-	141
Italy	267	-	-	267	-	-	-	-
Mexico	10	-	-	10	57	-	-	57
Paraguay	3	-	-	3	2	-	-	2
Peru	5	-	-	5	8	-	-	8
Uruguay	87	-	-	87	97	-	-	97
Corporate securities	22,020	44,425	2,214	68,659	16,578	32,345	1,719	50,642
Shares	11,781	5,001		16,782	9,847	4,790		14,637
Rural product note	, -	1,386	67	1,453	-	,	-	-
Bank deposit certificates	_	927	-	927	-	792	-	792
Real estate receivables certificates	_	-	538	538	-	-	1,444	1,444
Debentures	7,419	13,972	1,604	22,995	4,667	7,763	225	12,655
Eurobonds and others	2,820	-,-	-	2,820	2,064	102	7	2,173
Financial bills	-	16,385	5	16,390	-	18,501	13	18,514
Promissory notes	-	6,467	-	6,467	-	313	-	313
Other	-	287	-	287	-	84	30	114
Financial assets at fair value through other comprehensive income	77,226	16,465	-	93,691	72,455	4,171	34	76,660
Brazilian government securities	61,942	1,330		63,272	49,879	853		50,732
Government securities – other countries	10,684	12,175	_	22,859	20,571	-	-	20,571
Germany	33			33	23			23
Chile	-	12,175	_	12,175	11,208	_	_	11,208
Colombia	2,732	12,170	_	2,732	3,878	_	_	3,878
United States	3,069	_	_	3,069	2,756	_	_	2,756
Italy	-	_	_	-	329	_	_	329
Mexico	1,143	_	_	1,143	020	_	_	-
Paraguay	2,588	_	_	2,588	1,780	_	_	1,780
Uruguay	1,119	_	_	1,119	597	_	_	597
Corporate securities	4,600	2,960	-	7,560	2,005	3,318	34	5,357
Shares	1,267			1,267	149			149
Bank deposit certificates	1,201	67	_	67	-	2,371	_	2,371
Real estate receivables certificates	_	-	_	-	_	2,071	26	26
Debentures	348	935	_	1,283	334	_	-	334
Eurobonds and others	2,985	1,958	_	4,943	1.522	947	8	2.477
Financial assets designated at fair value through profit or loss	4,569	-	-	4,569	1,035	-	-	1,035
Brazilian external debt bonds	4,569			4,569	1,035			1,035
	4,569	142		4,569 <b>142</b>	1,035	201		201
Financial liabilities designated at fair value through profit or loss Structured notes								
Otractarea notes	-	142	-	142	-	201	-	201

The following table presents the breakdown of fair value hierarchy levels for derivative assets and liabilities.

		09/30/2020				12/31/	2019	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets	22	75,944	176	76,142	14	41,737	103	41,854
Swap Contracts – adjustment receivable	1	51,001	117	51,119	-	26,426	32	26,458
Option Contracts	17	11,674	59	11,750	-	8,385	71	8,456
Forward Contracts	-	3,102	-	3,102	-	2,162	-	2,162
Credit derivatives	-	237	-	237	-	167	-	167
NDF - Non Deliverable Forward	-	9,355	-	9,355	-	4,446	-	4,446
Other derivative financial instruments	4	575	-	579	14	151	-	165
Liabilities	(18)	(78,721)	(137)	(78,876)	(7)	(47,736)	(85)	(47,828)
Swap Contracts – adjustment payable	-	(57,132)	(122)	(57,254)	-	(32,881)	(46)	(32,927)
Option Contracts	(10)	(10,615)	(15)	(10,640)	-	(9,022)	(39)	(9,061)
Forward Contracts	<u>-</u>	(2,345)	-	(2,345)	-	(754)	-	(754)
Credit derivatives	-	(327)	-	(327)	-	(40)	-	(40)
NDF - Non Deliverable Forward	-	(8,270)	-	(8,270)	-	(4,971)	-	(4,971)
Other derivative financial instruments	(8)	(32)	-	(40)	(7)	(68)	-	(75)

There were no significant transfer between Level 1 and Level 2 during the periods of 09/30/2020 and 12/31/2019. Transfers to and from Level 3 are presented in movements of Level 3.

# Measurement of Level 2 fair value based on pricing services and brokers

To ensure that the fair value of these instruments is properly classified as Level 2, in-house analysis of information received are conducted, so as to understand the nature of the inputs used by the service provider.

Prices provided by pricing services that meet the following requirements are considered Level 2: input is immediately available, regularly distributed, provided by sources actively involved in significant markets and it is not proprietary.

For financial instruments classified as Level 2, the pricing service or brokers were used to price securities substantially represented by:

- Debentures: When available, we use price information for transactions recorded in the Brazilian Debenture System (SND), an electronic platform operated by B3, which provides multiple services for transactions involving debentures in the secondary market. Alternatively, prices of debentures provided by ANBIMA are used. Its methodology includes obtaining, on a daily basis, illustrative non-binding prices from a group of market players deemed to be significant. Such information is subject to statistical filters intended to eliminate outliers.
- Financial Bills: In order to mark Financial Bills to market, it is necessary to calculate its future value by projecting the notional issue value and its yields established by contract (fixed rate, floating rate or price index) and discounting the fixed curve in reais, obtained through DI Futures prices traded on B3.
- Global and corporate securities: The pricing process for these securities consists of capturing from 2 to 8 quotes from Bloomberg, depending on the asset. The method then compares the highest purchase prices and the lowest sale prices of trades provided by Bloomberg for the last day of the month. These prices are compared with information from purchase orders that the Institutional Treasury of ITAÚ UNIBANCO HOLDING provides to Bloomberg. Should the difference between them be lower than 0.5%, the average price of Bloomberg is used. If it is higher than 0.5% or if the Institutional Treasury does not provide information on this specific security, the average price gathered directly from other banks is used. The Institutional Treasury price is used as a reference only and never in the computation of the final price.

# Level 3 recurring fair value measurements

The departments in charge of defining and applying the pricing models are segregated from the business areas. The models are documented, submitted to validation by an independent area and approved by a specific committee. The daily process of price capture, calculation and disclosure is periodically checked according to formally defined tests and criteria and the information is stored in a single corporate data base.

The most frequent cases of assets classified as Level 3 are justified by the discount factors used. Factors such as the fixed interest curve in Brazilian Reais and the TR coupon curve – and, as a result, their related factors – have inputs with terms shorter than the maturities of fixed-income assets. For swaps, the indexers for both legs are analyzed. There are some cases in which the input periods are shorter than the maturity of the derivative.

# Level 3 recurring fair value changes

The tables below show balance sheet changes for financial instruments classified by ITAÚ UNIBANCO HOLDING in Level 3 of the fair value hierarchy. Derivative financial instruments classified in Level 3 correspond to other derivatives indexed to shares.

		Total gains or los unreali				Transfers in	Fair value	
	Fair value at = 12/31/2019	Recognized in income	Recognized in other comprehensive income	Purchases	Settlements	and / or out of Level	at 09/30/2020	Total Gains or Losses (Unrealized)
Financial assets at fair value through profit or loss	1,719	(770)	-	1,416	(712)	561	2,214	(472)
Corporate securities	1,719	(770)		1,416	(712)	561	2,214	(472)
Real estate receivables certificates	1,444	(635)	-	95	(366)	-	538	`(56)
Debentures	225	(74)	-	1,023	(272)	702	1,604	(365)
Rural Product Note	7	(51)	-	219	(19)	(82)	67	(51)
Eurobonds and other Financial bills	13	(6) (3)	-	69	(12) (5)	(58)	- 5	-
Other	30	(1)	-	10	(38)	(1)	-	-
Financial assets at fair value through other		· · · · · · · · · · · · · · · · · · ·	(2)		· /	` '		
comprehensive income	34	7	(6)	248	(167)	(116)		
Corporate securities	34	7	(6)	248	(167)	(116)	-	-
Real estate receivables certificates Eurobonds and other	26 8	7	(6)	248	(26) (141)	(116)	•	-
Europorius ariu otrier	0	Total gains or los	\ /	240	(141)	(110)	-	
		unreali	•					
	Fair value at 12/31/2019	Recognized in income	Recognized in other comprehensive	Purchases	Settlements	Transfers in and / or out of Level	Fair value at 09/30/2020	Total Gains or Losses (Unrealized)
Derivatives - assets	103	165	income -	138	(181)	(49)	176	98
Swap Contracts – adjustment receivable	32	126		10	(3)	(48)	117	115
Option Contracts	71	39	-	128	(178)	(1)	59	(17)
Derivatives - liabilities	(85)	(114)	-	(73)	111	24	(137)	(101)
Swap Contracts – adjustment payable	(46)	(94)		(7)		25	(122)	(113)
Option Contracts	(39)	(20)	-	(66)	111	(1)	(15)	12
		Total gains or los unreali						
	Fair value at 12/31/2018	Recognized in	Recognized in other	Purchases	Settlements	Transfers in and / or out of Level	Fair value at 12/31/2019	Total Gains or Losses (Unrealized)
		income	comprehensive income			Level		,
Financial assets at fair value through profit or	2,833	(1,300)	comprehensive income -	1,755	(907)	(662)	1,719	(307)
Financial assets at fair value through profit or loss Corporate securities		(1,300)	income			(662)	1,719	(307)
loss	2,833 2,833 1,268		income	1,755 1,755	(907) (907)			(307)
loss Corporate securities Shares Real estate receivables certificates	<b>2,833</b> 1,268 1,411	(1,300) (1,300) (285) (487)	income	<b>1,755</b> - 573	(907) - (53)	(662) (662) (983)	1,719 1,719 - 1,444	(307) (307) - 29
loss Corporate securities Shares Real estate receivables certificates Debentures	<b>2,833</b> 1,268 1,411 85	(1,300) (1,300) (285) (487) (504)	income	<b>1,755</b> - 573 604	(907) - (53) (222)	(662) (662) (983) - 262	1,719 1,719 - 1,444 225	(307)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other	2,833 1,268 1,411 85 31	(1,300) (1,300) (285) (487) (504) (4)	income	1,755 - 573 604 3	(907) - (53) (222) (51)	(662) (662) (983)	1,719 1,719 - 1,444 225 7	(307) (307) - 29
loss Corporate securities Shares Real estate receivables certificates Debentures	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4)	income	1,755 - 573 604 3 8	(907) - (53) (222) (51) (6)	(662) (662) (983) - 262 28	1,719 1,719 - 1,444 225 7 13	(307) (307) - 29
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills	2,833 1,268 1,411 85 31	(1,300) (1,300) (285) (487) (504) (4) 6 (26)	income	1,755 573 604 3 8 567	(907) - (53) (222) (51) (6) (575)	(662) (983) - 262 28 - 31	1,719 1,719 - 1,444 225 7 13 30	(307) (307) - 29 (336) - -
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4)	income	1,755 - 573 604 3 8 567	(907) - (53) (222) (51) (6) (575)	(662) (662) (983) - 262 28	1,719 1,719 1,444 225 7 13 30	(307) (307) - 29
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4) 6 (26)	income	1,755 - 573 604 3 8 567 - 76 26	(907) - (53) (222) (51) (6) (575)	(662) (983) - 262 28 - 31	1,719 1,719 - 1,444 225 7 13 30	(307) (307) - 29 (336) - - - - (2)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4) 6 (26) 43	income	1,755 - 573 604 3 8 567	(907) - (53) (222) (51) (6) (575) (68) - (54)	(662) (662) (983) - 262 28 - 31 30	1,719 1,719 - 1,444 225 7 13 30 34 26	(307) (307)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4) 6 (26) 43 (2) 45	income	1,755 - 573 604 3 8 567 - 76 26	(907) - (53) (222) (51) (6) (575)	(662) (983) - 262 28 - 31	1,719 1,719 1,444 225 7 13 30	(307) (307) - 29 (336) - - - - (2)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures	2,833 1,268 1,411 85 31 5 33	(1,300) (1,300) (285) (487) (504) (4) 6 (26) 43	income	1,755 - 573 604 3 8 567 - 76 26	(907) - (53) (222) (51) (6) (575) (68) - (54)	(662) (983) - 262 28 - 31 30 - -	1,719 1,719 1,444 225 7 13 30 34 26 - 8	(307) (307)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures	2,833 1,268 1,411 85 31 5	(1,300) (1,300) (285) (487) (504) (4) 6 (26) 43 (2) 45 Total gains or los	income	1,755 573 604 3 8 567 76 26 50	(907) (53) (222) (51) (6) (575) (68) (54) (14)	(662) (983) 262 28 - 31 30 30 Transfers in	1,719 1,719 1,444 225 7 13 30 34 26 - 8	(307) (307)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures	2,833 1,268 1,411 85 31 5 33 -	(1,300) (1,300) (285) (487) (504) (4) 6 (26)  43  (2) 45  Total gains or log unreality	income	1,755 573 604 3 8 567 76 26 50	(907) (53) (222) (51) (6) (575) (68) (54) (14)	(662) (983) - 262 28 - 31 30 30 Transfers in and / or out of	1,719 1,719 1,444 225 7 13 30 34 26 - 8	(307) (307) - 29 (336) (2) - (3)  Total Gains or Losses (Unrealized)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures Eurobonds and other	2,833 1,268 1,411 85 31 5 33 1 Fair value at - 12/31/2018	(1,300) (1,300) (285) (487) (504) (4) 6 (26)  43 - (2) 45  Total gains or low unreality  Recognized in income	income	1,755 573 604 3 8 567 76 26 50	(907) - (53) (222) (51) (6) (575) (68) - (54) (14)	(662) (983) - 262 28 - 31 30 30 Transfers in and / or out of Level	1,719 1,719 - 1,444 225 7 13 30 34 26 - 8  Fair value at 12/31/2019	(307) (307) - 29 (336) (2) - (3)  Total Gains or Losses (Unrealized)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures Eurobonds and other	2,833 1,268 1,411 85 31 5 33	(1,300) (1,300) (285) (487) (504) (4) 6 (26)  43	income	1,755 573 604 3 8 567 76 26 50	(907) (53) (222) (51) (66) (575) (68) (14)  Settlements (156) (2) (154)	(662) (983)	1,719 1,719 1,444 225 7 13 30 34 26 - 8 Fair value at 12/31/2019	(307) (307) (307) - 29 (336) (2) - 1 (3)  Total Gains or Losses (Unrealized)  (1) 31 (32)
loss Corporate securities Shares Real estate receivables certificates Debentures Eurobonds and other Financial bills Other Financial assets designated at fair value through other comprehensive income Real estate receivables certificates Debentures Eurobonds and other	2,833 1,268 1,411 85 31 5 33	(1,300) (1,300) (285) (487) (504) (4) 6 (26)  43	income	1,755 573 604 3 8 567 76 26 50 - Purchases	(907) - (53) (222) (51) (6) (575) (68) - (54) (14)  Settlements	(662) (983) - 262 28 - 31 30 - 30 Transfers in and / or out of Level	1,719 1,719 1,444 225 7 13 30 34 26 - 8  Fair value at 12/31/2019	(307) (307) - 29 (336) (2) - (3)  Total Gains or Losses (Unrealized)

# Sensitivity analysis of Level 3 operations

The fair value of financial instruments classified in Level 3 is measured through valuation techniques based on correlations and associated products traded in active markets, internal estimates and internal models.

Significant unobservable inputs used for measurement of the fair value of instruments classified in Level 3 are: interest rates, underlying asset prices and volatility. Significant variations in any of these inputs separately may give rise to substantial changes in the fair value.

The table below shows the sensitivity of these fair values in scenarios of changes of interest rates or, asset prices, or in scenarios with varying shocks to prices and volatilities for nonlinear assets:

Sensitivity - Level 3 Ope	Sensitivity – Level 3 Operations		30/2020	12/31/2019 Impact		
		Impact				
Market risk factor groups	Scenarios	Income	Stockholders' equity	Income	Stockholders' equity	
	ļ	(0.9)	-	(0.9)	(0.0)	
Interest rates	II	(22.2)	-	(23.3)	(0.3)	
	III	(44.0)	-	(46.1)	(0.6)	
Commodities, Index and Shares	ı	-	-	-	-	
Commodities, index and Shares	II	-	-		-	
Nonlinear	ı	(41.2)	-	(22.6)	-	
Nonlinear	II	(59.6)	-	(43.2)	-	

The following scenarios are used to measure sensitivity:

#### Interest rate

Based on reasonably possible changes in assumptions of 1, 25 and 50 basis points (scenarios I, II and III respectively) applied to the interest curves, both up and down, taking the largest losses resulting in each scenario.

# **Commodities, Index and Shares**

Based on reasonably possible changes in assumptions of 5 and 10 percentage points (scenarios I and II respectively) applied to share prices, both up and down, taking the largest losses resulting in each scenario.

#### **Nonlinear**

Scenario I: Based on reasonably possible changes in assumptions of 5 percentage points on prices and 25 percentage points on the volatility level, both up and down, taking the largest losses resulting in each scenario.

**Scenario II:** Based on reasonably possible changes in assumptions of 10 percentage points on prices and 25 percentage points on the volatility level, both up and down, taking the largest losses resulting in each scenario.

# Note 29 - Contingent Assets and Liabilities, Provisions and Legal Obligations

In the ordinary course of its business, ITAÚ UNIBANCO HOLDING may be a party to legal proceedings to labor, civil and tax nature. The contingencies related to these lawsuits are classified as follows:

- a) Contingent Assets: There are no contingent assets recorded.
- b) Provisions and contingencies: The criteria to quantify of provisions for contingencies are adequate in relation to the specific characteristics of civil, labor and tax lawsuits portfolios, as well as other risks, taking into consideration the opinion of its legal advisors, the nature of the lawsuits, the similarity with previous lawsuits and the prevailing previous court decisions. A provision is recognized whenever the loss is classified as probable.

Legal liabilities arise from lawsuits filed to discuss the legality and unconstitutionality of the legislation in force, being subject to an accounting provision.

#### I- Civil lawsuits

In general, provisions and contingencies arise from claims related to the revision of contracts and compensation for material and moral damages. The lawsuits are classified as follows:

Collective lawsuits: Related to claims of a similar nature and with individual amounts that are not considered significant. Provisions are calculated on a monthly basis and the expected amount of losses is accrued according to statistical references that take into account the nature of the lawsuit and the characteristics of the court (Small Claims Court or Regular Court). Contingencies and provisions are adjusted to reflect the amounts deposited into court as guarantee for their execution when realized.

**Individual lawsuits:** Related to claims with unusual characteristics or involving significant amounts. The probability of loss is ascertained periodically, based on the amount claimed and the special nature of each case. The amounts considered as probable losses are recorded as provisions.

ITAÚ UNIBANCO HOLDING, despite having complied with the rules in force at the time, is a defendant in lawsuits filed by individuals referring to payment of inflation adjustments to savings accounts resulting from economic plans implemented in the 1980s and the 1990s, as well as in collective lawsuits filed by: (i) consumer protection associations; and (ii) the Public Attorney's Office, on behalf of the savings accounts holders. ITAÚ UNIBANCO HOLDING recognizes provisions upon receipt of summons, and when individuals demand the enforcement of a ruling handed down by the courts, using the same criteria as for provisions for individual lawsuits.

The Federal Supreme Court (STF) has issued some decisions favorable to savings account holders, but it has not established its understanding with respect to the constitutionality of the economic plans and their applicability to savings accounts. Currently, the appeals involving these matters are suspended, by order of the STF, until it pronounces its final decision.

In December 2017, through mediation of the Federal Attorney's Office (AGU) and supervision of the BACEN, savers (represented by two civil associations, FEBRAPO and IDEC) and FEBRABAN entered into an instrument of agreement aiming at resolving lawsuits related the economic plans, and ITAÚ UNIBANCO HOLDING has already accepted its terms. Said agreement was approved on March 1, 2018, by the Plenary Session of the Federal Supreme Court (STF) and savers could adhere to its terms for a 24-month period.

Due to the end of this term, the parties signed an amendment to the instrument of agreement to extend this period in order to contemplate a higher number of holders of savings accounts and, consequently, to increase the end of lawsuits. In May, 2020 the Federal Supreme Court (STF) approved this amendment and granted a 30-month term for new adhesions, and this term may be extended for another 30 months, subject to the reporting of the number of adhesions over the first period.

#### **II- Labor claims**

Provisions for contingencies arise from lawsuits in which labor rights provided for in labor legislation specific to the related profession are discussed, such as: overtime, salary equalization, reinstatement, transfer allowance and, pension plan supplement. These lawsuits are classified as follows:

Collective lawsuits: related to claims considered similar and with individual amounts that are not considered significant. The expected amount of loss is determined and accrued on a monthly basis in accordance with a statistical model which calculates the amount of the claims, and is reassessed taking into account court rulings. Provisions for contingencies are adjusted to reflect the amounts deposited into court as security for execution.

**Individual lawsuits:** related to claims with unusual characteristics or involving significant amounts. These are periodically calculated based on the amounts claimed. The probability of loss is estimated in accordance with the actual and legal characteristics of each lawsuit.

# **III- Other Risks**

These are quantified and accrued on the basis of the value of rural credit transactions with joint liability and FCVS (salary variations compensation fund) credits assigned to Banco Nacional.

		09/30/2020					
	Civil	Labor	Other Risks	Total			
Opening balance - 01/01	3,633	8,579	976	13,188			
(-) Provisions guaranteed by indemnity clause (Note 2.4.n)	(216)	(980)	-	(1,196)			
Subtotal	3,417	7,599	976	11,992			
Adjustment / Interest (Note 23)	134	387	-	521			
Changes in the period reflected in income (Note 23)	<u>620</u>	<u>1,614</u>	<u>106</u>	2,340			
Increase	834	1,764	107	2,705			
Reversal	(214)	(150)	(1)	(365)			
Payment	(910)	(2,270)	-	(3,180)			
Subtotal	3,261	7,330	1,082	11,673			
(+) Provisions guaranteed by indemnity clause (Note 2.4.n)	210	958	-	1,168			
Closing balance	3,471	8,288	1,082	12,841			
Current	1,398	3,087	1,082	5,567			
Non-current	2,073	5,201	-	7,274			

	12/31/2019					
	Civil	Labor	Other Risks	Total		
Opening balance - 01/01	4,426	6,821	573	11,820		
(-) Provisions guaranteed by indemnity clause (Note 2.4.n)	(226)	(957)	-	(1,183)		
Subtotal	4,200	5,864	573	10,637		
Adjustment / Interest (Note 23)	122	1,024	-	1,146		
Changes in the period reflected in income (Note 23)	<u>726</u>	3,160	403	4,289		
Increase (*)	1,177	3,325	435	4,937		
Reversal	(451)	(165)	(32)	(648)		
Payment	(1,631)	(2,449)	-	(4,080)		
Subtotal	3,417	7,599	976	11,992		
(+) Provisions guaranteed by indemnity clause (Note 2.4.n)	216	980	-	1,196		
Closing balance	3,633	8,579	976	13,188		
Current	1,662	2,451	976	5,089		
Non-current	1,971	6,128	-	8,099		

<sup>(\*)</sup> Includes the effects of the Voluntary Severance Program.

# IV- Tax proceedings and legal obligations

Tax provisions correspond to the principal amount of taxes involved in administrative or judicial tax lawsuits, subject to tax assessment notices, plus interest and, when applicable, fines and charges.

The table below shows the changes in the provisions:

	09/30/2020	12/31/2019
Opening balance - 01/01	8,266	6,793
(-) Provisions guaranteed by indemnity clause (Note 2.4 n)	(68)	(68)
Subtotal	8,198	6,725
Adjustment / Interest (*)	177	779
Changes in the period reflected in income	<u>18</u>	843
Increase (*)	93	1,135
Reversal (T)	(75)	(292)
Payment	(1,516)	(151)
Subtotal	6,877	8,196
(+) Provisions guaranteed by indemnity clause (Note 2.4 n)	70	70
Closing balance	6,947	8,266
Current	111	83
Non-current	6,836	8,183

<sup>(\*)</sup> The amounts are included in the headings Tax Expenses, General and Administrative Expenses and Current Income Tax and Social Contribution.

The main discussions related to Tax Lawsuits and Legal Obligations are described below:

- INSS Non-compensatory Amounts R\$ 1,961: the non-levy of social security contribution on amounts paid as profit sharing is defended. The balance of the deposits in guarantee is R\$ 985:
- PIS and COFINS Calculation Basis R\$ 639: defending the levy of PIS and COFINS on revenue, a tax on revenue from the sales of assets and services. The balance of the deposits in guarantee is R\$ 617.

# c) Contingencies not provided for in the Balance Sheet

Amounts involved in administrative and judicial arguments with the risk of loss estimated as possible are not provided for and they are basically composed of:

#### **I- Civil and Labor Claims**

In Civil Lawsuits with possible loss, total estimated risk is R\$ 4,362 (R\$ 4,266 at 12/31/2019), and in this total there are no amounts arising from interests in Joint Ventures.

For Labor Claims with possible loss, estimated risk is R\$ 353 (R\$ 251 at 12/31/2019).

# II - Tax proceedings

The tax proceedings of possible loss totaled R\$ 28,426 (R\$ 28,959 at 12/31/2019), and the main cases are described below:

- INSS Non-compensatory Amounts R\$ 4,619: defends the non-levy of this contribution on these amounts, among which are profit sharing and stock options;
- IRPJ, CSLL, PIS and COFINS Funding Expenses R\$ 4,192: the deductibility of raising costs (Interbank deposits rates) for funds that were capitalized between Group companies;
- ISS Banking Activities R\$ 3,516: the levy and/or payment place of ISS for certain banking revenues are discussed;
- IRPJ and CSLL Goodwill Deduction R\$ 3,390: the deductibility of goodwill for future expected profitability on the acquisition of investments;
- PIS and COFINS Reversal of Revenues from Depreciation in Excess R\$ 1,670: discussing the
  accounting and tax treatment of PIS and COFINS upon settlement of leasing operations;
- IRPJ, CSLL, PIS and COFINS Requests for Offsetting Dismissed R\$ 1,653: cases in which the liquidity and the certainty of credits offset are discussed;
- IRPJ and CSLL Disallowance of Losses R\$ 1,184: discussion on the amount of tax loss (IRPJ) and/or social contribution (CSLL) tax loss carryforwards used by the Federal Revenue Service when drawing up tax assessment notes that are still pending a final decision;
- IRPJ and CSLL Deductibility of Losses with Derivatives R\$ 654: the deductibility of losses calculated in the disposal of financial derivative contracts is being discussed.

# d) Accounts Receivables - Reimbursement of Provisions

The receivables balance arising from reimbursements of contingencies totals R\$ 887 (R\$ 978 at 12/31/2019) (Note 18a), arising basically from the collateral established in Banco Banerj S.A. privatization process occurred in 1997, when the State of Rio de Janeiro created a fund to guarantee the equity recomposition in provisions for Civil, Labor and Tax Claims.

# e) Guarantees of contingencies, provisions and legal obligations

The guarantees related to legal proceedings involving ITAÚ UNIBANCO HOLDING and basically consist of:

	09/30/2020				12/31/2019
	Civil	Labor	Tax	Total	Total
Deposits in guarantee (Note 18a)	1,488	2,327	9,238	13,053	14,520
Investment fund quotas	620	339	84	1,043	1,148
Surety	64	51	3,216	3,331	3,223
Insurance bond	1,794	1,195	14,140	17,129	14,867
Guarantee by government securities	14	-	234	248	96
Total	3,980	3,912	26,912	34,804	33,854

ITAÚ UNIBANCO HOLDING's provisions for judicial and administrative challenges are long-term, considering the time required for their questioning, and this prevents the disclosure of a deadline for their conclusion.

The legal advisors believe that ITAÚ UNIBANCO HOLDING is not a party to this or any other administrative proceedings or lawsuits that could significantly affect the results of its operations.

### Note 30 - Segment Information

The current operational and reporting segments of ITAÚ UNIBANCO HOLDING are described below:

#### Retail Banking

The segment comprises retail customers, account holders and non-account holders, individuals and legal entities, high income clients (Itaú Uniclass and Personnalité) and the companies segment (microenterprises and small companies). It includes financing and credit offers made outside the branch network, in addition to credit cards and payroll loans.

## Wholesale Banking

It comprises products and services offered to middle-market companies, high net worth clients (Private Banking), and the operation of Latin American units and Itaú BBA, which is the unit responsible for business with large companies and Investment Banking operations.

# Activities with the Market + Corporation

Basically, corresponds to the result arising from capital surplus, subordinated debt surplus and the net balance of tax credits and debits. It also includes the financial margin on market trading, Treasury operating costs, and equity in earnings of companies not included in either of the other segments.

### a) Basis of Presentation

Segment information is based on the reports used by senior management to assess performance and to make decisions about allocation of funds for investment and other purposes.

These reports use a variety of information for management purposes, including financial and non-financial information supported by bases different from information prepared according to accounting practices adopted in Brazil. The main indicators used for monitoring business performance are Recurring Income, and Return on Economic Capital allocated to each business segment.

Information by segment has been prepared in accordance with accounting practices adopted in Brazil and is adjusted by the items below:

Allocated capital: The statements for each segment consider capital allocation based on a proprietary model and consequent impacts on results arising from this allocation. This model includes the following components: Credit risk, operating risk, market risk and insurance underwriting risk.

**Income tax rate:** We take the total income tax rate, net of the tax effect from the payment of interest on capital, for the Retail Banking, Wholesale Banking and Activities with the Market + Corporation. The difference between the income tax amount calculated by segment and the effective income tax amount, as stated in the consolidated financial statements, is allocated to the Trading + Institutional column.

### Reclassification and application of managerial criteria

The managerial statement of income was used to prepare information per segment. These statements were obtained based on the statement of income adjusted by the impact of non-recurring events and the managerial reclassifications in income.

The main reclassifications between the accounting and managerial results are:

Operating revenues: Considers the opportunity cost for each operation. The financial statements were adjusted so that the stockholders' equity was replaced by funding at market price. Subsequently, the financial statements were adjusted to include revenues related to capital allocated to each segment. The cost of subordinated debt and the respective remuneration at market price were proportionally allocated to the segments, based on the economic capital allocated.

Tax effects of hedging: The tax effects of hedging of investments abroad were adjusted – they were originally recorded as tax expenses (PIS and COFINS) and Income Tax and Social Contribution on Net Income – and are now reclassified to financial margin.

**Insurance:** The main reclassifications of revenues refer to the financial margins obtained from technical provisions for insurance, pension plans and premium bonds, in addition to revenue from management of pension plan funds.

Other reclassifications: Other Income, Share of Income of Associates and joint ventures, Non-Operating Income, Profit Sharing of Management Members and Expenses for Credit Card Reward Program were reclassified to those lines representing the way the ITAÚ UNIBANCO HOLDING manages its business, to provide a clearer understanding of our performance.

The adjustments and reclassifications column shows the effects of the differences between the accounting principles followed for the presentation of segment information, which are substantially in line with the accounting practices adopted for financial institutions in Brazil, except as described above, and the policies used in the preparation of these consolidated financial statements according to IFRS. Significant adjustments are as follows:

- · Requirements for impairment testing of financial assets are based on the expected loan losses model;
- Adjustment to fair value due to reclassifications of financial assets to categories of measurement at amortized cost, at fair value through profit and loss or at fair value through other comprehensive income, as a result of the concept of business models of IFRS 9;
- Financial assets modified and not written-off, with their balances recalculated in accordance with the requirements of IFRS 9;
- Effective interest rate of financial assets and liabilities measured at amortized cost, appropriating
  revenues and costs directly attributable to their acquisition, issue or disposal over the transaction term,
  whereas in the standards adopted in Brazil, recognition of expenses and revenues from fees occurs at
  the time these transactions are contracted;
- Goodwill generated in a business combination is not amortized, whereas in the standards adopted in Brazil, it is amortized.

## b) Consolidated Statement of Managerial Result

Fixed assets, net

Goodwill and Intangible assets, net

			July 1 to Sept	ember 30, 2020		
	Retail Banking	Wholesale Banking	Activities with the Market + Corporation	ITAÚ UNIBANCO	Adjustments	IFRS consolidated (3)
Banking product	17,433	8,211	2,745	28,389	(2,570)	25,819
Net interest <sup>(1)</sup>	9,761	4,966	2,201	16,928	(2,468)	14,460
Commissions and Banking Fees	5,913	3,067	485	9,465	201	9,666
Income from insurance and private pension operations before claim and selling expenses	1,759	178	59	1,996	(900)	1,096
Other revenues	_	-	-	-	597	597
Cost of Credit	(5,040)	(1,279)	-	(6,319)	1,011	(5,308)
Claims	(360)	(3)		(363)	· <u>-</u>	(363)
Operating margin	12,033	6,929	2,745	21,707	(1,559)	
Other operating income / (expenses)	(9,927)	(4,235)	(136)	(14,298)	(989)	
Non-interest expenses (2)	(8,748)	(3,850)	(85)	(12,683)	(1,342)	(14,025)
Tax expenses for ISS, PIS and COFINS and other	(1,179)	(385)	(51)	(1,615)	(17)	(1,632)
Share of profit or (loss) in associates and joint ventures	-	-	-	-	370	370
Net income before income tax and social contribution	2,106	2,694	2,609	7,409	(2,548)	4,861
Income tax and social contribution	(660)	(812)	(956)	(2,428)	2,666	238
Non-controlling interest in subsidiaries	(20)	79	(10)	49	(416)	(367)
Net income	1,426	1,961	1,643	5,030	(298)	4,732
(n)						
Total assets (*) - 09/30/2020	1,273,468	968,120	140,278	2,110,120	(111,836)	1,998,284
Total liabilities - 09/30/2020	1,227,360	898,925	113,214	1,967,754	(117,398)	1,850,356
(*) Includes:						
Investments in associates and joint ventures	1,920	-	13,995	15,915	(339)	15,576

<sup>(1)</sup> Includes interest and similar income, expenses and dividend of R\$ 16,548, net gains (loss) on investment securities and derivatives of R\$ (1,258) and results from foreign exchange operations and exchange variation of transactions abroad of R\$ (830).

898

9,790

5,403

15,004

1,439

2,271

4,505

5,214

6,842

17,275

<sup>(2)</sup> Refers to general and administrative expenses including depreciation and amortization expenses of R\$ (1,105).

<sup>(3)</sup> The IFRS Consolidated figures do not represent the sum of the parties because there are intercompany transactions that were eliminated only in the consolidated statements. Segments are assessed by top management, net of income and expenses between related parties.

			July 1 to Sep	tember 30, 201	9	
_	Retail Banking	Wholesale Banking	Activities with the Market + Corporation	ITAÚ UNIBANCO	Adjustments	IFRS consolidated (3)
Banking product	20,215	7,580	2,462	30,257	(3,623)	26,634
Interest margin (1)	12,130	4,661	2,279	19,070	(3,979)	15,091
Commissions and Banking Fees	6,308	2,804	155	9,267	535	9,802
Income from insurance and private pension operations before claim and						
selling expenses	1,777	115	28	1,920	(781)	1,139
Other revenues	-	-	-	-	602	602
Cost of Credit	(4,238)	(258)	-	(4,496)	227	(4,269)
Claims	(321)	(17)	-	(338)		(339)
Operating margin	15,656	7,305	2,462	25,423	(3,397)	22,026
Other operating income / (expenses)	(10,541)	(3,858)	(174)	(14,573)	(3,158)	(17,731)
Non-interest expenses (2)	(9,259)	(3,490)	(53)	(12,802)	(3,687)	(16,489)
Tax expenses for ISS, PIS and COFINS and Other	(1,282)	(368)	(121)	(1,771)	213	(1,558)
Share of profit or (loss) in associates and joint ventures	-	-	-	-	316	316
Net income before income tax and social contribution	5,115	3,447	2,288	10,850	(6,555)	4,295
Income tax and social contribution	(1,768)	(1,055)	(692)	(3,515)	4,725	1,210
Non-controlling interest in subsidiaries	(37)	(130)	(12)	(179)	(161)	(340)
Net income	3,310	2,262	1,584	7,156	(1,991)	5,165
Total assets <sup>(*)</sup> - 12/31/2019	1,056,275	682,271	147,901	1,738,713	(101,232)	1,637,481
Total liabilities - 12/31/2019	1,013,186	625,614	104,799	1,595,865	(107,849)	
(*) Includes:						
Investments in associates and joint ventures	1,911	_	13,666	15,577	(480)	15,097
Fixed assets, net	5,252	1,160	-	6,412	754	7,166
Goodwill and Intangible assets, net	6,681	7,645	_	14,326	5,393	19,719

<sup>(1)</sup> Includes interest and similar income, expenses and dividend of R\$ 14,580, net gains (loss) on investment securities and derivatives of R\$ (276) and results from foreign exchange operations and exchange variation of transactions abroad of R\$ 787.

<sup>(2)</sup> Refers to general and administrative expenses including depreciation and amortization expenses of R\$ (1,150).

<sup>(3)</sup> The IFRS Consolidated figures do not represent the sum of all parties because there are intercompany transactions that were eliminated only in the consolidated statements. Segments are assessed by top management, net of income and expenses between related parties.

			January 1 to Se	eptember 30, 202	0	
	Retail Banking	Wholesale Banking	Activities with the Market + Corporation	ITAÚ UNIBANCO	Adjustments	IFRS consolidated (3)
Operating revenues	54,829	23,592	7,184	85,605	(22,338)	63,267
Interest margin (1)	31,996	14,577	5,935	52,508	(22,159)	30,349
Revenues from banking services and bank charges	17,663	8,664	1,048	27,375	1,017	28,392
Income from insurance and private pension operations before claim and selling expenses  Other revenues	5,170	351	201	5,722	(2,544) 1,348	3,178 1,348
Cost of Credit	(16,977)	(7,204)	6	(24,175)	3,419	(20,756)
Claims	(1,007)	(7)		(1,014)	-	(1,014)
Operating margin	36,845	16,381	7,190	60,416	(18,919)	41,497
Other operating income / (expenses)	(29,603)	(11,846)	(351)	(41,800)	(8,358)	(50,158)
Non-interest expenses (2)	(25,931)	(10,738)	(192)	(36,861)	(10,355)	(47,216)
Tax expenses for ISS, PIS and COFINS and Other	(3,672)	(1,108)	(159)	(4,939)	1,023	(3,916)
Share of profit or (loss) in associates and joint ventures	-	-	-	-	974	974
Net income before income tax and social contribution	7,242	4,535	6,839	18,616	(27,277)	(8,661)
Income tax and social contribution	(2,181)	(994)	(2,130)	(5,305)	20,840	15,535
Non-controlling interest in subsidiaries	(101)	(28)	(34)	(163)	3,203	3,040
Net income	4,960	3,513	4,675	13,148	(3,234)	9,914
(*)						

Total assets (*) - 09/30/2020	1,273,468	968,120	140,278	2,110,120	(111,836)	1,998,284
Total liabilities - 09/30/2020	1,227,360	898,925	113,214	1,967,754	(117,398)	1,850,356
(*) Includes:						
Investments in associates and joint ventures	1,920	-	13,995	15,915	(339)	15,576
Fixed assets, net	4,505	898	-	5,403	1,439	6,842
Goodwill and Intangible assets, net	5,214	9,790	-	15,004	2,271	17,275

<sup>(1)</sup> Includes interest and similar income, expenses and dividend of R\$ 33,908, net gains (loss) on investment securities and derivatives of R\$ (7,020) and results from foreign exchange operations and exchange variation of transactions abroad of R\$ 3,461.

<sup>(2)</sup> Refers to general and administrative expenses including depreciation and amortization expenses of R\$ (3,553).

<sup>(3)</sup> The IFRS Consolidated figures do not represent the sum of the parties because there are intercompany transactions that were eliminated only in the consolidated statements. Segments are assessed by top management, net of income and expenses between related parties.

		•	January 1 to Septe	mber 30, 2019		
	Retail Banking	Wholesale Banking	Activities with the  Market +  Corporation	ITAÚ UNIBANCO	Adjustments	IFRS consolidated (3)
Operating revenues	58,262	22,199	7,496	87,957	(4,274)	83,683
Interest margin (1)	34,312	13,992	6,887	55,191	(4,598)	50,593
Commissions and Banking Fees Income from insurance and private pension operations before claim and	18,744	7,835	372	26,951	1,411	28,362
selling expenses	5,206	372	237	5,815	(2,610)	3,205
Other revenues	-	-	-	-	1,523	1,523
Cost of Credit	(11,842)	(501)	-	(12,343)	1,482	(10,861)
Claims	(891)	(44)	-	(935)	(31)	(966)
Operating margin	45,529	21,654	7,496	74,679	(2,823)	71,856
Other operating income / (expenses)	(30,732)	(11,310)	(805)	(42,847)	(5,585)	(48,432)
Non-interest expenses (2)	(27,033)	(10,269)	(336)	(37,638)	(6,363)	(44,001)
Tax expenses for ISS, PIS and COFINS and Other	(3,699)	(1,041)	(469)	(5,209)	(115)	(5,324)
Share of profit or (loss) in associates and joint ventures	-	-	-	-	893	893
Net income before income tax and social contribution	14,797	10,344	6,691	31,832	(8,408)	23,424
Income tax and social contribution	(5,063)	(3,068)	(1,981)	(10,112)	5,786	(4,326)
Non-controlling interest in subsidiaries Net income	(151) <b>9,583</b>	(467) <b>6,809</b>	(35) <b>4,675</b>	(653) <b>21,067</b>	(6) <b>(2,628)</b>	(659) <b>18,439</b>
Total assets (1) - 12/31/2019	1,056,275	682,271	147,901	1,738,713	(101,232)	1,637,481
Total liabilities - 12/31/2019	1,013,186	625,614	104,799	1,595,865	(107,849)	1,488,016
(*) Includes:						
Investments in associates and joint ventures	1,911	-	13,666	15,577	(480)	15,097
Fixed assets, net	5,252	1,160	-	6,412	754	7,166
Goodwill and Intangible assets, net	6,681	7,645	-	14,326	5,393	19,719

<sup>(1)</sup> Includes interest and similar income, expenses and dividend of R\$ 45,395, net gains (loss) on investment securities and derivatives of R\$ 2,952 and results from foreign exchange operations and exchange variation of transactions abroad of R\$ 2,246.

<sup>(2)</sup> Refers to general and administrative expenses including depreciation and amortization expenses of R\$ (3,411).

<sup>(3)</sup> The IFRS Consolidated figures do not represent the sum of the segments because there are intercompany transactions that were eliminated only in the consolidated financial statements. Segments are assessed by top management, net of income and expenses between related parties.

	09/30/2020				12/31/2019			
	Brazil	Abroad	Total	Brazil	Abroad	Total		
Non-current assets	16,616	7,501	24,117	16,123	10,762	26,885		

	07/0	1 to 09/30/20	20	07/01 to 09/30/2019			
	Brazil	Abroad	Total	Brazil	Abroad	Total	
Income related to financial operations (1)(2)	21,432	4,860	26,292	29,250	8,724	37,974	
Income from insurance and private pension operations							
before claim and selling expenses	1,096	-	1,096	1,108	31	1,139	
Commissions and Banking Fees	8,684	982	9,666	8,891	911	9,802	

	01/0	1 to 09/30/20	20	01/01 to 09/30/2019			
	Brazil	Abroad	Total	Brazil	Abroad	Total	
Income related to financial operations (1)(2)	75,373	17,895	93,268	91,669	20,891	112,560	
Income from insurance and private pension operations							
before claim and selling expenses	3,178	-	3,178	3,107	98	3,205	
Commissions and Banking Fees	25,519	2,873	28,392	25,644	2,718	28,362	

<sup>(1)</sup> Includes interest and similar income, dividend income, net gain (loss) on investment securities and derivatives, foreign exchange results, and exchange variation on transactions abroad.

### Note 31 – Related parties

Transactions between related parties are carried out for amounts, terms and average rates in accordance with normal market practices during the period, and under reciprocal conditions.

Transactions between companies and investment funds, included in consolidation (note 2.4a), have been eliminated and do not affect the consolidated statements.

The principal unconsolidated related parties are as follows:

- Itaú Unibanco Participações S.A. (IUPAR), Companhia E. Johnston de Participações S.A. (shareholder of IUPAR) and ITAÚSA, direct and indirect shareholders of ITAÚ UNIBANCO HOLDING;
- The non-financial subsidiaries and joint ventures of ITAÚSA, in particular Duratex S.A., Itaúsa Empreendimentos S.A. (1) and Alpargatas S.A.;
- Investments in associates and joint ventures, in particular Porto Seguro Itaú Unibanco Participações S.A., BSF Holding S.A. and XP Inc.;
- Pension Plans: Fundação Itaú Unibanco Previdência Complementar and FUNBEP Fundo de Pensão Multipatrocinado, closed-end supplementary pension entities, that administer retirement plans sponsored by ITAÚ UNIBANCO HOLDING, created exclusively for employees;
- Associations: Associação Cubo Coworking Itaú a partner entity of ITAÚ UNIBANCO HOLDING its purpose
  is to encourage and promote the discussion and development of alternative and innovative technologies,
  business models and solutions; the produce and disseminate the resulting technical and scientific
  knowledge; the attract and bring in new information technology talents that may be characterized as
  startups; and to research, develop and establish ecosystems for entrepreneur and startups;
- Foundations and Institutes maintained by donations from ITAÚ UNIBANCO HOLDING and by the proceeds generated by their assets, so that they can accomplish their objectives and to maintain their operational and administrative structure:

**Fundação Itaú para a Educação e Cultura** (2) – promotes education, culture, social assistance, defense and guarantee of rights, and strengthening of civil society.

**Instituto Itaú Cultural** <sup>(3)</sup> – promotes and disseminates Brazilian culture in the country and abroad.

<sup>(2)</sup> ITAÚ UNIBANCO HOLDING does not have customers representing 10% or higher of its revenues.

**Instituto Unibanco** – supports projects focused on social assistance, particularly education, culture, promotion of integration into the labor market, and environmental protection, directly or as a supplement to civil institutions.

**Instituto Unibanco de Cinema** – promotes culture in general and provides access of low-income families to screenings of films, videos, video-laser discs etc, in theaters and movie clubs which it owns or manages including showings of popular movies, in particular Brazilian productions.

**Associação Itaú Viver Mais** – provides social services for the welfare of beneficiaries, on the terms defined in its Internal Regulations, and according to the funds available. These services may include the promotion of cultural, educational, sports, entertainment and healthcare activities.

- (1) Entity merged into Itaúsa S.A.
- (2) New legal name of Fundação Itaú Social after merger of Instituto Itaú Cultural.
- (3) Entity merged into Fundação Itaú para a Educação e Cultura.

#### a) Transactions with related parties:

			ITAÚ UNIBANO	CO HOLDING			
		Assets / (I	Liabilities)		Revenues /	(Expenses)	
	Annual rate	09/30/2020	12/31/2019	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Short-term Interbank investments		4,000	1,000	15	18	48	18
Other	1.90%	4,000	1,000	15	18	48	18
Loan operations		1,245	83	21	1	65	5
Alpargatas S.A.	2.35% to 6% / CDI + 2%	610	30	15	-	50	1
Duratex S.A.	CDI + 1.45% / CDI + 3.15%	614	-	6	-	14	-
Other	113% CDI	21	53	-	1	1	4
Derivative financial instruments (assets and liabilities)		165	99	6	-	10	-
Investment funds		121	99	6	-	10	-
Alpargatas S.A.		44	-	-	-	-	-
Deposits		-	-	-	-	-	(1)
Other		-	-	-	-	-	(1)
Deposits received under securities repurchase agreements		(665)	(374)	(6)	(5)	(24)	(11)
Alpargatas S.A.	95% to 100% CDI	(504)	(4)	(3)		(9)	
Duratex S.A.	76% to 95% CDI	(32)	(43)	-	(1)	(2)	(2)
Other	1.75% / 75% to 100.15% CDI	(129)	(327)	(3)	(4)	(13)	(9)
Amounts receivable (payable) / Commissions and/or Other General and		, ,	, ,			, ,	
Administrative expenses		(108)	(151)	15	14	33	(4)
Fundação Itaú Unibanco – Previdência Complementar		(89)	(93)	14	5	39	32
ConectCar Soluções de Mobilidade Eletrônica S.A.		(36)	(46)	3	4	5	4
Olímpia Promoção e Serviços S.A.		(6)	(5)	(11)	(7)	(29)	(20)
Itaúsa S.A.		1	1	` a´	4	8	(29)
Fundação Itaú para a Educação e Cultura		19	-	1		1	(,
FUNBEP - Fundo de Pensão Multipatrocinado		_	-	2	(3)	5	-
Other		3	(8)	3	11	4	9
Rent		_	-	(7)	(8)	(24)	(31)
Fundação Itaú Unibanco – Previdência Complementar		_	-	(7)	(7)	(22)	(25)
FUNBEP – Fundo de Pensão Multipatrocinado		_	_	-	(1)	(2)	(5)
Other		_	-	-	-	-	(1)
Donation		(500)	_	-	_	(1,000)	(35)
Fundação Itaú para a Educação e Cultura		(500)	_	_	_	(1,000)	(35)
Sponsorship		14	29	(4)	(1)	(10)	(1)
Associação Cubo Coworking Itaú		14	29	(4)	-	(10)	
Other				-	(1)	-	(1)

Operations with Key Management Personnel of ITAÚ UNIBANCO HOLDING present Assets of R\$ 54, Liabilities of R\$ (6,300) and Results of R\$ (23) (R\$ 49, R\$ (5,758) at 12/31/2019 and R\$ (34) from 01/01 to 09/30/2019, respectively).

## b) Compensation and Benefits of Key Management Personnel

Compensation and benefits attributed to Managers Members, members of the Audit Committee and the Board of Directors of ITAÚ UNIBANCO HOLDING in the period correspond to:

	07/01 to 09/30/2020	07/01 to 09/30/2019	01/01 to 09/30/2020	01/01 to 09/30/2019
Fees	(119)	(119)	(374)	(395)
Profit sharing	(22)	(93)	(70)	(266)
Post-employment benefits	(1)	(1)	(6)	(5)
Share-based payment plan	(50)	(52)	(141)	(185)
Total	(192)	(265)	(591)	(851)

Total amounts related to share-based payment plans, personnel expenses and post-employment benefits is detailed in Notes 20, 23 and 26, respectively.

#### Note 32 - Risk and Capital Management

### a) Corporate Governance

ITAÚ UNIBANCO HOLDING invests in robust risk management processes and capital management that are the basis for its strategic decisions to ensure business sustainability and maximize shareholder value creation..

These processes are aligned with the guidelines of the Board of Directors and Executive which, through collegiate bodies, define the global objectives expressed as targets and limits for the business units that manage risk. Control and capital management units, in turn, support ITAÚ UNIBANCO HOLDING's management by monitoring and analyzing risk and capital.

The Board of Directors is the main body responsible for establishing guidelines, policies and approval levels for risk and capital management. The Capital and Risk Management Committee (CGRC), in turn, is responsible for supporting the Board of Directors in managing capital and risk. At the executive level, collegiate bodies, presided over by the Chief Executive Officer (CEO) of ITAÚ UNIBANCO HOLDING, are responsible for capital and risk management, and their decisions are monitored by the CGRC.

Additionally, ITAÚ UNIBANCO HOLDING has collegiate bodies with capital and risk management responsibilities delegated to them, chaired by the Executive Vice-President of the Risk and Finance Department (ARF). To support this structure, ARF has departments to ensure, on an independent and centralized basis, that the institution's risks and capital are managed in compliance with defined policies and procedures.

### b) Risk Management

#### **Risk Appetite**

The risk appetite of ITAÚ UNIBANCO HOLDING is based on the Board of Director's statement:

"We are a universal bank, operating mainly in Latin America. Supported by our risk culture, we insist on with strict ethical standards and regulatory compliance, seeking high and increasing returns, with low volatility, through lasting relationships with our customers, accurate risk pricing, widespread funding and proper use of capital."

Based on this statement, five dimensions have been defined, each dimension consists of a set of metrics associated with the main risks involved, combining supplementary measurement methods, to give a comprehensive vision of our exposure.

The Board of Directors is responsible for approving guidelines and limits for risk appetite, with the support of CGRC and the CRO (Chief Risk Officer).

The limits for risk appetite are monitored regularly and reported to risk committees and to the Board of Directors, which will oversee the preventive measures to be taken to ensure that exposure is aligned with the strategies of ITAÚ UNIBANCO HOLDING.

The five dimensions of risk appetite are:

- Capitalization: establishes that ITAÚ UNIBANCO HOLDING must have capital sufficient to face any serious recession period or a stress event without the need to adjust its capital structure under unfavorable circumstances. It is monitored by tracking ITAÚ UNIBANCO HOLDING's capital ratios, both in normal and stress scenarios, and of the ratings of the institution's debt issues.
- **Liquidity:** establishes that the liquidity of ITAÚ UNIBANCO HOLDING must withstand long periods of stress. It is monitored tracking liquidity indicators.
- Composition of results: defines that business will be focused primarily on Latin America, where ITAÚ UNIBANCO HOLDING has a diversified base of customers and products, with low appetite for income volatility or for high risk. This dimension comprises aspects related to business, profitability, market risk and credit risk. By adopting exposure concentration limits, such as industry sectors, counterparty quality, countries and geographical regions and risk factors, these monitored metrics are intended to ensure well-adjusted portfolios, low income volatility and business sustainability.

- **Operational risk:** focuses on the control of operating risk events that may adversely impact business and operating strategy, and involves monitoring the main operational risk events and losses incurred.
- Reputation: addresses risks that may impact the institution's brand value and reputation with customers, employees, regulatory bodies, investors and the general public. The risk monitoring in this dimension is carried out by tracking customer satisfaction or dissatisfaction and media exposure, in addition to monitoring the institution's conduct.

Risk appetite, risk management and guidelines for employees of ITAÚ UNIBANCO HOLDING for routine decision-making purposes are based on:

- Sustainability and customer satisfaction: ITAÚ UNIBANCO HOLDING vision is to be the leading bank in sustainable performance and customer satisfaction and, accordingly, we are committed to creating shared value for staff, customers, stockholders and society, ensuring the continuity of the business. ITAÚ UNIBANCO HOLDING is committed to doing business that is good both for the customer and the institution itself;
- **Risk culture:** ITAÚ UNIBANCO HOLDING's risk culture goes beyond policies, procedures or processes, reinforcing the individual and collective responsibility of all employees so that they will do the right thing at the right time and in the proper manner, respecting the ethical way of doing business;
- Risk pricing: ITAÚ UNIBANCO HOLDING's operates and assumes risks in business that it knows and understands, avoids the ones that are unknown or that do not provide competitive advantages, and carefully assesses risk-return ratios;
- Diversification: ITAÚ UNIBANCO HOLDING has little appetite for volatility in earnings, and it therefore
  operates with a diverse base of customers, products and business, seeking to diversify risks and giving
  priority to lower risk business;
- Operational excellence: It is the wish of ITAÚ UNIBANCO HOLDING to be an agile bank, with a robust and stable infrastructure enabling us to offer top quality services;
- Ethics and respect for regulations: for ITAÚ UNIBANCO HOLDING, ethics is non-negotiable, and it therefore promotes an institutional environment of integrity, encouraging staff to cultivate ethics in relationships and business and to respect the rules, thus caring for the institution's reputation.

ITAÚ UNIBANCO HOLDING has various ways of disseminating risk culture, based on four principles: conscious risk-taking, discussion of the risks the institution faces, the corresponding action taken, and the responsibility of everyone for managing risk.

These principles serve as a basis for ITAÚ UNIBANCO HOLDING guidelines, helping employees to conscientiously understand, identify, measure, manage and mitigate risks.

### 1. Credit risk

The possibility of losses arising from failure by a borrower, issuer or counterparty to meet their financial obligations, the impairment of a loan due to downgrading of the risk rating of the borrower, the issuer or the counterparty, a decrease in earnings or remuneration, advantages conceded on renegotiation or the costs of recovery.

There is a credit risk control and management structure, centralized and independent from the business units, that provides for operating limits and risk mitigation mechanisms, and also establishes processes and tools to measure, monitor and control the credit risk inherent in all products, portfolio concentrations and impacts of potential changes in the economic environment.

The credit policy of ITAÚ UNIBANCO HOLDING is based on internal criteria such as: classification of customers, portfolio performance and changes, default levels, rate of return and economic capital allocated, and external factors such as interest rates, market default indicators, inflation, changes in consumption, and so on.

For personal customers and small and middle-market companies, credit rating is based on statistical application models (at the early stages of the relationship with a customer) and behavior score (used for customers with which ITAÚ UNIBANCO HOLDING already has a relationship).

For large companies, the rating is based on information such as economic and financial condition of the counterparty, their cash-generating capability, the economic group to which they belong, and the current and prospective situation of the economic sector in which they operate. Credit proposals are analyzed on a case by case basis, through an approval-level mechanism.

ITAÚ UNIBANCO HOLDING strictly controls the credit exposure of customers and counterparties, taking action to address situations in which the current exposure exceeds what is desirable. For this purpose, measures provided for in loan agreements are available, such as accelerated maturity or a requirement for additional collateral.

### 1.1 Collateral and policies for mitigating credit risk

ITAÚ UNIBANCO HOLDING uses guarantees to increase its capacity for recovery in operations exposed to credit risk. The guarantees may be personal, secured, legal structures with mitigating power and offset agreements.

For collateral to be considered instruments that mitigate credit risk, they must comply with the requirements and standards that regulate them, both internal and external ones, and they must be legally valid (effective), enforceable, and assessed on a regular basis.

ITAÚ UNIBANCO HOLDING also uses credit derivatives, to mitigate credit risk of its portfolios of loans and securities. These instruments are priced based on models that use the fair value of market inputs, such as credit spreads, recovery rates, correlations and interest rates.

### 1.2 Policy for Provisioning and Economic Scenarios

Both the credit risk and the finance areas are responsible for defining the methods used to measure expected loan losses and for periodically assessing changes in the provision amounts.

These areas monitor the trends observed in provisions for expected credit losses by segment, in addition to establishing an initial understanding of the variables that may trigger changes in the allowance for loan losses, the probability of default (PD) or the loss given default (LGD).

Once the trends have been identified and an initial assessment of the variables has been made at the corporate level, the business areas are responsible for further analyzing these trends in more detail and for each segment, in order to understand the underlying reasons for the trends and to decide whether changes are required in credit policies.

Provisions for expected losses take into account the expected risk linked to contracts with similar characteristics and in anticipation of signs of deterioration, over a loss horizon suitable for the remaining period of the contract to maturity. For contracts of products with no determined termination date, average results of deterioration and default are used to determine the loss horizon.

Additionally, information on economic scenarios and public data with internal projections are used to determine and adjust the expected credit loss in line with expected macroeconomic realities.

## 1.3 Classification of Stages of Credit Impairment

ITAÚ UNIBANCO HOLDING uses customers' internal information, statistic models, days of default and quantitative analysis in order to determine the credit status of portfolio agreements.

Rules for changing stages take into account lower and higher internal limits (quantitative criteria), in addition to the relative variation in the rating since the initial recognition. Information on days of delay, used on an absolute basis, is an important factor for the classification of stages, and after a certain credit status has been defined for an agreement, it is classified in one of the three stages of credit deterioration. Based on this classification, rules for measuring expected credit loss in each stage are used, as described in Note 2.4d.

For retail and middle market portfolios, ITAÚ UNIBANCO HOLDING classifies loan agreements which are over 30 days overdue in stage 2, except payroll loans for government agency, for which the figure is 45 days, due to the payment dynamics for onlending.

For the Wholesale business portfolio, information on arrears is taken into account when allocating a rating.

Default parameters are: 90 days with no payments made(\*); debt restructuring; adjudication of bankruptcy; loss; and court-ordered restructuring.
(\*) For the real estate loans portfolio, the figure is 180 days with no payments made.

#### 1.4 Maximum Exposure of Financial Assets to Credit Risk

		09/30/2020			12/31/2019	
	Brazil	Abroad	Total	Brazil	Abroad	Total
Financial Assets	1,258,790	475,301	1,734,091	1,073,430	336,803	1,410,233
At Amortized Cost	898,080	350,003	1,248,083	755,773	254,871	1,010,644
Interbank deposits	17,175	44,743	61,918	10,620	23,963	34,583
Securities purchased under agreements to resell	315,892	3,157	319,049	197,157	1,271	198,428
Securities	102,334	29,897	132,231	114,046	19,073	133,119
Loan operations and lease operations	434,910	257,598	692,508	386,206	199,585	585,791
Other financial assets	62,937	26,142	89,079	75,968	18,784	94,752
(-) Provision for Expected Loss	(35,168)	(11,534)	(46,702)	(28,224)	(7,805)	(36,029)
At Fair Value Through Other Comprehensive Income	43,184	50,507	93,691	35,990	40,670	76,660
Securities	43,184	50,507	93,691	35,990	40,670	76,660
At Fair Value Through Profit or Loss	317,526	74,791	392,317	281,667	41,262	322,929
Securities	294,347	21,828	316,175	271,470	9,605	281,075
Derivatives	23,179	52,963	76,142	10,197	31,657	41,854
Financial liabilities - provision for expected loss	3,953	728	4,681	3,581	559	4,140
Loan Commitments	3,168	389	3,557	2,909	394	3,303
Financial Guarantees	785	339	1,124	672	165	837
Off balance sheet	367,201	60,362	427,563	338,262	48,893	387,155
Financial Guarantees	53,006	17,977	70,983	52,663	14,057	66,720
Letters of credit to be released	34,362	-	34,362	15,013	-	15,013
Loan commitments	279,833	42,385	322,218	270,586	34,836	305,422
Mortgage loans	5,578	-	5,578	5,536	-	5,536
Overdraft accounts	123,039	-	123,039	124,449	-	124,449
Credit cards	146,360	3,512	149,872	138,014	2,823	140,837
Other pre-approved limits	4,856	38,873	43,729	2,587	32,013	34,600
Total	1,622,038	534,935	2,156,973	1,408,111	385,137	1,793,248

Amounts shown for credit risk exposure are based on gross book value and do not take into account any collateral received or other added credit improvements.

The contractual amounts of financial guarantees and letters of credit cards represent the maximum potential of credit risk in the event that a counterparty does not meet the terms of the agreement. The vast majority of loan commitments (mortgage loans, overdraft accounts and other pre-approved limits) mature without being drawn, since they are renewed monthly and can be cancelled unilaterally.

As a result, the total contractual amount does not represent our real future exposure to credit risk or the liquidity needs arising from such commitments.

## 1.4.1. By business sector

#### **Loans and Financial Lease Operations**

	09/30/2020	%	12/31/2019	%
Industry and commerce	166,650	24.1	129,998	22.2
Services	166,249	24.0	126,718	21.6
Other sectors	39,586	5.7	26,693	4.6
Individuals	320,023	46.2	302,382	51.6
Total	692,508	100.0	585,791	100.0

# Other financial assets (\*)

	09/30/2020	%	12/31/2019	%
Public sector	734,883	73.6	562,485	73.5
Services	118,858	11.9	59,193	7.7
Other sectors	67,256	6.7	45,744	6.0
Financial	78,209	7.8	98,297	12.8
Total	999,206	100.0	765,719	100.0

<sup>(\*)</sup> Includes Financial Assets at Fair Value through Profit and Loss, Financial Assets at Fair Value through Other Comprehensive Income and Financial Assets at Amortized Cost, except for Loan Operations and Lease Operations Portfolio and Other Financial Assets.

The exposure of Off Balance financial instruments (Financial Collaterals and Loan Commitments) is neither categorized nor managed by business sector.

#### 1.4.2 By type and classification of credit risk

#### Operations and lease operations

		09/30/2020														
		Stage 1				Stage 2				Stage	3		Total Consolidated of 3 stages			
	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total
Individuals	191,894	204,109	865	396,868	18,442	6,851	-	25,293	27,295	1,068	-	28,363	237,631	212,028	865	450,524
Corporate	120,346	19,094	44,618	184,058	2,784	37	633	3,454	8,273	111	3,154	11,538	131,403	19,242	48,405	199,050
Micro/Small and medium companies	98,432	50,077	5,272	153,781	9,689	2,153	432	12,274	9,017	291	85	9,393	117,138	52,521	5,789	175,448
Foreign loans - Latin America	173,452	36,564	15,090	225,106	17,977	1,754	729	20,460	14,907	109	105	15,121	206,336	38,427	15,924	260,687
Total	584,124	309,844	65,845	959,813	48,892	10,795	1,794	61,481	59,492	1,579	3,344	64,415	692,508	322,218	70,983	1,085,709
%	60.8	32.3	6.9	100.0	79.5	17.6	2.9	100.0	92.3	2.5	5.2	100.0	63.8	29.7	6.5	100.0

								12/31/20	19							
		Stage 1			Stage 2				Stage 3				Total Consolidated of 3 stages			
	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total	Loans Operations	Loan commitments	Financial Guarantees	Total
Individuals	199,907	197,717	861	398,485	19,070	6,437	-	25,507	21,513	763	-	22,276	240,490	204,917	861	446,268
Corporate	91,448	16,411	44,720	152,579	911	22	200	1,133	8,430	102	3,420	11,952	100,789	16,535	48,340	165,664
Micro/Small and medium companies	77,722	50,307	4,817	132,846	7,225	2,378	38	9,641	5,786	190	46	6,022	90,733	52,875	4,901	148,509
Foreign loans - Latin America	132,812	29,842	12,087	174,741	14,714	1,166	424	16,304	6,253	87	107	6,447	153,779	31,095	12,618	197,492
Total	501,889	294,277	62,485	858,651	41,920	10,003	662	52,585	41,982	1,142	3,573	46,697	585,791	305,422	66,720	957,933
%	58.5	34.3	7.2	100.0	79.7	19.0	1.3	100.0	89.9	2.4	7.7	100.0	61.1	31.9	7.0	100.0

Internal Rating		09/30/	/2020		12/31/2019					
internal Rating	Stage 1	Stage 2	Stage 3	Total loans	Stage 1	Stage 2	Stage 3	Total loans		
Lower Risk	474,220	6,550	-	480,770	420,936	4,204	-	425,140		
Satisfactory	108,377	24,509	-	132,886	80,106	17,871	-	97,977		
Higher Risk	1,527	17,833	-	19,360	847	19,845	-	20,692		
Credit-Impaired	-	-	59,492	59,492	-	-	41,982	41,982		
Total	584,124	48,892	59,492	692,508	501,889	41,920	41,982	585,791		
%	84.4	7.0	8.6	100.0	85.6	7.2	7.2	100.0		

# Other financial assets

				09/30/2020			
	Fair Value —	Stage	1	Stage	2	Stage	3
	Fair Value —	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value
Investment funds	11,321	5,148	4,889	6,145	6,145	1,337	287
Government securities	403,254	400,632	403,254	-	-	-	-
Brazilian government	355,458	352,791	355,458	-	-	-	-
Other Public	-	36	-	-	-	-	-
Other countries	47,796	47,805	47,796	-	-	-	-
Argentina	1,765	1,740	1,765	-	•	<u>-</u>	-
United States	4,437	4,444	4,437	-	•	<u>-</u>	-
Mexico	11,158	11,163	11,158	-	-	-	-
Italy	267	269	267	-	-	-	-
Spain	4,384	4,396	4,384	-	-	-	-
Korea	3,686	3,699	3,686	-	•	<u>-</u>	-
Chile	13,362	13,360	13,362	-	-	-	-
Paraguay	2,591	2,678	2,591	-	-	-	-
Uruguay	1,259	1,244	1,259	-	-	-	-
Colombia	4,849	4,775	4,849	-	-	-	-
Peru	5	4	5	-	-	-	-
Germany	33	33	33	-	-	-	-
Corporate securities	123,677	120,228	118,538	3,552	2,843	5,879	2,296
Rural product note	5,903	5,792	5,739	68	62	154	102
Real estate receivables certificates	5,489	5,569	5,487	-	1	-	1
Bank deposit certificate	997	995	997	-	-	-	-
Debentures	57,534	53,919	53,442	2,390	1,965	5,411	2,127
Eurobonds and other	8,064	8,026	8,058	6	6	-	-
Financial bills	16,390	16,393	16,390	-	-	-	-
Promissory notes	9,965	9,945	9,965	-	-	-	-
Other	19,335	19,589	18,460	1,088	809	314	66
Total	538,252	526,008	526,681	9,697	8,988	7,216	2,583

				12/31/2019			
		Stage	1	Stage	2	Stage	3
	Fair Value —	Cost	Fair Value	Cost	Fair Value	Cost	Fair Value
Investment funds	8,267	8,322	8,062	-	-	955	205
Government securities	366,998	364,078	366,998	-	-	-	-
Brazilian government	327,681	324,637	327,681	-	-	-	-
Other Public	-	36	-	-	-	-	-
Other countries	39,317	39,405	39,317	-	-	-	-
Argentina	318	349	318	-	-	-	-
United States	2,977	2,979	2,977	-	-	-	-
Mexico	7,820	7,820	7,820	-	-	-	-
Italy	329	328	329	-	-	-	-
Spain	4,984	4,984	4,984	-	-	-	-
Korea	3,427	3,427	3,427	-	-	-	-
Chile	12,317	12,227	12,317	-	-	-	-
Paraguay	1,782	1,959	1,782	-	-	-	-
Uruguay	710	716	710	-	-	-	-
Colombia	4,622	4,585	4,622	-	-	-	-
Peru	8	8	8	-	-	-	-
Germany	23	23	23	-	-	-	-
Corporate securities	112,936	109,169	108,685	637	402	6,784	3,849
Rural product note	5,341	5,122	5,114	62	58	204	169
Real estate receivables certificates	7,312	7,253	7,280	10	11	20	21
Bank deposit certificate	3,217	3,217	3,217	-	-	-	-
Debentures	51,510	47,751	47,607	336	283	6,311	3,620
Eurobonds and other	5,732	5,671	5,704	29	28	-	-
Financial bills	18,514	18,517	18,514	-	-	-	-
Promissory notes	5,311	5,314	5,311	-	-	-	-
Other	15,999	16,324	15,938	200	22	249	39
Total	488,201	481,569	483,745	637	402	7,739	4,054

		09/30/202	20		
	Financial Assets - At Am	ortized Cost	-Financial assets at fair value	Financial Assets Fair Value	
Internal rating	agreements to resell		through profit or loss at fair value <sup>(*)</sup>	Through Other Comprehensive Income	Total
Low	380,769	125,818	389,393	93,691	989,671
Medium	-	4,462	2,542	-	7,004
High	198	1,951	382	-	2,531
Total	380,967	132,231	392,317	93,691	999,206
%	38.1	13.2	39.3	9.4	100.0

<sup>(\*)</sup> Includes Derivatives in the amount of R\$ 76,142 at 09/30/2020.

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	Financial Assets - At Am	ortized Cost	-Financial assets at fair value	Financial Access Fair Value	
Internal rating	Interbank deposits and securities purchased under agreements to resell	Securities	through profit or loss at fair value (*)	Through Other Comprehensive Income	Total
Low	233,011	127,251	321,595	76,660	758,517
Medium	-	3,721	952	-	4,673
High	-	2,147	382	-	2,529
Total	233,011	133,119	322,929	76,660	765,719
%	30.4	17.4	42.2	10.0	100.0

<sup>(\*)</sup> Includes Derivatives in the amount of R\$ 41,854 at 12/31/2019.

## 1.4.3 Collateral for loans and financial lease operations

		09/30	/2020		12/31/2019					
	Over-collate	ralized assets	Under-collate	eralized assets	Over-collater	alized assets	Under-collateralized assets			
	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral	Carrying value of the assets	Fair value of collateral		
Individuals	71,962	149,333	2,482	2,097	65,921	170,045	1,997	1,867		
Personal (1)	1,635	5,677	887	739	978	2,982	857	819		
Vehicles (2)	19,502	39,979	1,396	1,280	17,720	37,355	1,102	1,020		
Mortgage loans (3)	50,825	103,677	199	78	47,223	129,708	38	28		
Very small, small and middle-market companies and corporates <sup>(4)</sup>	148,701	399,343	22,018	17,362	115,608	311,043	11,097	6,142		
Foreign Ioans - Latin America <sup>(4)</sup>	164,756	308,694	15,962	9,259	123,367	222,300	7,348	2,841		
Total	385,419	857,370	40,462	28,718	304,896	703,388	20,442	10,850		

<sup>(1)</sup> In general requires financial collaterals.

Of total loans and financial lease operations R\$ 266,627 (R\$ 260,453 at 12/31/2019) represented unsecured loans.

<sup>(2)</sup> Vehicles themselves are pledged as collateral, as well as assets leased in lease operations.

<sup>(3)</sup> Properties themselves are pledged as collateral.

<sup>(4)</sup> Any collateral set forth in the credit policy of ITAÚ UNIBANCO HOLDING (chattel mortgage, surety/joint debtor, mortgage and others).

## 1.4.4 Repossessed assets

Assets received from the foreclosure of loans, including real estate, are initially recorded at the lower of: (i) the fair value of the asset less the estimated selling expenses, or (ii) the carrying amount of the loan.

Further impairment of assets is recorded as a provision, with a corresponding charge to income. The maintenance costs of these assets are expensed as incurred.

The policy for sales of these assets includes periodic auctions that are announced to the market in advance, and provides that the assets cannot be held for more than one year, as stipulated by BACEN.

Total assets repossessed in the period were R\$ 159 (R\$ 249 from 01/01 to 09/30/2019), mainly composed of real estate.

#### 2. Market risk

The possibility of incurring financial losses from changes in the market value of positions held by a financial institution, including the risks of transactions subject to fluctuations in currency rates, interest rates, share prices, price indexes and commodity prices, as set forth by CMN. Price Indexes are also treated as a risk factor group.

Market risk is controlled by an area independent from the business areas, which is responsible for the daily activities of (i) risk measurement and assessment, (ii) monitoring of stress scenarios, limits and alerts, (iii) application, analysis and testing of stress scenarios, (iv) risk reporting to those responsible within the business areas, in compliance with the governance of ITAÚ UNIBANCO HOLDING, (v) monitoring of actions required to adjust positions and risk levels to make them realistic, and (vi) providing support for the safe launch of new financial products.

The market risk structure categorizes transactions as part of either the banking portfolio or the trading portfolio, in accordance with general criteria established by CMN Resolution 4,557, of February 23, 2017, and BACEN Circular 3,354, of June 27, 2007. The trading portfolio consists of all transactions involving financial instruments and commodities, including derivatives, which are held for trading. The banking portfolio is basically characterized by transactions for the banking business, and transactions related to the management of the balance sheet of the institution, where there is no intention of sale and time horizons are medium and long term.

Market risk management is based on the following metrics:

- Value at risk (VaR): a statistical measure that estimates the expected maximum potential economic loss under normal market conditions, considering a certain time horizon and confidence level;
- Losses in stress scenarios (Stress Test): simulation technique to assess the behavior of assets, liabilities and derivatives of a portfolio when several risk factors are taken to extreme market situations (based on prospective and historical scenarios);
- Stop loss: metrics used to revise positions, should losses accumulated in a fixed period reach a certain level;
- Concentration: cumulative exposure of a certain financial instrument or risk factor, calculated at market value (MtM – Mark to Market); and
- Stressed VaR: statistical metric derived from the VaR calculation, with the purpose is of simulating higher risk in the trading portfolio, taking returns that can be seen in past scenarios of extreme volatility.

Management of interest rate risk in the Banking Book (IRRBB) is based on the following metrics:

 ΔEVE (Delta Economic Value of Equity): difference between the present value of the sum of repricing flows of instruments subject to IRRBB in a base scenario and the present value of the sum of repricing flows of these instruments in a scenario of shock in interest rates; • ΔNII (Delta Net Interest Income): difference between the result of financial intermediation of instruments subject to IRRBB in a base scenario and the result of financial intermediation of these instruments in a scenario of shock in interest rates.

In addition, sensitivity and loss control measures are also analyzed. They include:

- Mismatching analysis (GAPS): accumulated exposure by risk factor of cash flows expressed at market value, allocated at the maturity dates;
- Sensitivity (DV01- Delta Variation): impact on the market value of cash flows, when submitted to an one annual basis point increase in the current interest rates or index rate;
- Sensitivity to Sundry Risk Factors (Greeks): partial derivatives of an option portfolio in relation to the prices of underlying assets, implied volatilities, interest rates and time.

In order to operate within the defined limits, ITAÚ UNIBANCO HOLDING hedges transactions with customers and proprietary positions, including its foreign investments. Derivatives are commonly used for these hedging activities, which can be either accounting or economic hedges, both governed by the institutional polices of ITAÚ UNIBANCO HOLDING.

The structure of limits and alerts obeys the Board of Directors' guidelines, and it is reviewed and approved on an annual basis. This structure has specific limits aimed at improving the process of monitoring and understanding risk, and at avoiding concentration. These limits are quantified by assessing the forecast balance sheet results, the size of stockholders' equity, market liquidity, complexity and volatility, and ITAU UNIBANCO HOLDING's appetite for risk.

The consumption of market risk limits is monitored and disclosed daily through exposure and sensitivity maps. The market risk area analyzes and controls the adherence of these exposures to limits and alerts and reports them timely to the Treasury desks and other structures foreseen in the governance.

ITAÚ UNIBANCO HOLDING uses proprietary systems to measure the consolidated market risk. The processing of these systems occurs in a high-availability access-controlled environment, which has data storage and recovery processes and an infrastructure that ensures business continuity in contingency (disaster recovery) situations.

# 2.1 VaR - Consolidated ITAÚ UNIBANCO HOLDING

Is calculated by Historical Simulation, i.e. the expected distribution for profits and losses (P&L) of a portfolio over time can be estimated from past behavior of returns of market risk factors for this portfolio. VaR is calculated at a confidence level of 99%, historical period of 4 years (1000 business days) and a holding period of one day. In addition, in a conservative approach, VaR is calculated daily, with and without volatility weighting, and the final VaR is the more restrictive of the values given by the two methods.

From 01/01 to 09/30/2020, the average total VaR in Historical Simulation was R\$ 306 or 0.2% of total stockholders' equity (R\$ 334 from 01/01 to 12/31/2019 or 0.2% of total stockholders' equity).

		VaR Total (Historical Simulation) (Reais million)											
		09/30/	2020 <sup>(*)</sup>		12/31/2019 <sup>(*)</sup>								
	Average	Minimum	Maximum	Var Total	Average	Minimum	Maximum	Var Total					
VaR by risk factor group													
Interest rates	691	292	1,961	337	816	652	960	813					
Currencies	21	9	71	12	28	11	59	11					
Shares	24	9	49	11	30	14	57	29					
Commodities	2	1	4	2	2	1	5	1					
Effect of diversification	-	-	-	(177)		-	-	(576)					
Total risk	306	166	763	185	334	209	472	278					

<sup>(\*)</sup> VaR by Group of Risk Factors considers information from foreign units.

#### 2.1.1 Interest rate risk

The table below shows the accounting position of financial assets and liabilities exposed to interest rate risk, distributed by maturity (remaining contractual terms). This table is not used directly to manage interest rate risks; it is mostly used to permit the assessment of mismatching between accounts and products associated thereto and to identify possible risk concentration.

			09/3	0/2020					12/31/	/2019		
	0-30 days	31-180 days	181-365 days	1-5 years	Over 5 years	Total	0-30 days	31-180 days	181-365 days	1-5 years	Over 5 years	Total
Financial assets	537,316	273,340	187,712	553,052	217,114	1,768,534	264,750	382,751	141,277	443,579	203,328	1,435,685
At amortized cost	493,948	231,200	128,583	305,725	123,070	1,282,526	222,026	354,893	102,649	244,862	111,666	1,036,096
Compulsory deposits in the Central Bank of Brazil	80,744	-	· -	-	-	80,744	86,836	-	-	· -	-	86,836
Interbank deposits	41,796	7,100	6,432	6,322	192	61,842	23,337	4,448	3,290	3,474	32	34,581
Securities purchased under agreements to resell	287,678	31,169	146	1	52	319,046	22,617	175,643	-	-	162	198,422
Securities	3,136	23,226	9,130	56,452	36,442	128,386	1,290	13,659	14,817	56,178	44,522	130,466
Loan and lease operations	80,594	169,705	112,875	242,950	86,384	692,508	87,946	161,143	84,542	185,210	66,950	585,791
At fair value through other comprehensive income	2,145	8,264	7,362	52,446	23,474	93,691	2,464	4,524	3,284	46,456	19,932	76,660
At fair value through profit and loss	41,223	33,876	51,767	194,881	70,570	392,317	40,260	23,334	35,344	152,261	71,730	322,929
Securities	35,316	16,746	45,395	172,490	46,228	316,175	33,262	15,420	32,299	137,612	62,482	281,075
Derivatives	5,907	17,130	6,372	22,391	24,342	76,142	6,998	7,914	3,045	14,649	9,248	41,854
Financial liabilities	611,829	155,670	135,620	429,521	125,919	1,458,559	508,064	115,876	74,582	309,571	86,135	1,094,228
At amortized cost	606,334	134,943	129,649	402,229	106,386	1,379,541	501,401	106,763	71,460	288,584	77,991	1,046,199
Deposits	353,836	61,360	92,398	233,602	23,823	765,019	272,447	38,873	22,877	154,032	18,831	507,060
Securities sold under repurchase agreements	238,067	8,533	3,469	26,486	26,999	303,554	218,055	4,121	1,700	13,309	19,398	256,583
Interbank market funds	13,551	55,192	29,590	63,211	4,237	165,781	9,845	54,141	41,253	66,818	2,805	174,862
Institutional market funds	437	9,374	3,616	76,934	51,327	141,688	600	8,472	4,763	53,452	36,957	104,244
Premium bonds plans	443	484	576	1,996	-	3,499	454	1,156	867	973	-	3,450
At fair value through profit and loss	5,495	20,727	5,971	27,292	19,533	79,018	6,663	9,113	3,122	20,987	8,144	48,029
Derivatives	5,495	20,718	5,970	27,229	19,464	78,876	6,653	9,100	3,096	20,906	8,073	47,828
Structured notes	-	9	1	63	69	142	10	13	26	81	71	201
Difference assets / liabilities (1)	(74,513)	117,670	52,092	123,531	91,195	309,975	(243,314)	266,875	66,695	134,008	117,193	341,457
Cumulative difference	(74,513)	43,157	95,249	218,780	309,975		(243,314)	23,561	90,256	224,264	341,457	
Ratio of cumulative difference to total interest-bearing assets	-4.2%	2.4%	5.4%	12.4%	17.5%		-16.9%	1.6%	6.3%	15.6%	23.8%	

<sup>(\*)</sup> The difference arises from the mismatch between the maturities of all remunerated assets and liabilities, at the respective period-end date, considering the contractually agreed terms.

#### 2.1.2 Currency risk

The purpose of ITAÚ UNIBANCO HOLDING's management of foreign exchange exposure is to mitigate the effects arising from variation in foreign exchange rates, which may present high- volatility periods.

The currency (or foreign exchange) risk arises from positions that are sensitive to oscillations in foreign exchange rates. These positions may be originated by financial instruments that are denominated in a currency other than the functional currency in which the balance sheet is measured or through positions in derivative instruments (for negotiation or hedge). Sensitivity to currency risk is disclosed in the table VaR Total (Historical Simulation) described in item 2.1 – VaR Consolidated – ITAÚ UNIBANCO HOLDING.

#### 2.1.3 Share Price Risk

The exposure to share price risk is disclosed in Note 5, related to Financial Assets Through Profit or Loss - Securities, and Note 8, related to Financial Assets at Fair Value Through Other Comprehensive Income - Securities.

# 3. Liquidity risk

The possibility that the institution may be unable to efficiently meet its expected and unexpected obligations, both current and future, including those arising from guarantees issued, without affecting its daily operations and without incurring significant losses.

Liquidity risk is controlled by an area independent from the business area and responsible for establishing the reserve composition, estimating the cash flow and exposure to liquidity risk in different time horizons, and for monitoring the minimum limits to absorb losses in stress scenarios for each country where ITAÚ UNIBANCO HOLDING operates. All activities are subject to verification by independent validation, internal control and audit areas.

Liquidity management policies and limits are based on prospective scenarios and senior management's guidelines. These scenarios are reviewed on a periodic basis, by analyzing the need for cash due to atypical market conditions or strategic decisions by ITAÚ UNIBANCO HOLDING.

ITAÚ UNIBANCO HOLDING manages and controls liquidity risk on a daily basis, using procedures approved in superior committees, including the adoption of liquidity minimum limits, sufficient to absorb possible cash losses in stress scenarios, measured with the use of internal and regulatory methods.

Additionally the following items for monitoring and supporting decisions are periodically prepared and submitted to senior management:

- Different scenarios projected for changes in liquidity;
- · Contingency plans for crisis situations;
- Reports and charts that describe the risk positions;
- Assessment of funding costs and alternative sources of funding;
- Monitoring of changes in funding through a constant control of sources of funding, considering the type of investor, maturities and other factors.

### 3.1 Primary sources of funding

ITAÚ UNIBANCO HOLDING has different sources of funding, of which a significant portion is from the retail segment. Of total customers' funds, 36.3% or R\$ 356.9 billion, are immediately available to customers. However, the historical behavior of the accumulated balance of the two largest items in this group – demand and savings deposits - is relatively consistent with the balances increasing over time and inflows exceeding outflows for monthly average amounts.

Francisco from createment	09/3	30/2020		12/3	31/2019	
Funding from customers	0-30 days	Total	%	0-30 days	Total	%
Deposits	353,836	765,019		272,447	507,060	
Demand deposits	127,827	127,827	13.0	82,306	82,306	11.5
Savings deposits	172,391	172,391	17.5	144,558	144,558	20.2
Time deposits	52,121	460,926	46.8	44,855	277,166	38.8
Other	1,497	3,875	0.4	728	3,030	0.4
Funds from acceptances and issuance of						
securities (1)	2,901	139,782	14.2	4,293	143,569	20.1
Funds from own issue (2)	157	2,729	0.3	235	5,258	0.7
Subordinated debt	-	76,944	7.8	2	59,462	8.3
Total	356,894	984,474	100.0	276,977	715,349	100.0

<sup>(1)</sup> Includes mortgage notes, guaranteed real estate credit bills, agribusiness, financial recorded in interbank markets funds and Obligations on the issue of debentures, Securities abroad and strutured operations certificates recorded in Institutional Markets Funds.

# 3.2 Control over liquidity

ITAÚ UNIBANCO HOLDING manages its liquidity reserves based on estimates of funds that will be available for investment, assuming the continuity of business in normal conditions.

During the period of 2020, ITAÚ UNIBANCO HOLDING maintained sufficient levels of liquidity in Brazil and abroad. Liquid assets totaled R\$ 281.7 billion and accounted for 78.9% of the short term redeemable obligations, 28.6% of total funding, and 20.5% of total assets.

The table below shows the indicators used by ITAÚ UNIBANCO HOLDING in the management of liquidity risk:

Liquidity indicators		12/31/2019
Elquidity indicators	%	%
Net assets (1) / customers funds within 30 days (2)	78.9	62.4
Net assets (1) / total customers funds (3)	28.6	24.2
Net assets (1) / total financial assets (4)	20.5	16.6

<sup>(1)</sup> Net assets (present value): Cash, Securities purchased under agreements to resell – Funded position and Government securities - available. Detailed in the table Non discounted future flows – Financial assets;

<sup>(2)</sup> Refer to deposits received under securities repurchase agreements with securities from own issue.

<sup>(2)</sup> Table Funding from customers table (Total Funding from customers 0-30 days);

<sup>(3)</sup> Table funding from customers (Total funding from customers);

<sup>(4)</sup> Detailed in the table Non discounted future flows – Financial assets, total present value regards R\$ 1,373,041 (R\$ 1,040,865 at 12/31/2019).

Assets and liabilities according to their remaining contractual maturities, considering their undiscounted flows, are presented below:

Undiscounted future flows, except for derivatives which are fair value			09/30/202	0				12/31/2019	9	
Financial assets (1)	0 - 30	31 - 365	366 - 720	Over 720 days	Total	0 - 30	31 - 365	366 - 720	Over 720 days	Total
Cash	47,069	-	-	-	47,069	30,367	-	-	-	30,367
Interbank investments	332,752	26,521	5,575	1,285	366,133	69,756	151,497	1,444	1,191	223,888
Securities purchased under agreements to resell – Collateral held (2)	52,387	-	-	-	52,387	26,797	-	-	-	26,797
Securities purchased under agreements to resell – Collateral repledge	237,787	13,696	-	-	251,483	17,871	144,234	-	-	162,105
Interbank deposits (4)	42,578	12,825	5,575	1,285	62,263	25,088	7,263	1,444	1,191	34,986
Securities	187,177	15,860	12,123	79,174	294,334	131,195	17,669	19,846	108,011	276,721
Government securities - available	176,234	278	411	6,554	183,477	111,487	300	302	4,763	116,852
Government securities – under repurchase commitments	3	86	70	6	165	7,744	6,616	12,445	25,366	52,171
Private securities - available	10,940	13,605	8,601	46,488	79,634	11,964	10,181	4,967	56,839	83,951
Private securities – under repurchase commitments	-	1,891	3,041	26,126	31,058	-	572	2,132	21,043	23,747
Derivative financial instruments - Net position	5,907	23,502	7,312	39,421	76,142	6,998	10,959	5,355	18,542	41,854
Swaps	273	7,294	5,638	37,914	51,119	107	4,039	4,464	17,848	26,458
Options	1,438	8,878	849	585	11,750	4,696	3,043	500	217	8,456
Forwards (onshore)	1,985	1,104	12	1	3,102	940	1,207	15	-	2,162
Other derivatives	2,211	6,226	813	921	10,171	1,255	2,670	376	477	4,778
Loans and financial operations <sup>(3)</sup>	62,055	227,748	109,475	301,997	701,275	63,401	197,090	93,203	236,982	590,676
Total financial assets	634,960	293,631	134,485	421,877	1,484,953	301,717	377,215	119,848	364,726	1,163,506

<sup>(1)</sup> The assets portfolio does not take into consideration the balance of compulsory deposits in Central Bank, amounting to R\$ 87,954 (R\$ 91,248 at 12/31/2019), which release of funds is linked to the maturity of the liability portfolios. The amounts of PGBL and VGBL are not considered in the assets portfolio because they are covered in Note 26.

<sup>(2)</sup> Net of R\$ 13,886 (R\$ 8,544 at 12/31/2019) which securities are linked to guarantee transactions at B3 S.A. - Brasil, Bolsa, Balcão and the BACEN.

<sup>(3)</sup> Net of payment to merchants of R\$ 62,024 (R\$ 69,050 at 12/31/2019) and the amount of liabilities from transactions related to credit assignments R\$ 1,403 (R\$ 2,451 at 12/31/2019).

<sup>(4)</sup> Includes R\$ 34,822 (R\$ 18,938 at 12/31/2019) related to Compulsory Deposits with Central Banks of other countries.

Undiscounted future flows, except for derivatives which are fair value		(	09/30/2020					12/31/2019		
Financial liabilities	0 – 30	31 – 365	366 – 720	Over 720 days	Total	0 – 30	31 – 365	366 – 720	Over 720 days	Total
Deposits	353,392	155,271	23,043	309,059	840,765	266,690	69,367	20,555	211,531	568,143
Demand deposits	127,827	-	-	-	127,827	82,306	-	-	-	82,306
Savings deposits	172,391	-	-	-	172,391	144,558	-	-	-	144,558
Time deposit	51,498	153,289	22,959	308,880	536,626	37,570	68,757	20,502	211,395	338,224
Interbank deposits	1,624	1,982	84	179	3,869	2,247	610	53	136	3,046
Other deposits	52	-	-	-	52	9	-	-	-	9
Compulsory deposits	(37,072)	(18,683)	(2,731)	(29,468)	(87,954)	(38,576)	(14,067)	(4,110)	(34,495)	(91,248)
Demand deposits	(7,210)	-	-	-	(7,210)	(4,412)	-	-	-	(4,412)
Savings deposits	(23,449)	-	-	-	(23,449)	(26,234)	-	-	-	(26,234)
Time deposit	(6,413)	(18,683)	(2,731)	(29,468)	(57,295)	(7,930)	(14,067)	(4,110)	(34,495)	(60,602)
Securities sold under repurchase agreements (1)	298,137	8,935	6,386	16,171	329,629	246,499	6,509	5,218	17,585	275,811
Government securities	217,210	4,942	3,617	16,144	241,913	200,499	344	1,720	17,553	220,116
Private securities	21,163	3,066	2,769	27	27,025	17,978	2,810	3,498	32	24,318
Foreign	59,764	927	-	-	60,691	28,022	3,355	-	-	31,377
Funds from acceptances and issuance of securities (2)	2,712	38,230	37,897	71,278	150,117	4,335	47,697	39,505	67,435	158,972
Loans and onlending obligations <sup>(3)</sup>	10,875	72,148	7,612	7,289	97,924	6,368	65,182	6,259	7,462	85,271
Subordinated debt <sup>(4)</sup>	16	10,550	27,349	53,095	91,010	251	6,594	11,794	53,745	72,384
Derivative financial instruments - Net position	5,495	26,688	7,251	39,442	78,876	6,653	12,196	9,458	19,521	47,828
Swaps	295	12,648	6,116	38,195	57,254	326	5,218	8,349	19,034	32,927
Option	1,048	8,172	824	596	10,640	3,668	4,567	571	255	9,061
Forward (onshore)	2,345	-	-	-	2,345	753	1	-	-	754
Other derivatives	1,807	5,868	311	651	8,637	1,906	2,410	538	232	5,086
Total financial liabilities	633,555	293,139	106,807	466,866	1,500,367	492,220	193,478	88,679	342,784	1,117,161

<sup>(1)</sup> Includes own and third parties' portfolios.

<sup>(4)</sup> Recorded in funds from institutional markets.

			09/30/2020			12/31/2019				
Off balance commitments		31 – 365	366 – 720	Over 720 days	Total	0 – 30	31 – 365	366 – 720	Over 720 days	Total
Financial Guarantees	1,206	25,553	7,688	36,536	70,983	1,286	19,447	9,359	36,628	66,720
Commitments to be released	127,885	27,710	9,056	157,567	322,218	125,664	22,818	7,064	149,876	305,422
Letters of credit to be released	34,362	-	-	-	34,362	15,013	-	-	-	15,013
Contractual commitments - Fixed and Intangible assets (Notes 13 and 14)	-	39	-	-	39	-	273	-	-	273
Total	163,453	53,302	16,744	194,103	427,602	141,963	42,538	16,423	186,504	387,428

<sup>(2)</sup> Includes mortgage notes, Guaranteed real estate notes, agribusiness, financial recorded in interbank market funds and Obligations on issue of debentures, Securities abroad and Structured Transactions certificates recorded in institutional markets funds.

<sup>(3)</sup> Recorded in funds from interbank markets.

## c) Capital Management Governance

ITAÚ UNIBANCO HOLDING is subject to the regulations of BACEN, which determines minimum capital requirements, procedures to obtain information to assess the global systemic importance of banks, fixed asset limits, loan limits and accounting practices, and requires banks to conform to the regulations based on the Basel Accord for capital adequacy. Additionally, CNSP and SUSEP issue regulations on capital requirements that affect our insurance operations and private pension and premium bonds plans.

The capital statements were prepared in accordance with BACEN's regulatory requirements and with internationally accepted minimum requirements according to the Bank for International Settlements (BIS).

# I - Composition and Capital Adequacy

The Board of Directors is the body responsible for approving the institutional capital management policy and guidelines for the capitalization level of ITAÚ UNIBANCO HOLDING. The Board is also responsible for the full approval of the ICAAP (Internal Capital Adequacy Assessment Process) report, the purpose of which is to assess the capital adequacy of ITAÚ UNIBANCO HOLDING.

The result of the last ICAAP – which was dated December 2019 – indicated that ITAÚ UNIBANCO HOLDING has, in addition to capital to cover all material risks, a significant capital surplus, thus assuring the solidity of the institution's equity position.

In order to ensure that ITAÚ UNIBANCO HOLDING is sound and has the capital needed to support business growth, the institution maintains PR levels above the minimum level required to face risks, as demonstrated by the Common Equity, Tier I Capital and Basel ratios.

	09/30/2020	12/31/2019
Available capital (amounts)		
Common Equity Tier 1	113,910	117,328
Tier 1	132,272	128,696
Total capital (PR)	146,894	140,596
Risk-weighted assets (amounts)		
Total risk-weighted assets (RWA)	1,068,739	891,300
Risk-based capital ratios as a percentage of RWA		
Common Equity Tier 1 ratio (%)	10.7%	13.2%
Tier 1 ratio (%)	12.4%	14.4%
Total capital ratio (%)	13.7%	15.8%
Additional CET1 buffer requirements as a percentage of RWA		
Capital conservation buffer requirement (%) (*)	1.25%	2.5%
Countercyclical buffer requirement (%)	0.0%	0.0%
Bank G-SIB and/or D-SIB additional requirements (%)	1.0%	1.0%
Total of bank CET1 specific buffer requirements (%)	2.25%	3.5%

<sup>(\*)</sup> For purposes of calculating the Conservation capital buffer, BACEN Resolution 4,783 establishes, for defined periods, percentages to be applied to the RWA value with a gradual increase until April/22, when it reaches 2.5%.

The Basel Ratio reached 13.7% at 09/30/2020, 2.1 p.p. lower than at 12/31/2019, mainly due to the foreign exchange impact, the provision of interest on capital, dividends referring to fiscal year 2019, and increase in risk-weighted assets, partially diminished by net income in the period and issuance of level 1 and level 2 debts.

Additionally, ITAÚ UNIBANCO HOLDING has a surplus over the required minimum Referential Equity of R\$ 61,395 (R\$ 69,292 at 12/31/2019), well above the ACP of R\$ 24,046 (R\$ 31,195 at 12/31/2019), generously covered by available capital.

The fixed assets ratio shows the commitment percentage of adjusted Referential Equity with adjusted permanent assets. ITAÚ UNIBANCO HOLDING falls within the maximum limit of 50% of adjusted PR, established by BACEN. At 09/30/2020, fixed assets ratio reached 25.5% (27.9% at 12/31/2019), showing a surplus of R\$ 35,984 (R\$ 31,104 at 12/31/2019).

Funds from the issuance of subordinated debt securities are considered Tier II capital for purpose of capital to risk-weighted assets ratio, as shown below. According to current legislation, the balance of subordinated debt in December 2012 was used for calculating the reference equity as of September 2020, totaling R\$ 50,393.

Name of accounts / accounts	Principal amount	Issue	Maturitur	Deturn n.e.	Account	balance
Name of security / currency	(original currency)	issue	Maturity	Return p.a.	09/30/2020	12/31/2019
Subordinated financial bills - BRL						
	-	2012	2020	111% of CDI	-	2
	-			IPCA + 6% to 6.17%	-	49
	6	2011	2021	109.25% to 110.5% of CDI	14	14
	2,307	2012	2022	IPCA + 5.15% to 5.83%	5,278	4,994
	20			IGPM + 4.63%	34	30
	2,333			Total	5,326	5,089
Subordinated euronotes - USD						
	990	2010	2020	6.20%	-	4,041
	1,000	2010	2021	5.75%	5,716	4,152
	730	2011	2021	5.75% to 6.20%	4,221	2,952
	550	2012	2021	6.20%	3,102	2,218
	2,600	2012	2022	5.50% to 5.65%	14,735	10,673
	1,851	2012	2023	5.13%	10,636	7,502
	7,721			Total	38,410	31,538
Debt instruments eligible as capital - USD						
	740	2019	2029	4.50%	4,242	-
	740			Total	4,242	-
Debt instruments eligible as capital - BRL						
	50	2019	2028	CDI + 0.72%	52	-
	2,280		2029	CDI + 0.75%	2,363	-
	2,330			Total	2,415	-
Total					50,393	36,627

# II - Risk-Weighted Assets (RWA)

For calculating minimum capital requirements, RWA must be obtained by taking the sum of the following risk exposures:

$$RWA = RWA_{CPAD} + RWA_{MINT} + RWA_{OPAD}$$

- $RWA_{CPAD}$  = portion related to exposures to credit risk, calculated using the standardized approach;
- RWA<sub>MINT</sub> = portion related to capital required for market risk, composed of the maximum between the internal model and 80% of the standardized model, regulated by BACEN Circulars no 3,646 and no 3,674;
- $RWA_{OPAD}$  = portion related to capital required for operational risk, calculated based on the standardized approach.

	R	WA
	09/30/2020	12/31/2019
Credit Risk - standardized approach	948,063	784,730
Credit risk (excluding counterparty credit risk)	776,410	690,474
Counterparty credit risk (CCR)	56,801	31,356
Of which: standardized approach for counterparty credit risk (SA-CCR)	35,054	16,523
Of which: other CCR	21,747	14,833
Credit valuation adjustment (CVA)	9,408	3,494
Equity investments in funds - look-through approach	5,564	7,669
Equity investments in funds - mandate-based approach	286	205
Equity investments in funds - fall-back approach	134	1,133
Amounts below the thresholds for deduction	99,460	50,399
Market Risk	27,884	25,002
Of which: standardized approach (RWA <sub>MPAD</sub> )	34,855	28,328
Of which: internal models approach (RWA <sub>MINT</sub> )	24,314	25,002
Operational Risk	92,792	81,568
Total	1,068,739	891,300

## III - Recovery Plan

In response to the latest international crises, the Central Bank published Resolution No. 4,502, which requires the development of a Recovery Plan by financial institutions within Segment 1, with total exposure to GDP of more than 10%. This plan aims to reestablish adequate levels of capital and liquidity above regulatory operating limits in the face of severe systemic or idiosyncratic stress shocks. In this way, each institution could preserve its financial viability while also minimizing the impact on the National Financial System.

### IV - Stress testing

The stress test is a process of simulating extreme economic and market conditions on ITAÚ UNIBANCO HOLDING's results, liquidity and capital. The institution has been carrying out this test in order to assess its solvency in plausible scenarios of crisis, as well as to identify areas that are more susceptible to the impact of stress that may be the subject of risk mitigation.

For the purposes of the test, the economic research area estimates macroeconomic variables for each stress scenario. The elaboration of stress scenarios considers the qualitative analysis of the Brazilian and the global conjuncture, historical and hypothetical elements, short and long term risks, among other aspects, as defined in CMN Resolution 4,557.

In this process, the main potential risks to the economy are assessed based on the judgment of the bank's team of economists, endorsed by the Chief Economist of ITAÚ UNIBANCO HOLDING and approved by the Board of Directors. Projections for the macroeconomic variables (such as GDP, basic interest rate, exchange rates and inflation) and for variables in the credit market (such as raisings, lending, rates of default, margins and charges) used are based on exogenous shocks or through use of models validated by an independent area.

Then, the stress scenarios adopted are used to influence the budgeted result and balance sheet. In addition to the scenario analysis methodology, sensitivity analysis and the Reverse Stress Test are also used.

ITAÚ UNIBANCO HOLDING uses the simulations to manage its portfolio risks, considering Brazil (segregated into wholesale and retail) and External Units, from which the risk-weighted assets and the capital and liquidity ratios are derived.

The stress test is also an integral part of the ICAAP, the main purpose of which is to assess whether, even in severely adverse situations, the institution would have adequate levels of capital and liquidity, without any impact on the development of its activities.

This information enables potential offenders to the business to be identified and provides support for the strategic decisions of the Board of Directors, the budgeting and risk management process, as well as serving as an input for the institution's risk appetite metrics.

### V - Leverage Ratio

The Leverage Ratio is defined as the ratio of Capital Tier I to Total Exposure, calculated pursuant to BACEN Circular 3,748, of February 27, 2015. The purpose of this ratio is to be a simple measure of leverage not sensitive to risk, thus it does not consider weighting or mitigation factors. According to instructions in BACEN Circular Letter 3,706, of May 5, 2015, ITAÚ UNIBANCO HOLDING has sent the Leverage Ratio monthly to BACEN, whose minimum requirement is 3%.

## d) Management Risks of insurance and private pension

### I - Management Structure, roles and responsibilities

In line with good domestic and international practices, ITAÚ UNIBANCO HOLDING has a risk management structure that ensures that the risks arising from insurance and pension plans products are properly monitored and reported to the appropriate bodies. The management process of insurance and pension plans risks is independent and focuses on the specific nature of each risk.

ITAÚ UNIBANCO HOLDING has committees to define the management of funds from the technical reserves for insurance and private pensions, to issue guidelines for managing these funds with the objective of achieving long term returns, and to define valuation models, risk limits and strategies on allocation of funds to specific financial assets. The members of these committees are not only executives and those directly responsible for the business management process, but also heads and coordinators of commercial and financial areas.

#### II - Risks of Insurance and Private Pensions

ITAÚ UNIBANCO HOLDING offers its products to customers through a bancassurance structure or direct distribution. Life, personal accident, loan and multiple peril insurance products are mainly distributed by a bancassurance operation.

Life insurance and pension plans are, in general, medium or long-term products and the main risks involved in the business may be classified as demographic, financial and behavioral.

- Demographic risk relates to: i) a greater than expected increase in life expectancies for products with survivorship coverage (mostly pension plans); and ii) a greater than expected decrease in mortality rates for products with life coverage (mostly life insurance).
- Financial risk: is inherent in the underwriting risk of products that offer a contractual financial guarantee, this risk being considered insurance risk.
- Behavioral risk relates to a greater than expected increase in the rates of conversion into annuity income, resulting in increased payments of retirement benefits.

Estimated actuarial assumptions are based on the past experience of ITAÚ UNIBANCO HOLDING, on market benchmarks and on the experience of the actuaries.

#### a) Effect of changes on actuarial assumptions

To measure the effects of changes in the key actuarial assumptions, sensitivity tests were conducted in the amounts of current estimates of future liability cash flows. The sensitivity analysis considers a vision of the impacts caused by changes in assumptions, which could affect the income for the period and stockholders' equity at the balance sheet date. This type of analysis is usually conducted under the *ceteris paribus* condition, in which the sensitivity of a system is measured when one variable of interest is changed and all the others remain unchanged. The results obtained are shown in the table below:

	Impa	Impact in Income and Stockholders' Equity (1)								
Sensitivity Test	09/30/20	20 <sup>(2)</sup>	12/31/20	19						
	Private Pension	Insurance	Private Pension	Insurance						
Mortality Rates										
5% increase	31	3	25	-						
5% decrease	(35)	(3)	(37)	(1)						
Risk-free Interest Rates										
0.1% increase	66	12	61	12						
0.1% decrease	(71)	(13)	(63)	(12)						
Conversion in Income Rates										
5% increase	(19)	-	20	_						
5% decrease	`19 <sup>′</sup>	-	(21)	-						
Claims										
5% increase	-	(51)	-	(47)						
5% decrease	_	51	-	47						

<sup>(1)</sup> Amounts net of tax effects.

<sup>(2)</sup> The amounts shown in the tables express the position at 06/30/2020, since the actuarial calculations are made on a half-yearly basis.

### b) Risk concentration

For ITAÚ UNIBANCO HOLDING, there is no product concentration in relation to insurance premiums, reducing the risk of product concentration and distribution channels.

	01/0	1 to 09/30/2	2020	01/0	I/01 to 09/30/2019			
	Insurance premiums					Retention (%)		
Individuals								
Group accident insurance	620	620	100.0	636	636	100.0		
Individual accident	145	145	100.0	178	177	99.4		
Credit life	424	424	100.0	743	742	99.9		
Group life	702	702	100.0	733	733	100.0		

## III) Market, credit and liquidity risk

## a) Market risk

Market risk is analyzed, in relation to insurance operations, using the following metrics and sensitivity and loss control measures: Value at Risk (VaR), Losses in Stress Scenarios (Stress Test), Sensitivity (DV01-Delta Variation) and Concentration. In the table, the sensitivity analysis (DV01 – Delta Variation) is presented in relation to insurance operations that demonstrate the impact on the market value of cash flows when submitted to a one basis point increase in the current interest rate or indexer rate and one percentage point in the share price and currency.

	09/30/	/2020	12/31	/2019
Class	Account balance	DV01	Account balance	DV01
Government securities				
National Treasury Notes (NTN-C)	5,871	(2.37)	5,495	(2.57)
National Treasury Notes (NTN-B)	7,089	(7.94)	8,675	(9.42)
National Treasury Notes (NTN-F)	82	(0.05)	-	-
National Treasury Bills (LTN)	704	(0.03)	-	-
Chile Government securities (BTU)	-	-	152	(0.04)
Private securities				
Indexed to IPCA	22	(0.01)	83	(0.01)
Indexed to PRE	88	(0.01)	142	(0.01)
Indexed to CLP	-	-	79	-
Indexed to CLF	-	-	6	-
Shares	1,123	11	6	-
Post-fixed assets	2,533	-	2,297	-
Under agreements to resell	658		777	
Total	18,170		17,712	·

#### b) Liquidity Risk

Liquidity risk is identified by ITAÚ UNIBANCO HOLDING as the risk of lack of liquid resources available to cover its current obligations at a given moment. For insurance operations, the liquidity risk is managed continuously by monitoring payment flows against liabilities, compared to the inflows generated by its operations and financial assets portfolio.

Financial assets are managed in order to optimize the risk-return ratio of investments, considering, on a careful basis, the characteristics of their liabilities. The risk integrated control considers the concentration limits by issuer and credit risk, sensitivities and market risk limits and control over asset liquidity risk. Thus, investments are concentrated in government and private securities with good credit quality in active and liquid markets, keeping a considerable amount invested in short-term assets, available on demand, to cover regular needs and any liquidity contingencies. Additionally, ITAÚ UNIBANCO HOLDING constantly monitors the solvency conditions of its insurance operations.

Liabilities	Assets		09/30/2020			12/31/2019	
		Liabilities	Liabilities	Assets	Liabilities	Liabilities	Assets
Insurance operations	Backing asset	amounts (1)	DU <sup>(2)</sup>	DU <sup>(2)</sup>	amounts (1)	DU <sup>(2)</sup>	DU <sup>(2)</sup>
Unearned premiums	LFT, repurchase agreements, NTN-B, CDB, LF and debentures	2,214	59.7	21.0	2,343	59.1	22.9
IBNR, PDR e PSL	LFT, repurchase agreements, NTN-B, CDB, LF and debentures	834	53.3	30.6	876	49.9	29.0
Redemptions and Other Unsettled Amounts	LFT, repurchase agreements, NTN-B, CDB, LF and debentures	15	14.3	19.1	13	7.9	22.9
Mathematical reserve for benefits to be granted and benefits granted	LFT, repurchase agreements, NTN-B, NTN-C, debentures	17	175.8	27.7	204	16.9	2.6
Financial surplus	LFT, repurchase agreements, NTN-B, NTN-C, CDB, LF and debentures	2	208.5	19.1	2	222.4	22.9
Other provisions	LFT, repurchase agreements, NTN-B, CDB, LF and debentures	268	7.0	116.8	250	6.9	104.5
Subtotal	Subtotal	3,350			3,688		
Pension plan, VGBL and individual life operations							
Related expenses	LFT, repurchase agreements, NTN-B, CDB, LF and debentures	93	110.6	79.2	89	126.2	82.6
Unearned premiums	LFT, repurchase agreements, NTN-B, CDB and debentures	12	19.2	28.5	13	11.1	20.8
Unsettled claims	LFT, repurchase agreements, NTN-B, CDB and debentures	54	19.2	28.5	47	11.1	20.8
IBNR	LFT, repurchase agreements, NTN-B, CDB and debentures	22	19.2	28.5	22	11.1	20.8
Redemptions and Other Unsettled Amounts	LFT, repurchase agreements, NTN-B, CDB and debentures	349	19.2	28.5	318	11.1	20.8
Mathematical reserve for benefits granted	LFT, repurchase agreements, LTN, NTN-B, NTN-C, NTN-F, CDB, LF and debentures	3,060	110.6	79.4	2,781	126.2	82.8
Mathematical reserve for benefits to be granted – PGBL/ VGBL	LFT, repurchase agreements, LTN, NTN-B, NTN-C, NTN-F, CDB, LF and						
	debentures (3)	201,628	168.8	54.7	204,394	180.6	57.0
Mathematical reserve for benefits to be granted – traditional	LFT, repurchase agreements, NTN-B, NTN-C, debentures	5,780	192.6	101.3	5,099	199.8	110.1
Other provisions	LFT, repurchase agreements, NTN-B, NTN-C, CDB, LF and debentures	1,388	192.5	101.2	1,273	199.7	110.1
Financial surplus	LFT, repurchase agreements, NTN-B, NTN-C, CDB, LF and debentures	602	192.6	101.3	610	199.8	110.1
Subtotal	Subtotal	212,988			214,646		
Total technical reserves	Total backing assets	216,338			218,334		

<sup>(1)</sup> Gross amounts of Credit Rights, Deposits in Guarantee and Reinsurance.

<sup>(2)</sup> DU = Duration in months.

<sup>(3)</sup> Excluding PGBL / VGBL reserves allocated in variable income.

## c) Credit Risk

## I - Reinsurers

Reinsurance operations are controlled through an internal policy, in compliance with the provisions of the regulatory authority governing the reinsurers with which ITAÚ UNIBANCO HOLDING operates.

We present below a breakdown of the risks assigned by ITAÚ UNIBANCO HOLDING's subsidiaries to reinsurance companies:

- Insurance Operations: reinsurance premiums operations are basically represented by: IRB Brasil Resseguros S.A. with 59% (86% at 12/31/2019), Mapfre Re do Brasil Companhia de Resseguros with 21% and Austral Resseguradora S.A. with 20% (1% at 12/31/2019).
- Private Pension Operations: related to reinsurance premiums are entirely represented by Mapfre Re do Brasil Companhia de Resseguros with 45%, Austral Resseguradora S.A. with 30% (40% at 12/31/2019), IRB Brasil Resseguros S.A. with 25% (30% at 12/31/2019) and General Reinsurance AG without % of interest in the current period (30% at 12/31/2019).

#### II - Premiums Receivable

ITAÚ UNIBANCO HOLDING considers the credit risk arising from past-due premiums immaterial, since cases with coverage payment in default may be canceled, pursuant to Brazilian regulations.

#### III - Risk level of financial assets

The table below shows insurance financial assets, individually evaluated, classified by rating:

<u> </u>	09/30/2020					
	Financial Assets at Amortized Cost		Financial constant fair	Financial Assets at		
Internal rating	Interbank deposits and securities purchased under agreements to resell	Securities	Financial assets at fair value through profit or loss (*)	Fair Value Through Other Comprehensive Income	Total	
Low	3,186	31,032	195,934	1,093	231,245	
Medium	-	-	-	-	-	
High	-	-	3	-	3	
Total	3,186	31,032	195,937	1,093	231,248	
%	1.4	13.4	84.7	0.5	100.0	

<sup>(\*)</sup> Includes Derivatives in the amount of R\$ 1,237.

	12/31/2019						
	Financial Assets at Amortized Cost		- Financial access at fair	Financial Assets at			
Internal rating	Interbank deposits and securities purchased under agreements to resell	Securities	Financial assets at fair value through profit or loss (*)	Fair Value Through Other Comprehensive Income	Total		
Low	3,027	31,342	197,940	-	232,309		
Medium	-	-	2	-	2		
High	-	-	-	-	-		
Total	3,027	31,342	197,942	-	232,311		
%	1.3	13.5	85.2	-	100.0		

<sup>(\*)</sup> Includes Derivatives in the amount of R\$ 960.

## Note 33 - Supplementary information

#### a) "Coronavirus" COVID-19 relief efforts

ITAÚ UNIBANCO HOLDING monitors the economic effects of this COVID-19 pandemic in Brazil and the other countries where it operates, which may adversely affect its Profit or Loss. At the beginning of the COVID-19 outbreak, the Institutional Crisis Management Committee was set up. The Executive Committee established an intensified agenda to manage the crisis, which is responsible for the monitoring the pandemic and its impacts on its operations, in addition to the government actions to mitigate the effects of this pandemic.

The Brazilian Government, through the National Monetary Council (CMN) and the Central Bank of Brazil (BACEN), has adopted measures to mitigate the impacts caused by COVID-19, such as:

- i) Resolution No. 4,782/20, and amendments made by Resolution No. 4,791/20 and Resolution No. 4,856/20, which established, for a determined period of time, criteria for characterization of loan operations;
- ii) Resolution No. 4,783/20 and Resolution No. 4,784/20, which establish specific criteria on the calculation of the Referential Equity and other impacts on capital;
- iii) Resolution No. 4,785/20, which authorizes the taking of Term Deposits with Special Guarantees (DPGE);
- iv) Resolution No. 4,786/20, which authorizes the BACEN to grant loan operations through a Special Temporary Liquidity Line, backed by debentures acquired in the secondary market;
- v) Resolution No. 4,787/20, which brings more flexibility of rules on the investment of funds raised through the issuance of Agribusiness Credit Bills (LCA);
- vi) Resolution No. 4,788/20, which brings more possibility for the banks the repurchase their own financial bills:
- vii) Resolution No. 4,795/20, which authorizes the BACEN to grant new loans through the acquisition of Financial Bills with guarantee in financial assets or securities;
- viii) Resolution No. 4,802/20, and amendments made by Resolution No. 4,807/20 and Resolution No. 4,816/20, which permitted the extension of maturities of rural credit operations of costing and investment, contracted by farmers and creates special credit lines;
- ix) Resolution No. 4,803/20 and Resolution No. 4,855/20, which establish criteria for measurement of the allowance for loan losses of renegotiated operations and transactions carried out under programs established to face the effects of the COVID-19 pandemic on economy;
- x) Resolution No. 4,820/20, which establishes for a determined period of time, prohibitions of profit sharing and increase in the management members' compensation;
- xi) Resolution No. 4,837/20, which regulates the sharing of chattel mortgage of properties in loan operations;
- xii) Resolution No. 4,838/20, which regulates the Working Capital Program for Business Preservation (CGPE);
- xiii) Resolution No. 4,846/20, which provides for loan operations for financing of payroll carried out by financial institutions, under the Emergency Employment Support Program (PESE);
- xiv) Resolution No. 4,847/20, which regulates the operations granted under the Emergency Credit Access Program in the modality of guarantee of receivables (Peac-Maquininhas) designated for individual micro-entrepreneurs, micro-companies and small companies;
- xv) Circular No. 3,990/20, and amendments made by Circular No. 3,992/20, which permits to carry out repurchase agreements in foreign currency by the BACEN;
- xvi) Circular No. 3,997/20 and Circular No. 4,001/20, which amend Circular No. 3,916/18, which establish and consolidated the rules for compulsory deposits on time deposits to establish deductions of requirements of compulsory deposits of installments related to financing granted under PESE and financial bills of repurchased own emission;
- xvii) Circular No. 4,024/20, Circular No. 4,026/20 and Circular No. 4,030/20, which reduce the FPR (risk weighting factor) of operations under programs implement to fight against the COVID-19 crisis; and
- xviii) Circular No. 4,033/20 and Circular No. 4,035, which amend Circular No. 3,975/20, which established the compulsory deposit on funds of savings accounts deposits, to establish a deduction of requirement of balance of loan operations for financing of working capital and balance in investments in DPGE of institutions not belonging to the same conglomerate and change the remuneration rule for deposits.

Accordingly, by the date of this disclosure, ITAÚ UNIBANCO HOLDING has identified the following items with potential impact on its Profit or Loss, as well as on the estimates and critical judgments for the preparation of the Consolidated Financial Statements:

- (a) increases in loan and financing operations, particularly to micro, small and middle-sized companies due to change in the macroeconomic scenario and measures adopted to mitigate the impacts of COVID-19 by authorities with the creation of programs such as PESE, the National Support Program for Micro and Small Companies (Pronampe), the Emergency Credit Access Program (Peac) and CGPE;
- (b) increases in requests for renegotiations and extensions for loan operations as the economic situation changes. In addition, ITAÚ UNIBANCO HOLDING made available for clients actions to flexibilize payments, such as the Programs 60+ and Travessia;
- (c) impacts on the allowance for doubtful accounts, which may face increase in the default level due to the changes in the clients' financial perspectives and visible deterioration of macroeconomic variables. The expected loss models are performed based on internal estimates, with the purpose of strengthening loan allowances;
- (d) effects in the impairment of financial assets, since there can be changes in the realization assumptions or discount rates, a reflex of changes in market financial and economic variables;
- (e) impacts on the pricing of its financial instruments arising from oscillations in rates and high volatility in the market prices, influencing the measurement of items assessed at fair value in their different levels;
- (f) impacts in funding operations, in view of the uncertainty of capital markets and possible increase in funding costs due to the reduction in the financial market liquidity. With the purpose of mitigating the system's liquidity risk, the BACEN made available to financial institutions credit lines through repurchase agreements in foreign currency and purchase of financial bills with guarantee;
- (g) effects of deferred income tax and social contribution: there may be an increase in deductible temporary differences, tax loss and social contribution loss carryforwards for offset, and recognition and realization will depend on the projection of future taxable income, which may be affected by the development of the pandemic, should it be extended for a long period of time;
- (h) defined benefit pension plans: the discount rate used to determine the present value of postemployment benefits may be affected by the change in the interest rate of government securities, as well as the fair value of the plan assets; and
- (i) increase in technical provisions for insurance and reduction of private pension plans contributions: due to the COVID-19 pandemic, an increase may occur in the number of claims related to personal insurance, as well as reduction in the volume of contributions by participants of private pension plans. Additionally, in view of the economic crisis, there may be an increase in the advanced redemptions of private pension plans, thus reducing revenues related to the funds management fee.

The effects of COVID-19 on the Financial Statements are reflected in the notes: 5 – Financial Assets at Fair Value Through Profit or Loss and Designated at Fair Value Through Profit or Loss – Securities, 6 – Derivatives, 8 – Financial Assets at Fair Value Through Other Comprehensive Income – Securities, 10 – Loan and Lease Operations Portfolio, 17 – Securities sold under repurchase agreements and interbank and institutional market funds, 24 – Taxes, 26 – Post-employment benefits, 27 – Insurance contracts and private pension and 28 – Fair Value of Financial Instruments.

There was a reduction in the face-to-face service staff and an increase in the spacing between people in call centers to reduce the circulation of people and the possibilities of contagion. The average number of people circulating in administrative centers was reduced, since they started to work remotely. Approximately 97% of employees in the central management, service centers and digital branches are working from home. It should be noted that despite the aforementioned measures, ITAÚ UNIBANCO HOLDING maintains its operating activities

In order to reduce the effects of the crisis and ensure the employee's health and safety, self-declaration was encouraged for employees who consider themselves at risk and those who cannot work remotely were put on vacation. With the purpose of supporting those who possibly had additional expenses due to the current crisis, the 13<sup>th</sup> salary was advanced in full. Additionally, a process of communication and transparency with employees was established through e-mails, internal employee's portal and periodic videos prepared by our President and CEO Candido Bracher communicating news related to COVID-19. At the branches, masks were delivered to all employees who work in customer service, acrylic protections were implemented and cleaning protocols were reviewed.

The adaptation of ITAÚ UNIBANCO HOLDING in the crisis is the result not only of investments in technology, which allows for these virtual interactions, but also of investments in flexibility in the work environment, such as work from home, communities integrated between different areas of the bank and new layouts in the administrative centers that promote the employees' mobility.

# b) A R\$1 billion donation for the novel Coronavirus relief efforts in Brazil

In April, 2020, ITAÚ UNIBANCO HOLDING created the initiative "Todos pela Saúde" (All for Health) from the donation of R\$ 1 billion, aiming at combating the novel Coronavirus and its effects on Brazilian society. "Todos Pela Saúde" will operate based on four axes of action: Informing, Protecting, Caring, and Resuming.

### Note 34 - Subsequent Event

On November 03, 2020, ITAÚ UNIBANCO HOLDING disclosed Material Fact, available on the website <a href="https://www.itau.com.br/investor-relations">www.itau.com.br/investor-relations</a>, informing its shareholders and the market in general that it has been holding internal discussions about the future of its investment in XP Inc. ("XP"), a company based in the Cayman Islands and listed on Nasdaq. In this context, ITAÚ UNIBANCO HOLDING informed it is at an advanced stage of analyzing and discussing the possibility of segregating this business line from the conglomerate into a new company, by spinning-of companies from the forementioned conglomerate with part of its equity, represented by shares which are equivalent of 41.05% of XP's capital, into the new company. After the spin-off, ITAÚ UNIBANCO HOLDING s shareholders would receive an equity interest in the new company, whose only asset would be the business line represented by these shares of XP. The new company would be listed on the stock exchange and would become part of the XP Shareholders' Agreement. If ITAÚ UNIBANCO HOLDING finally decides to move forward with this plan, it would not take place before December 31, 2020.

This study also provides for the possibility of selling the remainder of the shares issued by XP held by ITAÚ UNIBANCO HOLDING, corresponding to 5% of XP's share capital, in order to monetize part of its investment, which would generate an increase in the Basel III Common Equity Tier I Capital. Such sale, if completed, and depending on the applicable market conditions, would be implemented through one or more public offers on Nasdaq or any other stock exchange on which XP has its shares or depositary receipts listed.

These transactions still depend on the approval of the ITAÚ UNIBANCO HOLDING's Board of Directors, which will assess in detail the applicable conditions and their respective effects. Any new decision, negotiation or transaction related to the ITAÚ UNIBANCO HOLDING's stake in XP will be promptly communicated to the market, as established in ITAÚ UNIBANCO HOLDING's Material Fact Disclosure Policy and in the Brazilian Exchange Commission (CVM) Instruction No. 358/02.